

# U.S. LIST PRICE BOOK



**WISE-GRIP® MARATHON® QUICK-GRIP® SPEEDBOR® STRAIT-LINE Marples Unibit HANSON.**

**EFFECTIVE: February 1, 2014**

**(No price changes. Product updates as of February 1, 2014)**

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## IRWIN® LIST PRICE BOOK: EFFECTIVE FEBRUARY 1, 2014

| STOCK #                                                       | BRAND     | PRODUCT FAMILY | DESCRIPTION                                | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------------------------|-----------|----------------|--------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IRWIN VISE-GRIP® LOCKING TOOLS</b>                         |           |                |                                            |                 |       |                       |                         |               |          |          |          |
| <b>WISE-GRIP ORIGINAL &amp; FAST RELEASE LOCKING PLIERS</b>   |           |                |                                            |                 |       |                       |                         |               |          |          |          |
| 1T                                                            | WISE-GRIP | Locking Pliers | PLIER LCKING 10R FAST RELEASE              | 0 38548 10191 0 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78   | \$8.80   |
| 102L3                                                         | WISE-GRIP | Locking Pliers | PLIER LCKNG 10R 10" STRGHT JAW             | 0 38548 00104 3 |       | 5                     | EACH                    | \$17.79       | \$10.14  | \$8.90   | \$8.01   |
| 3T                                                            | WISE-GRIP | Locking Pliers | PLIER LCKING 7R FAST RELEASE               | 0 38548 10192 7 |       | 5                     | EACH                    | \$19.25       | \$10.97  | \$9.63   | \$8.66   |
| 302L3                                                         | WISE-GRIP | Locking Pliers | PLIER LCKNG 7R 7" STRGHT JAW               | 0 38548 00304 7 |       | 5                     | EACH                    | \$17.49       | \$9.97   | \$8.75   | \$7.87   |
| 5T                                                            | WISE-GRIP | Locking Pliers | PLIER LCKING 10WR FAST RELEASE             | 0 38548 06748 3 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78   | \$8.80   |
| 502L3                                                         | WISE-GRIP | Locking Pliers | PLIER LCKNG 10WR 10" CRVD JAW              | 0 38548 00504 1 |       | 5                     | EACH                    | \$17.79       | \$10.14  | \$8.90   | \$8.01   |
| 7T                                                            | WISE-GRIP | Locking Pliers | PLIER LCKING 7WR FAST RELEASE              | 0 38548 06749 0 |       | 5                     | EACH                    | \$19.25       | \$10.97  | \$9.63   | \$8.66   |
| 702L3                                                         | WISE-GRIP | Locking Pliers | PLIER LCKNG 7WR 7" CRVD JAW                | 0 38548 00704 5 |       | 5                     | EACH                    | \$17.49       | \$9.97   | \$8.75   | \$7.87   |
| 9T                                                            | WISE-GRIP | Locking Pliers | PLIER LCKING 5WR FAST RELEASE              | 0 38548 06750 6 |       | 5                     | EACH                    | \$18.73       | \$10.68  | \$9.37   | \$8.43   |
| 902L3                                                         | WISE-GRIP | Locking Pliers | PLIER LCKNG 5WR 5" CRVD JAW                | 0 38548 00904 9 |       | 5                     | EACH                    | \$17.04       | \$9.71   | \$8.52   | \$7.67   |
| 1002L3                                                        | WISE-GRIP | Locking Pliers | PLIER LCKNG 4WR 4" CRVD JAW                | 0 38548 01004 5 |       | 5                     | EACH                    | \$15.24       | \$8.69   | \$7.62   | \$6.86   |
| 11T                                                           | WISE-GRIP | Locking Pliers | PLIER LCKING 10CR FAST RELEASE             | 0 38548 10193 4 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78   | \$8.80   |
| 4935576                                                       | WISE-GRIP | Locking Pliers | PLIER LCKNG 10CR 10" CRVD JAW              | 0 38548 99069 9 |       | 5                     | EACH                    | \$17.79       | \$10.14  | \$8.90   | \$8.01   |
| 13T                                                           | WISE-GRIP | Locking Pliers | PLIER LCKING 7CR FAST RELEASE              | 0 38548 10194 1 |       | 5                     | EACH                    | \$19.25       | \$10.97  | \$9.63   | \$8.66   |
| 4935578                                                       | WISE-GRIP | Locking Pliers | PLIER LCKNG 7CR 7" CRVD JAW                | 0 38548 99071 2 |       | 5                     | EACH                    | \$17.49       | \$9.97   | \$8.75   | \$7.87   |
| 4935581                                                       | WISE-GRIP | Locking Pliers | PLIER LCKING 5CR FAST RELEASE              | 0 38548 99074 3 |       | 5                     | EACH                    | \$18.74       | \$10.68  | \$9.37   | \$8.43   |
| 4935579                                                       | WISE-GRIP | Locking Pliers | PLIER LCKNG 5CR 5" CRVD JAW                | 0 38548 99072 9 |       | 5                     | EACH                    | \$17.04       | \$9.71   | \$8.52   | \$7.67   |
| 15T                                                           | WISE-GRIP | Locking Pliers | PLIER LCKING 9LN FAST RELEASE              | 0 38548 10195 8 |       | 5                     | EACH                    | \$24.17       | \$13.78  | \$12.09  | \$10.88  |
| 1502L3                                                        | WISE-GRIP | Locking Pliers | PLIER LCKNG 9LN 9" LNG NOSE                | 0 38548 01504 0 |       | 5                     | EACH                    | \$21.97       | \$12.52  | \$10.99  | \$9.89   |
| 14T                                                           | WISE-GRIP | Locking Pliers | PLIER LCKING 6LN LONG NOSE FAST RELEASE    | 0 38548 06751 3 |       | 5                     | EACH                    | \$20.17       | \$11.50  | \$10.09  | \$9.08   |
| 1402L3                                                        | WISE-GRIP | Locking Pliers | PLIER LCKNG 6LN 6" LNG NOSE                | 0 38548 01404 3 |       | 5                     | EACH                    | \$18.33       | \$10.45  | \$9.17   | \$8.25   |
| 1602L3                                                        | WISE-GRIP | Locking Pliers | PLIER LCKNG 4LN 4" LNG NOSE                | 0 38548 01604 7 |       | 5                     | EACH                    | \$17.26       | \$9.84   | \$8.63   | \$7.77   |
| <b>WISE-GRIP ORIGINAL &amp; FAST RELEASE PLIERS SETS</b>      |           |                |                                            |                 |       |                       |                         |               |          |          |          |
| 1771883                                                       | WISE-GRIP | Locking Pliers | 9LN + 7CR FAST RELEASE LOCKING PLIERS      | 0 38548 99147 4 |       | 5                     | EACH                    | \$43.41       | \$24.74  | \$21.71  | \$19.53  |
| 1771884                                                       | WISE-GRIP | Locking Pliers | 6LN + 5CR FAST RELEASE LOCKING PLIERS      | 0 38548 99148 1 |       | 5                     | EACH                    | \$38.92       | \$22.18  | \$19.46  | \$17.51  |
| 77T                                                           | WISE-GRIP | Locking Pliers | PLIER LCKING FAST RELEASE SET 10WR 6LN     | 0 38548 06755 1 |       | 5                     | EACH                    | \$37.75       | \$21.52  | \$18.88  | \$16.99  |
| 214T                                                          | WISE-GRIP | Locking Pliers | PLIER LCKING FAST RELEASE SET 10WR 7WR     | 0 38548 06754 4 |       | 5                     | EACH                    | \$36.88       | \$21.02  | \$18.44  | \$16.60  |
| 1771879                                                       | WISE-GRIP | Locking Pliers | 10WR + 7WR ORIGINAL LOCKING PLIERS         | 0 38548 99144 3 |       | 5                     | EACH                    | \$35.28       | \$20.11  | \$17.64  | \$15.88  |
| 36                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL SET '7WR 6LN'         | 0 38548 00036 7 |       | 5                     | EACH                    | \$34.03       | \$19.40  | \$17.02  | \$15.31  |
| 37                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 2PC SET '10WR 5WR'    | 0 38548 00037 4 |       | 5                     | EACH                    | \$33.07       | \$18.85  | \$16.54  | \$14.88  |
| 45619                                                         | WISE-GRIP | Locking Pliers | CLMP LCKNG ORIGINAL SET '2-9SPW/4 PADS'    | 0 38548 04569 6 |       | 5                     | EACH                    | \$46.12       | \$26.29  | \$23.06  | \$20.75  |
| 76KBT                                                         | WISE-GRIP | Locking Pliers | PLIER LCKING FAST RELEASE 3PC KIT BAG      | 0 38548 10199 6 |       | 5                     | EACH                    | \$62.99       | \$35.90  | \$31.50  | \$28.35  |
| 1771882                                                       | WISE-GRIP | Locking Pliers | 10WR + 7WR + 5WR FAST RELEASE LOCKING PL   | 0 38548 99146 7 |       | 5                     | EACH                    | \$57.55       | \$32.80  | \$28.78  | \$25.90  |
| 323S                                                          | WISE-GRIP | Locking Pliers | LKNG PLIER ORIGINAL 3PC SET 10WR 7R 6LN    | 0 38548 10323 5 |       | 5                     | EACH                    | \$50.92       | \$29.02  | \$25.46  | \$22.91  |
| 73                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 3PC KIT BAG SET       | 0 38548 00073 2 |       | 5                     | EACH                    | \$53.15       | \$30.30  | \$26.58  | \$23.92  |
| 4935580                                                       | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 3PC BLACK TRAY SET    | 0 38548 99073 6 |       | 5                     | EACH                    | \$52.31       | \$29.82  | \$26.16  | \$23.54  |
| 1771880                                                       | WISE-GRIP | Locking Pliers | 10WR + 7WR + 5WR ORIGINAL LOCKING PLIERS   | 0 38548 99145 0 |       | 5                     | EACH                    | \$52.31       | \$29.82  | \$26.16  | \$23.54  |
| 2077703                                                       | WISE-GRIP | Locking Pliers | LOCKING PLIERS ORIGINAL 3PC SET W/8-N-1    | 0 38548 02246 8 |       | 5                     | EACH                    | \$52.31       | \$29.82  | \$26.16  | \$23.54  |
| 428KBT                                                        | WISE-GRIP | Locking Pliers | PLIER LCKING FAST RELEASE KIT BAG SET      | 0 38548 10200 9 |       | 5                     | EACH                    | \$77.71       | \$44.29  | \$38.86  | \$34.97  |
| 71                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 4PC KIT BAG SET       | 0 38548 00071 8 |       | 5                     | EACH                    | \$70.65       | \$40.27  | \$35.33  | \$31.79  |
| 538KBT                                                        | WISE-GRIP | Locking Pliers | PLIER LCKING 5PC FAST RELEASE KIGBAG SET   | 0 38548 10197 2 |       | 1                     | EACH                    | \$97.27       | \$55.44  | \$48.64  | \$43.77  |
| 2077704                                                       | WISE-GRIP | Locking Pliers | LCKING PLIERS ORIGINAL KIT BAG SET 'NYLON' | 0 38548 02248 2 |       | 4                     | EACH                    | \$88.42       | \$50.40  | \$44.21  | \$39.79  |
| 68                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 5PC KIT BAG SET       | 0 38548 00068 8 |       | 5                     | EACH                    | \$88.42       | \$50.40  | \$44.21  | \$39.79  |
| 74                                                            | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 544T 5PC SET/TSHIRT   | 0 38548 00074 9 |       | 5                     | EACH                    | \$105.68      | \$60.24  | \$52.84  | \$47.56  |
| 2076709                                                       | WISE-GRIP | Locking Pliers | LCKING PLIER 6PC FASTRELEASE KIT BAG SET   | 0 38548 09224 9 |       | 5                     | EACH                    | \$126.04      | \$71.84  | \$63.02  | \$56.72  |
| 641                                                           | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 6PC KITBAG SET W/6    | 0 38548 00641 3 |       | 5                     | EACH                    | \$109.88      | \$62.63  | \$54.94  | \$49.45  |
| 757KBT                                                        | WISE-GRIP | Locking Pliers | PLIER LCKING 7 PC FAST RELEASE SET/KIT     | 0 38548 10198 9 |       | 5                     | EACH                    | \$140.68      | \$80.19  | \$70.34  | \$63.31  |
| 757KB                                                         | WISE-GRIP | Locking Pliers | PLIERS LCKNG ORIGINAL 7PC KIT BAG SET      | 0 38548 00757 1 |       | 1                     | EACH                    | \$139.19      | \$79.34  | \$69.60  | \$62.64  |
| 81072R                                                        | WISE-GRIP | Locking Pliers | LCKNG CLMPS ORIGINAL 8PC                   | 0 38548 02248 2 |       | 1                     | EACH                    | \$254.85      | \$145.26 | \$127.43 | \$114.68 |
| 1078TRT                                                       | WISE-GRIP | Locking Pliers | LCKING PLIERS 10PC FAST RELEASE TRAY SET   | 0 38548 10196 5 |       | 1                     | EACH                    | \$207.36      | \$118.20 | \$103.68 | \$93.31  |
| 1078TRAY                                                      | WISE-GRIP | Locking Pliers | LKNG PLIERS ORIGINAL 10PC TRAY SET         | 0 38548 01878 2 |       | 1                     | EACH                    | \$189.32      | \$107.91 | \$94.66  | \$85.19  |
| 1078KB                                                        | WISE-GRIP | Locking Pliers | PLIER LCKNG ORIGINAL 10PC KIT BAG SET      | 0 38548 01078 6 |       | 1                     | EACH                    | \$189.32      | \$107.91 | \$94.66  | \$85.19  |
| <b>WISE-GRIP ORIGINAL &amp; FAST RELEASE LOCKING C-CLAMPS</b> |           |                |                                            |                 |       |                       |                         |               |          |          |          |
| 275                                                           | WISE-GRIP | Locking Pliers | CLMP LCKNG 24R 24"/REG TIP                 | 0 38548 00275 0 |       | 1                     | EACH                    | \$49.78       | \$28.37  | \$24.89  | \$22.40  |
| 28                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 24SP 24"/SW PAD                 | 0 38548 00028 2 |       | 1                     | EACH                    | \$51.85       | \$29.55  | \$25.93  | \$23.33  |
| 21                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 18R 18"/REG TIP                 | 0 38548 00021 3 |       | 1                     | EACH                    | \$40.40       | \$23.03  | \$20.20  | \$18.18  |
| 2112R                                                         | WISE-GRIP | Locking Pliers | CLMP LCKNG 18DR 18"/REG TIP                | 0 38548 00211 8 |       | 1                     | EACH                    | \$45.25       | \$25.79  | \$22.63  | \$20.36  |
| 22                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 18SP 18"/SW PAD                 | 0 38548 00022 0 |       | 1                     | EACH                    | \$41.52       | \$23.67  | \$20.76  | \$18.68  |
| 19T                                                           | WISE-GRIP | Locking Pliers | C-CLMP LCKING 11R FAST RELEASE             | 0 38548 06752 0 |       | 5                     | EACH                    | \$30.35       | \$17.30  | \$15.18  | \$13.66  |
| 19                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 11R 11"/REG TIP                 | 0 38548 00019 0 |       | 5                     | EACH                    | \$27.58       | \$15.72  | \$13.79  | \$12.41  |
| 20                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 11SP 11"/SW PAD                 | 0 38548 00020 6 |       | 5                     | EACH                    | \$29.68       | \$16.92  | \$14.84  | \$13.36  |
| 30                                                            | WISE-GRIP | Locking Pliers | CLMP LCKNG 9DR 9"/REG TIP                  | 0 38548 00300 9 |       | 5                     | EACH                    | \$21.92       | \$12.49  | \$10.96  | \$9.86   |

| STOCK #                                                                | BRAND     | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%      | 50.0%      | 55.0%      |
|------------------------------------------------------------------------|-----------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|------------|------------|
| <b>WISE-GRIP ORIGINAL &amp; FAST RELEASE LOCKING C-CLAMPS (cont'd)</b> |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 31                                                                     | WISE-GRIP | Locking Pliers     | CLMP LCKNG 9SP 9" /SW PAD                | 0 38548 00310 8 |       | 5                     | EACH                    | \$23.06       | \$13.14    | \$11.53    | \$10.38    |
| 17T                                                                    | WISE-GRIP | Locking Pliers     | C-CLMP LCKNG 6R FAST RELEASE             | 0 38548 06753 7 |       | 5                     | EACH                    | \$18.00       | \$10.26    | \$9.00     | \$8.10     |
| 17                                                                     | WISE-GRIP | Locking Pliers     | CLMP LCKNG 6R 6" /REG TIP                | 0 38548 00017 6 |       | 5                     | EACH                    | \$16.35       | \$9.32     | \$8.18     | \$7.36     |
| 18                                                                     | WISE-GRIP | Locking Pliers     | CLMP LCKNG 6SP 6" /SW PAD                | 0 38548 00018 3 |       | 5                     | EACH                    | \$18.41       | \$10.49    | \$9.21     | \$8.28     |
| 165                                                                    | WISE-GRIP | Locking Pliers     | CLMP LCKNG 4SP 4" /SW PAD                | 0 38548 00165 4 |       | 5                     | EACH                    | \$16.11       | \$9.18     | \$8.06     | \$7.25     |
| <b>WISE-GRIP ORIGINAL LOCKING WRENCHES</b>                             |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 2                                                                      | WISE-GRIP | Locking Pliers     | WRNCH LCKNG 10LW 10"                     | 0 38548 00002 2 |       | 5                     | EACH                    | \$23.30       | \$13.28    | \$11.65    | \$10.49    |
| 4                                                                      | WISE-GRIP | Locking Pliers     | WRNCH LCKNG 7LW 7"                       | 0 38548 00004 6 |       | 5                     | EACH                    | \$18.34       | \$10.45    | \$9.17     | \$8.25     |
| 8                                                                      | WISE-GRIP | Locking Pliers     | WRNCH LCKNG 4LW 4"                       | 0 38548 00008 4 |       | 5                     | EACH                    | \$15.92       | \$9.07     | \$7.96     | \$7.16     |
| <b>WISE-GRIP ORIGINAL SPECIALTY TOOLS</b>                              |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 23                                                                     | WISE-GRIP | Locking Pliers     | CLMP LCKNG 8R 8" SHEET MTL               | 0 38548 00023 7 |       | 1                     | EACH                    | \$25.88       | \$14.75    | \$12.94    | \$11.65    |
| 252R                                                                   | WISE-GRIP | Locking Pliers     | CLMP LCKNG 9R 9" WLDNG                   | 0 38548 00025 1 |       | 1                     | EACH                    | \$30.83       | \$17.57    | \$15.42    | \$13.87    |
| 251                                                                    | WISE-GRIP | Locking Pliers     | CLMP LCKNG 9AC 9" PANL                   | 0 38548 00251 4 |       | 1                     | EACH                    | \$30.06       | \$17.13    | \$15.03    | \$13.53    |
| 12L3                                                                   | WISE-GRIP | Locking Pliers     | PLIER LCKNG 12LC 12" LG JAW              | 0 38548 01201 8 |       | 5                     | EACH                    | \$26.92       | \$15.34    | \$13.46    | \$12.11    |
| 272R                                                                   | WISE-GRIP | Locking Pliers     | CLMP LCKNG 20R 9" CHAIN                  | 0 38548 00027 5 |       | 5                     | EACH                    | \$39.13       | \$22.30    | \$19.57    | \$17.61    |
| 29                                                                     | WISE-GRIP | Locking Pliers     | PLIER LCKNG RR 7" PINCH OFF              | 0 38548 00029 9 |       | 5                     | EACH                    | \$20.95       | \$11.94    | \$10.48    | \$9.43     |
| <b>WISE-GRIP REPLACEMENT PARTS &amp; ACCESSORIES</b>                   |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 2071910                                                                | WISE-GRIP | Locking Pliers     | ADJ SCREW FOR 10" WISE-GRIP              | 0 38548 09545 5 |       | 1                     | EACH                    | \$4.99        | \$2.84     | \$2.50     | \$2.25     |
| 2071907                                                                | WISE-GRIP | Locking Pliers     | ADJ SCREW FOR 7"/9" WISE-GRIP            | 0 38548 09546 2 |       | 1                     | EACH                    | \$3.21        | \$1.83     | \$1.61     | \$1.44     |
| 2071905                                                                | WISE-GRIP | Locking Pliers     | ADJ SCREW FOR 5"/6" WISE-GRIP            | 0 38548 09547 9 |       | 1                     | EACH                    | \$2.30        | \$1.31     | \$1.15     | \$1.04     |
| 2071904                                                                | WISE-GRIP | Locking Pliers     | ADJ SCREW FOR 4" WISE-GRIP               | 0 38548 09548 6 |       | 1                     | EACH                    | \$3.11        | \$1.77     | \$1.56     | \$1.40     |
| 4935309                                                                | WISE-GRIP | Locking Pliers     | SPRING PLIER LCKNG WISE-GRIP FOR 18"     | 0 38548 04034 9 |       | 1                     | EACH                    | \$3.56        | \$2.03     | \$1.78     | \$1.60     |
| 4008                                                                   | WISE-GRIP | Locking Pliers     | SPRING PLIER LCKNG WISE-GRIP FOR 10"     | 0 38548 04008 0 |       | 1                     | EACH                    | \$3.21        | \$1.83     | \$1.61     | \$1.44     |
| 40502R                                                                 | WISE-GRIP | Locking Pliers     | SPRING PLIER LCKNG WISE-GRIP FOR 9"      | 0 38548 04050 9 |       | 1                     | EACH                    | \$3.56        | \$2.03     | \$1.78     | \$1.60     |
| 40222R                                                                 | WISE-GRIP | Locking Pliers     | SPRING PLIER LCKNG WISE-GRIP FOR 7"      | 0 38548 04022 6 |       | 1                     | EACH                    | \$2.47        | \$1.41     | \$1.24     | \$1.11     |
| 40522R                                                                 | WISE-GRIP | Locking Pliers     | SPRING PLIER LCKNG WISE-GRIP FOR 5/6"    | 0 38548 04052 3 |       | 1                     | EACH                    | \$1.66        | \$0.95     | \$0.83     | \$0.75     |
| 4092                                                                   | WISE-GRIP | Locking Pliers     | SPRING PLR LCKNG WISE-GRIP FOR 4"        | 0 38548 04092 9 |       | 1                     | EACH                    | \$2.12        | \$1.21     | \$1.06     | \$0.95     |
| 40153                                                                  | WISE-GRIP | Locking Pliers     | CLMP LCKNG 2-LRG SOFT PAD                | 0 38548 40153 9 |       | 5                     | EACH                    | \$7.87        | \$4.49     | \$3.94     | \$3.54     |
| 40REP                                                                  | WISE-GRIP | Locking Pliers     | CLMP LCKNG 18" REPLCMNT CHAIN            | 0 38548 00140 1 |       | 1                     | EACH                    | \$19.76       | \$11.26    | \$9.88     | \$8.89     |
| 40EXT                                                                  | WISE-GRIP | Locking Pliers     | CLMP LCKNG 18" EXTENSION CHAIN           | 0 38548 00040 4 |       | 1                     | EACH                    | \$19.76       | \$11.26    | \$9.88     | \$8.89     |
| <b>WISE-GRIP ORIGINAL &amp; FAST RELEASE MERCHANDISERS</b>             |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 4935489                                                                | WISE-GRIP | Locking Pliers     | WISE-GRIP + LOCKING + TRADITIONAL PLIERS | 0 38548 11303 6 | M     | 1                     | EACH                    | \$2,939.98    | \$1,675.79 | \$1,469.99 | \$1,322.99 |
| 4935488                                                                | WISE-GRIP | Locking Pliers     | WISE-GRIP LKNG PLIERS BLUE WALL POG      | 0 38548 11302 9 | M     | 1                     | EACH                    | \$2,081.68    | \$1,186.56 | \$1,040.84 | \$936.76   |
| 4935650                                                                | WISE-GRIP | Locking Pliers     | FAST RELEASE PRO WALL MERCHANDISER       | 0 38548 99042 2 | M     | 1                     | EACH                    | \$453.56      | \$258.53   | \$226.78   | \$204.10   |
| 4935620                                                                | WISE-GRIP | Locking Pliers     | FAST RELEASE COUNTER DISPLAY INCLUDES    | 0 38548 99027 9 |       | 1                     | EACH                    | \$314.91      | \$179.50   | \$157.46   | \$141.71   |
| 2076801T                                                               | WISE-GRIP | Locking Pliers     | LCKNG PLIERS FAST RELEASE 12PC MERCHDSR  | 0 38548 08902 7 | M     | 1                     | EACH                    | \$252.13      | \$143.71   | \$126.07   | \$113.46   |
| 2076800F                                                               | WISE-GRIP | Locking Pliers     | LCKNG PLIERS 12PC MERCHANDISER           | 0 38548 02213 0 | M     | 1                     | EACH                    | \$221.72      | \$126.38   | \$110.86   | \$99.77    |
| <b>IRWIN WISE-GRIP® GrooveLock Pliers</b>                              |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 4935351                                                                | WISE-GRIP | Traditional Pliers | PLIER 6" GROOVELOCK                      | 0 38548 11189 6 |       | 5                     | EACH                    | \$18.10       | \$10.32    | \$9.05     | \$8.15     |
| 4935095                                                                | WISE-GRIP | Traditional Pliers | 8" STRAIGHT JAW GROOVELOCK               | 0 38548 10860 5 |       | 5                     | EACH                    | \$20.64       | \$11.76    | \$10.32    | \$9.29     |
| 2078108                                                                | WISE-GRIP | Traditional Pliers | PLIER 8" GROOVELOCK                      | 0 38548 02808 8 |       | 5                     | EACH                    | \$20.64       | \$11.76    | \$10.32    | \$9.29     |
| 4935096                                                                | WISE-GRIP | Traditional Pliers | 10" STRAIGHT JAW GROOVELOCK              | 0 38548 10861 2 |       | 5                     | EACH                    | \$24.78       | \$14.12    | \$12.39    | \$11.15    |
| 2078110                                                                | WISE-GRIP | Traditional Pliers | PLIER 10" GROOVELOCK                     | 0 38548 02809 5 |       | 5                     | EACH                    | \$24.78       | \$14.12    | \$12.39    | \$11.15    |
| 4935097                                                                | WISE-GRIP | Traditional Pliers | 10" SMOOTH JAW GROOVELOCK                | 0 38548 10862 9 |       | 5                     | EACH                    | \$26.01       | \$14.83    | \$13.01    | \$11.70    |
| 4935098                                                                | WISE-GRIP | Traditional Pliers | 12" STRAIGHT JAW GROOVELOCK              | 0 38548 10863 6 |       | 5                     | EACH                    | \$29.73       | \$16.95    | \$14.87    | \$13.38    |
| 2078112                                                                | WISE-GRIP | Traditional Pliers | PLIER 12" GROOVELOCK                     | 0 38548 02810 1 |       | 5                     | EACH                    | \$29.73       | \$16.95    | \$14.87    | \$13.38    |
| 4935099                                                                | WISE-GRIP | Traditional Pliers | 12" SMOOTH JAW GROOVELOCK                | 0 38548 10864 3 |       | 5                     | EACH                    | \$31.22       | \$17.80    | \$15.61    | \$14.05    |
| 2078116                                                                | WISE-GRIP | Traditional Pliers | PLIER 16" GROOVELOCK                     | 0 38548 08809 9 |       | 2                     | EACH                    | \$56.97       | \$32.47    | \$28.49    | \$25.64    |
| 2078120                                                                | WISE-GRIP | Traditional Pliers | PLIER 20" GROOVELOCK                     | 0 38548 08810 5 |       | 1                     | EACH                    | \$76.00       | \$43.32    | \$38.00    | \$34.20    |
| 1870630                                                                | WISE-GRIP | Traditional Pliers | 6" STRAIGHT JAW GROOVELOCK               | 0 42526 91446 1 |       | 5                     | EACH                    | \$18.10       | \$10.32    | \$9.05     | \$8.15     |
| <b>IRWIN WISE-GRIP® GrooveLock Pliers Sets</b>                         |           |                    |                                          |                 |       |                       |                         |               |            |            |            |
| 2078709                                                                | WISE-GRIP | Traditional Pliers | 2PC GROOVELOCK PP CD SET-8" + 10"        | 0 38548 04082 0 |       | 5                     | EACH                    | \$38.69       | \$22.05    | \$19.35    | \$17.41    |
| 2078710                                                                | WISE-GRIP | Traditional Pliers | 3PC GROOVELOCK TRAY SET-8" 10" 12"       | 0 38548 04083 7 |       | 2                     | EACH                    | \$74.39       | \$42.40    | \$37.20    | \$33.48    |
| 2078711                                                                | WISE-GRIP | Traditional Pliers | 3PC GROOVELOCK KITBAG SET-8" 10" 12"     | 0 38548 04084 4 |       | 2                     | EACH                    | \$79.60       | \$45.37    | \$39.80    | \$35.82    |
| 1802531                                                                | WISE-GRIP | Traditional Pliers | 2 PC GROOVELOCK SET- GV6 + GV8           | 0 3854899691 2  |       | 5                     | EACH                    | \$32.50       | \$18.53    | \$16.25    | \$14.63    |
| 1802532                                                                | WISE-GRIP | Traditional Pliers | 2 PC GROOVELOCK SET- GV8R + GV10R        | 0 3854899692 9  |       | 5                     | EACH                    | \$38.69       | \$22.05    | \$19.35    | \$17.41    |
| 1802533                                                                | WISE-GRIP | Traditional Pliers | 2 PC GROOVELOCK SET- GV8 + GV10R         | 0 3854899693 6  |       | 5                     | EACH                    | \$38.69       | \$22.05    | \$19.35    | \$17.41    |
| 1802534                                                                | WISE-GRIP | Traditional Pliers | 2 PC GROOVELOCK SET- GV6 + GV10R         | 0 3854899694 3  |       | 5                     | EACH                    | \$37.03       | \$21.11    | \$18.52    | \$16.66    |
| 1802535                                                                | WISE-GRIP | Traditional Pliers | 2 PC PLIERS SET- GV10R + DIA8A           | 0 3854899695 0  |       | 5                     | EACH                    | \$40.16       | \$22.89    | \$20.08    | \$18.07    |
| 1802536                                                                | WISE-GRIP | Traditional Pliers | 5 PC SET-GV10R; 9LNF; DIA8A; 8LNE; GV6   | 0 3854899696 7  |       | 4                     | EACH                    | \$119.92      | \$68.35    | \$59.96    | \$53.96    |
| 1802537                                                                | WISE-GRIP | Traditional Pliers | 7 PC KITBAG SET- LP + TRADITIONAL        | 0 3854899697 4  |       | 4                     | EACH                    | \$151.53      | \$86.37    | \$75.77    | \$68.19    |

| STOCK #                                                                                | BRAND     | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|----------------------------------------------------------------------------------------|-----------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>WISE-GRIP GrooveLock Pliers and Traditional Pliers Sets</b>                         |           |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2078712                                                                                | WISE-GRIP | Traditional Pliers | 8PC GROOVELOCK/PROPLIERS KITBAG SET-     | 0 38548 04085 1 |       | 2                     | EACH                    | \$160.44      | \$91.45  | \$80.22  | \$72.20  |
| <b>WISE-GRIP GrooveLock Pliers and Traditional Pliers Planogram &amp; Merchandiser</b> |           |                    |                                          |                 |       |                       |                         |               |          |          |          |
| HTPOGPP                                                                                | WISE-GRIP | Traditional Pliers | VG PLIERS + WRENCH POG WALL              | 0 38548 10138 5 | M     | 1                     | EACH                    | \$1,574.86    | \$897.67 | \$787.43 | \$708.69 |
| 4935626                                                                                | WISE-GRIP | Traditional Pliers | 36PC GROOVELOCK/GROOVEJOINT PLANOGRAM    | 0 38548 99034 7 | M     | 1                     | EACH                    | \$868.23      | \$494.89 | \$434.12 | \$390.70 |
| 2078801PG                                                                              | WISE-GRIP | Traditional Pliers | GROOVELOCK PLANOGRAM                     | 0 38548 03645 8 | M     | 1                     | EACH                    | \$410.99      | \$234.26 | \$205.50 | \$184.95 |
| 4935440                                                                                | WISE-GRIP | Traditional Pliers | PLIER 10" GROOVELOCK STRAIGHT JAW CD     | 0 38548 10861 2 |       | 10                    | EACH                    | \$24.78       | \$14.12  | \$12.39  | \$11.15  |
| 2078110CD                                                                              | WISE-GRIP | Traditional Pliers | PLIER 10" GROOVELOCK COUNTER DSPLY       | 0 38548 02809 5 |       | 10                    | EACH                    | \$24.78       | \$14.12  | \$12.39  | \$11.15  |
| 2078802                                                                                | WISE-GRIP | Traditional Pliers | GROOVELOCK FULL WIRE RACK 2 EACH OF      | 0 38548 03958 9 | M     | 1                     | EACH                    | \$150.28      | \$85.66  | \$75.14  | \$67.63  |
| <b>IRWIN WISE-GRIP Traditional Pliers</b>                                              |           |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2078208                                                                                | WISE-GRIP | Traditional Pliers | 8" N. AMERICAN LINEMANS PLIERS           | 0 38548 02812 5 |       | 5                     | EACH                    | \$19.05       | \$10.86  | \$9.53   | \$8.57   |
| 2078209                                                                                | WISE-GRIP | Traditional Pliers | 9.5" N. AMERICAN LINEMANS PLIERS         | 0 38548 02813 2 |       | 5                     | EACH                    | \$22.10       | \$12.60  | \$11.05  | \$9.95   |
| 1773615                                                                                | WISE-GRIP | Traditional Pliers | 9" LINESMAN WITH FISH TAPE PULLER        | 0 38548 99177 1 |       | 5                     | EACH                    | \$34.78       | \$19.82  | \$17.39  | \$15.65  |
| 1773614                                                                                | WISE-GRIP | Traditional Pliers | 9.5" LINESMAN W WS; CRIMPER; FT PULLER   | 0 38548 99176 4 |       | 5                     | EACH                    | \$36.47       | \$20.79  | \$18.24  | \$16.41  |
| 1771973                                                                                | WISE-GRIP | Traditional Pliers | 6" COMBINATION PLIERS                    | 0 38548 99149 8 |       | 5                     | EACH                    | \$16.92       | \$9.64   | \$8.46   | \$7.61   |
| 1771975                                                                                | WISE-GRIP | Traditional Pliers | 8" COMBINATION PLIERS                    | 0 38548 99151 1 |       | 5                     | EACH                    | \$19.71       | \$11.23  | \$9.86   | \$8.87   |
| 2078216                                                                                | WISE-GRIP | Traditional Pliers | 6" LONG NOSE PLIERS                      | 0 38548 02814 9 |       | 5                     | EACH                    | \$16.79       | \$9.57   | \$8.40   | \$7.56   |
| 2078218                                                                                | WISE-GRIP | Traditional Pliers | 8" LONG NOSE PLIERS                      | 0 38548 02815 6 |       | 5                     | EACH                    | \$19.05       | \$10.86  | \$9.53   | \$8.57   |
| 1773624                                                                                | WISE-GRIP | Traditional Pliers | 8" LONG NOSE WITH 12 AWG STRIPPER        | 0 38548 99186 3 |       | 5                     | EACH                    | \$24.44       | \$13.93  | \$12.22  | \$11.00  |
| 1773619                                                                                | WISE-GRIP | Traditional Pliers | 8" NEEDLE NOSE PLIERS                    | 0 38548 99181 8 |       | 5                     | EACH                    | \$22.13       | \$12.61  | \$11.07  | \$9.96   |
| 2078226                                                                                | WISE-GRIP | Traditional Pliers | 6" BENT LONG NOSE PLIERS                 | 0 38548 02816 3 |       | 5                     | EACH                    | \$18.30       | \$10.43  | \$9.15   | \$8.24   |
| 2078228                                                                                | WISE-GRIP | Traditional Pliers | 8" BENT LONG NOSE PLIERS                 | 0 38548 02817 0 |       | 5                     | EACH                    | \$20.59       | \$11.74  | \$10.30  | \$9.27   |
| 1773621                                                                                | WISE-GRIP | Traditional Pliers | 6" FLAT NOSE PLIERS                      | 0 38548 99183 2 |       | 5                     | EACH                    | \$19.40       | \$11.06  | \$9.70   | \$8.73   |
| 1773620                                                                                | WISE-GRIP | Traditional Pliers | 8" DUCKBILL PLIERS                       | 0 38548 99182 5 |       | 5                     | EACH                    | \$22.28       | \$12.70  | \$11.14  | \$10.03  |
| 1773636                                                                                | WISE-GRIP | Traditional Pliers | 5" DIAGONAL PLIERS WITH TAPERED NOSE     | 0 3854899198 6  |       | 5                     | EACH                    | \$17.53       | \$9.99   | \$8.77   | \$7.89   |
| 2078300                                                                                | WISE-GRIP | Traditional Pliers | 8" SELF-ADJUSTING OVAL/FLAT WIRE STRIPPR | 0 38548 08845 7 |       | 5                     | EACH                    | \$35.19       | \$20.06  | \$17.60  | \$15.84  |
| 2078305                                                                                | WISE-GRIP | Traditional Pliers | 5" WIRE STRIPPER/CUTTER                  | 0 38548 08846 4 |       | 5                     | EACH                    | \$9.12        | \$5.20   | \$4.56   | \$4.10   |
| 2078306                                                                                | WISE-GRIP | Traditional Pliers | 6" DIAGONAL CUTTING PLIERS               | 0 38548 02818 7 |       | 5                     | EACH                    | \$16.79       | \$9.57   | \$8.40   | \$7.56   |
| 1773635                                                                                | WISE-GRIP | Traditional Pliers | 6" DIAGONAL PLIERS WITH TAPERED NOSE     | 0 38548 99197 9 |       | 5                     | EACH                    | \$18.75       | \$10.69  | \$9.38   | \$8.44   |
| 2078307                                                                                | WISE-GRIP | Traditional Pliers | 7" DIAGONAL CUTTING PLIERS               | 0 38548 02819 4 |       | 5                     | EACH                    | \$19.05       | \$10.86  | \$9.53   | \$8.57   |
| 2078308                                                                                | WISE-GRIP | Traditional Pliers | 8" DIAGONAL CUTTING PLIERS               | 0 38548 02820 0 |       | 5                     | EACH                    | \$22.10       | \$12.60  | \$11.05  | \$9.95   |
| 1773633                                                                                | WISE-GRIP | Traditional Pliers | 8" ANGLED HEAD DIAGONAL PLIERS           | 0 38548 99195 5 |       | 5                     | EACH                    | \$23.35       | \$13.31  | \$11.68  | \$10.51  |
| 1773634                                                                                | WISE-GRIP | Traditional Pliers | 10" DIAGONAL PLIERS                      | 0 38548 99196 2 |       | 5                     | EACH                    | \$25.48       | \$14.52  | \$12.74  | \$11.47  |
| 1773628                                                                                | WISE-GRIP | Traditional Pliers | 6" PLASTIC CUTTING PLIERS                | 0 38548 99190 0 |       | 5                     | EACH                    | \$30.19       | \$17.21  | \$15.10  | \$13.59  |
| 1773632                                                                                | WISE-GRIP | Traditional Pliers | 8" PLASTIC CUTTING PLIERS                | 0 38548 99194 8 |       | 5                     | EACH                    | \$41.01       | \$23.38  | \$20.51  | \$18.45  |
| 2078309                                                                                | WISE-GRIP | Traditional Pliers | 8" MULTI TOOL STRIPPER/CUTTER/CRIMPER    | 0 38548 08849 5 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78   | \$8.80   |
| 2078316                                                                                | WISE-GRIP | Traditional Pliers | 6" WIRE STRIPPER/CUTTER W/PROTOUCH GRIPS | 0 38548 08847 1 |       | 5                     | EACH                    | \$14.53       | \$8.28   | \$7.27   | \$6.54   |
| 2078317                                                                                | WISE-GRIP | Traditional Pliers | 7" MULTI TOOL STRIPPER/CUTTER/CRIMPER    | 0 38548 08848 8 |       | 5                     | EACH                    | \$16.61       | \$9.47   | \$8.31   | \$7.47   |
| 2078318                                                                                | WISE-GRIP | Traditional Pliers | 8" END CUTTER                            | 0 38548 02821 7 |       | 5                     | EACH                    | \$23.62       | \$13.46  | \$11.81  | \$10.63  |
| 2078328                                                                                | WISE-GRIP | Traditional Pliers | 8" CABLE CUTTING PLIERS                  | 0 38548 02822 4 |       | 5                     | EACH                    | \$25.16       | \$14.34  | \$12.58  | \$11.32  |
| 2078406                                                                                | WISE-GRIP | Traditional Pliers | 6" SLIP JOINT PLIERS                     | 0 38548 02823 1 |       | 5                     | EACH                    | \$8.38        | \$4.78   | \$4.19   | \$3.77   |
| 1773617                                                                                | WISE-GRIP | Traditional Pliers | 6" SLIP JOINT PLIERS WITH STEEL HANDLE   | 0 38548 99179 5 |       | 5                     | EACH                    | \$7.97        | \$4.54   | \$3.99   | \$3.59   |
| 1773623                                                                                | WISE-GRIP | Traditional Pliers | 6" THIN NOSE SLIP JOINT PLIERS           | 0 38548 99185 6 |       | 5                     | EACH                    | \$11.83       | \$6.74   | \$5.92   | \$5.32   |
| 2078408                                                                                | WISE-GRIP | Traditional Pliers | 8" SLIP JOINT PLIERS                     | 0 38548 02824 8 |       | 5                     | EACH                    | \$9.90        | \$5.64   | \$4.95   | \$4.46   |
| 1773616                                                                                | WISE-GRIP | Traditional Pliers | 8" SLIP JOINT PLIERS WITH STEEL HANDLE   | 0 38548 99178 8 |       | 5                     | EACH                    | \$9.42        | \$5.37   | \$4.71   | \$4.24   |
| 1773637                                                                                | WISE-GRIP | Traditional Pliers | 10" SLIP JOINT PLIERS                    | 0 38548 99199 3 |       | 5                     | EACH                    | \$12.07       | \$6.88   | \$6.04   | \$5.43   |
| 1773618                                                                                | WISE-GRIP | Traditional Pliers | 4 1/2" GROOVE JOINT PLIERS               | 0 38548 99180 1 |       | 5                     | EACH                    | \$9.62        | \$5.48   | \$4.81   | \$4.33   |
| 4935318                                                                                | WISE-GRIP | Traditional Pliers | PLIER 6" GROOVE JOINT STRAIGHT JAW       | 0 38548 11157 5 |       | 5                     | EACH                    | \$10.68       | \$6.09   | \$5.34   | \$4.81   |
| 2078506                                                                                | WISE-GRIP | Traditional Pliers | 6" GROOVE JOINT PLIERS                   | 0 38548 08854 9 |       | 5                     | EACH                    | \$10.68       | \$6.09   | \$5.34   | \$4.81   |
| 4935317                                                                                | WISE-GRIP | Traditional Pliers | PLIER 6" GROOVE JOINT SMOOTH JAW         | 0 38548 11156 8 |       | 5                     | EACH                    | \$11.21       | \$6.39   | \$5.61   | \$5.04   |
| 4935320                                                                                | WISE-GRIP | Traditional Pliers | PLIER 8" GROOVE JOINT STRAIGHT JAW       | 0 38548 11159 9 |       | 5                     | EACH                    | \$12.96       | \$7.39   | \$6.48   | \$5.83   |
| 2078508                                                                                | WISE-GRIP | Traditional Pliers | 8" GROOVE JOINT PLIERS                   | 0 38548 02825 5 |       | 5                     | EACH                    | \$12.96       | \$7.39   | \$6.48   | \$5.83   |
| 4935319                                                                                | WISE-GRIP | Traditional Pliers | PLIER 8" GROOVE JOINT SMOOTH JAW         | 0 38548 11158 2 |       | 5                     | EACH                    | \$13.60       | \$7.75   | \$6.80   | \$6.12   |
| 4935321                                                                                | WISE-GRIP | Traditional Pliers | PLIER 10" GROOVE JOINT STRAIGHT JAW      | 0 38548 11160 5 |       | 5                     | EACH                    | \$16.02       | \$9.13   | \$8.01   | \$7.21   |
| 2078510                                                                                | WISE-GRIP | Traditional Pliers | 10" GROOVE JOINT PLIERS                  | 0 38548 02826 2 |       | 5                     | EACH                    | \$16.02       | \$9.13   | \$8.01   | \$7.21   |
| 2078500                                                                                | WISE-GRIP | Traditional Pliers | 10" GROOVE JOINT PLIERS-SMOOTH JAW       | 0 38548 08855 6 |       | 5                     | EACH                    | \$16.82       | \$9.59   | \$8.41   | \$7.57   |
| 4935322                                                                                | WISE-GRIP | Traditional Pliers | PLIER 12" GROOVE JOINT STRAIGHT JAW      | 0 38548 11161 2 |       | 5                     | EACH                    | \$19.05       | \$10.86  | \$9.53   | \$8.57   |
| 2078512                                                                                | WISE-GRIP | Traditional Pliers | 12" GROOVE JOINT PLIERS                  | 0 38548 02827 9 |       | 5                     | EACH                    | \$19.05       | \$10.86  | \$9.53   | \$8.57   |
| 4935323                                                                                | WISE-GRIP | Traditional Pliers | PLIER 12" GROOVE JOINT SMOOTH JAW        | 0 38548 11162 9 |       | 5                     | EACH                    | \$20.01       | \$11.41  | \$10.01  | \$9.00   |
| 1773625                                                                                | WISE-GRIP | Traditional Pliers | 12" GROOVE JOINT PLIERS - GOOSENECK      | 0 38548 99187 0 |       | 5                     | EACH                    | \$27.36       | \$15.60  | \$13.68  | \$12.31  |
| 2078516                                                                                | WISE-GRIP | Traditional Pliers | 16" GROOVE JOINT PLIERS                  | 0 38548 08856 3 |       | 2                     | EACH                    | \$27.36       | \$15.60  | \$13.68  | \$12.31  |
| 4935511                                                                                | WISE-GRIP | Traditional Pliers | 6"/150MM WATER PUMP PLIERS               | 0 38548 99009 5 |       | 5                     | EACH                    | \$14.74       | \$8.40   | \$7.37   | \$6.63   |
| 4935512                                                                                | WISE-GRIP | Traditional Pliers | 8"/200MM WATER PUMP PLIERS               | 0 38548 99010 1 |       | 5                     | EACH                    | \$15.94       | \$9.09   | \$7.97   | \$7.17   |
| 4935513                                                                                | WISE-GRIP | Traditional Pliers | 10"/250MM WATER PUMP PLIERS              | 0 38548 99011 8 |       | 5                     | EACH                    | \$18.11       | \$10.32  | \$9.06   | \$8.15   |

| STOCK #                                                         | BRAND     | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%   | 55.0%   |
|-----------------------------------------------------------------|-----------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|---------|---------|
| <b>IRWIN VISE-GRIP Traditional Pliers (cont'd)</b>              |           |                    |                                          |                 |       |                       |                         |               |          |         |         |
| 4935514                                                         | WISE-GRIP | Traditional Pliers | 12" WATER PUMP PLIERS/300MM              | 0 38548 99012 5 |       | 5                     | EACH                    | \$21.74       | \$12.39  | \$10.87 | \$9.78  |
| 1773584                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH LONG NOSE PLIERS          | 0 38548 99163 4 |       | 5                     | EACH                    | \$26.68       | \$15.21  | \$13.34 | \$12.01 |
| 1773389                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH DIAGONAL PLIERS           | 0 38548 99166 5 |       | 5                     | EACH                    | \$26.68       | \$15.21  | \$13.34 | \$12.01 |
| 1773388                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH FLAT NOSE PLIERS          | 0 38548 99165 8 |       | 5                     | EACH                    | \$28.74       | \$16.38  | \$14.37 | \$12.93 |
| 1773582                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH NEEDLE NOSE PLIERS        | 0 38548 99161 0 |       | 5                     | EACH                    | \$28.86       | \$16.45  | \$14.43 | \$12.99 |
| 1773390                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH BENT NOSE PLIERS 20 DEG   | 0 38548 99167 2 |       | 5                     | EACH                    | \$29.09       | \$16.58  | \$14.55 | \$13.09 |
| 1773583                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH BENT NOSE PLIERS 45 DEG   | 0 38548 99162 7 |       | 5                     | EACH                    | \$29.34       | \$16.72  | \$14.67 | \$13.20 |
| 1773387                                                         | WISE-GRIP | Traditional Pliers | 11" LONG REACH BENT NOSE PLIERS 90 DEG   | 0 38548 99164 1 |       | 5                     | EACH                    | \$29.59       | \$16.87  | \$14.80 | \$13.32 |
| 2078606                                                         | WISE-GRIP | Traditional Pliers | 6" ADJ. WRENCH                           | 0 38548 02828 6 |       | 5                     | EACH                    | \$16.02       | \$9.13   | \$8.01  | \$7.21  |
| 2078608                                                         | WISE-GRIP | Traditional Pliers | 8" ADJ. WRENCH                           | 0 38548 02829 3 |       | 5                     | EACH                    | \$17.54       | \$10.00  | \$8.77  | \$7.89  |
| 2078610                                                         | WISE-GRIP | Traditional Pliers | 10" ADJ. WRENCH                          | 0 38548 02830 9 |       | 5                     | EACH                    | \$20.59       | \$11.74  | \$10.30 | \$9.27  |
| 2078612                                                         | WISE-GRIP | Traditional Pliers | 12" ADJ. WRENCH                          | 0 38548 02831 6 |       | 5                     | EACH                    | \$28.22       | \$16.09  | \$14.11 | \$12.70 |
| 2078615                                                         | WISE-GRIP | Traditional Pliers | 15" STANDARD ADJUSTABLE WRENCH           | 0 38548 08851 8 |       | 1                     | EACH                    | \$52.12       | \$29.71  | \$26.06 | \$23.45 |
| 2078618                                                         | WISE-GRIP | Traditional Pliers | 18" STANDARD ADJUSTABLE WRENCH           | 0 38548 08852 5 |       | 1                     | EACH                    | \$91.25       | \$52.01  | \$45.63 | \$41.06 |
| 2078624                                                         | WISE-GRIP | Traditional Pliers | 24" STANDARD ADJUSTABLE WRENCH           | 0 38548 08853 2 |       | 1                     | EACH                    | \$175.96      | \$100.30 | \$87.98 | \$79.18 |
| 1773601                                                         | WISE-GRIP | Traditional Pliers | 4 1/2" ANGLED CUTTER WITH SPRING         | 0 3854899168 9  |       | 5                     | EACH                    | \$28.93       | \$16.49  | \$14.47 | \$13.02 |
| 1773597                                                         | WISE-GRIP | Traditional Pliers | 4 1/2" TRANSVERSE END CUTTER W SPRING    | 0 3854899169 6  |       | 5                     | EACH                    | \$24.22       | \$13.81  | \$12.11 | \$10.90 |
| 1773598                                                         | WISE-GRIP | Traditional Pliers | 5" CURVED NOSE PLIERS WITH SPRING        | 0 3854899170 2  |       | 5                     | EACH                    | \$24.34       | \$13.87  | \$12.17 | \$10.95 |
| 1773599                                                         | WISE-GRIP | Traditional Pliers | 5 1/2" NEEDLE NOSE W SERRATED JAW        | 0 3854899171 9  |       | 5                     | EACH                    | \$24.22       | \$13.81  | \$12.11 | \$10.90 |
| 1773600                                                         | WISE-GRIP | Traditional Pliers | 5 1/2" FULL FLUSH ANGLED END CUTTER      | 0 3854899172 6  |       | 5                     | EACH                    | \$32.22       | \$18.37  | \$16.11 | \$14.50 |
| 1773611                                                         | WISE-GRIP | Traditional Pliers | 4 1/2" SMOOTH JAW BENT NOSE WITH SPRING  | 0 3854899173 3  |       | 5                     | EACH                    | \$24.18       | \$13.78  | \$12.09 | \$10.88 |
| 1773612                                                         | WISE-GRIP | Traditional Pliers | 4 1/2" ROUND NOSE WITH SPRING            | 0 3854899174 0  |       | 5                     | EACH                    | \$24.30       | \$13.85  | \$12.15 | \$10.94 |
| 1773613                                                         | WISE-GRIP | Traditional Pliers | 4 1/2" 80 DEGREE OBLIQUE END CUTTER      | 0 3854899175 7  |       | 5                     | EACH                    | \$33.98       | \$19.37  | \$16.99 | \$15.29 |
| 2078904                                                         | WISE-GRIP | Traditional Pliers | 4-1/4" END NIPPER W/SPRING               | 0 38548 08857 0 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078945                                                         | WISE-GRIP | Traditional Pliers | 5-1/4" FLAT NOSE                         | 0 38548 08858 7 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078905                                                         | WISE-GRIP | Traditional Pliers | 5-1/4" LONG NOSE W/CUTTER + SPRING"      | 0 38548 08859 4 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078915                                                         | WISE-GRIP | Traditional Pliers | 4-3/4" LINEMAN'S W/SPRING                | 0 38548 08860 0 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078925                                                         | WISE-GRIP | Traditional Pliers | 4-1/2" FLUSH DIAGONAL W/SPRING           | 0 38548 08861 7 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078935                                                         | WISE-GRIP | Traditional Pliers | 4-1/2" STANDARD DIAGONAL W/SPRING        | 0 38548 08862 4 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078955                                                         | WISE-GRIP | Traditional Pliers | 5-1/2" NEEDLE NOSE PLIERS                | 0 38548 08863 1 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 2078965                                                         | WISE-GRIP | Traditional Pliers | 5" BENT NOSE PLIERS                      | 0 38548 08864 8 |       | 5                     | EACH                    | \$19.56       | \$11.15  | \$9.78  | \$8.80  |
| 1773626                                                         | WISE-GRIP | Traditional Pliers | 6" LONG NOSE ELETRICIANS 4 IN 1          | 0 38548 99188 7 |       | 5                     | EACH                    | \$36.21       | \$20.64  | \$18.11 | \$16.29 |
| 1773627                                                         | WISE-GRIP | Traditional Pliers | 8" HOSE CLAMP PLIERS                     | 0 38548 99189 4 |       | 5                     | EACH                    | \$19.31       | \$11.01  | \$9.66  | \$8.69  |
| 1773631                                                         | WISE-GRIP | Traditional Pliers | 9" OIL FILTER/PVC PIPE PLIERS            | 0 38548 99193 1 |       | 5                     | EACH                    | \$23.35       | \$13.31  | \$11.68 | \$10.51 |
| 1773629                                                         | WISE-GRIP | Traditional Pliers | 8" CONDUIT AND LOCKNUT REAMING PLIERS    | 0 3854899191 7  |       | 5                     | EACH                    | \$30.17       | \$17.20  | \$15.09 | \$13.58 |
| 2078909                                                         | WISE-GRIP | Traditional Pliers | 9" IRON WORKER'S PLIERS                  | 0 38548 08865 5 |       | 5                     | EACH                    | \$25.10       | \$14.31  | \$12.55 | \$11.30 |
| 2078910                                                         | WISE-GRIP | Traditional Pliers | 10" CONCRETE NIPPERS W/PRO TOUCH GRIPS   | 0 38548 08866 2 |       | 5                     | EACH                    | \$24.77       | \$14.12  | \$12.39 | \$11.15 |
| 2078310                                                         | WISE-GRIP | Traditional Pliers | 10" CRIMPER 'FORGED' W/PRO TOUCH GRIPS   | 0 38548 08850 1 |       | 5                     | EACH                    | \$28.68       | \$16.35  | \$14.34 | \$12.91 |
| 2078900                                                         | WISE-GRIP | Traditional Pliers | 6-1/2" CONVERTIBLE SNAPRING PLIER        | 0 38548 08867 9 |       | 5                     | EACH                    | \$17.27       | \$9.84   | \$8.64  | \$7.77  |
| 2078901                                                         | WISE-GRIP | Traditional Pliers | 10-1/4" FENCING PLIERS W/PRO TOUCH GRIPS | 0 38548 08868 6 |       | 5                     | EACH                    | \$26.07       | \$14.86  | \$13.04 | \$11.73 |
| 1873303                                                         | WISE-GRIP | Traditional Pliers | MIG WELDING PLIER                        | 0 42526 91552 9 |       | 5                     | EACH                    | \$30.62       | \$17.45  | \$15.31 | \$13.78 |
| <b>WISE-GRIP Insulated Pliers</b>                               |           |                    |                                          |                 |       |                       |                         |               |          |         |         |
| 10505865NA                                                      | WISE-GRIP | Traditional Pliers | 6" DIAGONAL CUTTER INSULATED - STANDARD  | 0 38548 10209 2 |       | 5                     | EACH                    | \$37.56       | \$21.41  | \$18.78 | \$16.90 |
| 10505866NA                                                      | WISE-GRIP | Traditional Pliers | 7" HIGH LEVERAGE DIAG. CUTTER INSULATED  | 0 38548 10210 8 |       | 5                     | EACH                    | \$41.96       | \$23.92  | \$20.98 | \$18.88 |
| 10505867NA                                                      | WISE-GRIP | Traditional Pliers | 8" HIGH LEVERAGE DIAG. CUTTER INSULATED  | 0 38548 10213 9 |       | 5                     | EACH                    | \$43.45       | \$24.77  | \$21.73 | \$19.55 |
| 10507529NA                                                      | WISE-GRIP | Traditional Pliers | 8.5" INSULATED LINEMAN'S PLIERS          | 0 38548 10408 9 |       | 5                     | EACH                    | \$50.28       | \$28.66  | \$25.14 | \$22.63 |
| 10505868NA                                                      | WISE-GRIP | Traditional Pliers | 6" LONG NOSE - STANDARD - INSULATED      | 0 38548 10216 0 |       | 5                     | EACH                    | \$44.25       | \$25.22  | \$22.13 | \$19.91 |
| 10505869NA                                                      | WISE-GRIP | Traditional Pliers | 8" LONG NOSE - HL - INSULATED            | 0 38548 10217 7 |       | 5                     | EACH                    | \$48.57       | \$27.68  | \$24.29 | \$21.86 |
| 10505870NA                                                      | WISE-GRIP | Traditional Pliers | 8" BENT NOSE - HL - INSULATED            | 0 38548 10218 4 |       | 5                     | EACH                    | \$49.72       | \$28.34  | \$24.86 | \$22.37 |
| 10505871NA                                                      | WISE-GRIP | Traditional Pliers | 6" WIRE STRIPPER INSULATED               | 0 38548 10219 1 |       | 5                     | EACH                    | \$44.25       | \$25.22  | \$22.13 | \$19.91 |
| 10505872NA                                                      | WISE-GRIP | Traditional Pliers | 6" COMBINATION - STAND - INSULATED       | 0 38548 10222 1 |       | 5                     | EACH                    | \$39.24       | \$22.37  | \$19.62 | \$17.66 |
| 10505873NA                                                      | WISE-GRIP | Traditional Pliers | 7" COMBINATION - HL - INSULATED          | 0 38548 10223 8 |       | 5                     | EACH                    | \$44.76       | \$25.51  | \$22.38 | \$20.14 |
| 10505874NA                                                      | WISE-GRIP | Traditional Pliers | 8" COMBINATION - STAND - INSULATED       | 0 38548 10224 5 |       | 5                     | EACH                    | \$46.97       | \$26.77  | \$23.49 | \$21.14 |
| <b>WISE-GRIP Traditional Pliers &amp; Insulated Pliers Sets</b> |           |                    |                                          |                 |       |                       |                         |               |          |         |         |
| 1773639                                                         | WISE-GRIP | Traditional Pliers | 2 PC GROOVE JOINT SET STR JAW 6; 10"     | 0 3854899201 3  |       | 5                     | EACH                    | \$22.82       | \$13.01  | \$11.41 | \$10.27 |
| 2078700                                                         | WISE-GRIP | Traditional Pliers | 2PC ADJUSTABLE WRENCH SET-6" + 10" -"    | 0 38548 04072 1 |       | 4                     | EACH                    | \$32.94       | \$18.78  | \$16.47 | \$14.82 |
| 2078701                                                         | WISE-GRIP | Traditional Pliers | 2PC PLIER SET-6"SLIP JNT + 10" GRV JNT   | 0 38548 04073 8 |       | 4                     | EACH                    | \$21.97       | \$12.52  | \$10.99 | \$9.89  |
| 2078702                                                         | WISE-GRIP | Traditional Pliers | 2PC PLIER SET-6" SLP JNT + 6" LONG NOSE  | 0 38548 04074 5 |       | 4                     | EACH                    | \$22.64       | \$12.90  | \$11.32 | \$10.19 |
| 2078703                                                         | WISE-GRIP | Traditional Pliers | 2PC PLIERS SET-6" LG NOSE + 10" GRV JNT  | 0 38548 04075 2 |       | 4                     | EACH                    | \$29.51       | \$16.82  | \$14.76 | \$13.28 |
| 1773638                                                         | WISE-GRIP | Traditional Pliers | 3 PC GROOVE JOINT SET STR JAW 6; 8; 10"  | 0 3854899200 6  |       | 5                     | EACH                    | \$33.89       | \$19.32  | \$16.95 | \$15.25 |
| 1799145                                                         | WISE-GRIP | Traditional Pliers | 3 PC LONG REACH PLIERS SET               | 0 3854899572 4  |       | 5                     | EACH                    | \$85.60       | \$48.79  | \$42.80 | \$38.52 |
| 10505519NA                                                      | WISE-GRIP | Traditional Pliers | 3 PC PLIER SET - 6" DIAG./7" COMBO       | 0 38548 10229 0 |       | 5                     | EACH                    | \$111.67      | \$63.65  | \$55.84 | \$50.25 |
| 2078704                                                         | WISE-GRIP | Traditional Pliers | 3PC PLIER SET-6"LG NOSE 6"SLP JNT 10"GRV | 0 38548 04076 9 |       | 4                     | EACH                    | \$37.05       | \$21.12  | \$18.53 | \$16.67 |



| STOCK #                                                                  | BRAND      | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------------------------------|------------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>WISE-GRIP Traditional Pliers &amp; Insulated Pliers Sets (cont'd)</b> |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2078705                                                                  | WISE-GRIP  | Traditional Pliers | 4PC PLIER 6"LG NOSE 6"SLJNT 10"ADJ 10"GR | 0 38548 04077 6 |       | 4                     | EACH                    | \$55.57       | \$31.67  | \$27.79  | \$25.01  |
| 2078706                                                                  | WISE-GRIP  | Traditional Pliers | 4PC ADJ WRENCH TRAY SET-6" 8" 10" + 12"  | 0 38548 04078 3 |       | 2                     | EACH                    | \$78.21       | \$44.58  | \$39.11  | \$35.19  |
| 2078707                                                                  | WISE-GRIP  | Traditional Pliers | 4PC PROPLIERS TRAY SET-6" DIAGONAL 6"    | 0 38548 04079 0 |       | 2                     | EACH                    | \$57.20       | \$32.60  | \$28.60  | \$25.74  |
| 2078708                                                                  | WISE-GRIP  | Traditional Pliers | 5PC PROPLIERS KITBAG SET-6" SLIP JOINT   | 0 38548 04080 6 |       | 2                     | EACH                    | \$80.80       | \$46.06  | \$40.40  | \$36.36  |
| 2078714                                                                  | WISE-GRIP  | Traditional Pliers | MINI PROPLIERS 8PC SET W/CASE            | 0 38548 09245 4 |       | 2                     | EACH                    | \$151.87      | \$86.57  | \$75.94  | \$68.34  |
| <b>WISE-GRIP Traditional Pliers Merchandisers</b>                        |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2078804                                                                  | WISE-GRIP  | Traditional Pliers | PROPLIERS FULL HORIZONTAL WIRE RACK 2    | 0 38548 039596  | M     | 1                     | EACH                    | \$216.48      | \$123.39 | \$108.24 | \$97.42  |
| 2078814M                                                                 | WISE-GRIP  | Traditional Pliers | INSULATED PLIERS PLANOGRAM               | 0 38548 10640 3 | M     | 1                     | EACH                    | \$1,205.36    | \$687.06 | \$602.68 | \$542.41 |
| <b>IRWIN WISE-GRIP PIPE WRENCHES</b>                                     |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| <b>WISE-GRIP Cast Iron Pipe Wrenches</b>                                 |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 274105                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 8" CAST IRON                 | 0 38548 02008 2 |       | 5                     | EACH                    | \$26.53       | \$15.12  | \$13.27  | \$11.94  |
| 274101                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 10" CAST IRON                | 0 38548 01970 3 |       | 5                     | EACH                    | \$27.58       | \$15.72  | \$13.79  | \$12.41  |
| 274106                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 12" CAST IRON                | 0 38548 02009 9 |       | 5                     | EACH                    | \$34.98       | \$19.94  | \$17.49  | \$15.74  |
| 274102                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 14" CAST IRON                | 0 38548 01971 0 |       | 5                     | EACH                    | \$36.07       | \$20.56  | \$18.04  | \$16.23  |
| 274103                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 18" CAST IRON                | 0 38548 01972 7 |       | 5                     | EACH                    | \$45.26       | \$25.80  | \$22.63  | \$20.37  |
| 274104                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 24" CAST IRON                | 0 38548 01973 4 |       | 1                     | EACH                    | \$65.21       | \$37.17  | \$32.61  | \$29.34  |
| 274107                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 36" CAST IRON                | 0 38548 02010 5 |       | 1                     | EACH                    | \$134.04      | \$76.40  | \$67.02  | \$60.32  |
| 274108                                                                   | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 48" CAST IRON                | 0 38548 02011 2 |       | 1                     | EACH                    | \$201.09      | \$114.62 | \$100.55 | \$90.49  |
| <b>WISE-GRIP Cast Aluminum Pipe Wrenches</b>                             |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2074110                                                                  | WISE-GRIP  | Pipe Wrenches      | 10" PIPE WRENCH CAST ALUMINUM            | 0 38548 06493 2 |       | 5                     | EACH                    | \$45.91       | \$26.17  | \$22.96  | \$20.66  |
| 2074112                                                                  | WISE-GRIP  | Pipe Wrenches      | 12" PIPE WRENCH CAST ALUMINUM            | 0 38548 06494 9 |       | 5                     | EACH                    | \$62.31       | \$35.52  | \$31.16  | \$28.04  |
| 2074114                                                                  | WISE-GRIP  | Pipe Wrenches      | 14" PIPE WRENCH CAST ALUMINUM            | 0 38548 06495 6 |       | 5                     | EACH                    | \$64.86       | \$36.97  | \$32.43  | \$29.19  |
| 2074118                                                                  | WISE-GRIP  | Pipe Wrenches      | 18" PIPE WRENCH CAST ALUMINUM            | 0 38548 06496 3 |       | 5                     | EACH                    | \$81.31       | \$46.35  | \$40.66  | \$36.59  |
| 2074124                                                                  | WISE-GRIP  | Pipe Wrenches      | 24" PIPE WRENCH CAST ALUMINUM            | 0 38548 06497 0 |       | 1                     | EACH                    | \$126.20      | \$71.93  | \$63.10  | \$56.79  |
| 2074136                                                                  | WISE-GRIP  | Pipe Wrenches      | 36" PIPE WRENCH CAST ALUMINUM            | 0 38548 06498 7 |       | 1                     | EACH                    | \$204.62      | \$116.63 | \$102.31 | \$92.08  |
| 2074148                                                                  | WISE-GRIP  | Pipe Wrenches      | 48" PIPE WRENCH CAST ALUMINUM            | 0 38548 06499 4 |       | 1                     | EACH                    | \$400.78      | \$228.44 | \$200.39 | \$180.35 |
| <b>WISE-GRIP Quick-Adjusting Pipe Wrenches</b>                           |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 274001SM                                                                 | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 11" QUICK ADJUST             | 0 38548 01629 0 |       | 1                     | EACH                    | \$36.23       | \$20.65  | \$18.12  | \$16.30  |
| <b>WISE-GRIP Pipe Wrench Merchandisers</b>                               |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 4935196                                                                  | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 6PC ALUMINUM WIRE RACK       | 0 38548 10978 7 | M     | 1                     | EACH                    | \$390.74      | \$222.72 | \$195.37 | \$175.83 |
| 2074800M                                                                 | WISE-GRIP  | Pipe Wrenches      | PIPE WRENCH 6PC CAST IRON WIRE RACK      | 0 38548 02274 1 | M     | 1                     | EACH                    | \$246.58      | \$140.55 | \$123.29 | \$110.96 |
| <b>IRWIN Multi-Tool Screwdriver</b>                                      |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2051100                                                                  | WISE-GRIP  | Screwdrivers       | MULTI-TOOL SCREWDRIVER 9 IN 1            | 6 73765 08813 4 |       | 6                     | EACH                    | \$16.15       | \$9.21   | \$8.08   | \$7.27   |
| 2051100CD                                                                | WISE-GRIP  | Screwdrivers       | MULTI-TOOL SCREWDRIVER 9 IN 1 CNTR DSPLY | 6 73765 08813 4 |       | 15                    | EACH                    | \$16.15       | \$9.21   | \$8.08   | \$7.27   |
| 4935586                                                                  | WISE-GRIP  | Screwdrivers       | MULTI-TOOL STUBBY SCREWDRIVER 8 IN 1     | 6 73765 99942 3 |       | 5                     | EACH                    | \$7.73        | \$4.41   | \$3.87   | \$3.48   |
| 4935587                                                                  | WISE-GRIP  | Screwdrivers       | MULTI-TOOL STUBBY SCREWDRIVER 8 IN 1 CD  | 6 73765 99942 3 |       | 15                    | EACH                    | \$7.73        | \$4.41   | \$3.87   | \$3.48   |
| <b>IRWIN QUICK-GRIP® CLAMPING TOOLS</b>                                  |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| <b>QUICK-GRIP XP600 ONE-HANDED BAR CLAMPS</b>                            |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2021406N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/6" NEXT GENERATION           | 0 38548 10575 8 |       | 2                     | EACH                    | \$36.07       | \$20.56  | \$18.04  | \$16.23  |
| 2021412N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/12" NEXT GENERATION          | 0 38548 10576 5 |       | 2                     | EACH                    | \$40.23       | \$22.93  | \$20.12  | \$18.10  |
| 2021418N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/18" NEXT GENERATION          | 0 38548 10577 2 |       | 2                     | EACH                    | \$44.68       | \$25.47  | \$22.34  | \$20.11  |
| 2021424N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/24" NEXT GENERATION          | 0 38548 10578 9 |       | 2                     | EACH                    | \$49.94       | \$28.47  | \$24.97  | \$22.47  |
| 2021436N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/36" NEXT GENERATION          | 0 38548 10579 6 |       | 2                     | EACH                    | \$59.66       | \$34.01  | \$29.83  | \$26.85  |
| 2021450N                                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP XP/50" NEXT GENERATION          | 0 38548 10580 2 |       | 2                     | EACH                    | \$68.00       | \$38.76  | \$34.00  | \$30.60  |
| <b>QUICK-GRIP SL300 ONE-HANDED BAR CLAMPS</b>                            |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 506QCEN                                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 6" QC SL300 NEXT GEN            | 0 38548 10369 3 |       | 5                     | EACH                    | \$28.08       | \$16.01  | \$14.04  | \$12.64  |
| 512QCEN                                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 12" QC SL300 NEXT GEN           | 0 38548 10370 9 |       | 5                     | EACH                    | \$31.21       | \$17.79  | \$15.61  | \$14.04  |
| 518QCEN                                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 18" QC SL300 NEXT GEN           | 0 38548 10372 3 |       | 5                     | EACH                    | \$35.89       | \$20.46  | \$17.95  | \$16.15  |
| 524QCEN                                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 24" QC SL300 NEXT GEN           | 0 38548 10373 0 |       | 5                     | EACH                    | \$39.02       | \$22.24  | \$19.51  | \$17.56  |
| 536QCEN                                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 36" QC SL300 NEXT GEN           | 0 38548 10374 7 |       | 2                     | EACH                    | \$46.82       | \$26.69  | \$23.41  | \$21.07  |
| <b>QUICK-GRIP Mini One-Handed Bar Clamps</b>                             |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 546ZR                                                                    | QUICK-GRIP | Holding & Clamping | BAR CLMP 6"/150MM MINI                   | 0 38548 00546 1 |       | 5                     | EACH                    | \$16.10       | \$9.18   | \$8.05   | \$7.25   |

| STOCK #                                               | BRAND      | PRODUCT FAMILY     | DESCRIPTION                     | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-------------------------------------------------------|------------|--------------------|---------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>QUICK-GRIP Mini One-Handed Bar Clamps (cont'd)</b> |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 5462                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 6" MINI 2 PK           | 0 38548 05462 9 |       | 5                     | EACH                    | \$33.36       | \$19.02 | \$16.68 | \$15.01 |
| 5412                                                  | QUICK-GRIP | Holding & Clamping | BAR CLMP 12"/300MM MINI         | 0 38548 05412 4 |       | 5                     | EACH                    | \$16.94       | \$9.66  | \$8.47  | \$7.62  |
| 54122                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP 12" MINI 2 PACK        | 0 38548 54122 8 |       | 5                     | EACH                    | \$32.69       | \$18.63 | \$16.35 | \$14.71 |
| <b>QUICK-GRIP Micro One-Handed Bar Clamps</b>         |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 53006                                                 | QUICK-GRIP | Holding & Clamping | BAR CLMP 4-1/4" MICRO           | 0 38548 53006 2 |       | 10                    | EACH                    | \$6.90        | \$3.93  | \$3.45  | \$3.11  |
| 530062                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 4-1/4" MICRO 2 PK      | 0 38548 53620 0 |       | 5                     | EACH                    | \$13.80       | \$7.87  | \$6.90  | \$6.21  |
| <b>QUICK-GRIP HANDI-CLAMPS®</b>                       |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 59100CD                                               | QUICK-GRIP | Holding & Clamping | HANDI CLMP 1.5" COUNTER DISPLY  | 0 38548 59100 1 |       | 20                    | EACH                    | \$4.71        | \$2.68  | \$2.36  | \$2.12  |
| 59200CD                                               | QUICK-GRIP | Holding & Clamping | HANDI CLMP 2" COUNTER DISPLY    | 0 38548 59200 8 |       | 12                    | EACH                    | \$9.46        | \$5.39  | \$4.73  | \$4.26  |
| 59200D1                                               | QUICK-GRIP | Holding & Clamping | HANDI CLMP 2" 100 PC DUMP BIN   | 0 38548 59200 8 |       | 100                   | EACH                    | \$9.46        | \$5.39  | \$4.73  | \$4.26  |
| 59400CD                                               | QUICK-GRIP | Holding & Clamping | HANDI CLMP 4" COUNTER DISPLY    | 0 38548 59400 2 |       | 10                    | EACH                    | \$11.43       | \$6.52  | \$5.72  | \$5.14  |
| 59430CD                                               | QUICK-GRIP | Holding & Clamping | HANDI CLMP 4" COUNTER DISPLAY   | 0 38548 59400 2 |       | 30                    | EACH                    | \$11.43       | \$6.52  | \$5.72  | \$5.14  |
| <b>QUICK-GRIP Spring Clamps</b>                       |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 58100                                                 | QUICK-GRIP | Holding & Clamping | SPR CLMP 1"/25MM"               | 0 38548 58100 2 |       | 10                    | EACH                    | \$3.16        | \$1.80  | \$1.58  | \$1.42  |
| 58200                                                 | QUICK-GRIP | Holding & Clamping | SPR CLMP 2"/50MM                | 0 38548 58200 9 |       | 10                    | EACH                    | \$4.57        | \$2.60  | \$2.29  | \$2.06  |
| 58300                                                 | QUICK-GRIP | Holding & Clamping | SPR CLMP 3"/ 76MM               | 0 38548 58300 6 |       | 5                     | EACH                    | \$7.91        | \$4.51  | \$3.96  | \$3.56  |
| 222601                                                | QUICK-GRIP | Holding & Clamping | SPR CLMP 1"                     | 0 38548 01481 4 |       | 5                     | EACH                    | \$1.78        | \$1.01  | \$0.89  | \$0.80  |
| 222702                                                | QUICK-GRIP | Holding & Clamping | SPR CLMP 2"                     | 0 38548 01482 1 |       | 5                     | EACH                    | \$3.61        | \$2.06  | \$1.81  | \$1.62  |
| 222803                                                | QUICK-GRIP | Holding & Clamping | SPR CLMP 3"                     | 0 38548 01483 8 |       | 5                     | EACH                    | \$6.16        | \$3.51  | \$3.08  | \$2.77  |
| <b>QUICK-GRIP Bar Clamps, Clutch Lock</b>             |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 223106                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 6" STEEL - 100 SERIES  | 0 38548 01461 6 |       | 5                     | EACH                    | \$17.88       | \$10.19 | \$8.94  | \$8.05  |
| 223112                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 12" STEEL - 100 SERIES | 0 38548 01462 3 |       | 5                     | EACH                    | \$18.81       | \$10.72 | \$9.41  | \$8.46  |
| 223118                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 18" STEEL - 100 SERIES | 0 38548 01463 0 |       | 5                     | EACH                    | \$23.30       | \$13.28 | \$11.65 | \$10.49 |
| 223124                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 24" STEEL - 100 SERIES | 0 38548 01464 7 |       | 5                     | EACH                    | \$25.44       | \$14.50 | \$12.72 | \$11.45 |
| 223130                                                | QUICK-GRIP | Holding & Clamping | 30" BAR CLAMP - 100 SERIES      | 0 38548 01465 4 |       | 5                     | EACH                    | \$28.34       | \$16.15 | \$14.17 | \$12.75 |
| 223136                                                | QUICK-GRIP | Holding & Clamping | BAR CLMP 36" STEEL - 100 SERIES | 0 38548 01466 1 |       | 5                     | EACH                    | \$30.58       | \$17.43 | \$15.29 | \$13.76 |
| 1855411                                               | IRWIN      | Holding & Clamping | 24" ALUMINUM BAR CLAMP          | 0 42526 90448 6 |       | 5                     | EACH                    | \$27.15       | \$15.48 | \$13.58 | \$12.22 |
| 1855412                                               | IRWIN      | Holding & Clamping | 48" ALUMINUM BAR CLAMP          | 0 42526 90449 3 |       | 5                     | EACH                    | \$37.27       | \$21.24 | \$18.64 | \$16.77 |
| 1825752                                               | IRWIN      | Holding & Clamping | 6" LIGHT DUTY BAR CLAMP         | 0 38548 99851 0 |       | 5                     | EACH                    | \$15.56       | \$8.87  | \$7.78  | \$7.00  |
| 1825753                                               | IRWIN      | Holding & Clamping | 12" LIGHT DUTY BAR CLAMP        | 0 38548 99852 7 |       | 5                     | EACH                    | \$16.35       | \$9.32  | \$8.18  | \$7.36  |
| 1825766                                               | IRWIN      | Holding & Clamping | 24" LIGHT DUTY BAR CLAMP        | 0 38548 99854 1 |       | 5                     | EACH                    | \$22.14       | \$12.62 | \$11.07 | \$9.96  |
| 1825767                                               | IRWIN      | Holding & Clamping | 36" LIGHT DUTY BAR CLAMP        | 0 38548 99855 8 |       | 5                     | EACH                    | \$26.60       | \$15.16 | \$13.30 | \$11.97 |
| <b>QUICK-GRIP Replacement Pads</b>                    |            |                    |                                 |                 |       |                       |                         |               |         |         |         |
| 1826576                                               | QUICK-GRIP | Holding & Clamping | XP 600 REFILL PADS              | 0 38548 99864 0 |       | 5                     | EACH                    | \$4.92        | \$2.80  | \$2.46  | \$2.21  |
| 1826577                                               | QUICK-GRIP | Holding & Clamping | SL 300 REFILL PADS              | 0 38548 99865 7 |       | 5                     | EACH                    | \$4.92        | \$2.80  | \$2.46  | \$2.21  |
| 1826578                                               | QUICK-GRIP | Holding & Clamping | MINI CLAMP REFILL PADS          | 0 38548 99866 4 |       | 5                     | EACH                    | \$3.72        | \$2.12  | \$1.86  | \$1.67  |
| 1826579                                               | QUICK-GRIP | Holding & Clamping | HANDI CLAMP REFILL PADS         | 0 38548 99867 1 |       | 5                     | EACH                    | \$3.72        | \$2.12  | \$1.86  | \$1.67  |

| STOCK #                                     | BRAND      | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------|------------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>QUICK-GRIP Replacement Pads (cont'd)</b> |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 1826580                                     | QUICK-GRIP | Holding & Clamping | NEW HANDI CLAMPPADS                      | 0 38548 99868 8 |       | 5                     | EACH                    | \$3.72        | \$2.12   | \$1.86   | \$1.67   |
| <b>QUICK-GRIP Bar Clamps, Passive Lock</b>  |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 223212                                      | QUICK-GRIP | Holding & Clamping | BAR CLMP 5.5 X 12 SLIDING ARM - 200 SERI | 0 38548 01467 8 |       | 5                     | EACH                    | \$37.47       | \$21.36  | \$18.74  | \$16.86  |
| 223218                                      | QUICK-GRIP | Holding & Clamping | BAR CLMP 5.5 X 18 SLIDING ARM - 200 SERI | 0 38548 01468 5 |       | 5                     | EACH                    | \$43.61       | \$24.86  | \$21.81  | \$19.62  |
| 223224                                      | QUICK-GRIP | Holding & Clamping | BAR CLMP 5.5 X 24 SLIDING ARM - 200 SERI | 0 38548 01469 2 |       | 5                     | EACH                    | \$47.61       | \$27.14  | \$23.81  | \$21.42  |
| 223230                                      | QUICK-GRIP | Holding & Clamping | 32" BAR CLAMPPASSIVE LOCK                | 0 38548 01470 8 |       | 5                     | EACH                    | \$51.56       | \$29.39  | \$25.78  | \$23.20  |
| <b>QUICK-GRIP C- Clamps</b>                 |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 225101ZR                                    | QUICK-GRIP | Holding & Clamping | C-CLMP 1" - 100 SERIES                   | 0 38548 01473 9 |       | 5                     | EACH                    | \$2.36        | \$1.35   | \$1.18   | \$1.06   |
| 225102ZR                                    | QUICK-GRIP | Holding & Clamping | C-CLMP 2" - 100 SERIES                   | 0 38548 01474 6 |       | 5                     | EACH                    | \$3.38        | \$1.93   | \$1.69   | \$1.52   |
| 225103ZR                                    | QUICK-GRIP | Holding & Clamping | C-CLMP 3" - 100 SERIES                   | 0 38548 01475 3 |       | 5                     | EACH                    | \$6.96        | \$3.97   | \$3.48   | \$3.13   |
| 225104                                      | QUICK-GRIP | Holding & Clamping | C-CLMP 4" - 100 SERIES                   | 0 38548 01476 0 |       | 5                     | EACH                    | \$11.93       | \$6.80   | \$5.97   | \$5.37   |
| 225105                                      | QUICK-GRIP | Holding & Clamping | 5" C-CLAMP                               | 0 38548 01522 4 |       | 5                     | EACH                    | \$15.07       | \$8.59   | \$7.54   | \$6.78   |
| 225106                                      | QUICK-GRIP | Holding & Clamping | C-CLMP 6" - 100 SERIES                   | 0 38548 01477 7 |       | 5                     | EACH                    | \$18.09       | \$10.31  | \$9.05   | \$8.14   |
| 225108                                      | QUICK-GRIP | Holding & Clamping | C-CLMP 8" - 100 SERIES                   | 0 38548 01478 4 |       | 5                     | EACH                    | \$25.99       | \$14.81  | \$13.00  | \$11.70  |
| 225123                                      | QUICK-GRIP | Holding & Clamping | C-CLMP 2" X 3 -1/2" DEEPTHROAT - 100 SE  | 0 38548 01471 5 |       | 5                     | EACH                    | \$10.81       | \$6.16   | \$5.41   | \$4.86   |
| 225134                                      | QUICK-GRIP | Holding & Clamping | C-CLMP 3" X 4 -1/2" DEEPTHROAT - 100 SE  | 0 38548 01472 2 |       | 5                     | EACH                    | \$16.07       | \$9.16   | \$8.04   | \$7.23   |
| 2025101                                     | QUICK-GRIP | Holding & Clamping | C-CLAMP 1-1/2" X 1-1/2"                  | 0 38548 09426 7 |       | 5                     | EACH                    | \$3.35        | \$1.91   | \$1.68   | \$1.51   |
| 2025102                                     | QUICK-GRIP | Holding & Clamping | C-CLAMP 2-1/2" X 1-3/8"                  | 0 38548 09427 4 |       | 5                     | EACH                    | \$5.51        | \$3.14   | \$2.76   | \$2.48   |
| 2025103                                     | QUICK-GRIP | Holding & Clamping | C-CLAMP 2-1/2" X 2-1/2"                  | 0 38548 09428 1 |       | 5                     | EACH                    | \$5.79        | \$3.30   | \$2.90   | \$2.61   |
| <b>QUICK-GRIP Pipe Clamps</b>               |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2024100                                     | QUICK-GRIP | Holding & Clamping | 3/4" PIPE CLMP DEEPTHROAT                | 0 38548 09627 8 |       | 5                     | EACH                    | \$29.76       | \$16.96  | \$14.88  | \$13.39  |
| 224134                                      | QUICK-GRIP | Holding & Clamping | CLMP 3/4" PIPE                           | 0 38548 01479 1 |       | 5                     | EACH                    | \$22.71       | \$12.94  | \$11.36  | \$10.22  |
| 224212                                      | QUICK-GRIP | Holding & Clamping | CLMP 1/2" PIPE                           | 0 38548 01496 8 |       | 5                     | EACH                    | \$18.38       | \$10.48  | \$9.19   | \$8.27   |
| <b>QUICK-GRIP Parallel Jaw Clamps</b>       |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 2026500                                     | QUICK-GRIP | Holding & Clamping | 24" PARALLEL JAW BOX CLAMP               | 0 38548 09614 8 |       | 2                     | EACH                    | \$61.93       | \$35.30  | \$30.97  | \$27.87  |
| 2026501                                     | QUICK-GRIP | Holding & Clamping | 48" PARALLEL JAW BOX CLAMP               | 0 38548 09615 5 |       | 2                     | EACH                    | \$74.33       | \$42.37  | \$37.17  | \$33.45  |
| <b>QUICK-GRIP Merchandisers</b>             |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| QGPOG1                                      | QUICK-GRIP | Holding & Clamping | IRWIN REG QG POG                         | 0 38548 01942 0 | M     | 1                     | EACH                    | \$450.57      | \$256.82 | \$225.29 | \$202.76 |
| 2029100PG                                   | QUICK-GRIP | Holding & Clamping | TRADITIONAL CLMP SM PLANOGRAM            | 0 38548 02676 3 | M     | 1                     | EACH                    | \$243.19      | \$138.62 | \$121.60 | \$109.44 |
| 2029101PG                                   | QUICK-GRIP | Holding & Clamping | TRADITIONAL CLMP LG PLANOGRAM            | 0 38548 02677 0 | M     | 1                     | EACH                    | \$501.51      | \$285.86 | \$250.76 | \$225.68 |
| 2029116POG                                  | QUICK-GRIP | Holding & Clamping | XP CLAMPING PLANOGRAM                    | 0 38548 09344 4 | M     | 1                     | EACH                    | \$341.84      | \$194.85 | \$170.92 | \$153.83 |
| 4935197                                     | QUICK-GRIP | Holding & Clamping | BAR CLMP SL300 QG QC ASSORTMENT          | 0 38548 10979 4 | M     | 1                     | EACH                    | \$362.04      | \$206.36 | \$181.02 | \$162.92 |
| 2029115POG                                  | QUICK-GRIP | Holding & Clamping | CLMPING PLANOGRAM LARGE                  | 0 38548 09343 7 | M     | 1                     | EACH                    | \$807.24      | \$460.13 | \$403.62 | \$363.26 |
| HTPOGWW                                     | QUICK-GRIP | Holding & Clamping | CLAMPING HOLDING AND HANDSAWS PLANOGRAM  | 0 38548 08978 2 | M     | 1                     | EACH                    | \$1,309.52    | \$746.43 | \$654.76 | \$589.28 |
| <b>QUICK-GRIP Specialty Clamps</b>          |            |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 226100                                      | QUICK-GRIP | Holding & Clamping | BAND CLAMP 1" X 15FT                     | 0 38548 01490 6 |       | 1                     | EACH                    | \$22.14       | \$12.62  | \$11.07  | \$9.96   |
| 226200                                      | QUICK-GRIP | Holding & Clamping | 3" CORNER CLAMP                          | 0 38548 01491 3 |       | 5                     | EACH                    | \$13.25       | \$7.55   | \$6.63   | \$5.96   |

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|--------------------------------------------------|---------------|--------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|---------|---------|
| <b>QUICK-GRIP Specialty Clamps (cont'd)</b>      |               |                    |                                |                 |       |                       |                         |               |          |         |         |
| 226410                                           | QUICK-GRIP    | Holding & Clamping | 90 ANGLE CLAMP                 | 0 38548 01493 7 |       | 5                     | EACH                    | \$46.88       | \$26.72  | \$23.44 | \$21.10 |
| 226800                                           | QUICK-GRIP    | Holding & Clamping | WOODEN HANDSCREW CLAMPS        | 0 38548 01494 4 |       | 1                     | EACH                    | \$26.31       | \$15.00  | \$13.16 | \$11.84 |
| <b>QUICK-GRIP Vises</b>                          |               |                    |                                |                 |       |                       |                         |               |          |         |         |
| 226304ZR                                         | QUICK-GRIP    | Holding & Clamping | 4" HEAVY DUTY WORKSHOP VISE    | 0 38548 01484 5 |       | 1                     | EACH                    | \$105.11      | \$59.91  | \$52.56 | \$47.30 |
| 226305ZR                                         | QUICK-GRIP    | Holding & Clamping | 5" HEAVY DUTY WORKSHOP VISE    | 0 38548 01485 2 |       | 1                     | EACH                    | \$158.52      | \$90.36  | \$79.26 | \$71.33 |
| 226306ZR                                         | QUICK-GRIP    | Holding & Clamping | 6" HEAVY DUTY WORKSHOP VISE    | 0 38548 01486 9 |       | 1                     | EACH                    | \$188.57      | \$107.48 | \$94.29 | \$84.86 |
| 226303ZR                                         | QUICK-GRIP    | Holding & Clamping | 3" CLAMPON VISE                | 0 38548 01487 6 |       | 1                     | EACH                    | \$30.40       | \$17.33  | \$15.20 | \$13.68 |
| 226361                                           | QUICK-GRIP    | Holding & Clamping | 6-1/2" WOODWORKERS VISE        | 0 38548 01488 3 |       | 1                     | EACH                    | \$31.21       | \$17.79  | \$15.61 | \$14.04 |
| 226340                                           | QUICK-GRIP    | Holding & Clamping | 4" DRILL PRESS VISE            | 0 38548 01489 0 |       | 1                     | EACH                    | \$36.00       | \$20.52  | \$18.00 | \$16.20 |
| 2026303                                          | QUICK-GRIP    | Holding & Clamping | BENCH VISE 4-1/2"              | 0 38548 09429 8 |       | 1                     | EACH                    | \$46.82       | \$26.69  | \$23.41 | \$21.07 |
| 4935504                                          | IRWIN         | Holding & Clamping | 4" MECHANICS VISE              | 0 38548 98998 3 |       | 1                     | EACH                    | \$89.96       | \$51.28  | \$44.98 | \$40.48 |
| 4935507                                          | IRWIN         | Holding & Clamping | 4.5" LIGHT DUTY WORKSHOP VISE  | 0 38548 99001 9 |       | 1                     | EACH                    | \$62.80       | \$35.80  | \$31.40 | \$28.26 |
| 4935505                                          | IRWIN         | Holding & Clamping | 5" MULTI-PURPOSE VISE          | 0 38548 98999 0 |       | 1                     | EACH                    | \$193.10      | \$110.07 | \$96.55 | \$86.90 |
| 4935506                                          | IRWIN         | Holding & Clamping | 6" MECHANICS VISE              | 0 38548 99000 2 |       | 1                     | EACH                    | \$146.11      | \$83.28  | \$73.06 | \$65.75 |
| <b>IRWIN MARPLES® Chisels</b>                    |               |                    |                                |                 |       |                       |                         |               |          |         |         |
| <b>IRWIN MARPLES Woodworking Series Chisels</b>  |               |                    |                                |                 |       |                       |                         |               |          |         |         |
| M44418N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1/8"             | 0 24721 09671 5 |       | 6                     | EACH                    | \$9.66        | \$5.51   | \$4.83  | \$4.35  |
| M44414N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1/4"             | 0 24721 09672 2 |       | 6                     | EACH                    | \$9.80        | \$5.59   | \$4.90  | \$4.41  |
| M44438N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 3/8"             | 0 24721 09666 1 |       | 6                     | EACH                    | \$10.03       | \$5.72   | \$5.02  | \$4.51  |
| M44412N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1/2"             | 0 24721 09673 9 |       | 6                     | EACH                    | \$10.55       | \$6.01   | \$5.28  | \$4.75  |
| M44458N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 5/8"             | 0 24721 09665 4 |       | 6                     | EACH                    | \$10.92       | \$6.22   | \$5.46  | \$4.91  |
| M44434N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK 3/4"             | 0 24721 09667 8 |       | 6                     | EACH                    | \$11.81       | \$6.73   | \$5.91  | \$5.31  |
| M4441N                                           | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1"               | 0 24721 09674 6 |       | 6                     | EACH                    | \$12.90       | \$7.35   | \$6.45  | \$5.81  |
| M444114N                                         | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1-1/4"           | 0 24721 09669 2 |       | 6                     | EACH                    | \$14.18       | \$8.08   | \$7.09  | \$6.38  |
| M444112N                                         | IRWIN MARPLES | Chisels            | CHISEL WOODWK 1-1/2"           | 0 24721 09670 8 |       | 6                     | EACH                    | \$16.31       | \$9.30   | \$8.16  | \$7.34  |
| M4442N                                           | IRWIN MARPLES | Chisels            | CHISEL WOODWK 2"               | 0 24721 09668 5 |       | 6                     | EACH                    | \$21.83       | \$12.44  | \$10.92 | \$9.82  |
| 1769179                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK CLAM 3PC         | 0 38548 99127 6 |       | 4                     | EACH                    | \$33.44       | \$19.06  | \$16.72 | \$15.05 |
| M444S4N                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK CLAM 4PC         | 0 24721 09664 7 |       | 6                     | EACH                    | \$42.98       | \$24.50  | \$21.49 | \$19.34 |
| M444SB6N                                         | IRWIN MARPLES | Chisels            | CHISEL WOODWK BOX 6PC          | 0 24721 09663 0 |       | 5                     | EACH                    | \$80.02       | \$45.61  | \$40.01 | \$36.01 |
| 1788114                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK W/MALLET 4PC     | 0 38548 99341 6 |       | 4                     | EACH                    | \$49.70       | \$28.33  | \$24.85 | \$22.37 |
| 1788115                                          | IRWIN MARPLES | Chisels            | CHISEL WOODWK W/SHARPENING 6PC | 0 38548 99342 3 |       | 4                     | EACH                    | \$59.95       | \$34.17  | \$29.98 | \$26.98 |
| <b>IRWIN MARPLES Construction Series Chisels</b> |               |                    |                                |                 |       |                       |                         |               |          |         |         |
| 1768772                                          | IRWIN MARPLES | Chisels            | CHISEL CONST 1/4"              | 0 38548 99105 4 |       | 4                     | EACH                    | \$10.37       | \$5.91   | \$5.19  | \$4.67  |
| 1768773                                          | IRWIN MARPLES | Chisels            | CHISEL CONST 3/8"              | 0 38548 99106 1 |       | 4                     | EACH                    | \$10.62       | \$6.05   | \$5.31  | \$4.78  |
| 1768774                                          | IRWIN MARPLES | Chisels            | CHISEL CONST 1/2"              | 0 38548 99107 8 |       | 4                     | EACH                    | \$11.17       | \$6.37   | \$5.59  | \$5.03  |
| 1768775                                          | IRWIN MARPLES | Chisels            | CHISEL CONST 5/8"              | 0 38548 99108 5 |       | 4                     | EACH                    | \$11.61       | \$6.62   | \$5.81  | \$5.22  |
| 1768776                                          | IRWIN MARPLES | Chisels            | CHISEL CONST 3/4"              | 0 38548 99109 2 |       | 4                     | EACH                    | \$12.45       | \$7.10   | \$6.23  | \$5.60  |



| STOCK #                                                   | BRAND         | PRODUCT FAMILY              | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------------|---------------|-----------------------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IRWIN MARPLES Construction Series Chisels (cont'd)</b> |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 1768777                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST 1"                         | 0 38548 99110 8 |       | 4                     | EACH                    | \$13.52       | \$7.71   | \$6.76   | \$6.08   |
| 1768778                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST 1-1/4"                     | 0 38548 99111 5 |       | 4                     | EACH                    | \$14.87       | \$8.48   | \$7.44   | \$6.69   |
| 1768779                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST 1-1/2"                     | 0 38548 99112 2 |       | 2                     | EACH                    | \$17.10       | \$9.75   | \$8.55   | \$7.70   |
| 1768780                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST 2"                         | 0 38548 99113 9 |       | 2                     | EACH                    | \$22.99       | \$13.10  | \$11.50  | \$10.35  |
| 1768781                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST WAL 3PC                    | 0 38548 99114 6 |       | 4                     | EACH                    | \$38.80       | \$22.12  | \$19.40  | \$17.46  |
| 1819361                                                   | IRWIN MARPLES | Chisels                     | CHISEL CONST CLAM 4PC                   | 0 38548 99831 2 |       | 4                     | EACH                    | \$45.36       | \$25.86  | \$22.68  | \$20.41  |
| <b>IRWIN MARPLES High Impact Series Chisels</b>           |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 1819232                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 1/4"                  | 0 38548 99822 0 |       | 4                     | EACH                    | \$14.49       | \$8.26   | \$7.25   | \$6.52   |
| 1819234                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 1/2"                  | 0 38548 99824 4 |       | 4                     | EACH                    | \$15.09       | \$8.60   | \$7.55   | \$6.79   |
| 1819356                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 3/4"                  | 0 38548 99826 8 |       | 4                     | EACH                    | \$16.49       | \$9.40   | \$8.25   | \$7.42   |
| 1819357                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 1"                    | 0 38548 99827 5 |       | 4                     | EACH                    | \$17.69       | \$10.08  | \$8.85   | \$7.96   |
| 1819358                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 1-1/4"                | 0 38548 99828 2 |       | 4                     | EACH                    | \$19.53       | \$11.13  | \$9.77   | \$8.79   |
| 1819359                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 1-1/2"                | 0 38548 99829 9 |       | 2                     | EACH                    | \$21.29       | \$12.14  | \$10.65  | \$9.58   |
| 1819360                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT 2"                    | 0 38548 99830 5 |       | 2                     | EACH                    | \$27.78       | \$15.83  | \$13.89  | \$12.50  |
| 1819362                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT CLAM 3PC              | 0 38548 99832 9 |       | 4                     | EACH                    | \$47.04       | \$26.81  | \$23.52  | \$21.17  |
| 1819363                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPCT WAL 5PC               | 0 38548 99833 6 |       | 4                     | EACH                    | \$87.04       | \$49.61  | \$43.52  | \$39.17  |
| <b>IRWIN MARPLES Chisel Accessories</b>                   |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 1786757                                                   | IRWIN MARPLES | Chisels                     | SHARPENING TOOLS KIT                    | 0 38548 99339 3 |       | 4                     | EACH                    | \$21.50       | \$12.26  | \$10.75  | \$9.68   |
| <b>IRWIN MARPLES Chisel Merchandisers</b>                 |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 1788395                                                   | IRWIN MARPLES | Chisels                     | MARPLES WOODWORKING CHISEL 7PC POG      | 0 38548 99347 8 | M     | 1                     | EACH                    | \$83.20       | \$47.42  | \$41.60  | \$37.44  |
| 1788396                                                   | IRWIN MARPLES | Chisels                     | MARPLES CONSTRUCTION CHISEL 7PC POG     | 0 38548 99348 5 | M     | 1                     | EACH                    | \$87.60       | \$49.93  | \$43.80  | \$39.42  |
| 1836444                                                   | IRWIN MARPLES | Chisels                     | CHISEL HIGH IMPACT POG 7PC              | 0 42526 90405 9 | M     | 1                     | EACH                    | \$159.87      | \$91.13  | \$79.94  | \$71.94  |
| 1836445                                                   | IRWIN MARPLES | Chisels/Circular Saw Blades | MARPLES WOODWORKING CSB+CHISEL POG 12PC | 0 42526 90406 6 | M     | 1                     | EACH                    | \$514.38      | \$293.20 | \$257.19 | \$231.47 |
| <b>IRWIN SNIPS</b>                                        |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 21304ZR                                                   | IRWIN         | Sheet Metal Snips           | SNIPS 304 11-3/4" EXTRACUT              | 0 38548 21304 0 |       | 5                     | EACH                    | \$23.42       | \$13.35  | \$11.71  | \$10.54  |
| 22007                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 007 7" TIN FLAT                   | 0 38548 22007 9 |       | 5                     | EACH                    | \$16.84       | \$9.60   | \$8.42   | \$7.58   |
| 22010                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 010 10" TIN FLAT                  | 0 38548 22010 9 |       | 5                     | EACH                    | \$20.89       | \$11.91  | \$10.45  | \$9.40   |
| 22012                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 012 12-3/4" TIN FLAT              | 0 38548 22012 3 |       | 5                     | EACH                    | \$26.35       | \$15.02  | \$13.18  | \$11.86  |
| 23007                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 207 7" TIN DUCKBILL               | 0 38548 23007 8 |       | 5                     | EACH                    | \$17.62       | \$10.04  | \$8.81   | \$7.93   |
| 23010                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 210 10" TIN DUCKBILL              | 0 38548 23010 8 |       | 5                     | EACH                    | \$21.53       | \$12.27  | \$10.77  | \$9.69   |
| 23012                                                     | IRWIN         | Sheet Metal Snips           | SNIPS 212 12-3/4" TIN DUCKBILL          | 0 38548 23012 2 |       | 5                     | EACH                    | \$26.78       | \$15.26  | \$13.39  | \$12.05  |
| 2073111                                                   | IRWIN         | Sheet Metal Snips           | SNIPS AVIATION LEFT AND STRAIGHT        | 0 38548 08904 1 |       | 5                     | EACH                    | \$20.60       | \$11.74  | \$10.30  | \$9.27   |
| 2073112                                                   | IRWIN         | Sheet Metal Snips           | SNIPS AVIATION RIGHT AND STRAIGHT       | 0 38548 08905 8 |       | 5                     | EACH                    | \$20.60       | \$11.74  | \$10.30  | \$9.27   |
| 2073113                                                   | IRWIN         | Sheet Metal Snips           | SNIPS AVIATION STRAIGHT + WIDECURVE     | 0 38548 08906 5 |       | 5                     | EACH                    | \$20.60       | \$11.74  | \$10.30  | \$9.27   |
| 2073115                                                   | IRWIN         | Sheet Metal Snips           | SNIPS BULLDOG NOTCH AND TRIM            | 0 38548 08907 2 |       | 5                     | EACH                    | \$20.60       | \$11.74  | \$10.30  | \$9.27   |
| 2073211                                                   | IRWIN         | Sheet Metal Snips           | SNIPS SL OFFSET STRAIGHT AND LEFT       | 0 38548 08908 9 |       | 5                     | EACH                    | \$23.06       | \$13.14  | \$11.53  | \$10.38  |
| 2073212                                                   | IRWIN         | Sheet Metal Snips           | SNIPS SR OFFSET STRAIGHT AND RIGHT      | 0 38548 08909 6 |       | 5                     | EACH                    | \$23.06       | \$13.14  | \$11.53  | \$10.38  |
| 2073704                                                   | IRWIN         | Sheet Metal Snips           | SNIPS 3PC UTILITY/TINNER SET IRWIN      | 0 38548 03900 8 |       | 5                     | EACH                    | \$56.24       | \$32.06  | \$28.12  | \$25.31  |
| <b>Snips Merchandisers</b>                                |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 2073801CD                                                 | IRWIN         | Sheet Metal Snips           | SNIPS 103 COUNTER DISPLAY IRWIN         | 0 38548 02249 9 |       | 1                     | EACH                    | \$164.80      | \$93.94  | \$82.40  | \$74.16  |
| 2073803PG                                                 | IRWIN         | Sheet Metal Snips           | SNIPS PLANOGRAM ASSORTMENT              | 0 38548 02123 2 |       | 1                     | EACH                    | \$441.42      | \$251.61 | \$220.71 | \$198.64 |
| <b>IRWIN STRAIT-LINE® MARKING TOOLS</b>                   |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| <b>STRAIT-LINE Hexagonal Plumb Bobs</b>                   |               |                             |                                         |                 |       |                       |                         |               |          |          |          |
| 13055                                                     | STRAIT-LINE   | Marking Tools               | PLUMB BOB 50Z HEX                       | 0 42526 12055 8 |       | 5                     | EACH                    | \$7.05        | \$4.02   | \$3.53   | \$3.17   |
| 13085                                                     | STRAIT-LINE   | Marking Tools               | PLUMB BOB 80Z HEX                       | 0 42526 13085 4 |       | 5                     | EACH                    | \$8.61        | \$4.91   | \$4.31   | \$3.87   |
| 13125ZR                                                   | STRAIT-LINE   | Marking Tools               | PLUMB BOB 120Z HEX                      | 0 42526 12125 8 |       | 5                     | EACH                    | \$11.14       | \$6.35   | \$5.57   | \$5.01   |

| STOCK #                          | BRAND       | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|----------------------------------|-------------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>STRAIT-LINE Chalk</b>         |             |                |                                          |                 |       |                       |                         |               |          |          |          |
| 64801ZR                          | STRAIT-LINE | Marking Tools  | CHALK 40Z BLUE                           | 0 24721 50001 4 |       | 6                     | EACH                    | \$1.44        | \$0.82   | \$0.72   | \$0.65   |
| 64802                            | STRAIT-LINE | Marking Tools  | CHALK 40Z RED                            | 0 24721 50005 2 |       | 6                     | EACH                    | \$1.44        | \$0.82   | \$0.72   | \$0.65   |
| 4935426                          | STRAIT-LINE | Marking Tools  | CHALK 60Z LIGHT VIOLET DUST-OFF          | 0 24721 11244 6 |       | 6                     | EACH                    | \$3.39        | \$1.93   | \$1.70   | \$1.53   |
| 64904                            | STRAIT-LINE | Marking Tools  | CHALK 80Z WHITE                          | 0 24721 50014 4 |       | 6                     | EACH                    | \$1.84        | \$1.05   | \$0.92   | \$0.83   |
| 64901                            | STRAIT-LINE | Marking Tools  | CHALK 80Z BLUE                           | 0 24721 50007 6 |       | 6                     | EACH                    | \$1.84        | \$1.05   | \$0.92   | \$0.83   |
| 64903                            | STRAIT-LINE | Marking Tools  | CHALK 80Z YELLOW                         | 0 24721 50013 7 |       | 6                     | EACH                    | \$1.84        | \$1.05   | \$0.92   | \$0.83   |
| 64905ZR                          | STRAIT-LINE | Marking Tools  | CHALK 80Z FLSCNT ORNG                    | 0 24721 64905 8 |       | 6                     | EACH                    | \$3.07        | \$1.75   | \$1.54   | \$1.38   |
| 64907                            | STRAIT-LINE | Marking Tools  | CHALK 80Z FLSCNT GREEN                   | 0 24721 64907 2 |       | 6                     | EACH                    | \$3.07        | \$1.75   | \$1.54   | \$1.38   |
| 64902                            | STRAIT-LINE | Marking Tools  | CHALK 80Z RED                            | 0 24721 50012 0 |       | 6                     | EACH                    | \$1.84        | \$1.05   | \$0.92   | \$0.83   |
| 64908                            | STRAIT-LINE | Marking Tools  | CHALK 80Z BLACK                          | 0 24721 64908 9 |       | 6                     | EACH                    | \$1.84        | \$1.05   | \$0.92   | \$0.83   |
| 4935518                          | STRAIT-LINE | Marking Tools  | CHALK 6 OZ - INDIGO BLUE PERMANENT       | 0 24721 99926 9 |       | 6                     | EACH                    | \$3.98        | \$2.27   | \$1.99   | \$1.79   |
| 4935519                          | STRAIT-LINE | Marking Tools  | CHALK 6 OZ - CRIMSON RED PERMANENT       | 0 24721 99927 6 |       | 6                     | EACH                    | \$3.98        | \$2.27   | \$1.99   | \$1.79   |
| 4935520                          | STRAIT-LINE | Marking Tools  | CHALK 6 OZ - MIDNIGHT BLACK PERMANENT    | 0 24721 99928 3 |       | 6                     | EACH                    | \$3.98        | \$2.27   | \$1.99   | \$1.79   |
| 65201                            | STRAIT-LINE | Marking Tools  | 2.5 LB BLUE CHALK STANDARD               | 0 24721 65201 0 |       | 6                     | EACH                    | \$7.60        | \$4.33   | \$3.80   | \$3.42   |
| 65205                            | STRAIT-LINE | Marking Tools  | 2.5 LB ORANGE CHALK HI-VIS               | 0 24721 65205 8 |       | 6                     | EACH                    | \$12.61       | \$7.19   | \$6.31   | \$5.67   |
| 65202                            | STRAIT-LINE | Marking Tools  | 2.5 LB RED CHALK PERMANENT               | 0 24721 65202 7 |       | 6                     | EACH                    | \$7.60        | \$4.33   | \$3.80   | \$3.42   |
| 65207                            | STRAIT-LINE | Marking Tools  | 2.5 LB BLACK CHALK PERMANENT             | 0 24721 65207 2 |       | 6                     | EACH                    | \$7.60        | \$4.33   | \$3.80   | \$3.42   |
| 4935522                          | STRAIT-LINE | Marking Tools  | CHALK 2 LB - CRIMSON RED PERM. STAINING  | 0 24721 99930 6 |       | 6                     | EACH                    | \$16.32       | \$9.30   | \$8.16   | \$7.34   |
| 65104                            | STRAIT-LINE | Marking Tools  | 5 LB. WHITE CHALK STANDARD               | 0 24721 65104 4 |       | 4                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 65101ZR                          | STRAIT-LINE | Marking Tools  | 5 LB. BLUE CHALK STANDARD                | 0 24721 50020 5 |       | 4                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 65103                            | STRAIT-LINE | Marking Tools  | 5 LB. YELLOW CHALK HI-VIS                | 0 24721 65103 7 |       | 4                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 65105                            | STRAIT-LINE | Marking Tools  | 5 LB ORANGE CHALK HI-VIS                 | 0 24721 65105 1 |       | 4                     | EACH                    | \$19.58       | \$11.16  | \$9.79   | \$8.81   |
| 65106                            | STRAIT-LINE | Marking Tools  | 5 LB. GREEN CHALK HI-VIS                 | 0 24721 65106 8 |       | 4                     | EACH                    | \$19.58       | \$11.16  | \$9.79   | \$8.81   |
| 65102                            | STRAIT-LINE | Marking Tools  | 5 LB. RED CHALK PERMANENT                | 0 24721 50021 2 |       | 4                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 2032160                          | STRAIT-LINE | Marking Tools  | 5 LB BLACK CHALK PERMANENT               | 0 24721 02122 9 |       | 4                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 4935524                          | STRAIT-LINE | Marking Tools  | CHALK 4 LB - INDIGO BLUE PERMANENT       | 0 24721 09776 7 |       | 4                     | EACH                    | \$25.36       | \$14.46  | \$12.68  | \$11.41  |
| 4935525                          | STRAIT-LINE | Marking Tools  | CHALK 4 LB - CRIMSON RED PERMANENT       | 0 24721 99933 7 |       | 4                     | EACH                    | \$25.36       | \$14.46  | \$12.68  | \$11.41  |
| 4935526                          | STRAIT-LINE | Marking Tools  | CHALK 4 LB - MIDNIGHT BLACK PERMANENT    | 0 24721 99934 4 |       | 4                     | EACH                    | \$25.36       | \$14.46  | \$12.68  | \$11.41  |
| 2032101                          | STRAIT-LINE | Marking Tools  | CHALK BLUE CARPENTER                     | 0 24721 03945 3 |       | 144                   | EACH                    | \$0.76        | \$0.43   | \$0.38   | \$0.34   |
| 2032150                          | STRAIT-LINE | Marking Tools  | CHALK WHITE RAILROAD                     | 0 24721 03946 0 |       | 144                   | EACH                    | \$0.50        | \$0.29   | \$0.25   | \$0.23   |
| <b>STRAIT-LINE Merchandisers</b> |             |                |                                          |                 |       |                       |                         |               |          |          |          |
| 64920MT                          | STRAIT-LINE | Marking Tools  | CHALK + REEL 64920/64921/64925 RACK MT   | 0 24721 05254 4 | M     | 1                     | EACH                    | \$65.62       | \$37.40  | \$32.81  | \$29.53  |
| 64921                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 48PC GRAVITY DSPLY          | 0 24721 64921 8 | M     | 1                     | EACH                    | \$301.32      | \$171.75 | \$150.66 | \$135.59 |
| 90048                            | STRAIT-LINE | Marking Tools  | CHALK REEL 6PC 100' SPL DSPLY            | 0 24721 90048 7 | M     | 1                     | EACH                    | \$78.06       | \$44.49  | \$39.03  | \$35.13  |
| 90050                            | STRAIT-LINE | Marking Tools  | CHALK REEL 6PC 100' METAL CASE DSPLY     | 0 24721 90050 0 | M     | 1                     | EACH                    | \$50.52       | \$28.80  | \$25.26  | \$22.73  |
| 90091                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 12PC DSPLY                  | 0 24721 90091 3 | M     | 1                     | EACH                    | \$119.76      | \$68.26  | \$59.88  | \$53.89  |
| 90092                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 12PC DSPLY                  | 0 24721 90092 0 | M     | 1                     | EACH                    | \$168.84      | \$96.24  | \$84.42  | \$75.98  |
| 2031904M                         | STRAIT-LINE | Marking Tools  | SPEED-LINE PRO WIRE RACK MERCHANDISER    | 0 24721 10339 0 | M     | 1                     | EACH                    | \$179.82      | \$102.50 | \$89.91  | \$80.92  |
| 2031905M                         | STRAIT-LINE | Marking Tools  | MACH6 WIRE RACK MERCHANDISER             | 0 24721 10340 6 | M     | 1                     | EACH                    | \$192.57      | \$109.76 | \$96.29  | \$86.66  |
| 2031906M                         | STRAIT-LINE | Marking Tools  | SINGLE CHALK REEL WIRE RACK MERCHANDISER | 0 24721 10341 3 | M     | 1                     | EACH                    | \$119.80      | \$68.29  | \$59.90  | \$53.91  |
| 4935195                          | STRAIT-LINE | Marking Tools  | SPL PRO MACH6 + CHALK GRAVITY FEED       | 0 24721 10971 2 | M     | 1                     | EACH                    | \$274.98      | \$156.74 | \$137.49 | \$123.74 |
| <b>STRAIT-LINE Chalk Reels</b>   |             |                |                                          |                 |       |                       |                         |               |          |          |          |
| 63950                            | STRAIT-LINE | Marking Tools  | CHALK REEL 50' METAL CASE                | 0 24721 50017 5 |       | 6                     | EACH                    | \$7.95        | \$4.53   | \$3.98   | \$3.58   |
| 64110                            | STRAIT-LINE | Marking Tools  | CHALK REEL 100' METAL CASE               | 0 24721 50006 9 |       | 6                     | EACH                    | \$8.42        | \$4.80   | \$4.21   | \$3.79   |
| 64111ZR                          | STRAIT-LINE | Marking Tools  | CHALK REEL 100' METAL CASE BULK          | 0 24721 64111 3 |       | 24                    | EACH                    | \$7.68        | \$4.38   | \$3.84   | \$3.46   |
| 64499                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z BLUE/100'               | 0 24721 50002 1 |       | 3                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 64497                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z ORNG/100'               | 0 24721 64497 8 |       | 3                     | EACH                    | \$11.15       | \$6.36   | \$5.58   | \$5.02   |
| 64498                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z RED/100'                | 0 24721 50008 3 |       | 3                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 64310                            | STRAIT-LINE | Marking Tools  | CHALK REEL 100' SPL                      | 0 24721 50009 0 |       | 6                     | EACH                    | \$13.01       | \$7.42   | \$6.51   | \$5.85   |
| 64311                            | STRAIT-LINE | Marking Tools  | CHALK REEL 100' SPL BULK                 | 0 24721 64311 7 |       | 24                    | EACH                    | \$11.84       | \$6.75   | \$5.92   | \$5.33   |
| 64494                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z BLUE/100'               | 0 24721 64494 7 |       | 3                     | EACH                    | \$14.07       | \$8.02   | \$7.04   | \$6.33   |
| 64495                            | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z RED/100'                | 0 24721 64495 4 |       | 3                     | EACH                    | \$14.07       | \$8.02   | \$7.04   | \$6.33   |
| 2031318DS                        | STRAIT-LINE | Marking Tools  | 100' REEL SPL-PRO SINGLE                 | 0 24721 10147 1 |       | 6                     | EACH                    | \$18.36       | \$10.47  | \$9.18   | \$8.26   |
| 2031319DS                        | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z BLUE/100' SPL-PRO       | 0 24721 10148 8 |       | 8                     | EACH                    | \$20.79       | \$11.85  | \$10.40  | \$9.36   |
| 2031320DS                        | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z RED/100' SPL-PRO        | 0 24721 10149 5 |       | 8                     | EACH                    | \$20.79       | \$11.85  | \$10.40  | \$9.36   |
| 2031314DS                        | STRAIT-LINE | Marking Tools  | 100' MACH6 CHALK REEL - '6 1'            | 0 24721 10143 3 |       | 6                     | EACH                    | \$20.11       | \$11.46  | \$10.06  | \$9.05   |
| 2031315DS                        | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z BLUE/100' MACH6         | 0 24721 10144 0 |       | 8                     | EACH                    | \$22.04       | \$12.56  | \$11.02  | \$9.92   |
| 2031316DS                        | STRAIT-LINE | Marking Tools  | CHALK + REEL 40Z RED/100' MACH6          | 0 24721 10145 7 |       | 8                     | EACH                    | \$22.04       | \$12.56  | \$11.02  | \$9.92   |
| 2031322                          | STRAIT-LINE | Marking Tools  | 100' HPP CHALK REEL                      | 0 24721 10252 2 |       | 6                     | EACH                    | \$37.51       | \$21.38  | \$18.76  | \$16.88  |
| 2031311                          | STRAIT-LINE | Marking Tools  | CHALK REEL 150' LARGE CAPACITY           | 0 24721 09490 2 |       | 2                     | EACH                    | \$51.24       | \$29.21  | \$25.62  | \$23.06  |
| 64550                            | STRAIT-LINE | Marking Tools  | REPLCMT LINE 50' CHALK/REEL              | 0 24721 50018 2 |       | 6                     | EACH                    | \$1.65        | \$0.94   | \$0.83   | \$0.74   |
| 64610                            | STRAIT-LINE | Marking Tools  | REPLCMT LINE 100' CHALK/REEL             | 0 24721 50019 9 |       | 6                     | EACH                    | \$2.09        | \$1.19   | \$1.05   | \$0.94   |
| 2031333                          | STRAIT-LINE | Marking Tools  | 100' SLG6 REPLACEMENT LINE               | 0 24721 08739 3 |       | 6                     | EACH                    | \$3.34        | \$1.90   | \$1.67   | \$1.50   |



| STOCK #                                             | BRAND       | PRODUCT FAMILY   | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------|-------------|------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| STRAIT-LINE Chalk Reels (cont'd)                    |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 2031323                                             | STRAIT-LINE | Marking Tools    | 100' PREMIUM LINE - THIN                 | 0 24721 10253 9 |       | 6                     | EACH                    | \$8.74        | \$4.98   | \$4.37   | \$3.93   |
| 2031324                                             | STRAIT-LINE | Marking Tools    | 100' PREMIUM LINE - ULTRA THIN           | 0 24721 10254 6 |       | 6                     | EACH                    | \$8.74        | \$4.98   | \$4.37   | \$3.93   |
| 2031313                                             | STRAIT-LINE | Marking Tools    | REPLACE LINE FOR 150' LG CAP CHALK REEL  | 0 24721 09742 2 |       | 1                     | EACH                    | \$25.61       | \$14.60  | \$12.81  | \$11.52  |
| STRAIT-LINE Crayons/China Markers/Pencils/Soapstone |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 233250                                              | STRAIT-LINE | Marking Tools    | SHARPENER-CARPENTER PENCIL 25 PC         | 0 24721 00708 7 |       | 25                    | PACK                    | \$5.58        | \$3.18   | \$2.79   | \$2.51   |
| 66300                                               | STRAIT-LINE | Marking Tools    | PENCIL MED                               | 0 24721 66300 9 |       | 12                    | EACH                    | \$0.94        | \$0.54   | \$0.47   | \$0.42   |
| 66301                                               | STRAIT-LINE | Marking Tools    | PENCIL SOFT                              | 0 24721 66301 6 |       | 12                    | EACH                    | \$0.94        | \$0.54   | \$0.47   | \$0.42   |
| 66302                                               | STRAIT-LINE | Marking Tools    | PENCIL HARD                              | 0 24721 66302 3 |       | 12                    | EACH                    | \$0.86        | \$0.49   | \$0.43   | \$0.39   |
| 66305SL                                             | STRAIT-LINE | Marking Tools    | PENCIL 72PC MED                          | 0 24721 02815 0 |       | 72                    | EACH                    | \$0.80        | \$0.46   | \$0.40   | \$0.36   |
| 66400                                               | STRAIT-LINE | Marking Tools    | PENCIL 6PC SET MED                       | 0 24721 66400 6 |       | 12                    | EACH                    | \$6.96        | \$3.97   | \$3.48   | \$3.13   |
| 66401ZR                                             | STRAIT-LINE | Marking Tools    | CRAYON RED BULK                          | 0 24721 66401 3 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66402                                               | STRAIT-LINE | Marking Tools    | CRAYON BLUE BULK                         | 0 24721 66402 0 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66403                                               | STRAIT-LINE | Marking Tools    | CRAYON GREEN BULK                        | 0 24721 66403 7 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66404                                               | STRAIT-LINE | Marking Tools    | CRAYON BLACK BULK                        | 0 24721 66404 4 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66405                                               | STRAIT-LINE | Marking Tools    | CRAYON WHITE BULK                        | 0 24721 66405 1 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66406                                               | STRAIT-LINE | Marking Tools    | CRAYON YELLOW BULK                       | 0 24721 66406 8 |       | 12                    | EACH                    | \$1.14        | \$0.65   | \$0.57   | \$0.51   |
| 66510                                               | STRAIT-LINE | Marking Tools    | CRAYON HOLDER                            | 0 24721 66510 2 |       | 6                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 666012                                              | STRAIT-LINE | Marking Tools    | CRAYON 2PC RED                           | 0 24721 06190 4 |       | 12                    | EACH                    | \$2.44        | \$1.39   | \$1.22   | \$1.10   |
| 666042                                              | STRAIT-LINE | Marking Tools    | CRAYON 2PC BLACK                         | 0 24721 06193 5 |       | 12                    | EACH                    | \$2.44        | \$1.39   | \$1.22   | \$1.10   |
| 666062                                              | STRAIT-LINE | Marking Tools    | CRAYON 2PC YELLOW                        | 0 24721 06195 9 |       | 12                    | EACH                    | \$2.60        | \$1.48   | \$1.30   | \$1.17   |
| 2033500                                             | STRAIT-LINE | Marking Tools    | SOAPSTONE 5" X 1/2" X 3/16"              | 0 24721 04001 5 |       | 144                   | EACH                    | \$0.30        | \$0.17   | \$0.15   | \$0.14   |
| STRAIT-LINE Tapes/Flags                             |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 65601                                               | STRAIT-LINE | Marking Tools    | TAPE 150' FLSCNT RED FLAGGING            | 0 24721 71002 4 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65602                                               | STRAIT-LINE | Marking Tools    | TAPE 150' FLSCNT ORNG FLAGGING           | 0 24721 71003 1 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65603                                               | STRAIT-LINE | Marking Tools    | TAPE 150' FLSCNT PINK FLAGGING           | 0 24721 71004 8 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65604                                               | STRAIT-LINE | Marking Tools    | TAPE 150' FLSCNT LIME FLAGGING           | 0 24721 71005 5 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65605                                               | STRAIT-LINE | Marking Tools    | 150' GLO YELLOW BULK TAPE                | 0 24721 65605 6 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65901                                               | STRAIT-LINE | Marking Tools    | TAPE 300' RED FLAGGING                   | 0 24721 71007 9 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65902                                               | STRAIT-LINE | Marking Tools    | TAPE 300' ORNG FLAGGING                  | 0 24721 71006 2 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65903                                               | STRAIT-LINE | Marking Tools    | TAPE 300' BLUE FLAGGING                  | 0 24721 71008 6 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65904ZR                                             | STRAIT-LINE | Marking Tools    | TAPE 300' WHITE FLAGGING                 | 0 24721 71009 3 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 65905                                               | STRAIT-LINE | Marking Tools    | TAPE 300' YELLOW FLAGGING                | 0 24721 71010 9 |       | 24                    | EACH                    | \$2.23        | \$1.27   | \$1.12   | \$1.00   |
| 66200                                               | STRAIT-LINE | Marking Tools    | TAPE 300'X 3" CAUTION                    | 0 24721 71001 7 |       | 8                     | EACH                    | \$6.90        | \$3.93   | \$3.45   | \$3.11   |
| 66202                                               | STRAIT-LINE | Marking Tools    | TAPE 300'X 3" DANGER-DO NOT ENTER        | 0 24721 71012 3 |       | 8                     | EACH                    | \$6.90        | \$3.93   | \$3.45   | \$3.11   |
| 66211                                               | STRAIT-LINE | Marking Tools    | TAPE 1000'X 3" CAUTION-CONSTRUCTION AREA | 0 24721 66211 8 |       | 8                     | EACH                    | \$14.95       | \$8.52   | \$7.48   | \$6.73   |
| 66222                                               | STRAIT-LINE | Marking Tools    | TAPE 300'X 3" WET PAINT                  | 0 24721 66222 4 |       | 8                     | EACH                    | \$6.90        | \$3.93   | \$3.45   | \$3.11   |
| 66231                                               | STRAIT-LINE | Marking Tools    | TAPE 1000'X 3" CAUTION"                  | 0 24721 71024 6 |       | 8                     | EACH                    | \$14.95       | \$8.52   | \$7.48   | \$6.73   |
| 64100                                               | STRAIT-LINE | Marking Tools    | STAKE FLAG 100PC FLSCNT ORNG             | 0 24721 64100 7 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 64101                                               | STRAIT-LINE | Marking Tools    | STAKE FLAG 100PC FLSCNT PINK             | 0 24721 64101 4 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 64102                                               | STRAIT-LINE | Marking Tools    | STAKE FLAG 100PC FLSCNT LIME             | 0 24721 64102 1 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 2034204                                             | STRAIT-LINE | Marking Tools    | 2.5" X 3.5"X 21" WHITE STAKE FLAGS-100PC | 0 24721 03937 8 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 2034205                                             | STRAIT-LINE | Marking Tools    | 2.5" X3.5"X 21" YELLOW STAKE FLAGS 100PC | 0 24721 03938 5 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 2034206                                             | STRAIT-LINE | Marking Tools    | 2.5" X 3.5" X21" BLUE STAKE FLAGS-100PC  | 0 24721 03939 2 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 2034207                                             | STRAIT-LINE | Marking Tools    | 2.5" X 3.5" X 21" RED STAKE FLAGS-100PC  | 0 24721 03940 8 |       | 10                    | PACK                    | \$13.68       | \$7.80   | \$6.84   | \$6.16   |
| 2034208                                             | STRAIT-LINE | Marking Tools    | RED DANGER FLAGS 12"X12"                 | 0 24721 03941 5 |       | 1                     | EACH                    | \$42.27       | \$24.09  | \$21.14  | \$19.02  |
| 2034300                                             | STRAIT-LINE | Marking Tools    | YEL/BLACK FLOOR TAPE 2"X54'              | 0 24721 04000 8 |       | 12                    | EACH                    | \$12.83       | \$7.31   | \$6.42   | \$5.77   |
| 4935207                                             | STRAIT-LINE | Marking Tools    | STAKE FLAG 25PC PINK 2.5"X3.5"X21"       | 0 24721 10982 8 |       | 20                    | PACK                    | \$4.21        | \$2.40   | \$2.11   | \$1.89   |
| 4935208                                             | STRAIT-LINE | Marking Tools    | STAKE FLAG 25PC LIME 2.5"X3.5"X21"       | 0 24721 10983 5 |       | 20                    | PACK                    | \$4.21        | \$2.40   | \$2.11   | \$1.89   |
| 4935212                                             | STRAIT-LINE | Marking Tools    | STAKE FLAG 25PC RED 2.5"X3.5"X21"        | 0 24721 10986 6 |       | 20                    | PACK                    | \$4.21        | \$2.40   | \$2.11   | \$1.89   |
| STRAIT-LINE Planogram                               |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| SLPOG2                                              | STRAIT-LINE | Marking Tools    | MARKING TOOLS PLANOGRAM #2               | 0 24721 04021 3 |       | 1                     | EACH                    | \$1,636.57    | \$932.84 | \$818.29 | \$736.46 |
| STRAIT-LINE Braided Nylon Twine                     |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 2034403                                             | STRAIT-LINE | Marking Tools    | TWINE 270' ORANGE #18 BRAIDED NYLON      | 0 24721 02238 7 |       | 12                    | EACH                    | \$5.66        | \$3.23   | \$2.83   | \$2.55   |
| 2034404                                             | STRAIT-LINE | Marking Tools    | TWINE 500' ORANGE #18 BRAIDED NYLON      | 0 24721 02239 4 |       | 12                    | EACH                    | \$10.76       | \$6.13   | \$5.38   | \$4.84   |
| 2034408                                             | STRAIT-LINE | Marking Tools    | TWINE 270' FL. GREEN #18 BRAIDED NYLON   | 0 38548 02272 7 |       | 12                    | EACH                    | \$5.66        | \$3.23   | \$2.83   | \$2.55   |
| 2034409                                             | STRAIT-LINE | Marking Tools    | TWINE 500' FL. GREEN #18 BRAIDED NYLON   | 0 38548 02273 4 |       | 12                    | EACH                    | \$10.76       | \$6.13   | \$5.38   | \$4.84   |
| 2034410                                             | STRAIT-LINE | Marking Tools    | TWINE 100' ORANGE #18 BRAIDED NYLON      | 0 24721 02698 9 |       | 12                    | EACH                    | \$2.60        | \$1.48   | \$1.30   | \$1.17   |
| 2034411                                             | STRAIT-LINE | Marking Tools    | TWINE 100' FL GREEN #18 BRAIDED NYLON    | 0 24721 02699 6 |       | 12                    | EACH                    | \$2.60        | \$1.48   | \$1.30   | \$1.17   |
| IRWIN LEVELS & SQUARES                              |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 2500 & 2550 Series Box Beam Levels                  |             |                  |                                          |                 |       |                       |                         |               |          |          |          |
| 1794061                                             | IRWIN       | Levels & Squares | 16" 2500 BOX BEAM LEVEL                  | 0 38548 99479 6 |       | 2                     | EACH                    | \$74.32       | \$42.36  | \$37.16  | \$33.44  |
| 1794062                                             | IRWIN       | Levels & Squares | 16" 2550 MAGNETIC BOX BEAM LEVEL         | 0 38548 99480 2 |       | 2                     | EACH                    | \$81.77       | \$46.61  | \$40.89  | \$36.80  |

| STOCK #                                                | BRAND | PRODUCT FAMILY   | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------------|-------|------------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>2500 &amp; 2550 Series Box Beam Levels (cont'd)</b> |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1794063                                                | IRWIN | Levels & Squares | 24" 2500 BOX BEAM LEVEL               | 0 38548 99481 9 |       | 2                     | EACH                    | \$89.20       | \$50.84  | \$44.60  | \$40.14  |
| 1794064                                                | IRWIN | Levels & Squares | 24" 2550 MAGNETIC BOX BEAM LEVEL      | 0 38548 99482 6 |       | 2                     | EACH                    | \$104.07      | \$59.32  | \$52.04  | \$46.83  |
| 1794065                                                | IRWIN | Levels & Squares | 32" 2500 BOX BEAM LEVEL               | 0 38548 99483 3 |       | 2                     | EACH                    | \$111.50      | \$63.56  | \$55.75  | \$50.18  |
| 1794066                                                | IRWIN | Levels & Squares | 32" 2550 MAGNETIC BOX BEAM LEVEL      | 0 38548 99484 0 |       | 2                     | EACH                    | \$118.93      | \$67.79  | \$59.47  | \$53.52  |
| 1794067                                                | IRWIN | Levels & Squares | 48" 2500 BOX BEAM LEVEL               | 0 38548 99485 7 |       | 2                     | EACH                    | \$133.80      | \$76.27  | \$66.90  | \$60.21  |
| 1794068                                                | IRWIN | Levels & Squares | 48" 2550 MAGNETIC BOX BEAM LEVEL      | 0 38548 99486 4 |       | 2                     | EACH                    | \$148.68      | \$84.75  | \$74.34  | \$66.91  |
| 1794069                                                | IRWIN | Levels & Squares | 72" 2500 BOX BEAM LEVEL               | 0 38548 99487 1 |       | 1                     | EACH                    | \$223.02      | \$127.12 | \$111.51 | \$100.36 |
| 1794070                                                | IRWIN | Levels & Squares | 72" 2550 MAGNETIC BOX BEAM LEVEL      | 0 38548 99488 8 |       | 1                     | EACH                    | \$237.88      | \$135.59 | \$118.94 | \$107.05 |
| 1794071                                                | IRWIN | Levels & Squares | 96" 2500 BOX BEAM LEVEL               | 0 38548 99489 5 |       | 1                     | EACH                    | \$267.62      | \$152.54 | \$133.81 | \$120.43 |
| 1794072                                                | IRWIN | Levels & Squares | 96" 2550 MAGNETIC BOX BEAM LEVEL      | 0 38548 99490 1 |       | 1                     | EACH                    | \$312.23      | \$177.97 | \$156.12 | \$140.50 |
| 1794073                                                | IRWIN | Levels & Squares | 78"/32" 2500 BOX BEAM LEVEL           | 0 38548 99491 8 |       | 1                     | EACH                    | \$275.06      | \$156.78 | \$137.53 | \$123.78 |
| 1794074                                                | IRWIN | Levels & Squares | 78"/32" 2550 MAGNETIC BOX BEAM LEVEL  | 0 38548 99492 5 |       | 1                     | EACH                    | \$297.36      | \$169.50 | \$148.68 | \$133.81 |
| <b>2000 &amp; 2050 Series Box Beam Levels</b>          |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1794075                                                | IRWIN | Levels & Squares | 24" 2000 BOX BEAM LEVEL               | 0 38548 99493 2 |       | 4                     | EACH                    | \$58.79       | \$33.51  | \$29.40  | \$26.46  |
| 1794076                                                | IRWIN | Levels & Squares | 24" 2050 MAGNETIC BOX BEAM LEVEL      | 0 38548 99494 9 |       | 4                     | EACH                    | \$65.84       | \$37.53  | \$32.92  | \$29.63  |
| 1794077                                                | IRWIN | Levels & Squares | 48" 2000 BOX BEAM LEVEL               | 0 38548 99495 6 |       | 4                     | EACH                    | \$79.94       | \$45.57  | \$39.97  | \$35.97  |
| 1794078                                                | IRWIN | Levels & Squares | 48" 2050 MAGNETIC BOX BEAM LEVEL      | 0 38548 99496 3 |       | 4                     | EACH                    | \$88.40       | \$50.39  | \$44.20  | \$39.78  |
| 1794079                                                | IRWIN | Levels & Squares | 72" 2000 BOX BEAM LEVEL               | 0 38548 99497 0 |       | 2                     | EACH                    | \$105.31      | \$60.03  | \$52.66  | \$47.39  |
| 1794080                                                | IRWIN | Levels & Squares | 72" 2050 MAGNETIC BOX BEAM LEVEL      | 0 38548 99498 7 |       | 2                     | EACH                    | \$115.60      | \$65.89  | \$57.80  | \$52.02  |
| 1794101                                                | IRWIN | Levels & Squares | 96" 2000 BOX BEAM LEVEL               | 0 38548 99499 4 |       | 1                     | EACH                    | \$156.64      | \$89.28  | \$78.32  | \$70.49  |
| 1794102                                                | IRWIN | Levels & Squares | 96" 2050 MAGNETIC BOX BEAM LEVEL      | 0 38548 99500 7 |       | 1                     | EACH                    | \$173.63      | \$98.97  | \$86.82  | \$78.13  |
| 1794103                                                | IRWIN | Levels & Squares | 78"/32" 2000 BOX BEAM LEVEL           | 0 38548 99501 4 |       | 1                     | EACH                    | \$158.05      | \$90.09  | \$79.03  | \$71.12  |
| 1794104                                                | IRWIN | Levels & Squares | 78"/32" 2050 MAGNETIC BOX BEAM LEVEL  | 0 38548 99502 1 |       | 1                     | EACH                    | \$186.35      | \$106.22 | \$93.18  | \$83.86  |
| <b>Electronic &amp; Lighted Levels</b>                 |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1801098                                                | IRWIN | Levels & Squares | 24" 2500E ELECTRONIC BOX LEVEL + CASE | 0 38548 99672 1 |       | 1                     | EACH                    | \$192.78      | \$109.88 | \$96.39  | \$86.75  |
| 1801099                                                | IRWIN | Levels & Squares | 48" 2500E ELECTRONIC BOX LEVEL + CASE | 0 38548 99673 8 |       | 1                     | EACH                    | \$236.97      | \$135.07 | \$118.49 | \$106.64 |
| 1801100                                                | IRWIN | Levels & Squares | 24" 2000L LIGHTED BOX LEVEL           | 0 38548 99679 0 |       | 4                     | EACH                    | \$81.99       | \$46.73  | \$41.00  | \$36.90  |
| 1801101                                                | IRWIN | Levels & Squares | 24" 2050L LIGHTED MAGNETIC BOX LEVEL  | 0 38548 99680 6 |       | 4                     | EACH                    | \$94.27       | \$53.73  | \$47.14  | \$42.42  |
| 1801102                                                | IRWIN | Levels & Squares | 48" 2000L LIGHTED BOX LEVEL           | 0 38548 99681 3 |       | 4                     | EACH                    | \$112.87      | \$64.34  | \$56.44  | \$50.79  |
| 1801103                                                | IRWIN | Levels & Squares | 48" 2050L LIGHTED MAGNETIC BOX LEVEL  | 0 38548 99682 0 |       | 4                     | EACH                    | \$125.28      | \$71.41  | \$62.64  | \$56.38  |
| <b>I-BEAM LEVELS</b>                                   |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| <b>1500 &amp; 1550 Series I-Beam Levels</b>            |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1794105                                                | IRWIN | Levels & Squares | 24" 1500 I-BEAM LEVEL                 | 0 38548 99503 8 |       | 4                     | EACH                    | \$32.83       | \$18.71  | \$16.42  | \$14.77  |
| 1794106                                                | IRWIN | Levels & Squares | 24" 1550 MAGNETIC I-BEAM LEVEL        | 0 38548 99504 5 |       | 4                     | EACH                    | \$38.54       | \$21.97  | \$19.27  | \$17.34  |
| 1794107                                                | IRWIN | Levels & Squares | 48" 1500 I-BEAM LEVEL                 | 0 38548 99505 2 |       | 4                     | EACH                    | \$49.96       | \$28.48  | \$24.98  | \$22.48  |
| 1794108                                                | IRWIN | Levels & Squares | 48" 1550 MAGNETIC I-BEAM LEVEL        | 0 38548 99506 9 |       | 4                     | EACH                    | \$57.10       | \$32.55  | \$28.55  | \$25.70  |
| 1794109                                                | IRWIN | Levels & Squares | 72" 1500 I-BEAM LEVEL                 | 0 38548 99507 6 |       | 2                     | EACH                    | \$68.53       | \$39.06  | \$34.27  | \$30.84  |
| 1794110                                                | IRWIN | Levels & Squares | 78" 1550 MAGNETIC I-BEAM LEVEL        | 0 38548 99508 3 |       | 2                     | EACH                    | \$88.50       | \$50.45  | \$44.25  | \$39.83  |
| 1794151                                                | IRWIN | Levels & Squares | 96" 1500 I-BEAM LEVEL                 | 0 38548 99509 0 |       | 2                     | EACH                    | \$107.97      | \$61.54  | \$53.99  | \$48.59  |
| 1794152                                                | IRWIN | Levels & Squares | 96" 1550 MAGNETIC I-BEAM LEVEL        | 0 38548 99510 6 |       | 2                     | EACH                    | \$119.35      | \$68.03  | \$59.68  | \$53.71  |
| <b>1000 &amp; 1050 Series I-Beam Levels</b>            |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1800988                                                | IRWIN | Levels & Squares | 18" 1000 I-BEAM LEVEL                 | 0 38548 99662 2 |       | 6                     | EACH                    | \$16.67       | \$9.50   | \$8.34   | \$7.50   |
| 1800989                                                | IRWIN | Levels & Squares | 18" 1050 MAGNETIC I-BEAM LEVEL        | 0 38548 99663 9 |       | 6                     | EACH                    | \$18.06       | \$10.29  | \$9.03   | \$8.13   |
| 1800990                                                | IRWIN | Levels & Squares | 24" 1000 I-BEAM LEVEL                 | 0 38548 99664 6 |       | 6                     | EACH                    | \$23.55       | \$13.42  | \$11.78  | \$10.60  |
| 1801091                                                | IRWIN | Levels & Squares | 24" 1050 MAGNETIC I-BEAM LEVEL        | 0 38548 99665 3 |       | 6                     | EACH                    | \$27.79       | \$15.84  | \$13.90  | \$12.51  |
| 1801092                                                | IRWIN | Levels & Squares | 36" 1000 I-BEAM LEVEL                 | 0 38548 99666 0 |       | 6                     | EACH                    | \$31.97       | \$18.22  | \$15.99  | \$14.39  |
| 1801093                                                | IRWIN | Levels & Squares | 36" 1050 MAGNETIC I-BEAM LEVEL        | 0 38548 99667 7 |       | 6                     | EACH                    | \$34.76       | \$19.81  | \$17.38  | \$15.64  |
| 1801094                                                | IRWIN | Levels & Squares | 48" 1000 I-BEAM LEVEL                 | 0 38548 99668 4 |       | 6                     | EACH                    | \$35.68       | \$20.34  | \$17.84  | \$16.06  |
| 1801095                                                | IRWIN | Levels & Squares | 48" 1050 MAGNETIC I-BEAM LEVEL        | 0 38548 99669 1 |       | 6                     | EACH                    | \$44.03       | \$25.10  | \$22.02  | \$19.81  |
| 1801096                                                | IRWIN | Levels & Squares | 72" 1000 I-BEAM LEVEL                 | 0 38548 99670 7 |       | 4                     | EACH                    | \$48.66       | \$27.74  | \$24.33  | \$21.90  |
| 1801097                                                | IRWIN | Levels & Squares | 72" 1050 MAGNETIC I-BEAM LEVEL        | 0 38548 99671 4 |       | 4                     | EACH                    | \$58.38       | \$33.28  | \$29.19  | \$26.27  |
| <b>MASON'S LEVELS</b>                                  |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1801104                                                | IRWIN | Levels & Squares | 24" 1500W MASON'S LEVEL               | 0 38548 99673 8 |       | 3                     | EACH                    | \$101.72      | \$57.98  | \$50.86  | \$45.77  |
| 1801105                                                | IRWIN | Levels & Squares | 48" 1500W MASON'S LEVEL               | 0 38548 99674 5 |       | 3                     | EACH                    | \$131.64      | \$75.03  | \$65.82  | \$59.24  |
| <b>EXTENDABLE LEVELS</b>                               |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1801106                                                | IRWIN | Levels & Squares | 4' EXTENDABLE LEVEL - EXT. 10'8"      | 0 38548 99675 2 |       | 1                     | EACH                    | \$406.15      | \$231.51 | \$203.08 | \$182.77 |
| 1801107                                                | IRWIN | Levels & Squares | 5' EXTENDABLE LEVEL - EXT. 13'10"     | 0 38548 99676 9 |       | 1                     | EACH                    | \$483.52      | \$275.61 | \$241.76 | \$217.58 |
| 1801108                                                | IRWIN | Levels & Squares | 6' EXTENDABLE LEVEL - EXT. 17'4"      | 0 38548 99677 6 |       | 1                     | EACH                    | \$599.57      | \$341.75 | \$299.79 | \$269.81 |
| <b>TORPEDO LEVELS</b>                                  |       |                  |                                       |                 |       |                       |                         |               |          |          |          |
| 1794153                                                | IRWIN | Levels & Squares | 9" 250 MAGNETIC TORPEDO               | 0 38548 99511 3 |       | 4                     | EACH                    | \$35.24       | \$20.09  | \$17.62  | \$15.86  |
| 1794154                                                | IRWIN | Levels & Squares | 9" 250 MAGNETIC TORPEDO - CD          | 0 38548 99511 3 |       | 12                    | EACH                    | \$35.24       | \$20.09  | \$17.62  | \$15.86  |
| 1794155                                                | IRWIN | Levels & Squares | 9" 150 MAGNETIC TORPEDO LEVEL         | 0 38548 99513 7 |       | 6                     | EACH                    | \$11.72       | \$6.68   | \$5.86   | \$5.27   |

| STOCK #                                   | BRAND    | PRODUCT FAMILY   | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%      | 50.0%      | 55.0%      |
|-------------------------------------------|----------|------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|------------|------------|
| <b>TORPEDO LEVELS (cont'd)</b>            |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794156                                   | IRWIN    | Levels & Squares | 9" 150 MAGNETIC TORPEDO LEVEL - CD       | 0 38548 99513 7 |       | 12                    | EACH                    | \$11.72       | \$6.68     | \$5.86     | \$5.27     |
| 1794157                                   | IRWIN    | Levels & Squares | 12" 150T MAGNETIC TOOLBOX LEVEL          | 0 38548 99515 1 |       | 6                     | EACH                    | \$18.13       | \$10.33    | \$9.07     | \$8.16     |
| 1794158                                   | IRWIN    | Levels & Squares | 12" 150T MAGNETIC TOOLBOX LEVEL - CD     | 0 38548 99515 1 |       | 12                    | EACH                    | \$18.13       | \$10.33    | \$9.07     | \$8.16     |
| 1794159                                   | IRWIN    | Levels & Squares | 9" 50 MAGNETIC TORPEDO LEVEL             | 0 38548 99517 5 |       | 12                    | EACH                    | \$5.39        | \$3.07     | \$2.70     | \$2.43     |
| <b>SQUARES &amp; UTILITY LEVELS</b>       |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| <b>Framing and Carpenter Squares</b>      |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794447                                   | IRWIN    | Levels & Squares | HI-CON ALUMINUM FRAMING SQUARE 16" X 24" | 0 38548 99518 2 |       | 3                     | EACH                    | \$34.08       | \$19.43    | \$17.04    | \$15.34    |
| 1794448                                   | IRWIN    | Levels & Squares | ALUMINUM FRAMING SQUARE 16" X 24"        | 0 38548 99519 9 |       | 6                     | EACH                    | \$18.02       | \$10.27    | \$9.01     | \$8.11     |
| 1794449                                   | IRWIN    | Levels & Squares | STEEL FRAMING SQUARE 16" X 24"           | 0 38548 99520 5 |       | 6                     | EACH                    | \$16.37       | \$9.33     | \$8.19     | \$7.37     |
| 1794450                                   | IRWIN    | Levels & Squares | ALUMINUM CARPENTER SQUARE 16" X 24"      | 0 38548 99521 2 |       | 6                     | EACH                    | \$16.37       | \$9.33     | \$8.19     | \$7.37     |
| 1794461                                   | IRWIN    | Levels & Squares | STEEL CARPENTER SQUARE 16" X 24"         | 0 38548 99522 9 |       | 6                     | EACH                    | \$12.30       | \$7.01     | \$6.15     | \$5.54     |
| 1794462                                   | IRWIN    | Levels & Squares | STEEL CARPENTER SQUARE 8" X 12"          | 0 38548 99523 6 |       | 6                     | EACH                    | \$7.75        | \$4.42     | \$3.88     | \$3.49     |
| 1794481                                   | IRWIN    | Levels & Squares | BRASS STAIR GAUGES                       | 0 38548 99542 7 |       | 5                     | EACH                    | \$6.82        | \$3.89     | \$3.41     | \$3.07     |
| <b>Rafter Squares</b>                     |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794463                                   | IRWIN    | Levels & Squares | HI-CON ALUMINUM RAFTER SQUARE 7"         | 0 38548 99524 3 |       | 5                     | EACH                    | \$16.37       | \$9.33     | \$8.19     | \$7.37     |
| 1794464                                   | IRWIN    | Levels & Squares | ALUMINUM RAFTER SQUARE 7"                | 0 38548 99525 0 |       | 10                    | EACH                    | \$13.14       | \$7.49     | \$6.57     | \$5.91     |
| 1794465                                   | IRWIN    | Levels & Squares | ALUMINUM RAFTER SQUARE 12"               | 0 38548 99526 7 |       | 5                     | EACH                    | \$27.84       | \$15.87    | \$13.92    | \$12.53    |
| 1794466                                   | IRWIN    | Levels & Squares | HI-VIS RAFTER SQUARE 8"                  | 0 38548 99527 4 |       | 10                    | EACH                    | \$5.19        | \$2.96     | \$2.60     | \$2.34     |
| 1794467                                   | IRWIN    | Levels & Squares | HI-VIS RAFTER SQUARE 12"                 | 0 38548 99528 1 |       | 10                    | EACH                    | \$10.83       | \$6.17     | \$5.42     | \$4.87     |
| <b>Combination Squares</b>                |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794468                                   | IRWIN    | Levels & Squares | METAL COMBINATION SQUARE 6"              | 0 38548 99529 8 |       | 3                     | EACH                    | \$12.28       | \$7.00     | \$6.14     | \$5.53     |
| 1794469                                   | IRWIN    | Levels & Squares | METAL COMBINATION SQUARE 12"             | 0 38548 99530 4 |       | 6                     | EACH                    | \$17.74       | \$10.11    | \$8.87     | \$7.98     |
| 1794470                                   | IRWIN    | Levels & Squares | COMBINATION SQUARE 12"                   | 0 38548 99531 1 |       | 6                     | EACH                    | \$12.28       | \$7.00     | \$6.14     | \$5.53     |
| 1794471                                   | IRWIN    | Levels & Squares | METAL COMBINATION SQUARE 16"             | 0 38548 99532 8 |       | 3                     | EACH                    | \$20.46       | \$11.66    | \$10.23    | \$9.21     |
| <b>Tri Squares and T-Bevels</b>           |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794472                                   | IRWIN    | Levels & Squares | HARDWOOD TRI SQUARE                      | 0 38548 99533 5 |       | 5                     | EACH                    | \$20.46       | \$11.66    | \$10.23    | \$9.21     |
| 1794473                                   | IRWIN    | Levels & Squares | TRI AND MITRE SQUARE                     | 0 38548 99534 2 |       | 5                     | EACH                    | \$9.27        | \$5.28     | \$4.64     | \$4.17     |
| 1794474                                   | IRWIN    | Levels & Squares | HARDWOOD T-BEVEL                         | 0 38548 99535 9 |       | 5                     | EACH                    | \$20.46       | \$11.66    | \$10.23    | \$9.21     |
| 1794475                                   | IRWIN    | Levels & Squares | T-BEVEL                                  | 0 38548 99536 6 |       | 5                     | EACH                    | \$7.50        | \$4.28     | \$3.75     | \$3.38     |
| <b>Drywall Squares and Straight Edges</b> |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794476                                   | IRWIN    | Levels & Squares | ALUMINUM DRYWALL SQUARE 48"              | 0 38548 99537 3 |       | 2                     | EACH                    | \$32.75       | \$18.67    | \$16.38    | \$14.74    |
| 1794477                                   | IRWIN    | Levels & Squares | ALUMINUM DRYWALL SQUARE 54"              | 0 38548 99538 0 |       | 2                     | EACH                    | \$40.03       | \$22.82    | \$20.02    | \$18.01    |
| 1794478                                   | IRWIN    | Levels & Squares | ADJUSTABLE ALUMINUM DRYWALL SQUARE 48"   | 0 38548 99539 7 |       | 2                     | EACH                    | \$43.67       | \$24.89    | \$21.84    | \$19.65    |
| 1794479                                   | IRWIN    | Levels & Squares | ALUMINUM STRAIGHT EDGE 36"               | 0 38548 99540 3 |       | 6                     | EACH                    | \$11.46       | \$6.53     | \$5.73     | \$5.16     |
| 1794480                                   | IRWIN    | Levels & Squares | ALUMINUM STRAIGHT EDGE 48"               | 0 38548 99541 0 |       | 3                     | EACH                    | \$16.37       | \$9.33     | \$8.19     | \$7.37     |
| <b>Utility Levels</b>                     |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1794482                                   | IRWIN    | Levels & Squares | POST LEVEL - MAGNETIC                    | 0 38548 99543 4 |       | 5                     | EACH                    | \$6.54        | \$3.73     | \$3.27     | \$2.94     |
| 1794483                                   | IRWIN    | Levels & Squares | LINE LEVEL                               | 0 38548 99544 1 |       | 10                    | EACH                    | \$1.54        | \$0.88     | \$0.77     | \$0.69     |
| 1794484                                   | IRWIN    | Levels & Squares | ALUMINUM LINE LEVEL                      | 0 38548 99545 8 |       | 10                    | EACH                    | \$2.92        | \$1.66     | \$1.46     | \$1.31     |
| 1794485                                   | IRWIN    | Levels & Squares | POCKET LEVEL                             | 0 38548 99546 5 |       | 5                     | EACH                    | \$4.46        | \$2.54     | \$2.23     | \$2.01     |
| 1794486                                   | IRWIN    | Levels & Squares | CROSS-CHECK LEVEL                        | 0 38548 99547 2 |       | 10                    | EACH                    | \$5.57        | \$3.17     | \$2.79     | \$2.51     |
| 1794487                                   | IRWIN    | Levels & Squares | BULLSEYE LEVEL                           | 0 38548 99548 9 |       | 10                    | EACH                    | \$1.98        | \$1.13     | \$0.99     | \$0.89     |
| 1794488                                   | IRWIN    | Levels & Squares | ANGLE LOCATOR - MAGNETIC                 | 0 38548 99549 6 |       | 5                     | EACH                    | \$11.90       | \$6.78     | \$5.95     | \$5.36     |
| <b>LEVEL CASES &amp; Accessories</b>      |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1804138                                   | IRWIN    | Levels & Squares | LEVELS SOFT CASE - 48"                   | 0 38548 99720 9 |       | 4                     | EACH                    | \$30.03       | \$17.12    | \$15.02    | \$13.51    |
| 1804139                                   | IRWIN    | Levels & Squares | LEVELS SOFT CASE - 78"                   | 0 38548 99721 6 |       | 4                     | EACH                    | \$40.93       | \$23.33    | \$20.47    | \$18.42    |
| 1804140                                   | IRWIN    | Levels & Squares | LEVELS HARD CASE - 48"                   | 0 38548 99722 3 |       | 2                     | EACH                    | \$47.46       | \$27.05    | \$23.73    | \$21.36    |
| 1804221                                   | IRWIN    | Levels & Squares | LEVELS HARD CASE - 78"                   | 0 38548 99723 0 |       | 1                     | EACH                    | \$63.28       | \$36.07    | \$31.64    | \$28.48    |
| 1804222                                   | IRWIN    | Levels & Squares | SOFT CASE - EXTENDABLE LEVELS            | 0 38548 99724 7 |       | 2                     | EACH                    | \$49.12       | \$28.00    | \$24.56    | \$22.10    |
| 1814467                                   | IRWIN    | Levels & Squares | REPLACEMENT END CAPS - 2500 SERIES       | 0 38548 99807 7 |       | 5                     | EACH                    | \$7.92        | \$4.51     | \$3.96     | \$3.56     |
| <b>LEVELS &amp; SQUARES PLANOGRAMS</b>    |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1819116                                   | IRWIN    | Levels & Squares | LEVELS POG - SMALL                       | 0 38548 99841 1 | M     | 1                     | EACH                    | \$2,007.97    | \$1,144.54 | \$1,003.99 | \$903.59   |
| 1819117                                   | IRWIN    | Levels & Squares | LEVELS POG - LARGE                       | 0 38548 99842 8 | M     | 1                     | EACH                    | \$4,375.14    | \$2,493.83 | \$2,187.57 | \$1,968.81 |
| 1819118                                   | IRWIN    | Levels & Squares | SQUARES POG - SMALL                      | 0 38548 99843 5 | M     | 1                     | EACH                    | \$399.10      | \$227.49   | \$199.55   | \$179.60   |
| 1819119                                   | IRWIN    | Levels & Squares | SQUARES POG - LARGE                      | 0 38548 99844 2 | M     | 1                     | EACH                    | \$955.98      | \$544.91   | \$477.99   | \$430.19   |
| <b>IRWIN HANDSAWS</b>                     |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| <b>IRWIN Carpenter Saws</b>               |          |                  |                                          |                 |       |                       |                         |               |            |            |            |
| 1773465                                   | IRWIN    | Handsaws         | 15" UNIVERSAL HAND SAW                   | 0 38548 99157 3 |       | 6                     | EACH                    | \$26.22       | \$14.95    | \$13.11    | \$11.80    |
| 1773466                                   | IRWIN    | Handsaws         | 20" UNIVERSAL HANDSAW                    | 0 38548 99158 0 |       | 6                     | EACH                    | \$30.05       | \$17.13    | \$15.03    | \$13.52    |
| 2011201                                   | MARATHON | Handsaws         | 15" CARPENTER SAW COARSE 9PT 1MM         | 0 38548 06502 1 |       | 6                     | EACH                    | \$27.56       | \$15.71    | \$13.78    | \$12.40    |
| 2011204                                   | MARATHON | Handsaws         | CARPENTER SAW 20" COARSE 9PT 1MM         | 0 38548 06507 6 |       | 2                     | EACH                    | \$31.94       | \$18.21    | \$15.97    | \$14.37    |
| 2011203                                   | MARATHON | Handsaws         | CARPENTER SAW 24" COARSE 9PT 1MM         | 0 38548 06506 9 |       | 2                     | EACH                    | \$34.83       | \$19.85    | \$17.42    | \$15.67    |

| STOCK #                                             | BRAND    | PRODUCT FAMILY          | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------|----------|-------------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IRWIN Carpenter Saws (cont'd)</b>                |          |                         |                                          |                 |       |                       |                         |               |          |          |          |
| 2011200                                             | MARATHON | Handsaws                | CARPENTER SAW 15" FINE 12PT 1MM BLADE    | 0 38548 06501 4 |       | 6                     | EACH                    | \$26.13       | \$14.89  | \$13.07  | \$11.76  |
| 2011202                                             | MARATHON | Handsaws                | CARPENTER SAW 24" FINE 12PT 1MM BLADE    | 0 38548 06505 2 |       | 2                     | EACH                    | \$33.38       | \$19.03  | \$16.69  | \$15.02  |
| 2011102                                             | MARATHON | Handsaws                | CARPENTER SAW 15" COARSE 9PT 1MM BLADE   | 0 38548 06504 5 |       | 6                     | EACH                    | \$20.32       | \$11.58  | \$10.16  | \$9.14   |
| 2011104                                             | MARATHON | Handsaws                | CARPENTER SAW 20" COARSE 9PT 1MM BLADE   | 0 38548 06508 3 |       | 2                     | EACH                    | \$24.65       | \$14.05  | \$12.33  | \$11.09  |
| <b>IRWIN Specialty Saws</b>                         |          |                         |                                          |                 |       |                       |                         |               |          |          |          |
| 2014100                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN PREMIUM PRO DRYWALL/ | 0 24721 06481 3 |       | 4                     | EACH                    | \$18.86       | \$10.75  | \$9.43   | \$8.49   |
| 2014102                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN DRYWALL/JAB SAW      | 0 24721 06483 7 |       | 4                     | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 2014400                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN PREMIUM PRO COPING   | 0 24721 06484 4 |       | 4                     | EACH                    | \$13.05       | \$7.44   | \$6.53   | \$5.87   |
| 2014500                                             | IRWIN    | Handsaws                | SPECIALTY SAW ACCESSORY-IRWIN COPING SAW | 0 24721 06485 1 |       | 4                     | EACH                    | \$3.62        | \$2.06   | \$1.81   | \$1.63   |
| 2014501                                             | IRWIN    | Handsaws                | SPECIALTY SAW ACCESSORY-IRWIN COPING SAW | 0 24721 06486 8 |       | 4                     | EACH                    | \$3.62        | \$2.06   | \$1.81   | \$1.63   |
| 2014450                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN PREM PRO DOVETAIL    | 0 24721 06487 5 |       | 4                     | EACH                    | \$17.41       | \$9.92   | \$8.71   | \$7.83   |
| 2015100                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN CUSHION GRIP MULTI-  | 0 24721 06489 9 |       | 4                     | EACH                    | \$14.51       | \$8.27   | \$7.26   | \$6.53   |
| 2014200                                             | IRWIN    | Handsaws                | SPECIALTY SAW-IRWIN PROFESSIONAL TOOLBOX | 0 24721 06488 2 |       | 4                     | EACH                    | \$18.86       | \$10.75  | \$9.43   | \$8.49   |
| 218HP300                                            | IRWIN    | Handsaws                | COMBI-SAW 12"/317MM HRD PT               | 0 82289 41088 6 |       | 10                    | EACH                    | \$16.73       | \$9.54   | \$8.37   | \$7.53   |
| 213100                                              | IRWIN    | Handsaws                | PULL SAW 15" GC                          | 0 38548 01734 1 |       | 4                     | EACH                    | \$37.85       | \$21.57  | \$18.93  | \$17.03  |
| 213101                                              | IRWIN    | Handsaws                | PULL SAW 12" GC                          | 0 38548 01735 8 |       | 4                     | EACH                    | \$31.60       | \$18.01  | \$15.80  | \$14.22  |
| 213102                                              | IRWIN    | Handsaws                | PULL SAW FINE CUT                        | 0 38548 01736 5 |       | 4                     | EACH                    | \$36.20       | \$20.63  | \$18.10  | \$16.29  |
| 213103                                              | IRWIN    | Handsaws                | PULL SAW DBL BLADE                       | 0 38548 01737 2 |       | 4                     | EACH                    | \$32.19       | \$18.35  | \$16.10  | \$14.49  |
| 213104                                              | IRWIN    | Handsaws                | PULL DOVETAIL DETAIL SAW                 | 0 38548 01738 9 |       | 4                     | EACH                    | \$22.98       | \$13.10  | \$11.49  | \$10.34  |
| <b>IRWIN Carpenter/ Specialty Saw Merchandisers</b> |          |                         |                                          |                 |       |                       |                         |               |          |          |          |
| 1788391                                             | IRWIN    | Handsaws                | 16PC SPECIALTY SAW MERCHANDISER          | 0 38548 99343 0 | M     | 1                     | EACH                    | \$191.48      | \$109.14 | \$95.74  | \$86.17  |
| 1788392                                             | IRWIN    | Handsaws                | 8PC MARATHON CARPENTER SAW MERCHANDISER  | 0 38548 99344 7 | M     | 1                     | EACH                    | \$208.94      | \$119.10 | \$104.47 | \$94.02  |
| 1788393                                             | IRWIN    | Handsaws                | 8PC UNIVERSAL + CARPENTER SAW MERCH      | 0 38548 99345 4 | M     | 1                     | EACH                    | \$202.48      | \$115.41 | \$101.24 | \$91.12  |
| 1788394                                             | IRWIN    | Handsaws                | 10PC PULL SAW MERCHANDISER               | 0 38548 99346 1 | M     | 1                     | EACH                    | \$321.64      | \$183.33 | \$160.82 | \$144.74 |
| 1773463                                             | IRWIN    | Handsaws                | 15" UNIVERSAL HANDSAW IN COUNTER DISPLAY | 0 38548 99157 3 |       | 3                     | EACH                    | \$26.22       | \$14.95  | \$13.11  | \$11.80  |
| 2014100CD                                           | IRWIN    | Handsaws                | SPECIALTY SAW PREMIUM JAB SAW COUNTER DS | 0 24721 06481 3 |       | 12                    | EACH                    | \$18.86       | \$10.75  | \$9.43   | \$8.49   |
| 1781071                                             | IRWIN    | Handsaws                | 2' HAND SAW POG                          | 0 38548 99282 2 | M     | 1                     | EACH                    | \$819.52      | \$467.13 | \$409.76 | \$368.78 |
| <b>IRWIN UTILITY KNIVES &amp; BLADES</b>            |          |                         |                                          |                 |       |                       |                         |               |          |          |          |
| <b>IRWIN Utility Knives</b>                         |          |                         |                                          |                 |       |                       |                         |               |          |          |          |
| 1774106                                             | IRWIN    | Utility Knives & Blades | PRO TOUCH RETRACTABLE W/ BI-METAL BLADE  | 0 38548 99287 7 |       | 5                     | EACH                    | \$18.82       | \$10.73  | \$9.41   | \$8.47   |
| 1774105                                             | IRWIN    | Utility Knives & Blades | GENERAL CONTRACTOR KNIFE W/ BIMETAL      | 0 38548 99286 0 |       | 5                     | EACH                    | \$16.82       | \$9.59   | \$8.41   | \$7.57   |
| 1774103                                             | IRWIN    | Utility Knives & Blades | DRYWALL UTILITY KNIFE W/ 4PT BLADE       | 0 38548 99217 4 |       | 5                     | EACH                    | \$15.19       | \$8.66   | \$7.60   | \$6.84   |
| 2089100                                             | IRWIN    | Utility Knives & Blades | KNIFE FOLDING                            | 0 38548 09321 5 |       | 10                    | EACH                    | \$18.34       | \$10.45  | \$9.17   | \$8.25   |
| 2088600                                             | IRWIN    | Utility Knives & Blades | SAFETY KNIFE CARDED                      | 0 38548 07824 3 |       | 5                     | EACH                    | \$9.84        | \$5.61   | \$4.92   | \$4.43   |
| 2082300                                             | IRWIN    | Utility Knives & Blades | UTILITY KNIFE STD RETRACTABLE HI VIS     | 0 38548 01824 9 |       | 5                     | EACH                    | \$8.23        | \$4.69   | \$4.12   | \$3.70   |
| 2081101                                             | IRWIN    | Utility Knives & Blades | UTILITY KNIFE STD FIXED                  | 0 38548 10238 2 |       | 5                     | EACH                    | \$5.94        | \$3.39   | \$2.97   | \$2.67   |
| 2082101                                             | IRWIN    | Utility Knives & Blades | UTILITY KNIFE STD RETRACTABLE            | 0 38548 10237 5 |       | 5                     | EACH                    | \$6.25        | \$3.56   | \$3.13   | \$2.81   |
| 1774108                                             | IRWIN    | Utility Knives & Blades | LINOLEUM KNIFE                           | 0 38548 99289 1 |       | 4                     | EACH                    | \$6.54        | \$3.73   | \$3.27   | \$2.94   |
| 1774107                                             | IRWIN    | Utility Knives & Blades | CARPET KNIFE W/ CARPET BLADES            | 0 38548 99288 4 |       | 5                     | EACH                    | \$13.01       | \$7.42   | \$6.51   | \$5.85   |
| 1782108                                             | IRWIN    | Utility Knives & Blades | PRO TOUCH RETRACTABLE W/ BI-METAL BLADE  | 0 38548 99308 9 |       | 5                     | EACH                    | \$18.82       | \$10.73  | \$9.41   | \$8.47   |
| 1782107                                             | IRWIN    | Utility Knives & Blades | GENERAL CONTRACTOR KNIFE W/ BIMETAL      | 0 38548 99307 2 |       | 5                     | EACH                    | \$16.82       | \$9.59   | \$8.41   | \$7.57   |
| 1782106                                             | IRWIN    | Utility Knives & Blades | DRYWALL UTILITY KNIFE W/ 4PT BLADE       | 0 38548 99306 5 |       | 5                     | EACH                    | \$15.19       | \$8.66   | \$7.60   | \$6.84   |
| 1782110                                             | IRWIN    | Utility Knives & Blades | LINOLEUM KNIFE                           | 0 38548 99310 2 |       | 5                     | EACH                    | \$6.54        | \$3.73   | \$3.27   | \$2.94   |
| 1782109                                             | IRWIN    | Utility Knives & Blades | CARPET KNIFE W/ CARPET BLADES            | 0 38548 99309 6 |       | 5                     | EACH                    | \$13.01       | \$7.42   | \$6.51   | \$5.85   |
| 1858318                                             | IRWIN    | Utility Knives & Blades | FK100 FOLDING UTILITY KNIFE              | 0 42526 90463 9 |       | 5                     | EACH                    | \$17.60       | \$10.03  | \$8.80   | \$7.92   |
| 1858319                                             | IRWIN    | Utility Knives & Blades | FK150 FOLDING UTILITY KNIFE              | 0 42526 90464 6 |       | 5                     | EACH                    | \$20.87       | \$11.90  | \$10.44  | \$9.39   |
| 1858320                                             | IRWIN    | Utility Knives & Blades | FK250 FOLDING UTILITY KNIFE              | 0 42526 90465 3 |       | 5                     | EACH                    | \$25.22       | \$14.38  | \$12.61  | \$11.35  |



| STOCK #                                        | BRAND | PRODUCT FAMILY          | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|------------------------------------------------|-------|-------------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IRWIN Utility Knives - Bulk</b>             |       |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 2081200B                                       | IRWIN | Utility Knives & Blades | UTILITY KNIFE PRO TOUCH FXD BULK         | 0 38548 03961 9 |       | 50                    | EACH                    | \$12.44       | \$7.09  | \$6.22  | \$5.60  |
| 2082200B                                       | IRWIN | Utility Knives & Blades | UTILITY KNIFE PRO TOUCH RETRACTABLE BULK | 0 38548 03963 3 |       | 100                   | EACH                    | \$16.06       | \$9.15  | \$8.03  | \$7.23  |
| 2081101B                                       | IRWIN | Utility Knives & Blades | UTILITY KNIFE STD FIXED BULK             | 0 38548 10302 0 |       | 50                    | EACH                    | \$5.83        | \$3.32  | \$2.92  | \$2.62  |
| 2082101B                                       | IRWIN | Utility Knives & Blades | UTILITY KNIFE STD RETRACTABLE BULK       | 0 38548 10303 7 |       | 50                    | EACH                    | \$6.13        | \$3.49  | \$3.07  | \$2.76  |
| <b>IRWIN Bi-Metal Blades and Safety Blades</b> |       |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 2084100                                        | IRWIN | Utility Knives & Blades | UTILITY KNIFE BI METAL BLADE 5PK         | 0 38548 01825 6 |       | 5                     | PACK                    | \$2.50        | \$1.43  | \$1.25  | \$1.13  |
| 2084300                                        | IRWIN | Utility Knives & Blades | UTILITY KNIFE BI-METAL BLADE 50PK        | 0 38548 01826 3 |       | 5                     | PACK                    | \$22.72       | \$12.95 | \$11.36 | \$10.22 |
| 2084400                                        | IRWIN | Utility Knives & Blades | UTILITY KNIFE BI METAL BLADE 100PK       | 0 38548 01827 0 |       | 5                     | PACK                    | \$37.71       | \$21.49 | \$18.86 | \$16.97 |
| 2088100                                        | IRWIN | Utility Knives & Blades | BLADE 5PK FOR SAFETY KNIFE               | 0 38548 07833 5 |       | 5                     | PACK                    | \$2.75        | \$1.57  | \$1.38  | \$1.24  |
| 2088300                                        | IRWIN | Utility Knives & Blades | BLADE 50PK FOR SAFETY KNIFE              | 0 38548 07834 2 |       | 5                     | PACK                    | \$22.04       | \$12.56 | \$11.02 | \$9.92  |
| 1764981                                        | IRWIN | Utility Knives & Blades | BULK SAFETY BLADES 100 PACK              | 0 38548 99075 0 |       | 10                    | PACK                    | \$39.32       | \$22.41 | \$19.66 | \$17.69 |
| 1764982                                        | IRWIN | Utility Knives & Blades | BULK SAFETY BLADES 400 PACK              | 0 38548 99076 7 |       | 5                     | PACK                    | \$109.24      | \$62.27 | \$54.62 | \$49.16 |
| <b>IRWIN Carbon Utility Knife Blades</b>       |       |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 1764983                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 5PK                | 0 38548 99085 9 |       | 5                     | PACK                    | \$2.13        | \$1.21  | \$1.07  | \$0.96  |
| 1764984                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 10PK               | 0 38548 99084 2 |       | 5                     | PACK                    | \$4.25        | \$2.42  | \$2.13  | \$1.91  |
| 1764985                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 50PK               | 0 38548 99083 5 |       | 5                     | PACK                    | \$19.30       | \$11.00 | \$9.65  | \$8.69  |
| 1764986                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 100PK              | 0 38548 99082 8 |       | 5                     | PACK                    | \$25.49       | \$14.53 | \$12.75 | \$11.47 |
| 2083100                                        | IRWIN | Utility Knives & Blades | UTILITY KNIFE CARBON BLADE 5PK           | 0 38548 01828 7 |       | 5                     | PACK                    | \$1.57        | \$0.89  | \$0.79  | \$0.71  |
| 1782112                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 5PK CANADA         | 0 38548 99312 6 |       | 5                     | EACH                    | \$2.13        | \$1.21  | \$1.07  | \$0.96  |
| 1782113                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 10PK CANADA        | 0 38548 99313 3 |       | 5                     | EACH                    | \$4.25        | \$2.42  | \$2.13  | \$1.91  |
| 1782114                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 50PK CANADA        | 0 38548 99314 0 |       | 5                     | EACH                    | \$19.30       | \$11.00 | \$9.65  | \$8.69  |
| 1782115                                        | IRWIN | Utility Knives & Blades | 4 POINT CARBON BLADES 100PK CANADA       | 0 38548 99315 7 |       | 5                     | EACH                    | \$25.49       | \$14.53 | \$12.75 | \$11.47 |
| 2083200                                        | IRWIN | Utility Knives & Blades | UTILITY KNIFE CARBON BLADE 100PK         | 0 38548 01829 4 |       | 1                     | PACK                    | \$19.22       | \$10.96 | \$9.61  | \$8.65  |
| 2087100                                        | IRWIN | Utility Knives & Blades | 5 PK HOOK BLADES                         | 0 38548 04045 5 |       | 5                     | PACK                    | \$3.30        | \$1.88  | \$1.65  | \$1.49  |
| 2087102                                        | IRWIN | Utility Knives & Blades | 100 PK HOOK BLADES                       | 0 38548 04047 9 |       | 5                     | PACK                    | \$42.11       | \$24.00 | \$21.06 | \$18.95 |
| 1782111                                        | IRWIN | Utility Knives & Blades | CARPET BLADES 5 PACK                     | 0 38548 99311 9 |       | 5                     | EACH                    | \$3.27        | \$1.86  | \$1.64  | \$1.47  |
| 1777341                                        | IRWIN | Utility Knives & Blades | CARPET BLADES 5 PACK                     | 0 38548 99223 5 |       | 5                     | PACK                    | \$3.27        | \$1.86  | \$1.64  | \$1.47  |
| <b>IRWIN Snap Knives &amp; Blades</b>          |       |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 2086100                                        | IRWIN | Utility Knives & Blades | STD. SNAP KNIFE 9MM                      | 0 38548 04031 8 |       | 5                     | EACH                    | \$7.23        | \$4.12  | \$3.62  | \$3.25  |
| 2086102                                        | IRWIN | Utility Knives & Blades | STD SNAP KNIFE 18MM BI-METAL             | 0 38548 09734 3 |       | 5                     | EACH                    | \$10.35       | \$5.90  | \$5.18  | \$4.66  |
| 2086200                                        | IRWIN | Utility Knives & Blades | PRO TOUCH SNAP KNIFE 9MM                 | 0 38548 04033 2 |       | 5                     | EACH                    | \$11.88       | \$6.77  | \$5.94  | \$5.35  |
| 2086203                                        | IRWIN | Utility Knives & Blades | PRO TOUCH KNIFE 18MM BI-METAL            | 0 38548 09735 0 |       | 5                     | EACH                    | \$14.48       | \$8.25  | \$7.24  | \$6.52  |
| 2086300                                        | IRWIN | Utility Knives & Blades | 3PK SNAP BLADES 9MM                      | 0 38548 04037 0 |       | 5                     | PACK                    | \$2.38        | \$1.36  | \$1.19  | \$1.07  |
| 2086301                                        | IRWIN | Utility Knives & Blades | 10 PK SNAP BLADES 9MM                    | 0 38548 04038 7 |       | 5                     | PACK                    | \$5.26        | \$3.00  | \$2.63  | \$2.37  |
| 2086403                                        | IRWIN | Utility Knives & Blades | 3-PACK BI-METAL SNAP BLADES-18MM         | 0 24721 09578 7 |       | 25                    | PACK                    | \$2.90        | \$1.65  | \$1.45  | \$1.31  |
| 2086404                                        | IRWIN | Utility Knives & Blades | 10-PACK BI-METAL SNAP BLADES-18MM        | 0 24721 09579 4 |       | 5                     | PACK                    | \$10.03       | \$5.72  | \$5.02  | \$4.51  |

| STOCK #                                                                   | BRAND    | PRODUCT FAMILY          | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|---------------------------------------------------------------------------|----------|-------------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IRWIN Snap Knives &amp; Blades (cont'd)</b>                            |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 2086405                                                                   | IRWIN    | Utility Knives & Blades | 50-PACK BI-METAL SNAP BLADES-18MM        | 0 24721 09580 0 |       | 5                     | PACK                    | \$36.35       | \$20.72 | \$18.18 | \$16.36 |
| <b>IRWIN Utility Knives &amp; Blades Merchandisers</b>                    |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 1780161                                                                   | IRWIN    | Utility Knives & Blades | 15PC UTILITY KNIFE MERCHANDISER          | 0 38548 99330 0 | M     | 1                     | EACH                    | \$152.19      | \$86.75 | \$76.10 | \$68.49 |
| 1780162                                                                   | IRWIN    | Utility Knives & Blades | 8PC UTILITY KNIFE MERCHANDISER           | 0 38548 99331 7 | M     | 1                     | EACH                    | \$105.25      | \$59.99 | \$52.63 | \$47.36 |
| 1780163                                                                   | IRWIN    | Utility Knives & Blades | 7PC SPECIALTY KNIFE MERCHANDISER         | 0 38548 99332 4 | M     | 1                     | EACH                    | \$46.94       | \$26.76 | \$23.47 | \$21.12 |
| 1780164                                                                   | IRWIN    | Utility Knives & Blades | 9PC SNAP KNIFE MERCHANDISER              | 0 38548 99333 1 | M     | 1                     | EACH                    | \$100.86      | \$57.49 | \$50.43 | \$45.39 |
| 2082200CS                                                                 | IRWIN    | Utility Knives & Blades | KNIFE 10PC PRO TOUCH RETRACTBLE CLPSTRP  | 0 38548 01821 8 |       | 10                    | EACH                    | \$18.82       | \$10.73 | \$9.41  | \$8.47  |
| 2084100HM                                                                 | IRWIN    | Utility Knives & Blades | UTIL KNF 5PK BLUE BLADES 25PC HANG MERCH | 0 38548 01825 6 |       | 50                    | PACK                    | \$2.50        | \$1.43  | \$1.25  | \$1.13  |
| <b>IRWIN CIRCULAR SAW BLADES</b>                                          |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| <b>CONSTRUCTION Series - MARATHON® Cordless Circular Saw Blades</b>       |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 14015                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 5-3/8" 18T MARATHON CORDLESS CD  | 0 24721 14015 9 |       | 5                     | EACH                    | \$19.64       | \$11.19 | \$9.82  | \$8.84  |
| 14017                                                                     | MARATHON | Circular Saw Blades     | SAW BLD CRDLS 5-3/8" 24T CD              | 0 24721 14017 3 |       | 5                     | EACH                    | \$20.94       | \$11.94 | \$10.47 | \$9.42  |
| 14027                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 5-1/2" 18T MARATHON CORDLESS CD  | 0 24721 14027 2 |       | 5                     | EACH                    | \$19.64       | \$11.19 | \$9.82  | \$8.84  |
| 14011                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 5-1/2" 24T MARATHON CORDLESS CD  | 0 24721 14011 1 |       | 5                     | EACH                    | \$20.94       | \$11.94 | \$10.47 | \$9.42  |
| 14020                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 6-1/2" 18T MARATHON CORDLESS CD  | 0 24721 14020 3 |       | 5                     | EACH                    | \$20.18       | \$11.50 | \$10.09 | \$9.08  |
| 24020                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 6-1/2" 18T MARATHON CORDLESS BK  | 0 24721 24020 0 |       | 10                    | EACH                    | \$19.49       | \$11.11 | \$9.75  | \$8.77  |
| 14029                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 6-1/2" 24T MARATHON CORDLESS CD  | 0 24721 14029 6 |       | 5                     | EACH                    | \$21.34       | \$12.16 | \$10.67 | \$9.60  |
| 24029CL                                                                   | MARATHON | Circular Saw Blades     | 3SAW BLD 6-1/2" 24T CORDLESS MARATHON BK | 0 24721 24029 3 |       | 3                     | EACH                    | \$21.67       | \$12.35 | \$10.84 | \$9.75  |
| 14023                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 6-1/2" 40T MARATHON CORDLESS CD  | 0 24721 14023 4 |       | 5                     | EACH                    | \$33.15       | \$18.90 | \$16.58 | \$14.92 |
| <b>CONSTRUCTION Series - MARATHON Portable Corded Circular Saw Blades</b> |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 24021                                                                     | MARATHON | Circular Saw Blades     | SAW BLADE MARATHON 6-1/2" 20T W/UNIV     | 0 24721 24021 7 |       | 10                    | EACH                    | \$19.49       | \$11.11 | \$9.75  | \$8.77  |
| 14028                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 18T TK                    | 0 24721 14028 9 |       | 5                     | EACH                    | \$18.01       | \$10.27 | \$9.01  | \$8.10  |
| 24028                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 18T TK"                   | 0 24721 24028 6 |       | 10                    | EACH                    | \$15.89       | \$9.06  | \$7.95  | \$7.15  |
| 14030                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T TK                    | 0 24721 14030 2 |       | 5                     | EACH                    | \$18.33       | \$10.45 | \$9.17  | \$8.25  |
| 24030                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T TK"                   | 0 24721 24030 9 |       | 10                    | EACH                    | \$16.22       | \$9.25  | \$8.11  | \$7.30  |
| 14130                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T SIL TK                | 0 24721 14130 9 |       | 5                     | EACH                    | \$23.10       | \$13.17 | \$11.55 | \$10.40 |
| 24130                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T DECK BULK             | 0 24721 24130 6 |       | 10                    | EACH                    | \$21.45       | \$12.23 | \$10.73 | \$9.65  |
| 14031                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 40T                       | 0 24721 14031 9 |       | 5                     | EACH                    | \$33.95       | \$19.35 | \$16.98 | \$15.28 |
| 24031                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 40T DECK BULK TK          | 0 24721 24031 6 |       | 10                    | EACH                    | \$32.29       | \$18.41 | \$16.15 | \$14.53 |
| <b>CONSTRUCTION Series - MARATHON With WeldTec™</b>                       |          |                         |                                          |                 |       |                       |                         |               |         |         |         |
| 4935203                                                                   | MARATHON | Circular Saw Blades     | SAW BLD 5-3/8" 18T WELDTEC CORDLESS CARD | 0 24721 10976 7 |       | 3                     | EACH                    | \$21.99       | \$12.53 | \$11.00 | \$9.90  |
| 1794386                                                                   | MARATHON | Circular Saw Blades     | SAW BLD 6-1/2" 24T WELDTEC CRDLS CARD    | 0 38548 99571 7 |       | 3                     | EACH                    | \$23.90       | \$13.62 | \$11.95 | \$10.76 |
| 14035                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T WELDTEC CARDED        | 0 2472114035 7  |       | 5                     | EACH                    | \$19.98       | \$11.39 | \$9.99  | \$8.99  |
| 24035                                                                     | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 24T WELDTEC BULK          | 0 24721 09801 6 |       | 10                    | EACH                    | \$18.74       | \$10.68 | \$9.37  | \$8.43  |
| 4935200                                                                   | MARATHON | Circular Saw Blades     | SAW BLD 7-1/4" 40T WELDTEC CARDED        | 0 24721 10973 6 |       | 5                     | EACH                    | \$21.81       | \$12.43 | \$10.91 | \$9.81  |
| 4935204                                                                   | MARATHON | Circular Saw Blades     | SAW BLD 8-1/2" 60T WELDTEC CARDED        | 0 24721 10977 4 |       | 3                     | EACH                    | \$48.70       | \$27.76 | \$24.35 | \$21.92 |

| STOCK #                                                                     | BRAND    | PRODUCT FAMILY         | DESCRIPTION                              | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%    | 50.0%    | 55.0%   |
|-----------------------------------------------------------------------------|----------|------------------------|------------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|----------|----------|---------|
| <b>CONSTRUCTION Series - MARATHON Miter &amp; Table Circular Saw Blades</b> |          |                        |                                          |                 |       |                          |                            |                  |          |          |         |
| 140502R                                                                     | MARATHON | Circular Saw<br>Blades | SAW BLD 8-1/4" 24T MARATHON CD           | 0 24721 14050 0 |       | 5                        | EACH                       | \$28.41          | \$16.19  | \$14.21  | \$12.78 |
| 14053                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 8-1/4" 40T MARATHON CD           | 0 24721 14053 1 |       | 5                        | EACH                       | \$43.48          | \$24.78  | \$21.74  | \$19.57 |
| 14233                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 24T MARATHON CD              | 0 24721 14233 7 |       | 5                        | EACH                       | \$39.30          | \$22.40  | \$19.65  | \$17.69 |
| 24233                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 24T MARATHON BK              | 0 24721 24233 4 |       | 5                        | EACH                       | \$38.11          | \$21.72  | \$19.06  | \$17.15 |
| 14070                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 40T MARATHON CD              | 0 24721 14070 8 |       | 5                        | EACH                       | \$44.68          | \$25.47  | \$22.34  | \$20.11 |
| 24070                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 40T MARATHON BK              | 0 24721 24070 5 |       | 5                        | EACH                       | \$42.68          | \$24.33  | \$21.34  | \$19.21 |
| 14074                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 60T MARATHON CD              | 0 24721 14074 6 |       | 5                        | EACH                       | \$71.87          | \$40.97  | \$35.94  | \$32.34 |
| 14076                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 10" 80T MARATHON CD              | 0 24721 14076 0 |       | 5                        | EACH                       | \$90.62          | \$51.65  | \$45.31  | \$40.78 |
| 14080                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 12" 40T MARATHON CD              | 0 24721 14080 7 |       | 1                        | EACH                       | \$71.63          | \$40.83  | \$35.82  | \$32.23 |
| 14082                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 12" 72T MARATHON CD              | 0 24721 14082 1 |       | 1                        | EACH                       | \$95.05          | \$54.18  | \$47.53  | \$42.77 |
| 14083                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 12" 80T MARATHON                 | 0 24721 14083 8 |       | 1                        | EACH                       | \$100.11         | \$57.06  | \$50.06  | \$45.05 |
| 14084                                                                       | MARATHON | Circular Saw<br>Blades | SAW BLD 12" 100T MARATHON CD             | 0 24721 14084 5 |       | 1                        | EACH                       | \$113.88         | \$64.91  | \$56.94  | \$51.25 |
| <b>WOODWORKING Series - MARPLES® Miter &amp; Table Circular Saw Blades</b>  |          |                        |                                          |                 |       |                          |                            |                  |          |          |         |
| 1807366                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 10" 24T ATB         | 038548997483    |       | 3                        | EACH                       | \$60.07          | \$34.24  | \$30.04  | \$27.03 |
| 1807367                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 10" 40T ATB         | 038548997490    |       | 3                        | EACH                       | \$64.41          | \$36.71  | \$32.21  | \$28.98 |
| 1807368                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 10" 50T ATB+R       | 038548997506    |       | 3                        | EACH                       | \$68.64          | \$39.12  | \$34.32  | \$30.89 |
| 1807369                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES CSB 10" 60T ATB            | 038548997513    |       | 3                        | EACH                       | \$77.83          | \$44.36  | \$38.92  | \$35.02 |
| 1807370                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 10" 80T HI-ATB      | 038548997520    |       | 3                        | EACH                       | \$96.17          | \$54.82  | \$48.09  | \$43.28 |
| 1807381                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 10" 84T TCG         | 038548997537    |       | 3                        | EACH                       | \$101.76         | \$58.00  | \$50.88  | \$45.79 |
| 1807382                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 12" 40T ATB         | 038548997544    |       | 2                        | EACH                       | \$72.33          | \$41.23  | \$36.17  | \$32.55 |
| 1807383                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 12" 60T ATB         | 038548997551    |       | 2                        | EACH                       | \$89.09          | \$50.78  | \$44.55  | \$40.09 |
| 1807384                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 12" 80T HI-ATB      | 038548997568    |       | 2                        | EACH                       | \$103.68         | \$59.10  | \$51.84  | \$46.66 |
| 1807385                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 12" 96T HI-ATB      | 038548997575    |       | 2                        | EACH                       | \$120.01         | \$68.41  | \$60.01  | \$54.00 |
| 1807386                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 12" 100T TCG        | 038548997582    |       | 2                        | EACH                       | \$120.77         | \$68.84  | \$60.39  | \$54.35 |
| 1811865                                                                     | MARPLES  | Circular Saw<br>Blades | IRWIN MARPLES WW CSB 8" 12T STACKED DADO | 038548997698    | M     | 1                        | EACH                       | \$217.96         | \$124.24 | \$108.98 | \$98.08 |
| <b>SPECIALTY Series - Vinyl Siding</b>                                      |          |                        |                                          |                 |       |                          |                            |                  |          |          |         |
| 218302R                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLD 7-1/4" 120T VINYL CUTTING BULK   | 0 24721 21830 8 |       | 10                       | EACH                       | \$13.11          | \$7.47   | \$6.56   | \$5.90  |
| 11830                                                                       | IRWIN    | Circular Saw<br>Blades | SAW BLD 7-1/4" 120T VINYL CUTTING CARDED | 0 24721 11830 1 |       | 5                        | EACH                       | \$13.74          | \$7.83   | \$6.87   | \$6.18  |
| <b>SPECIALTY Series - Fiber Cement</b>                                      |          |                        |                                          |                 |       |                          |                            |                  |          |          |         |
| 157022R                                                                     | Classic  | Circular Saw<br>Blades | 7-1/4" 6T FIBER CEMENT IRWIN CLASSIC     | 0 24721 15702 7 |       | 5                        | EACH                       | \$16.82          | \$9.59   | \$8.41   | \$7.57  |
| 1794385                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLD 7-1/4" 6T WELDETEC FIBER CARDED  | 0 38548 99570 0 |       | 5                        | EACH                       | \$22.91          | \$13.06  | \$11.46  | \$10.31 |
| 4935473                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLD 7-1/4" 4T PCD FIBER CEMENT       | 0 24721 11247 7 |       | 1                        | EACH                       | \$74.56          | \$42.50  | \$37.28  | \$33.55 |
| 4935624                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLD 10" 6T MARATHON PCD FIBER CEMENT | 0 24721 99953 5 |       | 1                        | EACH                       | \$119.30         | \$68.00  | \$59.65  | \$53.69 |
| 4935625                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLD 12" 8T MARATHON PCD FIBER CEMENT | 0 24721 99954 2 |       | 3                        | EACH                       | \$146.84         | \$83.70  | \$73.42  | \$66.08 |
| <b>SPECIALTY Series - Metal Cutting</b>                                     |          |                        |                                          |                 |       |                          |                            |                  |          |          |         |
| 1779856                                                                     | IRWIN    | Circular Saw<br>Blades | IRWIN MC CSB 5 3/8" 30T STEEL - US       | 0 38548 99268 6 |       | 5                        | EACH                       | \$44.52          | \$25.38  | \$22.26  | \$20.03 |
| 4935554                                                                     | IRWIN    | Circular Saw<br>Blades | SAW BLADE 6 3/4" 40T MC - FERROUS STEEL  | 0 24721 99936 8 |       | 5                        | EACH                       | \$54.03          | \$30.80  | \$27.02  | \$24.31 |

| STOCK #                                                         | BRAND    | PRODUCT FAMILY      | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-----------------------------------------------------------------|----------|---------------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>SPECIALTY Series - Metal Cutting (cont'd)</b>                |          |                     |                                         |                 |       |                       |                         |               |         |         |         |
| 1779857                                                         | IRWIN    | Circular Saw Blades | IRWIN MC CSB 7" 40T STEEL - US          | 0 38548 99269 3 |       | 5                     | EACH                    | \$55.01       | \$31.36 | \$27.51 | \$24.75 |
| 4935555                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 7 1/4" 48T MC - FERROUS STEEL | 0 24721 99937 5 |       | 5                     | EACH                    | \$55.33       | \$31.54 | \$27.67 | \$24.90 |
| 4935556                                                         | IRWIN    | Circular Saw Blades | SAW BLD 7-1/4" 48T MC FERROUS STEEL BK  | 0 24721 99938 2 |       | 10                    | EACH                    | \$51.46       | \$29.33 | \$25.73 | \$23.16 |
| 4935560                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 7 1/4" 68T MC - THIN STEEL    | 0 24721 99942 9 |       | 5                     | EACH                    | \$63.78       | \$36.35 | \$31.89 | \$28.70 |
| 4935557                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 8" 50T MC - FERROUS STEEL     | 0 24721 99939 9 |       | 5                     | EACH                    | \$64.47       | \$36.75 | \$32.24 | \$29.01 |
| 1779858                                                         | IRWIN    | Circular Saw Blades | IRWIN MC CSB 9" 48T STEEL - US          | 0 38548 99270 9 |       | 5                     | EACH                    | \$80.07       | \$45.64 | \$40.04 | \$36.03 |
| 4935561                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 10" 80T MC - FERROUS STEEL    | 0 24721 99943 6 |       | 5                     | EACH                    | \$96.11       | \$54.78 | \$48.06 | \$43.25 |
| 4935558                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 12" 60T MC - FERROUS STEEL    | 0 24721 99940 5 |       | 1                     | EACH                    | \$127.21      | \$72.51 | \$63.61 | \$57.24 |
| 4935559                                                         | IRWIN    | Circular Saw Blades | SAW BLADE 14" 80T MC FERROUS STEEL      | 0 24721 99941 2 |       | 1                     | EACH                    | \$160.32      | \$91.38 | \$80.16 | \$72.14 |
| <b>CLASSIC Series - Wood Cutting Carded</b>                     |          |                     |                                         |                 |       |                       |                         |               |         |         |         |
| 15120                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 6-1/2" 24T CD                   | 0 24721 15120 9 |       | 5                     | EACH                    | \$12.04       | \$6.86  | \$6.02  | \$5.42  |
| 15220                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 6-1/2" 40T CD                   | 0 24721 15220 6 |       | 5                     | EACH                    | \$16.44       | \$9.37  | \$8.22  | \$7.40  |
| 15030                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 16T CD                   | 0 24721 15030 1 |       | 5                     | EACH                    | \$8.93        | \$5.09  | \$4.47  | \$4.02  |
| 15130                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 24T CD                   | 0 24721 15130 8 |       | 5                     | EACH                    | \$8.93        | \$5.09  | \$4.47  | \$4.02  |
| 15230ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 40T CD                   | 0 24721 15230 5 |       | 5                     | EACH                    | \$14.91       | \$8.50  | \$7.46  | \$6.71  |
| 15530ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 60T CD                   | 0 24721 15530 6 |       | 5                     | EACH                    | \$23.63       | \$13.47 | \$11.82 | \$10.63 |
| 15250                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 8-1/4" 40T CD                   | 0 24721 15250 3 |       | 5                     | EACH                    | \$22.40       | \$12.77 | \$11.20 | \$10.08 |
| 15150                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 8-1/4" 24T CD                   | 0 24721 15150 6 |       | 5                     | EACH                    | \$16.20       | \$9.23  | \$8.10  | \$7.29  |
| 15070                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 10" 24T CD                      | 0 24721 15070 7 |       | 5                     | EACH                    | \$20.90       | \$11.91 | \$10.45 | \$9.41  |
| 15270                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 10" 40T CD                      | 0 24721 15270 1 |       | 5                     | EACH                    | \$29.87       | \$17.03 | \$14.94 | \$13.44 |
| 15370                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 10" 60T CD                      | 0 24721 15370 8 |       | 5                     | EACH                    | \$41.83       | \$23.84 | \$20.92 | \$18.82 |
| <b>CLASSIC Series - Wood Cutting Bulk</b>                       |          |                     |                                         |                 |       |                       |                         |               |         |         |         |
| 25030ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 16T BK                   | 0 24721 00919 7 |       | 25                    | EACH                    | \$7.47        | \$4.26  | \$3.74  | \$3.36  |
| 25130                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 24T BK                   | 0 24721 66667 3 |       | 25                    | EACH                    | \$6.96        | \$3.97  | \$3.48  | \$3.13  |
| 25230                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 40T BK                   | 0 24721 00009 5 |       | 25                    | EACH                    | \$11.92       | \$6.79  | \$5.96  | \$5.36  |
| 25530                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 60T BK                   | 0 24721 25530 3 |       | 25                    | EACH                    | \$21.68       | \$12.36 | \$10.84 | \$9.76  |
| <b>CLASSIC Series - Steel (non-carbide) Wood Cutting Blades</b> |          |                     |                                         |                 |       |                       |                         |               |         |         |         |
| 11220                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 6-1/2" 60T MASTER COMBINATION   | 0 24721 11220 0 |       | 5                     | EACH                    | \$5.97        | \$3.40  | \$2.99  | \$2.69  |
| 11820ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 6-1/2" 140T PLYWOOD/OBS/VENEER/ | 0 24721 11820 2 |       | 5                     | EACH                    | \$5.69        | \$3.24  | \$2.85  | \$2.56  |
| 11040ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 26T CHISEL TOOTH COMBO   | 0 24721 11040 4 |       | 5                     | EACH                    | \$8.49        | \$4.84  | \$4.25  | \$3.82  |
| 11140                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 40T STANDARD COMBINATION | 0 24721 11140 1 |       | 5                     | EACH                    | \$8.81        | \$5.02  | \$4.41  | \$3.96  |
| 11240                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 60T MASTER COMBINATION   | 0 24721 11240 8 |       | 5                     | EACH                    | \$10.56       | \$6.02  | \$5.28  | \$4.75  |
| 11840                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 140T PLYWOOD/OSB/VENEER/ | 0 24721 11840 0 |       | 5                     | EACH                    | \$9.12        | \$5.20  | \$4.56  | \$4.10  |
| 21440PTL                                                        | MARATHON | Circular Saw Blades | SAW BLD 7-1/4" 140T HOLLOW GRD PLYWD BK | 0 24721 09727 9 |       | 10                    | EACH                    | \$15.44       | \$8.80  | \$7.72  | \$6.95  |
| 21840ZR                                                         | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" 140T PLYWOOD/OSB/VENEER/ | 0 24721 21840 7 |       | 10                    | EACH                    | \$8.56        | \$4.88  | \$4.28  | \$3.85  |
| 11440                                                           | CLASSIC  | Circular Saw Blades | SAW BLD 7-1/4" HGP PLYWD/OSB/VENEER/    | 0 24721 11440 2 |       | 5                     | EACH                    | \$14.17       | \$8.08  | \$7.09  | \$6.38  |

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|--------------------------------------------------------------------------|----------|---------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|----------|----------|
| <b>CLASSIC Series - Steel (non-carbide) Wood Cutting Blades (cont'd)</b> |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| 11170                                                                    | CLASSIC  | Circular Saw Blades | SAW BLD 10" 40T STANDARD COMBINATION     | 0 24721 11170 8 |       | 5                     | EACH                    | \$13.60       | \$7.75     | \$6.80   | \$6.12   |
| 11670                                                                    | CLASSIC  | Circular Saw Blades | SAW BLD 10"80T HOLLOW GROUND PLANER WOOD | 0 24721 11670 3 |       | 5                     | EACH                    | \$25.53       | \$14.55    | \$12.77  | \$11.49  |
| 11270ZR                                                                  | CLASSIC  | Circular Saw Blades | SAW BLD 10" 80T MASTER COMBINATION       | 0 24721 11270 5 |       | 5                     | EACH                    | \$15.59       | \$8.89     | \$7.80   | \$7.02   |
| 11870                                                                    | CLASSIC  | Circular Saw Blades | SAW BLD 10" 180T PLYWOOD/OSB/VENEER/     | 0 24721 11870 7 |       | 5                     | EACH                    | \$14.17       | \$8.08     | \$7.09   | \$6.38   |
| <b>Chop Saw Laser Guide</b>                                              |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| <b>Saw Blade Merchandisers</b>                                           |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| 65569MT                                                                  | MARATHON | Circular Saw Blades | Bulk Rack                                | 0 24721 00840 4 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| 65570MT                                                                  | MARATHON | Circular Saw Blades | Bulk Saddle                              | 0 24721 02813 6 |       | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBHDR                                                                   | MARATHON | Circular Saw Blades | Vertical Header Rack                     | 0 24721 02680 4 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBHRZ                                                                   | IRWIN    | Circular Saw Blades | 4-Slot Horizontal Rack                   | 0 24721 02681 1 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBVRT1                                                                  | IRWIN    | Circular Saw Blades | 5-Slot Vertical Cordless Rack            | 0 24721 02666 8 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBVRT2                                                                  | IRWIN    | Circular Saw Blades | 4-Slot Vertical 7-1/4" Rack              | 0 24721 02667 5 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBVRT3                                                                  | IRWIN    | Circular Saw Blades | 3-Slot Vertical 10" Rack                 | 0 24721 02668 2 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBVRT4                                                                  | IRWIN    | Circular Saw Blades | 2-Slot Vertical 12" Rack                 | 0 24721 02669 9 | M     | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00   | \$0.00   |
| CSBPOG3                                                                  | IRWIN    | Circular Saw Blades | SAW BLD PLANOGRAM RACKS + PRODUCT        | 0 24721 09320 2 | M     | 1                     | EACH                    | \$1,470.83    | \$838.37   | \$735.42 | \$661.87 |
| CSB3TR130                                                                | MARATHON | Circular Saw Blades | 3 TIER CSB RACK - 130 BLADES             | 0 24721 10366 6 | M     | 1                     | EACH                    | \$1,721.20    | \$981.08   | \$860.60 | \$774.54 |
| 1765527                                                                  | IRWIN    | Circular Saw Blades | CSB IRWIN AND MARATHON ULTIMATE PROGRAM  | 0 24721 99845 3 | M     | 1                     | EACH                    | \$1,786.06    | \$1,018.05 | \$893.03 | \$803.73 |
| 1765522                                                                  | IRWIN    | Circular Saw Blades | CSB IRWIN METAL CUTTING PROGRAM          | 0 24721 99840 8 | M     | 1                     | EACH                    | \$1,601.70    | \$912.97   | \$800.85 | \$720.77 |
| 1765523                                                                  | IRWIN    | Circular Saw Blades | CSB IRWIN METAL CUTTING ULTIMATE PROGRAM | 0 24721 99841 5 | M     | 1                     | EACH                    | \$778.32      | \$443.64   | \$389.16 | \$350.24 |
| 1765526                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON ULTIMATE PROGRAM            | 0 24721 99844 6 | M     | 1                     | EACH                    | \$408.88      | \$233.06   | \$204.44 | \$184.00 |
| 1765525                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON PREMIUM PROGRAM             | 0 24721 99843 9 | M     | 1                     | EACH                    | \$1,136.90    | \$648.03   | \$568.45 | \$511.61 |
| 1765528                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON CORDLESS PROGRAM            | 0 24721 99846 0 | M     | 1                     | EACH                    | \$462.08      | \$263.39   | \$231.04 | \$207.94 |
| 1765529                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON PORTABLE PRO PROGRAM        | 0 24721 99847 7 | M     | 1                     | EACH                    | \$218.20      | \$124.37   | \$109.10 | \$98.19  |
| 1765530                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON LD PROGRAM                  | 0 24721 99848 4 | M     | 1                     | EACH                    | \$1,064.18    | \$606.58   | \$532.09 | \$478.88 |
| 1765524                                                                  | IRWIN    | Circular Saw Blades | CSB MARATHON PCD PROGRAM                 | 0 24721 99842 2 | M     | 1                     | EACH                    | \$681.40      | \$388.40   | \$340.70 | \$306.63 |
| 1834263                                                                  | MARPLES  | Circular Saw Blades | MARPLES WW BLADES W/ BLUE WALL           | 0 38548 99904 3 |       | 1                     | EACH                    | \$619.83      | \$353.30   | \$309.92 | \$278.92 |
| 1834264                                                                  | MARPLES  | Circular Saw Blades | MARPLES WW BLADES NO BLUE WALL           | 0 38548 99905 0 |       | 1                     | EACH                    | \$619.83      | \$353.30   | \$309.92 | \$278.92 |
| 1834265                                                                  | MARPLES  | Circular Saw Blades | MARPLES WW BLADE W/ 10" RACK             | 0 38548 99906 7 | M     | 1                     | EACH                    | \$238.41      | \$135.89   | \$119.21 | \$107.28 |
| 1834266                                                                  | MARPLES  | Circular Saw Blades | MARPLES WW BLADE W/ 12" RACK             | 0 38548 99907 4 | M     | 1                     | EACH                    | \$192.77      | \$109.88   | \$96.39  | \$86.75  |
| 1834267                                                                  | MARATHON | Circular Saw Blades | WELDTEC CSB BLUE WALL MERCHANDISER       | 0 38548 99908 1 | M     | 1                     | EACH                    | \$568.42      | \$324.00   | \$284.21 | \$255.79 |
| 1813620                                                                  | MARATHON | Circular Saw Blades | DIB CSB SHOW PROGRAM                     | 0 38548 99793 3 |       | 1                     | EACH                    | \$1,325.22    | \$755.38   | \$662.61 | \$596.35 |
| <b>IRWIN RECIPROCATING SAW BLADES</b>                                    |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| <b>IRWIN Wood Cutting Reciprocating Saw Blade</b>                        |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| 372606                                                                   | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 1PK                  | 0 24721 01031 5 |       | 5                     | EACH                    | \$2.79        | \$1.59     | \$1.40   | \$1.26   |
| 372606P5                                                                 | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 5PK                  | 0 24721 00175 7 |       | 5                     | PACK                    | \$12.97       | \$7.39     | \$6.49   | \$5.84   |
| 372606B                                                                  | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 25PK                 | 0 24721 06885 9 |       | 1                     | PACK                    | \$54.36       | \$30.99    | \$27.18  | \$24.46  |
| <b>IRWIN Nail Embedded Wood Cutting Reciprocating Saw Blades</b>         |          |                     |                                          |                 |       |                       |                         |               |            |          |          |
| 372656                                                                   | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 1PK                  | 0 24721 00186 3 |       | 5                     | EACH                    | \$3.18        | \$1.81     | \$1.59   | \$1.43   |
| 372656P5                                                                 | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 5PK                  | 0 24721 00134 4 |       | 5                     | PACK                    | \$13.59       | \$7.75     | \$6.80   | \$6.12   |
| 372656B                                                                  | IRWIN    | Linear Edge         | IRWIN RECIP 6" 6TPI 25PK                 | 0 24721 00159 7 |       | 1                     | PACK                    | \$59.85       | \$34.11    | \$29.93  | \$26.93  |

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|-----------------------------------------------------------------------------|-------|----------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IRWIN Nail Embedded Wood Cutting Reciprocating Saw Blades (cont'd)</b>   |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 372956                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 1PK               | 0 24721 00185 6 |       | 5                     | EACH                    | \$4.43        | \$2.53  | \$2.22  | \$1.99  |
| 372956P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 5PK               | 0 24721 00142 9 |       | 5                     | PACK                    | \$20.01       | \$11.41 | \$10.01 | \$9.00  |
| 372956B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 25PK              | 0 24721 00171 9 |       | 1                     | PACK                    | \$85.40       | \$48.68 | \$42.70 | \$38.43 |
| 372156                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 1PK              | 0 24721 00180 1 |       | 5                     | EACH                    | \$5.52        | \$3.15  | \$2.76  | \$2.48  |
| 372156P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 5PK              | 0 24721 00154 2 |       | 5                     | PACK                    | \$22.99       | \$13.10 | \$11.50 | \$10.35 |
| 372156B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 25PK             | 0 24721 00177 1 |       | 1                     | PACK                    | \$100.40      | \$57.23 | \$50.20 | \$45.18 |
| <b>IRWIN With WeldTec Metal &amp; Wood Cutting Reciprocating Saw Blades</b> |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 372610                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 10TPI 1PK              | 0 24721 00187 0 |       | 5                     | EACH                    | \$2.66        | \$1.52  | \$1.33  | \$1.20  |
| 372610P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 10TPI 5PK              | 0 24721 00169 6 |       | 5                     | PACK                    | \$11.95       | \$6.81  | \$5.98  | \$5.38  |
| 372610B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 10TPI 25PK             | 0 24721 08661 7 |       | 1                     | PACK                    | \$51.57       | \$29.39 | \$25.79 | \$23.21 |
| 372810                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 8" 10TPI 1PK              | 0 24721 00182 5 |       | 5                     | EACH                    | \$3.07        | \$1.75  | \$1.54  | \$1.38  |
| 372810P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 8" 10TPI 5PK              | 0 24721 00136 8 |       | 5                     | PACK                    | \$13.50       | \$7.70  | \$6.75  | \$6.08  |
| 372810B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 8" 10TPI 25PK             | 0 24721 00170 2 |       | 1                     | PACK                    | \$63.71       | \$36.31 | \$31.86 | \$28.67 |
| 372110                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 12" 10/14TPI 1PK          | 0 24721 00188 7 |       | 5                     | EACH                    | \$4.78        | \$2.72  | \$2.39  | \$2.15  |
| 372110P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 12" 10/14TPI 5PK          | 0 24721 00158 0 |       | 5                     | PACK                    | \$23.87       | \$13.61 | \$11.94 | \$10.74 |
| 372110B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 12" 10/14TPI 25PK         | 0 24721 00178 8 |       | 1                     | PACK                    | \$119.22      | \$67.96 | \$59.61 | \$53.65 |
| <b>IRWIN With WeldTec Metal Cutting Reciprocating Saw Blades</b>            |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 4935312                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 4" 14TPI 1PK              | 0 24721 11148 7 |       | 5                     | EACH                    | \$1.87        | \$1.07  | \$0.94  | \$0.84  |
| 372414P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 4" 14TPI 5PK              | 0 24721 00184 9 |       | 5                     | PACK                    | \$9.51        | \$5.42  | \$4.76  | \$4.28  |
| 4935313                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 4" 18TPI 1PK              | 0 24721 11149 4 |       | 5                     | EACH                    | \$1.87        | \$1.07  | \$0.94  | \$0.84  |
| 372418P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 4" 18TPI 5PK              | 0 24721 00176 4 |       | 5                     | PACK                    | \$9.51        | \$5.42  | \$4.76  | \$4.28  |
| 4935314                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 4" 24TPI 1PK              | 0 24721 11151 7 |       | 5                     | EACH                    | \$1.87        | \$1.07  | \$0.94  | \$0.84  |
| 372424P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 4" 24TPI 5PK              | 0 24721 06584 1 |       | 5                     | PACK                    | \$9.51        | \$5.42  | \$4.76  | \$4.28  |
| 372614                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 14TPI 1PK              | 0 24721 00183 2 |       | 5                     | EACH                    | \$2.41        | \$1.37  | \$1.21  | \$1.08  |
| 372614P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 14TPI 5PK              | 0 24721 00135 1 |       | 5                     | PACK                    | \$12.36       | \$7.05  | \$6.18  | \$5.56  |
| 372614B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 14TPI 25PK             | 0 24721 00167 2 |       | 1                     | PACK                    | \$48.36       | \$27.57 | \$24.18 | \$21.76 |
| 372618                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 18TPI 1PK              | 0 24721 00179 5 |       | 5                     | EACH                    | \$2.41        | \$1.37  | \$1.21  | \$1.08  |
| 372618P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 18TPI 5PK              | 0 24721 00133 7 |       | 5                     | PACK                    | \$12.36       | \$7.05  | \$6.18  | \$5.56  |
| 372618B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 18TPI 25PK             | 0 24721 00156 6 |       | 1                     | PACK                    | \$48.36       | \$27.57 | \$24.18 | \$21.76 |
| 372624                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 24TPI 1PK              | 0 24721 00181 8 |       | 5                     | EACH                    | \$2.79        | \$1.59  | \$1.40  | \$1.26  |
| 372624P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 24TPI 5PK              | 0 24721 00151 1 |       | 5                     | PACK                    | \$12.36       | \$7.05  | \$6.18  | \$5.56  |
| 372624B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 24TPI 25PK             | 0 24721 08662 4 |       | 1                     | PACK                    | \$51.57       | \$29.39 | \$25.79 | \$23.21 |
| 372818                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 8" 18TPI 1PK              | 0 24721 08672 3 |       | 5                     | EACH                    | \$3.64        | \$2.07  | \$1.82  | \$1.64  |
| 372818P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 8" 18TPI 5PK              | 0 24721 00139 9 |       | 5                     | PACK                    | \$16.03       | \$9.14  | \$8.02  | \$7.21  |
| 372818B                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 8" 18TPI 25PK             | 0 24721 00174 0 |       | 1                     | PACK                    | \$75.66       | \$43.13 | \$37.83 | \$34.05 |
| 372118P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 12" 18TPI 5PK             | 0 24721 08874 1 |       | 5                     | PACK                    | \$26.92       | \$15.34 | \$13.46 | \$12.11 |
| <b>IRWIN Demolition Reciprocating Saw Blades</b>                            |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 372666                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI 1PK               | 0 24721 08671 6 |       | 5                     | EACH                    | \$5.20        | \$2.96  | \$2.60  | \$2.34  |
| 372666P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI 5PK               | 0 24721 08668 6 |       | 5                     | PACK                    | \$23.61       | \$13.46 | \$11.81 | \$10.62 |
| 372966                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 1PK               | 0 24721 01033 9 |       | 5                     | EACH                    | \$6.37        | \$3.63  | \$3.19  | \$2.87  |
| 372966P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 5PK               | 0 24721 00172 6 |       | 5                     | PACK                    | \$28.93       | \$16.49 | \$14.47 | \$13.02 |
| 372960                                                                      | IRWIN | Linear Edge    | IRWIN RECIP 9" 10TPI 1PK              | 0 24721 01032 2 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 372960P5                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 9" 10TPI 5PK              | 0 24721 00173 3 |       | 5                     | PACK                    | \$24.48       | \$13.95 | \$12.24 | \$11.02 |
| 4935012                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 1PK              | 0 24721 10659 9 |       | 5                     | EACH                    | \$7.06        | \$4.02  | \$3.53  | \$3.18  |
| 4935013                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 5PK              | 0 24721 10660 5 |       | 1                     | PACK                    | \$31.19       | \$17.78 | \$15.60 | \$14.04 |
| <b>IRWIN Specialty Reciprocating Saw Blades</b>                             |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 372803C                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 8" 3TPI CARBIDE TOOTH 1PK | 0 24721 06586 5 |       | 5                     | EACH                    | \$10.58       | \$6.03  | \$5.29  | \$4.76  |
| 372606C                                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI CARBIDE TOOTH 1PK | 0 24721 08675 4 |       | 5                     | EACH                    | \$14.13       | \$8.05  | \$7.07  | \$6.36  |
| 372645F                                                                     | IRWIN | Linear Edge    | RECIP 6" 6TPI CARBIDE FLEAM GROUND    | 0 24721 08669 3 |       | 5                     | EACH                    | \$4.25        | \$2.42  | \$2.13  | \$1.91  |
| 372945F                                                                     | IRWIN | Linear Edge    | RECIP 9" 4/5TPI CARBIDE FLEAM GROUND  | 0 24721 08670 9 |       | 5                     | EACH                    | \$9.81        | \$5.59  | \$4.91  | \$4.41  |
| <b>IRWIN Bulk Reciprocating Saw Blades</b>                                  |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 372656BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI 50PK BULK         | 0 24721 08820 8 |       | 50                    | EACH                    | \$2.32        | \$1.32  | \$1.16  | \$1.04  |
| 372656B25                                                                   | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI 25PK BULK         | 0 24721 08820 8 |       | 25                    | EACH                    | \$2.32        | \$1.32  | \$1.16  | \$1.04  |
| 372956BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 50PK BULK         | 0 24721 08821 5 |       | 50                    | EACH                    | \$3.17        | \$1.81  | \$1.59  | \$1.43  |
| 372956B25                                                                   | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 25PK BULK         | 0 24721 08821 5 |       | 25                    | EACH                    | \$3.17        | \$1.81  | \$1.59  | \$1.43  |
| 372156BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 50PK BULK        | 0 24721 08822 2 |       | 50                    | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 372156B25                                                                   | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 25PK BULK        | 0 24721 08822 2 |       | 25                    | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 372610BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 6" 10TPI 50PK BULK        | 0 24721 08823 9 |       | 50                    | EACH                    | \$1.93        | \$1.10  | \$0.97  | \$0.87  |
| 372610B25                                                                   | IRWIN | Linear Edge    | IRWIN RECIP 6" 10TPI 25PK BULK        | 0 24721 08823 9 |       | 25                    | EACH                    | \$1.93        | \$1.10  | \$0.97  | \$0.87  |
| 372810BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 8" 10TPI 50PK BULK        | 0 24721 08824 6 |       | 50                    | EACH                    | \$2.60        | \$1.48  | \$1.30  | \$1.17  |
| 372810B25                                                                   | IRWIN | Linear Edge    | IRWIN RECIP 8" 10TPI 25PK BULK        | 0 2471 08824 6  |       | 25                    | EACH                    | \$2.60        | \$1.48  | \$1.30  | \$1.17  |
| 372110BB                                                                    | IRWIN | Linear Edge    | IRWIN RECIP 12" 10/14TPI 50PK BULK    | 0 24721 08825 3 |       | 50                    | EACH                    | \$3.29        | \$1.88  | \$1.65  | \$1.48  |

| STOCK #                                                       | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IRWIN Bulk Reciprocating Saw Blades (cont'd)</b>           |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 372614BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 14TPI 50PK BULK           | 0 24721 08826 0 |       | 50                    | EACH                    | \$1.89        | \$1.08   | \$0.95   | \$0.85   |
| 372614B25                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 14TPI 25PK BULK           | 0 24721 08826 0 |       | 25                    | EACH                    | \$1.89        | \$1.08   | \$0.95   | \$0.85   |
| 372618BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 18TPI 50PK BULK           | 0 24721 08827 7 |       | 50                    | EACH                    | \$1.90        | \$1.08   | \$0.95   | \$0.86   |
| 372618B25                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 18TPI 25PK BULK           | 0 24721 08827 7 |       | 25                    | EACH                    | \$1.90        | \$1.08   | \$0.95   | \$0.86   |
| 372624BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 24TPI 50PK BULK           | 0 24721 08828 4 |       | 50                    | EACH                    | \$1.89        | \$1.08   | \$0.95   | \$0.85   |
| 372624B25                                                     | IRWIN | Linear Edge    | IRWIN RECIP 6" 24TPI 25PK BULK           | 0 24721 08828 4 |       | 25                    | EACH                    | \$1.89        | \$1.08   | \$0.95   | \$0.85   |
| 372818BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 8" 18TPI 50PK BULK           | 0 24721 08829 1 |       | 50                    | EACH                    | \$2.82        | \$1.61   | \$1.41   | \$1.27   |
| 372818B25                                                     | IRWIN | Linear Edge    | IRWIN RECIP 8" 18TPI 25PK BULK           | 0 24721 08829 1 |       | 25                    | EACH                    | \$2.82        | \$1.61   | \$1.41   | \$1.27   |
| 372666BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 6" 6TPI 50PK BULK            | 0 24721 08830 7 |       | 50                    | EACH                    | \$2.94        | \$1.68   | \$1.47   | \$1.32   |
| 372966BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 50PK BULK            | 0 24721 08831 4 |       | 50                    | EACH                    | \$3.89        | \$2.22   | \$1.95   | \$1.75   |
| 372966B25                                                     | IRWIN | Linear Edge    | IRWIN RECIP 9" 6TPI 25PK BULK            | 0 24721 08831 4 |       | 25                    | EACH                    | \$3.89        | \$2.22   | \$1.95   | \$1.75   |
| 372960BB                                                      | IRWIN | Linear Edge    | IRWIN RECIP 9" 10TPI 50PK BULK           | 0 24721 08832 1 |       | 50                    | EACH                    | \$3.66        | \$2.09   | \$1.83   | \$1.65   |
| 4935015                                                       | IRWIN | Linear Edge    | IRWIN RECIP 12" 6TPI 50PK BULK           | 0 24721 10661 2 |       | 50                    | EACH                    | \$4.47        | \$2.55   | \$2.24   | \$2.01   |
| <b>IRWIN Reciprocating Saw Blade Merchandisers &amp; Sets</b> |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 372001M                                                       | IRWIN | Linear Edge    | RECIP MERCHANDISER 36PC 'SINGLES + 5PKS' | 0 24721 01678 2 | M     | 1                     | EACH                    | \$294.32      | \$167.76 | \$147.16 | \$132.44 |
| 372002M                                                       | IRWIN | Linear Edge    | RECIP MERCHANDISER 36PC '5PKS + 25PKS'   | 0 24721 01679 9 | M     | 1                     | EACH                    | \$832.68      | \$474.63 | \$416.34 | \$374.71 |
| 3072007M                                                      | IRWIN | Linear Edge    | RECIP COUNTERTOP MERCHANDISER            | 0 24721 10292 8 | M     | 1                     | EACH                    | \$543.50      | \$309.80 | \$271.75 | \$244.58 |
| 4935428                                                       | IRWIN | Linear Edge    | RECIP 38PC WIRE RACK MERCHANDISER        | 0 24721 11255 2 | M     | 1                     | EACH                    | \$200.94      | \$114.54 | \$100.47 | \$90.42  |
| 4935430                                                       | IRWIN | Linear Edge    | RECIP 36PC 5PK/25PK WIRE MERCHANDISER    | 0 24721 11257 6 | M     | 1                     | EACH                    | \$1,193.96    | \$680.56 | \$596.98 | \$537.28 |
| 4935496                                                       | IRWIN | Linear Edge    | IRWIN 11PC RECIPKIT                      | 0 24721 99925 2 |       | 1                     | EACH                    | \$28.65       | \$16.33  | \$14.33  | \$12.89  |
| 4935682                                                       | IRWIN | Linear Edge    | LINEAR EDGE 18PC RECIP                   | 0 24721 99898 9 |       | 1                     | EACH                    | \$559.82      | \$319.10 | \$279.91 | \$251.92 |
| <b>IRWIN Bi-Metal Hole Saws</b>                               |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| <b>IRWIN Boxed Hole Saws</b>                                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 373090BX                                                      | IRWIN | Linear Edge    | BI-METAL 9/16 HOLE SAW BOXED             | 0 24721 06587 2 |       | 5                     | EACH                    | \$9.51        | \$5.42   | \$4.76   | \$4.28   |
| 373058BX                                                      | IRWIN | Linear Edge    | BI-MTL 5/8" HOLES AW IRWIN               | 0 24721 00017 0 |       | 5                     | EACH                    | \$7.04        | \$4.01   | \$3.52   | \$3.17   |
| 373011BX                                                      | IRWIN | Linear Edge    | BI-METAL 11/16 HOLE SAW BOXED            | 0 24721 06588 9 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 373034BX                                                      | IRWIN | Linear Edge    | BI-MTL 3/4" HOLES AW IRWIN               | 0 24721 00020 0 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 373013BX                                                      | IRWIN | Linear Edge    | BI-METAL 13/16 HOLE SAW BOXED            | 0 24721 06589 6 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 373078BX                                                      | IRWIN | Linear Edge    | BI-MTL 7/8" HOLES AW IRWIN               | 0 24721 00022 4 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 373015BX                                                      | IRWIN | Linear Edge    | BI-METAL 15/16 HOLE SAW BOXED            | 0 24721 06590 2 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 373100BX                                                      | IRWIN | Linear Edge    | BI-MTL 1" HOLES AW IRWIN                 | 0 24721 00023 1 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373110BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-1/16 HOLE SAW BOXED           | 0 24721 06591 9 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373118BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-1/8" HOLES AW IRWIN             | 0 24721 00024 8 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373130BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-3/16 HOLE SAW BOXED           | 0 24721 06592 6 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373114BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-1/4" HOLES AW IRWIN             | 0 24721 00025 5 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373150BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-5/16 HOLE SAW BOXED           | 0 24721 06593 3 |       | 5                     | EACH                    | \$7.31        | \$4.17   | \$3.66   | \$3.29   |
| 373138BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-3/8" HOLES AW IRWIN             | 0 24721 00026 2 |       | 5                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373170BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-7/16 HOLE SAW BOXED           | 0 24721 06594 0 |       | 5                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373112BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-1/2" HOLES AW IRWIN             | 0 24721 00028 6 |       | 1                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373190BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-9/16 HOLE SAW BOXED           | 0 24721 06595 7 |       | 5                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373158BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-5/8" HOLES AW                   | 0 24721 00029 3 |       | 1                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373111BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-11/16 HOLE SAW BOXED          | 0 24721 06596 4 |       | 5                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 373134BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-3/4" HOLES AW IRWIN             | 0 24721 00031 6 |       | 1                     | EACH                    | \$9.69        | \$5.52   | \$4.85   | \$4.36   |
| 373113BX                                                      | IRWIN | Linear Edge    | BI-METAL 1-13/16 HOLE SAW BOXED          | 0 24721 06597 1 |       | 5                     | EACH                    | \$9.69        | \$5.52   | \$4.85   | \$4.36   |
| 373178BX                                                      | IRWIN | Linear Edge    | BI-MTL 1-7/8" HOLES AW                   | 0 24721 00032 3 |       | 1                     | EACH                    | \$9.69        | \$5.52   | \$4.85   | \$4.36   |
| 373200BX                                                      | IRWIN | Linear Edge    | BI-MTL 2" HOLES AW IRWIN                 | 0 24721 00033 0 |       | 1                     | EACH                    | \$9.69        | \$5.52   | \$4.85   | \$4.36   |
| 373210BX                                                      | IRWIN | Linear Edge    | BI-METAL 2-1/16 HOLE SAW BOXED           | 0 24721 06598 8 |       | 5                     | EACH                    | \$12.45       | \$7.10   | \$6.23   | \$5.60   |
| 373218BX                                                      | IRWIN | Linear Edge    | BI-MTL 2-1/8" HOLES AW IRWIN             | 0 24721 00034 7 |       | 1                     | EACH                    | \$12.45       | \$7.10   | \$6.23   | \$5.60   |
| 373214BX                                                      | IRWIN | Linear Edge    | BI-MTL 2-1/4" HOLES AW IRWIN             | 0 24721 00035 4 |       | 1                     | EACH                    | \$12.45       | \$7.10   | \$6.23   | \$5.60   |
| 373250BX                                                      | IRWIN | Linear Edge    | BI-METAL 2-5/16 HOLE SAW BOXED           | 0 24721 06599 5 |       | 5                     | EACH                    | \$12.45       | \$7.10   | \$6.23   | \$5.60   |
| 373238BX                                                      | IRWIN | Linear Edge    | BI-MTL 2-3/8" HOLES AW                   | 0 24721 00036 1 |       | 1                     | EACH                    | \$12.45       | \$7.10   | \$6.23   | \$5.60   |
| 373212BX                                                      | IRWIN | Linear Edge    | BI-MTL 2-1/2" HOLES AW IRWIN             | 0 24721 00038 5 |       | 1                     | EACH                    | \$13.35       | \$7.61   | \$6.68   | \$6.01   |
| 373290BX                                                      | IRWIN | Linear Edge    | BI-METAL 2-9/16 HOLE SAW BOXED           | 0 24721 06600 8 |       | 1                     | EACH                    | \$13.35       | \$7.61   | \$6.68   | \$6.01   |
| 373258BX                                                      | IRWIN | Linear Edge    | BI-METAL 2-5/8 HOLE SAW BOXED            | 0 24721 06601 5 |       | 1                     | EACH                    | \$13.35       | \$7.61   | \$6.68   | \$6.01   |
| 373234BX                                                      | IRWIN | Linear Edge    | BI-MTL 2-3/4" HOLES AW                   | 0 24721 00046 0 |       | 1                     | EACH                    | \$13.35       | \$7.61   | \$6.68   | \$6.01   |
| 373278BX                                                      | IRWIN | Linear Edge    | BI-METAL 2-7/8 HOLE SAW BOXED            | 0 24721 06602 2 |       | 1                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 373300BX                                                      | IRWIN | Linear Edge    | BI-MTL 3" HOLES AW IRWIN                 | 0 24721 00067 5 |       | 1                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 373318BX                                                      | IRWIN | Linear Edge    | BI-METAL 3-1/8 HOLE SAW BOXED            | 0 24721 06603 9 |       | 1                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 373314BX                                                      | IRWIN | Linear Edge    | BI-MTL 3-1/4" HOLES AW                   | 0 24721 00106 1 |       | 1                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 373338BX                                                      | IRWIN | Linear Edge    | BI-METAL 3-3/8 HOLE SAW BOXED            | 0 24721 06604 6 |       | 1                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 373312BX                                                      | IRWIN | Linear Edge    | BI-MTL 3-1/2" HOLES AW IRWIN             | 0 24721 00109 2 |       | 1                     | EACH                    | \$16.13       | \$9.19   | \$8.07   | \$7.26   |
| 373358BX                                                      | IRWIN | Linear Edge    | BI-MTL 3-5/8" HOLES AW                   | 0 24721 00110 8 |       | 1                     | EACH                    | \$18.75       | \$10.69  | \$9.38   | \$8.44   |
| 373334BX                                                      | IRWIN | Linear Edge    | BI-METAL 3-3/4 HOLE SAW BOXED            | 0 24721 06605 3 |       | 1                     | EACH                    | \$19.71       | \$11.23  | \$9.86   | \$8.87   |

| STOCK #                                                              | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|----------------------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IRWIN Boxed Hole Saws (cont'd)</b>                                |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 373378BX                                                             | IRWIN | Linear Edge    | BI-METAL 3-7/8 HOLE SAW BOXED            | 0 24721 06606 0 |       | 1                     | EACH                    | \$20.84       | \$11.88  | \$10.42  | \$9.38   |
| 373400BX                                                             | IRWIN | Linear Edge    | BI-MTL 4" HOLES AW IRWIN                 | 0 24721 00119 1 |       | 1                     | EACH                    | \$20.84       | \$11.88  | \$10.42  | \$9.38   |
| 373418BX                                                             | IRWIN | Linear Edge    | BI-MTL 4-1/8" HOLES AW                   | 0 24721 00123 8 |       | 1                     | EACH                    | \$22.69       | \$12.93  | \$11.35  | \$10.21  |
| 373414BX                                                             | IRWIN | Linear Edge    | BI-METAL 4-1/4 HOLE SAW BOXED            | 0 24721 06607 7 |       | 1                     | EACH                    | \$29.65       | \$16.90  | \$14.83  | \$13.34  |
| 373438BX                                                             | IRWIN | Linear Edge    | BI-METAL 4-3/8 HOLE SAW BOXED            | 0 24721 06608 4 |       | 1                     | EACH                    | \$35.38       | \$20.17  | \$17.69  | \$15.92  |
| 373412BX                                                             | IRWIN | Linear Edge    | BI-MTL 4-1/2" HOLES AW                   | 0 24721 00125 2 |       | 1                     | EACH                    | \$40.86       | \$23.29  | \$20.43  | \$18.39  |
| 373434BX                                                             | IRWIN | Linear Edge    | BI-MTL 4-3/4" HOLES AW                   | 0 24721 00127 6 |       | 1                     | EACH                    | \$44.47       | \$25.35  | \$22.24  | \$20.01  |
| 373500BX                                                             | IRWIN | Linear Edge    | BI-MTL 5" HOLES AW                       | 0 24721 01752 9 |       | 1                     | EACH                    | \$47.97       | \$27.34  | \$23.99  | \$21.59  |
| 373512BX                                                             | IRWIN | Linear Edge    | BI-MTL 5-1/2" HOLES AW                   | 0 24721 01753 6 |       | 1                     | EACH                    | \$56.30       | \$32.09  | \$28.15  | \$25.34  |
| 373600BX                                                             | IRWIN | Linear Edge    | BI-MTL 6" HOLES AW                       | 0 24721 01755 0 |       | 1                     | EACH                    | \$67.93       | \$38.72  | \$33.97  | \$30.57  |
| <b>IRWIN Hole Saw Mandrels</b>                                       |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 373000                                                               | IRWIN | Linear Edge    | PILOT DRILL                              | 0 24721 01657 7 |       | 5                     | EACH                    | \$2.95        | \$1.68   | \$1.48   | \$1.33   |
| 373001                                                               | IRWIN | Linear Edge    | 3/8" HEX ARBOR FITS HOLE SAWS 9/16"-     | 0 24721 01658 4 |       | 5                     | EACH                    | \$9.07        | \$5.17   | \$4.54   | \$4.08   |
| 373002                                                               | IRWIN | Linear Edge    | 1/2" HEX ARBOR FITS HOLE SAWS 9/16"-     | 0 24721 01659 1 |       | 5                     | EACH                    | \$9.30        | \$5.30   | \$4.65   | \$4.19   |
| 373003                                                               | IRWIN | Linear Edge    | 3/8" HEX ARBOR FIT HOLE SAWS 1-1/4"-6"   | 0 24721 01660 7 |       | 5                     | EACH                    | \$18.14       | \$10.34  | \$9.07   | \$8.16   |
| 373004                                                               | IRWIN | Linear Edge    | 1/2" HEX ARBOR FIT HOLE SAWS 1-1/4"-6"   | 0 24721 01661 4 |       | 5                     | EACH                    | \$18.14       | \$10.34  | \$9.07   | \$8.16   |
| 373005                                                               | IRWIN | Linear Edge    | 1/4" HEX SHANK FITS HOLE SAWS 9/16" TO   | 0 24721 08676 1 |       | 5                     | EACH                    | \$6.70        | \$3.82   | \$3.35   | \$3.02   |
| <b>IRWIN Hole Saw Merchandisers</b>                                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 373005M                                                              | IRWIN | Linear Edge    | 40 PC BI-METAL HOLES AW MERCHANDISER     | 0 24721 01680 5 | M     | 1                     | EACH                    | \$408.76      | \$232.99 | \$204.38 | \$183.94 |
| 373005MT                                                             | IRWIN | Linear Edge    | EMPTY BI-METAL HOLES AW MERCH            | 0 24721 01938 7 |       | 1                     | EACH                    | \$56.80       | \$32.38  | \$28.40  | \$25.56  |
| 373006M                                                              | IRWIN | Linear Edge    | 62 PC BI-METAL HOLES AW MERCHANDISER     | 0 24721 01681 2 | M     | 1                     | EACH                    | \$946.33      | \$539.41 | \$473.17 | \$425.85 |
| 373006MT                                                             | IRWIN | Linear Edge    | EMPTY BI-METAL HOLES AW MERCHANDISER     | 0 24721 01939 4 | M     | 1                     | EACH                    | \$89.25       | \$50.87  | \$44.63  | \$40.16  |
| 4935683                                                              | IRWIN | Linear Edge    | LINEAR EDGE BLUE WALL 17PC HOLE SAW 2X3  | 0 24721 99897 2 |       | 1                     | EACH                    | \$163.33      | \$93.10  | \$81.67  | \$73.50  |
| <b>IRWIN Hole Saw Kits</b>                                           |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3073002                                                              | IRWIN | Linear Edge    | PLUMBERS 9 PC HOLE SAW KIT               | 0 24721 09630 2 |       | 1                     | EACH                    | \$82.51       | \$47.03  | \$41.26  | \$37.13  |
| 3073003                                                              | IRWIN | Linear Edge    | ELECTRICIAN'S 9 PC HOLE SAW KIT          | 0 24721 09631 9 |       | 1                     | EACH                    | \$85.98       | \$49.01  | \$42.99  | \$38.69  |
| 3073004                                                              | IRWIN | Linear Edge    | GENERAL PURPOSE 17 PC HOLE SAW KIT       | 0 24721 09632 6 |       | 1                     | EACH                    | \$142.00      | \$80.94  | \$71.00  | \$63.90  |
| <b>IRWIN Jig Saw Blades</b>                                          |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| <b>IRWIN Universal Shank Jig Saw Blades</b>                          |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3071410                                                              | IRWIN | Linear Edge    | U-SHANK 4" 10TPI CARBON MILLED           | 0 24721 08705 8 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071314                                                              | IRWIN | Linear Edge    | U-SHANK 3-1/4" 14TPI BI-METAL            | 0 24721 08706 5 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071320                                                              | IRWIN | Linear Edge    | U-SHANK 3-1/4" 20TPI                     | 0 24721 08707 2 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071336                                                              | IRWIN | Linear Edge    | U-SHANK 3-1/4" 36TPI                     | 0 24721 08708 9 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071410D                                                             | IRWIN | Linear Edge    | U-SHANK DOWN CUTTING 4" 10TPI FLEAM GRND | 0 24721 08884 0 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071406                                                              | IRWIN | Linear Edge    | U-SHANK 4" 6TPI CARBON FLEAM GROUND      | 0 24721 08709 6 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071412                                                              | IRWIN | Linear Edge    | U-SHANK 4" 10TPI CARBON FLEAM GROUND     | 0 24721 08710 2 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3071300                                                              | IRWIN | Linear Edge    | U-SHANK 3" 5/32 CARBIDE GRIT             | 0 24721 08711 9 |       | 5                     | PACK                    | \$11.78       | \$6.71   | \$5.89   | \$5.30   |
| 3071001                                                              | IRWIN | Linear Edge    | U-SHANK 6PC ASSORTMENT                   | 0 24721 08712 6 |       | 5                     | PACK                    | \$13.09       | \$7.46   | \$6.55   | \$5.89   |
| <b>IRWIN T-Shank Jig Saw Blades</b>                                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3072410                                                              | IRWIN | Linear Edge    | T-SHANK 4" 10TPI CARBON MILLED           | 0 24721 08714 0 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072314                                                              | IRWIN | Linear Edge    | T-SHANK 3" 14TPI BI-METAL                | 0 24721 08715 7 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072320                                                              | IRWIN | Linear Edge    | T-SHANK 3" 20TPI                         | 0 24721 08716 4 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072336                                                              | IRWIN | Linear Edge    | T-SHANK 3" 36TPI                         | 0 24721 08717 1 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072410D                                                             | IRWIN | Linear Edge    | T-SHANK DOWN CUTTING 4" 10TPI FLEAM GRND | 0 24721 08885 7 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072406                                                              | IRWIN | Linear Edge    | T-SHANK 4" 6TPI CARBON FLEAM GROUND      | 0 24721 08718 8 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072412                                                              | IRWIN | Linear Edge    | T-SHANK 4" 10TPI CARBON FLEAM GROUND     | 0 24721 08719 5 |       | 5                     | PACK                    | \$5.23        | \$2.98   | \$2.62   | \$2.35   |
| 3072300                                                              | IRWIN | Linear Edge    | T-SHANK 3" 5/32 CARBIDE GRIT             | 0 24721 08713 3 |       | 5                     | PACK                    | \$11.78       | \$6.71   | \$5.89   | \$5.30   |
| 3072001                                                              | IRWIN | Linear Edge    | T-SHANK 6PC ASSORTMENT                   | 0 24721 08720 1 |       | 5                     | EACH                    | \$13.09       | \$7.46   | \$6.55   | \$5.89   |
| <b>IRWIN T-Shank and Universal Shank Jig Saw Blade Merchandisers</b> |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3071002M                                                             | IRWIN | Linear Edge    | T-SHANK/U-SHANK JIG SAW MERCHANDISER     | 0 24721 09092 8 | M     | 1                     | EACH                    | \$225.00      | \$128.25 | \$112.50 | \$101.25 |
| <b>IRWIN Portable Band Saw Blades</b>                                |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3074000P3                                                            | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X10/14T 3PK    | 0 24721 08887 1 |       | 1                     | PACK                    | \$22.73       | \$12.96  | \$11.37  | \$10.23  |
| 3074001P3                                                            | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X14T 3PK       | 0 24721 06563 6 |       | 1                     | PACK                    | \$22.73       | \$12.96  | \$11.37  | \$10.23  |
| 3074002P3                                                            | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X18T 3PK       | 0 24721 06564 3 |       | 1                     | PACK                    | \$22.73       | \$12.96  | \$11.37  | \$10.23  |
| 3074003P3                                                            | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X24T 3PK       | 0 24721 06565 0 |       | 1                     | PACK                    | \$22.73       | \$12.96  | \$11.37  | \$10.23  |
| 3074004P3                                                            | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X14/18T 3PK    | 0 24721 06566 7 |       | 1                     | PACK                    | \$22.73       | \$12.96  | \$11.37  | \$10.23  |
| 3074000P25                                                           | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X10/14T 25PK   | 0 24721 08888 8 |       | 1                     | PACK                    | \$172.00      | \$98.04  | \$86.00  | \$77.40  |
| 3074001P25                                                           | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X14T 25PK      | 0 24721 06567 4 |       | 1                     | PACK                    | \$172.00      | \$98.04  | \$86.00  | \$77.40  |
| 3074002P25                                                           | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X18T 25PK      | 0 24721 06568 1 |       | 1                     | PACK                    | \$172.00      | \$98.04  | \$86.00  | \$77.40  |
| 3074003P25                                                           | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X24T 25PK      | 0 24721 06569 8 |       | 1                     | PACK                    | \$172.00      | \$98.04  | \$86.00  | \$77.40  |
| 3074004P25                                                           | IRWIN | Linear Edge    | IRWIN PORTABAND 44-7/8X020X14/18T 25PK   | 0 24721 06570 4 |       | 1                     | PACK                    | \$172.00      | \$98.04  | \$86.00  | \$77.40  |

| STOCK #                                  | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%    | 50.0%    | 55.0%    |
|------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|----------|----------|----------|
| <b>IRWIN DOOR LOCK INSTALLATION KITS</b> |       |                |                                          |                 |       |                          |                            |                  |          |          |          |
| 3111001                                  | IRWIN | Door Lock Kits | DOOR INSTLTN KIT CARBON                  | 0 38548 03753 0 |       | 6                        | EACH                       | \$23.30          | \$13.28  | \$11.65  | \$10.49  |
| 3111002                                  | IRWIN | Door Lock Kits | DOOR INSTLTN KIT BI-METAL                | 0 38548 03754 7 |       | 6                        | EACH                       | \$41.09          | \$23.42  | \$20.55  | \$18.49  |
| <b>IRWIN FASTENER DRIVE TOOLS</b>        |       |                |                                          |                 |       |                          |                            |                  |          |          |          |
| <b>IMPACT Phillips Insert Bits</b>       |       |                |                                          |                 |       |                          |                            |                  |          |          |          |
| 1837324                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #1PH X 1"OAL 2/CARD    | 673765093459    |       | 5                        | PACK                       | \$1.86           | \$1.06   | \$0.93   | \$0.84   |
| 1837325                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #1PH X 1"OAL BULK      | 673765096016    |       | 25                       | EACH                       | \$0.78           | \$0.44   | \$0.39   | \$0.35   |
| 1837327                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1"OAL 2/CARD    | 673765093466    |       | 5                        | PACK                       | \$1.86           | \$1.06   | \$0.93   | \$0.84   |
| 1837328                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1"OAL 5/CARD    | 673765170006    |       | 5                        | PACK                       | \$4.40           | \$2.51   | \$2.20   | \$1.98   |
| 1837329                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1"OAL 10/BAG    | 673765170013    |       | 5                        | PACK                       | \$8.34           | \$4.75   | \$4.17   | \$3.75   |
| 1837330                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1"OAL BULK      | 673765096023    |       | 25                       | EACH                       | \$0.78           | \$0.44   | \$0.39   | \$0.35   |
| 1837371                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH-DW X 1"OAL 1/CARD | 673765108665    |       | 5                        | EACH                       | \$0.96           | \$0.55   | \$0.48   | \$0.43   |
| 1837372                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH-DW X 1"OAL 5/CARD | 673765170020    |       | 5                        | PACK                       | \$4.40           | \$2.51   | \$2.20   | \$1.98   |
| 1837373                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH-DW X 1"OAL 10/BAG | 673765170037    |       | 5                        | PACK                       | \$8.34           | \$4.75   | \$4.17   | \$3.75   |
| 1837374                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH-DW X 1"OAL BULK   | 673765108672    |       | 25                       | EACH                       | \$0.78           | \$0.44   | \$0.39   | \$0.35   |
| 1837375                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #3PH X 1"OAL 2/CARD    | 673765093480    |       | 5                        | PACK                       | \$1.86           | \$1.06   | \$0.93   | \$0.84   |
| 1837376                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #3PH X 1"OAL BULK      | 673765096030    |       | 25                       | EACH                       | \$0.78           | \$0.44   | \$0.39   | \$0.35   |
| 1837377                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1"OAL 20/TICTAC | 673765093473    |       | 10                       | EACH                       | \$15.41          | \$8.78   | \$7.71   | \$6.93   |
| 1837378                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH-DW X 1" 20/TICTAC | 673765108689    |       | 10                       | EACH                       | \$15.41          | \$8.78   | \$7.71   | \$6.93   |
| 1838481                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #1PH X 1" BULK 25      | 673765179191    |       | 1                        | PACK                       | \$19.42          | \$11.07  | \$9.71   | \$8.74   |
| 1838482                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1" BULK 25      | 673765179207    |       | 1                        | PACK                       | \$19.42          | \$11.07  | \$9.71   | \$8.74   |
| 1838483                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1" BULK 100     | 673765179214    |       | 1                        | PACK                       | \$73.82          | \$42.08  | \$36.91  | \$33.22  |
| 1838484                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2PH X 1" BULK 250     | 673765179221    |       | 1                        | PACK                       | \$174.83         | \$99.65  | \$87.42  | \$78.67  |
| 1838485                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #3PH X 1" BULK 25      | 673765179238    |       | 1                        | PACK                       | \$19.42          | \$11.07  | \$9.71   | \$8.74   |
| <b>IMPACT Phillips Power Bits</b>        |       |                |                                          |                 |       |                          |                            |                  |          |          |          |
| 1837433                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 2"OAL 2/CARD     | 673765093510    |       | 5                        | PACK                       | \$3.12           | \$1.78   | \$1.56   | \$1.40   |
| 1837434                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 2"OAL BULK       | 673765096061    |       | 10                       | EACH                       | \$1.17           | \$0.67   | \$0.59   | \$0.53   |
| 1837435                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 2"OAL 2/CARD     | 673765093497    |       | 5                        | PACK                       | \$3.12           | \$1.78   | \$1.56   | \$1.40   |
| 1837436                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 2"OAL BULK       | 673765096047    |       | 10                       | EACH                       | \$1.17           | \$0.67   | \$0.59   | \$0.53   |
| 1837437                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 3"OAL 1/CARD     | 673765105985    |       | 5                        | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837438                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 3"OAL BULK       | 673765106074    |       | 10                       | EACH                       | \$2.01           | \$1.15   | \$1.01   | \$0.90   |
| 1837439                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 4"OAL 1/CARD     | 673765106012    |       | 5                        | EACH                       | \$3.59           | \$2.05   | \$1.80   | \$1.62   |
| 1837440                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 4"OAL BULK       | 673765106104    |       | 10                       | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837451                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 6"OAL 1/CARD     | 673765106043    |       | 5                        | EACH                       | \$4.88           | \$2.78   | \$2.44   | \$2.20   |
| 1837452                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #1PH X 6"OAL BULK       | 673765106135    |       | 10                       | EACH                       | \$3.39           | \$1.93   | \$1.70   | \$1.53   |
| 1837453                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2"OAL 2/CARD     | 673765093503    |       | 5                        | PACK                       | \$3.12           | \$1.78   | \$1.56   | \$1.40   |
| 1837454                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2"OAL 5/CARD     | 673765170518    |       | 5                        | PACK                       | \$7.04           | \$4.01   | \$3.52   | \$3.17   |
| 1837455                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2"OAL BULK       | 673765096054    |       | 10                       | EACH                       | \$1.17           | \$0.67   | \$0.59   | \$0.53   |
| 1837456                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 3"OAL 1/CARD     | 673765105992    |       | 5                        | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837457                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 3"OAL BULK       | 673765106081    |       | 10                       | EACH                       | \$2.01           | \$1.15   | \$1.01   | \$0.90   |
| 1837458                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 4"OAL 1/CARD     | 673765106029    |       | 5                        | EACH                       | \$3.59           | \$2.05   | \$1.80   | \$1.62   |
| 1837459                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 4"OAL BULK       | 673765106111    |       | 10                       | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837460                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 6"OAL 1/CARD     | 673765106050    |       | 5                        | EACH                       | \$4.88           | \$2.78   | \$2.44   | \$2.20   |
| 1837461                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 6"OAL BULK       | 673765106142    |       | 10                       | EACH                       | \$3.39           | \$1.93   | \$1.70   | \$1.53   |
| 1837462                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 3"OAL 1/CARD     | 673765106005    |       | 5                        | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837463                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 3"OAL BULK       | 673765106098    |       | 10                       | EACH                       | \$2.01           | \$1.15   | \$1.01   | \$0.90   |
| 1837464                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 4"OAL 1/CARD     | 673765106036    |       | 5                        | EACH                       | \$3.59           | \$2.05   | \$1.80   | \$1.62   |
| 1837465                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 4"OAL BULK       | 673765106128    |       | 10                       | EACH                       | \$2.68           | \$1.53   | \$1.34   | \$1.21   |
| 1837466                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 6"OAL 1/CARD     | 673765106067    |       | 5                        | EACH                       | \$4.88           | \$2.78   | \$2.44   | \$2.20   |
| 1837467                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 6"OAL BULK       | 673765106159    |       | 10                       | EACH                       | \$3.39           | \$1.93   | \$1.70   | \$1.53   |
| 1838486                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2" BULK 10       | 673765179245    |       | 1                        | PACK                       | \$11.76          | \$6.70   | \$5.88   | \$5.29   |
| 1838487                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2" BULK 100      | 673765179252    |       | 1                        | PACK                       | \$111.67         | \$63.65  | \$55.84  | \$50.25  |
| 1838488                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 2" BULK 250      | 673765179269    |       | 1                        | PACK                       | \$264.48         | \$150.75 | \$132.24 | \$119.02 |
| 1838489                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 3" BULK 10       | 673765179276    |       | 1                        | PACK                       | \$20.00          | \$11.40  | \$10.00  | \$9.00   |
| 1838490                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 3" BULK 100      | 673765179283    |       | 1                        | PACK                       | \$180.06         | \$102.63 | \$90.03  | \$81.03  |
| 1838491                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 6" BULK 10       | 673765179290    |       | 1                        | PACK                       | \$33.87          | \$19.31  | \$16.94  | \$15.24  |
| 1838492                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #2PH X 6" BULK 100      | 673765179306    |       | 1                        | PACK                       | \$321.77         | \$183.41 | \$160.89 | \$144.80 |
| 1838493                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 2" BULK 10       | 673765179313    |       | 1                        | PACK                       | \$11.76          | \$6.70   | \$5.88   | \$5.29   |
| 1838494                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 2" BULK 100      | 673765179320    |       | 1                        | PACK                       | \$111.67         | \$63.65  | \$55.84  | \$50.25  |
| 1838495                                  | IRWIN | Fastener Drive | POWER BIT IMPACT #3PH X 3" BULK 10       | 673765179337    |       | 1                        | PACK                       | \$20.00          | \$11.40  | \$10.00  | \$9.00   |
| <b>IMPACT Square Insert Bits</b>         |       |                |                                          |                 |       |                          |                            |                  |          |          |          |
| 1837379                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #1SQ X 1"OAL 2/CARD    | 673765093527    |       | 5                        | PACK                       | \$1.86           | \$1.06   | \$0.93   | \$0.84   |
| 1837380                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #1SQ X 1"OAL BULK      | 673765096078    |       | 25                       | EACH                       | \$0.78           | \$0.44   | \$0.39   | \$0.35   |
| 1837381                                  | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1"OAL 2/CARD    | 673765093534    |       | 5                        | PACK                       | \$1.86           | \$1.06   | \$0.93   | \$0.84   |

| STOCK #                                   | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC          | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%  |
|-------------------------------------------|-------|----------------|------------------------------------------|--------------|-------|-----------------------|-------------------------|---------------|---------|---------|--------|
| <b>IMPACT Square Insert Bits (cont'd)</b> |       |                |                                          |              |       |                       |                         |               |         |         |        |
| 1837382                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1"OAL 5/CARD    | 673765170044 |       | 5                     | PACK                    | \$4.40        | \$2.51  | \$2.20  | \$1.98 |
| 1837383                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1"OAL 10/BAG    | 673765170051 |       | 5                     | PACK                    | \$8.34        | \$4.75  | \$4.17  | \$3.75 |
| 1837384                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1"OAL BULK      | 673765096085 |       | 25                    | EACH                    | \$0.78        | \$0.44  | \$0.39  | \$0.35 |
| 1837385                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #3SQ X 1"OAL 2/CARD    | 673765093541 |       | 5                     | PACK                    | \$1.86        | \$1.06  | \$0.93  | \$0.84 |
| 1837386                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #3SQ X 1"OAL BULK      | 673765096092 |       | 25                    | EACH                    | \$0.78        | \$0.44  | \$0.39  | \$0.35 |
| 1837387                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1"OAL 20/TICTAC | 673765108696 |       | 10                    | EACH                    | \$15.41       | \$8.78  | \$7.71  | \$6.93 |
| 1838496                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #1SQ X 1" BULK 25      | 673765179344 |       | 1                     | PACK                    | \$19.42       | \$11.07 | \$9.71  | \$8.74 |
| 1838497                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT #2SQ X 1" BULK 25      | 673765179351 |       | 1                     | PACK                    | \$19.42       | \$11.07 | \$9.71  | \$8.74 |
| <b>IMPACT Square Power Bits</b>           |       |                |                                          |              |       |                       |                         |               |         |         |        |
| 1837468                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 2"OAL 2/CARD     | 673765093558 |       | 5                     | PACK                    | \$3.12        | \$1.78  | \$1.56  | \$1.40 |
| 1837469                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 2"OAL BULK       | 673765096108 |       | 10                    | EACH                    | \$1.17        | \$0.67  | \$0.59  | \$0.53 |
| 1837470                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 3"OAL 1/CARD     | 673765106166 |       | 5                     | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837471                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 3"OAL BULK       | 673765106258 |       | 10                    | EACH                    | \$2.01        | \$1.15  | \$1.01  | \$0.90 |
| 1837472                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 4"OAL 1/CARD     | 673765106197 |       | 5                     | EACH                    | \$3.59        | \$2.05  | \$1.80  | \$1.62 |
| 1837473                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 4"OAL BULK       | 673765106289 |       | 10                    | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837474                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 6"OAL 1/CARD     | 673765106227 |       | 5                     | EACH                    | \$4.88        | \$2.78  | \$2.44  | \$2.20 |
| 1837475                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #1SQ X 6"OAL BULK       | 673765106319 |       | 10                    | EACH                    | \$3.39        | \$1.93  | \$1.70  | \$1.53 |
| 1837476                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 2"OAL 2/CARD     | 673765093565 |       | 5                     | PACK                    | \$3.12        | \$1.78  | \$1.56  | \$1.40 |
| 1837477                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 2"OAL BULK       | 673765096115 |       | 10                    | EACH                    | \$1.17        | \$0.67  | \$0.59  | \$0.53 |
| 1837478                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 2"OAL 5/CARD     | 673765170525 |       | 5                     | PACK                    | \$7.04        | \$4.01  | \$3.52  | \$3.17 |
| 1837479                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 3"OAL 1/CARD     | 673765106173 |       | 5                     | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837480                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 3"OAL BULK       | 673765106265 |       | 10                    | EACH                    | \$2.01        | \$1.15  | \$1.01  | \$0.90 |
| 1837481                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 4"OAL 1/CARD     | 673765106203 |       | 5                     | EACH                    | \$3.59        | \$2.05  | \$1.80  | \$1.62 |
| 1837482                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 4"OAL BULK       | 673765106296 |       | 10                    | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837483                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 6"OAL 1/CARD     | 673765106234 |       | 5                     | EACH                    | \$4.88        | \$2.78  | \$2.44  | \$2.20 |
| 1837484                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 6"OAL BULK       | 673765106326 |       | 10                    | EACH                    | \$3.39        | \$1.93  | \$1.70  | \$1.53 |
| 1837485                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 2"OAL 2/CARD     | 673765093572 |       | 5                     | PACK                    | \$3.12        | \$1.78  | \$1.56  | \$1.40 |
| 1837486                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 2"OAL BULK       | 673765096122 |       | 10                    | EACH                    | \$1.17        | \$0.67  | \$0.59  | \$0.53 |
| 1837487                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 3"OAL 1/CARD     | 673765106180 |       | 5                     | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837488                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 3"OAL BULK       | 673765106272 |       | 10                    | EACH                    | \$2.01        | \$1.15  | \$1.01  | \$0.90 |
| 1837489                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 4"OAL 1/CARD     | 673765106210 |       | 5                     | EACH                    | \$3.59        | \$2.05  | \$1.80  | \$1.62 |
| 1837490                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 4"OAL BULK       | 673765106302 |       | 10                    | EACH                    | \$2.68        | \$1.53  | \$1.34  | \$1.21 |
| 1837491                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 6"OAL 1/CARD     | 673765106241 |       | 5                     | EACH                    | \$4.88        | \$2.78  | \$2.44  | \$2.20 |
| 1837492                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #3SQ X 6"OAL BULK       | 673765106333 |       | 10                    | EACH                    | \$3.39        | \$1.93  | \$1.70  | \$1.53 |
| 1838498                                   | IRWIN | Fastener Drive | POWER BIT IMPACT #2SQ X 2" BULK 10       | 673765179368 |       | 1                     | PACK                    | \$11.76       | \$6.70  | \$5.88  | \$5.29 |
| <b>IMPACT Torx Insert Bits</b>            |       |                |                                          |              |       |                       |                         |               |         |         |        |
| 1837388                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T10 + T15X1"OAL 2/CARD | 673765170068 |       | 5                     | EACH                    | \$1.90        | \$1.08  | \$0.95  | \$0.86 |
| 1837389                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T20 + T25X1"OAL 2/CARD | 673765170075 |       | 5                     | EACH                    | \$1.90        | \$1.08  | \$0.95  | \$0.86 |
| 1837390                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T6 X 1"OAL 1/CARD      | 673765170082 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837391                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T6 X 1"OAL BULK        | 673765170099 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837392                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T7 X 1"OAL 1/CARD      | 673765170105 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837393                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T7 X 1"OAL BULK        | 673765170112 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837394                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T8 X 1"OAL 1/CARD      | 673765170129 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837395                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T8 X 1"OAL BULK        | 673765170136 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837396                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T9 X 1"OAL 1/CARD      | 673765170143 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837397                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T9 X 1"OAL BULK        | 673765170150 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837398                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T10 X 1"OAL 1/CARD     | 673765170167 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837399                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T10 X 1"OAL BULK       | 673765170174 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837400                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T15 X 1"OAL 1/CARD     | 673765170181 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837401                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T15 X 1"OAL BULK       | 673765170198 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837402                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T20 X 1"OAL 1/CARD     | 673765170204 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837403                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T20 X 1"OAL BULK       | 673765170211 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837404                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1"OAL 1/CARD     | 673765170228 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837405                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1"OAL BULK       | 673765170235 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837406                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1"OAL 5/CARD     | 673765170242 |       | 5                     | PACK                    | \$4.96        | \$2.83  | \$2.48  | \$2.23 |
| 1837407                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1"OAL 10/BAG     | 673765170259 |       | 5                     | PACK                    | \$9.41        | \$5.36  | \$4.71  | \$4.23 |
| 1837408                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T27 X 1"OAL 1/CARD     | 673765170266 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837409                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T27 X 1"OAL BULK       | 673765170273 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837410                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T30 X 1"OAL 1/CARD     | 673765170280 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837411                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T30 X 1"OAL BULK       | 673765170297 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1837412                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T40 X 1"OAL 1/CARD     | 673765170303 |       | 5                     | EACH                    | \$1.05        | \$0.60  | \$0.53  | \$0.47 |
| 1837413                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T40 X 1"OAL BULK       | 673765170310 |       | 25                    | EACH                    | \$0.86        | \$0.49  | \$0.43  | \$0.39 |
| 1838499                                   | IRWIN | Fastener Drive | INSERT BIT IMPACT T8 X 1" BULK 25        | 673765179375 |       | 1                     | PACK                    | \$21.42       | \$12.21 | \$10.71 | \$9.64 |

| STOCK #                                         | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC          | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%   | 55.0%   |
|-------------------------------------------------|-------|----------------|------------------------------------------|--------------|-------|-----------------------|-------------------------|---------------|----------|---------|---------|
| <b>IMPACT Torx Insert Bits (cont'd)</b>         |       |                |                                          |              |       |                       |                         |               |          |         |         |
| 1838500                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T9 X 1" BULK 25        | 673765179382 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838501                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T15 X 1" BULK 25       | 673765179399 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838502                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20 X 1" BULK 25       | 673765179405 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838503                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20 X 1" BULK 250      | 673765179412 |       | 1                     | PACK                    | \$192.76      | \$109.87 | \$96.38 | \$86.74 |
| 1838504                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1" BULK 25       | 673765179429 |       | 1                     | PACK                    | \$22.70       | \$12.94  | \$11.35 | \$10.22 |
| 1838505                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T25 X 1" BULK 250      | 673765179436 |       | 1                     | PACK                    | \$192.76      | \$109.87 | \$96.38 | \$86.74 |
| 1838506                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T27 X 1" BULK 25       | 673765179443 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838507                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30 X 1" BULK 25       | 673765179450 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838508                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30 X 1" BULK 250      | 673765179467 |       | 1                     | PACK                    | \$192.76      | \$109.87 | \$96.38 | \$86.74 |
| 1838509                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T40 X 1" BULK 25       | 673765179474 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| <b>IMPACT Torx Tamper-Resistant Insert Bits</b> |       |                |                                          |              |       |                       |                         |               |          |         |         |
| 1837414                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT 6PC T-TR X1"OAL 6/CARD | 673765170327 |       | 5                     | EACH                    | \$5.96        | \$3.40   | \$2.98  | \$2.68  |
| 1837415                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T7-TR X 1"OAL 1/CARD   | 673765170334 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837416                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T8-TR X 1"OAL 1/CARD   | 673765170341 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837417                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T9-TR X 1"OAL 1/CARD   | 673765170358 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837418                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T9-TR X 1"OAL BULK     | 673765170365 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837419                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T10-TR X 1"OAL 1/CARD  | 673765170372 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837420                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T10-TR X 1"OAL BULK    | 673765170389 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837421                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T15-TR X 1"OAL 1/CARD  | 673765170396 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837422                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T15-TR X 1"OAL BULK    | 673765170402 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837423                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20-TR X 1"OAL 1/CARD  | 673765170419 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837424                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20-TR X 1"OAL BULK    | 673765170426 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837425                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T25-TR X 1"OAL 1/CARD  | 673765170433 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837426                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T25-TR X 1"OAL BULK    | 673765170440 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837427                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T27-TR X 1"OAL 1/CARD  | 673765170457 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837428                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T27-TR X 1"OAL BULK    | 673765170464 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837429                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30-TR X 1"OAL 1/CARD  | 673765170471 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837430                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30-TR X 1"OAL BULK    | 673765170488 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1837431                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T40-TR X 1"OAL 1/CARD  | 673765170495 |       | 5                     | EACH                    | \$1.05        | \$0.60   | \$0.53  | \$0.47  |
| 1837432                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T40-TR X 1"OAL BULK    | 673765170501 |       | 25                    | EACH                    | \$0.86        | \$0.49   | \$0.43  | \$0.39  |
| 1838529                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T7-TR X 1" BULK 25     | 673765179672 |       | 1                     | PACK                    | \$26.14       | \$14.90  | \$13.07 | \$11.76 |
| 1838530                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T8-TR X 1" BULK 25     | 673765179689 |       | 1                     | PACK                    | \$26.14       | \$14.90  | \$13.07 | \$11.76 |
| 1838531                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T9-TR X 1" BULK 25     | 673765179696 |       | 1                     | PACK                    | \$26.14       | \$14.90  | \$13.07 | \$11.76 |
| 1838532                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T10-TR X 1" BULK 25    | 673765179702 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838533                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T15-TR X 1" BULK 25    | 673765179719 |       | 1                     | PACK                    | \$26.14       | \$14.90  | \$13.07 | \$11.76 |
| 1838534                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20-TR X 1" BULK 25    | 673765179726 |       | 1                     | PACK                    | \$22.70       | \$12.94  | \$11.35 | \$10.22 |
| 1838535                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T20-TRX1" BULK 100     | 673765179733 |       | 1                     | PACK                    | \$81.39       | \$46.39  | \$40.70 | \$36.63 |
| 1838536                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T25-TR X 1" BULK 25    | 673765179740 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838537                                         | IRWIN | Fastener Drive | TX TR T25 IMPACT BIT T25 X 1" BULK 100   | 673765179757 |       | 1                     | PACK                    | \$81.39       | \$46.39  | \$40.70 | \$36.63 |
| 1838538                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T27-TR X 1" BULK 25    | 673765179764 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838539                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30-TR X 1" BULK 25    | 673765179771 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| 1838540                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T30-TR X 1" BULK 100   | 673765179788 |       | 1                     | PACK                    | \$81.39       | \$46.39  | \$40.70 | \$36.63 |
| 1838541                                         | IRWIN | Fastener Drive | INSERT BIT IMPACT T40-TR X 1" BULK 25    | 673765179795 |       | 1                     | PACK                    | \$21.42       | \$12.21  | \$10.71 | \$9.64  |
| <b>IMPACT Torx Power Bits</b>                   |       |                |                                          |              |       |                       |                         |               |          |         |         |
| 1837493                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T15 T20 T25X2"OAL 3/CRD | 673765170532 |       | 5                     | EACH                    | \$6.02        | \$3.43   | \$3.01  | \$2.71  |
| 1837494                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 2"OAL 1/CARD      | 673765170549 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837495                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 2"OAL BULK        | 673765170556 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837496                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 2"OAL 1/CARD      | 673765170563 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837497                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 2"OAL BULK        | 673765170570 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837498                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2"OAL 1/CARD      | 673765170587 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837499                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2"OAL BULK        | 673765170594 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837500                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2"OAL 1/CARD      | 673765170600 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837501                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2"OAL 5/CARD      | 673765170617 |       | 5                     | PACK                    | \$9.50        | \$5.42   | \$4.75  | \$4.28  |
| 1837502                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2"OAL BULK        | 673765170624 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837503                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 2"OAL 1/CARD      | 673765170631 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837504                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 2"OAL BULK        | 673765170648 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837505                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2"OAL 1/CARD      | 673765170655 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837506                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2"OAL 5/CARD      | 673765170662 |       | 5                     | PACK                    | \$9.50        | \$5.42   | \$4.75  | \$4.28  |
| 1837507                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2"OAL BULK        | 673765170679 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837508                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T40 X 2"OAL 1/CARD      | 673765170686 |       | 5                     | EACH                    | \$2.11        | \$1.20   | \$1.06  | \$0.95  |
| 1837509                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T40 X 2"OAL BULK        | 673765170693 |       | 10                    | EACH                    | \$1.28        | \$0.73   | \$0.64  | \$0.58  |
| 1837510                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 2-3/4"OAL 1/CARD  | 673765170709 |       | 5                     | EACH                    | \$3.47        | \$1.98   | \$1.74  | \$1.56  |
| 1837511                                         | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 2-3/4"OAL BULK    | 673765170716 |       | 10                    | EACH                    | \$2.78        | \$1.58   | \$1.39  | \$1.25  |

| STOCK #                                | BRAND | PRODUCT FAMILY | DESCRIPTION                                | UPC          | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|----------------------------------------|-------|----------------|--------------------------------------------|--------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IMPACT Torx Power Bits (cont'd)</b> |       |                |                                            |              |       |                       |                         |               |         |         |         |
| 1837512                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2-3/4" OAL 1/CARD   | 673765170723 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1837513                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2-3/4" OAL BULK     | 673765170730 |       | 10                    | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1837514                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2-3/4" OAL 1/CARD   | 673765170747 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1837515                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2-3/4" OAL BULK     | 673765170754 |       | 10                    | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1837622                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 2-3/4" OAL 1/CARD   | 673765171157 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1837623                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 2-3/4" OAL BULK     | 673765171164 |       | 10                    | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1837624                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2-3/4" OAL 1/CARD   | 673765171171 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1837625                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2-3/4" OAL BULK     | 673765171188 |       | 10                    | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1837516                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 3-1/2" OAL 1/CARD   | 673765170761 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 1837517                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 3-1/2" OAL BULK     | 673765170778 |       | 10                    | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1837518                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 3-1/2" OAL 1/CARD   | 673765170785 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 1837519                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 3-1/2" OAL BULK     | 673765170792 |       | 10                    | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1837520                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 3-1/2" OAL 1/CARD   | 673765170808 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 1837521                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 3-1/2" OAL BULK     | 673765170815 |       | 10                    | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1837626                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 3-1/2" OAL 1/CARD   | 673765171195 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 1837627                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 3-1/2" OAL BULK     | 673765171201 |       | 10                    | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1837628                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 3-1/2" OAL 1/CARD   | 673765171218 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 1837629                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 3-1/2" OAL BULK     | 673765171225 |       | 10                    | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1837522                                | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 6" OAL 1/CARD       | 673765170822 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837523                                | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 6" OAL BULK         | 673765170839 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1837524                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 6" OAL 1/CARD       | 673765170846 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837525                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 6" OAL BULK         | 673765170853 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1837526                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 6" OAL 1/CARD       | 673765170860 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837527                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 6" OAL BULK         | 673765170877 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1837528                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 6" OAL 1/CARD       | 673765170884 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837529                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 6" OAL BULK         | 673765170891 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1837630                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 6" OAL 1/CARD       | 673765171232 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837631                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 6" OAL BULK         | 673765171249 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1837632                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 6" OAL 1/CARD       | 673765171256 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837633                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 6" OAL BULK         | 673765171263 |       | 10                    | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 1838510                                | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 2" BULK 10          | 673765179481 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838511                                | IRWIN | Fastener Drive | POWER BIT IMPACT T10 X 6" BULK 10          | 673765179498 |       | 1                     | PACK                    | \$48.69       | \$27.75 | \$24.35 | \$21.91 |
| 1838512                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 2" BULK 10          | 673765179504 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838513                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 3-1/2" BULK 10      | 673765179511 |       | 1                     | PACK                    | \$32.47       | \$18.51 | \$16.24 | \$14.61 |
| 1838514                                | IRWIN | Fastener Drive | POWER BIT IMPACT T15 X 6" BULK 10          | 673765179528 |       | 1                     | PACK                    | \$48.69       | \$27.75 | \$24.35 | \$21.91 |
| 1838515                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2" BULK 10          | 673765179535 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838516                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2" BULK 100         | 673765179542 |       | 1                     | PACK                    | \$121.13      | \$69.04 | \$60.57 | \$54.51 |
| 1838517                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 2-3/4" BULK 10      | 673765179559 |       | 1                     | PACK                    | \$27.75       | \$15.82 | \$13.88 | \$12.49 |
| 1838518                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 3-1/2" BULK 10      | 673765179566 |       | 1                     | PACK                    | \$32.47       | \$18.51 | \$16.24 | \$14.61 |
| 1838519                                | IRWIN | Fastener Drive | POWER BIT IMPACT T20 X 6" BULK 10          | 673765179573 |       | 1                     | PACK                    | \$48.69       | \$27.75 | \$24.35 | \$21.91 |
| 1838520                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2" BULK 10          | 673765179580 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838521                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2" BULK 100         | 673765179597 |       | 1                     | PACK                    | \$121.13      | \$69.04 | \$60.57 | \$54.51 |
| 1838522                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 2-3/4" BULK 10      | 673765179603 |       | 1                     | PACK                    | \$27.75       | \$15.82 | \$13.88 | \$12.49 |
| 1838523                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 3-1/2" BULK 10      | 673765179610 |       | 1                     | PACK                    | \$32.47       | \$18.51 | \$16.24 | \$14.61 |
| 1838524                                | IRWIN | Fastener Drive | POWER BIT IMPACT T25 X 6" BULK 10          | 673765179627 |       | 1                     | PACK                    | \$48.69       | \$27.75 | \$24.35 | \$21.91 |
| 1838525                                | IRWIN | Fastener Drive | POWER BIT IMPACT T27 X 2" BULK 10          | 673765179634 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838526                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2" BULK 10          | 673765179641 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| 1838527                                | IRWIN | Fastener Drive | POWER BIT IMPACT T30 X 2" BULK 100         | 673765179658 |       | 1                     | PACK                    | \$121.13      | \$69.04 | \$60.57 | \$54.51 |
| 1838528                                | IRWIN | Fastener Drive | POWER BIT IMPACT T40 X 2" BULK 10          | 673765179665 |       | 1                     | PACK                    | \$12.75       | \$7.27  | \$6.38  | \$5.74  |
| <b>IMPACT Nutsetters</b>               |       |                |                                            |              |       |                       |                         |               |         |         |         |
| 1837530                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 4PC X 1-7/8" OAL     | 673765171928 |       | 5                     | EACH                    | \$16.66       | \$9.50  | \$8.33  | \$7.50  |
| 1837531                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3PC X 1-7/8" OAL     | 673765171935 |       | 5                     | EACH                    | \$12.87       | \$7.34  | \$6.44  | \$5.79  |
| 1837532                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3PC X 2-9/16" OAL    | 673765171942 |       | 5                     | EACH                    | \$13.73       | \$7.83  | \$6.87  | \$6.18  |
| 1837533                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 1-7/8" 1/CRD  | 673765171959 |       | 5                     | EACH                    | \$4.19        | \$2.39  | \$2.10  | \$1.89  |
| 1837534                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 1-7/8" 3/BG   | 673765171966 |       | 5                     | PACK                    | \$9.84        | \$5.61  | \$4.92  | \$4.43  |
| 1837535                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 1-7/8" BULK   | 673765171973 |       | 10                    | EACH                    | \$3.17        | \$1.81  | \$1.59  | \$1.43  |
| 1837536                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 1-7/8" 1/CRD | 673765171980 |       | 5                     | EACH                    | \$4.54        | \$2.59  | \$2.27  | \$2.04  |
| 1837537                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 1-7/8" 3/BAG | 673765171997 |       | 5                     | PACK                    | \$10.06       | \$5.73  | \$5.03  | \$4.53  |
| 1837538                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 1-7/8" BULK  | 673765172000 |       | 10                    | EACH                    | \$3.44        | \$1.96  | \$1.72  | \$1.55  |
| 1837539                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 1-7/8" 1/CRD  | 673765172017 |       | 5                     | EACH                    | \$4.81        | \$2.74  | \$2.41  | \$2.16  |
| 1837540                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 1-7/8" 3/BAG  | 673765172024 |       | 5                     | PACK                    | \$11.03       | \$6.29  | \$5.52  | \$4.96  |
| 1837541                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 1-7/8" BULK   | 673765172031 |       | 10                    | EACH                    | \$3.57        | \$2.03  | \$1.79  | \$1.61  |
| 1837542                                | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16" X 1-7/8" 1/CRD | 673765172048 |       | 5                     | EACH                    | \$4.96        | \$2.83  | \$2.48  | \$2.23  |

| STOCK #                           | BRAND | PRODUCT FAMILY | DESCRIPTION                               | UPC          | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-----------------------------------|-------|----------------|-------------------------------------------|--------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IMPACT Nutsetters (cont'd)</b> |       |                |                                           |              |       |                       |                         |               |         |         |         |
| 1837543                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16"X1-7/8" 3/BAG  | 673765172055 |       | 5                     | PACK                    | \$12.60       | \$7.18  | \$6.30  | \$5.67  |
| 1837544                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16" X1-7/8" BULK  | 673765172062 |       | 10                    | EACH                    | \$4.06        | \$2.31  | \$2.03  | \$1.83  |
| 1837545                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4"X2-9/16" 1/CRD  | 673765172079 |       | 5                     | EACH                    | \$4.80        | \$2.74  | \$2.40  | \$2.16  |
| 1837964                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4"X2-9/16" 3/BAG  | 673765171270 |       | 5                     | PACK                    | \$11.53       | \$6.57  | \$5.77  | \$5.19  |
| 1837546                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X2-9/16" BULK  | 673765172086 |       | 10                    | EACH                    | \$3.84        | \$2.19  | \$1.92  | \$1.73  |
| 1837547                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16"X2-9/16 1/CRD  | 673765172093 |       | 5                     | EACH                    | \$5.21        | \$2.97  | \$2.61  | \$2.34  |
| 1837548                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16"X2-9/16 3/BAG  | 673765172109 |       | 5                     | PACK                    | \$12.52       | \$7.14  | \$6.26  | \$5.63  |
| 1837549                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16"X2-9/16" BULK  | 673765172116 |       | 10                    | EACH                    | \$4.17        | \$2.38  | \$2.09  | \$1.88  |
| 1837550                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8"X2-9/16" 1/CRD  | 673765172123 |       | 5                     | EACH                    | \$5.54        | \$3.16  | \$2.77  | \$2.49  |
| 1837551                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8"X2-9/16" 3/BAG  | 673765172130 |       | 5                     | PACK                    | \$13.30       | \$7.58  | \$6.65  | \$5.99  |
| 1837552                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X2-9/16" BULK  | 673765172147 |       | 10                    | EACH                    | \$4.43        | \$2.53  | \$2.22  | \$1.99  |
| 1837553                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16"X2-9/16 1/CRD  | 673765172154 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837554                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16"X2-9/16 3/BAG  | 673765172161 |       | 5                     | PACK                    | \$14.64       | \$8.34  | \$7.32  | \$6.59  |
| 1837555                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16"X2-9/16" BULK  | 673765172178 |       | 10                    | EACH                    | \$5.15        | \$2.94  | \$2.58  | \$2.32  |
| 1837556                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 4" 1/CARD    | 673765170907 |       | 5                     | EACH                    | \$8.38        | \$4.78  | \$4.19  | \$3.77  |
| 1837557                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 4" OAL BULK  | 673765170914 |       | 10                    | EACH                    | \$7.13        | \$4.06  | \$3.57  | \$3.21  |
| 1837558                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 4" 1/CRD    | 673765170921 |       | 5                     | EACH                    | \$9.08        | \$5.18  | \$4.54  | \$4.09  |
| 1837559                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 4" OAL BULK | 673765170938 |       | 10                    | EACH                    | \$7.72        | \$4.40  | \$3.86  | \$3.47  |
| 1837560                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 4" 1/CRD     | 673765170945 |       | 5                     | EACH                    | \$9.63        | \$5.49  | \$4.82  | \$4.33  |
| 1837561                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 4" OAL BULK  | 673765170952 |       | 10                    | EACH                    | \$8.18        | \$4.66  | \$4.09  | \$3.68  |
| 1837562                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 6" 1/CRD     | 673765170969 |       | 5                     | EACH                    | \$9.61        | \$5.48  | \$4.81  | \$4.32  |
| 1837563                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 6" OAL BULK  | 673765170976 |       | 10                    | EACH                    | \$8.17        | \$4.66  | \$4.09  | \$3.68  |
| 1837564                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 6" 1/CARD   | 673765170983 |       | 5                     | EACH                    | \$10.43       | \$5.95  | \$5.22  | \$4.69  |
| 1837565                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 6" OAL BULK | 673765170990 |       | 10                    | EACH                    | \$8.87        | \$5.06  | \$4.44  | \$3.99  |
| 1837566                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 6" 1/CRD     | 673765171003 |       | 5                     | EACH                    | \$11.08       | \$6.32  | \$5.54  | \$4.99  |
| 1837567                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 6" OAL BULK  | 673765171010 |       | 10                    | EACH                    | \$9.43        | \$5.38  | \$4.72  | \$4.24  |
| 1838542                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 1-7/8" BULK5 | 673765179801 |       | 1                     | PACK                    | \$15.83       | \$9.02  | \$7.92  | \$7.12  |
| 1838543                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 1-7/8" BULK5 | 673765179818 |       | 1                     | PACK                    | \$17.84       | \$10.17 | \$8.92  | \$8.03  |
| 1838544                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X1-7/8" BULK5 | 673765179825 |       | 1                     | PACK                    | \$17.21       | \$9.81  | \$8.61  | \$7.74  |
| 1838545                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 12" BULK 5  | 673765179832 |       | 1                     | PACK                    | \$88.67       | \$50.54 | \$44.34 | \$39.90 |
| 1838547                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X2-9/16" BULK5 | 673765179856 |       | 1                     | PACK                    | \$19.21       | \$10.95 | \$9.61  | \$8.64  |
| 1838548                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X2-9/16" BULK5 | 673765179863 |       | 1                     | PACK                    | \$22.17       | \$12.64 | \$11.09 | \$9.98  |
| 1838549                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X2-9/16 BULK5 | 673765179870 |       | 1                     | PACK                    | \$20.85       | \$11.88 | \$10.43 | \$9.38  |
| 1838550                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 7/16" X2-9/16 BULK5 | 673765179887 |       | 1                     | PACK                    | \$25.76       | \$14.68 | \$12.88 | \$11.59 |
| 1838551                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 4" BULK 5    | 673765179894 |       | 1                     | PACK                    | \$35.63       | \$20.31 | \$17.82 | \$16.03 |
| 1838552                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 4" BULK 5    | 673765179900 |       | 1                     | PACK                    | \$40.92       | \$23.32 | \$20.46 | \$18.41 |
| 1838553                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 4" BULK 5   | 673765179917 |       | 1                     | PACK                    | \$38.58       | \$21.99 | \$19.29 | \$17.36 |
| 1838554                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 6" BULK 5    | 673765179924 |       | 1                     | PACK                    | \$40.83       | \$23.27 | \$20.42 | \$18.37 |
| 1838555                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 6" BULK 5    | 673765179931 |       | 1                     | PACK                    | \$47.11       | \$26.85 | \$23.56 | \$21.20 |
| 1838556                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 6" BULK 5   | 673765179948 |       | 1                     | PACK                    | \$44.32       | \$25.26 | \$22.16 | \$19.94 |
| 1837568                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 1/4" X 12" 1/CRD    | 673765171027 |       | 6                     | EACH                    | \$19.21       | \$10.95 | \$9.61  | \$8.64  |
| 1837569                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 5/16" X 12" 1/CRD   | 673765171034 |       | 6                     | EACH                    | \$20.86       | \$11.89 | \$10.43 | \$9.39  |
| 1837570                           | IRWIN | Fastener Drive | NUTSET IMPACT LOB MAG 3/8" X 12" 1/CRD    | 673765171041 |       | 6                     | EACH                    | \$22.17       | \$12.64 | \$11.09 | \$9.98  |
| <b>IMPACT Bit Holders</b>         |       |                |                                           |              |       |                       |                         |               |         |         |         |
| 1837577                           | IRWIN | Fastener Drive | IMPACT 2" BIT HOLDER MAGNET/CRING 1/CARD  | 673765171119 |       | 5                     | EACH                    | \$6.65        | \$3.79  | \$3.33  | \$2.99  |
| 1837578                           | IRWIN | Fastener Drive | IMPACT 2" BIT HOLDER MAGNET/CRING BULK    | 673765171126 |       | 10                    | EACH                    | \$4.62        | \$2.63  | \$2.31  | \$2.08  |
| 1837579                           | IRWIN | Fastener Drive | IMPACT 3" BIT HOLDR MAGNET/CRING 1/CARD   | 673765171133 |       | 5                     | EACH                    | \$7.07        | \$4.03  | \$3.54  | \$3.18  |
| 1837580                           | IRWIN | Fastener Drive | IMPACT 3" BIT HOLDR MAGNET/CRING BULK     | 673765171140 |       | 10                    | EACH                    | \$5.49        | \$3.13  | \$2.75  | \$2.47  |
| 1838560                           | IRWIN | Fastener Drive | IMPACT 2" BIT HOLDER MAGNET/CRING BULK5   | 673765179986 |       | 1                     | PACK                    | \$23.93       | \$13.64 | \$11.97 | \$10.77 |
| 1838561                           | IRWIN | Fastener Drive | IMPACT 3" BIT HOLDR MAGNET/CRING BULK5    | 673765179993 |       | 1                     | PACK                    | \$28.41       | \$16.19 | \$14.21 | \$12.78 |
| <b>IMPACT Socket Adapters</b>     |       |                |                                           |              |       |                       |                         |               |         |         |         |
| 1837571                           | IRWIN | Fastener Drive | SOCKET ADPTR IMPACT 1/4"TO1/4"X2" 1/CRD   | 673765171058 |       | 5                     | EACH                    | \$3.50        | \$2.00  | \$1.75  | \$1.58  |
| 1837572                           | IRWIN | Fastener Drive | SOCKET ADPTR IMPACT 1/4"TO3/8"X2" 1/CRD   | 673765171065 |       | 5                     | EACH                    | \$4.58        | \$2.61  | \$2.29  | \$2.06  |
| 1837573                           | IRWIN | Fastener Drive | SOCKET ADPTR IMPACT 1/4"TO1/2"X2" 1/CRD   | 673765171072 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1837574                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-1/4" X 2" BULK  | 673765171089 |       | 10                    | EACH                    | \$2.33        | \$1.33  | \$1.17  | \$1.05  |
| 1837575                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-3/8" X 2" BULK  | 673765171096 |       | 10                    | EACH                    | \$3.03        | \$1.73  | \$1.52  | \$1.36  |
| 1837576                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-1/2" X 2" BULK  | 673765171102 |       | 10                    | EACH                    | \$4.09        | \$2.33  | \$2.05  | \$1.84  |
| 1838557                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-1/4"X2" BULK 5  | 673765179955 |       | 1                     | PACK                    | \$11.65       | \$6.64  | \$5.83  | \$5.24  |
| 1838558                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-3/8"X2" BULK 5  | 673765179962 |       | 1                     | PACK                    | \$15.14       | \$8.63  | \$7.57  | \$6.81  |
| 1838559                           | IRWIN | Fastener Drive | SOCKET ADPTER IMPACT 1/4"-1/2"X2" BULK 5  | 673765179979 |       | 1                     | PACK                    | \$20.43       | \$11.65 | \$10.22 | \$9.19  |
| <b>IMPACT Sets</b>                |       |                |                                           |              |       |                       |                         |               |         |         |         |
| 1840313                           | IRWIN | Fastener Drive | 6PC IMPACT DRIVE GUIDE SET                | 673765172192 |       | 6                     | EACH                    | \$17.06       | \$9.72  | \$8.53  | \$7.68  |
| 1840314                           | IRWIN | Fastener Drive | 14PC IMPACT DRIVE GUIDE SET               | 673765172208 |       | 6                     | EACH                    | \$15.42       | \$8.79  | \$7.71  | \$6.94  |

| STOCK #                                      | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|----------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>IMPACT Sets (cont'd)</b>                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 1840315                                      | IRWIN | Fastener Drive | 33PC IMPACT FASTENER DRIVE SET           | 673765172215    |       | 6                     | EACH                    | \$43.10       | \$24.57  | \$21.55  | \$19.40  |
| 1840316                                      | IRWIN | Fastener Drive | 19PC IMPACT DRILL/DRIVE SET              | 673765172222    |       | 6                     | EACH                    | \$47.85       | \$27.27  | \$23.93  | \$21.53  |
| 1840317                                      | IRWIN | Fastener Drive | 32PC IMPACT FASTENER DRIVE SET           | 673765172239    |       | 6                     | EACH                    | \$31.15       | \$17.76  | \$15.58  | \$14.02  |
| 1840318                                      | IRWIN | Fastener Drive | 33PC IMPACT DRILL/DRIVE SET              | 673765172246    |       | 6                     | EACH                    | \$58.05       | \$33.09  | \$29.03  | \$26.12  |
| 1840319                                      | IRWIN | Fastener Drive | 32PC IMPACT DRILL/DRIVE SET              | 673765172253    |       | 6                     | EACH                    | \$63.39       | \$36.13  | \$31.70  | \$28.53  |
| 1840320                                      | IRWIN | Fastener Drive | 16PC IMPACT AUTOMOTIVE SET               | 673765172260    |       | 1                     | EACH                    | \$67.67       | \$38.57  | \$33.84  | \$30.45  |
| 1840391                                      | IRWIN | Fastener Drive | 34PC IMPACT AUTOMOTIVE SET               | 673765172277    |       | 1                     | EACH                    | \$108.20      | \$61.67  | \$54.10  | \$48.69  |
| 1840392                                      | IRWIN | Fastener Drive | 47PC IMPACT FASTENER DRIVE SET           | 673765172284    |       | 6                     | EACH                    | \$47.69       | \$27.18  | \$23.85  | \$21.46  |
| 1840393                                      | IRWIN | Fastener Drive | 26PC IMPACT FASTENER DRIVE SET           | 673765172291    |       | 6                     | EACH                    | \$48.53       | \$27.66  | \$24.27  | \$21.84  |
| 1866976                                      | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET MIXED | 042526913204    |       | 6                     | EACH                    | \$8.43        | \$4.81   | \$4.22   | \$3.79   |
| 1866977                                      | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET PHILL | 042526913211    |       | 6                     | EACH                    | \$8.43        | \$4.81   | \$4.22   | \$3.79   |
| 1866978                                      | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET SQUAR | 042526913228    |       | 6                     | EACH                    | \$8.43        | \$4.81   | \$4.22   | \$3.79   |
| 1866983                                      | IRWIN | FASTENER DRIVE | FD IMPACT INSERT BIT 10PC POCKET SET MIX | 042526913273    |       | 6                     | EACH                    | \$13.71       | \$7.81   | \$6.86   | \$6.17   |
| 1866984                                      | IRWIN | FASTENER DRIVE | FD IMPACT INSERT BIT 10PC POCKET SET PH  | 042526913280    |       | 6                     | EACH                    | \$13.71       | \$7.81   | \$6.86   | \$6.17   |
| 1866985                                      | IRWIN | FASTENER DRIVE | FD IMPACT 31PC DRAWER SET ASSORTED       | 042526913297    |       | 6                     | EACH                    | \$26.00       | \$14.82  | \$13.00  | \$11.70  |
| <b>IMPACT Merchandisers</b>                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 1840394                                      | IRWIN | Fastener Drive | 555PC IMPACT CABINET                     | 673765172307    | M     | 1                     | EACH                    | \$837.60      | \$477.43 | \$418.80 | \$376.92 |
| 1840395                                      | IRWIN | Fastener Drive | 26PC IMPACT MERCHANDISER                 | 673765172314    | M     | 1                     | EACH                    | \$90.58       | \$51.63  | \$45.29  | \$40.76  |
| 1840396                                      | IRWIN | Fastener Drive | 50PC IMPACT MERCHANDISER                 | 673765172321    | M     | 1                     | EACH                    | \$183.42      | \$104.55 | \$91.71  | \$82.54  |
| 1840397                                      | IRWIN | Fastener Drive | 54PC IMPACT MERCHANDISER                 | 673765172338    | M     | 1                     | EACH                    | \$227.04      | \$129.41 | \$113.52 | \$102.17 |
| 1840398                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT NUTSET 7/16" X 1-7/8"  | 673765172345    | M     | 1                     | EACH                    | \$203.00      | \$115.71 | \$101.50 | \$91.35  |
| 1840399                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT NUTSET 1/4" X 2-9/16 5 | 673765172352    | M     | 1                     | EACH                    | \$192.00      | \$109.44 | \$96.00  | \$86.40  |
| 1840400                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT NUTSET 5/16" X 2-9/16  | 673765172369    | M     | 1                     | EACH                    | \$208.50      | \$118.85 | \$104.25 | \$93.83  |
| 1840401                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT NUTSET 3/8" X 1-7/8" 5 | 673765172376    | M     | 1                     | EACH                    | \$178.50      | \$101.75 | \$89.25  | \$80.33  |
| 1840402                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT INSERT BIT #2PH X 1" 2 | 673765172383    | M     | 1                     | EACH                    | \$195.00      | \$111.15 | \$97.50  | \$87.75  |
| 1840403                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT INSERT BIT #2PH-DR X 2 | 673765172390    | M     | 1                     | EACH                    | \$195.00      | \$111.15 | \$97.50  | \$87.75  |
| 1840404                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT POWER BIT #2PH X 2" 25 | 673765172406    | M     | 1                     | EACH                    | \$292.50      | \$166.73 | \$146.25 | \$131.63 |
| 1840405                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT POWER BIT #2SQ X 2" 25 | 673765172413    | M     | 1                     | EACH                    | \$292.50      | \$166.73 | \$146.25 | \$131.63 |
| 1840406                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT INSERT BIT T25 X 1" 25 | 673765172420    | M     | 1                     | EACH                    | \$215.00      | \$122.55 | \$107.50 | \$96.75  |
| 1840407                                      | IRWIN | Fastener Drive | GRABIT JAR IMPACT INSERT BIT #2SQ X 1" 2 | 673765172437    | M     | 1                     | EACH                    | \$195.00      | \$111.15 | \$97.50  | \$87.75  |
| <b>Lobular Design Nutsetter - Bulk</b>       |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 94712                                        | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER 1-7/8"               | 6 73765 94712 7 |       | 10                    | EACH                    | \$3.28        | \$1.87   | \$1.64   | \$1.48   |
| 94732                                        | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER 1-7/8"              | 6 73765 94732 5 |       | 10                    | EACH                    | \$3.56        | \$2.03   | \$1.78   | \$1.60   |
| 94752                                        | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER 1-7/8"               | 6 73765 94752 3 |       | 10                    | EACH                    | \$3.69        | \$2.10   | \$1.85   | \$1.66   |
| 94772ZR                                      | IRWIN | Fastener Drive | 7/16" MAG. NUTSETTER 1-7/8"              | 6 73765 94772 1 |       | 10                    | EACH                    | \$4.20        | \$2.39   | \$2.10   | \$1.89   |
| 94812                                        | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER 2-9/16"              | 6 73765 94812 4 |       | 10                    | EACH                    | \$3.97        | \$2.26   | \$1.99   | \$1.79   |
| 94832                                        | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER 2-9/16"             | 6 73765 94832 2 |       | 10                    | EACH                    | \$4.40        | \$2.51   | \$2.20   | \$1.98   |
| 94852                                        | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER 2-9/16"              | 6 73765 94852 0 |       | 10                    | EACH                    | \$4.59        | \$2.62   | \$2.30   | \$2.07   |
| 94872                                        | IRWIN | Fastener Drive | 7/16" MAG. NUTSETTER 2-9/16"             | 6 73765 94872 8 |       | 10                    | EACH                    | \$5.33        | \$3.04   | \$2.67   | \$2.40   |
| <b>Lobular Design Nutsetter - Retail Bag</b> |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3547123B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 1/4"x1-7/8" MAGNTC    | 6 73765 01266 5 |       | 5                     | EACH                    | \$10.18       | \$5.80   | \$5.09   | \$4.58   |
| 3547323B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 5/16"x1-7/8" MAGNTC   | 6 73765 01268 9 |       | 5                     | EACH                    | \$10.41       | \$5.93   | \$5.21   | \$4.68   |
| 3547523B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3/8"x1-7/8" MAGNTC    | 6 73765 01270 2 |       | 5                     | EACH                    | \$11.42       | \$6.51   | \$5.71   | \$5.14   |
| 3547723B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 7/16"x1-7/8" MAGNTC   | 6 73765 01272 6 |       | 5                     | EACH                    | \$13.04       | \$7.43   | \$6.52   | \$5.87   |
| 3548122B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 1/4"x2-9/16" MAGNTC   | 6 73765 01274 0 |       | 5                     | EACH                    | \$8.56        | \$4.88   | \$4.28   | \$3.85   |
| 3548123B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 1/4"x2-9/16" MAGNTC   | 6 73765 01275 7 |       | 5                     | EACH                    | \$12.64       | \$7.20   | \$6.32   | \$5.69   |
| 3548322B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 5/16"x2-9/16" MAGNTC  | 6 73765 01277 1 |       | 5                     | EACH                    | \$9.45        | \$5.39   | \$4.73   | \$4.25   |
| 3548323B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 5/16"x2-9/16" MAGNTC  | 6 73765 01278 8 |       | 5                     | EACH                    | \$14.01       | \$7.99   | \$7.01   | \$6.30   |
| 3548523B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3/8"x2-9/16" MAGNTC   | 6 73765 01280 1 |       | 5                     | EACH                    | \$14.42       | \$8.22   | \$7.21   | \$6.49   |
| 3548723B                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 7/16"x2-9/16" MAGNTC  | 6 73765 01282 5 |       | 5                     | EACH                    | \$15.97       | \$9.10   | \$7.99   | \$7.19   |
| <b>Lobular Design Nutsetter - Carded</b>     |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3547121C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 1/4"x1-7/8" MAGNTC    | 6 73765 01265 8 |       | 5                     | EACH                    | \$4.34        | \$2.47   | \$2.17   | \$1.95   |
| 3547321C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 5/16"x1-7/8" MAGNTC   | 6 73765 01267 2 |       | 5                     | EACH                    | \$4.70        | \$2.68   | \$2.35   | \$2.12   |
| 3547521C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3/8"x1-7/8" MAGNTC    | 6 73765 01269 6 |       | 5                     | EACH                    | \$4.98        | \$2.84   | \$2.49   | \$2.24   |
| 3547721C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 7/16"x1-7/8" MAGNTC   | 6 73765 01271 9 |       | 5                     | EACH                    | \$5.13        | \$2.92   | \$2.57   | \$2.31   |
| 3548121C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 1/4"x2-9/16" MAGNTC   | 6 73765 01273 3 |       | 5                     | EACH                    | \$5.33        | \$3.04   | \$2.67   | \$2.40   |
| 3548321C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 5/16"x2-9/16" MAGNTC  | 6 73765 01276 4 |       | 5                     | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 3548521C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3/8"x2-9/16" MAGNTC   | 6 73765 01279 5 |       | 5                     | EACH                    | \$5.95        | \$3.39   | \$2.98   | \$2.68   |
| 3548721C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 7/16"x2-9/16" MAGNTC  | 6 73765 01281 8 |       | 5                     | EACH                    | \$6.31        | \$3.60   | \$3.16   | \$2.84   |
| 3545973C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3PC MAGNTC            | 6 73765 01283 2 |       | 5                     | EACH                    | \$12.22       | \$6.97   | \$6.11   | \$5.50   |
| 3545984C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 4PC MAGNTC            | 6 73765 01284 9 |       | 5                     | EACH                    | \$14.68       | \$8.37   | \$7.34   | \$6.61   |
| 3545993C                                     | IRWIN | Fastener Drive | NUTSETTER GOLD SET 3PC MAGNTC            | 6 73765 01285 6 |       | 5                     | EACH                    | \$12.22       | \$6.97   | \$6.11   | \$5.50   |

| STOCK #                                              | BRAND | PRODUCT FAMILY | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------------------|-------|----------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Fractional Nutsetter - Non-Magnetic - Bulk</b>    |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 94209                                                | IRWIN | Fastener Drive | 3/16" NUTSETTER X 1-7/8"                | 6 73765 94209 2 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94211                                                | IRWIN | Fastener Drive | 1/4" NUTSETTER X 1-7/8"                 | 6 73765 94211 5 |       | 10                    | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 94215                                                | IRWIN | Fastener Drive | 1/4" NUTSETTER - TAPERED X 1-7/8"       | 6 73765 94215 3 |       | 10                    | EACH                    | \$2.09        | \$1.19 | \$1.05 | \$0.94 |
| 94231                                                | IRWIN | Fastener Drive | 5/16" NUTSETTER X 1-7/8"                | 6 73765 94231 3 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94251ZR                                              | IRWIN | Fastener Drive | 3/8" NUTSETTER X 1-7/8"                 | 6 73765 94251 1 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94271                                                | IRWIN | Fastener Drive | 7/16" NUTSETTER X 1-7/8"                | 6 73765 94271 9 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94291                                                | IRWIN | Fastener Drive | 1/2" NUTSETTER X 1-7/8"                 | 6 73765 94291 7 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94311                                                | IRWIN | Fastener Drive | 1/4" NUTSETTER X 2-9/16"                | 6 73765 94311 2 |       | 10                    | EACH                    | \$2.19        | \$1.25 | \$1.10 | \$0.99 |
| 94331ZR                                              | IRWIN | Fastener Drive | 5/16" NUTSETTER - 5/16" SHANK           | 6 73765 94331 0 |       | 10                    | EACH                    | \$2.72        | \$1.55 | \$1.36 | \$1.22 |
| 94335                                                | IRWIN | Fastener Drive | 5/16" NUTSETTER - 3/8" SHANK            | 6 73765 94335 8 |       | 10                    | EACH                    | \$4.12        | \$2.35 | \$2.06 | \$1.85 |
| 94351                                                | IRWIN | Fastener Drive | 3/8" NUTSETTER - 5/16" SHANK            | 6 73765 94351 8 |       | 10                    | EACH                    | \$4.31        | \$2.46 | \$2.16 | \$1.94 |
| 94371ZR                                              | IRWIN | Fastener Drive | 7/16" NUTSETTER - 3/8" SHANK            | 6 73765 94371 6 |       | 10                    | EACH                    | \$5.19        | \$2.96 | \$2.60 | \$2.34 |
| <b>Fractional Nutsetter - Magnetic - Carded</b>      |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 3051001                                              | IRWIN | Fastener Drive | NUTSETTER 1/4" X 4" MAGNTC              | 6 73765 09360 2 |       | 5                     | EACH                    | \$9.43        | \$5.38 | \$4.72 | \$4.24 |
| 3051002                                              | IRWIN | Fastener Drive | NUTSETTER 5/16" X 4" MAGNTC             | 6 73765 09361 9 |       | 5                     | EACH                    | \$10.13       | \$5.77 | \$5.07 | \$4.56 |
| 3051003                                              | IRWIN | Fastener Drive | NUTSETTER 3/8" X 4" MAGNTC              | 6 73765 09362 6 |       | 5                     | EACH                    | \$12.40       | \$7.07 | \$6.20 | \$5.58 |
| 3051004                                              | IRWIN | Fastener Drive | NUTSETTER 1/4" X 6" MAGNTC              | 6 73765 09364 0 |       | 5                     | EACH                    | \$9.68        | \$5.52 | \$4.84 | \$4.36 |
| 3051005                                              | IRWIN | Fastener Drive | NUTSETTER 5/16" X 6" MAGNTC             | 6 73765 09365 7 |       | 5                     | EACH                    | \$11.96       | \$6.82 | \$5.98 | \$5.38 |
| 3051006                                              | IRWIN | Fastener Drive | NUTSETTER 3/8" X 6" MAGNTC              | 6 73765 09366 4 |       | 5                     | EACH                    | \$12.62       | \$7.19 | \$6.31 | \$5.68 |
| 3051007                                              | IRWIN | Fastener Drive | NUTSETTER 1/4" X 12" MAGNTC             | 6 73765 09367 1 |       | 5                     | EACH                    | \$16.20       | \$9.23 | \$8.10 | \$7.29 |
| 3051008                                              | IRWIN | Fastener Drive | NUTSETTER 5/16" X 12" MAGNTC            | 6 73765 09368 8 |       | 5                     | EACH                    | \$16.20       | \$9.23 | \$8.10 | \$7.29 |
| 3051009                                              | IRWIN | Fastener Drive | NUTSETTER 3/8" X 12" MAGNTC             | 6 73765 09369 5 |       | 5                     | EACH                    | \$16.51       | \$9.41 | \$8.26 | \$7.43 |
| <b>Fractional Nutsetter - Magnetic - Bags</b>        |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 3051010                                              | IRWIN | Fastener Drive | NUTSETTER 3/16" X 1-7/8" 3/BAG          | 6 73765 09372 5 |       | 5                     | PACK                    | \$6.28        | \$3.58 | \$3.14 | \$2.83 |
| 3051011                                              | IRWIN | Fastener Drive | NUTSETTER 1/4" X 1-7/8" MAGNTC 3/BAG    | 6 73765 09373 2 |       | 5                     | PACK                    | \$6.38        | \$3.64 | \$3.19 | \$2.87 |
| 3051012                                              | IRWIN | Fastener Drive | NUTSETTER 1/4" X 2-9/16" MAGNTC 3/BAG   | 6 73765 09374 9 |       | 5                     | PACK                    | \$8.40        | \$4.79 | \$4.20 | \$3.78 |
| 3051013                                              | IRWIN | Fastener Drive | NUTSETTER 5/16" X 1-7/8" MAGNTC 3/BAG   | 6 73765 09375 6 |       | 5                     | PACK                    | \$7.01        | \$4.00 | \$3.51 | \$3.15 |
| 3051014                                              | IRWIN | Fastener Drive | NUTSETTER 5/16" X 2-9/16" MAGNTC 3/BAG  | 6 73765 09376 3 |       | 5                     | PACK                    | \$11.37       | \$6.48 | \$5.69 | \$5.12 |
| 3051015                                              | IRWIN | Fastener Drive | NUTSETTER 3/8" X 1-7/8" MAGNTC 3/BAG    | 6 73765 09377 0 |       | 5                     | PACK                    | \$9.49        | \$5.41 | \$4.75 | \$4.27 |
| 3051016                                              | IRWIN | Fastener Drive | NUTSETTER 3/8" X 2-9/16" MAGNTC 3/BAG   | 6 73765 09378 7 |       | 5                     | PACK                    | \$5.19        | \$2.96 | \$2.60 | \$2.34 |
| 3051017                                              | IRWIN | Fastener Drive | NUTSETTER 7/16" X 2-9/16" MAGNTC 3/BAG  | 6 73765 09379 4 |       | 5                     | PACK                    | \$6.59        | \$3.76 | \$3.30 | \$2.97 |
| 3051018                                              | IRWIN | Fastener Drive | NUTSETTER 1/2" X 2-9/16" 3/BAG          | 6 73765 09380 0 |       | 5                     | PACK                    | \$8.66        | \$4.94 | \$4.33 | \$3.90 |
| <b>Metric Nutsetter - Magnetic - Bags</b>            |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 3051019                                              | IRWIN | Fastener Drive | NUTSETTER 6MM X 47.6 MAGNTC 3/BAG       | 6 73765 09381 7 |       | 5                     | PACK                    | \$9.81        | \$5.59 | \$4.91 | \$4.41 |
| 3051020                                              | IRWIN | Fastener Drive | NUTSETTER 8MM X 47.6 MAGNTC 3/BAG       | 6 73765 09382 4 |       | 5                     | PACK                    | \$9.81        | \$5.59 | \$4.91 | \$4.41 |
| 3051021                                              | IRWIN | Fastener Drive | NUTSETTER 10MM X 47.6 MAGNTC 3/BAG      | 6 73765 09383 1 |       | 5                     | PACK                    | \$9.81        | \$5.59 | \$4.91 | \$4.41 |
| <b>Fractional Nutsetter Design - Magnetic - Bulk</b> |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 94212                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER X 1- 7/8"           | 6 73765 94212 2 |       | 10                    | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 94216                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER - TAPERED X 1- 7/8" | 6 73765 94216 0 |       | 10                    | EACH                    | \$2.09        | \$1.19 | \$1.05 | \$0.94 |
| 94232                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER X 1- 7/8"          | 6 73765 94232 0 |       | 10                    | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 94252                                                | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER X 1- 7/8"           | 6 73765 94252 8 |       | 10                    | EACH                    | \$2.72        | \$1.55 | \$1.36 | \$1.22 |
| 94272                                                | IRWIN | Fastener Drive | 7/16" MAG. NUTSETTER X 1-7/8"           | 6 73765 94272 6 |       | 10                    | EACH                    | \$3.06        | \$1.74 | \$1.53 | \$1.38 |
| 94312                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER X 2 9/16"           | 6 73765 94312 9 |       | 10                    | EACH                    | \$2.41        | \$1.37 | \$1.21 | \$1.08 |
| 94316                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER - 3/8" SHANK        | 6 73765 94316 7 |       | 10                    | EACH                    | \$3.06        | \$1.74 | \$1.53 | \$1.38 |
| 94332                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER - 5/16" SHANK      | 6 73765 94332 7 |       | 10                    | EACH                    | \$3.21        | \$1.83 | \$1.61 | \$1.44 |
| 94336                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER - 3/8" SHANK       | 6 73765 94336 5 |       | 10                    | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 94352                                                | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER - 5/16" SHANK       | 6 73765 94352 5 |       | 10                    | EACH                    | \$4.44        | \$2.53 | \$2.22 | \$2.00 |
| 94356ZR                                              | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER - 3/8" SHANK        | 6 73765 94356 3 |       | 10                    | EACH                    | \$4.86        | \$2.77 | \$2.43 | \$2.19 |
| 94372                                                | IRWIN | Fastener Drive | 7/16" MAG. NUTSETTER - 3/8" SHANK       | 6 73765 94372 3 |       | 10                    | EACH                    | \$5.33        | \$3.04 | \$2.67 | \$2.40 |
| 94414                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER X 4"                | 6 73765 94414 0 |       | 10                    | EACH                    | \$8.06        | \$4.59 | \$4.03 | \$3.63 |
| 94416                                                | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER X 6"                | 6 73765 94416 4 |       | 10                    | EACH                    | \$8.28        | \$4.72 | \$4.14 | \$3.73 |
| 94434                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER X 4"               | 6 73765 94434 8 |       | 10                    | EACH                    | \$8.65        | \$4.93 | \$4.33 | \$3.89 |
| 94436                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER X 6"               | 6 73765 94436 2 |       | 10                    | EACH                    | \$10.24       | \$5.84 | \$5.12 | \$4.61 |
| <b>Metric Nutsetters - Bulk</b>                      |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 94202                                                | IRWIN | Fastener Drive | 6MM MAG. NUTSETTER X 47.6 MM            | 6 73765 94202 3 |       | 10                    | EACH                    | \$4.12        | \$2.35 | \$2.06 | \$1.85 |
| 94203                                                | IRWIN | Fastener Drive | 8MM NUTSETTER X 47.6 MM                 | 6 73765 94203 0 |       | 10                    | EACH                    | \$4.12        | \$2.35 | \$2.06 | \$1.85 |
| 94204ZR                                              | IRWIN | Fastener Drive | 8MM MAG. NUTSETTER X 47.6 MM            | 6 73765 94204 7 |       | 10                    | EACH                    | \$4.51        | \$2.57 | \$2.26 | \$2.03 |
| 94206                                                | IRWIN | Fastener Drive | NUTSETTER 10MMX47 6MM MAGNTC            | 6 73765 94206 1 |       | 10                    | EACH                    | \$4.93        | \$2.81 | \$2.47 | \$2.22 |
| <b>Magnetic Insert Nutsetters - Bulk</b>             |       |                |                                         |                 |       |                       |                         |               |        |        |        |
| 94112ZR                                              | IRWIN | Fastener Drive | 1/4" MAG. NUTSETTER                     | 6 73765 94112 5 |       | 10                    | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 94132                                                | IRWIN | Fastener Drive | 5/16" MAG. NUTSETTER                    | 6 73765 94132 3 |       | 10                    | EACH                    | \$3.61        | \$2.06 | \$1.81 | \$1.62 |
| 94152                                                | IRWIN | Fastener Drive | 3/8" MAG. NUTSETTER                     | 6 73765 94152 1 |       | 10                    | EACH                    | \$4.28        | \$2.44 | \$2.14 | \$1.93 |

| STOCK #                                                     | BRAND | PRODUCT FAMILY | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%  | 55.0%  |
|-------------------------------------------------------------|-------|----------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|--------|--------|
| <b>Magnetic Insert Nutsetters - Bulk (cont'd)</b>           |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 94172ZR                                                     | IRWIN | Fastener Drive | 7/16" MAG. NUTSETTER                    | 6 73765 94172 9 |       | 10                    | EACH                    | \$5.33        | \$3.04  | \$2.67 | \$2.40 |
| <b>Phillips® + Insert Bits - Bulk</b>                       |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 92001                                                       | IRWIN | Fastener Drive | #0 PHILLIPS INSERT BIT 1/4" X 1"        | 6 73765 92001 4 |       | 25                    | EACH                    | \$0.59        | \$0.34  | \$0.30 | \$0.27 |
| 92005                                                       | IRWIN | Fastener Drive | #1 PHILLIPS INSERT BIT 1/4" X 1"        | 6 73765 92005 2 |       | 25                    | EACH                    | \$0.37        | \$0.21  | \$0.19 | \$0.17 |
| 92011                                                       | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BIT 1/4" X 1"        | 6 73765 92011 3 |       | 25                    | EACH                    | \$0.37        | \$0.21  | \$0.19 | \$0.17 |
| 92019                                                       | IRWIN | Fastener Drive | #3 PHILLIPS INSERT BIT 1/4" X 1"        | 6 73765 92019 9 |       | 25                    | EACH                    | \$0.37        | \$0.21  | \$0.19 | \$0.17 |
| 92025                                                       | IRWIN | Fastener Drive | #1 PHILLIPS INSERT BIT 1/4" X 1- 1/2"   | 6 73765 92025 0 |       | 25                    | EACH                    | \$0.52        | \$0.30  | \$0.26 | \$0.23 |
| 92027                                                       | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BIT 1/4" X 1- 1/2"   | 6 73765 92027 4 |       | 25                    | EACH                    | \$0.52        | \$0.30  | \$0.26 | \$0.23 |
| 92035                                                       | IRWIN | Fastener Drive | #3 PHILLIPS INSERT BIT 1/4" X 1"        | 6 73765 92035 9 |       | 25                    | EACH                    | \$0.52        | \$0.30  | \$0.26 | \$0.23 |
| 92039                                                       | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BIT 1/4" X 2"        | 6 73765 92039 7 |       | 25                    | EACH                    | \$0.54        | \$0.31  | \$0.27 | \$0.24 |
| 92045                                                       | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BITS 1/4" X 2- 1/2"  | 6 73765 92045 8 |       | 25                    | EACH                    | \$0.54        | \$0.31  | \$0.27 | \$0.24 |
| 92073ZR                                                     | IRWIN | Fastener Drive | #1 PHILLIPS INSERT BITS 5/16" X 1- 1/4" | 6 73765 92073 1 |       | 25                    | EACH                    | \$0.71        | \$0.40  | \$0.36 | \$0.32 |
| 92075ZR                                                     | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BIT 5/16" X 1-1/4"   | 6 73765 92075 5 |       | 25                    | EACH                    | \$0.71        | \$0.40  | \$0.36 | \$0.32 |
| 92077                                                       | IRWIN | Fastener Drive | #3 PHILLIPS INSERT BIT 5/16" X 1-1/4"   | 6 73765 92077 9 |       | 25                    | EACH                    | \$0.71        | \$0.40  | \$0.36 | \$0.32 |
| 92079ZR                                                     | IRWIN | Fastener Drive | #4 PHILLIPS INSERT BIT 5/16" X 1-1/4"   | 6 73765 92079 3 |       | 25                    | EACH                    | \$0.71        | \$0.40  | \$0.36 | \$0.32 |
| <b>Phillips Insert Bits - Retail Bags</b>                   |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3510115B                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 5/BAG                  | 6 73765 01291 7 |       | 5                     | PACK                    | \$4.26        | \$2.43  | \$2.13 | \$1.92 |
| 351011XB                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 10/BAG                 | 6 73765 01292 4 |       | 5                     | EACH                    | \$7.86        | \$4.48  | \$3.93 | \$3.54 |
| 35101125                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 25/BAG                 | 6 73765 01293 1 |       | 5                     | PACK                    | \$14.99       | \$8.54  | \$7.50 | \$6.75 |
| <b>Phillips Insert Bits - Carded</b>                        |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3053008                                                     | IRWIN | Fastener Drive | INSERT BIT OP 1" 2PC                    | 6 73765 09384 8 |       | 5                     | PACK                    | \$1.40        | \$0.80  | \$0.70 | \$0.63 |
| 3510052C                                                    | IRWIN | Fastener Drive | INSERT BIT 1P 1" 2PC                    | 6 73765 01286 3 |       | 5                     | PACK                    | \$1.75        | \$1.00  | \$0.88 | \$0.79 |
| 3510112C                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 2PC                    | 6 73765 01288 7 |       | 5                     | PACK                    | \$1.75        | \$1.00  | \$0.88 | \$0.79 |
| 3510115C                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 5PC                    | 6 73765 01289 4 |       | 5                     | EACH                    | \$4.09        | \$2.33  | \$2.05 | \$1.84 |
| 351011XC                                                    | IRWIN | Fastener Drive | INSERT BIT 2PC 1" 10PC                  | 6 73765 01290 0 |       | 5                     | PACK                    | \$7.68        | \$4.38  | \$3.84 | \$3.46 |
| 3510192C                                                    | IRWIN | Fastener Drive | INSERT BIT 3P 1" 2PC                    | 6 73765 01294 8 |       | 5                     | PACK                    | \$1.75        | \$1.00  | \$0.88 | \$0.79 |
| <b>Phillips Drywall Insert Bits - Bulk</b>                  |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 92007                                                       | IRWIN | Fastener Drive | #1 PHILLIPS INSERT BIT - REDUCED DIA    | 6 73765 92007 6 |       | 25                    | EACH                    | \$0.37        | \$0.21  | \$0.19 | \$0.17 |
| 92047                                                       | IRWIN | Fastener Drive | #2 PHILLIPS DRYWALL INSERT BIT X 1"     | 6 73765 92047 2 |       | 25                    | EACH                    | \$0.37        | \$0.21  | \$0.19 | \$0.17 |
| 92053                                                       | IRWIN | Fastener Drive | #2 PHILLIPS INSERT BIT - REDUCED DIA    | 6 73765 92053 3 |       | 25                    | EACH                    | \$0.54        | \$0.31  | \$0.27 | \$0.24 |
| <b>Phillips Drywall Insert Bits - Retail Bags</b>           |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 35104725                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 25/BAG                 | 6 73765 01299 3 |       | 5                     | PACK                    | \$14.99       | \$8.54  | \$7.50 | \$6.75 |
| 351047XB                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 10/BAG                 | 6 73765 01298 6 |       | 5                     | EACH                    | \$7.86        | \$4.48  | \$3.93 | \$3.54 |
| <b>Phillips Drywall Insert Bits - Carded</b>                |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3510472C                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 2PC                    | 6 73765 01295 5 |       | 5                     | PACK                    | \$1.66        | \$0.95  | \$0.83 | \$0.75 |
| 3510475C                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 5PC                    | 6 73765 01296 2 |       | 5                     | EACH                    | \$4.09        | \$2.33  | \$2.05 | \$1.84 |
| 351047XC                                                    | IRWIN | Fastener Drive | INSERT BIT 2P 1" 10PC                   | 6 73765 01297 9 |       | 5                     | EACH                    | \$7.68        | \$4.38  | \$3.84 | \$3.46 |
| <b>Phillips Drywall Screwsetter - Bulk</b>                  |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 351064                                                      | IRWIN | Fastener Drive | SCREW SETTER 2P 1" 1/4SHK DRYWALL       | 6 73765 01300 6 |       | 25                    | EACH                    | \$1.12        | \$0.64  | \$0.56 | \$0.50 |
| <b>Phillips Drywall Screwsetter - Bagged</b>                |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3510643B                                                    | IRWIN | Fastener Drive | SCREW SETTER 2P 1" 1/4SHK 3/BAG         | 6 73765 01302 0 |       | 5                     | PACK                    | \$3.49        | \$1.99  | \$1.75 | \$1.57 |
| <b>Phillips Drywall Screwsetter - Carded</b>                |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3510641C                                                    | IRWIN | Fastener Drive | SCREW SETTER 2P 1" 1/4SHK DRYWALL       | 6 73765 01301 3 |       | 5                     | EACH                    | \$1.26        | \$0.72  | \$0.63 | \$0.57 |
| <b>POZIDRIV® + Insert Bits - Bulk</b>                       |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 92083                                                       | IRWIN | Fastener Drive | #1 POZIDRIV INSERT BIT X 1"             | 6 73765 92083 0 |       | 25                    | EACH                    | \$0.57        | \$0.32  | \$0.29 | \$0.26 |
| 92085                                                       | IRWIN | Fastener Drive | #2 POZIDRIV INSERT BIT X 1"             | 6 73765 92085 4 |       | 25                    | EACH                    | \$0.57        | \$0.32  | \$0.29 | \$0.26 |
| 92087                                                       | IRWIN | Fastener Drive | #3 POZIDRIV INSERT BIT X 1"             | 6 73765 92087 8 |       | 25                    | EACH                    | \$0.57        | \$0.32  | \$0.29 | \$0.26 |
| <b>POZIDRIV Insert Bits - Carded</b>                        |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3510831C                                                    | IRWIN | Fastener Drive | INSERT BIT 1PZ 1"                       | 6 73765 01303 7 |       | 5                     | EACH                    | \$1.21        | \$0.69  | \$0.61 | \$0.54 |
| 3510851C                                                    | IRWIN | Fastener Drive | INSERT BIT 2PZ 1"                       | 6 73765 01304 4 |       | 5                     | EACH                    | \$1.21        | \$0.69  | \$0.61 | \$0.54 |
| 3510871C                                                    | IRWIN | Fastener Drive | INSERT BIT 3PZ 1"                       | 6 73765 01305 1 |       | 5                     | EACH                    | \$1.21        | \$0.69  | \$0.61 | \$0.54 |
| <b>Frearson Insert Bits - Bulk</b>                          |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 92595                                                       | IRWIN | Fastener Drive | FREARSON INSERT BIT X 1"                | 6 73765 92595 8 |       | 10                    | EACH                    | \$0.57        | \$0.32  | \$0.29 | \$0.26 |
| <b>Square Recess Insert Bit - 1 Pc. Design - Bulk</b>       |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 92201                                                       | IRWIN | Fastener Drive | #0 SQUARE RECESS INSERT BIT X 1"        | 6 73765 92201 8 |       | 25                    | EACH                    | \$0.39        | \$0.22  | \$0.20 | \$0.18 |
| 92203                                                       | IRWIN | Fastener Drive | #1 SQUARE RECESS INSERT BIT X 1"        | 6 73765 92203 2 |       | 25                    | EACH                    | \$0.39        | \$0.22  | \$0.20 | \$0.18 |
| 92205                                                       | IRWIN | Fastener Drive | #2 SQUARE RECESS INSERT BIT X 1"        | 6 73765 92205 6 |       | 25                    | EACH                    | \$0.39        | \$0.22  | \$0.20 | \$0.18 |
| 92207                                                       | IRWIN | Fastener Drive | #3 SQUARE RECESS INSERT BIT X 1"        | 6 73765 92207 0 |       | 25                    | EACH                    | \$0.39        | \$0.22  | \$0.20 | \$0.18 |
| <b>Square Recess Insert Bit - 1 Pc. Design - Retail Bag</b> |       |                |                                         |                 |       |                       |                         |               |         |        |        |
| 3512055B                                                    | IRWIN | Fastener Drive | INSERT BIT 2SQ 1" 5/BAG                 | 6 73765 01308 2 |       | 5                     | PACK                    | \$4.36        | \$2.49  | \$2.18 | \$1.96 |
| 351205XB                                                    | IRWIN | Fastener Drive | INSERT BIT 2SQ 1" 10/BAG                | 6 73765 01309 9 |       | 5                     | EACH                    | \$8.80        | \$5.02  | \$4.40 | \$3.96 |
| 35120525                                                    | IRWIN | Fastener Drive | INSERT BIT 2SQ 1" 25/BAG                | 0 24721 01664 5 |       | 5                     | PACK                    | \$18.03       | \$10.28 | \$9.02 | \$8.11 |

| STOCK #                                                 | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|---------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Square Recess Insert Bit - 1 Pc. Design - Carded</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3512032C                                                | IRWIN | Fastener Drive | INSERT BIT 1P 1" 2PC                     | 6 73765 01306 8 |       | 5                     | PACK                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| 3512052C                                                | IRWIN | Fastener Drive | INSERT BIT 2SQ 1" 2PC                    | 6 73765 01307 5 |       | 5                     | PACK                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| 3512072C                                                | IRWIN | Fastener Drive | INSERT BIT 3SQ 1" 2PC                    | 6 73765 01310 5 |       | 5                     | PACK                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| <b>Square Recess Insert Bit - 2 Pc. Design - Bulk</b>   |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92221                                                   | IRWIN | Fastener Drive | #0 SQUARE RECESS INSERT BIT X 1"         | 6 73765 92221 6 |       | 25                    | EACH                    | \$0.43        | \$0.25 | \$0.22 | \$0.19 |
| 92223                                                   | IRWIN | Fastener Drive | #1 SQUARE RECESS INSERT BIT X 1"         | 6 73765 92223 0 |       | 25                    | EACH                    | \$0.43        | \$0.25 | \$0.22 | \$0.19 |
| 92225                                                   | IRWIN | Fastener Drive | #2 SQUARE RECESS INSERT BIT X 1"         | 6 73765 92225 4 |       | 25                    | EACH                    | \$0.43        | \$0.25 | \$0.22 | \$0.19 |
| 92227                                                   | IRWIN | Fastener Drive | #3 SQUARE RECESS INSERT BIT X 1"         | 6 73765 92227 8 |       | 25                    | EACH                    | \$0.43        | \$0.25 | \$0.22 | \$0.19 |
| <b>Square Recess Insert Bit - 2 Pc. Design - Carded</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3512232C                                                | IRWIN | Fastener Drive | INSERT BIT 1SQ 1" 2PC                    | 6 73765 01311 2 |       | 5                     | PACK                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 3512252C                                                | IRWIN | Fastener Drive | INSERT BIT 2SQ 1" 2PC                    | 6 73765 01312 9 |       | 5                     | PACK                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 3512272C                                                | IRWIN | Fastener Drive | INSERT BIT 3SQ 1" 2PC                    | 6 73765 01313 6 |       | 5                     | PACK                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| <b>Slotted Insert Bits - Bulk</b>                       |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92105                                                   | IRWIN | Fastener Drive | 3-4 SLOTTED INSERT BIT X 1"              | 6 73765 92105 9 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92107                                                   | IRWIN | Fastener Drive | 4-5 SLOTTED INSERT BIT X 1"              | 6 73765 92107 3 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92111                                                   | IRWIN | Fastener Drive | 6-8 SLOTTED INSERT BIT X 1"              | 6 73765 92111 0 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92113                                                   | IRWIN | Fastener Drive | 8-10 SLOTTED INSERT BIT X 1"             | 6 73765 92113 4 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92115                                                   | IRWIN | Fastener Drive | 10-12 SLOTTED INSERT BIT X 1"            | 6 73765 92115 8 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92117                                                   | IRWIN | Fastener Drive | 12-14 SLOTTED INSERT BIT X 1"            | 6 73765 92117 2 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92119                                                   | IRWIN | Fastener Drive | 14-16 SLOTTED INSERT BIT X 1"            | 6 73765 92119 6 |       | 25                    | EACH                    | \$0.37        | \$0.21 | \$0.19 | \$0.17 |
| 92135                                                   | IRWIN | Fastener Drive | 4-5 SLOTTED INSERT BIT X 1 1/2"          | 6 73765 92135 6 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92139                                                   | IRWIN | Fastener Drive | 6-8 SLOTTED INSERT BIT X 1 1/2"          | 6 73765 92139 4 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92141                                                   | IRWIN | Fastener Drive | 8-10 SLOTTED INSERT BIT X 1 1/2"         | 6 73765 92141 7 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92143                                                   | IRWIN | Fastener Drive | 10-12 SLOTTED INSERT BIT X 1 1/2"        | 6 73765 92143 1 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92145ZR                                                 | IRWIN | Fastener Drive | 12-14 SLOTTED INSERT BIT X 1 1/2"        | 6 73765 92145 5 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92147                                                   | IRWIN | Fastener Drive | 14-16 SLOTTED INSERT BIT X 1 1/2"        | 6 73765 92147 9 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| 92163                                                   | IRWIN | Fastener Drive | 3-4 SLOTTED INST BIT SHK DIA 5/16X1-1/2" | 6 73765 92163 9 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92165                                                   | IRWIN | Fastener Drive | 4-5 SLOTTED INST BIT SHK DIA 5/16X1-1/2" | 6 73765 92165 3 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92169                                                   | IRWIN | Fastener Drive | 6-8 SLOTTED INST BIT SHK DIA 5/16X1-1/2" | 6 73765 92169 1 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92171                                                   | IRWIN | Fastener Drive | 8-10 SLOTTED INST BIT SHK DIA 5/16X1-1/2 | 6 73765 92171 4 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92173                                                   | IRWIN | Fastener Drive | 10-12SLOTTED INST BIT SHK DIA 5/16X1-1/2 | 6 73765 92173 8 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92175                                                   | IRWIN | Fastener Drive | 12-14SLOTTED INST BIT SHK DIA 5/16X1-1/2 | 6 73765 92175 2 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 92177ZR                                                 | IRWIN | Fastener Drive | 14-16SLOTTED INST BIT SHK DIA 5/16X1-1/2 | 6 73765 92177 6 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| <b>Slotted Insert Bits - Carded</b>                     |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3511051C                                                | IRWIN | Fastener Drive | INSERT BIT 3-4SL 1"                      | 6 73765 01314 3 |       | 5                     | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3511071C                                                | IRWIN | Fastener Drive | INSERT BIT 4-5SL 1"                      | 6 73765 01315 0 |       | 5                     | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3511112C                                                | IRWIN | Fastener Drive | INSERT BIT 6-8SL 1" 2 PC                 | 6 73765 01317 4 |       | 5                     | EACH                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| 3511131C                                                | IRWIN | Fastener Drive | INSERT BIT 8-10SL 1"                     | 6 73765 01318 1 |       | 5                     | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3511132C                                                | IRWIN | Fastener Drive | INSERT BIT 8-10SL 1" 2PC                 | 6 73765 01319 8 |       | 5                     | PACK                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| 3511151C                                                | IRWIN | Fastener Drive | INSERT BIT 10-12SL 1"                    | 6 73765 01320 4 |       | 5                     | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3511152C                                                | IRWIN | Fastener Drive | INSERT BIT 10-12SL 1" 2PC                | 6 73765 01321 1 |       | 5                     | PACK                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| <b>TORX® ++ Insert Bits - Bulk</b>                      |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92306                                                   | IRWIN | Fastener Drive | T6 INSERT BIT X 1"                       | 6 73765 92306 0 |       | 10                    | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 92309                                                   | IRWIN | Fastener Drive | T7 INSERT BIT X 1"                       | 6 73765 92309 1 |       | 10                    | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 92312                                                   | IRWIN | Fastener Drive | T8 INSERT BIT X 1"                       | 6 73765 92312 1 |       | 10                    | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 92315                                                   | IRWIN | Fastener Drive | T9 INSERT BIT X 1"                       | 6 73765 92315 2 |       | 10                    | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 92318                                                   | IRWIN | Fastener Drive | T10 INSERT BIT X 1"                      | 6 73765 92318 3 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 92321                                                   | IRWIN | Fastener Drive | T15 INSERT BIT X 1"                      | 6 73765 92321 3 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 92324                                                   | IRWIN | Fastener Drive | T20 INSERT BIX X 1"                      | 6 73765 92324 4 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 92327                                                   | IRWIN | Fastener Drive | T25 INSERT BIT X 1"                      | 6 73765 92327 5 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 92330                                                   | IRWIN | Fastener Drive | T27 INSERT BIT X 1"                      | 6 73765 92330 5 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 92333                                                   | IRWIN | Fastener Drive | T30 INSERT BIT X 1"                      | 6 73765 92333 6 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92336                                                   | IRWIN | Fastener Drive | T40 INSERT BIT X 1"                      | 6 73765 92336 7 |       | 10                    | EACH                    | \$1.41        | \$0.80 | \$0.71 | \$0.63 |
| 92361                                                   | IRWIN | Fastener Drive | T30 INSERT BIT SHK DIA 5/16 X 1-1/4"     | 6 73765 92361 9 |       | 10                    | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 92365                                                   | IRWIN | Fastener Drive | T40 INSERT BIT SHK DIA 5/16 X 1-1/4"     | 6 73765 92365 7 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92369                                                   | IRWIN | Fastener Drive | T45 INSERT BIT SHK DIA 5/16 X 1-1/4"     | 6 73765 92369 5 |       | 10                    | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 92377                                                   | IRWIN | Fastener Drive | T50 INSERT BIT SHK DIA 5/16 X 1-1/4"     | 6 73765 92377 0 |       | 10                    | EACH                    | \$2.25        | \$1.28 | \$1.13 | \$1.01 |
| 92381                                                   | IRWIN | Fastener Drive | T55 INSERT BIT SHK DIA 5/16 X 1-1/4"     | 6 73765 92381 7 |       | 10                    | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| <b>TORX++ Insert Bits - Carded</b>                      |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3513091C                                                | IRWIN | Fastener Drive | INSERT BIT T7 1"                         | 6 73765 01322 8 |       | 5                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| 3513121C                                                | IRWIN | Fastener Drive | INSERT BIT T8 1"                         | 6 73765 01323 5 |       | 5                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| 3513151C                                                | IRWIN | Fastener Drive | INSERT BIT T9 1"                         | 6 73765 01324 2 |       | 5                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |

| STOCK #                                               | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>TORX++ Insert Bits - Carded (cont'd)</b>           |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3513181C                                              | IRWIN | Fastener Drive | INSERT BIT T10 1"                        | 6 73765 01325 9 |       | 5                     | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 3513211C                                              | IRWIN | Fastener Drive | INSERT BIT T15 1"                        | 6 73765 01326 6 |       | 5                     | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 3513241C                                              | IRWIN | Fastener Drive | INSERT BIT T20 1"                        | 6 73765 01327 3 |       | 5                     | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 3513271C                                              | IRWIN | Fastener Drive | INSERT BIT T25 1"                        | 6 73765 01328 0 |       | 5                     | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 351327XC                                              | IRWIN | Fastener Drive | INSERT BIT T25 1" 10PC                   | 6 73765 01329 7 |       | 5                     | EACH                    | \$13.36       | \$7.62 | \$6.68 | \$6.01 |
| 3513301C                                              | IRWIN | Fastener Drive | INSERT BIT T27 1"                        | 6 73765 01330 3 |       | 5                     | EACH                    | \$1.98        | \$1.13 | \$0.99 | \$0.89 |
| 3513331C                                              | IRWIN | Fastener Drive | INSERT BIT T30 1"                        | 6 73765 01331 0 |       | 5                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3513361C                                              | IRWIN | Fastener Drive | INSERT BIT T40 1"                        | 6 73765 01332 7 |       | 5                     | EACH                    | \$2.09        | \$1.19 | \$1.05 | \$0.94 |
| 3514962C                                              | IRWIN | Fastener Drive | INSERT BIT 2PC T10 T15 SET 1"            | 6 73765 01333 4 |       | 5                     | EACH                    | \$3.75        | \$2.14 | \$1.88 | \$1.69 |
| 3514972C                                              | IRWIN | Fastener Drive | INSERT BIT 2PC T20 T25 SET 1"            | 6 73765 01334 1 |       | 5                     | EACH                    | \$3.75        | \$2.14 | \$1.88 | \$1.69 |
| <b>TORX++ Insert Bits - Tamper Resistant - Bulk</b>   |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92317                                                 | IRWIN | Fastener Drive | T9-TR INSERT BIT X 1"                    | 6 73765 92317 6 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92320                                                 | IRWIN | Fastener Drive | T10-TR INSERT BIT X 1"                   | 6 73765 92320 6 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92323                                                 | IRWIN | Fastener Drive | T15-TR INSERT BIT X 1"                   | 6 73765 92323 7 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92326                                                 | IRWIN | Fastener Drive | T20-TR INSERT BIT X 1"                   | 6 73765 92326 8 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92329                                                 | IRWIN | Fastener Drive | T25-TR INSERT BIT X 1"                   | 6 73765 92329 9 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92332                                                 | IRWIN | Fastener Drive | T27-TR INSERT BIT X 1"                   | 6 73765 92332 9 |       | 10                    | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 92335                                                 | IRWIN | Fastener Drive | T30-TR INSERT BIT X 1"                   | 6 73765 92335 0 |       | 10                    | EACH                    | \$1.66        | \$0.95 | \$0.83 | \$0.75 |
| 92338                                                 | IRWIN | Fastener Drive | T40-TR INSERT BIT X 1"                   | 6 73765 92338 1 |       | 10                    | EACH                    | \$1.75        | \$1.00 | \$0.88 | \$0.79 |
| 92371                                                 | IRWIN | Fastener Drive | T45-TR INST BIT SHK DIA 5/16 X 1-1/4"    | 6 73765 92371 8 |       | 5                     | EACH                    | \$2.29        | \$1.31 | \$1.15 | \$1.03 |
| 92379                                                 | IRWIN | Fastener Drive | T50-TR INST BIT SHK DIA 5/16 X 1-1/4"    | 6 73765 92379 4 |       | 5                     | EACH                    | \$2.46        | \$1.40 | \$1.23 | \$1.11 |
| 92383                                                 | IRWIN | Fastener Drive | T55-TR INST BIT SHK DIA 5/16" X 1-1/4"   | 6 73765 92383 1 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| <b>TORX++ Insert Bits - Tamper Resistant - Carded</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3514996C                                              | IRWIN | Fastener Drive | INSERT BIT 6PC TORX SET 1"               | 6 73765 01336 5 |       | 5                     | EACH                    | \$9.71        | \$5.53 | \$4.86 | \$4.37 |
| 3053009                                               | IRWIN | Fastener Drive | INSERT BIT T6 TORX 1"                    | 6 73765 09389 3 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3053019                                               | IRWIN | Fastener Drive | INSERT BIT T7 TORX TAMPER PROOF 1"       | 6 73765 09410 4 |       | 5                     | EACH                    | \$1.81        | \$1.03 | \$0.91 | \$0.81 |
| 3053021                                               | IRWIN | Fastener Drive | INSERT BIT T8 TORX TAMPER PROOF 1"       | 6 73765 09411 1 |       | 5                     | EACH                    | \$1.81        | \$1.03 | \$0.91 | \$0.81 |
| 3053022                                               | IRWIN | Fastener Drive | INSERT BIT T9 TORX TAMPER PROOF 1"       | 6 73765 09412 8 |       | 5                     | EACH                    | \$1.81        | \$1.03 | \$0.91 | \$0.81 |
| 3053023                                               | IRWIN | Fastener Drive | INSERT BIT T10 TORX TAMPER PROOF 1"      | 6 73765 09413 5 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3053024                                               | IRWIN | Fastener Drive | INSERT BIT T15 TORX TAMPER PROOF 1"      | 6 73765 09414 2 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3053025                                               | IRWIN | Fastener Drive | INSERT BIT T20 TORX TAMPER PROOF 1"      | 6 73765 09415 9 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3053026                                               | IRWIN | Fastener Drive | INSERT BIT T25 TORX TAMPER PROOF 1"      | 6 73765 09416 6 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3053027                                               | IRWIN | Fastener Drive | INSERT BIT T27 TORX TAMPER PROOF 1"      | 6 73765 09417 3 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3053028                                               | IRWIN | Fastener Drive | INSERT BIT T30 TORX TAMPER PROOF 1"      | 6 73765 09418 0 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053029                                               | IRWIN | Fastener Drive | INSERT BIT T40 TORX TAMPER PROOF 1"      | 6 73765 09419 7 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053058                                               | IRWIN | Fastener Drive | INSERT BIT T45-TR SHK DIA 5/16" X 1-1/4" | 6 73765 09841 6 |       | 5                     | EACH                    | \$3.86        | \$2.20 | \$1.93 | \$1.74 |
| 3053059                                               | IRWIN | Fastener Drive | INSERT BIT T50-TR SHK DIA 5/16" X 1-1/4" | 6 73765 09842 3 |       | 5                     | EACH                    | \$3.86        | \$2.20 | \$1.93 | \$1.74 |
| 3053060                                               | IRWIN | Fastener Drive | INSERT BIT T55-TR SHK DIA 5/16" X 1-1/4" | 6 73765 09843 0 |       | 5                     | EACH                    | \$4.17        | \$2.38 | \$2.09 | \$1.88 |
| <b>Hex Head Insert Bits - Fractional - Bulk</b>       |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92403                                                 | IRWIN | Fastener Drive | 1/16" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92403 6 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92407                                                 | IRWIN | Fastener Drive | .050 SOCKET HEAD INSERT BIT X 1-1/4"     | 6 73765 92407 4 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92411                                                 | IRWIN | Fastener Drive | 5/64" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92411 1 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92415                                                 | IRWIN | Fastener Drive | 3/32" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92415 9 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92419                                                 | IRWIN | Fastener Drive | 7/64" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92419 7 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92423                                                 | IRWIN | Fastener Drive | 1/8" SOCKET HEAD INSERT BIT X 1-1/4"     | 6 73765 92423 4 |       | 10                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 92427                                                 | IRWIN | Fastener Drive | 9/64" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92427 2 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92431                                                 | IRWIN | Fastener Drive | 5/32" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92431 9 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92437                                                 | IRWIN | Fastener Drive | 3/16" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92437 1 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92443                                                 | IRWIN | Fastener Drive | 7/32" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92443 2 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92451                                                 | IRWIN | Fastener Drive | 1/4" SOCKET HEAD INSERT BIT X 1-1/4"     | 6 73765 92451 7 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92467                                                 | IRWIN | Fastener Drive | 5/16" SOCKET HEAD INSERT BIT X 1-1/4"    | 6 73765 92467 8 |       | 10                    | EACH                    | \$1.60        | \$0.91 | \$0.80 | \$0.72 |
| 92483                                                 | IRWIN | Fastener Drive | 3/8" SOCKET HEAD INSERT BIT X 1-1/4"     | 6 73765 92483 8 |       | 10                    | EACH                    | \$1.60        | \$0.91 | \$0.80 | \$0.72 |
| 92489                                                 | IRWIN | Fastener Drive | 5/32" SOCKET HEAD INST BIT SHNK DIA 5/16 | 6 73765 92489 0 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92491                                                 | IRWIN | Fastener Drive | 3/16" SOCKET HEAD INST BIT SHNK DIA 5/16 | 6 73765 92491 3 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92493                                                 | IRWIN | Fastener Drive | 7/32" SOCKET HEAD INST BIT SHNK DIA 5/16 | 6 73765 92493 7 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92495                                                 | IRWIN | Fastener Drive | 1/4" SOCKET HEAD INST BIT SHNK DIA 5/16  | 6 73765 92495 1 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92497                                                 | IRWIN | Fastener Drive | 5/16" SOCKET HEAD INST BIT SHNK DIA 5/16 | 6 73765 92497 5 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92499                                                 | IRWIN | Fastener Drive | 3/8" SOCKET HEAD INST BIT SHNK DIA 5/16  | 6 73765 92499 9 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| <b>Hex Head Insert Bits - Metric - Bulk</b>           |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92507                                                 | IRWIN | Fastener Drive | 2MM SOCKET HEAD INSERT BIT X 1-1/4"      | 6 73765 92507 1 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92509                                                 | IRWIN | Fastener Drive | 3MM SOCKET HEAD INSERT BIT X 1-1/4"      | 6 73765 92509 5 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92511                                                 | IRWIN | Fastener Drive | 4MM SOCKET HEAD INSERT BIT X 1-1/4"      | 6 73765 92511 8 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92513                                                 | IRWIN | Fastener Drive | 5MM SOCKET HEAD INSERT BIT X 1-1/4"      | 6 73765 92513 2 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |

| STOCK #                                              | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Hex Head Insert Bits - Metric - Bulk (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92515                                                | IRWIN | Fastener Drive | INSERT BIT 6MM 1-1/4" HEX                | 6 73765 92515 6 |       | 10                    | EACH                    | \$1.21        | \$0.69 | \$0.61 | \$0.54 |
| 92517                                                | IRWIN | Fastener Drive | 8MM SOCKET HEAD INSERT BIT X 1-1/4"      | 6 73765 92517 0 |       | 10                    | EACH                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| 92525                                                | IRWIN | Fastener Drive | 3 MM SOCKET HEAD INST BIT SHNK DIA 5/16" | 6 73765 92525 5 |       | 10                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 92527                                                | IRWIN | Fastener Drive | 4 MM SOCKET HEAD INST BIT SHNK DIA 5/16" | 6 73765 92527 9 |       | 10                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 92529                                                | IRWIN | Fastener Drive | 5 MM SOCKET HEAD INST BIT SHNK DIA 5/16" | 6 73765 92529 3 |       | 10                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 92531                                                | IRWIN | Fastener Drive | 6 MM SOCKET HEAD INST BIT SHNK DIA 5/16" | 6 73765 92531 6 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| 92533                                                | IRWIN | Fastener Drive | 8 MM SOCKET HEAD INST BIT SHNK DIA 5/16" | 6 73765 92533 0 |       | 10                    | EACH                    | \$2.00        | \$1.14 | \$1.00 | \$0.90 |
| <b>Hex Head Insert Bits - Carded</b>                 |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3515997C                                             | IRWIN | Fastener Drive | INSERT BIT 7PC SET 1-1/4"                | 6 73765 01339 6 |       | 5                     | EACH                    | \$9.63        | \$5.49 | \$4.82 | \$4.33 |
| 3053010                                              | IRWIN | Fastener Drive | INSERT BIT 5/64" HEX HEAD 1"             | 6 73765 09401 2 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053011                                              | IRWIN | Fastener Drive | INSERT BIT 3/32" HEX HEAD 1"             | 6 73765 09402 9 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053012                                              | IRWIN | Fastener Drive | INSERT BIT 7/64" HEX HEAD 1"             | 6 73765 09403 6 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053013                                              | IRWIN | Fastener Drive | INSERT BIT 1/8" HEX HEAD 1"              | 6 73765 09404 3 |       | 5                     | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 3053014                                              | IRWIN | Fastener Drive | INSERT BIT 9/64" HEX HEAD 1"             | 6 73765 09405 0 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3053015                                              | IRWIN | Fastener Drive | INSERT BIT 5/32" HEX HEAD 1"             | 6 73765 09406 7 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3053016                                              | IRWIN | Fastener Drive | INSERT BIT 3/16" HEX HEAD 1"             | 6 73765 09407 4 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3053017                                              | IRWIN | Fastener Drive | INSERT BIT 7/32" HEX HEAD 1"             | 6 73765 09408 1 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3053018                                              | IRWIN | Fastener Drive | INSERT BIT 1/4" HEX HEAD 1"              | 6 73765 09409 8 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| <b>Clutch Type A Insert</b>                          |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92545                                                | IRWIN | Fastener Drive | 5/32" CLUTCH TYPE A INSERT BIT X 1"      | 6 73765 92545 3 |       | 10                    | EACH                    | \$0.95        | \$0.54 | \$0.48 | \$0.43 |
| 3053047                                              | IRWIN | Fastener Drive | INSERT BIT 5/32" CLUTCH TYPE A 1"        | 6 73765 09829 4 |       | 5                     | EACH                    | \$1.97        | \$1.12 | \$0.99 | \$0.89 |
| 92549                                                | IRWIN | Fastener Drive | 3/16" CLUTCH TYPE A INSERT BIT X 1"      | 6 73765 92549 1 |       | 10                    | EACH                    | \$0.95        | \$0.54 | \$0.48 | \$0.43 |
| 3053048                                              | IRWIN | Fastener Drive | INSERT BIT 3/16" CLUTCH TYPE A 1"        | 6 73765 09830 0 |       | 5                     | EACH                    | \$1.97        | \$1.12 | \$0.99 | \$0.89 |
| <b>Clutch Type G Insert</b>                          |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92543                                                | IRWIN | Fastener Drive | 1/8" CLUTCH TYPE G INSERT BIT X 1"       | 6 73765 92543 9 |       | 10                    | EACH                    | \$0.95        | \$0.54 | \$0.48 | \$0.43 |
| 3053049                                              | IRWIN | Fastener Drive | INSERT BIT 1/8" CLUTCH TYPE G 1"         | 6 73765 09832 4 |       | 5                     | EACH                    | \$1.97        | \$1.12 | \$0.99 | \$0.89 |
| 92547                                                | IRWIN | Fastener Drive | 5/32" CLUTCH TYPE G INSERT BIT X 1"      | 6 73765 92547 7 |       | 10                    | EACH                    | \$0.95        | \$0.54 | \$0.48 | \$0.43 |
| 3053050                                              | IRWIN | Fastener Drive | INSERT BIT 5/32" CLUTCH TYPE G 1"        | 6 73765 09833 1 |       | 5                     | EACH                    | \$1.97        | \$1.12 | \$0.99 | \$0.89 |
| 92551                                                | IRWIN | Fastener Drive | 3/16" CLUTCH TYPE G INSERT BIT X 1"      | 6 73765 92551 4 |       | 10                    | EACH                    | \$0.95        | \$0.54 | \$0.48 | \$0.43 |
| 3053051                                              | IRWIN | Fastener Drive | INSERT BIT 3/16" CLUTCH TYPE G 1"        | 6 73765 09834 8 |       | 5                     | EACH                    | \$1.97        | \$1.12 | \$0.99 | \$0.89 |
| <b>Clutch Type G Power Bit</b>                       |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3052034                                              | IRWIN | Fastener Drive | POWER BIT 1/8" CLUTCH TYPE G 1-15/16"    | 6 73765 09844 7 |       | 5                     | EACH                    | \$3.28        | \$1.87 | \$1.64 | \$1.48 |
| 3052035                                              | IRWIN | Fastener Drive | POWER BIT 5/32" CLUTCH TYPE G 1-15/16"   | 6 73765 09845 4 |       | 5                     | EACH                    | \$2.94        | \$1.68 | \$1.47 | \$1.32 |
| 3052036                                              | IRWIN | Fastener Drive | POWER BIT 3/16" CLUTCH TYPE G 1-15/16"   | 6 73765 09846 1 |       | 5                     | EACH                    | \$2.94        | \$1.68 | \$1.47 | \$1.32 |
| 3052037                                              | IRWIN | Fastener Drive | POWER BIT 5/32" CLUTCH TYPE G 2-3/4"     | 6 73765 09847 8 |       | 5                     | EACH                    | \$2.83        | \$1.61 | \$1.42 | \$1.27 |
| <b>Spanner Insert Bits</b>                           |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92563                                                | IRWIN | Fastener Drive | #4 SPANNER INSERT BIT X 1"               | 6 73765 92563 7 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053052                                              | IRWIN | Fastener Drive | INSERT BIT #4 SPANNER 1"                 | 6 73765 09835 5 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| 92565                                                | IRWIN | Fastener Drive | #6 SPANNER INSERT BIT X 1"               | 6 73765 92565 1 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053053                                              | IRWIN | Fastener Drive | INSERT BIT #6 SPANNER 1"                 | 6 73765 09836 2 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| 92567                                                | IRWIN | Fastener Drive | #8 SPANNER INSERT BIT X 1"               | 6 73765 92567 5 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053054                                              | IRWIN | Fastener Drive | INSERT BIT #8 SPANNER 1"                 | 6 73765 09837 9 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| 92569                                                | IRWIN | Fastener Drive | #10 SPANNER INSERT BIT X 1"              | 6 73765 92569 9 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053055                                              | IRWIN | Fastener Drive | INSERT BIT #10 SPANNER 1"                | 6 73765 09838 6 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| 92571                                                | IRWIN | Fastener Drive | #12 SPANNER INSERT BIT X 1"              | 6 73765 92571 2 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053056                                              | IRWIN | Fastener Drive | INSERT BIT #12 SPANNER 1"                | 6 73765 09839 3 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| 92573                                                | IRWIN | Fastener Drive | #14 SPANNER INSERT BIT X 1"              | 6 73765 92573 6 |       | 10                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3053057                                              | IRWIN | Fastener Drive | INSERT BIT #14 SPANNER 1"                | 6 73765 09840 9 |       | 5                     | EACH                    | \$2.18        | \$1.24 | \$1.09 | \$0.98 |
| <b>TRI-WING®+ Insert Bit</b>                         |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 92535                                                | IRWIN | Fastener Drive | #1 TRI-WING INSERT BIT X 1"              | 6 73765 92535 4 |       | 5                     | EACH                    | \$1.80        | \$1.03 | \$0.90 | \$0.81 |
| 3053030                                              | IRWIN | Fastener Drive | INSERT BIT #1 TRI-WING 1"                | 6 73765 09802 7 |       | 5                     | EACH                    | \$4.63        | \$2.64 | \$2.32 | \$2.08 |
| 92536                                                | IRWIN | Fastener Drive | #2 TRI-WING INSERT BIT X 1"              | 6 73765 92536 1 |       | 5                     | EACH                    | \$1.80        | \$1.03 | \$0.90 | \$0.81 |
| 3053031                                              | IRWIN | Fastener Drive | INSERT BIT #2 TRI-WING 1"                | 6 73765 09803 4 |       | 5                     | EACH                    | \$4.63        | \$2.64 | \$2.32 | \$2.08 |
| 92537                                                | IRWIN | Fastener Drive | #3 TRI-WING INSERT BIT X 1"              | 6 73765 92537 8 |       | 5                     | EACH                    | \$1.80        | \$1.03 | \$0.90 | \$0.81 |
| 3053032                                              | IRWIN | Fastener Drive | INSERT BIT #3 TRI-WING 1"                | 6 73765 09804 1 |       | 5                     | EACH                    | \$4.63        | \$2.64 | \$2.32 | \$2.08 |
| 92538                                                | IRWIN | Fastener Drive | #4 TRI-WING INSERT BIT X 1"              | 6 73765 92538 5 |       | 5                     | EACH                    | \$1.80        | \$1.03 | \$0.90 | \$0.81 |
| 3053033                                              | IRWIN | Fastener Drive | INSERT BIT #4 TRI-WING 1"                | 6 73765 09805 8 |       | 5                     | EACH                    | \$4.63        | \$2.64 | \$2.32 | \$2.08 |
| 92539                                                | IRWIN | Fastener Drive | #5 TRI-WING INSERT BIT X 1"              | 6 73765 92539 2 |       | 5                     | EACH                    | \$1.80        | \$1.03 | \$0.90 | \$0.81 |
| 3053034                                              | IRWIN | Fastener Drive | INSERT BIT #5 TRI-WING 1"                | 6 73765 09806 5 |       | 5                     | EACH                    | \$4.63        | \$2.64 | \$2.32 | \$2.08 |
| 92540                                                | IRWIN | Fastener Drive | #6 TRI-WING INSERT BIT X 1- 1/4"         | 6 73765 92540 8 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3053035                                              | IRWIN | Fastener Drive | INSERT BIT #6 TRI-WING 1-1/4"            | 6 73765 09807 2 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |
| 92599                                                | IRWIN | Fastener Drive | #7 TRI-WING INSERT BIT X 1- 1/4"         | 6 73765 92599 6 |       | 5                     | EACH                    | \$2.58        | \$1.47 | \$1.29 | \$1.16 |

| STOCK #                                                   | BRAND | PRODUCT FAMILY | DESCRIPTION                      | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-----------------------------------------------------------|-------|----------------|----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>TRI-WING® + Insert Bit (cont'd)</b>                    |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 3053036                                                   | IRWIN | Fastener Drive | INSERT BIT #7 TRI-WING 1-1/4"    | 6 73765 09808 9 |       | 5                     | EACH                    | \$6.16        | \$3.51 | \$3.08 | \$2.77 |
| <b>TORQ-SET® + Insert Bits</b>                            |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 92230                                                     | IRWIN | Fastener Drive | #0 TORQ-SET INSERT BIT X 1"      | 6 73765 92230 8 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053037                                                   | IRWIN | Fastener Drive | #0 TORQ-SET + INSERT BIT X 1"    | 6 73765 09809 6 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92231                                                     | IRWIN | Fastener Drive | #1 TORQ-SET INSERT BIT X 1"      | 6 73765 92231 5 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053038                                                   | IRWIN | Fastener Drive | #1 TORQ-SET + INSERT BIT X 1"    | 6 73765 09810 2 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92232                                                     | IRWIN | Fastener Drive | #2 TORQ-SET INSERT BIT X 1"      | 6 73765 92232 2 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053039                                                   | IRWIN | Fastener Drive | #2 TORQ-SET + INSERT BIT X 1"    | 6 73765 09811 9 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 3053040                                                   | IRWIN | Fastener Drive | #3 TORQ-SET + INSERT BIT X 1"    | 6 73765 09812 6 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92233                                                     | IRWIN | Fastener Drive | #3 TORQ-SET INSERT BIT X 1"      | 6 73765 92233 9 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 92234                                                     | IRWIN | Fastener Drive | #4 TORQ-SET INSERT BIT X 1"      | 6 73765 92234 6 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053041                                                   | IRWIN | Fastener Drive | #4 TORQ-SET + INSERT BIT X 1"    | 6 73765 09813 3 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92235                                                     | IRWIN | Fastener Drive | #5 TORQ-SET INSERT BIT X 1"      | 6 73765 92235 3 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053042                                                   | IRWIN | Fastener Drive | #5 TORQ-SET + INSERT BIT X 1"    | 6 73765 09814 0 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92236                                                     | IRWIN | Fastener Drive | #6 TORQ-SET INSERT BIT X 1"      | 6 73765 92236 0 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053043                                                   | IRWIN | Fastener Drive | #6 TORQ-SET + INSERT BIT X 1"    | 6 73765 09815 7 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92238                                                     | IRWIN | Fastener Drive | #8 TORQ-SET INSERT BIT X 1"      | 6 73765 92238 4 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053044                                                   | IRWIN | Fastener Drive | #8 TORQ-SET + INSERT BIT X 1"    | 6 73765 09816 4 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 92240                                                     | IRWIN | Fastener Drive | #10 TORQ-SET INSERT BIT X 1"     | 6 73765 92240 7 |       | 5                     | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 3053045                                                   | IRWIN | Fastener Drive | #10 TORQ-SET + INSERT BIT X 1"   | 6 73765 09817 1 |       | 5                     | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| <b>Phillips Head Power Bits - 1/4" Shank - Bulk</b>       |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 93003ZR                                                   | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 1-15/16" | 6 73765 93003 7 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93007ZR                                                   | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 1-15/16" | 6 73765 93007 5 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93011                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 1-15/16" | 6 73765 93011 2 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93017                                                     | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 2-3/4"   | 6 73765 93017 4 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93019                                                     | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 2-3/4"   | 6 73765 93019 8 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93021                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 2-3/4"   | 6 73765 93021 1 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93043                                                     | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 3"       | 6 73765 93043 3 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93047                                                     | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 3"       | 6 73765 93047 1 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93049                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 3"       | 6 73765 93049 5 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93023                                                     | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 3-1/2"   | 6 73765 93023 5 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 93025                                                     | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 3-1/2"   | 6 73765 93025 9 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 93029                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 3-1/2"   | 6 73765 93029 7 |       | 10                    | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 93053                                                     | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 4"       | 6 73765 93053 2 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93057                                                     | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 4"       | 6 73765 93057 0 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93059                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 4"       | 6 73765 93059 4 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93063                                                     | IRWIN | Fastener Drive | #1 PHILLIPS POWER BIT - 6"       | 6 73765 93063 1 |       | 10                    | EACH                    | \$3.53        | \$2.01 | \$1.77 | \$1.59 |
| 93067                                                     | IRWIN | Fastener Drive | #2 PHILLIPS POWER BIT - 6"       | 6 73765 93067 9 |       | 10                    | EACH                    | \$3.53        | \$2.01 | \$1.77 | \$1.59 |
| 93069                                                     | IRWIN | Fastener Drive | #3 PHILLIPS POWER BIT - 6"       | 6 73765 93069 3 |       | 10                    | EACH                    | \$3.53        | \$2.01 | \$1.77 | \$1.59 |
| <b>Phillips Head Power Bits - 1/4" Shank - Retail Bag</b> |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 3520075B                                                  | IRWIN | Fastener Drive | POWER BIT 2P1-15/16" 5/BAG       | 6 73765 01343 3 |       | 5                     | PACK                    | \$5.78        | \$3.29 | \$2.89 | \$2.60 |
| <b>Phillips Head Power Bits - 1/4" Shank - Carded</b>     |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 3520031C                                                  | IRWIN | Fastener Drive | POWER BIT 1P1-15/16"             | 6 73765 01340 2 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 3520071C                                                  | IRWIN | Fastener Drive | POWER BIT 2P1-15/16"             | 6 73765 01341 9 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 3520075C                                                  | IRWIN | Fastener Drive | POWER BIT 2P1-15/16" 5PC         | 6 73765 01342 6 |       | 5                     | EACH                    | \$6.70        | \$3.82 | \$3.35 | \$3.02 |
| 3520111C                                                  | IRWIN | Fastener Drive | POWER BIT 3P1-15/16"             | 6 73765 01344 0 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 3520231C                                                  | IRWIN | Fastener Drive | POWER BIT 1P3-1/2"               | 6 73765 01345 7 |       | 5                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3520251C                                                  | IRWIN | Fastener Drive | POWER BIT 2P3-1/2"               | 6 73765 01346 4 |       | 5                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3520291C                                                  | IRWIN | Fastener Drive | POWER BIT 3P3-1/2"               | 6 73765 01347 1 |       | 5                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3520671C                                                  | IRWIN | Fastener Drive | POWER BIT 2P6"                   | 6 73765 01348 8 |       | 5                     | EACH                    | \$3.75        | \$2.14 | \$1.88 | \$1.69 |
| 3520691C                                                  | IRWIN | Fastener Drive | POWER BIT 3P6"                   | 6 73765 01349 5 |       | 5                     | EACH                    | \$3.75        | \$2.14 | \$1.88 | \$1.69 |
| 3521993C                                                  | IRWIN | Fastener Drive | POWER BIT 3PC SET 1-15/16"       | 6 73765 01350 1 |       | 5                     | EACH                    | \$3.52        | \$2.01 | \$1.76 | \$1.58 |
| <b>Phillips Head Power Bits - Carded</b>                  |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 3052007                                                   | IRWIN | Fastener Drive | POWER BIT 1P1-5/16" 2PC          | 6 73765 09385 5 |       | 5                     | PACK                    | \$1.25        | \$0.71 | \$0.63 | \$0.56 |
| 3052008                                                   | IRWIN | Fastener Drive | POWER BIT 1P3-1/2"               | 6 73765 09386 2 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 3052009                                                   | IRWIN | Fastener Drive | POWER BIT 2P2-3/4" 2PC           | 6 73765 09387 9 |       | 5                     | PACK                    | \$2.38        | \$1.36 | \$1.19 | \$1.07 |
| <b>POZIDRIV® Power Bits - Bulk</b>                        |       |                |                                  |                 |       |                       |                         |               |        |        |        |
| 93073                                                     | IRWIN | Fastener Drive | #1 POZIDRIV POWER BIT - 2"       | 6 73765 93073 0 |       | 10                    | EACH                    | \$1.60        | \$0.91 | \$0.80 | \$0.72 |
| 93077                                                     | IRWIN | Fastener Drive | #2 POZIDRIV POWER BIT - 2"       | 6 73765 93077 8 |       | 10                    | EACH                    | \$1.60        | \$0.91 | \$0.80 | \$0.72 |
| 93079                                                     | IRWIN | Fastener Drive | #3 POZIDRIV POWER BIT - 2"       | 6 73765 93079 2 |       | 10                    | EACH                    | \$1.60        | \$0.91 | \$0.80 | \$0.72 |
| 93036                                                     | IRWIN | Fastener Drive | #1 POZIDRIV POWER BIT - 3-1/2"   | 6 73765 93036 5 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93037                                                     | IRWIN | Fastener Drive | #2 POZIDRIV POWER BIT - 3-1/2"   | 6 73765 93037 2 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |

| STOCK #                                                | BRAND | PRODUCT FAMILY | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|--------------------------------------------------------|-------|----------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>POZIDRIV+ Power Bits - Bulk (cont'd)</b>            |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93038                                                  | IRWIN | Fastener Drive | #3 POZIDRIV POWER BIT - 3-1/2"        | 6 73765 93038 9 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93039                                                  | IRWIN | Fastener Drive | #1 POZIDRIV POWER BIT - 6"            | 6 73765 93039 6 |       | 10                    | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 93040                                                  | IRWIN | Fastener Drive | #2 POZIDRIV POWER BIT - 6"            | 6 73765 93040 2 |       | 10                    | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 93041                                                  | IRWIN | Fastener Drive | #3 POZIDRIV POWER BIT - 6"            | 6 73765 93041 9 |       | 10                    | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| <b>POZIDRIV+ Power Bits - Carded</b>                   |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 3052022                                                | IRWIN | Fastener Drive | POWER BITS 1 POZIDRIV 3-1/2"          | 6 73765 09423 4 |       | 5                     | EACH                    | \$0.67        | \$0.38 | \$0.34 | \$0.30 |
| 3052023                                                | IRWIN | Fastener Drive | POWER BITS 2 POZIDRIV 3-1/2"          | 6 73765 09424 1 |       | 5                     | EACH                    | \$0.67        | \$0.38 | \$0.34 | \$0.30 |
| 3052024                                                | IRWIN | Fastener Drive | POWER BITS 3 POZIDRIV 3-1/2"          | 6 73765 09425 8 |       | 5                     | EACH                    | \$0.67        | \$0.38 | \$0.34 | \$0.30 |
| <b>Frearson Power Bit - Bulk</b>                       |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93481                                                  | IRWIN | Fastener Drive | FREARSON POWER BIT                    | 6 73765 93481 3 |       | 10                    | EACH                    | \$0.71        | \$0.40 | \$0.36 | \$0.32 |
| <b>Square Recess Power Bit - 1 Pc. Design - Bulk</b>   |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93203                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93203 1 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93205                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93205 5 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93207                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93207 9 |       | 10                    | EACH                    | \$0.54        | \$0.31 | \$0.27 | \$0.24 |
| 93211                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93211 6 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93213                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93213 0 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93215                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93215 4 |       | 10                    | EACH                    | \$0.99        | \$0.56 | \$0.50 | \$0.45 |
| 93219                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 3"       | 6 73765 93219 2 |       | 10                    | EACH                    | \$1.07        | \$0.61 | \$0.54 | \$0.48 |
| 93221                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 3"       | 6 73765 93221 5 |       | 10                    | EACH                    | \$1.07        | \$0.61 | \$0.54 | \$0.48 |
| 93223                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 3"       | 6 73765 93223 9 |       | 10                    | EACH                    | \$1.07        | \$0.61 | \$0.54 | \$0.48 |
| 93225                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 4"       | 6 73765 93225 3 |       | 10                    | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 93226                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 4"       | 6 73765 93226 0 |       | 10                    | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 93227                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 4"       | 6 73765 93227 7 |       | 10                    | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 93230ZR                                                | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 6"       | 6 73765 93230 7 |       | 10                    | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93231                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 6"       | 6 73765 93231 4 |       | 10                    | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93232                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 6"       | 6 73765 93232 1 |       | 10                    | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| <b>Square Recess Power Bit - 1 Pc. Design - Carded</b> |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93219C                                                 | IRWIN | Fastener Drive | #1 SQ RECESS POWER BIT 3" CARDED      | 6 73765 08725 0 |       | 5                     | EACH                    | \$1.04        | \$0.59 | \$0.52 | \$0.47 |
| 93221C                                                 | IRWIN | Fastener Drive | #2 SQ RECESS POWER BIT 3" CARDED      | 6 73765 08726 7 |       | 5                     | EACH                    | \$1.04        | \$0.59 | \$0.52 | \$0.47 |
| 4935199                                                | IRWIN | Fastener Drive | #3 SQ RECESS POWER BIT 3" CARDED      | 6 73765 11020 0 |       | 5                     | EACH                    | \$1.04        | \$0.59 | \$0.52 | \$0.47 |
| 3522031C                                               | IRWIN | Fastener Drive | POWER BIT 1SQ 1-15/16"                | 6 73765 01351 8 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 3522051C                                               | IRWIN | Fastener Drive | POWER BIT 2SQ 1-15/16"                | 6 73765 01352 5 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 3522055C                                               | IRWIN | Fastener Drive | POWER BIT 2SQ 1-15/16" 5PC            | 6 73765 01353 2 |       | 5                     | EACH                    | \$6.70        | \$3.82 | \$3.35 | \$3.02 |
| 3522071C                                               | IRWIN | Fastener Drive | POWER BIT 3SQ 1-15/16"                | 6 73765 01354 9 |       | 5                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3522311C                                               | IRWIN | Fastener Drive | POWER BIT 2SQ 6"                      | 6 73765 01355 6 |       | 5                     | EACH                    | \$2.69        | \$1.53 | \$1.35 | \$1.21 |
| 3522993C                                               | IRWIN | Fastener Drive | POWER BIT 3PC SQ SET 1-15/16"         | 6 73765 01358 7 |       | 5                     | EACH                    | \$5.67        | \$3.23 | \$2.84 | \$2.55 |
| <b>Square Recess Power Bit - 2 Pc. Design - Bulk</b>   |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93235                                                  | IRWIN | Fastener Drive | #0 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93235 2 |       | 10                    | EACH                    | \$0.58        | \$0.33 | \$0.29 | \$0.26 |
| 93237                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93237 6 |       | 10                    | EACH                    | \$0.58        | \$0.33 | \$0.29 | \$0.26 |
| 93239                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93239 0 |       | 10                    | EACH                    | \$0.58        | \$0.33 | \$0.29 | \$0.26 |
| 93241                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 1-15/16" | 6 73765 93241 3 |       | 10                    | EACH                    | \$0.58        | \$0.33 | \$0.29 | \$0.26 |
| 93245                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93245 1 |       | 10                    | EACH                    | \$0.73        | \$0.42 | \$0.37 | \$0.33 |
| 93247                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93247 5 |       | 10                    | EACH                    | \$0.73        | \$0.42 | \$0.37 | \$0.33 |
| 93249                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 2-3/4"   | 6 73765 93249 9 |       | 10                    | EACH                    | \$0.73        | \$0.42 | \$0.37 | \$0.33 |
| 93253                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 3"       | 6 73765 93253 6 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 93255                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 3"       | 6 73765 93255 0 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 93257                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 3"       | 6 73765 93257 4 |       | 10                    | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 93263                                                  | IRWIN | Fastener Drive | #1 SQUARE RECESS POWER BIT - 6"       | 6 73765 93263 5 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93265                                                  | IRWIN | Fastener Drive | #2 SQUARE RECESS POWER BIT - 6"       | 6 73765 93265 9 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93267                                                  | IRWIN | Fastener Drive | #3 SQUARE RECESS POWER BIT - 6"       | 6 73765 93267 3 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| <b>Square Recess Power Bit - 2 Pc. Design - Carded</b> |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 3522391C                                               | IRWIN | Fastener Drive | POWER BIT 2SQ 1-15/16"                | 6 73765 01356 3 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 3522395C                                               | IRWIN | Fastener Drive | POWER BIT 2SQ 1-15/16" 5PC            | 6 73765 01357 0 |       | 5                     | EACH                    | \$7.06        | \$4.02 | \$3.53 | \$3.18 |
| <b>Slotted Power Bits - Bulk</b>                       |       |                |                                       |                 |       |                       |                         |               |        |        |        |
| 93103                                                  | IRWIN | Fastener Drive | 3 - 4 SLOTTED POWER BIT X 1-15/16"    | 6 73765 93103 4 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93105ZR                                                | IRWIN | Fastener Drive | 4 - 5 SLOTTED POWER BIT X 1-15/16"    | 6 73765 93105 8 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93107                                                  | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT X 1-15/16"    | 6 73765 93107 2 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93109                                                  | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT X 1-15/16"    | 6 73765 93109 6 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93111                                                  | IRWIN | Fastener Drive | 8 - 10 SLOTTED POWER BIT X 1-15/16"   | 6 73765 93111 9 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93113ZR                                                | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT X 1-15/16"  | 6 73765 93113 3 |       | 10                    | EACH                    | \$0.66        | \$0.38 | \$0.33 | \$0.30 |
| 93115                                                  | IRWIN | Fastener Drive | 12 - 14 SLOTTED POWER BIT X 1-15/16"  | 6 73765 93115 7 |       | 10                    | EACH                    | \$1.12        | \$0.64 | \$0.56 | \$0.50 |
| 93123                                                  | IRWIN | Fastener Drive | 3 - 4 SLOTTED POWER BIT X 2-3/4"      | 6 73765 93123 2 |       | 10                    | EACH                    | \$0.98        | \$0.56 | \$0.49 | \$0.44 |

| STOCK #                                   | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Slotted Power Bits - Bulk (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93125                                     | IRWIN | Fastener Drive | 4 - 5 SLOTTED POWER BIT X 2-3/4"         | 6 73765 93125 6 |       | 10                    | EACH                    | \$0.98        | \$0.56 | \$0.49 | \$0.44 |
| 93127                                     | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT X 2-3/4"         | 6 73765 93127 0 |       | 10                    | EACH                    | \$0.98        | \$0.56 | \$0.49 | \$0.44 |
| 93129                                     | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT X 2-3/4"         | 6 73765 93129 4 |       | 10                    | EACH                    | \$0.98        | \$0.56 | \$0.49 | \$0.44 |
| 93131                                     | IRWIN | Fastener Drive | 8 - 10 SLOTTED POWER BIT X 2-3/4"        | 6 73765 93131 7 |       | 10                    | EACH                    | \$0.98        | \$0.56 | \$0.49 | \$0.44 |
| 93133                                     | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT X 2-3/4"       | 6 73765 93133 1 |       | 10                    | EACH                    | \$1.34        | \$0.76 | \$0.67 | \$0.60 |
| 93135                                     | IRWIN | Fastener Drive | 12 - 14 SLOTTED POWER BIT X 2-3/4"       | 6 73765 93135 5 |       | 10                    | EACH                    | \$1.34        | \$0.76 | \$0.67 | \$0.60 |
| 93139                                     | IRWIN | Fastener Drive | 3 - 4 SLOTTED POWER BIT X 3"             | 6 73765 93139 3 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93141                                     | IRWIN | Fastener Drive | 4 - 5 SLOTTED POWER BIT X 3"             | 6 73765 93141 6 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93143                                     | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT X 3"             | 6 73765 93143 0 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93145                                     | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT X 3"             | 6 73765 93145 4 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93147                                     | IRWIN | Fastener Drive | 8 - 10 SLOTTED POWER BIT X 3"            | 6 73765 93147 8 |       | 10                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 93149                                     | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT X 3"           | 6 73765 93149 2 |       | 10                    | EACH                    | \$1.75        | \$1.00 | \$0.88 | \$0.79 |
| 93151                                     | IRWIN | Fastener Drive | 12 - 14 SLOTTED POWER BIT X 3"           | 6 73765 93151 5 |       | 10                    | EACH                    | \$1.75        | \$1.00 | \$0.88 | \$0.79 |
| 93155                                     | IRWIN | Fastener Drive | 3 - 4 SLOTTED POWER BIT X 3-1/2"         | 6 73765 93155 3 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93157                                     | IRWIN | Fastener Drive | 4 - 5 SLOTTED POWER BIT X 3-1/2"         | 6 73765 93157 7 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93159                                     | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT X 3-1/2"         | 6 73765 93159 1 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93161                                     | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT X 3-1/2"         | 6 73765 93161 4 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93163                                     | IRWIN | Fastener Drive | 8 - 10 SLOTTED POWER BIT X 3-1/2"        | 6 73765 93163 8 |       | 10                    | EACH                    | \$1.58        | \$0.90 | \$0.79 | \$0.71 |
| 93165                                     | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT X 3-1/2"       | 6 73765 93165 2 |       | 10                    | EACH                    | \$2.05        | \$1.17 | \$1.03 | \$0.92 |
| 93167                                     | IRWIN | Fastener Drive | 12 - 14 SLOTTED POWER BIT X 3-1/2"       | 6 73765 93167 6 |       | 10                    | EACH                    | \$2.05        | \$1.17 | \$1.03 | \$0.92 |
| 93173                                     | IRWIN | Fastener Drive | 3 - 4 SLOTTED POWER BIT X 6"             | 6 73765 93173 7 |       | 5                     | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93175                                     | IRWIN | Fastener Drive | 4 - 5 SLOTTED POWER BIT X 6"             | 6 73765 93175 1 |       | 5                     | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93177                                     | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT X 6"             | 6 73765 93177 5 |       | 5                     | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93179                                     | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT X 6"             | 6 73765 93179 9 |       | 5                     | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93181                                     | IRWIN | Fastener Drive | 8 - 10 SLOTTED POWER BIT X 6"            | 6 73765 93181 2 |       | 5                     | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 93183                                     | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT X 6"           | 6 73765 93183 6 |       | 5                     | EACH                    | \$3.38        | \$1.93 | \$1.69 | \$1.52 |
| 93185                                     | IRWIN | Fastener Drive | 12 - 14 SLOTTED POWER BIT X 6"           | 6 73765 93185 0 |       | 5                     | EACH                    | \$3.38        | \$1.93 | \$1.69 | \$1.52 |
| <b>Slotted Power Bits - Carded</b>        |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3052010                                   | IRWIN | Fastener Drive | POWER BIT 5-6SL 1-15/16"                 | 6 73765 09388 6 |       | 5                     | EACH                    | \$0.80        | \$0.46 | \$0.40 | \$0.36 |
| 3521091C                                  | IRWIN | Fastener Drive | POWER BIT 6-8SL 1-15/16"                 | 6 73765 01359 4 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3521111C                                  | IRWIN | Fastener Drive | POWER BIT 8-10SL 1-15/16"                | 6 73765 01360 0 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3521131C                                  | IRWIN | Fastener Drive | POWER BIT 10-12SL 1-15/16"               | 6 73765 01361 7 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 3523993C                                  | IRWIN | Fastener Drive | POWER BIT 3PC SL SET 1-15/16"            | 6 73765 01362 4 |       | 5                     | EACH                    | \$3.79        | \$2.16 | \$1.90 | \$1.71 |
| <b>Slotted Power Bit w/ Finder - Bulk</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93191                                     | IRWIN | Fastener Drive | 5 - 6 SLOTTED POWER BIT WITH FINDER      | 6 73765 93191 1 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93193                                     | IRWIN | Fastener Drive | 6 - 8 SLOTTED POWER BIT WITH FINDER      | 6 73765 93193 5 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93195                                     | IRWIN | Fastener Drive | 10 - 12 SLOTTED POWER BIT WITH FINDER    | 6 73765 93195 9 |       | 10                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 93186                                     | IRWIN | Fastener Drive | 4-5 SLOTTED PWER BIT WITH FINDER X 3-3/4 | 6 73765 93186 7 |       | 10                    | EACH                    | \$3.39        | \$1.93 | \$1.70 | \$1.53 |
| 93187                                     | IRWIN | Fastener Drive | 5-6 SLOTTED PWER BIT WITH FINDER X 3-3/4 | 6 73765 93187 4 |       | 10                    | EACH                    | \$3.39        | \$1.93 | \$1.70 | \$1.53 |
| 93188                                     | IRWIN | Fastener Drive | 6-8 SLOTTED PWER BIT WITH FINDER X 3-3/4 | 6 73765 93188 1 |       | 10                    | EACH                    | \$3.39        | \$1.93 | \$1.70 | \$1.53 |
| 93189                                     | IRWIN | Fastener Drive | 8-10SLOTTED PWER BIT WITH FINDER X 3-3/4 | 6 73765 93189 8 |       | 10                    | EACH                    | \$3.39        | \$1.93 | \$1.70 | \$1.53 |
| <b>TORX++ Power Bits - Bulk</b>           |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93306                                     | IRWIN | Fastener Drive | T6 POWER BIT X 1-15/16"                  | 6 73765 93306 9 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 93309                                     | IRWIN | Fastener Drive | T7 POWER BIT X 1-15/16"                  | 6 73765 93309 0 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 93312                                     | IRWIN | Fastener Drive | T8 POWER BIT X 1-15/16"                  | 6 73765 93312 0 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 93315                                     | IRWIN | Fastener Drive | T9 POWER BIT X 1-15/16"                  | 6 73765 93315 1 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 93318                                     | IRWIN | Fastener Drive | T10 POWER BIT X 1-15/16"                 | 6 73765 93318 2 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 93321                                     | IRWIN | Fastener Drive | T15 POWER BIT X 1-15/16"                 | 6 73765 93321 2 |       | 5                     | EACH                    | \$2.75        | \$1.57 | \$1.38 | \$1.24 |
| 93324                                     | IRWIN | Fastener Drive | T20 POWER BIT X 1-15/16"                 | 6 73765 93324 3 |       | 5                     | EACH                    | \$2.52        | \$1.44 | \$1.26 | \$1.13 |
| 93327                                     | IRWIN | Fastener Drive | T25 POWER BIT X 1-15/16"                 | 6 73765 93327 4 |       | 5                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 93330                                     | IRWIN | Fastener Drive | T27 POWER BIT X 1-15/16"                 | 6 73765 93330 4 |       | 5                     | EACH                    | \$2.79        | \$1.59 | \$1.40 | \$1.26 |
| 93333                                     | IRWIN | Fastener Drive | T30 POWER BIT X 1-15/16"                 | 6 73765 93333 5 |       | 5                     | EACH                    | \$3.14        | \$1.79 | \$1.57 | \$1.41 |
| 93336                                     | IRWIN | Fastener Drive | T40 POWER BIT X 1-15/16"                 | 6 73765 93336 6 |       | 5                     | EACH                    | \$3.39        | \$1.93 | \$1.70 | \$1.53 |
| 93337                                     | IRWIN | Fastener Drive | T 7 POWER BIT X 2-3/4"                   | 6 73765 93337 3 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 93339                                     | IRWIN | Fastener Drive | T 8 POWER BIT X 2-3/4"                   | 6 73765 93339 7 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 93340                                     | IRWIN | Fastener Drive | T 9 POWER BIT X 2-3/4"                   | 6 73765 93340 3 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 93341                                     | IRWIN | Fastener Drive | T10 POWER BIT X 2-3/4"                   | 6 73765 93341 0 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 93342                                     | IRWIN | Fastener Drive | T15 POWER BIT X 2-3/4"                   | 6 73765 93342 7 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 93343                                     | IRWIN | Fastener Drive | T20 POWER BIT X 2-3/4"                   | 6 73765 93343 4 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 93344                                     | IRWIN | Fastener Drive | T25 POWER BIT X 2-3/4"                   | 6 73765 93344 1 |       | 5                     | EACH                    | \$3.16        | \$1.80 | \$1.58 | \$1.42 |
| 93345                                     | IRWIN | Fastener Drive | T27 POWER BIT X 2-3/4"                   | 6 73765 93345 8 |       | 5                     | EACH                    | \$3.19        | \$1.82 | \$1.60 | \$1.44 |
| 93346                                     | IRWIN | Fastener Drive | T30 POWER BIT X 2-3/4"                   | 6 73765 93346 5 |       | 5                     | EACH                    | \$3.81        | \$2.17 | \$1.91 | \$1.71 |
| 93347                                     | IRWIN | Fastener Drive | T40 POWER BIT X 2-3/4"                   | 6 73765 93347 2 |       | 5                     | EACH                    | \$3.98        | \$2.27 | \$1.99 | \$1.79 |

| STOCK #                                  | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>TORX++ Power Bits - Bulk (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93356                                    | IRWIN | Fastener Drive | T 7 POWER BIT X 3-1/2"                   | 6 73765 93356 4 |       | 5                     | EACH                    | \$3.73        | \$2.13 | \$1.87 | \$1.68 |
| 93357                                    | IRWIN | Fastener Drive | T 8 POWER BIT X 3-1/2"                   | 6 73765 93357 1 |       | 5                     | EACH                    | \$3.73        | \$2.13 | \$1.87 | \$1.68 |
| 93358                                    | IRWIN | Fastener Drive | T 9 POWER BIT X 3-1/2"                   | 6 73765 93358 8 |       | 5                     | EACH                    | \$3.73        | \$2.13 | \$1.87 | \$1.68 |
| 93359                                    | IRWIN | Fastener Drive | T10 POWER BIT X 3-1/2"                   | 6 73765 93359 5 |       | 5                     | EACH                    | \$3.73        | \$2.13 | \$1.87 | \$1.68 |
| 93360                                    | IRWIN | Fastener Drive | T15 POWER BIT X 3-1/2"                   | 6 73765 93360 1 |       | 5                     | EACH                    | \$3.79        | \$2.16 | \$1.90 | \$1.71 |
| 93361                                    | IRWIN | Fastener Drive | T20 POWER BIT X 3-1/2"                   | 6 73765 93361 8 |       | 5                     | EACH                    | \$3.51        | \$2.00 | \$1.76 | \$1.58 |
| 93362                                    | IRWIN | Fastener Drive | T25 POWER BIT X 3-1/2"                   | 6 73765 93362 5 |       | 5                     | EACH                    | \$3.61        | \$2.06 | \$1.81 | \$1.62 |
| 93363                                    | IRWIN | Fastener Drive | T27 POWER BIT X 3-1/2"                   | 6 73765 93363 2 |       | 5                     | EACH                    | \$3.62        | \$2.06 | \$1.81 | \$1.63 |
| 93364                                    | IRWIN | Fastener Drive | T30 POWER BIT X 3-1/2"                   | 6 73765 93364 9 |       | 5                     | EACH                    | \$3.60        | \$2.05 | \$1.80 | \$1.62 |
| 93365                                    | IRWIN | Fastener Drive | T40 POWER BIT X 3-1/2"                   | 6 73765 93365 6 |       | 5                     | EACH                    | \$3.92        | \$2.23 | \$1.96 | \$1.76 |
| 93367                                    | IRWIN | Fastener Drive | T10 POWER BIT X 6"                       | 6 73765 93367 0 |       | 5                     | EACH                    | \$5.30        | \$3.02 | \$2.65 | \$2.39 |
| 93368                                    | IRWIN | Fastener Drive | T15 POWER BIT X 6"                       | 6 73765 93368 7 |       | 5                     | EACH                    | \$5.38        | \$3.07 | \$2.69 | \$2.42 |
| 93369                                    | IRWIN | Fastener Drive | T20 POWER BIT X 6"                       | 6 73765 93369 4 |       | 5                     | EACH                    | \$4.90        | \$2.79 | \$2.45 | \$2.21 |
| 93370                                    | IRWIN | Fastener Drive | T25 POWER BIT X 6"                       | 6 73765 93370 0 |       | 5                     | EACH                    | \$4.98        | \$2.84 | \$2.49 | \$2.24 |
| 93371                                    | IRWIN | Fastener Drive | T27 POWER BIT X 6"                       | 6 73765 93371 7 |       | 5                     | EACH                    | \$4.96        | \$2.83 | \$2.48 | \$2.23 |
| 93372                                    | IRWIN | Fastener Drive | T30 POWER BIT X 6"                       | 6 73765 93372 4 |       | 5                     | EACH                    | \$4.97        | \$2.83 | \$2.49 | \$2.24 |
| 93373                                    | IRWIN | Fastener Drive | T40 POWER BIT X 6"                       | 6 73765 93373 1 |       | 5                     | EACH                    | \$4.96        | \$2.83 | \$2.48 | \$2.23 |
| <b>TORX++ Power Bits - Carded</b>        |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 3523181C                                 | IRWIN | Fastener Drive | POWER BIT T10 1-15/16"                   | 6 73765 01363 1 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3523211C                                 | IRWIN | Fastener Drive | POWER BIT T15 1-15/16"                   | 6 73765 01364 8 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3523241C                                 | IRWIN | Fastener Drive | POWER BIT T20 1-15/16"                   | 6 73765 01365 5 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3523271C                                 | IRWIN | Fastener Drive | POWER BIT T25 1-15/16"                   | 6 73765 01366 2 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3523301C                                 | IRWIN | Fastener Drive | POWER BIT T27 1-15/16"                   | 6 73765 01367 9 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3523331C                                 | IRWIN | Fastener Drive | POWER BIT T30 1-15/16"                   | 6 73765 01368 6 |       | 5                     | EACH                    | \$3.17        | \$1.81 | \$1.59 | \$1.43 |
| 3052011                                  | IRWIN | Fastener Drive | POWER BIT 540 1-15/16"                   | 6 73765 09390 9 |       | 5                     | EACH                    | \$4.01        | \$2.29 | \$2.01 | \$1.80 |
| 3052012                                  | IRWIN | Fastener Drive | POWER BIT T15 2-3/4"                     | 6 73765 09391 6 |       | 5                     | EACH                    | \$4.01        | \$2.29 | \$2.01 | \$1.80 |
| 3052013                                  | IRWIN | Fastener Drive | POWER BIT T20 2-3/4"                     | 6 73765 09392 3 |       | 5                     | EACH                    | \$3.62        | \$2.06 | \$1.81 | \$1.63 |
| 3052014                                  | IRWIN | Fastener Drive | POWER BIT T25 2-3/4"                     | 6 73765 09393 0 |       | 5                     | EACH                    | \$3.62        | \$2.06 | \$1.81 | \$1.63 |
| 3052015                                  | IRWIN | Fastener Drive | POWER BIT T15 3-1/2"                     | 6 73765 09394 7 |       | 5                     | EACH                    | \$4.41        | \$2.51 | \$2.21 | \$1.98 |
| 3052016                                  | IRWIN | Fastener Drive | POWER BIT T20 3-1/2"                     | 6 73765 09395 4 |       | 5                     | EACH                    | \$4.11        | \$2.34 | \$2.06 | \$1.85 |
| 3052017                                  | IRWIN | Fastener Drive | POWER BIT T25 3-1/2"                     | 6 73765 09396 1 |       | 5                     | EACH                    | \$4.26        | \$2.43 | \$2.13 | \$1.92 |
| 3052018                                  | IRWIN | Fastener Drive | POWER BIT T10 6"                         | 6 73765 09397 8 |       | 5                     | EACH                    | \$6.17        | \$3.52 | \$3.09 | \$2.78 |
| 3052019                                  | IRWIN | Fastener Drive | POWER BIT T15 6"                         | 6 73765 09398 5 |       | 5                     | EACH                    | \$6.28        | \$3.58 | \$3.14 | \$2.83 |
| 3052020                                  | IRWIN | Fastener Drive | POWER BIT T20 6"                         | 6 73765 09399 2 |       | 5                     | EACH                    | \$5.71        | \$3.25 | \$2.86 | \$2.57 |
| 3052021                                  | IRWIN | Fastener Drive | POWER BIT T25 6"                         | 6 73765 09400 5 |       | 5                     | EACH                    | \$5.82        | \$3.32 | \$2.91 | \$2.62 |
| 3524993C                                 | IRWIN | Fastener Drive | POWER BIT 3PC TORX SET 1-15/16"          | 6 73765 01370 9 |       | 5                     | EACH                    | \$6.70        | \$3.82 | \$3.35 | \$3.02 |
| <b>Hex Head Power Bits - Bulk</b>        |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93403                                    | IRWIN | Fastener Drive | 1/16" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93403 5 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93405                                    | IRWIN | Fastener Drive | 5/64" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93405 9 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93407                                    | IRWIN | Fastener Drive | 3/32" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93407 3 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93409                                    | IRWIN | Fastener Drive | 7/64" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93409 7 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93411                                    | IRWIN | Fastener Drive | 1/8" SOCKET HEAD POWER BIT X 1-15/16"    | 6 73765 93411 0 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93413                                    | IRWIN | Fastener Drive | 9/64" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93413 4 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93415                                    | IRWIN | Fastener Drive | 5/32" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93415 8 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93419                                    | IRWIN | Fastener Drive | 3/16" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93419 6 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93423                                    | IRWIN | Fastener Drive | 7/32" SOCKET HEAD POWER BIT X 1-15/16"   | 6 73765 93423 3 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| 93427                                    | IRWIN | Fastener Drive | 1/4" SOCKET HEAD POWER BIT X 1-15/16"    | 6 73765 93427 1 |       | 5                     | EACH                    | \$1.52        | \$0.87 | \$0.76 | \$0.68 |
| <b>Clutch G Power Bit - Bulk</b>         |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93463                                    | IRWIN | Fastener Drive | 1/8" CLUTCH TYPE G POWER BIT X 1-15/16"  | 6 73765 93463 9 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 93467                                    | IRWIN | Fastener Drive | 5/32" CLUTCH TYPE G POWER BIT X 1-15/16" | 6 73765 93467 7 |       | 5                     | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 93471                                    | IRWIN | Fastener Drive | 3/16" CLUTCH TYPE G POWER BIT X 1-15/16" | 6 73765 93471 4 |       | 5                     | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 93475                                    | IRWIN | Fastener Drive | 5/32" CLUTCH TYPE G POWER BIT X 2-3/4"   | 6 73765 93475 2 |       | 5                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| <b>TORQ-SET Power Bits</b>               |       |                |                                          |                 |       |                       |                         |               |        |        |        |
| 93430                                    | IRWIN | Fastener Drive | #0 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93430 1 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3052025                                  | IRWIN | Fastener Drive | #0 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09818 8 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |
| 93431                                    | IRWIN | Fastener Drive | #1 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93431 8 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3052026                                  | IRWIN | Fastener Drive | #1 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09819 5 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |
| 93432                                    | IRWIN | Fastener Drive | #2 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93432 5 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3052027                                  | IRWIN | Fastener Drive | #2 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09820 1 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |
| 93433                                    | IRWIN | Fastener Drive | #3 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93433 2 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3052028                                  | IRWIN | Fastener Drive | #3 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09821 8 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |
| 93434                                    | IRWIN | Fastener Drive | #4 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93434 9 |       | 5                     | EACH                    | \$2.24        | \$1.28 | \$1.12 | \$1.01 |
| 3052029                                  | IRWIN | Fastener Drive | #4 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09822 5 |       | 5                     | EACH                    | \$5.52        | \$3.15 | \$2.76 | \$2.48 |

| STOCK #                                                       | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%  | 55.0%  |
|---------------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|--------|--------|
| <b>TORQ-SET Power Bits (cont'd)</b>                           |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93435                                                         | IRWIN | Fastener Drive | #5 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93435 6 |       | 5                     | EACH                    | \$2.24        | \$1.28  | \$1.12 | \$1.01 |
| 3052030                                                       | IRWIN | Fastener Drive | #5 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09823 2 |       | 5                     | EACH                    | \$5.52        | \$3.15  | \$2.76 | \$2.48 |
| 93436                                                         | IRWIN | Fastener Drive | #6 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93436 3 |       | 5                     | EACH                    | \$2.24        | \$1.28  | \$1.12 | \$1.01 |
| 3052031                                                       | IRWIN | Fastener Drive | #6 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09824 9 |       | 5                     | EACH                    | \$5.52        | \$3.15  | \$2.76 | \$2.48 |
| 93438                                                         | IRWIN | Fastener Drive | #8 TORQ-SET POWER BIT X 1-1/4"           | 6 73765 93438 7 |       | 5                     | EACH                    | \$2.24        | \$1.28  | \$1.12 | \$1.01 |
| 3052032                                                       | IRWIN | Fastener Drive | #8 TORQ SET + POWER BIT X 1-1/4"         | 6 73765 09825 6 |       | 5                     | EACH                    | \$5.52        | \$3.15  | \$2.76 | \$2.48 |
| 93439                                                         | IRWIN | Fastener Drive | #10 TORQ-SET POWER BIT X 1-1/4"          | 6 73765 93439 4 |       | 5                     | EACH                    | \$2.24        | \$1.28  | \$1.12 | \$1.01 |
| 3052033                                                       | IRWIN | Fastener Drive | #10 TORQ SET + POWER BIT X 1-1/4"        | 6 73765 09826 3 |       | 5                     | EACH                    | \$5.52        | \$3.15  | \$2.76 | \$2.48 |
| <b>Double Ended Power Bits - Bulk</b>                         |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93503                                                         | IRWIN | Fastener Drive | #1PH/6 -8 SLOTTED DOUBLE-END BIT X 1-1/2 | 6 73765 93503 2 |       | 10                    | EACH                    | \$0.85        | \$0.48  | \$0.43 | \$0.38 |
| 93509                                                         | IRWIN | Fastener Drive | #2PH/8 -10SLOTTED DOUBLE-END BIT X 1-1/2 | 6 73765 93509 4 |       | 10                    | EACH                    | \$0.85        | \$0.48  | \$0.43 | \$0.38 |
| 93515ZR                                                       | IRWIN | Fastener Drive | #3PH/10-12SLOTTED DOUBLE-END BIT X 1-1/2 | 6 73765 93515 5 |       | 10                    | EACH                    | \$0.82        | \$0.47  | \$0.41 | \$0.37 |
| 93521                                                         | IRWIN | Fastener Drive | #1PH/6 -8 SLOTTED DOUBLE-END BIT X 2-3/8 | 6 73765 93521 6 |       | 10                    | EACH                    | \$0.82        | \$0.47  | \$0.41 | \$0.37 |
| 93525                                                         | IRWIN | Fastener Drive | #2PH/8 -10SLOTTED DOUBLE-END BIT X 2-3/8 | 6 73765 93525 4 |       | 10                    | EACH                    | \$0.82        | \$0.47  | \$0.41 | \$0.37 |
| 353202                                                        | IRWIN | Fastener Drive | #2PH/#2PH DOUBLE-END BIT 2-3/8" OAL-BULK | 6 73765 01376 1 |       | 10                    | EACH                    | \$1.15        | \$0.66  | \$0.58 | \$0.52 |
| 353203                                                        | IRWIN | Fastener Drive | #2 SQ RCS/#2 SQ RCS DOUBLE-END BIT 2-3/8 | 6 73765 01379 2 |       | 10                    | EACH                    | \$1.15        | \$0.66  | \$0.58 | \$0.52 |
| <b>Double Ended Power Bits - Retail Bags</b>                  |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 3532025B                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/2P2-3/8" 5/BAG         | 6 73765 01378 5 |       | 5                     | PACK                    | \$5.78        | \$3.29  | \$2.89 | \$2.60 |
| 3535095B                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/8-10SL 1-1/2" 5/BAG    | 6 73765 01372 3 |       | 5                     | PACK                    | \$5.75        | \$3.28  | \$2.88 | \$2.59 |
| 3535255B                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/8-10SL 2-3/8" 5/BAG    | 6 73765 01374 7 |       | 5                     | PACK                    | \$5.75        | \$3.28  | \$2.88 | \$2.59 |
| <b>Double Ended Power Bits - Carded</b>                       |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 3054001                                                       | IRWIN | Fastener Drive | DOUBLE END BIT 1P/6-8SL 2PC              | 6 73765 09421 0 |       | 5                     | PACK                    | \$1.90        | \$1.08  | \$0.95 | \$0.86 |
| 3532022C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/2P2-3/8" 2PC           | 6 73765 01377 8 |       | 5                     | PACK                    | \$2.43        | \$1.39  | \$1.22 | \$1.09 |
| 3532032C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2SQ/2SQ 2-3/8" 2/PC       | 6 73765 01380 8 |       | 5                     | EACH                    | \$2.43        | \$1.39  | \$1.22 | \$1.09 |
| 3532993C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 3PC SET 2-3/8"            | 6 73765 01384 6 |       | 5                     | EACH                    | \$3.62        | \$2.06  | \$1.81 | \$1.63 |
| 3533012C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/8-10SL 3-1/2" 2PC      | 6 73765 01383 9 |       | 5                     | PACK                    | \$2.90        | \$1.65  | \$1.45 | \$1.31 |
| 3535092C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/8-10SL 1-1/2" 2PC      | 6 73765 01371 6 |       | 5                     | PACK                    | \$2.43        | \$1.39  | \$1.22 | \$1.09 |
| 3535252C                                                      | IRWIN | Fastener Drive | DOUBLE END BIT 2P/8-10SL 2-3/8" 2PC      | 6 73765 01373 0 |       | 5                     | PACK                    | \$2.43        | \$1.39  | \$1.22 | \$1.09 |
| 3054002                                                       | IRWIN | Fastener Drive | DOUBLE END BITS 3P/10-12SL 2PC           | 6 73765 09422 7 |       | 5                     | PACK                    | \$1.90        | \$1.08  | \$0.95 | \$0.86 |
| <b>1/4" Hex Shank Bit Holders - 2-15/16" Overall Length</b>   |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93715                                                         | IRWIN | Fastener Drive | BIT HOLDER 1/4"X2-15/16" MAGNCT KNRL     | 6 73765 93715 9 |       | 10                    | EACH                    | \$6.43        | \$3.67  | \$3.22 | \$2.89 |
| <b>1/4" Hex Shank Bit Holders - Bulk</b>                      |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93711                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING 2-1/4"              | 6 73765 93711 1 |       | 10                    | EACH                    | \$4.20        | \$2.39  | \$2.10 | \$1.89 |
| 93712                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 2-1/4"          | 6 73765 93712 8 |       | 10                    | EACH                    | \$4.78        | \$2.72  | \$2.39 | \$2.15 |
| 93714                                                         | IRWIN | Fastener Drive | NO C-RING 2-1/4"                         | 6 73765 93714 2 |       | 10                    | EACH                    | \$3.93        | \$2.24  | \$1.97 | \$1.77 |
| 93717                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING 2-31/32"            | 6 73765 93717 3 |       | 10                    | EACH                    | \$3.72        | \$2.12  | \$1.86 | \$1.67 |
| 93718                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 2-31/32"        | 6 73765 93718 0 |       | 10                    | EACH                    | \$5.67        | \$3.23  | \$2.84 | \$2.55 |
| 93720                                                         | IRWIN | Fastener Drive | TURNED 2-31/32"                          | 6 73765 93720 3 |       | 10                    | EACH                    | \$4.96        | \$2.83  | \$2.48 | \$2.23 |
| 93721                                                         | IRWIN | Fastener Drive | TURNED 2-31/32"                          | 6 73765 93721 0 |       | 10                    | EACH                    | \$5.83        | \$3.32  | \$2.92 | \$2.62 |
| 93722                                                         | IRWIN | Fastener Drive | NO C-RING 2-31/32"                       | 6 73765 93722 7 |       | 10                    | EACH                    | \$4.51        | \$2.57  | \$2.26 | \$2.03 |
| 93728                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 4"              | 6 73765 93728 9 |       | 10                    | EACH                    | \$6.85        | \$3.90  | \$3.43 | \$3.08 |
| 93730                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 6"              | 6 73765 93730 2 |       | 10                    | EACH                    | \$8.89        | \$5.07  | \$4.45 | \$4.00 |
| 93732                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 8"              | 6 73765 93732 6 |       | 10                    | EACH                    | \$11.22       | \$6.40  | \$5.61 | \$5.05 |
| 93734                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 10"             | 6 73765 93734 0 |       | 10                    | EACH                    | \$13.57       | \$7.73  | \$6.79 | \$6.11 |
| 93736                                                         | IRWIN | Fastener Drive | STANDARD WITH C-RING MAG 12"             | 6 73765 93736 4 |       | 5                     | EACH                    | \$15.76       | \$8.98  | \$7.88 | \$7.09 |
| 3056001                                                       | IRWIN | Fastener Drive | INSERT BIT HOLDER - MAG. NO C-RING       | 6 73765 02024 0 |       | 5                     | EACH                    | \$6.14        | \$3.50  | \$3.07 | \$2.76 |
| <b>1/4" Bit Holder - Retail Bag</b>                           |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 3557123B                                                      | IRWIN | Fastener Drive | BIT HOLDER 2-1/4" MAG W/C-RING 3/BAG     | 6 73765 01386 0 |       | 5                     | PACK                    | \$18.56       | \$10.58 | \$9.28 | \$8.35 |
| 3557183B                                                      | IRWIN | Fastener Drive | BIT HOLDER 2-31/32" MAG W/C-RING 3/BAG   | 6 73765 01388 4 |       | 5                     | PACK                    | \$19.86       | \$11.32 | \$9.93 | \$8.94 |
| <b>1/4" Bit Holder - Carded</b>                               |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 3056002                                                       | IRWIN | Fastener Drive | BIT HOLDER 3" KNULED                     | 6 73765 09370 1 |       | 5                     | EACH                    | \$15.00       | \$8.55  | \$7.50 | \$6.75 |
| 3056003                                                       | IRWIN | Fastener Drive | BIT HOLDER 1/4" SQUARE DRIVE 1"          | 6 73765 09371 8 |       | 5                     | EACH                    | \$6.64        | \$3.78  | \$3.32 | \$2.99 |
| 3557121C                                                      | IRWIN | Fastener Drive | BIT HOLDER 2-1/4" MAG W/C-RING           | 6 73765 01385 3 |       | 5                     | EACH                    | \$6.88        | \$3.92  | \$3.44 | \$3.10 |
| 3557181C                                                      | IRWIN | Fastener Drive | BIT HOLDER 2-31/32" MAG W/C-RING         | 6 73765 01387 7 |       | 5                     | EACH                    | \$7.31        | \$4.17  | \$3.66 | \$3.29 |
| 4935540                                                       | IRWIN | Fastener Drive | STANDARD WITH C-RING 6" CARDED           | 6 73765 99940 9 |       | 5                     | EACH                    | \$9.45        | \$5.39  | \$4.73 | \$4.25 |
| <b>1/4" Hex Shank Bit Holders - For 5/16" Hex Insert Bits</b> |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93723                                                         | IRWIN | Fastener Drive | TURNED                                   | 6 73765 93723 4 |       | 10                    | EACH                    | \$5.83        | \$3.32  | \$2.92 | \$2.62 |
| 93724                                                         | IRWIN | Fastener Drive | TURNED-MAGNETIC                          | 6 73765 93724 1 |       | 10                    | EACH                    | \$4.51        | \$2.57  | \$2.26 | \$2.03 |
| <b>7/16" Hex Shank Bit Holder - For 1/4" Hex Insert Bits</b>  |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93741                                                         | IRWIN | Fastener Drive | 7/16" HEX SHNK BIT HLDER - 1/4" HEX BITS | 6 73765 93741 8 |       | 10                    | EACH                    | \$2.72        | \$1.55  | \$1.36 | \$1.22 |
| <b>Square Drive Bit Holder - Bulk</b>                         |       |                |                                          |                 |       |                       |                         |               |         |        |        |
| 93811                                                         | IRWIN | Fastener Drive | 1/4" SQUARE DRIVE BIT HOLDER X 1"        | 6 73765 93811 8 |       | 10                    | EACH                    | \$2.83        | \$1.61  | \$1.42 | \$1.27 |

| STOCK #                                        | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Square Drive Bit Holder - Bulk (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 93813                                          | IRWIN | Fastener Drive | 3/8" SQUARE DRIVE BIT HOLDER X 1-1/4"    | 6 73765 93813 2 |       | 10                    | EACH                    | \$3.81        | \$2.17   | \$1.91   | \$1.71   |
| 93815                                          | IRWIN | Fastener Drive | 3/8" SQUARE DRIVE BIT HOLDER X 1-1/4"    | 6 73765 93815 6 |       | 10                    | EACH                    | \$3.81        | \$2.17   | \$1.91   | \$1.71   |
| 93817                                          | IRWIN | Fastener Drive | 1/2" SQUARE DRIVE BIT HOLDER X 1-1/2"    | 6 73765 93817 0 |       | 5                     | EACH                    | \$4.54        | \$2.59   | \$2.27   | \$2.04   |
| 4935072                                        | IRWIN | Fastener Drive | BIT HOLDER 1/4" SQ DR 1" MAGNETIC BULK   | 0 24721 10833 3 |       | 10                    | EACH                    | \$5.46        | \$3.11   | \$2.73   | \$2.46   |
| 4935073                                        | IRWIN | Fastener Drive | BIT HOLDER 3/8" SQ DR 1-1/4" MAGNTC BULK | 0 24721 10834 0 |       | 10                    | EACH                    | \$6.43        | \$3.67   | \$3.22   | \$2.89   |
| 4935074                                        | IRWIN | Fastener Drive | BIT HOLDER 3/8" SQ DR 1-1/4" MAGNTC BULK | 0 24721 10835 7 |       | 10                    | EACH                    | \$6.16        | \$3.51   | \$3.08   | \$2.77   |
| 4935075                                        | IRWIN | Fastener Drive | BIT HOLDER 1/2" SQ DR 1-1/2" MAGNTC BULK | 0 24721 10836 4 |       | 10                    | EACH                    | \$7.28        | \$4.15   | \$3.64   | \$3.28   |
| <b>Square Drive Bit Holder - Retail Bag</b>    |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3558133B                                       | IRWIN | Fastener Drive | BIT HOLDER 3/8" SQ DR 1-1/4" 1/4"        | 6 73765 01390 7 |       | 5                     | EACH                    | \$13.09       | \$7.46   | \$6.55   | \$5.89   |
| <b>Square Drive Bit Holder - Carded</b>        |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3558131C                                       | IRWIN | Fastener Drive | BIT HOLDER 3/8" SQ DR 1-1/4" 1/4" BIT    | 6 73765 01389 1 |       | 5                     | EACH                    | \$4.86        | \$2.77   | \$2.43   | \$2.19   |
| 3056005                                        | IRWIN | Fastener Drive | 1/2" SQR DRV BIT HOLDER X 1-1/2"         | 6 73765 09827 0 |       | 5                     | EACH                    | \$5.55        | \$3.16   | \$2.78   | \$2.50   |
| 4935070                                        | IRWIN | Fastener Drive | BIT HOLDER 1/4" SQ DRV 1" MAGNETIC       | 0 24721 10831 9 |       | 5                     | EACH                    | \$7.01        | \$4.00   | \$3.51   | \$3.15   |
| 4935071                                        | IRWIN | Fastener Drive | BIT HOLDER 3/8" SQ DRV 1-1/4" MAGNETIC   | 0 24721 10832 6 |       | 5                     | EACH                    | \$7.03        | \$4.01   | \$3.52   | \$3.16   |
| <b>Screw Guide - Bulk</b>                      |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 93551                                          | IRWIN | Fastener Drive | COMPACT MAGNETIC SCREW GUIDE - 3-1/16"   | 6 73765 93551 3 |       | 5                     | EACH                    | \$3.30        | \$1.88   | \$1.65   | \$1.49   |
| 93553                                          | IRWIN | Fastener Drive | STANDARD MAGNETIC SCREW GUIDE -4-11/16"  | 6 73765 93553 7 |       | 5                     | EACH                    | \$3.97        | \$2.26   | \$1.99   | \$1.79   |
| <b>Screw Guide - Carded</b>                    |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3555511C                                       | IRWIN | Fastener Drive | SCREW GUIDE COMPACT MAGNTC               | 6 73765 01391 4 |       | 5                     | EACH                    | \$6.77        | \$3.86   | \$3.39   | \$3.05   |
| 3555531C                                       | IRWIN | Fastener Drive | SCREW GUIDE STANDARD MAGNTC              | 6 73765 01392 1 |       | 5                     | EACH                    | \$8.10        | \$4.62   | \$4.05   | \$3.65   |
| <b>Square Drive Socket Adapter - Bulk</b>      |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 93748                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 5" - PIN - 7/16" HEX      | 6 73765 93748 7 |       | 5                     | EACH                    | \$4.11        | \$2.34   | \$2.06   | \$1.85   |
| 93749                                          | IRWIN | Fastener Drive | SQ ADPT 1/2" X 3" - PIN - 7/16" HEX      | 6 73765 93749 4 |       | 5                     | EACH                    | \$3.90        | \$2.22   | \$1.95   | \$1.76   |
| 93755                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 1-3/8" - PIN - 1/4" HEX   | 6 73765 93755 5 |       | 10                    | EACH                    | \$2.92        | \$1.66   | \$1.46   | \$1.31   |
| 93756                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 1-3/8" - BALL - 1/4" HEX  | 6 73765 93756 2 |       | 10                    | EACH                    | \$2.24        | \$1.28   | \$1.12   | \$1.01   |
| 93758                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 2" - PIN - 1/4" HEX       | 6 73765 93758 6 |       | 10                    | EACH                    | \$2.75        | \$1.57   | \$1.38   | \$1.24   |
| 93761                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 3" - BALL - 1/4" HEX      | 6 73765 93761 6 |       | 10                    | EACH                    | \$2.09        | \$1.19   | \$1.05   | \$0.94   |
| 93763                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 3" - PIN - 1/4" HEX       | 6 73765 93763 0 |       | 10                    | EACH                    | \$3.14        | \$1.79   | \$1.57   | \$1.41   |
| 93765                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 3" - BALL - 1/4" HEX      | 6 73765 93765 4 |       | 10                    | EACH                    | \$2.42        | \$1.38   | \$1.21   | \$1.09   |
| 93771                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 4" - PIN - 1/4" HEX       | 6 73765 93771 5 |       | 10                    | EACH                    | \$3.45        | \$1.97   | \$1.73   | \$1.55   |
| 93776                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 6" - PIN - 1/4" HEX       | 6 73765 93776 0 |       | 10                    | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 93777                                          | IRWIN | Fastener Drive | SQ ADPT 1/4" X 6" - BALL - 1/4" HEX      | 6 73765 93777 7 |       | 10                    | EACH                    | \$5.13        | \$2.92   | \$2.57   | \$2.31   |
| 93781                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 1-5/8" - PIN - 1/4" HEX   | 6 73765 93781 4 |       | 10                    | EACH                    | \$5.13        | \$2.92   | \$2.57   | \$2.31   |
| 93782                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 1-5/8" - BALL - 1/4" HEX  | 6 73765 93782 1 |       | 10                    | EACH                    | \$4.95        | \$2.82   | \$2.48   | \$2.23   |
| 93783                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 2" - PIN - 1/4" HEX       | 6 73765 93783 8 |       | 10                    | EACH                    | \$4.12        | \$2.35   | \$2.06   | \$1.85   |
| 93784                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 2" - BALL - 1/4" HEX      | 6 73765 93784 5 |       | 10                    | EACH                    | \$3.45        | \$1.97   | \$1.73   | \$1.55   |
| 93786                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 3" - PIN - 1/4" HEX       | 6 73765 93786 9 |       | 10                    | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 93787                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 3" - BALL - 1/4" HEX      | 6 73765 93787 6 |       | 10                    | EACH                    | \$5.13        | \$2.92   | \$2.57   | \$2.31   |
| 93789                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 4" - PIN - 1/4" HEX       | 6 73765 93789 0 |       | 5                     | EACH                    | \$6.83        | \$3.89   | \$3.42   | \$3.07   |
| 93792                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 6" - PIN - 1/4" HEX       | 6 73765 93792 0 |       | 5                     | EACH                    | \$10.23       | \$5.83   | \$5.12   | \$4.60   |
| 93793                                          | IRWIN | Fastener Drive | SQ ADPT 3/8" X 6" - BALL - 1/4" HEX      | 6 73765 93793 7 |       | 5                     | EACH                    | \$9.54        | \$5.44   | \$4.77   | \$4.29   |
| 93795                                          | IRWIN | Fastener Drive | SQ ADPT 1/2" X 2" - BALL - 1/4" HEX      | 6 73765 93795 1 |       | 10                    | EACH                    | \$4.77        | \$2.72   | \$2.39   | \$2.15   |
| 93797                                          | IRWIN | Fastener Drive | SQ ADPT 1/2" X 2" - BALL - 1/4" HEX      | 6 73765 93797 5 |       | 5                     | EACH                    | \$6.84        | \$3.90   | \$3.42   | \$3.08   |
| <b>Square Drive Socket Adapter - Carded</b>    |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3056004                                        | IRWIN | Fastener Drive | SQ ADPT 1/4" X 1-3/8" - PIN - CARDED     | 6 73765 09420 3 |       | 5                     | EACH                    | \$4.63        | \$2.64   | \$2.32   | \$2.08   |
| 3567611C                                       | IRWIN | Fastener Drive | SQ ADPT 1/4" X 2" - BALL - CARDED        | 6 73765 01393 8 |       | 5                     | EACH                    | \$4.09        | \$2.33   | \$2.05   | \$1.84   |
| 3567841C                                       | IRWIN | Fastener Drive | SQ ADPT 3/8" X 2" - BALL - CARDED        | 6 73765 01394 5 |       | 5                     | EACH                    | \$5.46        | \$3.11   | \$2.73   | \$2.46   |
| 3567951C                                       | IRWIN | Fastener Drive | SQ ADPT 1/2" X 2" - BALL - CARDED        | 6 73765 01395 2 |       | 5                     | EACH                    | \$5.38        | \$3.07   | \$2.69   | \$2.42   |
| <b>Ceiling Tile Hanger Bit - Bulk</b>          |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 93543                                          | IRWIN | Fastener Drive | DRIVE TOOL 1/4" CEILING TILE             | 6 73765 93543 8 |       | 25                    | EACH                    | \$3.35        | \$1.91   | \$1.68   | \$1.51   |
| 93545                                          | IRWIN | Fastener Drive | DRIVE TOOL 5/16" CEILING TILE            | 6 73765 93545 2 |       | 25                    | EACH                    | \$3.48        | \$1.98   | \$1.74   | \$1.57   |
| <b>PRO-PAK</b>                                 |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 357320                                         | IRWIN | Fastener Drive | 20PC BULK CONTAINER-#2 PHILLIPS INSERT   | 6 73765 01400 3 |       | 10                    | EACH                    | \$13.88       | \$7.91   | \$6.94   | \$6.25   |
| 357120                                         | IRWIN | Fastener Drive | 20PC BULK CONTAINER-#2 DRYWALL BITS      | 6 73765 01401 0 |       | 10                    | EACH                    | \$13.88       | \$7.91   | \$6.94   | \$6.25   |
| 357220                                         | IRWIN | Fastener Drive | 20PC BULK CONTAINER-#2 SQUARE            | 6 73765 01402 7 |       | 10                    | EACH                    | \$13.88       | \$7.91   | \$6.94   | \$6.25   |
| 357220C                                        | IRWIN | Fastener Drive | 20PC BULK CONTAINER-#2 SQUARE-2PC DESIGN | 6 73765 02013 4 |       | 10                    | EACH                    | \$17.13       | \$9.76   | \$8.57   | \$7.71   |
| <b>Waterfall Racks and Bulk Cabinets</b>       |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 95162                                          | IRWIN | Fastener Drive | FASTENER DRIVE TOOL 795PC CABINET MERCH  | 6 73765 91162 3 | M     | 1                     | EACH                    | \$743.45      | \$423.77 | \$371.73 | \$334.55 |
| 95162                                          | IRWIN | Fastener Drive | FASTENER DRIVE TOOL 795PC CABINET MERCH  | 6 73765 93162 1 | M     | 1                     | EACH                    | \$743.45      | \$423.77 | \$371.73 | \$334.55 |
| 95164                                          | IRWIN | Fastener Drive | DRIVE TOOL 575PC PIC-A-BIT MERCHANDISER  | 6 73765 95164 3 | M     | 1                     | EACH                    | \$1,284.55    | \$732.19 | \$642.28 | \$578.05 |
| 95164                                          | IRWIN | Fastener Drive | DRIVE TOOL 575PC PIC-A-BIT MERCHANDISER  | 6 73765 95264 0 | M     | 1                     | EACH                    | \$1,284.55    | \$732.19 | \$642.28 | \$578.05 |
| 3057033M                                       | IRWIN | Fastener Drive | 60PC FASTENER DRIVE MERCH                | 6 73765 10134 5 | M     | 1                     | EACH                    | \$187.12      | \$106.66 | \$93.56  | \$84.20  |

| STOCK #                                           | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%      | 50.0%      | 55.0%    |
|---------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|------------|----------|
| <b>Waterfall Racks and Bulk Cabinets (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |            |            |          |
| 3057033                                           | IRWIN | Fastener Drive | Drive Tool 3057033M Refill               | 6 73765 10137 6 |       | 1                     | EACH                    | \$0.00        | \$0.00     | \$0.00     | \$0.00   |
| <b>Fatsener Drive Merchandisers</b>               |       |                |                                          |                 |       |                       |                         |               |            |            |          |
| 4935679                                           | IRWIN | Fastener Drive | FASTENER DRIVE BLUE WALL 3X3             | 0 24721 99901 6 | M     | 1                     | EACH                    | \$364.84      | \$207.96   | \$182.42   | \$164.18 |
| 4935680                                           | IRWIN | Fastener Drive | FASTENER DRIVE 4X4                       | 0 24721 99900 9 | M     | 1                     | EACH                    | \$2,113.40    | \$1,204.64 | \$1,056.70 | \$951.03 |
| <b>Bulk Fastener Drive Jars</b>                   |       |                |                                          |                 |       |                       |                         |               |            |            |          |
| 91830                                             | IRWIN | Fastener Drive | 50CT - 1/4 X 1-7/8 MAG NUTSETTER-94212   | 6 73765 91830 1 |       | 1                     | PACK                    | \$91.30       | \$52.04    | \$45.65    | \$41.09  |
| 91831                                             | IRWIN | Fastener Drive | 50CT - 5/16 X 1-7/8 MAG NUTSETTER-94232  | 6 73765 91831 8 |       | 1                     | PACK                    | \$99.43       | \$56.68    | \$49.72    | \$44.74  |
| 91832                                             | IRWIN | Fastener Drive | 50CT - 3/8 X 1-7/8 MAG NUTSETTER-94252   | 6 73765 91832 5 |       | 1                     | PACK                    | \$135.32      | \$77.13    | \$67.66    | \$60.89  |
| 91834                                             | IRWIN | Fastener Drive | 50CT - 3" MAG BIT HOLDER W C-RING-93718  | 6 73765 91834 9 |       | 1                     | PACK                    | \$283.66      | \$161.69   | \$141.83   | \$127.65 |
| 91840                                             | IRWIN | Fastener Drive | 250CT - #2PH X 1" INSERT BIT-92011       | 6 73765 91840 0 |       | 1                     | PACK                    | \$89.66       | \$51.11    | \$44.83    | \$40.35  |
| 91841                                             | IRWIN | Fastener Drive | 250CT - #2PH DRYWALL X 1" INSRT BT-92047 | 6 73765 91841 7 |       | 1                     | PACK                    | \$89.66       | \$51.11    | \$44.83    | \$40.35  |
| 91842                                             | IRWIN | Fastener Drive | 250CT - #2PH X 2" POWER BIT-93007        | 6 73765 91842 4 |       | 1                     | PACK                    | \$130.43      | \$74.35    | \$65.22    | \$58.69  |
| 91843                                             | IRWIN | Fastener Drive | 250CT - #2SQ X 2" POWER BIT-93205        | 6 73765 91843 1 |       | 1                     | PACK                    | \$130.43      | \$74.35    | \$65.22    | \$58.69  |
| 91846                                             | IRWIN | Fastener Drive | 250CT - #2SQ X 1" INSERT BIT-92205       | 6 73765 91846 2 |       | 1                     | PACK                    | \$97.81       | \$55.75    | \$48.91    | \$44.01  |
| 91848                                             | IRWIN | Fastener Drive | 250CT - T25 X 1" INSERT BIT-92327        | 6 73765 91848 6 |       | 1                     | PACK                    | \$334.19      | \$190.49   | \$167.10   | \$150.39 |
| 91867                                             | IRWIN | Fastener Drive | 150CT - #2PH/#2PH DBL END BIT-353202     | 6 73765 91867 7 |       | 1                     | PACK                    | \$170.10      | \$96.96    | \$85.05    | \$76.55  |
| 91868                                             | IRWIN | Fastener Drive | 30CT - SCREW GUIDE W RETR SLEEVE-93553   | 6 73765 91868 4 |       | 1                     | PACK                    | \$119.33      | \$68.02    | \$59.67    | \$53.70  |
| 91869                                             | IRWIN | Fastener Drive | 100CT - 3/8" SOCKET ADPTR-1/4" HEX-93787 | 6 73765 91869 1 |       | 1                     | PACK                    | \$511.88      | \$291.77   | \$255.94   | \$230.35 |
| 3057006M                                          | IRWIN | Fastener Drive | 100CT - #2PH DRYWALL SCREW SETTER-351064 | 6 73765 07384 0 |       | 1                     | PACK                    | \$98.00       | \$55.86    | \$49.00    | \$44.10  |
| 3057007M                                          | IRWIN | Fastener Drive | 50CT - 7/16 X 1-7/8 MAG NUTSETTER-94772  | 6 73765 07385 7 |       | 1                     | PACK                    | \$171.59      | \$97.81    | \$85.80    | \$77.22  |
| 3057008M                                          | IRWIN | Fastener Drive | 30CT - 1/4 X 2-9/16 MAG NUTSETTER-94812  | 6 73765 07386 4 |       | 1                     | PACK                    | \$105.32      | \$60.03    | \$52.66    | \$47.39  |
| 3057009M                                          | IRWIN | Fastener Drive | 30CT - 5/16 X 2-9/16 MAG NUTSETTER-94832 | 6 73765 07387 1 |       | 1                     | PACK                    | \$115.36      | \$65.76    | \$57.68    | \$51.91  |
| 3057010M                                          | IRWIN | Fastener Drive | 30CT - 3" MAG BIT HOLD W KNRL RING-93715 | 6 73765 07388 8 |       | 1                     | PACK                    | \$182.16      | \$103.83   | \$91.08    | \$81.97  |
| <b>Fastener Drive Set Case</b>                    |       |                |                                          |                 |       |                       |                         |               |            |            |          |
| 357030                                            | IRWIN | Fastener Drive | FDT 30PC SCREWDRIVING SET                | 6 73765 00732 6 |       | 6                     | EACH                    | \$35.48       | \$20.22    | \$17.74    | \$15.97  |
| 3057014                                           | IRWIN | Fastener Drive | FDT 16PC SCREWDRIVING SET                | 6 73765 08927 8 |       | 6                     | EACH                    | \$26.13       | \$14.89    | \$13.07    | \$11.76  |
| 3057015                                           | IRWIN | Fastener Drive | FDT 24PC SCREWDRIVING SET                | 6 73765 08928 5 |       | 6                     | EACH                    | \$29.83       | \$17.00    | \$14.92    | \$13.42  |
| 3057016                                           | IRWIN | Fastener Drive | FASTENER DRIVE 16PC SET                  | 6 73765 02014 1 |       | 1                     | EACH                    | \$60.02       | \$34.21    | \$30.01    | \$27.01  |
| 3057017                                           | IRWIN | Fastener Drive | FDT 33PC SCREWDRIVING SET                | 6 73765 08929 2 |       | 6                     | EACH                    | \$33.81       | \$19.27    | \$16.91    | \$15.21  |
| 3057018                                           | IRWIN | Fastener Drive | FDT 40PC SCREWDRIVING SET                | 6 73765 08930 8 |       | 6                     | EACH                    | \$36.23       | \$20.65    | \$18.12    | \$16.30  |
| 3057026                                           | IRWIN | Fastener Drive | FASTENER DRIVE 31 PC SOFT CASE           | 6 73765 09789 1 |       | 6                     | EACH                    | \$26.86       | \$15.31    | \$13.43    | \$12.09  |
| 3057031                                           | IRWIN | Fastener Drive | FASTENR DRIVE + SPEEDBOR 31 PC SOFT CASE | 6 73765 09790 7 |       | 6                     | EACH                    | \$48.76       | \$27.79    | \$24.38    | \$21.94  |
| 3057034                                           | IRWIN | Fastener Drive | FASTENER DRIVE 34PC SET                  | 6 73765 02176 6 |       | 1                     | EACH                    | \$96.29       | \$54.89    | \$48.15    | \$43.33  |
| 3057041                                           | IRWIN | Fastener Drive | FASTENER DRIVE 41 PC SOFT CASE           | 6 73765 09791 4 |       | 6                     | EACH                    | \$37.35       | \$21.29    | \$18.68    | \$16.81  |
| 4935104                                           | IRWIN | Fastener Drive | FDT 150PC SCREWDRIVER BIT ASSORTMENT     | 6 73765 10865 8 |       | 1                     | EACH                    | \$207.79      | \$118.44   | \$103.90   | \$93.51  |
| 1866972                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET MIXED        | 0 42526 91316 7 |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866973                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET PHILLIPS     | 0 42526 91317 4 |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866974                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET SQUARE       | 0 42526 91318 1 |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866975                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET TORX         | 0 42526 91319 8 |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866979                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET MIXED      | 0 42526 91323 5 |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866980                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET PHILLIPS   | 0 42526 91324 2 |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866981                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET SQUARE     | 0 42526 91325 9 |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866982                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET TORX       | 0 42526 91326 6 |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866986                                           | IRWIN | FASTENER DRIVE | FD 31PC DRAWER SET ASSORTED              | 0 42526 91330 3 |       | 6                     | EACH                    | \$21.10       | \$12.03    | \$10.55    | \$9.50   |
| 1866987                                           | IRWIN | FASTENER DRIVE | FD 51PC DRAWER SET ASSORTED              | 0 42526 91331 0 |       | 6                     | EACH                    | \$26.38       | \$15.04    | \$13.19    | \$11.87  |
| 1866988                                           | IRWIN | FASTENER DRIVE | FD 31PC DRAWER SET PH SQ TORX            | 0 42526 91332 7 |       | 6                     | EACH                    | \$21.10       | \$12.03    | \$10.55    | \$9.50   |
| 1866989                                           | IRWIN | FASTENER DRIVE | FD 58PC DRAWER SET ASSORTED              | 0 42526 91333 4 |       | 6                     | EACH                    | \$31.66       | \$18.05    | \$15.83    | \$14.25  |
| <b>Fastener Drive Portable Case Sets</b>          |       |                |                                          |                 |       |                       |                         |               |            |            |          |
| 1866972                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET MIXED        | 42526913167     |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866973                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET PHILLIPS     | 42526913174     |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866974                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET SQUARE       | 42526913181     |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866975                                           | IRWIN | FASTENER DRIVE | FD POWER BIT 5PC POCKET SET TORX         | 42526913198     |       | 6                     | EACH                    | \$6.43        | \$3.67     | \$3.22     | \$2.89   |
| 1866976                                           | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET MIXED | 42526913204     |       | 6                     | EACH                    | \$8.43        | \$4.81     | \$4.22     | \$3.79   |
| 1866977                                           | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET PHILL | 42526913211     |       | 6                     | EACH                    | \$8.43        | \$4.81     | \$4.22     | \$3.79   |
| 1866978                                           | IRWIN | FASTENER DRIVE | FD IMPACT POWER BIT 5PC POCKET SET SQUAR | 42526913228     |       | 6                     | EACH                    | \$8.43        | \$4.81     | \$4.22     | \$3.79   |
| 1866979                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET MIXED      | 42526913235     |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866980                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET PHILLIPS   | 42526913242     |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866981                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET SQUARE     | 42526913259     |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866982                                           | IRWIN | FASTENER DRIVE | FD INSERT BIT 10PC POCKET SET TORX       | 42526913266     |       | 6                     | EACH                    | \$10.55       | \$6.01     | \$5.28     | \$4.75   |
| 1866983                                           | IRWIN | FASTENER DRIVE | FD IMPACT INSERT BIT 10PC POCKET SET MIX | 42526913273     |       | 6                     | EACH                    | \$13.71       | \$7.81     | \$6.86     | \$6.17   |
| 1866984                                           | IRWIN | FASTENER DRIVE | FD IMPACT INSERT BIT 10PC POCKET SET PH  | 42526913280     |       | 6                     | EACH                    | \$13.71       | \$7.81     | \$6.86     | \$6.17   |
| 1866985                                           | IRWIN | FASTENER DRIVE | FD IMPACT 31PC DRAWER SET ASSORTED       | 42526913297     |       | 6                     | EACH                    | \$26.00       | \$14.82    | \$13.00    | \$11.70  |
| 1866986                                           | IRWIN | FASTENER DRIVE | FD 31PC DRAWER SET ASSORTED              | 42526913303     |       | 6                     | EACH                    | \$21.10       | \$12.03    | \$10.55    | \$9.50   |

| STOCK #                                                                                           | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Fastener Drive Portable Case Sets (cont'd)</b>                                                 |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 1866987                                                                                           | IRWIN | FASTENER DRIVE | FD 51PC DRAWER SET ASSORTED              | 42526913310     |       | 6                     | EACH                    | \$26.38       | \$15.04  | \$13.19  | \$11.87  |
| 1866988                                                                                           | IRWIN | FASTENER DRIVE | FD 31PC DRAWER SET PH SQ TORX            | 42526913327     |       | 6                     | EACH                    | \$21.10       | \$12.03  | \$10.55  | \$9.50   |
| 1866989                                                                                           | IRWIN | FASTENER DRIVE | FD 58PC DRAWER SET ASSORTED              | 42526913334     |       | 6                     | EACH                    | \$31.66       | \$18.05  | \$15.83  | \$14.25  |
| <b>Drive Guide Sets</b>                                                                           |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3057002DS                                                                                         | IRWIN | Fastener Drive | FDT 21PC DRIVE GUIDE SET W/CUT CASE      | 6 73765 08733 5 |       | 6                     | EACH                    | \$13.77       | \$7.85   | \$6.89   | \$6.20   |
| 3057003DS                                                                                         | IRWIN | Fastener Drive | FDT 7PC QUICK CHANGE SET W/CUT CASE      | 6 73765 08735 9 |       | 6                     | EACH                    | \$11.07       | \$6.31   | \$5.54   | \$4.98   |
| 3057011DS                                                                                         | IRWIN | Fastener Drive | FDT 7PC DRIVE GUIDE SET W/CUT CASE SHPR  | 6 73765 08674 1 |       | 6                     | EACH                    | \$7.09        | \$4.04   | \$3.55   | \$3.19   |
| 3057013DS                                                                                         | IRWIN | Fastener Drive | FDT 13PC DRIVE GUIDE SET W/CUT CASE SHPR | 6 73765 08673 4 |       | 6                     | EACH                    | \$8.03        | \$4.58   | \$4.02   | \$3.61   |
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| ® ++ TORX is a registered trademark of Acument Intellectual Properties, LLC                       |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| <b>HAMMER DRILL BITS</b>                                                                          |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| <b>Straight Shank, Carded</b>                                                                     |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 326000                                                                                            | IRWIN | Masonry        | DRL BIT 1/8" X 1-1/2" X 3" MASONRY       | 0 24721 00867 1 |       | 1                     | EACH                    | \$4.19        | \$2.39   | \$2.10   | \$1.89   |
| 326001                                                                                            | IRWIN | Masonry        | DRL BIT 5/32" X 4" X 6" MASONRY          | 0 24721 00869 5 |       | 1                     | EACH                    | \$4.33        | \$2.47   | \$2.17   | \$1.95   |
| 326002                                                                                            | IRWIN | Masonry        | DRL BIT 3/16" X 2" X 3-1/2" MASONRY      | 0 24721 00871 8 |       | 1                     | EACH                    | \$4.33        | \$2.47   | \$2.17   | \$1.95   |
| 326003                                                                                            | IRWIN | Masonry        | DRL BIT 3/16" X 4-1/2" X 6" MASONRY      | 0 24721 00872 5 |       | 1                     | EACH                    | \$4.54        | \$2.59   | \$2.27   | \$2.04   |
| 326005                                                                                            | IRWIN | Masonry        | DRL BIT 1/4" X 2" X 4" MASONRY           | 0 24721 00873 2 |       | 1                     | EACH                    | \$4.18        | \$2.38   | \$2.09   | \$1.88   |
| 326006                                                                                            | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" MASONRY           | 0 24721 00874 9 |       | 1                     | EACH                    | \$4.76        | \$2.71   | \$2.38   | \$2.14   |
| 326007                                                                                            | IRWIN | Masonry        | DRL BIT 1/4" X 8" X 12" MASONRY          | 0 24721 00875 6 |       | 1                     | EACH                    | \$11.88       | \$6.77   | \$5.94   | \$5.35   |
| 326008                                                                                            | IRWIN | Masonry        | DRL BIT 5/16" X 2-1/2" X 4-3/4" MASONRY  | 0 24721 00885 5 |       | 1                     | EACH                    | \$4.71        | \$2.68   | \$2.36   | \$2.12   |
| 326009                                                                                            | IRWIN | Masonry        | DRL BIT 5/16" X 4" X 6" MASONRY          | 0 24721 00886 2 |       | 1                     | EACH                    | \$5.26        | \$3.00   | \$2.63   | \$2.37   |
| 326010                                                                                            | IRWIN | Masonry        | DRL BIT 5/16" X 8" X 12" MASONRY         | 0 24721 00893 0 |       | 1                     | EACH                    | \$13.46       | \$7.67   | \$6.73   | \$6.06   |
| 326011                                                                                            | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" MASONRY           | 0 24721 00897 8 |       | 1                     | EACH                    | \$7.85        | \$4.47   | \$3.93   | \$3.53   |
| 326012                                                                                            | IRWIN | Masonry        | DRL BIT 3/8" X 8" X 12" MASONRY          | 0 24721 00898 5 |       | 1                     | EACH                    | \$15.27       | \$8.70   | \$7.64   | \$6.87   |
| 326013                                                                                            | IRWIN | Masonry        | DRL BIT 3/8" X 16" X 20" MASONRY         | 0 24721 00900 5 |       | 1                     | EACH                    | \$14.21       | \$8.10   | \$7.11   | \$6.39   |
| 326014                                                                                            | IRWIN | Masonry        | DRL BIT 7/16" X 4" X 6" MASONRY          | 0 24721 00901 2 |       | 1                     | EACH                    | \$6.93        | \$3.95   | \$3.47   | \$3.12   |
| 326015                                                                                            | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" MASONRY           | 0 24721 00904 3 |       | 1                     | EACH                    | \$11.24       | \$6.41   | \$5.62   | \$5.06   |
| 326016                                                                                            | IRWIN | Masonry        | DRL BIT 1/2" X 8" X 12" MASONRY          | 0 24721 00920 3 |       | 1                     | EACH                    | \$17.75       | \$10.12  | \$8.88   | \$7.99   |
| 326017                                                                                            | IRWIN | Masonry        | DRL BIT 1/2" X 20" X 24" MASONRY         | 0 24721 00921 0 |       | 1                     | EACH                    | \$18.69       | \$10.65  | \$9.35   | \$8.41   |
| 326019                                                                                            | IRWIN | Masonry        | DRL BIT 5/8" X 3" X 6" MASONRY           | 0 24721 00923 4 |       | 1                     | EACH                    | \$14.42       | \$8.22   | \$7.21   | \$6.49   |
| 326020                                                                                            | IRWIN | Masonry        | DRL BIT 5/8"x8"x12" MASONRY 1/2" SHK     | 0 24721 00924 1 |       | 1                     | EACH                    | \$20.52       | \$11.70  | \$10.26  | \$9.23   |
| 326021                                                                                            | IRWIN | Masonry        | DRL BIT 5/8"x20"x24" MASONRY 1/2" SHK    | 0 24721 00925 8 |       | 1                     | EACH                    | \$26.97       | \$15.37  | \$13.49  | \$12.14  |
| 326022                                                                                            | IRWIN | Masonry        | DRL BIT 3/4" X 3" X 6" MASONRY 1/2 SHK   | 0 24721 00926 5 |       | 1                     | EACH                    | \$24.24       | \$13.82  | \$12.12  | \$10.91  |
| 326023                                                                                            | IRWIN | Masonry        | DRL BIT 3/4" X 8" X 12 MASONRY 1/2 SHK   | 0 24721 00927 2 |       | 1                     | EACH                    | \$28.46       | \$16.22  | \$14.23  | \$12.81  |
| 326024                                                                                            | IRWIN | Masonry        | DRL BIT 7/8" X 3" X 6" MASONRY 1/2 SHK   | 0 24721 00928 9 |       | 1                     | EACH                    | \$27.71       | \$15.79  | \$13.86  | \$12.47  |
| 326025                                                                                            | IRWIN | Masonry        | DRL BIT 7/8"x8"x12" MASONRY 1/2" SHK     | 0 24721 00930 2 |       | 1                     | EACH                    | \$31.66       | \$18.05  | \$15.83  | \$14.25  |
| 326026                                                                                            | IRWIN | Masonry        | DRL BIT 1" X 3" X 6" MASONRY 1/2" SHK    | 0 24721 00931 9 |       | 1                     | EACH                    | \$31.35       | \$17.87  | \$15.68  | \$14.11  |
| 326027                                                                                            | IRWIN | Masonry        | DRL BIT 1" X 8" X 12" MASONRY 1/2" SHK   | 0 24721 00932 6 |       | 1                     | EACH                    | \$35.81       | \$20.41  | \$17.91  | \$16.11  |
| <b>Straight Shank - Bulk</b>                                                                      |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 326000B25                                                                                         | IRWIN | Masonry        | DRL BIT 1/8" X 1-1/2" X 3" MASONRY       | 0 24721 02046 8 |       | 25                    | EACH                    | \$2.25        | \$1.28   | \$1.13   | \$1.01   |
| 326002B25                                                                                         | IRWIN | Masonry        | DRL BIT 3/16" X 2" X 3-1/2" MASONRY      | 0 24721 02047 5 |       | 25                    | EACH                    | \$3.46        | \$1.97   | \$1.73   | \$1.56   |
| 326003B25                                                                                         | IRWIN | Masonry        | DRL BIT 3/16" X 4-1/2" X 6" MASONRY      | 0 24721 02048 2 |       | 25                    | EACH                    | \$3.90        | \$2.22   | \$1.95   | \$1.76   |
| 326005B25                                                                                         | IRWIN | Masonry        | DRL BIT 1/4" X 2" X 4" MASONRY           | 0 24721 02049 9 |       | 25                    | EACH                    | \$4.14        | \$2.36   | \$2.07   | \$1.86   |
| 326006B25                                                                                         | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" MASONRY           | 0 24721 02050 5 |       | 25                    | EACH                    | \$4.67        | \$2.66   | \$2.34   | \$2.10   |
| 326008B25                                                                                         | IRWIN | Masonry        | DRL BIT 5/16" X 2-1/2" X 4-3/4" MASONRY  | 0 24721 02051 2 |       | 25                    | EACH                    | \$4.15        | \$2.37   | \$2.08   | \$1.87   |
| 326009B25                                                                                         | IRWIN | Masonry        | DRL BIT 5/16" X 4" X 6" MASONRY          | 0 24721 02052 9 |       | 25                    | EACH                    | \$4.56        | \$2.60   | \$2.28   | \$2.05   |
| 326011B25                                                                                         | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" MASONRY           | 0 24721 02053 6 |       | 25                    | EACH                    | \$5.34        | \$3.04   | \$2.67   | \$2.40   |
| 326015B25                                                                                         | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" MASONRY           | 0 24721 02054 3 |       | 25                    | EACH                    | \$6.11        | \$3.48   | \$3.06   | \$2.75   |
| <b>Straight Shank - Set</b>                                                                       |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 4935076                                                                                           | IRWIN | Masonry        | DRL BIT 5PC MASONRY SET                  | 0 24721 10837 1 |       | 6                     | EACH                    | \$26.89       | \$15.33  | \$13.45  | \$12.10  |
| 1813549                                                                                           | IRWIN | Masonry        | 5/32 STRAIGHT SHANK 5PC BULK PACK        | 0 38548 99782 7 |       | 2                     | EACH                    | \$17.29       | \$9.86   | \$8.65   | \$7.78   |
| 1813550                                                                                           | IRWIN | Masonry        | 3/16 STRAIGHT SHANK 5PC BULK PACK        | 0 38548 99783 4 |       | 2                     | EACH                    | \$18.16       | \$10.35  | \$9.08   | \$8.17   |
| 1813551                                                                                           | IRWIN | Masonry        | 1/4 STRAIGHT SHANK 5PC BULK PACK         | 0 38548 99784 1 |       | 2                     | EACH                    | \$19.04       | \$10.85  | \$9.52   | \$8.57   |
| <b>Straight Shank Wire Rack Merchandisers</b>                                                     |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3026028M                                                                                          | IRWIN | Masonry        | MERCH 26 PC ROTARY PERCUSSION            | 0 24721 01977 6 | M     | 1                     | EACH                    | \$343.73      | \$195.93 | \$171.87 | \$154.68 |
| <b>Multi-Material Drill Bits</b>                                                                  |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 4935105                                                                                           | IRWIN | Masonry        | DRL BIT 1/8"x3" MULTI MATERIAL           | 0 24721 10874 6 |       | 5                     | EACH                    | \$5.70        | \$3.25   | \$2.85   | \$2.57   |
| 4935106                                                                                           | IRWIN | Masonry        | DRL BIT 5/32"x3-1/2" MULTI MATERIAL      | 0 24721 10877 7 |       | 5                     | EACH                    | \$5.90        | \$3.36   | \$2.95   | \$2.66   |
| 4935107                                                                                           | IRWIN | Masonry        | DRL BIT 3/16"x3-3/4" MULTI MATERIAL      | 0 24721 10878 4 |       | 5                     | EACH                    | \$6.03        | \$3.44   | \$3.02   | \$2.71   |
| 1792767                                                                                           | IRWIN | Masonry        | DRL BIT 7/32" MULTI MATERIAL             | 0 38548 99446 8 |       | 5                     | EACH                    | \$6.21        | \$3.54   | \$3.11   | \$2.79   |
| 4935108                                                                                           | IRWIN | Masonry        | DRL BIT 1/4"x4" MULTI MATERIAL           | 0 24721 10879 1 |       | 5                     | EACH                    | \$6.41        | \$3.65   | \$3.21   | \$2.88   |
| 4935109                                                                                           | IRWIN | Masonry        | DRL BIT 5/16"x4-3/4" MULTI MATERIAL      | 0 24721 10880 7 |       | 5                     | EACH                    | \$6.57        | \$3.74   | \$3.29   | \$2.96   |

| STOCK #                                      | BRAND | PRODUCT FAMILY | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|----------------------------------------------|-------|----------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>Multi-Material Drill Bits (cont'd)</b>    |       |                |                                         |                 |       |                       |                         |               |         |         |         |
| 1792768                                      | IRWIN | Masonry        | DRL BIT 9/32" MULTI MATERIAL            | 0 38548 99447 5 |       | 5                     | EACH                    | \$6.55        | \$3.73  | \$3.28  | \$2.95  |
| 1792769                                      | IRWIN | Masonry        | DRL BIT 3/8" MULTI MATERIAL             | 0 38548 99448 2 |       | 5                     | EACH                    | \$8.81        | \$5.02  | \$4.41  | \$3.96  |
| 1792770                                      | IRWIN | Masonry        | DRL BIT 7/16" MULTI MATERIAL            | 0 38548 99449 9 |       | 5                     | EACH                    | \$9.22        | \$5.26  | \$4.61  | \$4.15  |
| 1792771                                      | IRWIN | Masonry        | DRL BIT 1/2" MULTI MATERIAL             | 0 38548 99450 5 |       | 5                     | EACH                    | \$9.80        | \$5.59  | \$4.90  | \$4.41  |
| 1813898                                      | IRWIN | Masonry        | DRL BIT 1/4" MULTI MATERIAL XL 16" OAL  | 0 38548 99796 4 |       | 5                     | EACH                    | \$12.80       | \$7.30  | \$6.40  | \$5.76  |
| 1813899                                      | IRWIN | Masonry        | DRL BIT 5/16" MULTI MATERIAL XL 16" OAL | 0 38548 99797 1 |       | 5                     | EACH                    | \$13.14       | \$7.49  | \$6.57  | \$5.91  |
| 1813900                                      | IRWIN | Masonry        | DRL BIT 3/8" MULTI MATERIAL XL 16" OAL  | 0 38548 99798 8 |       | 5                     | EACH                    | \$17.63       | \$10.05 | \$8.82  | \$7.93  |
| 1813901                                      | IRWIN | Masonry        | DRL BIT 7/16" MULTI MATERIAL XL 16" OAL | 0 38548 99799 5 |       | 5                     | EACH                    | \$18.44       | \$10.51 | \$9.22  | \$8.30  |
| 1813902                                      | IRWIN | Masonry        | DRL BIT 1/2" MULTI MATERIAL XL 16" OAL  | 0 38548 99800 8 |       | 5                     | EACH                    | \$19.59       | \$11.17 | \$9.80  | \$8.82  |
| <b>Multi-Material Drill Bits Set</b>         |       |                |                                         |                 |       |                       |                         |               |         |         |         |
| 4935078                                      | IRWIN | Masonry        | DRL BIT 5PC MULTI MATERIAL CORDLESS SET | 0 24721 07277 1 |       | 6                     | EACH                    | \$26.27       | \$14.97 | \$13.14 | \$11.82 |
| 1805690                                      | IRWIN | Masonry        | MULTI-MATERIAL 5PC SET CD               | 0 24721 07277 1 |       | 10                    | EACH                    | \$26.26       | \$14.97 | \$13.13 | \$11.82 |
| 1792772                                      | IRWIN | Masonry        | MULTI MATERIAL 10 PC PRO SET            | 0 38548 99451 2 |       | 6                     | EACH                    | \$61.44       | \$35.02 | \$30.72 | \$27.65 |
| <b>Multi-Material Drill Bit Merchandiser</b> |       |                |                                         |                 |       |                       |                         |               |         |         |         |
| 4935631                                      | IRWIN | Masonry        | MERCH 20 PC MULTI MATERIAL              | 0 24721 99959 7 | M     | 1                     | EACH                    | \$142.41      | \$81.17 | \$71.21 | \$64.08 |
| <b>Speedhammer-Plus - 2-Cutter</b>           |       |                |                                         |                 |       |                       |                         |               |         |         |         |
| 322001                                       | IRWIN | Masonry        | DRL BIT 5/32" 2" X 4" SPEEDHAMMER       | 0 24721 00736 0 |       | 1                     | EACH                    | \$4.87        | \$2.78  | \$2.44  | \$2.19  |
| 322002                                       | IRWIN | Masonry        | DRL BIT 5/32" X 4" X 6" SPEEDHAMMER     | 0 24721 00140 5 |       | 1                     | EACH                    | \$5.74        | \$3.27  | \$2.87  | \$2.58  |
| 322003                                       | IRWIN | Masonry        | DRL BIT 3/16" X 2" X 4" SPEEDHAMMER     | 0 24721 00141 2 |       | 1                     | EACH                    | \$6.18        | \$3.52  | \$3.09  | \$2.78  |
| 322004                                       | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 6" SPEEDHAMMER     | 0 24721 00143 6 |       | 1                     | EACH                    | \$5.71        | \$3.25  | \$2.86  | \$2.57  |
| 322005                                       | IRWIN | Masonry        | DRL BIT 3/16" X 6" X 8" SPEEDHAMMER     | 0 24721 00144 3 |       | 1                     | EACH                    | \$8.85        | \$5.04  | \$4.43  | \$3.98  |
| 322006                                       | IRWIN | Masonry        | DRL BIT 3/16" X 8" X 10" SPEEDHAMMER    | 0 24721 00740 7 |       | 1                     | EACH                    | \$13.25       | \$7.55  | \$6.63  | \$5.96  |
| 322007                                       | IRWIN | Masonry        | DRL BIT 3/16" X 10" X 12" SPEEDHAMMER   | 0 24721 00741 4 |       | 1                     | EACH                    | \$13.97       | \$7.96  | \$6.99  | \$6.29  |
| 322013                                       | IRWIN | Masonry        | DRL BIT 7/32" X 4" X 6" SPEEDHAMMER     | 0 24721 00743 8 |       | 1                     | EACH                    | \$7.62        | \$4.34  | \$3.81  | \$3.43  |
| 322014                                       | IRWIN | Masonry        | DRL BIT 7/32" X 6" X 8" SPEEDHAMMER     | 0 24721 10432 8 |       | 1                     | EACH                    | \$10.67       | \$6.08  | \$5.34  | \$4.80  |
| 322015                                       | IRWIN | Masonry        | DRL BIT 7/32" X 10" X 12" SPEEDHAMMER   | 0 24721 00744 5 |       | 1                     | EACH                    | \$16.44       | \$9.37  | \$8.22  | \$7.40  |
| 322016                                       | IRWIN | Masonry        | DRL BIT 1/4" X 2" X 4" SPEEDHAMMER      | 0 24721 00148 1 |       | 1                     | EACH                    | \$5.15        | \$2.94  | \$2.58  | \$2.32  |
| 322017                                       | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" SPEEDHAMMER      | 0 24721 00162 7 |       | 1                     | EACH                    | \$5.62        | \$3.20  | \$2.81  | \$2.53  |
| 322018                                       | IRWIN | Masonry        | DRL BIT 1/4" X 6" X 8" SPEEDHAMMER      | 0 24721 00189 4 |       | 1                     | EACH                    | \$7.71        | \$4.39  | \$3.86  | \$3.47  |
| 322019                                       | IRWIN | Masonry        | DRL BIT 1/4" X 8" X 10" SPEEDHAMMER     | 0 24721 00190 0 |       | 1                     | EACH                    | \$12.36       | \$7.05  | \$6.18  | \$5.56  |
| 322020                                       | IRWIN | Masonry        | DRL BIT 1/4" X 10" X 12" SPEEDHAMMER    | 0 24721 00745 2 |       | 1                     | EACH                    | \$17.66       | \$10.07 | \$8.83  | \$7.95  |
| 322021                                       | IRWIN | Masonry        | DRL BIT 1/4" X 12" X 14" SPEEDHAMMER    | 0 24721 00746 9 |       | 1                     | EACH                    | \$16.36       | \$9.33  | \$8.18  | \$7.36  |
| 322022                                       | IRWIN | Masonry        | DRL BIT 5/16" X 4" X 6" SPEEDHAMMER     | 0 24721 00191 7 |       | 1                     | EACH                    | \$7.80        | \$4.45  | \$3.90  | \$3.51  |
| 322023                                       | IRWIN | Masonry        | DRL BIT 5/16" X 10" X 12" SPEEDHAMMER   | 0 24721 00192 4 |       | 1                     | EACH                    | \$14.70       | \$8.38  | \$7.35  | \$6.62  |
| 322024                                       | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" SPEEDHAMMER      | 0 24721 00193 1 |       | 1                     | EACH                    | \$7.49        | \$4.27  | \$3.75  | \$3.37  |
| 322025                                       | IRWIN | Masonry        | DRL BIT 3/8" X 8" X 10" SPEEDHAMMER     | 0 24721 00194 8 |       | 1                     | EACH                    | \$13.78       | \$7.85  | \$6.89  | \$6.20  |
| 322026                                       | IRWIN | Masonry        | DRL BIT 3/8" X 10" X 12" SPEEDHAMMER    | 0 24721 00195 5 |       | 1                     | EACH                    | \$16.20       | \$9.23  | \$8.10  | \$7.29  |
| 322027                                       | IRWIN | Masonry        | DRL BIT 3/8" X 16" X 18" SPEEDHAMMER    | 0 24721 00196 2 |       | 1                     | EACH                    | \$23.03       | \$13.13 | \$11.52 | \$10.36 |
| 322028                                       | IRWIN | Masonry        | DRL BIT 3/8" X 22" X 24" SPEEDHAMMER    | 0 24721 00747 6 |       | 1                     | EACH                    | \$32.46       | \$18.50 | \$16.23 | \$14.61 |
| 322029                                       | IRWIN | Masonry        | DRL BIT 7/16" X 4" X 6" SPEEDHAMMER     | 0 24721 00197 9 |       | 1                     | EACH                    | \$11.10       | \$6.33  | \$5.55  | \$5.00  |
| 322030                                       | IRWIN | Masonry        | DRL BIT 7/16" X 10" X 12" SPEEDHAMMER   | 0 24721 00748 3 |       | 1                     | EACH                    | \$18.74       | \$10.68 | \$9.37  | \$8.43  |
| 322031                                       | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" SPEEDHAMMER      | 0 24721 00198 6 |       | 1                     | EACH                    | \$9.36        | \$5.34  | \$4.68  | \$4.21  |
| 322032                                       | IRWIN | Masonry        | DRL BIT 1/2" X 8" X 10" SPEEDHAMMER     | 0 24721 00199 3 |       | 1                     | EACH                    | \$18.15       | \$10.35 | \$9.08  | \$8.17  |
| 322033                                       | IRWIN | Masonry        | DRL BIT 1/2" X 10" X 12" SPEEDHAMMER    | 0 24721 00200 6 |       | 1                     | EACH                    | \$17.35       | \$9.89  | \$8.68  | \$7.81  |
| 322034                                       | IRWIN | Masonry        | DRL BIT 1/2" X 16" X 18" SPEEDHAMMER    | 0 24721 00202 0 |       | 1                     | EACH                    | \$25.59       | \$14.59 | \$12.80 | \$11.52 |
| 322035                                       | IRWIN | Masonry        | DRL BIT 1/2" X 22" X 24" SPEEDHAMMER    | 0 24721 00203 7 |       | 1                     | EACH                    | \$40.94       | \$23.34 | \$20.47 | \$18.42 |
| 322036                                       | IRWIN | Masonry        | DRL BIT 9/16" X 4" X 6" SPEEDHAMMER     | 0 24721 00749 0 |       | 1                     | EACH                    | \$14.06       | \$8.01  | \$7.03  | \$6.33  |
| 322037                                       | IRWIN | Masonry        | DRL BIT 9/16" X 10" X 12" SPEEDHAMMER   | 0 24721 00204 4 |       | 1                     | EACH                    | \$21.68       | \$12.36 | \$10.84 | \$9.76  |
| 322038                                       | IRWIN | Masonry        | DRL BIT 9/16" X 16" X 18" SPEEDHAMMER   | 0 24721 00750 6 |       | 1                     | EACH                    | \$30.35       | \$17.30 | \$15.18 | \$13.66 |
| 322041                                       | IRWIN | Masonry        | DRL BIT 5/8" X 4" X 6" SPEEDHAMMER      | 0 24721 00205 1 |       | 1                     | EACH                    | \$17.13       | \$9.76  | \$8.57  | \$7.71  |
| 322042                                       | IRWIN | Masonry        | DRL BIT 5/8" X 6" X 8" SPEEDHAMMER      | 0 24721 00206 8 |       | 1                     | EACH                    | \$18.69       | \$10.65 | \$9.35  | \$8.41  |
| 322043                                       | IRWIN | Masonry        | DRL BIT 5/8" X 10" X 12" SPEEDHAMMER    | 0 24721 00207 5 |       | 1                     | EACH                    | \$27.27       | \$15.54 | \$13.64 | \$12.27 |
| 322044                                       | IRWIN | Masonry        | DRL BIT 5/8" X 16" X 18" SPEEDHAMMER    | 0 24721 00208 2 |       | 1                     | EACH                    | \$35.82       | \$20.42 | \$17.91 | \$16.12 |
| 322045                                       | IRWIN | Masonry        | DRL BIT 5/8" X 22" X 24" SPEEDHAMMER    | 0 24721 00751 3 |       | 1                     | EACH                    | \$49.51       | \$28.22 | \$24.76 | \$22.28 |
| 322046                                       | IRWIN | Masonry        | DRL BIT 11/16" X 6" X 8" SPEEDHAMMER    | 0 24721 00752 0 |       | 1                     | EACH                    | \$29.87       | \$17.03 | \$14.94 | \$13.44 |
| 322047                                       | IRWIN | Masonry        | DRL BIT 3/4" X 6" X 8" SPEEDHAMMER      | 0 24721 00209 9 |       | 1                     | EACH                    | \$31.15       | \$17.76 | \$15.58 | \$14.02 |
| 322048                                       | IRWIN | Masonry        | DRL BIT 3/4" X 10" X 12" SPEEDHAMMER    | 0 24721 00223 5 |       | 1                     | EACH                    | \$31.57       | \$17.99 | \$15.79 | \$14.21 |
| 322049                                       | IRWIN | Masonry        | DRL BIT 3/4" X 16" X 18" SPEEDHAMMER    | 0 24721 00224 2 |       | 1                     | EACH                    | \$41.82       | \$23.84 | \$20.91 | \$18.82 |
| 322050                                       | IRWIN | Masonry        | DRL BIT 3/4" X 22" X 24" SPEEDHAMMER    | 0 24721 00753 7 |       | 1                     | EACH                    | \$78.46       | \$44.72 | \$39.23 | \$35.31 |
| 322051                                       | IRWIN | Masonry        | DRL BIT 7/8" 6" X 8" SPEEDHAMMER        | 0 24721 00754 4 |       | 1                     | EACH                    | \$40.09       | \$22.85 | \$20.05 | \$18.04 |
| 322052                                       | IRWIN | Masonry        | DRL BIT 7/8" X 10" X 12" SPEEDHAMMER    | 0 24721 00225 9 |       | 1                     | EACH                    | \$41.82       | \$23.84 | \$20.91 | \$18.82 |
| 322053                                       | IRWIN | Masonry        | DRL BIT 7/8" X 16" X 18" SPEEDHAMMER    | 0 24721 00226 6 |       | 1                     | EACH                    | \$49.51       | \$28.22 | \$24.76 | \$22.28 |
| 322054                                       | IRWIN | Masonry        | DRL BIT 1" X 8" X 10" SPEEDHAMMER       | 0 24721 00227 3 |       | 1                     | EACH                    | \$41.82       | \$23.84 | \$20.91 | \$18.82 |

| STOCK #                                           | BRAND | PRODUCT FAMILY | DESCRIPTION                             | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%      | 50.0%      | 55.0%      |
|---------------------------------------------------|-------|----------------|-----------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|------------|------------|------------|
| <b>Speedhammer-Plus - 2-Cutter (cont'd)</b>       |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 322055                                            | IRWIN | Masonry        | DRL BIT 1" X 16" X 18" SPEEDHAMMER      | 0 24721 00228 0 |       | 1                        | EACH                       | \$56.27          | \$32.07    | \$28.14    | \$25.32    |
| 327001                                            | IRWIN | Masonry        | ADAPTER SDS-MAX TO SPEEDHAMMER          | 0 24721 00945 6 |       | 1                        | EACH                       | \$84.33          | \$48.07    | \$42.17    | \$37.95    |
| 327002                                            | IRWIN | Masonry        | ADAPTER SPLINE TO SPEEDHAMMER           | 0 24721 00946 3 |       | 1                        | EACH                       | \$85.12          | \$48.52    | \$42.56    | \$38.30    |
| <b>Speedhammer-Plus - Bulk</b>                    |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 322002B25                                         | IRWIN | Masonry        | DRL BIT 5/32" X 4" X 6" SPEEDHAMMER BLK | 0 24721 02028 4 |       | 25                       | EACH                       | \$7.16           | \$4.08     | \$3.58     | \$3.22     |
| 322003B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 2" X 4" SPEEDHAMMER BLK | 0 24721 02029 1 |       | 25                       | EACH                       | \$5.09           | \$2.90     | \$2.55     | \$2.29     |
| 322004B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 6" SPEEDHAMMER BLK | 0 24721 02030 7 |       | 25                       | EACH                       | \$4.75           | \$2.71     | \$2.38     | \$2.14     |
| 322005B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 6" X 8" SPEEDHAMMER BLK | 0 24721 02031 4 |       | 25                       | EACH                       | \$7.04           | \$4.01     | \$3.52     | \$3.17     |
| 322006B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 8" X 10" SPEEDHMR BLK   | 0 24721 02032 1 |       | 25                       | EACH                       | \$11.45          | \$6.53     | \$5.73     | \$5.15     |
| 322007B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 10" X 12" SPEEDHMR BLK  | 0 24721 02033 8 |       | 25                       | EACH                       | \$12.83          | \$7.31     | \$6.42     | \$5.77     |
| 322013B25                                         | IRWIN | Masonry        | DRL BIT 7/32" X 4" X 6" SPEEDHAMMER BLK | 0 24721 02034 5 |       | 25                       | EACH                       | \$6.63           | \$3.78     | \$3.32     | \$2.98     |
| 322014B25                                         | IRWIN | Masonry        | DRL BIT 7/32" X 6" X 8" SPEEDHAMMER BLK | 0 24721 10433 5 |       | 25                       | EACH                       | \$9.59           | \$5.47     | \$4.80     | \$4.32     |
| 322015B25                                         | IRWIN | Masonry        | DRL BIT 7/32" X 10" X 12" SPEEDHMR BLK  | 0 24721 02035 2 |       | 25                       | EACH                       | \$14.77          | \$8.42     | \$7.39     | \$6.65     |
| 322016B25                                         | IRWIN | Masonry        | DRL BIT 1/4" X 2" X 4" SPEEDHAMMER BLK  | 0 24721 02036 9 |       | 25                       | EACH                       | \$4.15           | \$2.37     | \$2.08     | \$1.87     |
| 322017B25                                         | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" SPEEDHAMMER BLK  | 0 24721 02037 6 |       | 25                       | EACH                       | \$4.32           | \$2.46     | \$2.16     | \$1.94     |
| 322018B25                                         | IRWIN | Masonry        | DRL BIT 1/4" X 6" X 8" SPEEDHAMMER BLK  | 0 24721 02038 3 |       | 25                       | EACH                       | \$5.85           | \$3.33     | \$2.93     | \$2.63     |
| 322022B25                                         | IRWIN | Masonry        | DRL BIT 5/16" X 4" X 6" SPEEDHAMMER BLK | 0 24721 02039 0 |       | 25                       | EACH                       | \$6.48           | \$3.69     | \$3.24     | \$2.92     |
| 322024B25                                         | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" SPEEDHAMMER BLK  | 0 24721 02040 6 |       | 25                       | EACH                       | \$6.34           | \$3.61     | \$3.17     | \$2.85     |
| 322026B25                                         | IRWIN | Masonry        | DRL BIT 3/8" X 10" X 12" SPEEDHMR BLK   | 0 24721 02041 3 |       | 25                       | EACH                       | \$11.48          | \$6.54     | \$5.74     | \$5.17     |
| 322031B25                                         | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" SPEEDHAMMER BLK  | 0 24721 02042 0 |       | 25                       | EACH                       | \$8.01           | \$4.57     | \$4.01     | \$3.60     |
| 322033B25                                         | IRWIN | Masonry        | DRL BIT 1/2" X 10" X 12" SPEEDHMR BLK   | 0 24721 02043 7 |       | 25                       | EACH                       | \$14.09          | \$8.03     | \$7.05     | \$6.34     |
| 322042B25                                         | IRWIN | Masonry        | DRL BIT 5/8" X 6" X 8" SPEEDHAMMER BLK  | 0 24721 02044 4 |       | 25                       | EACH                       | \$14.09          | \$8.03     | \$7.05     | \$6.34     |
| 322058B25                                         | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 7" SPEEDHAMMER BLK | 0 24721 02045 1 |       | 25                       | EACH                       | \$8.49           | \$4.84     | \$4.25     | \$3.82     |
| <b>Speedhammer-Plus Sets</b>                      |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 4935077                                           | IRWIN | Masonry        | DRL BIT 5PC SPEEDHAMMER PLUS SET        | 0 24721 10838 8 |       | 6                        | EACH                       | \$31.89          | \$18.18    | \$15.95    | \$14.35    |
| 1813552                                           | IRWIN | Masonry        | 5/32 SDS+ 5PC BULK PACK                 | 0 38548 99785 8 |       | 2                        | PACK                       | \$34.73          | \$19.80    | \$17.37    | \$15.63    |
| 1813553                                           | IRWIN | Masonry        | 3/16 SDS+ 5PC BULK PACK                 | 0 38548 99786 5 |       | 2                        | PACK                       | \$22.85          | \$13.02    | \$11.43    | \$10.28    |
| 1813554                                           | IRWIN | Masonry        | 1/4 SDS+ 5PC BULK PACK                  | 0 38548 99787 2 |       | 2                        | PACK                       | \$22.44          | \$12.79    | \$11.22    | \$10.10    |
| 1813555                                           | IRWIN | Masonry        | 3/8 SDS+ 5PC BULK PACK                  | 0 38548 99788 9 |       | 2                        | PACK                       | \$29.97          | \$17.08    | \$14.99    | \$13.49    |
| 1813616                                           | IRWIN | Masonry        | 1/2 SDS+ 5PC BULK PACK                  | 0 38548 99789 6 |       | 2                        | PACK                       | \$37.39          | \$21.31    | \$18.70    | \$16.83    |
| <b>Speedhammer-Plus Wire Rack Merchandiser</b>    |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 55001                                             | IRWIN | Masonry        | MERCH 24 PC SDS-PLUS SHPLUS             | 0 24721 55001 9 | M     | 1                        | EACH                       | \$351.35         | \$200.27   | \$175.68   | \$158.11   |
| 4935681                                           | IRWIN | Masonry        | MASONRY DRILLING 4X4                    | 0 24721 99899 6 | M     | 1                        | EACH                       | \$1,941.47       | \$1,106.64 | \$970.74   | \$873.66   |
| <b>Speedhammer-Plus - 4-Cutter</b>                |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 322082                                            | IRWIN | Masonry        | DRL BIT 3/4" X 16" X 18" SPEEDHAMMER 4C | 0 24721 00759 9 |       | 1                        | EACH                       | \$56.36          | \$32.13    | \$28.18    | \$25.36    |
| 322085                                            | IRWIN | Masonry        | DRL BIT 7/8" X 16" X 18" SPEEDHAMMER 4C | 0 24721 00762 9 |       | 1                        | EACH                       | \$63.03          | \$35.93    | \$31.52    | \$28.36    |
| 322087                                            | IRWIN | Masonry        | DRL BIT 1" X 16" X 18" SPEEDHAMMER 4C   | 0 24721 00764 3 |       | 1                        | EACH                       | \$73.22          | \$41.74    | \$36.61    | \$32.95    |
| 322089                                            | IRWIN | Masonry        | DRL BIT 1-1/18" X 16" X 18" SPEEDHMR 4C | 0 24721 00766 7 |       | 1                        | EACH                       | \$90.35          | \$51.50    | \$45.18    | \$40.66    |
| <b>Speedhammer-Plus Hex Drive Drill Bits</b>      |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 322056                                            | IRWIN | Masonry        | DRL BIT 3/16" X 2" X 5" SPEEDHAMMER HEX | 0 24721 00755 1 |       | 1                        | EACH                       | \$9.40           | \$5.36     | \$4.70     | \$4.23     |
| 322057                                            | IRWIN | Masonry        | DRL BIT 3/16" X 3" X 6" SPEEDHAMMER HEX | 0 24721 00756 8 |       | 1                        | EACH                       | \$9.87           | \$5.63     | \$4.94     | \$4.44     |
| 322058                                            | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 7" SPEEDHAMMER HEX | 0 24721 00241 9 |       | 1                        | EACH                       | \$9.98           | \$5.69     | \$4.99     | \$4.49     |
| 322059                                            | IRWIN | Masonry        | DRL BIT 5/32" X 2" X 5" SPEEDHAMMER HEX | 0 24721 00757 5 |       | 1                        | EACH                       | \$9.84           | \$5.61     | \$4.92     | \$4.43     |
| 322061                                            | IRWIN | Masonry        | DRL BIT 5/32" X 4" X 7" SPEEDHAMMER HEX | 0 24721 00758 2 |       | 1                        | EACH                       | \$9.87           | \$5.63     | \$4.94     | \$4.44     |
| <b>Speedhammer-Power Plus Drill Bits - Bulk</b>   |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 4935461                                           | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 6" BULK            | 0 24721 11289 7 |       | 25                       | EACH                       | \$7.27           | \$4.14     | \$3.64     | \$3.27     |
| 4935460                                           | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" BULK             | 0 24721 11288 0 |       | 25                       | EACH                       | \$6.60           | \$3.76     | \$3.30     | \$2.97     |
| 4935463                                           | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" BULK             | 0 24721 11291 0 |       | 25                       | EACH                       | \$9.59           | \$5.47     | \$4.80     | \$4.32     |
| 4935459                                           | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" BULK             | 0 24721 11287 3 |       | 25                       | EACH                       | \$12.24          | \$6.98     | \$6.12     | \$5.51     |
| 1774762                                           | IRWIN | Masonry        | 268 PIECE SPEED HAMMER POWER BLUE WALL  | 0 24721 99861 3 | M     | 1                        | EACH                       | \$4,164.82       | \$2,373.95 | \$2,082.41 | \$1,874.17 |
| 1774763                                           | IRWIN | Masonry        | 36 PIECE SPEED HAMMER POWER BLUE WALL   | 0 24721 99862 0 | M     | 1                        | EACH                       | \$833.56         | \$475.13   | \$416.78   | \$375.10   |
| 4935472                                           | IRWIN | Masonry        | MERCH 24 PC SDS-PLUS SHPOWER            | 0 24721 99955 9 | M     | 1                        | EACH                       | \$575.36         | \$327.96   | \$287.68   | \$258.91   |
| <b>Speedhammer-Power Plus Drill Bits - Carded</b> |       |                |                                         |                 |       |                          |                            |                  |            |            |            |
| 4935448                                           | IRWIN | Masonry        | DRL BIT 3/16" X 4" X 6" POWER PLUS      | 0 24721 11276 7 |       | 1                        | EACH                       | \$8.76           | \$4.99     | \$4.38     | \$3.94     |
| 4935445                                           | IRWIN | Masonry        | DRL BIT 1/4" X 4" X 6" POWER PLUS       | 0 24721 11273 6 |       | 1                        | EACH                       | \$8.59           | \$4.90     | \$4.30     | \$3.87     |
| 4935454                                           | IRWIN | Masonry        | DRL BIT 3/8" X 4" X 6" POWER PLUS       | 0 24721 11282 8 |       | 1                        | EACH                       | \$11.46          | \$6.53     | \$5.73     | \$5.16     |
| 4935442                                           | IRWIN | Masonry        | DRL BIT 1/2" X 4" X 6" POWER PLUS       | 0 24721 11269 9 |       | 1                        | EACH                       | \$14.30          | \$8.15     | \$7.15     | \$6.44     |
| 4935457                                           | IRWIN | Masonry        | DRL BIT 5/8" X 4" X 6" POWER PLUS       | 0 24721 11285 9 |       | 1                        | EACH                       | \$24.75          | \$14.11    | \$12.38    | \$11.14    |
| 4935451                                           | IRWIN | Masonry        | DRL BIT 3/4" X 4" X 6" POWER PLUS       | 0 24721 11279 8 |       | 1                        | EACH                       | \$31.11          | \$17.73    | \$15.56    | \$14.00    |
| 4935449                                           | IRWIN | Masonry        | DRL BIT 3/16" X 6" X 8" POWER PLUS      | 0 24721 11277 4 |       | 1                        | EACH                       | \$13.50          | \$7.70     | \$6.75     | \$6.08     |
| 4935446                                           | IRWIN | Masonry        | DRL BIT 1/4" X 6" X 8" POWER PLUS       | 0 24721 11274 3 |       | 1                        | EACH                       | \$11.14          | \$6.35     | \$5.57     | \$5.01     |
| 4935455                                           | IRWIN | Masonry        | DRL BIT 3/8" X 6" X 8" POWER PLUS       | 0 24721 11283 5 |       | 1                        | EACH                       | \$12.39          | \$7.06     | \$6.20     | \$5.58     |

| STOCK #                                                    | BRAND | PRODUCT FAMILY | DESCRIPTION                          | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|------------------------------------------------------------|-------|----------------|--------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Speedhammer-Power Plus Drill Bits - Carded (cont'd)</b> |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 4935443                                                    | IRWIN | Masonry        | DRL BIT 1/2" X 6" X 8" POWER PLUS    | 0 24721 11271 2 |       | 1                     | EACH                    | \$18.21       | \$10.38  | \$9.11   | \$8.19   |
| 4935458                                                    | IRWIN | Masonry        | DRL BIT 5/8" X 6" X 8" POWER PLUS    | 0 24721 11286 6 |       | 1                     | EACH                    | \$26.22       | \$14.95  | \$13.11  | \$11.80  |
| 4935452                                                    | IRWIN | Masonry        | DRL BIT 3/4" X 6" X 8" POWER PLUS    | 0 24721 11280 4 |       | 1                     | EACH                    | \$47.66       | \$27.17  | \$23.83  | \$21.45  |
| 4935447                                                    | IRWIN | Masonry        | DRL BIT 3/16" X 10" X 12" POWER PLUS | 0 24721 11275 0 |       | 1                     | EACH                    | \$28.66       | \$16.34  | \$14.33  | \$12.90  |
| 4935444                                                    | IRWIN | Masonry        | DRL BIT 1/4" X 10" X 12" POWER PLUS  | 0 24721 11272 9 |       | 1                     | EACH                    | \$23.16       | \$13.20  | \$11.58  | \$10.42  |
| 4935453                                                    | IRWIN | Masonry        | DRL BIT 3/8" X 10" X 12" POWER PLUS  | 0 24721 11281 1 |       | 1                     | EACH                    | \$21.09       | \$12.02  | \$10.55  | \$9.49   |
| 4935441                                                    | IRWIN | Masonry        | DRL BIT 1/2" X 10" X 12" POWER PLUS  | 0 24721 11268 2 |       | 1                     | EACH                    | \$25.83       | \$14.72  | \$12.92  | \$11.62  |
| 4935456                                                    | IRWIN | Masonry        | DRL BIT 5/8" X 10" X 12" POWER PLUS  | 0 24721 11284 2 |       | 1                     | EACH                    | \$41.70       | \$23.77  | \$20.85  | \$18.77  |
| 4935450                                                    | IRWIN | Masonry        | DRL BIT 3/4" X 10" X 12" POWER PLUS  | 0 24721 11278 1 |       | 1                     | EACH                    | \$48.28       | \$27.52  | \$24.14  | \$21.73  |
| <b>Speedhammer-Power Plus Drill Bits Set</b>               |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 4935471                                                    | IRWIN | Masonry        | 5 PC POWER SET '1 EA 4935442 4935448 | 0 24721 11299 6 |       | 6                     | EACH                    | \$43.06       | \$24.54  | \$21.53  | \$19.38  |
| 1813617                                                    | IRWIN | Masonry        | 3/16 SDS+ POWER 5PC BULK PACK        | 0 38548 99790 2 |       | 2                     | PACK                    | \$34.99       | \$19.94  | \$17.50  | \$15.75  |
| 1813618                                                    | IRWIN | Masonry        | 1/4 SDS+ POWER 5PC BULK PACK         | 0 38548 99791 9 |       | 2                     | PACK                    | \$37.62       | \$21.44  | \$18.81  | \$16.93  |
| <b>Spline - 2-Cutter</b>                                   |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 324000                                                     | IRWIN | Masonry        | DRL BIT 3/8" X 5" X 10" SPLINE 2C    | 0 24721 00775 9 |       | 1                     | EACH                    | \$27.90       | \$15.90  | \$13.95  | \$12.56  |
| 324001                                                     | IRWIN | Masonry        | DRL BIT 3/8" X 8" X 13" SPLINE 2C    | 0 24721 00210 5 |       | 1                     | EACH                    | \$45.82       | \$26.12  | \$22.91  | \$20.62  |
| 324002                                                     | IRWIN | Masonry        | DRL BIT 3/8" X 11" X 16" SPLINE 2C   | 0 24721 00211 2 |       | 1                     | EACH                    | \$47.54       | \$27.10  | \$23.77  | \$21.39  |
| 324003                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 5" X 10" SPLINE 2C    | 0 24721 00792 6 |       | 1                     | EACH                    | \$28.38       | \$16.18  | \$14.19  | \$12.77  |
| 324004                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 8" X 13" SPLINE 2C    | 0 24721 00212 9 |       | 1                     | EACH                    | \$46.38       | \$26.44  | \$23.19  | \$20.87  |
| 324005                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 11" X 16" SPLINE 2C   | 0 24721 00213 6 |       | 1                     | EACH                    | \$36.02       | \$20.53  | \$18.01  | \$16.21  |
| 324006                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 17" X 22" SPLINE 2C   | 0 24721 00214 3 |       | 1                     | EACH                    | \$44.47       | \$25.35  | \$22.24  | \$20.01  |
| 324007                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 24" X 29" SPLINE 2C   | 0 24721 00793 3 |       | 1                     | EACH                    | \$48.57       | \$27.68  | \$24.29  | \$21.86  |
| 324008                                                     | IRWIN | Masonry        | DRL BIT 1/2" X 31" X 36" SPLINE 2C   | 0 24721 00794 0 |       | 1                     | EACH                    | \$96.78       | \$55.16  | \$48.39  | \$43.55  |
| 324009                                                     | IRWIN | Masonry        | DRL BIT 9/16" X 8" X 13" SPLINE 2C   | 0 24721 00215 0 |       | 1                     | EACH                    | \$36.38       | \$20.74  | \$18.19  | \$16.37  |
| 324010                                                     | IRWIN | Masonry        | DRL BIT 9/16" X 17" X 23" SPLINE 2C  | 0 24721 00795 7 |       | 1                     | EACH                    | \$75.32       | \$42.93  | \$37.66  | \$33.89  |
| 324011                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 5" X 10" SPLINE 2C    | 0 24721 00216 7 |       | 1                     | EACH                    | \$34.06       | \$19.41  | \$17.03  | \$15.33  |
| 324012                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 11" X 16" SPLINE 2C   | 0 24721 00217 4 |       | 1                     | EACH                    | \$44.81       | \$25.54  | \$22.41  | \$20.16  |
| 324013                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 17" X 22" SPLINE 2C   | 0 24721 00218 1 |       | 1                     | EACH                    | \$53.99       | \$30.77  | \$27.00  | \$24.30  |
| 324015                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 31" X 36" SPLINE 2C   | 0 24721 00796 4 |       | 1                     | EACH                    | \$129.82      | \$74.00  | \$64.91  | \$58.42  |
| 324017                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 5" X 10" SPLINE 2C    | 0 24721 00219 8 |       | 1                     | EACH                    | \$36.95       | \$21.06  | \$18.48  | \$16.63  |
| 324018                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 8" X 13" SPLINE 2C    | 0 24721 00797 1 |       | 1                     | EACH                    | \$54.00       | \$30.78  | \$27.00  | \$24.30  |
| 324019                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 11" X 16" SPLINE 2C   | 0 24721 00220 4 |       | 1                     | EACH                    | \$48.31       | \$27.54  | \$24.16  | \$21.74  |
| 324020                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 17" X 22" SPLINE 2C   | 0 24721 00221 1 |       | 1                     | EACH                    | \$52.08       | \$29.69  | \$26.04  | \$23.44  |
| 324021                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 24" X 29" SPLINE 2C   | 0 24721 00798 8 |       | 1                     | EACH                    | \$83.06       | \$47.34  | \$41.53  | \$37.38  |
| 324022                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 31" X 36" SPINE 2C    | 0 24721 00799 5 |       | 1                     | EACH                    | \$123.40      | \$70.34  | \$61.70  | \$55.53  |
| 324025                                                     | IRWIN | Masonry        | DRL BIT 7/8" X 11" X 16" SPLINE 2C   | 0 24721 00222 8 |       | 1                     | EACH                    | \$58.69       | \$33.45  | \$29.35  | \$26.41  |
| 324026                                                     | IRWIN | Masonry        | DRL BIT 7/8" X 17" X 22" SPLINE 2C   | 0 24721 00252 5 |       | 1                     | EACH                    | \$64.40       | \$36.71  | \$32.20  | \$28.98  |
| 324027                                                     | IRWIN | Masonry        | DRL BIT 7/8" X 31" X 36" SPINE 2C    | 0 24721 00800 8 |       | 1                     | EACH                    | \$131.07      | \$74.71  | \$65.54  | \$58.98  |
| 324028                                                     | IRWIN | Masonry        | DRL BIT 1" X 8" X 13" SPLINE 2C      | 0 24721 00253 2 |       | 1                     | EACH                    | \$76.78       | \$43.76  | \$38.39  | \$34.55  |
| 324029                                                     | IRWIN | Masonry        | DRL BIT 1" X 11" X 16" SPLINE 2C     | 0 24721 00258 7 |       | 1                     | EACH                    | \$62.48       | \$35.61  | \$31.24  | \$28.12  |
| 324030                                                     | IRWIN | Masonry        | DRL BIT 1" X 17" X 22" SPLINE 2C     | 0 24721 00271 6 |       | 1                     | EACH                    | \$71.00       | \$40.47  | \$35.50  | \$31.95  |
| 324031                                                     | IRWIN | Masonry        | DRL BIT 1" X 31" X 36" SPLINE 2C     | 0 24721 00801 5 |       | 1                     | EACH                    | \$171.65      | \$97.84  | \$85.83  | \$77.24  |
| 324033                                                     | IRWIN | Masonry        | DRL BIT 1-1/8" X 11" X 16" SPLINE 2C | 0 24721 00277 8 |       | 1                     | EACH                    | \$78.59       | \$44.80  | \$39.30  | \$35.37  |
| 324034                                                     | IRWIN | Masonry        | DRL BIT 1-1/8" X 17" X 22" SPLINE 2C | 0 24721 00278 5 |       | 1                     | EACH                    | \$83.33       | \$47.50  | \$41.67  | \$37.50  |
| 324035                                                     | IRWIN | Masonry        | DRL BIT 1-1/4" X 11" X 16" SPLINE 2C | 0 24721 00283 9 |       | 1                     | EACH                    | \$86.96       | \$49.57  | \$43.48  | \$39.13  |
| 324036                                                     | IRWIN | Masonry        | DRL BIT 1-1/4" X 17" X 22" SPLINE 2C | 0 24721 00284 6 |       | 1                     | EACH                    | \$89.93       | \$51.26  | \$44.97  | \$40.47  |
| 324037                                                     | IRWIN | Masonry        | DRL BIT 1-1/4" X 31" X 36" SPINE 2C  | 0 24721 00802 2 |       | 1                     | EACH                    | \$206.18      | \$117.52 | \$103.09 | \$92.78  |
| 324038                                                     | IRWIN | Masonry        | DRL BIT 1-3/8" X 11" X 16" SPLINE 2C | 0 24721 00803 9 |       | 1                     | EACH                    | \$97.89       | \$55.80  | \$48.95  | \$44.05  |
| 324039                                                     | IRWIN | Masonry        | DRL BIT 1-3/8" X 17" X 22" SPLINE 2C | 0 24721 00805 3 |       | 1                     | EACH                    | \$115.09      | \$65.60  | \$57.55  | \$51.79  |
| 324040                                                     | IRWIN | Masonry        | DRL BIT 1-1/2" X 11" X 16" SPLINE 2C | 0 24721 00285 3 |       | 1                     | EACH                    | \$115.90      | \$66.06  | \$57.95  | \$52.16  |
| 324041                                                     | IRWIN | Masonry        | DRL BIT 1-1/2" X 17" X 22" SPLINE 2C | 0 24721 00297 6 |       | 1                     | EACH                    | \$124.97      | \$71.23  | \$62.49  | \$56.24  |
| 324043                                                     | IRWIN | Masonry        | DRL BIT 1-3/4" X 17" X 22" SPLINE 2C | 0 24721 00806 0 |       | 1                     | EACH                    | \$239.66      | \$136.61 | \$119.83 | \$107.85 |
| 324044                                                     | IRWIN | Masonry        | DRL BIT 2" X 17" X 22" SPLINE 2C     | 0 24721 00807 7 |       | 1                     | EACH                    | \$257.04      | \$146.51 | \$128.52 | \$115.67 |
| 327002                                                     | IRWIN | Masonry        | ADAPTER SPLINE TO SPEEDHAMMER        | 0 24721 00946 3 |       | 1                     | EACH                    | \$85.12       | \$48.52  | \$42.56  | \$38.30  |
| <b>Spline - 4-Cutter</b>                                   |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 324050                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 5" X 10" SPLINE 4C    | 0 24721 00808 4 |       | 1                     | EACH                    | \$48.71       | \$27.76  | \$24.36  | \$21.92  |
| 324051                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 11" X 16" SPLINE 4C   | 0 24721 00809 1 |       | 1                     | EACH                    | \$56.81       | \$32.38  | \$28.41  | \$25.56  |
| 324052                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 17" X 22" SPLINE 4C   | 0 24721 00810 7 |       | 1                     | EACH                    | \$71.00       | \$40.47  | \$35.50  | \$31.95  |
| 324053                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 24" X 29" SPLINE 4C   | 0 24721 00811 4 |       | 1                     | EACH                    | \$82.34       | \$46.93  | \$41.17  | \$37.05  |
| 324054                                                     | IRWIN | Masonry        | DRL BIT 5/8" X 31" X 36" SPLINE 4C   | 0 24721 00812 1 |       | 1                     | EACH                    | \$145.82      | \$83.12  | \$72.91  | \$65.62  |
| 324055                                                     | IRWIN | Masonry        | DRL BIT 11/16" X 11" X 16" SPLINE 4C | 0 24721 00813 8 |       | 1                     | EACH                    | \$73.87       | \$42.11  | \$36.94  | \$33.24  |
| 324056                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 11" X 16" SPLINE 4C   | 0 24721 00814 5 |       | 1                     | EACH                    | \$53.99       | \$30.77  | \$27.00  | \$24.30  |
| 324057                                                     | IRWIN | Masonry        | DRL BIT 3/4" X 5" X 10" SPLINE 4C    | 0 24721 00815 2 |       | 1                     | EACH                    | \$57.18       | \$32.59  | \$28.59  | \$25.73  |

| STOCK #                                | BRAND | PRODUCT FAMILY | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|----------------------------------------|-------|----------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Spline - 4-Cutter (cont'd)</b>      |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 324058                                 | IRWIN | Masonry        | DRL BIT 3/4" X 17" X 22" SPLINE 4C      | 0 24721 00817 6 |       | 1                     | EACH                    | \$71.96       | \$41.02  | \$35.98  | \$32.38  |
| 324059                                 | IRWIN | Masonry        | DRL BIT 3/4" X 24" X 29" SPLINE 4C      | 0 24721 00820 6 |       | 1                     | EACH                    | \$97.52       | \$55.59  | \$48.76  | \$43.88  |
| 324060                                 | IRWIN | Masonry        | DRL BIT 3/4" X 31" X 36" SPLINE 4C      | 0 24721 00821 3 |       | 1                     | EACH                    | \$155.29      | \$88.52  | \$77.65  | \$69.88  |
| 324063                                 | IRWIN | Masonry        | DRL BIT 7/8" X 11" X 16" SPLINE 4C      | 0 24721 00822 0 |       | 1                     | EACH                    | \$69.17       | \$39.43  | \$34.59  | \$31.13  |
| 324064                                 | IRWIN | Masonry        | DRL BIT 7/8" X 17" X 22" SPLINE 4C      | 0 24721 00823 7 |       | 1                     | EACH                    | \$76.85       | \$43.80  | \$38.43  | \$34.58  |
| 324065                                 | IRWIN | Masonry        | DRL BIT 1" X 11" X 16" SPLINE 4C        | 0 24721 00824 4 |       | 1                     | EACH                    | \$75.89       | \$43.26  | \$37.95  | \$34.15  |
| 324066                                 | IRWIN | Masonry        | DRL BIT 1" X 17" X 22" SPLINE 4C        | 0 24721 00825 1 |       | 1                     | EACH                    | \$80.49       | \$45.88  | \$40.25  | \$36.22  |
| 324067                                 | IRWIN | Masonry        | DRL BIT 1" X 31" X 36" SPLINE 4C        | 0 24721 00827 5 |       | 1                     | EACH                    | \$198.80      | \$113.32 | \$99.40  | \$89.46  |
| 324068                                 | IRWIN | Masonry        | DRL BIT 1" X 24" X 29" SPLINE 4C        | 0 24721 00828 2 |       | 1                     | EACH                    | \$141.36      | \$80.58  | \$70.68  | \$63.61  |
| 324070                                 | IRWIN | Masonry        | DRL BIT 1-1/8" X 11" X 16" SPLINE 4C    | 0 24721 00829 9 |       | 1                     | EACH                    | \$93.26       | \$53.16  | \$46.63  | \$41.97  |
| 324071                                 | IRWIN | Masonry        | DRL BIT 1-1/8" X 17" X 22" SPLINE 4C    | 0 24721 00831 2 |       | 1                     | EACH                    | \$107.01      | \$61.00  | \$53.51  | \$48.15  |
| 324072                                 | IRWIN | Masonry        | DRL BIT 1-1/4" X 11" X 16" SPLINE 4C    | 0 24721 00832 9 |       | 1                     | EACH                    | \$102.27      | \$58.29  | \$51.14  | \$46.02  |
| 324073                                 | IRWIN | Masonry        | DRL BIT 1-1/4" X 17" X 22" SPLINE 4C    | 0 24721 00833 6 |       | 1                     | EACH                    | \$111.72      | \$63.68  | \$55.86  | \$50.27  |
| 324074                                 | IRWIN | Masonry        | DRL BIT 1-1/4" X 31" X 36" SPLINE 4C    | 0 24721 00834 3 |       | 1                     | EACH                    | \$221.52      | \$126.27 | \$110.76 | \$99.68  |
| 324076                                 | IRWIN | Masonry        | DRL BIT 1-3/8" X 17" X 22" SPLINE 4C    | 0 24721 00835 0 |       | 1                     | EACH                    | \$143.34      | \$81.70  | \$71.67  | \$64.50  |
| 324078                                 | IRWIN | Masonry        | DRL BIT 1-1/2" X 17" X 22" SPLINE 4C    | 0 24721 00836 7 |       | 1                     | EACH                    | \$168.55      | \$96.07  | \$84.28  | \$75.85  |
| 324080                                 | IRWIN | Masonry        | DRL BIT 1-3/4" X 18" X 23" SPLINE 4C    | 0 24721 00837 4 |       | 1                     | EACH                    | \$313.73      | \$178.83 | \$156.87 | \$141.18 |
| 324081                                 | IRWIN | Masonry        | DRL BIT 2" X 18" X 23" SPLINE 4C        | 0 24721 00838 1 |       | 1                     | EACH                    | \$355.91      | \$202.87 | \$177.96 | \$160.16 |
| <b>Spline Merchandiser</b>             |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 56000                                  | IRWIN | Masonry        | MERCH 12 PC SPLINE                      | 0 24721 56000 1 | M     | 1                     | EACH                    | \$658.68      | \$375.45 | \$329.34 | \$296.41 |
| <b>SDS-max® - 2-Cutter</b>             |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 323000                                 | IRWIN | Masonry        | DRL BIT 3/8" X 7 1/2" X 13" SDS-MAX 2C  | 0 24721 00862 6 |       | 1                     | EACH                    | \$44.69       | \$25.47  | \$22.35  | \$20.11  |
| 323001                                 | IRWIN | Masonry        | DRL BIT 1/2" X 7 1/2" X 13" SDS-MAX 2C  | 0 24721 00304 1 |       | 1                     | EACH                    | \$44.66       | \$25.46  | \$22.33  | \$20.10  |
| 323002                                 | IRWIN | Masonry        | DRL BIT 1/2" X 15 1/2" X 21" SDS-MAX 2C | 0 24721 00323 2 |       | 1                     | EACH                    | \$60.93       | \$34.73  | \$30.47  | \$27.42  |
| 323003                                 | IRWIN | Masonry        | DRL BIT 9/16" X 7 1/2" X 13" SDS-MAX 2C | 0 24721 00865 7 |       | 1                     | EACH                    | \$47.72       | \$27.20  | \$23.86  | \$21.47  |
| 323004                                 | IRWIN | Masonry        | DRL BIT 9/16" X 15 1/2" X 21" SDS-MAX   | 0 24721 00866 4 |       | 1                     | EACH                    | \$64.01       | \$36.49  | \$32.01  | \$28.80  |
| 327001                                 | IRWIN | Masonry        | ADAPTER SDS-MAX TO SPEEDHAMMER          | 0 24721 00945 6 |       | 1                     | EACH                    | \$84.33       | \$48.07  | \$42.17  | \$37.95  |
| <b>SDS-max® - 4-Cutter</b>             |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 323005                                 | IRWIN | Masonry        | DRL BIT 5/8" X 7 1/2" X 13" SDS-MAX 4C  | 0 24721 00400 0 |       | 1                     | EACH                    | \$52.28       | \$29.80  | \$26.14  | \$23.53  |
| 323006                                 | IRWIN | Masonry        | DRL BIT 5/8" X 15 1/2" X 21" SDS-MAX 4C | 0 24721 00459 8 |       | 1                     | EACH                    | \$52.05       | \$29.67  | \$26.03  | \$23.42  |
| 323007                                 | IRWIN | Masonry        | DRL BIT 5/8" X 30 1/2" X 36" SDS-MAX 4C | 0 24721 00839 8 |       | 1                     | EACH                    | \$133.99      | \$76.37  | \$67.00  | \$60.30  |
| 323008                                 | IRWIN | Masonry        | DRL BIT 11/16" X 15 1/2" X 21" SDS-MAX  | 0 24721 00842 8 |       | 1                     | EACH                    | \$80.93       | \$46.13  | \$40.47  | \$36.42  |
| 323009                                 | IRWIN | Masonry        | DRL BIT 3/4" X 8" X 13" SDS-MAX 4C      | 0 24721 00460 4 |       | 1                     | EACH                    | \$52.79       | \$30.09  | \$26.40  | \$23.76  |
| 323010                                 | IRWIN | Masonry        | DRL BIT 3/4" X 17" X 21" SDS-MAX 4C     | 0 24721 00583 0 |       | 1                     | EACH                    | \$65.00       | \$37.05  | \$32.50  | \$29.25  |
| 323011                                 | IRWIN | Masonry        | DRL BIT 3/4" X 31" X 36" SDS-MAX 4C     | 0 24721 00843 5 |       | 1                     | EACH                    | \$142.38      | \$81.16  | \$71.19  | \$64.07  |
| 323012                                 | IRWIN | Masonry        | DRL BIT 13/16" X 17" X 21" SDS-MAX 4C   | 0 24721 00844 2 |       | 1                     | EACH                    | \$87.33       | \$49.78  | \$43.67  | \$39.30  |
| 323014                                 | IRWIN | Masonry        | DRL BIT 7/8" X 8" X 13" SDS-MAX 4C      | 0 24721 00593 9 |       | 1                     | EACH                    | \$60.93       | \$34.73  | \$30.47  | \$27.42  |
| 323015                                 | IRWIN | Masonry        | DRL BIT 7/8" X 17" X 21" SDS-MAX 4C     | 0 24721 00660 8 |       | 1                     | EACH                    | \$78.44       | \$44.71  | \$39.22  | \$35.30  |
| 323016                                 | IRWIN | Masonry        | DRL BIT 1" X 8" X 13" SDS-MAX 4C        | 0 24721 00845 9 |       | 1                     | EACH                    | \$67.02       | \$38.20  | \$33.51  | \$30.16  |
| 323017                                 | IRWIN | Masonry        | DRL BIT 1" X 17" X 21" SDS-MAX 4C       | 0 24721 00846 6 |       | 1                     | EACH                    | \$73.14       | \$41.69  | \$36.57  | \$32.91  |
| 323018                                 | IRWIN | Masonry        | DRL BIT 1" X 31" X 36" SDS-MAX 4C       | 0 24721 00847 3 |       | 1                     | EACH                    | \$181.67      | \$103.55 | \$90.84  | \$81.75  |
| 323020                                 | IRWIN | Masonry        | DRL BIT 1-1/8" X 12" X 17" SDS-MAX 4C   | 0 24721 00848 0 |       | 1                     | EACH                    | \$89.10       | \$50.79  | \$44.55  | \$40.10  |
| 323022                                 | IRWIN | Masonry        | DRL BIT 1-1/8" X 17" X 21" SDS-MAX 4C   | 0 24721 00849 7 |       | 1                     | EACH                    | \$104.23      | \$59.41  | \$52.12  | \$46.90  |
| 323023ZR                               | IRWIN | Masonry        | DRL BIT 1-1/4" X 10" X 15" SDS-MAX 4C   | 0 24721 00851 0 |       | 1                     | EACH                    | \$100.50      | \$57.29  | \$50.25  | \$45.23  |
| 323024                                 | IRWIN | Masonry        | DRL BIT 1-1/4" X 18" X 23" SDS-MAX 4C   | 0 24721 00853 4 |       | 1                     | EACH                    | \$109.22      | \$62.26  | \$54.61  | \$49.15  |
| 323025                                 | IRWIN | Masonry        | DRL BIT 1-1/4" X 31" X 36" SDS-MAX 4C   | 0 24721 00855 8 |       | 1                     | EACH                    | \$171.31      | \$97.65  | \$85.66  | \$77.09  |
| 323028                                 | IRWIN | Masonry        | DRL BIT 1-3/8" 18" X 23" SDS-MAX 4C     | 0 24721 00856 5 |       | 1                     | EACH                    | \$136.53      | \$77.82  | \$68.27  | \$61.44  |
| 323031                                 | IRWIN | Masonry        | DRL BIT 1-1/2" X 18" X 23" SDS-MAX 4C   | 0 24721 00857 2 |       | 1                     | EACH                    | \$155.09      | \$88.40  | \$77.55  | \$69.79  |
| 323033                                 | IRWIN | Masonry        | DRL BIT 1-3/4" X 17" X 23" SDS-MAX 4C   | 0 24721 00858 9 |       | 1                     | EACH                    | \$184.58      | \$105.21 | \$92.29  | \$83.06  |
| 323034                                 | IRWIN | Masonry        | DRL BIT 2" X 17" X 23" SDS-MAX 4C       | 0 24721 00860 2 |       | 1                     | EACH                    | \$223.35      | \$127.31 | \$111.68 | \$100.51 |
| <b>SDS-max Wire Rack Merchandisers</b> |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 3023035M                               | IRWIN | Masonry        | MERCH 12 PC SDS-MAX                     | 0 24721 01980 6 | M     | 1                     | EACH                    | \$752.42      | \$428.88 | \$376.21 | \$338.59 |
| <b>One-Pc. Hammer Cores, SDS-max</b>   |       |                |                                         |                 |       |                       |                         |               |          |          |          |
| 325014                                 | IRWIN | Masonry        | 1 1/2" X 11-3/8" SDS-MAX                | 0 24721 01445 0 |       | 1                     | EACH                    | \$199.71      | \$113.83 | \$99.86  | \$89.87  |
| 325015                                 | IRWIN | Masonry        | 1 1/2" X 22" SDS -MAX                   | 0 24721 01446 7 |       | 1                     | EACH                    | \$218.12      | \$124.33 | \$109.06 | \$98.15  |
| 325016                                 | IRWIN | Masonry        | 2" X 11-3/8" SDS-MAX                    | 0 24721 01447 4 |       | 1                     | EACH                    | \$208.46      | \$118.82 | \$104.23 | \$93.81  |
| 325017                                 | IRWIN | Masonry        | 2" X 22" SDS-MAX                        | 0 24721 01448 1 |       | 1                     | EACH                    | \$225.33      | \$128.44 | \$112.67 | \$101.40 |
| 325018                                 | IRWIN | Masonry        | 2 1/2" X 11-3/8" SDS-MAX                | 0 24721 01449 8 |       | 1                     | EACH                    | \$252.32      | \$143.82 | \$126.16 | \$113.54 |
| 325019                                 | IRWIN | Masonry        | 2 1/2" X 22" SDS-MAX                    | 0 24721 01450 4 |       | 1                     | EACH                    | \$244.86      | \$139.57 | \$122.43 | \$110.19 |
| 325020                                 | IRWIN | Masonry        | 3 1/8" X 11-3/8" SDS-MAX                | 0 24721 01451 1 |       | 1                     | EACH                    | \$290.42      | \$165.54 | \$145.21 | \$130.69 |
| 325021                                 | IRWIN | Masonry        | 3 1/8" X 22" SDS-MAX                    | 0 24721 01452 8 |       | 1                     | EACH                    | \$283.31      | \$161.49 | \$141.66 | \$127.49 |
| 325022                                 | IRWIN | Masonry        | 3 1/2" X 11-3/8" SDS-MAX                | 0 24721 01453 5 |       | 1                     | EACH                    | \$288.51      | \$164.45 | \$144.26 | \$129.83 |

| STOCK #                                                | BRAND | PRODUCT FAMILY | DESCRIPTION                          | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------------|-------|----------------|--------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>One-Pc. Hammer Cores, SDS-max (cont'd)</b>          |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 325023                                                 | IRWIN | Masonry        | 3 1/2" X 22" SDS-MAX                 | 0 24721 01454 2 |       | 1                     | EACH                    | \$304.32      | \$173.46 | \$152.16 | \$136.94 |
| 325024                                                 | IRWIN | Masonry        | 4" X 11-3/8" SDS-MAX                 | 0 24721 01455 9 |       | 1                     | EACH                    | \$331.13      | \$188.74 | \$165.57 | \$149.01 |
| 325025                                                 | IRWIN | Masonry        | 4" X 22" SDS-MAX                     | 0 24721 01456 6 |       | 1                     | EACH                    | \$351.49      | \$200.35 | \$175.75 | \$158.17 |
| 325026                                                 | IRWIN | Masonry        | 5" X 22" SDS-MAX                     | 0 24721 01457 3 |       | 1                     | EACH                    | \$438.45      | \$249.92 | \$219.23 | \$197.30 |
| 325027                                                 | IRWIN | Masonry        | 6" X 22" SDS-MAX                     | 0 24721 01458 0 |       | 1                     | EACH                    | \$581.07      | \$331.21 | \$290.54 | \$261.48 |
| 325030                                                 | IRWIN | Masonry        | EJECTOR KEY                          | 0 24721 01459 7 |       | 1                     | EACH                    | \$10.74       | \$6.12   | \$5.37   | \$4.83   |
| 325031                                                 | IRWIN | Masonry        | CENTER BIT                           | 0 24721 01460 3 |       | 1                     | EACH                    | \$16.50       | \$9.41   | \$8.25   | \$7.43   |
| <b>One-Pc. Hammer Cores, Spline</b>                    |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 325000                                                 | IRWIN | Masonry        | 1 1/2" X 11-3/8" SPLINE              | 0 24721 01497 9 |       | 1                     | EACH                    | \$201.48      | \$114.84 | \$100.74 | \$90.67  |
| 325001                                                 | IRWIN | Masonry        | 1 1/2" X 22" SPLINE                  | 0 24721 01498 6 |       | 1                     | EACH                    | \$218.10      | \$124.32 | \$109.05 | \$98.15  |
| 325002                                                 | IRWIN | Masonry        | 2" X 11-3/8" SPLINE                  | 0 24721 01499 3 |       | 1                     | EACH                    | \$208.46      | \$118.82 | \$104.23 | \$93.81  |
| 325003                                                 | IRWIN | Masonry        | 2" X 22" SPLINE                      | 0 24721 01500 6 |       | 1                     | EACH                    | \$225.91      | \$128.77 | \$112.96 | \$101.66 |
| 325004                                                 | IRWIN | Masonry        | 2 1/2" X 11-3/8" SPLINE              | 0 24721 01501 3 |       | 1                     | EACH                    | \$226.84      | \$129.30 | \$113.42 | \$102.08 |
| 325005                                                 | IRWIN | Masonry        | 2 1/2" X 22" SPLINE                  | 0 24721 01502 0 |       | 1                     | EACH                    | \$244.86      | \$139.57 | \$122.43 | \$110.19 |
| 325006                                                 | IRWIN | Masonry        | 3 1/8" X 11-3/8" SPLINE              | 0 24721 01503 7 |       | 1                     | EACH                    | \$268.40      | \$152.99 | \$134.20 | \$120.78 |
| 325007                                                 | IRWIN | Masonry        | 3 1/8" X 22" SPLINE                  | 0 24721 01504 4 |       | 1                     | EACH                    | \$283.31      | \$161.49 | \$141.66 | \$127.49 |
| 325008                                                 | IRWIN | Masonry        | 3 1/2" X 11-3/8" SPLINE              | 0 24721 01505 1 |       | 1                     | EACH                    | \$288.51      | \$164.45 | \$144.26 | \$129.83 |
| 325009                                                 | IRWIN | Masonry        | 3 1/2" X 22" SPLINE                  | 0 24721 01506 8 |       | 1                     | EACH                    | \$304.32      | \$173.46 | \$152.16 | \$136.94 |
| 325010                                                 | IRWIN | Masonry        | 4" X 11-3/8" SPLINE                  | 0 24721 01507 5 |       | 1                     | EACH                    | \$336.28      | \$191.68 | \$168.14 | \$151.33 |
| 325011                                                 | IRWIN | Masonry        | 4" X 22" SPLINE                      | 0 24721 01508 2 |       | 1                     | EACH                    | \$354.17      | \$201.88 | \$177.09 | \$159.38 |
| 325012                                                 | IRWIN | Masonry        | 5" X 11-3/8" SPLINE                  | 0 24721 01509 9 |       | 1                     | EACH                    | \$463.29      | \$264.08 | \$231.65 | \$208.48 |
| 325013                                                 | IRWIN | Masonry        | 5" X 22" SPLINE                      | 0 24721 01511 2 |       | 1                     | EACH                    | \$480.42      | \$273.84 | \$240.21 | \$216.19 |
| <b>Demolition Chisel Hammer Bits, SDS-max</b>          |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 332000                                                 | IRWIN | Masonry        | MOIL POINT 12"                       | 0 24721 01830 4 |       | 1                     | EACH                    | \$15.79       | \$9.00   | \$7.90   | \$7.11   |
| 332001                                                 | IRWIN | Masonry        | MOIL POINT 18"                       | 0 24721 01831 1 |       | 1                     | EACH                    | \$21.34       | \$12.16  | \$10.67  | \$9.60   |
| 332003                                                 | IRWIN | Masonry        | FLAT CHISEL 1 X 12"                  | 0 24721 01834 2 |       | 1                     | EACH                    | \$16.47       | \$9.39   | \$8.24   | \$7.41   |
| 332004                                                 | IRWIN | Masonry        | FLAT CHISEL 1 X 18"                  | 0 24721 01838 0 |       | 1                     | EACH                    | \$21.34       | \$12.16  | \$10.67  | \$9.60   |
| 332006                                                 | IRWIN | Masonry        | SCALING CHISEL 1-1/2 X 12"           | 0 24721 01841 0 |       | 1                     | EACH                    | \$21.42       | \$12.21  | \$10.71  | \$9.64   |
| 332008                                                 | IRWIN | Masonry        | SCALING CHISEL 2 X 12"               | 0 24721 01847 2 |       | 1                     | EACH                    | \$31.25       | \$17.81  | \$15.63  | \$14.06  |
| 332010                                                 | IRWIN | Masonry        | SCALING CHISEL 3 X 12"               | 0 24721 01864 9 |       | 1                     | EACH                    | \$34.55       | \$19.69  | \$17.28  | \$15.55  |
| 332011                                                 | IRWIN | Masonry        | SCRAPING CHISEL 2 X 12" ANGLED       | 0 24721 01865 6 |       | 1                     | EACH                    | \$38.76       | \$22.09  | \$19.38  | \$17.44  |
| 332012                                                 | IRWIN | Masonry        | MORTAR/SEAM TOOL 1-1/8 X 12"         | 0 24721 01866 3 |       | 1                     | EACH                    | \$35.17       | \$20.05  | \$17.59  | \$15.83  |
| 332013                                                 | IRWIN | Masonry        | SLOTING CHISEL 1-3/8 X 12"           | 0 24721 01867 0 |       | 1                     | EACH                    | \$35.42       | \$20.19  | \$17.71  | \$15.94  |
| 332014                                                 | IRWIN | Masonry        | CLAY SPADE 4 X 16"                   | 0 24721 01868 7 |       | 1                     | EACH                    | \$89.15       | \$50.82  | \$44.58  | \$40.12  |
| 332015                                                 | IRWIN | Masonry        | ASPHALT CUTTER 4-3/8 X 16"           | 0 24721 01869 4 |       | 1                     | EACH                    | \$114.41      | \$65.21  | \$57.21  | \$51.48  |
| 332016                                                 | IRWIN | Masonry        | GOUGE 1 X 12"                        | 0 24721 01872 4 |       | 1                     | EACH                    | \$47.23       | \$26.92  | \$23.62  | \$21.25  |
| 332017                                                 | IRWIN | Masonry        | BUSH TOOL 1 PC. 1-3/4 X 9-1/2"       | 0 24721 01873 1 |       | 1                     | EACH                    | \$75.63       | \$43.11  | \$37.82  | \$34.03  |
| 332019                                                 | IRWIN | Masonry        | GROUND ROD DRIVER 5/8-3/4 X 10-1/4"  | 0 24721 01875 5 |       | 1                     | EACH                    | \$87.23       | \$49.72  | \$43.62  | \$39.25  |
| 332020                                                 | IRWIN | Masonry        | TAMPING PLATE 5" X 5"                | 0 24721 01920 2 |       | 1                     | EACH                    | \$99.05       | \$56.46  | \$49.53  | \$44.57  |
| 332021                                                 | IRWIN | Masonry        | TAMPING PLATE SHANK 12"              | 0 24721 01921 9 |       | 1                     | EACH                    | \$47.74       | \$27.21  | \$23.87  | \$21.48  |
| <b>Demolition Chisel Hammer Bits, Spline</b>           |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 333000                                                 | IRWIN | Masonry        | MOIL POINT 12"                       | 0 24721 01876 2 |       | 1                     | EACH                    | \$15.04       | \$8.57   | \$7.52   | \$6.77   |
| 333001                                                 | IRWIN | Masonry        | MOIL POINT 18"                       | 0 24721 01877 9 |       | 1                     | EACH                    | \$17.44       | \$9.94   | \$8.72   | \$7.85   |
| 333003                                                 | IRWIN | Masonry        | FLAT CHISEL 1 X 12"                  | 0 24721 01879 3 |       | 1                     | EACH                    | \$13.82       | \$7.88   | \$6.91   | \$6.22   |
| 333004                                                 | IRWIN | Masonry        | FLAT CHISEL 1 X 18"                  | 0 24721 01880 9 |       | 1                     | EACH                    | \$17.45       | \$9.95   | \$8.73   | \$7.85   |
| 333006                                                 | IRWIN | Masonry        | SCALING CHISEL 1-1/2 X 12"           | 0 24721 01882 3 |       | 1                     | EACH                    | \$19.19       | \$10.94  | \$9.60   | \$8.64   |
| 333008                                                 | IRWIN | Masonry        | SCALING CHISEL 2 X 12"               | 0 24721 01884 7 |       | 1                     | EACH                    | \$25.31       | \$14.43  | \$12.66  | \$11.39  |
| 333010                                                 | IRWIN | Masonry        | SCALING CHISEL 3 X 12"               | 0 24721 01886 1 |       | 1                     | EACH                    | \$33.47       | \$19.08  | \$16.74  | \$15.06  |
| 333011                                                 | IRWIN | Masonry        | SCRAPING CHISEL 2 X 12" ANGLED       | 0 24721 01887 8 |       | 1                     | EACH                    | \$37.55       | \$21.40  | \$18.78  | \$16.90  |
| 333012                                                 | IRWIN | Masonry        | SLOTING CHISEL 1-3/8 X 12"           | 0 24721 01888 5 |       | 1                     | EACH                    | \$35.73       | \$20.37  | \$17.87  | \$16.08  |
| 333014                                                 | IRWIN | Masonry        | POINTED SPADE 5-3/8 X 16"            | 0 24721 01890 8 |       | 1                     | EACH                    | \$121.28      | \$69.13  | \$60.64  | \$54.58  |
| 333015                                                 | IRWIN | Masonry        | ASPHALT CUTTER 4-3/8 X 16"           | 0 24721 01891 5 |       | 1                     | EACH                    | \$121.50      | \$69.26  | \$60.75  | \$54.68  |
| 333016                                                 | IRWIN | Masonry        | GOUGE 1 X 12"                        | 0 24721 01892 2 |       | 1                     | EACH                    | \$46.64       | \$26.58  | \$23.32  | \$20.99  |
| 333017                                                 | IRWIN | Masonry        | BUSH TOOL 1 PC. 1-3/4 X 9-1/4"       | 0 24721 01893 9 |       | 1                     | EACH                    | \$75.25       | \$42.89  | \$37.63  | \$33.86  |
| 333019                                                 | IRWIN | Masonry        | GROUND ROD DRIVER 7/8-1.35 X 10-1/4" | 0 24721 01895 3 |       | 1                     | EACH                    | \$90.99       | \$51.86  | \$45.50  | \$40.95  |
| 333020                                                 | IRWIN | Masonry        | TAMPING PLATE 5" X 5"                | 0 24721 01922 6 |       | 1                     | EACH                    | \$97.93       | \$55.82  | \$48.97  | \$44.07  |
| 333021                                                 | IRWIN | Masonry        | TAMPING PLATE SHANK 12"              | 0 24721 01927 1 |       | 1                     | EACH                    | \$47.22       | \$26.92  | \$23.61  | \$21.25  |
| <b>Demolition Chisel Hammer Bits, SpeedHammer Plus</b> |       |                |                                      |                 |       |                       |                         |               |          |          |          |
| 331000                                                 | IRWIN | Masonry        | MOIL POINT 10"                       | 0 24721 01896 0 |       | 1                     | EACH                    | \$16.27       | \$9.27   | \$8.14   | \$7.32   |
| 331001                                                 | IRWIN | Masonry        | FLAT CHISEL 3/4 X 10"                | 0 24721 01897 7 |       | 1                     | EACH                    | \$16.42       | \$9.36   | \$8.21   | \$7.39   |
| 331002                                                 | IRWIN | Masonry        | SCALING CHISEL 1-5/8 X 10"           | 0 24721 01898 4 |       | 1                     | EACH                    | \$29.89       | \$17.04  | \$14.95  | \$13.45  |

\* SDS-max is a registered trademarks of Robert Bosch GmbH.

| STOCK #                                                                    | BRAND | PRODUCT FAMILY       | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%   |
|----------------------------------------------------------------------------|-------|----------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|---------|
| <b>IRWIN Glass and Tile Carbide Tipped Masonry Drill Bits-Carded</b>       |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 50508                                                                      | IRWIN | Masonry              | DRL BIT 1/8" TILE/GLSS CARB              | 0 42526 50508 9 |       | 5                     | EACH                    | \$5.19        | \$2.96   | \$2.60   | \$2.34  |
| 50512                                                                      | IRWIN | Masonry              | DRL BIT 3/16" TILE/GLSS CRB              | 0 42526 50512 6 |       | 5                     | EACH                    | \$5.69        | \$3.24   | \$2.85   | \$2.56  |
| 50516                                                                      | IRWIN | Masonry              | DRL BIT 1/4" TILE/GLSS CARB              | 0 42526 50516 4 |       | 5                     | EACH                    | \$6.70        | \$3.82   | \$3.35   | \$3.02  |
| 50520                                                                      | IRWIN | Masonry              | DRL BIT 5/16" TILE/GLSS CRB              | 0 42526 50520 1 |       | 5                     | EACH                    | \$8.69        | \$4.95   | \$4.35   | \$3.91  |
| 50524                                                                      | IRWIN | Masonry              | DRL BIT 3/8" TILE/GLASS CRB              | 0 42526 50524 9 |       | 5                     | EACH                    | \$11.21       | \$6.39   | \$5.61   | \$5.04  |
| 50532                                                                      | IRWIN | Masonry              | DRL BIT 1/2" TILE/GLSS CRB               | 0 42526 50532 4 |       | 5                     | EACH                    | \$14.21       | \$8.10   | \$7.11   | \$6.39  |
| <b>IRWIN Glass and Tile Drill Bit Merchandiser-Carded</b>                  |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 65518                                                                      | IRWIN | Masonry              | MERCH 10 PC GLASS + TILE                 | 0 42526 65518 0 | M     | 1                     | EACH                    | \$74.95       | \$42.72  | \$37.48  | \$33.73 |
| <b>IRWIN Rotary Carbide Tipped Masonry Drill Bits-Carded - Fast Spiral</b> |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 61108                                                                      | IRWIN | Masonry              | DRL BIT 1/8" X 3" MSNRY ECONO            | 0 42526 61108 7 |       | 5                     | EACH                    | \$2.17        | \$1.24   | \$1.09   | \$0.98  |
| 61112                                                                      | IRWIN | Masonry              | DRL BIT 3/16" X 4" MSNRY ECONO           | 0 42526 61112 4 |       | 5                     | EACH                    | \$2.27        | \$1.29   | \$1.14   | \$1.02  |
| 61116                                                                      | IRWIN | Masonry              | DRL BIT 1/4" X 4" MSNRY ECONO            | 0 42526 61116 2 |       | 5                     | EACH                    | \$2.38        | \$1.36   | \$1.19   | \$1.07  |
| 61120                                                                      | IRWIN | Masonry              | DRL BIT 5/16" X 4" MSNRY ECONO           | 0 42526 61120 9 |       | 5                     | EACH                    | \$2.92        | \$1.66   | \$1.46   | \$1.31  |
| 61124                                                                      | IRWIN | Masonry              | DRL BIT 3/8" X 4" MSNRY ECONO            | 0 42526 61124 7 |       | 5                     | EACH                    | \$4.05        | \$2.31   | \$2.03   | \$1.82  |
| 61128                                                                      | IRWIN | Masonry              | DRL BIT 7/16" X 4" MSNRY ECONO           | 0 42526 61128 5 |       | 5                     | EACH                    | \$5.11        | \$2.91   | \$2.56   | \$2.30  |
| 61132                                                                      | IRWIN | Masonry              | DRL BIT 1/2" X 4" MSNRY ECONO            | 0 42526 61132 2 |       | 5                     | EACH                    | \$6.05        | \$3.45   | \$3.03   | \$2.72  |
| 61140                                                                      | IRWIN | Masonry              | DRL BIT 5/8" X 6" MSNRY ECONO            | 0 42526 61140 7 |       | 5                     | EACH                    | \$9.26        | \$5.28   | \$4.63   | \$4.17  |
| 61148                                                                      | IRWIN | Masonry              | DRL BIT 3/4" X 6" MSNRY ECONO            | 0 42526 61148 3 |       | 5                     | EACH                    | \$13.72       | \$7.82   | \$6.86   | \$6.17  |
| <b>IRWIN Rotary Carbide Tipped Masonry Drill Bits-Set</b>                  |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 61170                                                                      | IRWIN | Masonry              | DRL BIT 5PC SET MSNRY ECONO              | 0 42526 61170 4 |       | 5                     | EACH                    | \$20.02       | \$11.41  | \$10.01  | \$9.01  |
| <b>IRWIN Rotary Drill Bits - Slow Spiral</b>                               |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 5026000                                                                    | IRWIN | Masonry              | DRL BIT 1/8" X 3" MSNRY                  | 0 24721 02906 5 |       | 5                     | EACH                    | \$2.32        | \$1.32   | \$1.16   | \$1.04  |
| 5026001                                                                    | IRWIN | Masonry              | DRL BIT 5/32" X 3" MSNRY                 | 0 24721 02901 0 |       | 5                     | EACH                    | \$2.38        | \$1.36   | \$1.19   | \$1.07  |
| 5026002                                                                    | IRWIN | Masonry              | DRL BIT 3/16" X 4" MSNRY                 | 0 24721 02905 8 |       | 5                     | EACH                    | \$2.55        | \$1.45   | \$1.28   | \$1.15  |
| 5026003                                                                    | IRWIN | Masonry              | DRL BIT 1/4" X 4" MSNRY                  | 0 24721 02907 2 |       | 5                     | EACH                    | \$2.80        | \$1.60   | \$1.40   | \$1.26  |
| 5026005                                                                    | IRWIN | Masonry              | DRL BIT 1/4" X 13" MSNRY                 | 0 24721 02914 0 |       | 3                     | EACH                    | \$8.01        | \$4.57   | \$4.01   | \$3.60  |
| 5026006                                                                    | IRWIN | Masonry              | DRL BIT 5/16" X 4" MSNRY                 | 0 24721 02902 7 |       | 5                     | EACH                    | \$3.68        | \$2.10   | \$1.84   | \$1.66  |
| 5026008                                                                    | IRWIN | Masonry              | DRL BIT 5/16" X 13" MSNRY                | 0 24721 02915 7 |       | 3                     | EACH                    | \$9.24        | \$5.27   | \$4.62   | \$4.16  |
| 5026009                                                                    | IRWIN | Masonry              | DRL BIT 3/8" X 4" MSNRY                  | 0 24721 02903 4 |       | 5                     | EACH                    | \$5.19        | \$2.96   | \$2.60   | \$2.34  |
| 5026011                                                                    | IRWIN | Masonry              | DRL BIT 3/8" X 13" MSNRY                 | 0 24721 02916 4 |       | 3                     | EACH                    | \$10.98       | \$6.26   | \$5.49   | \$4.94  |
| 5026012                                                                    | IRWIN | Masonry              | DRL BIT 7/16" X 6" MSNRY                 | 0 24721 02899 0 |       | 5                     | EACH                    | \$6.93        | \$3.95   | \$3.47   | \$3.12  |
| 5026013                                                                    | IRWIN | Masonry              | DRL BIT 7/16" X 13" MSNRY                | 0 24721 02917 1 |       | 3                     | EACH                    | \$12.50       | \$7.13   | \$6.25   | \$5.63  |
| 5026015                                                                    | IRWIN | Masonry              | DRL BIT 1/2" X 6" MSNRY                  | 0 24721 02908 9 |       | 5                     | EACH                    | \$9.65        | \$5.50   | \$4.83   | \$4.34  |
| 5026016                                                                    | IRWIN | Masonry              | DRL BIT 1/2" X 13" MSNRY                 | 0 24721 02918 8 |       | 3                     | EACH                    | \$14.42       | \$8.22   | \$7.21   | \$6.49  |
| 5026019                                                                    | IRWIN | Masonry              | DRL BIT 5/8" X 6" MSNRY                  | 0 24721 02900 3 |       | 5                     | EACH                    | \$11.74       | \$6.69   | \$5.87   | \$5.28  |
| 5026020                                                                    | IRWIN | Masonry              | DRL BIT 5/8" X 13" MSNRY                 | 0 24721 02919 5 |       | 3                     | EACH                    | \$17.29       | \$9.86   | \$8.65   | \$7.78  |
| 5026021                                                                    | IRWIN | Masonry              | DRL BIT 3/4" X 6" MSNRY                  | 0 24721 02904 1 |       | 5                     | EACH                    | \$17.51       | \$9.98   | \$8.76   | \$7.88  |
| 5026022                                                                    | IRWIN | Masonry              | DRL BIT 3/4" X 13" MSNRY                 | 0 24721 02920 1 |       | 3                     | EACH                    | \$27.72       | \$15.80  | \$13.86  | \$12.47 |
| 5026023                                                                    | IRWIN | Masonry              | DRL BIT 1" X 6" MSNRY                    | 0 24721 02913 3 |       | 5                     | EACH                    | \$24.92       | \$14.20  | \$12.46  | \$11.21 |
| 5026024                                                                    | IRWIN | Masonry              | 5 PC ROTARY MASONRY SET                  | 0 24721 02953 9 |       | 1                     | EACH                    | \$25.30       | \$14.42  | \$12.65  | \$11.39 |
| <b>IRWIN Rotary Carbide Tipped Masonry Drill Bit-Merchandiser-Carded</b>   |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 65505                                                                      | IRWIN | Masonry              | MERCH - SHORT LENGTH ROTARY MASONRY 20PC | 0 42526 65505 0 | M     | 1                     | EACH                    | \$129.54      | \$73.84  | \$64.77  | \$58.29 |
| 65536                                                                      | IRWIN | Masonry              | MERCH - LONG LENGTH ROTARY MASONRY 14PC  | 0 42526 65536 4 | M     | 1                     | EACH                    | \$200.31      | \$114.18 | \$100.16 | \$90.14 |
| <b>METAL TWIST DRILL BITS</b>                                              |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| <b>Bright 118° - Jobber Length, Fractional, Bulk - 601 Series</b>          |       |                      |                                          |                 |       |                       |                         |               |          |          |         |
| 60101ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 1/64 GPJL 118' BRT BULK              | 0 42526 60101 9 |       | 12                    | EACH                    | \$1.73        | \$0.99   | \$0.87   | \$0.78  |
| 60102ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 1/32 GPJL 118' BRT BULK              | 0 42526 60102 6 |       | 12                    | EACH                    | \$1.31        | \$0.75   | \$0.66   | \$0.59  |
| 60103ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 3/64 GPJL 118' BRT BULK              | 0 42526 60103 3 |       | 12                    | EACH                    | \$1.06        | \$0.60   | \$0.53   | \$0.48  |
| 60104ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 1/16 GPJL 118 BRT BULK               | 0 42526 60104 0 |       | 12                    | EACH                    | \$0.93        | \$0.53   | \$0.47   | \$0.42  |
| 60105                                                                      | IRWIN | Metal Twist Drilling | DRL 5/64 GPJL 118' BRT BULK              | 0 42526 60105 7 |       | 12                    | EACH                    | \$0.93        | \$0.53   | \$0.47   | \$0.42  |
| 60106ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 3/32 GPJL 118' BRT BULK              | 0 42526 60106 4 |       | 12                    | EACH                    | \$0.97        | \$0.55   | \$0.49   | \$0.44  |
| 60107                                                                      | IRWIN | Metal Twist Drilling | DRL 7/64 GPJL 118' BRT BULK              | 0 42526 60107 1 |       | 12                    | EACH                    | \$0.97        | \$0.55   | \$0.49   | \$0.44  |
| 60108ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 1/8 GPJL 118' BRT BULK               | 0 42526 60108 8 |       | 12                    | EACH                    | \$1.09        | \$0.62   | \$0.55   | \$0.49  |
| 60109                                                                      | IRWIN | Metal Twist Drilling | DRL 9/64 GPJL 118' BRT BULK              | 0 42526 60109 5 |       | 12                    | EACH                    | \$1.20        | \$0.68   | \$0.60   | \$0.54  |
| 60110                                                                      | IRWIN | Metal Twist Drilling | DRL 5/32 GPJL 118 BRT BULK               | 0 42526 60110 1 |       | 12                    | EACH                    | \$1.26        | \$0.72   | \$0.63   | \$0.57  |

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|--------------------------------------------------------------------------------------|-------|----------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°- Jobber Length, Fractional, Bulk – 601 Series (cont'd)</b>            |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 60111                                                                                | IRWIN | Metal Twist Drilling | DRL 11/64 GP JL 118' BRT BULK  | 0 42526 60111 8 |       | 12                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 60112                                                                                | IRWIN | Metal Twist Drilling | DRL 3/16 GP JL 118' BRT BULK   | 0 42526 60112 5 |       | 12                    | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 60113                                                                                | IRWIN | Metal Twist Drilling | DRL 13/64 GP JL 118' BRT BULK  | 0 42526 60113 2 |       | 12                    | EACH                    | \$1.81        | \$1.03 | \$0.91 | \$0.81 |
| 60114                                                                                | IRWIN | Metal Twist Drilling | DRL 7/32 GP JL 118' BRT BULK   | 0 42526 60114 9 |       | 12                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 60115ZR                                                                              | IRWIN | Metal Twist Drilling | DRL 15/64 GP JL 118' BRT BULK  | 0 42526 60115 6 |       | 12                    | EACH                    | \$2.11        | \$1.20 | \$1.06 | \$0.95 |
| 60116                                                                                | IRWIN | Metal Twist Drilling | DRL 1/4 GP JL 118' BRT BULK    | 0 42526 60116 3 |       | 12                    | EACH                    | \$2.41        | \$1.37 | \$1.21 | \$1.08 |
| 60117ZR                                                                              | IRWIN | Metal Twist Drilling | DRL 17/64 GP JL 118' BRT BULK  | 0 42526 60117 0 |       | 6                     | EACH                    | \$2.92        | \$1.66 | \$1.46 | \$1.31 |
| 60118                                                                                | IRWIN | Metal Twist Drilling | DRL 9/32 GP JL 118' BRT BULK   | 0 42526 60118 7 |       | 6                     | EACH                    | \$3.36        | \$1.92 | \$1.68 | \$1.51 |
| 60119                                                                                | IRWIN | Metal Twist Drilling | DRL 19/64 GP JL 118' BRT BULK  | 0 42526 60119 4 |       | 6                     | EACH                    | \$3.65        | \$2.08 | \$1.83 | \$1.64 |
| 60120                                                                                | IRWIN | Metal Twist Drilling | DRL 5/16 GP JL 118' BRT BULK   | 0 42526 60120 0 |       | 6                     | EACH                    | \$3.69        | \$2.10 | \$1.85 | \$1.66 |
| 60121                                                                                | IRWIN | Metal Twist Drilling | DRL 21/64 GP JL 118' BRT BULK  | 0 42526 60121 7 |       | 6                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 60122                                                                                | IRWIN | Metal Twist Drilling | DRL 11/32 GP JL 118' BRT BULK  | 0 42526 60122 4 |       | 6                     | EACH                    | \$4.77        | \$2.72 | \$2.39 | \$2.15 |
| 60123                                                                                | IRWIN | Metal Twist Drilling | DRL 23/64 GP JL 118' BRT BULK  | 0 42526 60123 1 |       | 6                     | EACH                    | \$5.35        | \$3.05 | \$2.68 | \$2.41 |
| 60124                                                                                | IRWIN | Metal Twist Drilling | DRL 3/8 GP JL 118' BRT BULK    | 0 42526 60124 8 |       | 6                     | EACH                    | \$5.35        | \$3.05 | \$2.68 | \$2.41 |
| 60125                                                                                | IRWIN | Metal Twist Drilling | DRL 25/64 GP JL 118' BRT BULK  | 0 42526 60125 5 |       | 6                     | EACH                    | \$6.20        | \$3.53 | \$3.10 | \$2.79 |
| 60126ZR                                                                              | IRWIN | Metal Twist Drilling | DRL 13/32 GP JL 118' BRT BULK  | 0 42526 60126 2 |       | 6                     | EACH                    | \$6.28        | \$3.58 | \$3.14 | \$2.83 |
| 60127                                                                                | IRWIN | Metal Twist Drilling | DRL 27/64 GP JL 118' BRT BULK  | 0 42526 60127 9 |       | 6                     | EACH                    | \$6.96        | \$3.97 | \$3.48 | \$3.13 |
| 60128                                                                                | IRWIN | Metal Twist Drilling | DRL 7/16 GP JL 118' BRT BULK   | 0 42526 60128 6 |       | 6                     | EACH                    | \$7.40        | \$4.22 | \$3.70 | \$3.33 |
| 60129                                                                                | IRWIN | Metal Twist Drilling | DRL 29/64 GP JL 118' BRT BULK  | 0 42526 60129 3 |       | 6                     | EACH                    | \$8.71        | \$4.96 | \$4.36 | \$3.92 |
| 60130                                                                                | IRWIN | Metal Twist Drilling | DRL 15/32 GP JL 118' BRT BULK  | 0 42526 60130 9 |       | 6                     | EACH                    | \$8.81        | \$5.02 | \$4.41 | \$3.96 |
| 60131                                                                                | IRWIN | Metal Twist Drilling | DRL 31/64 GP JL 118' BRT BULK  | 0 42526 60131 6 |       | 6                     | EACH                    | \$9.39        | \$5.35 | \$4.70 | \$4.23 |
| 60132                                                                                | IRWIN | Metal Twist Drilling | DRL 1/2 GP JL 118' BRT BULK    | 0 42526 60132 3 |       | 6                     | EACH                    | \$9.20        | \$5.24 | \$4.60 | \$4.14 |
| <b>Bright 118°- Jobber Length , Fractional, 3/8 Reduced Shank, Bulk – 718 Series</b> |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 71825                                                                                | IRWIN | Metal Twist Drilling | DRL 25/64 GPR JL 118' BRT BULK | 0 42526 71825 0 |       | 6                     | EACH                    | \$7.64        | \$4.35 | \$3.82 | \$3.44 |
| 71826                                                                                | IRWIN | Metal Twist Drilling | DRL 13/32 GPR JL 118' BRT BULK | 0 42526 71826 7 |       | 6                     | EACH                    | \$7.64        | \$4.35 | \$3.82 | \$3.44 |
| 71827                                                                                | IRWIN | Metal Twist Drilling | DRL 27/64 GPR JL 118' BRT BULK | 0 42526 71827 4 |       | 6                     | EACH                    | \$9.11        | \$5.19 | \$4.56 | \$4.10 |
| 71828                                                                                | IRWIN | Metal Twist Drilling | DRL 7/16 GPR JL 118' BRT BULK  | 0 42526 71828 1 |       | 6                     | EACH                    | \$9.26        | \$5.28 | \$4.63 | \$4.17 |
| 71829                                                                                | IRWIN | Metal Twist Drilling | DRL 29/64 GPR JL 118' BRT BULK | 0 42526 71829 8 |       | 6                     | EACH                    | \$10.25       | \$5.84 | \$5.13 | \$4.61 |
| 71830                                                                                | IRWIN | Metal Twist Drilling | DRL 15/32 GPR JL 118' BRT BULK | 0 42526 71830 4 |       | 6                     | EACH                    | \$10.25       | \$5.84 | \$5.13 | \$4.61 |
| 71831                                                                                | IRWIN | Metal Twist Drilling | DRL 31/64 GPR JL 118' BRT BULK | 0 42526 71831 1 |       | 6                     | EACH                    | \$11.83       | \$6.74 | \$5.92 | \$5.32 |
| 71832                                                                                | IRWIN | Metal Twist Drilling | DRL 1/2 GPR JL 118' BRT BULK   | 0 42526 71832 8 |       | 6                     | EACH                    | \$12.04       | \$6.86 | \$6.02 | \$5.42 |
| <b>Bright 118°-Jobber Length, Fractional, Carded –605 Series</b>                     |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 60504                                                                                | IRWIN | Metal Twist Drilling | DRL 1/16 GP JL 118' BRT CARDED | 0 42526 60504 8 |       | 5                     | EACH                    | \$1.41        | \$0.80 | \$0.71 | \$0.63 |
| 60505                                                                                | IRWIN | Metal Twist Drilling | DRL 5/64 GP JL 118' BRT CARDED | 0 42526 60505 5 |       | 5                     | EACH                    | \$1.44        | \$0.82 | \$0.72 | \$0.65 |
| 60506                                                                                | IRWIN | Metal Twist Drilling | DRL 3/32 GP JL 118' BRT CARDED | 0 42526 60506 2 |       | 5                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| 60507                                                                                | IRWIN | Metal Twist Drilling | DRL 7/64 GP JL 118' BRT CARDED | 0 42526 60507 9 |       | 5                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |

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|----------------------------------------------------------------------------------------|-------|----------------------|----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°-Jobber Length, Fractional, Carded –605 Series (cont'd)</b>              |       |                      |                                  |                 |       |                       |                         |               |        |        |        |
| 60508                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/8 GP JL 118' BRT CARDED    | 0 42526 60508 6 |       | 5                     | EACH                    | \$1.81        | \$1.03 | \$0.91 | \$0.81 |
| 60509                                                                                  | IRWIN | Metal Twist Drilling | DRL 9/64 GP JL 118' BRT CARDED   | 0 42526 60509 3 |       | 5                     | EACH                    | \$1.54        | \$0.88 | \$0.77 | \$0.69 |
| 60510ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 5/32 GP JL 118' BRT CARDED   | 0 42526 60510 9 |       | 5                     | EACH                    | \$1.56        | \$0.89 | \$0.78 | \$0.70 |
| 60511                                                                                  | IRWIN | Metal Twist Drilling | DRL 11/64 GP JL 118' BRT CARDED  | 0 42526 60511 6 |       | 5                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 60512                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/16 GP JL 118' BRT CARDED   | 0 42526 60512 3 |       | 5                     | EACH                    | \$1.91        | \$1.09 | \$0.96 | \$0.86 |
| 60513                                                                                  | IRWIN | Metal Twist Drilling | DRL 13/64 GP JL 118' BRT CARDED  | 0 42526 60513 0 |       | 5                     | EACH                    | \$2.12        | \$1.21 | \$1.06 | \$0.95 |
| 60514                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/32 GP JL 118' BRT CARDED   | 0 42526 60514 7 |       | 5                     | EACH                    | \$2.29        | \$1.31 | \$1.15 | \$1.03 |
| 60515                                                                                  | IRWIN | Metal Twist Drilling | DRL 15/64 GP JL 118' BRT CARDED  | 0 42526 60515 4 |       | 5                     | EACH                    | \$2.44        | \$1.39 | \$1.22 | \$1.10 |
| 60516                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/4 GP JL 118' BRT CARDED    | 0 42526 60516 1 |       | 5                     | EACH                    | \$2.70        | \$1.54 | \$1.35 | \$1.22 |
| 60517                                                                                  | IRWIN | Metal Twist Drilling | DRL 17/64 GP JL 118' BRT CARDED  | 0 42526 60517 8 |       | 5                     | EACH                    | \$3.21        | \$1.83 | \$1.61 | \$1.44 |
| 60518                                                                                  | IRWIN | Metal Twist Drilling | DRL 9/32 GP JL 118' BRT CARDED   | 0 42526 60518 5 |       | 5                     | EACH                    | \$3.69        | \$2.10 | \$1.85 | \$1.66 |
| 60519                                                                                  | IRWIN | Metal Twist Drilling | DRL 19/64 GP JL 118' BRT CARDED  | 0 42526 60519 2 |       | 5                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 60520                                                                                  | IRWIN | Metal Twist Drilling | DRL 5/16 GP JL 118' BRT CARDED   | 0 42526 60520 8 |       | 5                     | EACH                    | \$4.06        | \$2.31 | \$2.03 | \$1.83 |
| 60521                                                                                  | IRWIN | Metal Twist Drilling | DRL 21/64 GP JL 118' BRT CARDED  | 0 42526 60521 5 |       | 5                     | EACH                    | \$4.44        | \$2.53 | \$2.22 | \$2.00 |
| 60522                                                                                  | IRWIN | Metal Twist Drilling | DRL 11/32 GP JL 118' BRT CARDED  | 0 42526 60522 2 |       | 5                     | EACH                    | \$5.06        | \$2.88 | \$2.53 | \$2.28 |
| 60523                                                                                  | IRWIN | Metal Twist Drilling | DRL 23/64 GP JL 118' BRT CARDED  | 0 42526 60523 9 |       | 5                     | EACH                    | \$5.67        | \$3.23 | \$2.84 | \$2.55 |
| 60524                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/8 GP JL 118' BRT CARDED    | 0 42526 60524 6 |       | 5                     | EACH                    | \$5.70        | \$3.25 | \$2.85 | \$2.57 |
| 60525                                                                                  | IRWIN | Metal Twist Drilling | DRL 25/64 GP JL 118' BRT CARDED  | 0 42526 60525 3 |       | 5                     | EACH                    | \$6.47        | \$3.69 | \$3.24 | \$2.91 |
| 60526                                                                                  | IRWIN | Metal Twist Drilling | DRL 13/32 GP JL 118' BRT CARDED  | 0 42526 60526 0 |       | 5                     | EACH                    | \$6.49        | \$3.70 | \$3.25 | \$2.92 |
| 60527                                                                                  | IRWIN | Metal Twist Drilling | DRL 27/64 GP JL 118' BRT CARDED  | 0 42526 60527 7 |       | 5                     | EACH                    | \$7.23        | \$4.12 | \$3.62 | \$3.25 |
| 60528                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/16 GP JL 118' BRT CARDED   | 0 42526 60528 4 |       | 5                     | EACH                    | \$7.65        | \$4.36 | \$3.83 | \$3.44 |
| 60529                                                                                  | IRWIN | Metal Twist Drilling | DRL 29/64 GP JL 118' BRT CARDED  | 0 42526 60529 1 |       | 5                     | EACH                    | \$8.97        | \$5.11 | \$4.49 | \$4.04 |
| 60530                                                                                  | IRWIN | Metal Twist Drilling | DRL 15/32 GP JL 118' BRT CARDED  | 0 42526 60530 7 |       | 5                     | EACH                    | \$9.04        | \$5.15 | \$4.52 | \$4.07 |
| 60531                                                                                  | IRWIN | Metal Twist Drilling | DRL 31/64 GP JL 118' BRT CARDED  | 0 42526 60531 4 |       | 5                     | EACH                    | \$9.60        | \$5.47 | \$4.80 | \$4.32 |
| 60532                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/2 GP JL 118' BRT CARDED    | 0 42526 60532 1 |       | 5                     | EACH                    | \$9.51        | \$5.42 | \$4.76 | \$4.28 |
| <b>Bright 118°- Jobber Length , Fractional, 3/8 Reduced Shank, Carded – 738 Series</b> |       |                      |                                  |                 |       |                       |                         |               |        |        |        |
| 73825                                                                                  | IRWIN | Metal Twist Drilling | DRL 25/64 GPR JL 118' BRT CARDED | 0 24721 73825 7 |       | 5                     | EACH                    | \$8.19        | \$4.67 | \$4.10 | \$3.69 |
| 73826                                                                                  | IRWIN | Metal Twist Drilling | DRL 13/32 GPR JL 118' BRT CARDED | 0 42526 73826 5 |       | 5                     | EACH                    | \$8.19        | \$4.67 | \$4.10 | \$3.69 |
| 73827                                                                                  | IRWIN | Metal Twist Drilling | DRL 27/64 GPR JL 118' BRT CARDED | 0 24721 73827 1 |       | 5                     | EACH                    | \$9.55        | \$5.44 | \$4.78 | \$4.30 |
| 73828                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/16 GPR JL 118' BRT CARDED  | 0 42526 73828 9 |       | 5                     | EACH                    | \$8.74        | \$4.98 | \$4.37 | \$3.93 |
| 73829                                                                                  | IRWIN | Metal Twist Drilling | DRL 29/64 GPR JL 118' BRT CARDED | 0 24721 73829 5 |       | 5                     | EACH                    | \$10.80       | \$6.16 | \$5.40 | \$4.86 |
| 73830                                                                                  | IRWIN | Metal Twist Drilling | DRL 15/32 GPR JL 118' BRT CARDED | 0 42526 73830 2 |       | 5                     | EACH                    | \$10.80       | \$6.16 | \$5.40 | \$4.86 |
| 73831                                                                                  | IRWIN | Metal Twist Drilling | DRL 31/64 GPR JL 118' BRT CARDED | 0 24721 73831 8 |       | 5                     | EACH                    | \$12.21       | \$6.96 | \$6.11 | \$5.49 |
| 73832ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 1/2 GPR JL 118' BRT CARDED   | 0 42526 73832 6 |       | 5                     | EACH                    | \$11.31       | \$6.45 | \$5.66 | \$5.09 |
| <b>Black Oxide 135°-Jobber Length, Fractional, Bulk –635 Series</b>                    |       |                      |                                  |                 |       |                       |                         |               |        |        |        |
| 63503                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/64 HD JL 135' BLK OX BULK  | 0 42526 63503 8 |       | 12                    | EACH                    | \$1.06        | \$0.60 | \$0.53 | \$0.48 |

| STOCK #                                                                                | BRAND | PRODUCT FAMILY       | DESCRIPTION                       | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|----------------------------------------------------------------------------------------|-------|----------------------|-----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black Oxide 135°-Jobber Length, Fractional, Bulk –635 Series (cont'd)</b>           |       |                      |                                   |                 |       |                       |                         |               |        |        |        |
| 63504                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/16 HD JL 135° BLK OX BULK   | 0 42526 63504 5 |       | 12                    | EACH                    | \$1.07        | \$0.61 | \$0.54 | \$0.48 |
| 63505                                                                                  | IRWIN | Metal Twist Drilling | DRL 5/64 HD JL 135° BLK OX BULK   | 0 42526 63505 2 |       | 12                    | EACH                    | \$1.07        | \$0.61 | \$0.54 | \$0.48 |
| 63506                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/32 HD JL BLK OX BULK        | 0 42526 63506 9 |       | 12                    | EACH                    | \$1.16        | \$0.66 | \$0.58 | \$0.52 |
| 63507                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/64 HD JL 135° BLK OX BULK   | 0 42526 63507 6 |       | 12                    | EACH                    | \$1.16        | \$0.66 | \$0.58 | \$0.52 |
| 63508                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/8 HD JL 135° BLK OX BULK    | 0 42526 63508 3 |       | 12                    | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 63509                                                                                  | IRWIN | Metal Twist Drilling | DRL 9/64 HD JL 135° BLK OX BULK   | 0 42526 63509 0 |       | 12                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 63510                                                                                  | IRWIN | Metal Twist Drilling | DRL 5/32 HD JL 135° BLK OX BULK   | 0 42526 63510 6 |       | 12                    | EACH                    | \$1.51        | \$0.86 | \$0.76 | \$0.68 |
| 63511                                                                                  | IRWIN | Metal Twist Drilling | DRL 11/64 HD JL 135° BLK OX BULK  | 0 42526 63511 3 |       | 12                    | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 63512                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/16 HD JL 135° BLK OX BULK   | 0 42526 63512 0 |       | 12                    | EACH                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| 63513                                                                                  | IRWIN | Metal Twist Drilling | DRL 13/64 HD JL 135° BLK OX BULK  | 0 42526 63513 7 |       | 12                    | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 63514                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/32 HD JL 135° BLK OX BULK   | 0 42526 63514 4 |       | 12                    | EACH                    | \$2.19        | \$1.25 | \$1.10 | \$0.99 |
| 63515                                                                                  | IRWIN | Metal Twist Drilling | DRL 15/64 HD JL 135° BLK OX BULK  | 0 42526 63515 1 |       | 12                    | EACH                    | \$2.37        | \$1.35 | \$1.19 | \$1.07 |
| 63516                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/4 HD JL 135° BLK OX BULK    | 0 42526 63516 8 |       | 12                    | EACH                    | \$2.59        | \$1.48 | \$1.30 | \$1.17 |
| 63517                                                                                  | IRWIN | Metal Twist Drilling | DRL 17/64 HD JL 135° BLK OX BULK  | 0 42526 63517 5 |       | 6                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 63518                                                                                  | IRWIN | Metal Twist Drilling | DRL 9/32 HD JL 135° BLK OX BULK   | 0 42526 63518 2 |       | 6                     | EACH                    | \$3.64        | \$2.07 | \$1.82 | \$1.64 |
| 63519                                                                                  | IRWIN | Metal Twist Drilling | DRL 19/64 HD JL 135° BLK OX BULK  | 0 42526 63519 9 |       | 6                     | EACH                    | \$3.93        | \$2.24 | \$1.97 | \$1.77 |
| 63520ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 5/16 HD JL 135° BLK OX BULK   | 0 42526 63520 5 |       | 6                     | EACH                    | \$3.97        | \$2.26 | \$1.99 | \$1.79 |
| 63521ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 21/64 HD JL 135° BLK OX BULK  | 0 42526 63521 2 |       | 6                     | EACH                    | \$4.47        | \$2.55 | \$2.24 | \$2.01 |
| 63522ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 11/32 HD JL 135° BLK OX BULK  | 0 42526 63522 9 |       | 6                     | EACH                    | \$5.03        | \$2.87 | \$2.52 | \$2.26 |
| 63523ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 23/64 HD JL 135° BLK OX BULK  | 0 42526 63523 6 |       | 6                     | EACH                    | \$5.69        | \$3.24 | \$2.85 | \$2.56 |
| 63524ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 3/8 HD JL 135° BLK OX BULK    | 0 42526 63524 3 |       | 6                     | EACH                    | \$5.71        | \$3.25 | \$2.86 | \$2.57 |
| 63525ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 25/64 HD JL 135° BLK OX BULK  | 0 42526 63525 0 |       | 6                     | EACH                    | \$6.54        | \$3.73 | \$3.27 | \$2.94 |
| 63526ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 13/32 HD JL 135° BLK OX BULK  | 0 42526 63526 7 |       | 6                     | EACH                    | \$6.68        | \$3.81 | \$3.34 | \$3.01 |
| 63527ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 27/64 HD JL 135° BLK OX BULK  | 0 42526 63527 4 |       | 6                     | EACH                    | \$7.41        | \$4.22 | \$3.71 | \$3.33 |
| 63528ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 7/16 HD JL 135° BLK OX BULK   | 0 42526 63528 1 |       | 6                     | EACH                    | \$7.92        | \$4.51 | \$3.96 | \$3.56 |
| 63529ZR                                                                                | IRWIN | Metal Twist Drilling | DRL 29/64 HD JL 135° BLK OX BULK  | 0 42526 63529 8 |       | 6                     | EACH                    | \$9.25        | \$5.27 | \$4.63 | \$4.16 |
| 63530                                                                                  | IRWIN | Metal Twist Drilling | DRL 15/32 HD JL 135° BLK OX BULK  | 0 42526 63530 4 |       | 6                     | EACH                    | \$9.35        | \$5.33 | \$4.68 | \$4.21 |
| 63531                                                                                  | IRWIN | Metal Twist Drilling | DRL 31/64 HD JL 135° BLK OX BULK  | 0 42526 63531 1 |       | 6                     | EACH                    | \$9.76        | \$5.56 | \$4.88 | \$4.39 |
| 63532                                                                                  | IRWIN | Metal Twist Drilling | DRL 1/2 HD JL 135° BLK OX BULK    | 0 42526 63532 8 |       | 6                     | EACH                    | \$9.77        | \$5.57 | \$4.89 | \$4.40 |
| <b>Black Oxide 135°- Jobber Length 3/8 Reduced Shank Fractional, Bulk – 634 Series</b> |       |                      |                                   |                 |       |                       |                         |               |        |        |        |
| 63425                                                                                  | IRWIN | Metal Twist Drilling | DRL 25/64 HDR JL 135° BLK OX BULK | 0 24721 63425 2 |       | 6                     | EACH                    | \$9.35        | \$5.33 | \$4.68 | \$4.21 |
| 63426                                                                                  | IRWIN | Metal Twist Drilling | DRL 13/32 HDR JL 135° BLK OX BULK | 0 24721 63426 9 |       | 6                     | EACH                    | \$9.56        | \$5.45 | \$4.78 | \$4.30 |
| 63427                                                                                  | IRWIN | Metal Twist Drilling | DRL 27/64 HDR JL 135° BLK OX BULK | 0 24721 63427 6 |       | 6                     | EACH                    | \$10.45       | \$5.96 | \$5.23 | \$4.70 |
| 63428                                                                                  | IRWIN | Metal Twist Drilling | DRL 7/16 HDR JL 135° BLK OX BULK  | 0 24721 63428 3 |       | 6                     | EACH                    | \$11.24       | \$6.41 | \$5.62 | \$5.06 |
| 63429                                                                                  | IRWIN | Metal Twist Drilling | DRL 29/64 HDR JL 135° BLK OX BULK | 0 24721 63429 0 |       | 6                     | EACH                    | \$13.20       | \$7.52 | \$6.60 | \$5.94 |

| STOCK #                                                                                         | BRAND | PRODUCT FAMILY       | DESCRIPTION                         | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%  | 50.0%  | 55.0%  |
|-------------------------------------------------------------------------------------------------|-------|----------------------|-------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|--------|--------|--------|
| <b>Black Oxide 135°- Jobber Length 3/8 Reduced Shank Fractional, Bulk – 634 Series (cont'd)</b> |       |                      |                                     |                 |       |                          |                            |                  |        |        |        |
| 63430                                                                                           | IRWIN | Metal Twist Drilling | DRL 15/32 HDR JL 135' BLK OX BULK   | 0 24721 63430 6 |       | 6                        | EACH                       | \$13.32          | \$7.59 | \$6.66 | \$5.99 |
| 63431                                                                                           | IRWIN | Metal Twist Drilling | DRL 31/64 HDR JL 135' BLK OX BULK   | 0 24721 63431 3 |       | 6                        | EACH                       | \$13.84          | \$7.89 | \$6.92 | \$6.23 |
| 63432                                                                                           | IRWIN | Metal Twist Drilling | DRL 1/2 HDR JL 135' BLK OX BULK     | 0 24721 63432 0 |       | 6                        | EACH                       | \$14.18          | \$8.08 | \$7.09 | \$6.38 |
| <b>Black Oxide 135°-Jobber Length, Fractional, Carded – 675 Series</b>                          |       |                      |                                     |                 |       |                          |                            |                  |        |        |        |
| 67504                                                                                           | IRWIN | Metal Twist Drilling | DRL 1/16 HD JL 135' BLK OX CARDED   | 0 24721 67504 0 |       | 5                        | EACH                       | \$2.70           | \$1.54 | \$1.35 | \$1.22 |
| 67505                                                                                           | IRWIN | Metal Twist Drilling | DRL 5/64 HD JL 135' BLK OX CARDED   | 0 24721 67505 7 |       | 5                        | EACH                       | \$2.76           | \$1.57 | \$1.38 | \$1.24 |
| 67506                                                                                           | IRWIN | Metal Twist Drilling | DRL 3/32 HD JL 135' BLK OX CARDED   | 0 24721 67506 4 |       | 5                        | EACH                       | \$2.78           | \$1.58 | \$1.39 | \$1.25 |
| 67507                                                                                           | IRWIN | Metal Twist Drilling | DRL 7/64 HD JL 135' BLK OX CARDED   | 0 24721 67507 1 |       | 5                        | EACH                       | \$2.78           | \$1.58 | \$1.39 | \$1.25 |
| 67508                                                                                           | IRWIN | Metal Twist Drilling | DRL 1/8 HD JL 135' BLK OX CARDED    | 0 24721 67508 8 |       | 5                        | EACH                       | \$2.80           | \$1.60 | \$1.40 | \$1.26 |
| 67509                                                                                           | IRWIN | Metal Twist Drilling | DRL 9/64 HD JL 135' BLK OX CARDED   | 0 24721 67509 5 |       | 5                        | EACH                       | \$1.77           | \$1.01 | \$0.89 | \$0.80 |
| 67510                                                                                           | IRWIN | Metal Twist Drilling | DRL 5/32 HD JL 135' BLK OX CARDED   | 0 24721 67510 1 |       | 5                        | EACH                       | \$1.91           | \$1.09 | \$0.96 | \$0.86 |
| 67511                                                                                           | IRWIN | Metal Twist Drilling | DRL 11/64 HD JL 135' BLK OX CARDED  | 0 24721 67511 8 |       | 5                        | EACH                       | \$1.98           | \$1.13 | \$0.99 | \$0.89 |
| 67512                                                                                           | IRWIN | Metal Twist Drilling | DRL 3/16 HD JL 135' BLK OX CARDED   | 0 24721 67512 5 |       | 5                        | EACH                       | \$2.19           | \$1.25 | \$1.10 | \$0.99 |
| 67513                                                                                           | IRWIN | Metal Twist Drilling | DRL 13/64 HD JL 135' BLK OX CARDED  | 0 24721 67513 2 |       | 5                        | EACH                       | \$2.44           | \$1.39 | \$1.22 | \$1.10 |
| 67514                                                                                           | IRWIN | Metal Twist Drilling | DRL 7/32 HD JL 135' BLK OX CARDED   | 0 24721 67514 9 |       | 5                        | EACH                       | \$2.59           | \$1.48 | \$1.30 | \$1.17 |
| 67515                                                                                           | IRWIN | Metal Twist Drilling | DRL 15/64 HD JL 135' BLK OX CARDED  | 0 24721 67515 6 |       | 5                        | EACH                       | \$2.79           | \$1.59 | \$1.40 | \$1.26 |
| 67516                                                                                           | IRWIN | Metal Twist Drilling | DRL 1/4 HD JL 135' BLK OX CARDED    | 0 24721 67516 3 |       | 5                        | EACH                       | \$3.00           | \$1.71 | \$1.50 | \$1.35 |
| 67517                                                                                           | IRWIN | Metal Twist Drilling | DRL 17/64 HD JL 135' BLK OX CARDED  | 0 24721 67517 0 |       | 5                        | EACH                       | \$3.56           | \$2.03 | \$1.78 | \$1.60 |
| 67518                                                                                           | IRWIN | Metal Twist Drilling | DRL 9/32 HD JL BLK OX CARDED        | 0 24721 67518 7 |       | 5                        | EACH                       | \$4.06           | \$2.31 | \$2.03 | \$1.83 |
| 67519                                                                                           | IRWIN | Metal Twist Drilling | DRL 19/64 HD JL 135' BLK OX CARDED  | 0 24721 67519 4 |       | 5                        | EACH                       | \$4.36           | \$2.49 | \$2.18 | \$1.96 |
| 67520                                                                                           | IRWIN | Metal Twist Drilling | DRL 5/16 HD JL 135' BLK OX CARDED   | 0 24721 67520 0 |       | 5                        | EACH                       | \$4.39           | \$2.50 | \$2.20 | \$1.98 |
| 67521                                                                                           | IRWIN | Metal Twist Drilling | DRL 21/64 HD JL 135' BLK OX CARDED  | 0 24721 67521 7 |       | 5                        | EACH                       | \$4.91           | \$2.80 | \$2.46 | \$2.21 |
| 67522                                                                                           | IRWIN | Metal Twist Drilling | DRL 11/32 HD JL 135' BLK OX CARDED  | 0 24721 67522 4 |       | 5                        | EACH                       | \$5.46           | \$3.11 | \$2.73 | \$2.46 |
| 67523                                                                                           | IRWIN | Metal Twist Drilling | DRL 23/64 HD JL 135' BLK OX CARDED  | 0 24721 67523 1 |       | 5                        | EACH                       | \$6.09           | \$3.47 | \$3.05 | \$2.74 |
| 67524                                                                                           | IRWIN | Metal Twist Drilling | DRL 3/8 HD JL 135' BLK OX CARDED    | 0 24721 67524 8 |       | 5                        | EACH                       | \$6.12           | \$3.49 | \$3.06 | \$2.75 |
| 67525                                                                                           | IRWIN | Metal Twist Drilling | DRL 25/64 HD JL 135' BLK OX CARDED  | 0 24721 67525 5 |       | 5                        | EACH                       | \$6.96           | \$3.97 | \$3.48 | \$3.13 |
| 67526                                                                                           | IRWIN | Metal Twist Drilling | DRL 13/32 HD JL 135' BLK OX CARDED  | 0 24721 67526 2 |       | 5                        | EACH                       | \$7.11           | \$4.05 | \$3.56 | \$3.20 |
| 67527                                                                                           | IRWIN | Metal Twist Drilling | DRL 27/64 HD JL 135' BLK OX CARDED  | 0 24721 67527 9 |       | 5                        | EACH                       | \$7.82           | \$4.46 | \$3.91 | \$3.52 |
| 67528                                                                                           | IRWIN | Metal Twist Drilling | DRL 7/16 HD JL 135' BLK OX CARDED   | 0 24721 67528 6 |       | 5                        | EACH                       | \$8.33           | \$4.75 | \$4.17 | \$3.75 |
| 67529                                                                                           | IRWIN | Metal Twist Drilling | DRL 29/64 HD JL 135' BLK OX CARDED  | 0 24721 67529 3 |       | 5                        | EACH                       | \$9.65           | \$5.50 | \$4.83 | \$4.34 |
| 67530                                                                                           | IRWIN | Metal Twist Drilling | DRL 15/32 HD JL 135' BLK OX CARDED  | 0 24721 67530 9 |       | 5                        | EACH                       | \$9.76           | \$5.56 | \$4.88 | \$4.39 |
| 67531                                                                                           | IRWIN | Metal Twist Drilling | DRL 31/64 HD JL 135' BLK OX CARDED  | 0 24721 67531 6 |       | 5                        | EACH                       | \$10.16          | \$5.79 | \$5.08 | \$4.57 |
| 67532                                                                                           | IRWIN | Metal Twist Drilling | DRL 1/2 HD JL 135' BLK OX CARDED    | 0 24721 67532 3 |       | 5                        | EACH                       | \$10.29          | \$5.87 | \$5.15 | \$4.63 |
| <b>Black Oxide 135°-Jobber Length 3/8 Reduced Shank, Fractional, Carded – 678 Series</b>        |       |                      |                                     |                 |       |                          |                            |                  |        |        |        |
| 67825                                                                                           | IRWIN | Metal Twist Drilling | DRL 25/64 HDR JL 135' BLK OX CARDED | 0 24721 67825 6 |       | 5                        | EACH                       | \$9.62           | \$5.48 | \$4.81 | \$4.33 |
| 67826                                                                                           | IRWIN | Metal Twist Drilling | DRL 13/32 HDR JL 135' BLK OX CARDED | 0 24721 67826 3 |       | 5                        | EACH                       | \$9.82           | \$5.60 | \$4.91 | \$4.42 |

| STOCK #                                                                                           | BRAND | PRODUCT FAMILY       | DESCRIPTION                         | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|---------------------------------------------------------------------------------------------------|-------|----------------------|-------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black Oxide 135°-Jobber Length 3/8 Reduced Shank, Fractional, Carded – 678 Series (cont'd)</b> |       |                      |                                     |                 |       |                       |                         |               |        |        |        |
| 67827                                                                                             | IRWIN | Metal Twist Drilling | DRL 27/64 HDR JL 135' BLK OX CARDED | 0 24721 67827 0 |       | 5                     | EACH                    | \$10.53       | \$6.00 | \$5.27 | \$4.74 |
| 67828                                                                                             | IRWIN | Metal Twist Drilling | DRL 7/16 HDR JL 135' BLK OX CARDED  | 0 24721 67828 7 |       | 5                     | EACH                    | \$11.33       | \$6.46 | \$5.67 | \$5.10 |
| 67829                                                                                             | IRWIN | Metal Twist Drilling | DRL 29/64 HDR JL 135' BLK OX CARDED | 0 24721 67829 4 |       | 5                     | EACH                    | \$13.30       | \$7.58 | \$6.65 | \$5.99 |
| 67830                                                                                             | IRWIN | Metal Twist Drilling | DRL 15/32 HDR JL 135' BLK OX CARDED | 0 24721 67830 0 |       | 5                     | EACH                    | \$13.43       | \$7.66 | \$6.72 | \$6.04 |
| 67831                                                                                             | IRWIN | Metal Twist Drilling | DRL 31/64 HDR JL 135' BLK OX CARDED | 0 24721 67831 7 |       | 5                     | EACH                    | \$13.97       | \$7.96 | \$6.99 | \$6.29 |
| 67832                                                                                             | IRWIN | Metal Twist Drilling | DRL 1/2 HDR JL 135' BLK OX CARDED   | 0 24721 67832 4 |       | 5                     | EACH                    | \$14.35       | \$8.18 | \$7.18 | \$6.46 |
| <b>Black &amp; Gold HSS 135° - Jobber Length, Bulk – 30190 Series</b>                             |       |                      |                                     |                 |       |                       |                         |               |        |        |        |
| 3019003B                                                                                          | IRWIN | Metal Twist Drilling | DRL 3/64 BG JL 135' BULK            | 0 24721 02056 7 |       | 12                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3019004B                                                                                          | IRWIN | Metal Twist Drilling | DRL 1/16 BG JL 135' BULK            | 0 24721 02057 4 |       | 12                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3019005B                                                                                          | IRWIN | Metal Twist Drilling | DRL 5/64 BG JL 135' BULK            | 0 24721 02058 1 |       | 12                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 3019006B                                                                                          | IRWIN | Metal Twist Drilling | DRL 3/32 BG JL 135' BULK            | 0 24721 02059 8 |       | 12                    | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 3019007B                                                                                          | IRWIN | Metal Twist Drilling | DRL 7/64 BG JL 135' BULK            | 0 24721 02060 4 |       | 12                    | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 3019008B                                                                                          | IRWIN | Metal Twist Drilling | DRL 1/8 BG JL 135' BULK             | 0 24721 02061 1 |       | 12                    | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 3019009B                                                                                          | IRWIN | Metal Twist Drilling | DRL 9/64 BG JL 135' BULK            | 0 24721 02062 8 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 3019010B                                                                                          | IRWIN | Metal Twist Drilling | DRL 5/32 BG JL 135' BULK            | 0 24721 02063 5 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 3019011B                                                                                          | IRWIN | Metal Twist Drilling | DRL 11/64 BG JL 135' BULK           | 0 24721 02064 2 |       | 12                    | EACH                    | \$1.72        | \$0.98 | \$0.86 | \$0.77 |
| 3019012B                                                                                          | IRWIN | Metal Twist Drilling | DRL 3/16 BG JL 135' BULK            | 0 24721 02065 9 |       | 12                    | EACH                    | \$1.93        | \$1.10 | \$0.97 | \$0.87 |
| 3019013B                                                                                          | IRWIN | Metal Twist Drilling | DRL 13/64 BG JL 135' BULK           | 0 24721 02066 6 |       | 12                    | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| 3019014B                                                                                          | IRWIN | Metal Twist Drilling | DRL 7/32 BG JL 135' BULK            | 0 24721 02067 3 |       | 12                    | EACH                    | \$2.40        | \$1.37 | \$1.20 | \$1.08 |
| 3019015B                                                                                          | IRWIN | Metal Twist Drilling | DRL 15/64 BG JL 135' BULK           | 0 24721 02068 0 |       | 12                    | EACH                    | \$2.60        | \$1.48 | \$1.30 | \$1.17 |
| 3019016B                                                                                          | IRWIN | Metal Twist Drilling | DRL 1/4 BG JL 135' BULK             | 0 24721 02069 7 |       | 12                    | EACH                    | \$2.88        | \$1.64 | \$1.44 | \$1.30 |
| 3019017B                                                                                          | IRWIN | Metal Twist Drilling | DRL 17/64 BG JL 135' BULK           | 0 24721 02070 3 |       | 6                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| 3019018B                                                                                          | IRWIN | Metal Twist Drilling | DRL 9/32 BG JL 135' BULK            | 0 24721 02071 0 |       | 6                     | EACH                    | \$4.01        | \$2.29 | \$2.01 | \$1.80 |
| 3019019B                                                                                          | IRWIN | Metal Twist Drilling | DRL 19/64 BG JL 135' BULK           | 0 24721 02072 7 |       | 6                     | EACH                    | \$4.34        | \$2.47 | \$2.17 | \$1.95 |
| 3019020B                                                                                          | IRWIN | Metal Twist Drilling | DRL 5/16 BG JL 135' BULK            | 0 24721 02073 4 |       | 6                     | EACH                    | \$4.39        | \$2.50 | \$2.20 | \$1.98 |
| 3019021B                                                                                          | IRWIN | Metal Twist Drilling | DRL 21/64 BG JL 135' BULK           | 0 24721 02074 1 |       | 6                     | EACH                    | \$4.93        | \$2.81 | \$2.47 | \$2.22 |
| 3019022B                                                                                          | IRWIN | Metal Twist Drilling | DRL 11/32 BG JL 135' BULK           | 0 24721 02075 8 |       | 6                     | EACH                    | \$5.54        | \$3.16 | \$2.77 | \$2.49 |
| 3019023B                                                                                          | IRWIN | Metal Twist Drilling | DRL 23/64 BG JL 135' BULK           | 0 24721 02076 5 |       | 6                     | EACH                    | \$6.26        | \$3.57 | \$3.13 | \$2.82 |
| 3019024B                                                                                          | IRWIN | Metal Twist Drilling | DRL 3/8 BG JL 135' BULK             | 0 24721 02077 2 |       | 6                     | EACH                    | \$6.11        | \$3.48 | \$3.06 | \$2.75 |
| 3019025B                                                                                          | IRWIN | Metal Twist Drilling | DRL 25/64 BG JL 135' BULK           | 0 24721 02078 9 |       | 6                     | EACH                    | \$7.18        | \$4.09 | \$3.59 | \$3.23 |
| 3019026B                                                                                          | IRWIN | Metal Twist Drilling | DRL 13/32 BG JL 135' BULK           | 0 24721 02079 6 |       | 6                     | EACH                    | \$7.36        | \$4.20 | \$3.68 | \$3.31 |
| 3019027B                                                                                          | IRWIN | Metal Twist Drilling | DRL 27/64 BG JL 135' BULK           | 0 24721 02080 2 |       | 6                     | EACH                    | \$8.17        | \$4.66 | \$4.09 | \$3.68 |
| 3019028B                                                                                          | IRWIN | Metal Twist Drilling | DRL 7/16 BG JL 135' BULK            | 0 24721 02081 9 |       | 6                     | EACH                    | \$8.73        | \$4.98 | \$4.37 | \$3.93 |
| 3019029B                                                                                          | IRWIN | Metal Twist Drilling | DRL 29/64 BG JL 135' BULK           | 0 24721 02082 6 |       | 6                     | EACH                    | \$10.16       | \$5.79 | \$5.08 | \$4.57 |
| 3019030B                                                                                          | IRWIN | Metal Twist Drilling | DRL 15/32 BG JL 135' BULK           | 0 24721 02083 3 |       | 6                     | EACH                    | \$10.28       | \$5.86 | \$5.14 | \$4.63 |

| STOCK #                                                                                  | BRAND | PRODUCT FAMILY       | DESCRIPTION                | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------------------------------------------------------|-------|----------------------|----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black &amp; Gold HSS 135° - Jobber Length, Bulk – 30190 Series (cont'd)</b>           |       |                      |                            |                 |       |                       |                         |               |        |        |        |
| 3019031B                                                                                 | IRWIN | Metal Twist Drilling | DRL 31/64 BG JL 135' BULK  | 0 24721 02084 0 |       | 6                     | EACH                    | \$10.73       | \$6.12 | \$5.37 | \$4.83 |
| 3019032B                                                                                 | IRWIN | Metal Twist Drilling | DRL 1/2 BG JL 135' BULK    | 0 24721 02085 7 |       | 6                     | EACH                    | \$10.75       | \$6.13 | \$5.38 | \$4.84 |
| <b>Black &amp; Gold HSS 135° - Jobber Length, 3/8 Reduced Shank, Bulk – 30191 Series</b> |       |                      |                            |                 |       |                       |                         |               |        |        |        |
| 3019125B                                                                                 | IRWIN | Metal Twist Drilling | DRL 25/64 BGR JL 135' BULK | 0 24721 02133 5 |       | 6                     | EACH                    | \$7.61        | \$4.34 | \$3.81 | \$3.42 |
| 3019126B                                                                                 | IRWIN | Metal Twist Drilling | DRL 13/32 BGR JL 135' BULK | 0 24721 02134 2 |       | 6                     | EACH                    | \$7.69        | \$4.38 | \$3.85 | \$3.46 |
| 3019127B                                                                                 | IRWIN | Metal Twist Drilling | DRL 27/64 BGR JL 135' BULK | 0 24721 02135 9 |       | 6                     | EACH                    | \$8.34        | \$4.75 | \$4.17 | \$3.75 |
| 3019128B                                                                                 | IRWIN | Metal Twist Drilling | DRL 7/16 BGR JL 135' BULK  | 0 24721 02136 6 |       | 6                     | EACH                    | \$8.85        | \$5.04 | \$4.43 | \$3.98 |
| 3019129B                                                                                 | IRWIN | Metal Twist Drilling | DRL 29/64 BGR JL 135' BULK | 0 24721 02137 3 |       | 6                     | EACH                    | \$8.93        | \$5.09 | \$4.47 | \$4.02 |
| 3019130B                                                                                 | IRWIN | Metal Twist Drilling | DRL 15/32 BGR JL 135' BULK | 0 24721 02138 0 |       | 6                     | EACH                    | \$10.41       | \$5.93 | \$5.21 | \$4.68 |
| 3019131B                                                                                 | IRWIN | Metal Twist Drilling | DRL 31/64 BGR JL 135' BULK | 0 24721 02139 7 |       | 6                     | EACH                    | \$10.21       | \$5.82 | \$5.11 | \$4.59 |
| 3019132B                                                                                 | IRWIN | Metal Twist Drilling | DRL 1/2 BGR JL 135' BULK   | 0 24721 02140 3 |       | 6                     | EACH                    | \$10.94       | \$6.24 | \$5.47 | \$4.92 |
| <b>TURBOMAX® - Jobber Length , Fractional, Bulk – 731 Series</b>                         |       |                      |                            |                 |       |                       |                         |               |        |        |        |
| 73104                                                                                    | IRWIN | Metal Twist Drilling | DRL 1/16 TMX JL 135' BULK  | 0 24721 73104 3 |       | 12                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 73105ZR                                                                                  | IRWIN | Metal Twist Drilling | DRL 5/64 TMX JL 135' BULK  | 0 24721 73105 0 |       | 12                    | EACH                    | \$1.15        | \$0.66 | \$0.58 | \$0.52 |
| 73106ZR                                                                                  | IRWIN | Metal Twist Drilling | DRL 3/32 TMX JL 135' BULK  | 0 24721 73106 7 |       | 12                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 73107                                                                                    | IRWIN | Metal Twist Drilling | DRL 7/64 TMX JL 135' BULK  | 0 24721 73107 4 |       | 12                    | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 73108                                                                                    | IRWIN | Metal Twist Drilling | DRL 1/8 TMX JL 135' BULK   | 0 24721 73108 1 |       | 6                     | EACH                    | \$1.83        | \$1.04 | \$0.92 | \$0.82 |
| 73109                                                                                    | IRWIN | Metal Twist Drilling | DRL 9/64 TMX JL 135' BULK  | 0 24721 73109 8 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 73110                                                                                    | IRWIN | Metal Twist Drilling | DRL 5/32 TMX JL 135' BULK  | 0 24721 73110 4 |       | 6                     | EACH                    | \$2.09        | \$1.19 | \$1.05 | \$0.94 |
| 73111                                                                                    | IRWIN | Metal Twist Drilling | DRL 11/64 TMX JL 135' BULK | 0 24721 73111 1 |       | 6                     | EACH                    | \$2.44        | \$1.39 | \$1.22 | \$1.10 |
| 73112                                                                                    | IRWIN | Metal Twist Drilling | DRL 3/16 TMX JL 135' BULK  | 0 24721 73112 8 |       | 6                     | EACH                    | \$2.69        | \$1.53 | \$1.35 | \$1.21 |
| 73113                                                                                    | IRWIN | Metal Twist Drilling | DRL 13/64 TMX JL 135' BULK | 0 24721 73113 5 |       | 6                     | EACH                    | \$3.19        | \$1.82 | \$1.60 | \$1.44 |
| 73114                                                                                    | IRWIN | Metal Twist Drilling | DRL 7/32 TMX JL 135' BULK  | 0 24721 73114 2 |       | 6                     | EACH                    | \$3.21        | \$1.83 | \$1.61 | \$1.44 |
| 73115                                                                                    | IRWIN | Metal Twist Drilling | DRL 15/64 TMX JL 135' BULK | 0 24721 73115 9 |       | 6                     | EACH                    | \$3.65        | \$2.08 | \$1.83 | \$1.64 |
| 73116                                                                                    | IRWIN | Metal Twist Drilling | DRL 1/4 TMX JL 135' BULK   | 0 24721 73116 6 |       | 6                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 73117                                                                                    | IRWIN | Metal Twist Drilling | DRL 17/64 TMX JL 135' BULK | 0 24721 73117 3 |       | 6                     | EACH                    | \$5.02        | \$2.86 | \$2.51 | \$2.26 |
| 73118                                                                                    | IRWIN | Metal Twist Drilling | DRL 9/32 TMX JL 135' BULK  | 0 24721 73118 0 |       | 6                     | EACH                    | \$5.57        | \$3.17 | \$2.79 | \$2.51 |
| 73119                                                                                    | IRWIN | Metal Twist Drilling | DRL 19/64 TMX JL 135' BULK | 0 24721 73119 7 |       | 6                     | EACH                    | \$6.27        | \$3.57 | \$3.14 | \$2.82 |
| 73120                                                                                    | IRWIN | Metal Twist Drilling | DRL 5/16 TMX JL 135' BULK  | 0 24721 73120 3 |       | 6                     | EACH                    | \$6.53        | \$3.72 | \$3.27 | \$2.94 |
| 73121                                                                                    | IRWIN | Metal Twist Drilling | DRL 21/64 TMX JL 135' BULK | 0 24721 73121 0 |       | 6                     | EACH                    | \$7.26        | \$4.14 | \$3.63 | \$3.27 |
| 73122                                                                                    | IRWIN | Metal Twist Drilling | DRL 11/32 TMX JL 135' BULK | 0 24721 73122 7 |       | 6                     | EACH                    | \$7.72        | \$4.40 | \$3.86 | \$3.47 |
| 73123                                                                                    | IRWIN | Metal Twist Drilling | DRL 23/64 TMX JL 135' BULK | 0 24721 73123 4 |       | 6                     | EACH                    | \$8.78        | \$5.00 | \$4.39 | \$3.95 |
| 73124                                                                                    | IRWIN | Metal Twist Drilling | DRL 3/8 TMX JL 135' BULK   | 0 24721 73124 1 |       | 6                     | EACH                    | \$9.09        | \$5.18 | \$4.55 | \$4.09 |
| 73125                                                                                    | IRWIN | Metal Twist Drilling | DRL 25/64 TMX JL 135' BULK | 0 24721 73125 8 |       | 6                     | EACH                    | \$11.00       | \$6.27 | \$5.50 | \$4.95 |
| 73126                                                                                    | IRWIN | Metal Twist Drilling | DRL 13/32 TMX JL 135' BULK | 0 24721 73126 5 |       | 6                     | EACH                    | \$11.15       | \$6.36 | \$5.58 | \$5.02 |
| 73127                                                                                    | IRWIN | Metal Twist Drilling | DRL 27/64 TMX JL 135' BULK | 0 24721 73127 2 |       | 6                     | EACH                    | \$13.24       | \$7.55 | \$6.62 | \$5.96 |

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|--------------------------------------------------------------------------------|-------|----------------------|------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|--------|--------|
| <b>TURBOMAX® - Jobber Length, Fractional, Bulk – 731 Series (cont'd)</b>       |       |                      |                              |                 |       |                       |                         |               |         |        |        |
| 73128                                                                          | IRWIN | Metal Twist Drilling | DRL 7/16 TMX JL 135' BULK    | 0 24721 73128 9 |       | 6                     | EACH                    | \$13.39       | \$7.63  | \$6.70 | \$6.03 |
| 73129                                                                          | IRWIN | Metal Twist Drilling | DRL 29/64 TMX JL 135' BULK   | 0 24721 73129 6 |       | 6                     | EACH                    | \$14.97       | \$8.53  | \$7.49 | \$6.74 |
| 73130                                                                          | IRWIN | Metal Twist Drilling | DRL 15/32 TMX JL 135' BULK   | 0 24721 73130 2 |       | 6                     | EACH                    | \$14.99       | \$8.54  | \$7.50 | \$6.75 |
| 73131                                                                          | IRWIN | Metal Twist Drilling | DRL 31/64 TMX JL 135' BULK   | 0 24721 73131 9 |       | 6                     | EACH                    | \$17.25       | \$9.83  | \$8.63 | \$7.76 |
| 73132                                                                          | IRWIN | Metal Twist Drilling | DRL 1/2 TMX JL 135' BULK     | 0 24721 73132 6 |       | 6                     | EACH                    | \$17.28       | \$9.85  | \$8.64 | \$7.78 |
| <b>TURBOMAX® Jobber Length 3/8 Reduced Shank, Fractional Bulk – 734 Series</b> |       |                      |                              |                 |       |                       |                         |               |         |        |        |
| 73425                                                                          | IRWIN | Metal Twist Drilling | DRL 25/64 TMXR JL 135' BULK  | 0 24721 73425 9 |       | 6                     | EACH                    | \$11.41       | \$6.50  | \$5.71 | \$5.13 |
| 73426                                                                          | IRWIN | Metal Twist Drilling | DRL 13/32 TMXR JL 135' BULK  | 0 24721 73426 6 |       | 6                     | EACH                    | \$11.56       | \$6.59  | \$5.78 | \$5.20 |
| 73427                                                                          | IRWIN | Metal Twist Drilling | DRL 27/64 TMXR JL 135' BULK  | 0 24721 73427 3 |       | 6                     | EACH                    | \$13.77       | \$7.85  | \$6.89 | \$6.20 |
| 73428ZR                                                                        | IRWIN | Metal Twist Drilling | DRL 7/16 TMXR JL 135' BULK   | 0 24721 73428 0 |       | 6                     | EACH                    | \$13.91       | \$7.93  | \$6.96 | \$6.26 |
| 73429ZR                                                                        | IRWIN | Metal Twist Drilling | DRL 29/64 TMXR JL 135' BULK  | 0 24721 73429 7 |       | 6                     | EACH                    | \$15.58       | \$8.88  | \$7.79 | \$7.01 |
| 73430                                                                          | IRWIN | Metal Twist Drilling | DRL 15/32 TMXR JL 135' BULK  | 0 24721 73430 3 |       | 6                     | EACH                    | \$15.58       | \$8.88  | \$7.79 | \$7.01 |
| 73431ZR                                                                        | IRWIN | Metal Twist Drilling | DRL 31/64 TMXR JL 135' BULK  | 0 24721 73431 0 |       | 6                     | EACH                    | \$17.96       | \$10.24 | \$8.98 | \$8.08 |
| 73432ZR                                                                        | IRWIN | Metal Twist Drilling | DRL 1/2 TMXR JL 135' BULK    | 0 24721 73432 7 |       | 6                     | EACH                    | \$18.05       | \$10.29 | \$9.03 | \$8.12 |
| <b>TURBOMAX® Jobber Length, Fractional Carded – 733 Series</b>                 |       |                      |                              |                 |       |                       |                         |               |         |        |        |
| 73304                                                                          | IRWIN | Metal Twist Drilling | DRL 1/16 TMX JL 135' CARDED  | 0 24721 73304 7 |       | 5                     | EACH                    | \$4.14        | \$2.36  | \$2.07 | \$1.86 |
| 73305                                                                          | IRWIN | Metal Twist Drilling | DRL 5/64 TMX JL 135' CARDED  | 0 24721 73305 4 |       | 5                     | EACH                    | \$4.14        | \$2.36  | \$2.07 | \$1.86 |
| 73306                                                                          | IRWIN | Metal Twist Drilling | DRL 3/32 TMX JL 135' CARDED  | 0 24721 73306 1 |       | 5                     | EACH                    | \$4.19        | \$2.39  | \$2.10 | \$1.89 |
| 73307                                                                          | IRWIN | Metal Twist Drilling | DRL 7/64 TMX JL 135' CARDED  | 0 24721 73307 8 |       | 5                     | EACH                    | \$4.19        | \$2.39  | \$2.10 | \$1.89 |
| 73308                                                                          | IRWIN | Metal Twist Drilling | DRL 1/8" TMX JL 135' CARDED  | 0 24721 73308 5 |       | 5                     | EACH                    | \$4.31        | \$2.46  | \$2.16 | \$1.94 |
| 73309                                                                          | IRWIN | Metal Twist Drilling | DRL 9/64 TMX JL 135' CARDED  | 0 24721 73309 2 |       | 5                     | EACH                    | \$2.52        | \$1.44  | \$1.26 | \$1.13 |
| 73310                                                                          | IRWIN | Metal Twist Drilling | DRL 5/32 TMX JL 135' CARDED  | 0 24721 73310 8 |       | 5                     | EACH                    | \$2.58        | \$1.47  | \$1.29 | \$1.16 |
| 73311                                                                          | IRWIN | Metal Twist Drilling | DRL 11/64 TMX JL 135' CARDED | 0 24721 73311 5 |       | 5                     | EACH                    | \$2.77        | \$1.58  | \$1.39 | \$1.25 |
| 73312                                                                          | IRWIN | Metal Twist Drilling | DRL 3/16 TMX JL 135' CARDED  | 0 24721 73312 2 |       | 5                     | EACH                    | \$2.97        | \$1.69  | \$1.49 | \$1.34 |
| 73313                                                                          | IRWIN | Metal Twist Drilling | DRL 13/64 TMX JL 135' CARDED | 0 24721 73313 9 |       | 5                     | EACH                    | \$3.52        | \$2.01  | \$1.76 | \$1.58 |
| 73314                                                                          | IRWIN | Metal Twist Drilling | DRL 7/32 TMX JL 135' CARDED  | 0 24721 73314 6 |       | 5                     | EACH                    | \$3.67        | \$2.09  | \$1.84 | \$1.65 |
| 73315                                                                          | IRWIN | Metal Twist Drilling | DRL 15/64 TMX JL 135' CARDED | 0 24721 73315 3 |       | 5                     | EACH                    | \$4.14        | \$2.36  | \$2.07 | \$1.86 |
| 73316                                                                          | IRWIN | Metal Twist Drilling | DRL 1/4 TMX JL 135' CARDED   | 0 24721 73316 0 |       | 5                     | EACH                    | \$4.26        | \$2.43  | \$2.13 | \$1.92 |
| 73317                                                                          | IRWIN | Metal Twist Drilling | DRL 17/64 TMX JL 135' CARDED | 0 24721 73317 7 |       | 3                     | EACH                    | \$5.50        | \$3.14  | \$2.75 | \$2.48 |
| 73318ZR                                                                        | IRWIN | Metal Twist Drilling | DRL 9/32 TMX JL 135' CARDED  | 0 24721 73318 4 |       | 3                     | EACH                    | \$5.92        | \$3.37  | \$2.96 | \$2.66 |
| 73319                                                                          | IRWIN | Metal Twist Drilling | DRL 19/64 TMX JL 135' CARDED | 0 24721 73319 1 |       | 3                     | EACH                    | \$6.57        | \$3.74  | \$3.29 | \$2.96 |
| 73320                                                                          | IRWIN | Metal Twist Drilling | DRL 5/16 TMX JL 135' CARDED  | 0 24721 73320 7 |       | 3                     | EACH                    | \$6.79        | \$3.87  | \$3.40 | \$3.06 |
| 73321                                                                          | IRWIN | Metal Twist Drilling | DRL 21/64 TMX JL 135' CARDED | 0 24721 73321 4 |       | 3                     | EACH                    | \$7.93        | \$4.52  | \$3.97 | \$3.57 |
| 73322                                                                          | IRWIN | Metal Twist Drilling | DRL 11/32 TMX JL 135' CARDED | 0 24721 73322 1 |       | 3                     | EACH                    | \$7.93        | \$4.52  | \$3.97 | \$3.57 |
| 73323                                                                          | IRWIN | Metal Twist Drilling | DRL 23/64 TMX JL 135' CARDED | 0 24721 73323 8 |       | 3                     | EACH                    | \$9.13        | \$5.20  | \$4.57 | \$4.11 |
| 73324                                                                          | IRWIN | Metal Twist Drilling | DRL 3/8 TMX JL 135' CARDED   | 0 24721 73324 5 |       | 3                     | EACH                    | \$9.35        | \$5.33  | \$4.68 | \$4.21 |

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|---------------------------------------------------------------------------------|-------|----------------------|-------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|--------|--------|
| <b>TURBOMAX® Jobber Length, Fractional Carded – 733 Series (cont'd)</b>         |       |                      |                               |                 |       |                       |                         |               |         |        |        |
| 73325                                                                           | IRWIN | Metal Twist Drilling | DRL 25/64 TMX JL 135' CARDED  | 0 24721 73325 2 |       | 3                     | EACH                    | \$11.59       | \$6.61  | \$5.80 | \$5.22 |
| 73326                                                                           | IRWIN | Metal Twist Drilling | DRL 13/32 TMX JL 135' CARDED  | 0 24721 73326 9 |       | 3                     | EACH                    | \$11.59       | \$6.61  | \$5.80 | \$5.22 |
| 73327                                                                           | IRWIN | Metal Twist Drilling | DRL 27/64 TMX JL 135' CARDED  | 0 24721 73327 6 |       | 3                     | EACH                    | \$13.81       | \$7.87  | \$6.91 | \$6.21 |
| 73328                                                                           | IRWIN | Metal Twist Drilling | DRL 7/16 TMX JL 135' CARDED   | 0 24721 73328 3 |       | 3                     | EACH                    | \$13.81       | \$7.87  | \$6.91 | \$6.21 |
| 73329                                                                           | IRWIN | Metal Twist Drilling | DRL 29/64 TMX JL 135' CARDED  | 0 24721 73329 0 |       | 3                     | EACH                    | \$15.39       | \$8.77  | \$7.70 | \$6.93 |
| 73330                                                                           | IRWIN | Metal Twist Drilling | DRL 15/32 TMX JL 135' CARDED  | 0 24721 73330 6 |       | 3                     | EACH                    | \$15.39       | \$8.77  | \$7.70 | \$6.93 |
| 73331                                                                           | IRWIN | Metal Twist Drilling | DRL 31/64 TMX JL 135' CARDED  | 0 24721 73331 3 |       | 3                     | EACH                    | \$17.73       | \$10.11 | \$8.87 | \$7.98 |
| 73332                                                                           | IRWIN | Metal Twist Drilling | DRL 1/2 TMX JL 135' CARDED    | 0 24721 73332 0 |       | 3                     | EACH                    | \$17.87       | \$10.19 | \$8.94 | \$8.04 |
| <b>TURBOMAX® Jobber Length 3/8 Reduced Shank Fractional Carded – 736 Series</b> |       |                      |                               |                 |       |                       |                         |               |         |        |        |
| 73625ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 25/64 TMXR JL 135' CARDED | 0 24721 73625 3 |       | 3                     | EACH                    | \$12.07       | \$6.88  | \$6.04 | \$5.43 |
| 73626                                                                           | IRWIN | Metal Twist Drilling | DRL 13/32 TMXR JL 135' CARDED | 0 24721 73626 0 |       | 3                     | EACH                    | \$12.21       | \$6.96  | \$6.11 | \$5.49 |
| 73627ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 27/64 TMXR JL 135' CARDED | 0 24721 73627 7 |       | 3                     | EACH                    | \$14.41       | \$8.21  | \$7.21 | \$6.48 |
| 73628ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 7/16 TMXR JL 135' CARDED  | 0 24721 73628 4 |       | 3                     | EACH                    | \$14.54       | \$8.29  | \$7.27 | \$6.54 |
| 73629ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 29/64 TMXR JL 135' CARDED | 0 24721 73629 1 |       | 3                     | EACH                    | \$16.23       | \$9.25  | \$8.12 | \$7.30 |
| 73630ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 15/32 TMXR JL 135' CARDED | 0 24721 73630 7 |       | 3                     | EACH                    | \$16.23       | \$9.25  | \$8.12 | \$7.30 |
| 73631                                                                           | IRWIN | Metal Twist Drilling | DRL 31/64 TMXR JL 135' CARDED | 0 24721 73631 4 |       | 3                     | EACH                    | \$18.60       | \$10.60 | \$9.30 | \$8.37 |
| 73632                                                                           | IRWIN | Metal Twist Drilling | DRL 1/2 TMXR JL 135' CARDED   | 0 24721 73632 1 |       | 3                     | EACH                    | \$18.70       | \$10.66 | \$9.35 | \$8.42 |
| <b>Cobalt 135°-Jobber Length , Fractional, Bulk</b>                             |       |                      |                               |                 |       |                       |                         |               |         |        |        |
| 63104                                                                           | IRWIN | Metal Twist Drilling | DRL 1/16 COB JL 135' BULK     | 0 42526 63104 7 |       | 12                    | EACH                    | \$1.29        | \$0.74  | \$0.65 | \$0.58 |
| 63105ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 5/64 COB JL 135' BULK     | 0 42526 63105 4 |       | 12                    | EACH                    | \$1.29        | \$0.74  | \$0.65 | \$0.58 |
| 63106                                                                           | IRWIN | Metal Twist Drilling | DRL 3/32 COB JL 135' BULK     | 0 42526 63106 1 |       | 12                    | EACH                    | \$1.29        | \$0.74  | \$0.65 | \$0.58 |
| 63107                                                                           | IRWIN | Metal Twist Drilling | DRL 7/64 COB JL 135' BULK     | 0 42526 63107 8 |       | 12                    | EACH                    | \$1.35        | \$0.77  | \$0.68 | \$0.61 |
| 63108                                                                           | IRWIN | Metal Twist Drilling | DRL 1/8 COB JL 135' BULK      | 0 42526 63108 5 |       | 12                    | EACH                    | \$1.61        | \$0.92  | \$0.81 | \$0.72 |
| 63109                                                                           | IRWIN | Metal Twist Drilling | DRL 9/64 COB JL 135' BULK     | 0 42526 63109 2 |       | 12                    | EACH                    | \$1.72        | \$0.98  | \$0.86 | \$0.77 |
| 63110                                                                           | IRWIN | Metal Twist Drilling | DRL 5/32 COB JL 135' BULK     | 0 42526 63110 8 |       | 12                    | EACH                    | \$1.83        | \$1.04  | \$0.92 | \$0.82 |
| 63111                                                                           | IRWIN | Metal Twist Drilling | DRL 11/64 COB JL 135' BULK    | 0 42526 63111 5 |       | 12                    | EACH                    | \$1.93        | \$1.10  | \$0.97 | \$0.87 |
| 63112ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 3/16 COB JL 135' BULK     | 0 42526 63112 2 |       | 12                    | EACH                    | \$2.19        | \$1.25  | \$1.10 | \$0.99 |
| 63113ZR                                                                         | IRWIN | Metal Twist Drilling | DRL 13/64 COB JL 135' BULK    | 0 42526 63113 9 |       | 12                    | EACH                    | \$2.79        | \$1.59  | \$1.40 | \$1.26 |
| 63114                                                                           | IRWIN | Metal Twist Drilling | DRL 7/32 COB JL 135' BULK     | 0 42526 63114 6 |       | 12                    | EACH                    | \$2.94        | \$1.68  | \$1.47 | \$1.32 |
| 63115                                                                           | IRWIN | Metal Twist Drilling | DRL 15/64 COB JL 135' BULK    | 0 42526 63115 3 |       | 12                    | EACH                    | \$3.18        | \$1.81  | \$1.59 | \$1.43 |
| 63116                                                                           | IRWIN | Metal Twist Drilling | DRL 1/4 COB JL 135' BULK      | 0 42526 63116 0 |       | 12                    | EACH                    | \$3.64        | \$2.07  | \$1.82 | \$1.64 |
| 63117                                                                           | IRWIN | Metal Twist Drilling | DRL 17/64 COB JL 135' BULK    | 0 42526 63117 7 |       | 6                     | EACH                    | \$4.09        | \$2.33  | \$2.05 | \$1.84 |
| 63118                                                                           | IRWIN | Metal Twist Drilling | DRL 9/32 COB JL 135' BULK     | 0 42526 63118 4 |       | 6                     | EACH                    | \$4.17        | \$2.38  | \$2.09 | \$1.88 |
| 63119                                                                           | IRWIN | Metal Twist Drilling | DRL 19/64 COB JL 135' BULK    | 0 42526 63119 1 |       | 6                     | EACH                    | \$5.06        | \$2.88  | \$2.53 | \$2.28 |
| 63120                                                                           | IRWIN | Metal Twist Drilling | DRL 5/16 COB JL 135' BULK     | 0 42526 63120 7 |       | 6                     | EACH                    | \$5.28        | \$3.01  | \$2.64 | \$2.38 |
| 63121                                                                           | IRWIN | Metal Twist Drilling | DRL 21/64 COB JL 135' BULK    | 0 42526 63121 4 |       | 6                     | EACH                    | \$5.89        | \$3.36  | \$2.95 | \$2.65 |

| STOCK #                                                               | BRAND | PRODUCT FAMILY       | DESCRIPTION                               | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-----------------------------------------------------------------------|-------|----------------------|-------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Cobalt 135°-Jobber Length , Fractional, Bulk (cont'd)</b>          |       |                      |                                           |                 |       |                       |                         |               |        |        |        |
| 63122                                                                 | IRWIN | Metal Twist Drilling | DRL 11/32 COB JL 135' BULK                | 0 42526 63122 1 |       | 6                     | EACH                    | \$6.70        | \$3.82 | \$3.35 | \$3.02 |
| 63123                                                                 | IRWIN | Metal Twist Drilling | DRL 23/64 COB JL 135' BULK                | 0 42526 63123 8 |       | 6                     | EACH                    | \$7.88        | \$4.49 | \$3.94 | \$3.55 |
| 63124                                                                 | IRWIN | Metal Twist Drilling | DRL 3/8 COB JL 135' BULK                  | 0 42526 63124 5 |       | 6                     | EACH                    | \$8.00        | \$4.56 | \$4.00 | \$3.60 |
| 63125                                                                 | IRWIN | Metal Twist Drilling | DRL 25/64 COB JL 135' BULK                | 0 42526 63125 2 |       | 6                     | EACH                    | \$8.19        | \$4.67 | \$4.10 | \$3.69 |
| 63126                                                                 | IRWIN | Metal Twist Drilling | DRL 13/32 COB JL 135' BULK                | 0 42526 63126 9 |       | 6                     | EACH                    | \$8.70        | \$4.96 | \$4.35 | \$3.92 |
| 63127                                                                 | IRWIN | Metal Twist Drilling | DRL 27/64 COB JL 135' BULK                | 0 42526 63127 6 |       | 6                     | EACH                    | \$9.25        | \$5.27 | \$4.63 | \$4.16 |
| 63128                                                                 | IRWIN | Metal Twist Drilling | DRL 7/16 COB JL 135' BULK                 | 0 42526 63128 3 |       | 6                     | EACH                    | \$9.62        | \$5.48 | \$4.81 | \$4.33 |
| 63129                                                                 | IRWIN | Metal Twist Drilling | DRL 29/64 COB JL 135' BULK                | 0 42526 63129 0 |       | 6                     | EACH                    | \$11.56       | \$6.59 | \$5.78 | \$5.20 |
| 63130                                                                 | IRWIN | Metal Twist Drilling | DRL 15/32 COB JL 135' BULK                | 0 42526 63130 6 |       | 6                     | EACH                    | \$11.39       | \$6.49 | \$5.70 | \$5.13 |
| 63131                                                                 | IRWIN | Metal Twist Drilling | DRL 31/64 COB JL 135' BULK                | 0 42526 63131 3 |       | 6                     | EACH                    | \$12.10       | \$6.90 | \$6.05 | \$5.45 |
| 63132                                                                 | IRWIN | Metal Twist Drilling | DRL 1/2 COB JL 135' BULK                  | 0 42526 63132 0 |       | 6                     | EACH                    | \$12.08       | \$6.89 | \$6.04 | \$5.44 |
| <b>Cobalt HSS -Jobber Length, Fractional, 3/8 Reduced Shank, Bulk</b> |       |                      |                                           |                 |       |                       |                         |               |        |        |        |
| 3016225                                                               | IRWIN | Metal Twist Drilling | 25/64" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08948 9 |       | 6                     | EACH                    | \$8.61        | \$4.91 | \$4.31 | \$3.87 |
| 3016226                                                               | IRWIN | Metal Twist Drilling | 13/32" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08949 6 |       | 6                     | EACH                    | \$9.16        | \$5.22 | \$4.58 | \$4.12 |
| 3016227                                                               | IRWIN | Metal Twist Drilling | 27/64" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08951 9 |       | 6                     | EACH                    | \$9.75        | \$5.56 | \$4.88 | \$4.39 |
| 3016228                                                               | IRWIN | Metal Twist Drilling | 7/16" COBALT 135 DEGREE-JOBBER LEN-3/8RS  | 0 24721 08952 6 |       | 6                     | EACH                    | \$10.13       | \$5.77 | \$5.07 | \$4.56 |
| 3016229                                                               | IRWIN | Metal Twist Drilling | 29/64" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08954 0 |       | 6                     | EACH                    | \$12.17       | \$6.94 | \$6.09 | \$5.48 |
| 3016230                                                               | IRWIN | Metal Twist Drilling | 15/32" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08955 7 |       | 6                     | EACH                    | \$12.00       | \$6.84 | \$6.00 | \$5.40 |
| 3016231                                                               | IRWIN | Metal Twist Drilling | 31/64" COBALT 135 DEGREE-JOBBER LEN-3/8RS | 0 24721 08956 4 |       | 6                     | EACH                    | \$12.73       | \$7.26 | \$6.37 | \$5.73 |
| 3016232                                                               | IRWIN | Metal Twist Drilling | 1/2" COBALT 135 DEGREE-JOBBER LEN-3/8RS   | 0 24721 08957 1 |       | 6                     | EACH                    | \$12.70       | \$7.24 | \$6.35 | \$5.72 |
| <b>Cobalt HSS -Jobber Length, Fractional, Straight Shank, Carded</b>  |       |                      |                                           |                 |       |                       |                         |               |        |        |        |
| 3016004                                                               | IRWIN | Metal Twist Drilling | DRL BIT 1/16 X 1-7/8 COBALT               | 0 24721 06693 0 |       | 3                     | EACH                    | \$1.39        | \$0.79 | \$0.70 | \$0.63 |
| 3016005                                                               | IRWIN | Metal Twist Drilling | DRIL BIT 5/64 X 2 COBALT                  | 0 24721 06694 7 |       | 3                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| 3016006                                                               | IRWIN | Metal Twist Drilling | DRL BIT 3/32 X 2-1/4 COBALT               | 0 24721 06695 4 |       | 3                     | EACH                    | \$1.39        | \$0.79 | \$0.70 | \$0.63 |
| 3016007                                                               | IRWIN | Metal Twist Drilling | DRL BIT 7/64 X 2-5/8 COBALT               | 0 24721 06696 1 |       | 3                     | EACH                    | \$1.49        | \$0.85 | \$0.75 | \$0.67 |
| 3016008                                                               | IRWIN | Metal Twist Drilling | DRL BIT 1/8 X 2-3/4 COBALT                | 0 24721 06697 8 |       | 3                     | EACH                    | \$1.75        | \$1.00 | \$0.88 | \$0.79 |
| 3016009                                                               | IRWIN | Metal Twist Drilling | DRL BIT 9/64 X 2-7/8 COBALT               | 0 24721 06698 5 |       | 3                     | EACH                    | \$1.85        | \$1.05 | \$0.93 | \$0.83 |
| 3016010                                                               | IRWIN | Metal Twist Drilling | DRL BIT 5/32 X 3-1/8 COBALT               | 0 24721 06699 2 |       | 3                     | EACH                    | \$2.03        | \$1.16 | \$1.02 | \$0.91 |
| 3016011                                                               | IRWIN | Metal Twist Drilling | DRL BIT 11/64 X 3-1/4 COBALT              | 0 24721 06700 5 |       | 3                     | EACH                    | \$2.05        | \$1.17 | \$1.03 | \$0.92 |
| 3016012                                                               | IRWIN | Metal Twist Drilling | DRL BIT 3/16 X 3-1/2 COBALT               | 0 24721 06701 2 |       | 3                     | EACH                    | \$2.27        | \$1.29 | \$1.14 | \$1.02 |
| 3016013                                                               | IRWIN | Metal Twist Drilling | DRL BIT 13/64 X 3-5/8 COBALT              | 0 24721 06702 9 |       | 3                     | EACH                    | \$2.99        | \$1.70 | \$1.50 | \$1.35 |
| 3016014                                                               | IRWIN | Metal Twist Drilling | DRL BIT 7/32 X 3-3/4 COBALT               | 0 24721 06703 6 |       | 3                     | EACH                    | \$3.14        | \$1.79 | \$1.57 | \$1.41 |
| 3016015                                                               | IRWIN | Metal Twist Drilling | DRL BIT 15/64 X 3-7/8 COBALT              | 0 24721 06704 3 |       | 3                     | EACH                    | \$3.38        | \$1.93 | \$1.69 | \$1.52 |
| 3016016                                                               | IRWIN | Metal Twist Drilling | DRL BIT 1/4 X 4 COBALT                    | 0 24721 06705 0 |       | 3                     | EACH                    | \$3.85        | \$2.19 | \$1.93 | \$1.73 |
| 3016017                                                               | IRWIN | Metal Twist Drilling | DRL BIT 17/64 X 4-1/8 COBALT              | 0 24721 06706 7 |       | 5                     | EACH                    | \$4.36        | \$2.49 | \$2.18 | \$1.96 |
| 3016018                                                               | IRWIN | Metal Twist Drilling | DRL BIT 9/32 X 4-1/4 COBALT               | 0 24721 06707 4 |       | 5                     | EACH                    | \$4.44        | \$2.53 | \$2.22 | \$2.00 |

| STOCK #                                                                       | BRAND | PRODUCT FAMILY       | DESCRIPTION                             | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%  | 50.0%  | 55.0%  |
|-------------------------------------------------------------------------------|-------|----------------------|-----------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|--------|--------|--------|
| <b>Cobalt HSS -Jobber Length, Fractional, Straight Shank, Carded (cont'd)</b> |       |                      |                                         |                 |       |                          |                            |                  |        |        |        |
| 3016019                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 19/64 X 4-3/8 COBALT            | 0 24721 06708 1 |       | 5                        | EACH                       | \$5.30           | \$3.02 | \$2.65 | \$2.39 |
| 3016020                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 5/16 X 4-1/2 COBALT             | 0 24721 06709 8 |       | 5                        | EACH                       | \$5.54           | \$3.16 | \$2.77 | \$2.49 |
| 3016021                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 21/64 X 4-5/8 COBALT            | 0 24721 06710 4 |       | 5                        | EACH                       | \$6.17           | \$3.52 | \$3.09 | \$2.78 |
| 3016022                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 11/32 X 4-3/4 COBALT            | 0 24721 06713 5 |       | 5                        | EACH                       | \$6.96           | \$3.97 | \$3.48 | \$3.13 |
| 3016023                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 23/64 X 4-7/8 COBALT            | 0 24721 06714 2 |       | 5                        | EACH                       | \$8.10           | \$4.62 | \$4.05 | \$3.65 |
| 3016024                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 3/8 X 5 COBALT                  | 0 24721 06715 9 |       | 5                        | EACH                       | \$8.28           | \$4.72 | \$4.14 | \$3.73 |
| 3016125                                                                       | IRWIN | Metal Twist Drilling | 25/64" COBALT 135 DEGREE-JOBBER LEN-CRD | 0 24721 08940 3 |       | 5                        | EACH                       | \$8.45           | \$4.82 | \$4.23 | \$3.80 |
| 3016126                                                                       | IRWIN | Metal Twist Drilling | 13/32" COBALT 135 DEGREE-JOBBER LEN-CRD | 0 24721 08941 0 |       | 5                        | EACH                       | \$8.98           | \$5.12 | \$4.49 | \$4.04 |
| 3016127                                                                       | IRWIN | Metal Twist Drilling | 27/64" COBALT 135 DEGREE-JOBBER LEN CRD | 0 24721 08942 7 |       | 5                        | EACH                       | \$9.51           | \$5.42 | \$4.76 | \$4.28 |
| 3016128                                                                       | IRWIN | Metal Twist Drilling | 7/16" COBALT 135 DEGREE-JOBBER LEN-CRD  | 0 24721 08943 4 |       | 5                        | EACH                       | \$9.87           | \$5.63 | \$4.94 | \$4.44 |
| 3016129                                                                       | IRWIN | Metal Twist Drilling | 29/64" COBALT 135 DEGREE-JOBBER LEN-CRD | 0 24721 08944 1 |       | 5                        | EACH                       | \$11.83          | \$6.74 | \$5.92 | \$5.32 |
| 3016130                                                                       | IRWIN | Metal Twist Drilling | 15/32" COBALT 135 DEGREE-JOBBER LEN-CRD | 0 24721 08945 8 |       | 5                        | EACH                       | \$11.63          | \$6.63 | \$5.82 | \$5.23 |
| 3016131ZR                                                                     | IRWIN | Metal Twist Drilling | 31/64" COBALT 135 DEGREE-JOBBER LEN-CRD | 0 24721 08946 5 |       | 5                        | EACH                       | \$11.33          | \$6.46 | \$5.67 | \$5.10 |
| 3016132                                                                       | IRWIN | Metal Twist Drilling | 1/2" COBALT 135 DEGREE-JOBBER LEN-CRD   | 0 24721 08947 2 |       | 5                        | EACH                       | \$12.34          | \$7.03 | \$6.17 | \$5.55 |
| <b>Cobalt HSS -Jobber Length, Fractional, 3/8 Reduced Shank, Carded</b>       |       |                      |                                         |                 |       |                          |                            |                  |        |        |        |
| 3016025                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 25/64 X 5-1/8 COBALT            | 0 24721 06716 6 |       | 3                        | EACH                       | \$8.88           | \$5.06 | \$4.44 | \$4.00 |
| 3016026                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 13/32 X 5-1/4 COBALT            | 0 24721 06717 3 |       | 3                        | EACH                       | \$9.44           | \$5.38 | \$4.72 | \$4.25 |
| 3016027                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 27/64 X 5-3/8 COBALT            | 0 24721 06718 0 |       | 3                        | EACH                       | \$10.01          | \$5.71 | \$5.01 | \$4.50 |
| 3016028                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 7/16 X 5-1/2 COBALT             | 0 24721 06719 7 |       | 3                        | EACH                       | \$10.40          | \$5.93 | \$5.20 | \$4.68 |
| 3016029                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 29/64 X 5-5/8 COBALT            | 0 24721 06720 3 |       | 3                        | EACH                       | \$11.42          | \$6.51 | \$5.71 | \$5.14 |
| 3016030                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 15/32 X 5-3/4 COBALT            | 0 24721 06721 0 |       | 3                        | EACH                       | \$12.23          | \$6.97 | \$6.12 | \$5.50 |
| 3016031ZR                                                                     | IRWIN | Metal Twist Drilling | DRL BIT 31/64 X 5-7/8 COBALT            | 0 24721 06722 7 |       | 3                        | EACH                       | \$11.93          | \$6.80 | \$5.97 | \$5.37 |
| 3016032                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 1/2 X 6 COBALT 3/8" RS          | 0 24721 06723 4 |       | 3                        | EACH                       | \$12.97          | \$7.39 | \$6.49 | \$5.84 |
| <b>Titanium 135°-Jobber Length , Fractional, Bulk - 637 Series</b>            |       |                      |                                         |                 |       |                          |                            |                  |        |        |        |
| 63704ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 1/16 TIN JL 135' BULK               | 0 24721 63704 8 |       | 12                       | EACH                       | \$2.38           | \$1.36 | \$1.19 | \$1.07 |
| 63705ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 5/64 TIN JL 135' BULK               | 0 24721 63705 5 |       | 12                       | EACH                       | \$2.41           | \$1.37 | \$1.21 | \$1.08 |
| 63706ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 3/32 TIN JL 135' BULK               | 0 24721 63706 2 |       | 12                       | EACH                       | \$2.54           | \$1.45 | \$1.27 | \$1.14 |
| 63707ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 7/64 TIN JL 135' BULK               | 0 24721 63707 9 |       | 12                       | EACH                       | \$2.56           | \$1.46 | \$1.28 | \$1.15 |
| 63708                                                                         | IRWIN | Metal Twist Drilling | DRL 1/8 TIN JL 135' BULK                | 0 24721 63708 6 |       | 12                       | EACH                       | \$2.70           | \$1.54 | \$1.35 | \$1.22 |
| 63709ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 9/64 TIN JL 135' BULK               | 0 24721 63709 3 |       | 12                       | EACH                       | \$2.78           | \$1.58 | \$1.39 | \$1.25 |
| 63710                                                                         | IRWIN | Metal Twist Drilling | DRL 5/32 TIN JL 135' BULK               | 0 24721 63710 9 |       | 12                       | EACH                       | \$2.91           | \$1.66 | \$1.46 | \$1.31 |
| 63711ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 11/64 TIN JL 135' BULK              | 0 24721 63711 6 |       | 12                       | EACH                       | \$3.02           | \$1.72 | \$1.51 | \$1.36 |
| 63712                                                                         | IRWIN | Metal Twist Drilling | DRL 3/16 TIN JL 135' BULK               | 0 24721 63712 3 |       | 12                       | EACH                       | \$3.25           | \$1.85 | \$1.63 | \$1.46 |
| 63713ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 13/64 TIN JL 135' BULK              | 0 24721 63713 0 |       | 12                       | EACH                       | \$4.78           | \$2.72 | \$2.39 | \$2.15 |
| 63714ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 7/32 TIN JL 135' BULK               | 0 24721 63714 7 |       | 12                       | EACH                       | \$4.91           | \$2.80 | \$2.46 | \$2.21 |
| 63715ZR                                                                       | IRWIN | Metal Twist Drilling | DRL 15/64 TIN JL 135' BULK              | 0 24721 63715 4 |       | 12                       | EACH                       | \$5.18           | \$2.95 | \$2.59 | \$2.33 |

| STOCK #                                                                    | BRAND | PRODUCT FAMILY       | DESCRIPTION                  | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%  | 55.0%  |
|----------------------------------------------------------------------------|-------|----------------------|------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|--------|--------|
| <b>Titanium 135°-Jobber Length, Fractional, Bulk – 637 Series (cont'd)</b> |       |                      |                              |                 |       |                       |                         |               |         |        |        |
| 63716                                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 TIN JL 135' BULK     | 0 24721 63716 1 |       | 12                    | EACH                    | \$5.42        | \$3.09  | \$2.71 | \$2.44 |
| 63717                                                                      | IRWIN | Metal Twist Drilling | DRL 17/64 TIN JL 135' BULK   | 0 24721 63717 8 |       | 6                     | EACH                    | \$7.77        | \$4.43  | \$3.89 | \$3.50 |
| 63718                                                                      | IRWIN | Metal Twist Drilling | DRL 9/32 TIN JL 135' BULK    | 0 24721 63718 5 |       | 6                     | EACH                    | \$8.32        | \$4.74  | \$4.16 | \$3.74 |
| 63719                                                                      | IRWIN | Metal Twist Drilling | DRL 19/64 TIN JL 135' BULK   | 0 24721 63719 2 |       | 6                     | EACH                    | \$8.69        | \$4.95  | \$4.35 | \$3.91 |
| 63720ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 5/16 TIN JL 135' BULK    | 0 24721 63720 8 |       | 6                     | EACH                    | \$8.66        | \$4.94  | \$4.33 | \$3.90 |
| 63721ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 21/64 TIN JL 135' BULK   | 0 24721 63721 5 |       | 6                     | EACH                    | \$9.37        | \$5.34  | \$4.69 | \$4.22 |
| 63722                                                                      | IRWIN | Metal Twist Drilling | DRL 11/32 TIN JL 135' BULK   | 0 24721 63722 2 |       | 6                     | EACH                    | \$9.95        | \$5.67  | \$4.98 | \$4.48 |
| 63723                                                                      | IRWIN | Metal Twist Drilling | DRL 23/64 TIN JL 135' BULK   | 0 24721 63723 9 |       | 6                     | EACH                    | \$13.14       | \$7.49  | \$6.57 | \$5.91 |
| 63724                                                                      | IRWIN | Metal Twist Drilling | DRL 3/8 TIN JL 135' BULK     | 0 24721 63724 6 |       | 6                     | EACH                    | \$13.06       | \$7.44  | \$6.53 | \$5.88 |
| 63725                                                                      | IRWIN | Metal Twist Drilling | DRL 25/64 TIN JL 135' BULK   | 0 24721 63725 3 |       | 6                     | EACH                    | \$15.14       | \$8.63  | \$7.57 | \$6.81 |
| 63726                                                                      | IRWIN | Metal Twist Drilling | DRL 13/32 TIN JL 135' BULK   | 0 24721 63726 0 |       | 6                     | EACH                    | \$15.21       | \$8.67  | \$7.61 | \$6.84 |
| 63727                                                                      | IRWIN | Metal Twist Drilling | DRL 27/64 TIN JL 135' BULK   | 0 24721 63727 7 |       | 6                     | EACH                    | \$16.23       | \$9.25  | \$8.12 | \$7.30 |
| 63728                                                                      | IRWIN | Metal Twist Drilling | DRL 7/16 TIN JL 135' BULK    | 0 24721 63728 4 |       | 6                     | EACH                    | \$16.55       | \$9.43  | \$8.28 | \$7.45 |
| 63729                                                                      | IRWIN | Metal Twist Drilling | DRL 29/64 TIN JL 135' BULK   | 0 24721 63729 1 |       | 6                     | EACH                    | \$18.42       | \$10.50 | \$9.21 | \$8.29 |
| 63730                                                                      | IRWIN | Metal Twist Drilling | DRL 15/32 TIN JL 135' BULK   | 0 24721 63730 7 |       | 6                     | EACH                    | \$18.34       | \$10.45 | \$9.17 | \$8.25 |
| 63731ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 31/64 TIN JL 135' BULK   | 0 24721 63731 4 |       | 6                     | EACH                    | \$19.01       | \$10.84 | \$9.51 | \$8.55 |
| 63732ZR                                                                    | IRWIN | Metal Twist Drilling | DRL 1/2 TIN JL 135' BULK     | 0 42526 63732 2 |       | 6                     | EACH                    | \$18.90       | \$10.77 | \$9.45 | \$8.51 |
| <b>Titanium 135°, Jobber Length, Fractional, Carded – 639 Series</b>       |       |                      |                              |                 |       |                       |                         |               |         |        |        |
| 63904                                                                      | IRWIN | Metal Twist Drilling | DRL 1/16 TIN JL 135' CARDED  | 0 42526 63904 3 |       | 3                     | EACH                    | \$6.64        | \$3.78  | \$3.32 | \$2.99 |
| 63905                                                                      | IRWIN | Metal Twist Drilling | DRL 5/64 TIN JL 135' CARDED  | 0 42526 63905 0 |       | 3                     | EACH                    | \$6.71        | \$3.82  | \$3.36 | \$3.02 |
| 63906                                                                      | IRWIN | Metal Twist Drilling | DRL 3/32 TIN JL 135' CARDED  | 0 42526 63906 7 |       | 3                     | EACH                    | \$6.71        | \$3.82  | \$3.36 | \$3.02 |
| 63907                                                                      | IRWIN | Metal Twist Drilling | DRL 7/64 TIN JL 135' CARDED  | 0 42526 63907 4 |       | 3                     | EACH                    | \$6.74        | \$3.84  | \$3.37 | \$3.03 |
| 63908                                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 TIN JL 135' CARDED   | 0 42526 63908 1 |       | 3                     | EACH                    | \$6.74        | \$3.84  | \$3.37 | \$3.03 |
| 63909                                                                      | IRWIN | Metal Twist Drilling | DRL 9/64 TIN JL 135' CARDED  | 0 42526 63909 8 |       | 3                     | EACH                    | \$3.78        | \$2.15  | \$1.89 | \$1.70 |
| 63910                                                                      | IRWIN | Metal Twist Drilling | DRL 5/32 TIN JL 135' CARDED  | 0 42526 63910 4 |       | 3                     | EACH                    | \$4.04        | \$2.30  | \$2.02 | \$1.82 |
| 63911                                                                      | IRWIN | Metal Twist Drilling | DRL 11/64 TIN JL 135' CARDED | 0 42526 63911 1 |       | 3                     | EACH                    | \$4.47        | \$2.55  | \$2.24 | \$2.01 |
| 63912                                                                      | IRWIN | Metal Twist Drilling | DRL 3/16 TIN JL 135' CARDED  | 0 42526 63912 8 |       | 3                     | EACH                    | \$3.65        | \$2.08  | \$1.83 | \$1.64 |
| 63913                                                                      | IRWIN | Metal Twist Drilling | DRL 13/64 TIN JL 135' CARDED | 0 42526 63913 5 |       | 3                     | EACH                    | \$5.50        | \$3.14  | \$2.75 | \$2.48 |
| 63914                                                                      | IRWIN | Metal Twist Drilling | DRL 7/32 TIN JL 135' CARDED  | 0 42526 63914 2 |       | 3                     | EACH                    | \$5.86        | \$3.34  | \$2.93 | \$2.64 |
| 63915                                                                      | IRWIN | Metal Twist Drilling | DRL 15/64 TIN JL 135' CARDED | 0 42526 63915 9 |       | 3                     | EACH                    | \$6.30        | \$3.59  | \$3.15 | \$2.84 |
| 63916                                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 TIN JL 135' CARDED   | 0 42526 63916 6 |       | 3                     | EACH                    | \$5.81        | \$3.31  | \$2.91 | \$2.61 |
| 63918                                                                      | IRWIN | Metal Twist Drilling | DRL 9/32 TIN JL 135' CARDED  | 0 42526 63918 0 |       | 3                     | EACH                    | \$9.67        | \$5.51  | \$4.84 | \$4.35 |
| 63920                                                                      | IRWIN | Metal Twist Drilling | DRL 5/16 TIN JL 135' CARDED  | 0 42526 63920 3 |       | 3                     | EACH                    | \$9.08        | \$5.18  | \$4.54 | \$4.09 |
| 63922                                                                      | IRWIN | Metal Twist Drilling | DRL 11/32 TIN JL 135' CARDED | 0 42526 63922 7 |       | 3                     | EACH                    | \$12.82       | \$7.31  | \$6.41 | \$5.77 |
| 63924                                                                      | IRWIN | Metal Twist Drilling | DRL 3/8 TIN JL 135' CARDED   | 0 42526 63924 1 |       | 3                     | EACH                    | \$13.50       | \$7.70  | \$6.75 | \$6.08 |

| STOCK #                                                                       | BRAND | PRODUCT FAMILY       | DESCRIPTION                        | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-------------------------------------------------------------------------------|-------|----------------------|------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>Titanium 135°, Jobber Length, Fractional, Carded – 639 Series (cont'd)</b> |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 63926                                                                         | IRWIN | Metal Twist Drilling | DRL 13/32 TIN JL 135' CARDED       | 0 42526 63926 5 |       | 3                     | EACH                    | \$16.82       | \$9.59  | \$8.41  | \$7.57  |
| 63928                                                                         | IRWIN | Metal Twist Drilling | DRL 7/16 TIN JL 135' CARDED        | 0 42526 63928 9 |       | 3                     | EACH                    | \$16.98       | \$9.68  | \$8.49  | \$7.64  |
| 63930                                                                         | IRWIN | Metal Twist Drilling | DRL 15/32 TIN JL 135' CARDED       | 0 42526 63930 2 |       | 3                     | EACH                    | \$23.65       | \$13.48 | \$11.83 | \$10.64 |
| 63932                                                                         | IRWIN | Metal Twist Drilling | DRL 1/2 TIN JL 135' CARDED         | 0 42526 63932 6 |       | 3                     | EACH                    | \$19.32       | \$11.01 | \$9.66  | \$8.69  |
| <b>TURBOMAX® Tin Jobber Length, Fractional Carded – 3015 Series</b>           |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 3015004                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 1/16 X 1-7/8 TIN TURBOMAX  | 0 24721 06788 3 |       | 3                     | EACH                    | \$6.09        | \$3.47  | \$3.05  | \$2.74  |
| 3015005                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 5/64 X 2 TIN TURBOMAX      | 0 24721 06781 4 |       | 3                     | EACH                    | \$6.11        | \$3.48  | \$3.06  | \$2.75  |
| 3015006                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 3/32 X 2-1/4 TIN TURBOMAX  | 0 24721 06789 0 |       | 3                     | EACH                    | \$6.11        | \$3.48  | \$3.06  | \$2.75  |
| 3015007                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 7/64 X 2-5/8 TIN TURBOMAX  | 0 24721 06790 6 |       | 3                     | EACH                    | \$6.13        | \$3.49  | \$3.07  | \$2.76  |
| 3015008                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 1/8 X 2-3/4 TIN TURBOMAX   | 0 24721 06797 5 |       | 3                     | EACH                    | \$6.14        | \$3.50  | \$3.07  | \$2.76  |
| 3015009                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 9/64 X 2-7/8 TIN TURBOMAX  | 0 24721 06782 1 |       | 3                     | EACH                    | \$3.78        | \$2.15  | \$1.89  | \$1.70  |
| 3015010                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 5/32 X 3-1/8 TIN TURBOMAX  | 0 24721 06792 0 |       | 3                     | EACH                    | \$4.04        | \$2.30  | \$2.02  | \$1.82  |
| 3015011                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 11/64X3-1/4 TIN TURBOMAX   | 0 24721 06783 8 |       | 3                     | EACH                    | \$4.47        | \$2.55  | \$2.24  | \$2.01  |
| 3015012                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 3/16 X 3-1/2 TIN TURBOMAX  | 0 24721 06793 7 |       | 3                     | EACH                    | \$3.65        | \$2.08  | \$1.83  | \$1.64  |
| 3015013                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 13/64 X 3-5/8 TIN TURBOMAX | 0 24721 06784 5 |       | 3                     | EACH                    | \$5.50        | \$3.14  | \$2.75  | \$2.48  |
| 3015014                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 7/32 X 3-3/4 TIN TURBOMAX  | 0 24721 06794 4 |       | 3                     | EACH                    | \$5.86        | \$3.34  | \$2.93  | \$2.64  |
| 3015015                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 15/64 X 3-7/8 TIN TURBOMAX | 0 24721 06785 2 |       | 3                     | EACH                    | \$6.30        | \$3.59  | \$3.15  | \$2.84  |
| 3015016                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 1/4 X 4 TIN TURBOMAX       | 0 24721 06786 9 |       | 3                     | EACH                    | \$7.00        | \$3.99  | \$3.50  | \$3.15  |
| 3015017                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 17/64 X 4-1/8 TIN TURBOMAX | 0 24721 06796 8 |       | 5                     | EACH                    | \$7.68        | \$4.38  | \$3.84  | \$3.46  |
| 3015018                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 9/32 X 4-1/4 TIN TURBOMAX  | 0 24721 06799 9 |       | 5                     | EACH                    | \$8.29        | \$4.73  | \$4.15  | \$3.73  |
| 3015019                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 19/64 X 4-3/8 TIN TURBOMAX | 0 24721 06798 2 |       | 5                     | EACH                    | \$9.20        | \$5.24  | \$4.60  | \$4.14  |
| 3015020                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 5/16 X 4-1/2 TIN TURBOMAX  | 0 24721 06801 9 |       | 5                     | EACH                    | \$9.47        | \$5.40  | \$4.74  | \$4.26  |
| 3015021                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 21/64 X 4-5/8 TIN TURBOMAX | 0 24721 06800 2 |       | 5                     | EACH                    | \$10.56       | \$6.02  | \$5.28  | \$4.75  |
| 3015022                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 11/32 X 4-3/4 TIN TURBOMAX | 0 24721 06805 7 |       | 5                     | EACH                    | \$11.08       | \$6.32  | \$5.54  | \$4.99  |
| 3015023                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 23/64 X 4-7/8 TIN TURBOMAX | 0 24721 06802 6 |       | 5                     | EACH                    | \$12.78       | \$7.28  | \$6.39  | \$5.75  |
| 3015024                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 3/8 X 5 TIN TURBOMAX       | 0 24721 06807 1 |       | 5                     | EACH                    | \$13.06       | \$7.44  | \$6.53  | \$5.88  |
| 3015025                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 25/64 X 5-1/8 TIN TURBOMAX | 0 24721 06806 4 |       | 5                     | EACH                    | \$16.89       | \$9.63  | \$8.45  | \$7.60  |
| 3015026                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 13/32 X 5-1/4 TIN TURBOMAX | 0 24721 06795 1 |       | 5                     | EACH                    | \$17.10       | \$9.75  | \$8.55  | \$7.70  |
| 3015027                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 27/64 X 5-3/8 TIN TURBOMAX | 0 24721 06808 8 |       | 5                     | EACH                    | \$17.28       | \$9.85  | \$8.64  | \$7.78  |
| 3015028                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 7/16 X 5-1/2 TIN TURBOMAX  | 0 24721 06811 8 |       | 5                     | EACH                    | \$17.45       | \$9.95  | \$8.73  | \$7.85  |
| 3015029                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 29/64 X 5-5/8 TIN TURBOMAX | 0 24721 06809 5 |       | 5                     | EACH                    | \$19.46       | \$11.09 | \$9.73  | \$8.76  |
| 3015030                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 15/32 X 5-3/4 TIN TURBOMAX | 0 24721 06810 1 |       | 5                     | EACH                    | \$19.46       | \$11.09 | \$9.73  | \$8.76  |
| 3015031                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 31/64 X 5-7/8 TIN TURBOMAX | 0 24721 06787 6 |       | 5                     | EACH                    | \$22.32       | \$12.72 | \$11.16 | \$10.04 |
| 3015032                                                                       | IRWIN | Metal Twist Drilling | DRL BIT 1/2 X 6 TIN TURBOMAX       | 0 24721 06791 3 |       | 5                     | EACH                    | \$22.43       | \$12.79 | \$11.22 | \$10.09 |
| <b>Black Oxide 135°- Jobber Length, Metric, Bulk –681 Series</b>              |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 68100                                                                         | IRWIN | Metal Twist Drilling | DRL 1MM SP JL 135 BLK OX BULK      | 0 24721 68100 3 |       | 6                     | EACH                    | \$1.13        | \$0.64  | \$0.57  | \$0.51  |

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|---------------------------------------------------------------------------|-------|----------------------|------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black Oxide 135°- Jobber Length, Metric, Bulk -681 Series (cont'd)</b> |       |                      |                                    |                 |       |                       |                         |               |        |        |        |
| 68150                                                                     | IRWIN | Metal Twist Drilling | DRL 1.5MM SP JL 135' BLK OX BULK   | 0 24721 68150 8 |       | 6                     | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 68200                                                                     | IRWIN | Metal Twist Drilling | DRL 2MM SP JL 135' BLK OX BULK     | 0 24721 68200 0 |       | 6                     | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 68250ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 2.5MM SP JL 135' BLK OX BULK   | 0 24721 68250 5 |       | 6                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 68300                                                                     | IRWIN | Metal Twist Drilling | DRL 3MM SP JL 135' BLK OX BULK     | 0 24721 68300 7 |       | 6                     | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 68350                                                                     | IRWIN | Metal Twist Drilling | DRL 3.5MM SP JL 135' BLK OX BULK   | 0 24721 68350 2 |       | 6                     | EACH                    | \$1.89        | \$1.08 | \$0.95 | \$0.85 |
| 68400                                                                     | IRWIN | Metal Twist Drilling | DRL 4MM SP JL 135' BLK OX BULK     | 0 24721 68400 4 |       | 6                     | EACH                    | \$2.05        | \$1.17 | \$1.03 | \$0.92 |
| 68450                                                                     | IRWIN | Metal Twist Drilling | DRL 4.5MM SP JL 135' BLK OX BULK   | 0 24721 68450 9 |       | 6                     | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 68500                                                                     | IRWIN | Metal Twist Drilling | DRL 5MM SP JL 135' BLK OX BULK     | 0 24721 68500 1 |       | 6                     | EACH                    | \$2.54        | \$1.45 | \$1.27 | \$1.14 |
| 68550ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 5.5MM SP JL 135' BLK OX BULK   | 0 24721 68550 6 |       | 6                     | EACH                    | \$3.05        | \$1.74 | \$1.53 | \$1.37 |
| 68600                                                                     | IRWIN | Metal Twist Drilling | DRL 6MM SP JL 135' BLK OX BULK     | 0 24721 68600 8 |       | 6                     | EACH                    | \$3.51        | \$2.00 | \$1.76 | \$1.58 |
| 68650                                                                     | IRWIN | Metal Twist Drilling | DRL 6.5MM SP JL 135' BLK OX BULK   | 0 24721 68650 3 |       | 6                     | EACH                    | \$3.85        | \$2.19 | \$1.93 | \$1.73 |
| 68700                                                                     | IRWIN | Metal Twist Drilling | DRL 7MM SP JL 135' BLK OX BULK     | 0 24721 68700 5 |       | 6                     | EACH                    | \$3.88        | \$2.21 | \$1.94 | \$1.75 |
| 68750                                                                     | IRWIN | Metal Twist Drilling | DRL 7.5MM SP JL 135' BLK OX BULK   | 0 24721 68750 0 |       | 6                     | EACH                    | \$4.41        | \$2.51 | \$2.21 | \$1.98 |
| 68800                                                                     | IRWIN | Metal Twist Drilling | DRL 8MM SP JL 135' BLK OX BULK     | 0 24721 68800 2 |       | 6                     | EACH                    | \$5.02        | \$2.86 | \$2.51 | \$2.26 |
| 68850                                                                     | IRWIN | Metal Twist Drilling | DRL 8.5MM SP JL 135' BLK OX BULK   | 0 24721 68850 7 |       | 6                     | EACH                    | \$5.62        | \$3.20 | \$2.81 | \$2.53 |
| 68900                                                                     | IRWIN | Metal Twist Drilling | DRL 9MM SP JL 135' BLK OX BULK     | 0 24721 68900 9 |       | 6                     | EACH                    | \$5.67        | \$3.23 | \$2.84 | \$2.55 |
| 68950                                                                     | IRWIN | Metal Twist Drilling | DRL 9.5MM SP JL 135' BLK OX BULK   | 0 24721 68950 4 |       | 6                     | EACH                    | \$6.37        | \$3.63 | \$3.19 | \$2.87 |
| 69010                                                                     | IRWIN | Metal Twist Drilling | DRL 10MM SP JL 135' BLK OX BULK    | 0 24721 69010 4 |       | 6                     | EACH                    | \$6.59        | \$3.76 | \$3.30 | \$2.97 |
| 69015                                                                     | IRWIN | Metal Twist Drilling | DRL 10.5MM SP JL 135' BLK OX BULK  | 0 24721 69015 9 |       | 6                     | EACH                    | \$7.31        | \$4.17 | \$3.66 | \$3.29 |
| 69110ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 11MM SP JL 135' BLK OX BULK    | 0 24721 69110 1 |       | 6                     | EACH                    | \$7.66        | \$4.37 | \$3.83 | \$3.45 |
| 69115ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 11.5 SP JL 135' BLK OX BULK    | 0 24721 69115 6 |       | 6                     | EACH                    | \$9.04        | \$5.15 | \$4.52 | \$4.07 |
| 69120ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 12MM SP JL 135' BLK OX BULK    | 0 24721 69120 0 |       | 6                     | EACH                    | \$9.15        | \$5.22 | \$4.58 | \$4.12 |
| 69125ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 12.5MM SP JL 135' BLK OX BULK  | 0 24721 69125 5 |       | 6                     | EACH                    | \$9.72        | \$5.54 | \$4.86 | \$4.37 |
| 69130ZR                                                                   | IRWIN | Metal Twist Drilling | DRL 13MM SP JL 135' BLK OX BULK    | 0 24721 69130 9 |       | 6                     | EACH                    | \$9.65        | \$5.50 | \$4.83 | \$4.34 |
| <b>HSS Letter Size Straight Shank 118', Bulk - 401 Series</b>             |       |                      |                                    |                 |       |                       |                         |               |        |        |        |
| 40101ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET A STR SHANK 118' HSS BULK  | 0 42526 40101 5 |       | 12                    | EACH                    | \$7.29        | \$4.16 | \$3.65 | \$3.28 |
| 40102                                                                     | IRWIN | Metal Twist Drilling | DRL LET B STRT SHANK 118' HSS BULK | 0 42526 40102 2 |       | 12                    | EACH                    | \$7.75        | \$4.42 | \$3.88 | \$3.49 |
| 40103ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET C STR SHANK 118' HSS BULK  | 0 42526 40103 9 |       | 12                    | EACH                    | \$7.75        | \$4.42 | \$3.88 | \$3.49 |
| 40104ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET D STR SHK 118' HSS BULK    | 0 24721 01259 3 |       | 12                    | EACH                    | \$8.02        | \$4.57 | \$4.01 | \$3.61 |
| 40105                                                                     | IRWIN | Metal Twist Drilling | DRL LET E STRT SHK 118' HSS BULK   | 0 24721 01260 9 |       | 12                    | EACH                    | \$8.02        | \$4.57 | \$4.01 | \$3.61 |
| 40106                                                                     | IRWIN | Metal Twist Drilling | DRL LET F STRT SHK 118' HSS BULK   | 0 42526 40106 0 |       | 12                    | EACH                    | \$8.02        | \$4.57 | \$4.01 | \$3.61 |
| 40107                                                                     | IRWIN | Metal Twist Drilling | DRL LET G STRT SHK 118' HSS BULK   | 0 42526 40107 7 |       | 12                    | EACH                    | \$8.02        | \$4.57 | \$4.01 | \$3.61 |
| 40108ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET H STRT SHK 118' HSS BULK   | 0 42526 40108 4 |       | 12                    | EACH                    | \$8.28        | \$4.72 | \$4.14 | \$3.73 |
| 40109ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET I STRT SHK 118' HSS BULK   | 0 42526 40109 1 |       | 12                    | EACH                    | \$8.40        | \$4.79 | \$4.20 | \$3.78 |
| 40110ZR                                                                   | IRWIN | Metal Twist Drilling | DRL LET J STRT SHK 118' HSS BULK   | 0 24721 01567 9 |       | 6                     | EACH                    | \$8.47        | \$4.83 | \$4.24 | \$3.81 |

| STOCK #                                                                | BRAND | PRODUCT FAMILY       | DESCRIPTION                      | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------------------------------------|-------|----------------------|----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>HSS Letter Size Straight Shank 118', Bulk - 401 Series (cont'd)</b> |       |                      |                                  |                 |       |                       |                         |               |        |        |        |
| 40111ZR                                                                | IRWIN | Metal Twist Drilling | DRL LET K STRT SHK 118' HSS BULK | 0 24721 01568 6 |       | 6                     | EACH                    | \$8.61        | \$4.91 | \$4.31 | \$3.87 |
| 40112                                                                  | IRWIN | Metal Twist Drilling | DRL LET L STRT SHK 118' HSS BULK | 0 42526 40112 1 |       | 6                     | EACH                    | \$8.73        | \$4.98 | \$4.37 | \$3.93 |
| 40113                                                                  | IRWIN | Metal Twist Drilling | DRL LET M STRT SHK 118' HSS BULK | 0 42526 40113 8 |       | 6                     | EACH                    | \$8.99        | \$5.12 | \$4.50 | \$4.05 |
| 40114                                                                  | IRWIN | Metal Twist Drilling | DRL LET N STRT SHK 118' HSS BULK | 0 42526 40114 5 |       | 6                     | EACH                    | \$9.13        | \$5.20 | \$4.57 | \$4.11 |
| 40115                                                                  | IRWIN | Metal Twist Drilling | DRL LET O STRT SHK 118' HSS BULK | 0 42526 40115 2 |       | 6                     | EACH                    | \$9.13        | \$5.20 | \$4.57 | \$4.11 |
| 40116                                                                  | IRWIN | Metal Twist Drilling | DRL LET P STRT SHK 118' HSS BULK | 0 42526 40116 9 |       | 6                     | EACH                    | \$9.51        | \$5.42 | \$4.76 | \$4.28 |
| 40117                                                                  | IRWIN | Metal Twist Drilling | DRL LET Q STRT SHK 118' HSS BULK | 0 42526 40117 6 |       | 6                     | EACH                    | \$9.51        | \$5.42 | \$4.76 | \$4.28 |
| 40118                                                                  | IRWIN | Metal Twist Drilling | DRL LET R STRT SHK 118' HSS BULK | 0 42526 40118 3 |       | 6                     | EACH                    | \$9.99        | \$5.69 | \$5.00 | \$4.50 |
| 40119ZR                                                                | IRWIN | Metal Twist Drilling | DRL LET S STRT SHK 118' HSS BULK | 0 42526 40119 0 |       | 6                     | EACH                    | \$10.04       | \$5.72 | \$5.02 | \$4.52 |
| 40120                                                                  | IRWIN | Metal Twist Drilling | DRL LET T STRT SHK 118' HSS BULK | 0 42526 40120 6 |       | 6                     | EACH                    | \$10.57       | \$6.02 | \$5.29 | \$4.76 |
| 40121                                                                  | IRWIN | Metal Twist Drilling | DRL LET U STRT SHK 118' HSS BULK | 0 42526 40121 3 |       | 6                     | EACH                    | \$10.57       | \$6.02 | \$5.29 | \$4.76 |
| 40122                                                                  | IRWIN | Metal Twist Drilling | DRL LET V STRT SHK 118' HSS BULK | 0 42526 40122 0 |       | 6                     | EACH                    | \$10.83       | \$6.17 | \$5.42 | \$4.87 |
| 40123                                                                  | IRWIN | Metal Twist Drilling | DRL LET W STRT SHK 118' HSS BULK | 0 42526 40123 7 |       | 6                     | EACH                    | \$11.17       | \$6.37 | \$5.59 | \$5.03 |
| 40124                                                                  | IRWIN | Metal Twist Drilling | DRL LET X STRT SHK 118' HSS BULK | 0 42526 40124 4 |       | 6                     | EACH                    | \$11.82       | \$6.74 | \$5.91 | \$5.32 |
| 40125                                                                  | IRWIN | Metal Twist Drilling | DRL LET Y STRT SHK 118' HSS BULK | 0 42526 40125 1 |       | 6                     | EACH                    | \$12.80       | \$7.30 | \$6.40 | \$5.76 |
| 40126                                                                  | IRWIN | Metal Twist Drilling | DRL LET Z STRT SHK 118' HSS BULK | 0 42526 40126 8 |       | 6                     | EACH                    | \$12.93       | \$7.37 | \$6.47 | \$5.82 |
| <b>Bright 118°-Jobber Length, Wire, Bulk - 801 Series</b>              |       |                      |                                  |                 |       |                       |                         |               |        |        |        |
| 80101                                                                  | IRWIN | Metal Twist Drilling | DRL #1 GPW JL 118' BRT BULK      | 0 42526 80101 3 |       | 6                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 80102ZR                                                                | IRWIN | Metal Twist Drilling | DRL #2 GPW JL 118' BRT BULK      | 0 42526 80102 0 |       | 6                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 80103ZR                                                                | IRWIN | Metal Twist Drilling | DRL #3 GPW JL 118' BRT BULK      | 0 42526 80103 7 |       | 6                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 80104                                                                  | IRWIN | Metal Twist Drilling | DRL #4 GPW JL 118' BRT BULK      | 0 42526 80104 4 |       | 6                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 80105                                                                  | IRWIN | Metal Twist Drilling | DRL #5 GPW JL 118' BRT BULK      | 0 42526 80105 1 |       | 6                     | EACH                    | \$2.55        | \$1.45 | \$1.28 | \$1.15 |
| 80106                                                                  | IRWIN | Metal Twist Drilling | DRL #6 GPW JL 118' BRT BULK      | 0 42526 80106 8 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80107                                                                  | IRWIN | Metal Twist Drilling | DRL #7 GPW JL 118' BRT BULK      | 0 42526 80107 5 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80108                                                                  | IRWIN | Metal Twist Drilling | DRL #8 GPW JL 118' BRT BULK      | 0 42526 80108 2 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80109                                                                  | IRWIN | Metal Twist Drilling | DRL #9 GPW JL 118' BRT BULK      | 0 42526 80109 9 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80110                                                                  | IRWIN | Metal Twist Drilling | DRL #10 GPW JL 118' BRT BULK     | 0 42526 80110 5 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80111                                                                  | IRWIN | Metal Twist Drilling | DRL #11 GPW JL 118' BRT BULK     | 0 42526 80111 2 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80112                                                                  | IRWIN | Metal Twist Drilling | DRL #12 GPW JL 118' BRT BULK     | 0 42526 80112 9 |       | 6                     | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 80113                                                                  | IRWIN | Metal Twist Drilling | DRL #13 GPW JL 118' BRT BULK     | 0 42526 80113 6 |       | 6                     | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 80114                                                                  | IRWIN | Metal Twist Drilling | DRL #14 GPW JL 118' BRT BULK     | 0 42526 80114 3 |       | 6                     | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 80115                                                                  | IRWIN | Metal Twist Drilling | DRL #15 GPW JL 118' BRT BULK     | 0 42526 80115 0 |       | 6                     | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 80116                                                                  | IRWIN | Metal Twist Drilling | DRL #16 GPW JL 118' BRT BULK     | 0 42526 80116 7 |       | 6                     | EACH                    | \$1.82        | \$1.04 | \$0.91 | \$0.82 |
| 80117                                                                  | IRWIN | Metal Twist Drilling | DRL #17 GPW JL 118' BRT BULK     | 0 42526 80117 4 |       | 6                     | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 80118                                                                  | IRWIN | Metal Twist Drilling | DRL #18 GPW JL 118' BRT BULK     | 0 42526 80118 1 |       | 6                     | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |

| STOCK #                                                            | BRAND | PRODUCT FAMILY       | DESCRIPTION                  | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|--------------------------------------------------------------------|-------|----------------------|------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°-Jobber Length, Wire, Bulk – 801 Series (cont'd)</b> |       |                      |                              |                 |       |                       |                         |               |        |        |        |
| 80119                                                              | IRWIN | Metal Twist Drilling | DRL #19 GPW JL 118' BRT BULK | 0 42526 80119 8 |       | 6                     | EACH                    | \$1.62        | \$0.92 | \$0.81 | \$0.73 |
| 80120                                                              | IRWIN | Metal Twist Drilling | DRL #20 GPW JL 118' BRT BULK | 0 42526 80120 4 |       | 6                     | EACH                    | \$1.51        | \$0.86 | \$0.76 | \$0.68 |
| 80121                                                              | IRWIN | Metal Twist Drilling | DRL #21 GPW JL 118' BRT BULK | 0 42526 80121 1 |       | 6                     | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 80122                                                              | IRWIN | Metal Twist Drilling | DRL #22 GPW JL 118' BRT BULK | 0 42526 80122 8 |       | 6                     | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 80123                                                              | IRWIN | Metal Twist Drilling | DRL #23 GPW JL 118' BRT BULK | 0 42526 80123 5 |       | 6                     | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 80124                                                              | IRWIN | Metal Twist Drilling | DRL #24 GPW JL 118' BRT BULK | 0 42526 80124 2 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80125ZR                                                            | IRWIN | Metal Twist Drilling | DRL #25 GPW JL 118' BRT BULK | 0 42526 80125 9 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80126                                                              | IRWIN | Metal Twist Drilling | DRL #26 GPW JL 118' BRT BULK | 0 42526 80126 6 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80127                                                              | IRWIN | Metal Twist Drilling | DRL #27 GPW JL 118' BRT BULK | 0 42526 80127 3 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80128                                                              | IRWIN | Metal Twist Drilling | DRL #28 GPW JL 118' BRT BULK | 0 42526 80128 0 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80129                                                              | IRWIN | Metal Twist Drilling | DRL #29 GPW JL 118' BRT BULK | 0 42526 80129 7 |       | 6                     | EACH                    | \$1.36        | \$0.78 | \$0.68 | \$0.61 |
| 80130                                                              | IRWIN | Metal Twist Drilling | DRL #30 GPW JL 118' BRT BULK | 0 42526 80130 3 |       | 6                     | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 80131                                                              | IRWIN | Metal Twist Drilling | DRL #31 GPW JL 118' BRT BULK | 0 42526 80131 0 |       | 6                     | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 80132                                                              | IRWIN | Metal Twist Drilling | DRL #32 GPW JL 118' BRT BULK | 0 42526 80132 7 |       | 6                     | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 80133                                                              | IRWIN | Metal Twist Drilling | DRL #33 GPW JL 118' BRT BULK | 0 42526 80133 4 |       | 6                     | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 80134                                                              | IRWIN | Metal Twist Drilling | DRL #34 GPW JL 118' BRT BULK | 0 42526 80134 1 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80135                                                              | IRWIN | Metal Twist Drilling | DRL #35 GPW JL 118' BRT BULK | 0 42526 80135 8 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80136                                                              | IRWIN | Metal Twist Drilling | DRL #36 GPW JL 118' BRT BULK | 0 42526 80136 5 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80137                                                              | IRWIN | Metal Twist Drilling | DRL #37 GPW JL 118' BRT BULK | 0 42526 80137 2 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80138                                                              | IRWIN | Metal Twist Drilling | DRL #38 GPW JL 118' BRT BULK | 0 42526 80138 9 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80139                                                              | IRWIN | Metal Twist Drilling | DRL #39 GPW JL 118' BRT BULK | 0 42526 80139 6 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80140                                                              | IRWIN | Metal Twist Drilling | DRL #40 GPW JL 118' BRT BULK | 0 42526 80140 2 |       | 6                     | EACH                    | \$1.20        | \$0.68 | \$0.60 | \$0.54 |
| 80141                                                              | IRWIN | Metal Twist Drilling | DRL #41 GPW JL 118' BRT BULK | 0 42526 80141 9 |       | 6                     | EACH                    | \$1.19        | \$0.68 | \$0.60 | \$0.54 |
| 80142                                                              | IRWIN | Metal Twist Drilling | DRL #42 GPW JL 118' BRT BULK | 0 42526 80142 6 |       | 6                     | EACH                    | \$1.19        | \$0.68 | \$0.60 | \$0.54 |
| 80143                                                              | IRWIN | Metal Twist Drilling | DRL #43 GPW JL 118' BRT BULK | 0 42526 80143 3 |       | 6                     | EACH                    | \$1.19        | \$0.68 | \$0.60 | \$0.54 |
| 80144                                                              | IRWIN | Metal Twist Drilling | DRL #44 GPW JL 118' BRT BULK | 0 42526 80144 0 |       | 6                     | EACH                    | \$1.19        | \$0.68 | \$0.60 | \$0.54 |
| 80145                                                              | IRWIN | Metal Twist Drilling | DRL #45 GPW JL 118' BRT BULK | 0 42526 80145 7 |       | 6                     | EACH                    | \$1.19        | \$0.68 | \$0.60 | \$0.54 |
| 80146                                                              | IRWIN | Metal Twist Drilling | DRL #46 GPW JL 118' BRT BULK | 0 42526 80146 4 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80147                                                              | IRWIN | Metal Twist Drilling | DRL #47 GPW JL 118' BRT BULK | 0 42526 80147 1 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80148                                                              | IRWIN | Metal Twist Drilling | DRL #48 GPW JL 118' BRT BULK | 0 42526 80148 8 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80149                                                              | IRWIN | Metal Twist Drilling | DRL #49 GPW JL 118' BRT BULK | 0 42526 80149 5 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80150                                                              | IRWIN | Metal Twist Drilling | DRL #50 GPW JL 118' BRT BULK | 0 42526 80150 1 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80151                                                              | IRWIN | Metal Twist Drilling | DRL #51 GPW JL 118' BRT BULK | 0 42526 80151 8 |       | 6                     | EACH                    | \$1.14        | \$0.65 | \$0.57 | \$0.51 |
| 80152ZR                                                            | IRWIN | Metal Twist Drilling | DRL #52 GPW JL 118' BRT BULK | 0 42526 80152 5 |       | 6                     | EACH                    | \$1.12        | \$0.64 | \$0.56 | \$0.50 |
| 80153                                                              | IRWIN | Metal Twist Drilling | DRL #53 GPW JL 118' BRT BULK | 0 42526 80153 2 |       | 6                     | EACH                    | \$1.12        | \$0.64 | \$0.56 | \$0.50 |

| STOCK #                                                            | BRAND | PRODUCT FAMILY       | DESCRIPTION                   | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|--------------------------------------------------------------------|-------|----------------------|-------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°-Jobber Length, Wire, Bulk – 801 Series (cont'd)</b> |       |                      |                               |                 |       |                       |                         |               |        |        |        |
| 80154                                                              | IRWIN | Metal Twist Drilling | DRL #54 GPW JL 118' BRT BULK  | 0 42526 80154 9 |       | 6                     | EACH                    | \$1.12        | \$0.64 | \$0.56 | \$0.50 |
| 80155                                                              | IRWIN | Metal Twist Drilling | DRL #55 GPW JL 118' BRT BULK  | 0 42526 80155 6 |       | 6                     | EACH                    | \$1.34        | \$0.76 | \$0.67 | \$0.60 |
| 80156                                                              | IRWIN | Metal Twist Drilling | DRL #56 GPW JL 118' BRT BULK  | 0 42526 80156 3 |       | 6                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 80157                                                              | IRWIN | Metal Twist Drilling | DRL #57 GPW JL 118' BRT BULK  | 0 42526 80157 0 |       | 6                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 80158                                                              | IRWIN | Metal Twist Drilling | DRL #58 GPW JL 118' BRT BULK  | 0 42526 80158 7 |       | 6                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 80159                                                              | IRWIN | Metal Twist Drilling | DRL #59 GPW JL 118' BRT BULK  | 0 42526 80159 4 |       | 6                     | EACH                    | \$1.42        | \$0.81 | \$0.71 | \$0.64 |
| 80160                                                              | IRWIN | Metal Twist Drilling | DRL #60 GPW JL 118' BRT BULK  | 0 42526 80160 0 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80161                                                              | IRWIN | Metal Twist Drilling | DRL #61 GPW JL 118' BRT BULK  | 0 42526 80161 7 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80162                                                              | IRWIN | Metal Twist Drilling | DRL #62 GPW JL 118' BRT BULK  | 0 42526 80162 4 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80163                                                              | IRWIN | Metal Twist Drilling | DRL #63 GPW JL 118' BRT BULK  | 0 42526 80163 1 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80164                                                              | IRWIN | Metal Twist Drilling | DRL #64 GPW JL 118' BRT BULK  | 0 42526 80164 8 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80165                                                              | IRWIN | Metal Twist Drilling | DRL #65 GPW JL 118' BRT BULK  | 0 42526 80165 5 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80166                                                              | IRWIN | Metal Twist Drilling | DRL #66 GPW JL 118' BRT BULK  | 0 42526 80166 2 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80167                                                              | IRWIN | Metal Twist Drilling | DRL #67 GPW JL 118' BRT BULK  | 0 42526 80167 9 |       | 6                     | EACH                    | \$1.68        | \$0.96 | \$0.84 | \$0.76 |
| 80168                                                              | IRWIN | Metal Twist Drilling | DRL #68 GPW JL 118' BRT BULK  | 0 42526 80168 6 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80169                                                              | IRWIN | Metal Twist Drilling | DRL #69 GPW JL 118' BRT BULK  | 0 42526 80169 3 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80170                                                              | IRWIN | Metal Twist Drilling | DRL #70 GPW JL 118' BRT BULK  | 0 42526 80170 9 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80171                                                              | IRWIN | Metal Twist Drilling | DRL #71 GPW JL 118' BRT BULK  | 0 42526 80171 6 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80172                                                              | IRWIN | Metal Twist Drilling | DRL #72 GPW JL 118' BRT BULK  | 0 42526 80172 3 |       | 6                     | EACH                    | \$1.99        | \$1.13 | \$1.00 | \$0.90 |
| 80173                                                              | IRWIN | Metal Twist Drilling | DRL #73 GPW JL 118' BRT BULK  | 0 42526 80173 0 |       | 6                     | EACH                    | \$2.01        | \$1.15 | \$1.01 | \$0.90 |
| 80174ZR                                                            | IRWIN | Metal Twist Drilling | DRL #74 GPW JL 118' BRT BULK  | 0 42526 80174 7 |       | 6                     | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 80175                                                              | IRWIN | Metal Twist Drilling | DRL #75 GPW JL 118' BRT BULK  | 0 42526 80175 4 |       | 6                     | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 80176                                                              | IRWIN | Metal Twist Drilling | DRL #76 GPW JL 118' BRT BULK  | 0 42526 80176 1 |       | 6                     | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 80177                                                              | IRWIN | Metal Twist Drilling | DRL #77 GPW JL 118' BRT BULK  | 0 42526 80177 8 |       | 6                     | EACH                    | \$2.20        | \$1.25 | \$1.10 | \$0.99 |
| 80178                                                              | IRWIN | Metal Twist Drilling | DRL #78 GPW JL 118' BRT BULK  | 0 42526 80178 5 |       | 6                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| 80179                                                              | IRWIN | Metal Twist Drilling | DRL #79 GPW JL 118' BRT BULK  | 0 42526 80179 2 |       | 6                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| 80180                                                              | IRWIN | Metal Twist Drilling | DRL #80 GPW JL 118' BRT BULK  | 0 42526 80180 8 |       | 6                     | EACH                    | \$2.21        | \$1.26 | \$1.11 | \$0.99 |
| <b>Bright 118°-Jobber Length, Wire Gauge, Carded – 811 Series</b>  |       |                      |                               |                 |       |                       |                         |               |        |        |        |
| 81101                                                              | IRWIN | Metal Twist Drilling | DRL #1 GPW JL 118' BRT CARDED | 0 24721 81101 1 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81102                                                              | IRWIN | Metal Twist Drilling | DRL #2 GPW JL 118' BRT CARDED | 0 24721 81102 8 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81103                                                              | IRWIN | Metal Twist Drilling | DRL #3 GPW JL 118' BRT CARDED | 0 24721 81103 5 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81104                                                              | IRWIN | Metal Twist Drilling | DRL #4 GPW JL 118' BRT CARDED | 0 24721 81104 2 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81105                                                              | IRWIN | Metal Twist Drilling | DRL #5 GPW JL 118' BRT CARDED | 0 24721 81105 9 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81106                                                              | IRWIN | Metal Twist Drilling | DRL #6 GPW JL 118' BRT CARDED | 0 24721 81106 6 |       | 5                     | EACH                    | \$2.95        | \$1.68 | \$1.48 | \$1.33 |
| 81107                                                              | IRWIN | Metal Twist Drilling | DRL #7 GPW JL 118' BRT CARDED | 0 24721 81107 3 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |

| STOCK #                                                                    | BRAND | PRODUCT FAMILY       | DESCRIPTION                    | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|----------------------------------------------------------------------------|-------|----------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°-Jobber Length, Wire Gauge, Carded - 811 Series (cont'd)</b> |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 81108                                                                      | IRWIN | Metal Twist Drilling | DRL #8 GPW JL 118' BRT CARDED  | 0 24721 81108 0 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |
| 81109                                                                      | IRWIN | Metal Twist Drilling | DRL #9 GPW JL 118' BRT CARDED  | 0 24721 81109 7 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |
| 81110ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #10 GPW JL 118' BRT CARDED | 0 24721 81110 3 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |
| 81111                                                                      | IRWIN | Metal Twist Drilling | DRL #11 GPW JL 118' BRT CARDED | 0 24721 81111 0 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |
| 81112                                                                      | IRWIN | Metal Twist Drilling | DRL #12 GPW JL 118' BRT CARDED | 0 24721 81112 7 |       | 5                     | EACH                    | \$2.32        | \$1.32 | \$1.16 | \$1.04 |
| 81113                                                                      | IRWIN | Metal Twist Drilling | DRL #13 GPW JL 118' BRT CARDED | 0 24721 81113 4 |       | 5                     | EACH                    | \$2.10        | \$1.20 | \$1.05 | \$0.95 |
| 81114                                                                      | IRWIN | Metal Twist Drilling | DRL #14 GPW JL 118' BRT CARDED | 0 24721 81114 1 |       | 5                     | EACH                    | \$2.10        | \$1.20 | \$1.05 | \$0.95 |
| 81115                                                                      | IRWIN | Metal Twist Drilling | DRL #15 GPW JL 118' BRT CARDED | 0 24721 81115 8 |       | 5                     | EACH                    | \$2.10        | \$1.20 | \$1.05 | \$0.95 |
| 81116                                                                      | IRWIN | Metal Twist Drilling | DRL #16 GPW JL 118' BRT CARDED | 0 24721 81116 5 |       | 5                     | EACH                    | \$2.10        | \$1.20 | \$1.05 | \$0.95 |
| 81117                                                                      | IRWIN | Metal Twist Drilling | DRL #17 GPW JL 118' BRT CARDED | 0 24721 81117 2 |       | 5                     | EACH                    | \$2.10        | \$1.20 | \$1.05 | \$0.95 |
| 81118                                                                      | IRWIN | Metal Twist Drilling | DRL #18 GPW JL 118' BRT CARDED | 0 24721 81118 9 |       | 5                     | EACH                    | \$1.89        | \$1.08 | \$0.95 | \$0.85 |
| 81119                                                                      | IRWIN | Metal Twist Drilling | DRL #19 GPW JL 118' BRT CARDED | 0 24721 81119 6 |       | 5                     | EACH                    | \$1.89        | \$1.08 | \$0.95 | \$0.85 |
| 81120ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #20 GPW JL 118' BRT CARDED | 0 24721 81120 2 |       | 5                     | EACH                    | \$1.89        | \$1.08 | \$0.95 | \$0.85 |
| 81121                                                                      | IRWIN | Metal Twist Drilling | DRL #21 GPW JL 118' BRT CARDED | 0 24721 81121 9 |       | 5                     | EACH                    | \$1.77        | \$1.01 | \$0.89 | \$0.80 |
| 81122ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #22 GPW JL 118' BRT CARDED | 0 24721 81122 6 |       | 5                     | EACH                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| 81123ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #23 GPW JL 118' BRT CARDED | 0 24721 81123 3 |       | 5                     | EACH                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| 81124ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #24 GPW JL 118' BRT CARDED | 0 24721 81124 0 |       | 5                     | EACH                    | \$1.69        | \$0.96 | \$0.85 | \$0.76 |
| 81125                                                                      | IRWIN | Metal Twist Drilling | DRL #25 GPW JL 118' BRT CARDED | 0 24721 81125 7 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81126                                                                      | IRWIN | Metal Twist Drilling | DRL #26 GPW JL 118' BRT CARDED | 0 24721 81126 4 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81127ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #27 GPW JL 118' BRT CARDED | 0 24721 81127 1 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81128ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #28 GPW JL 118' BRT CARDED | 0 24721 81128 8 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81129                                                                      | IRWIN | Metal Twist Drilling | DRL #29 GPW JL 118' BRT CARDED | 0 24721 81129 5 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81130ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #30 GPW JL 118' BRT CARDED | 0 24721 81130 1 |       | 5                     | EACH                    | \$1.55        | \$0.88 | \$0.78 | \$0.70 |
| 81131                                                                      | IRWIN | Metal Twist Drilling | DRL #31 GPW JL 118' BRT CARDED | 0 24721 81131 8 |       | 5                     | EACH                    | \$1.44        | \$0.82 | \$0.72 | \$0.65 |
| 81132                                                                      | IRWIN | Metal Twist Drilling | DRL #32 GPW JL 118' BRT CARDED | 0 24721 81132 5 |       | 5                     | EACH                    | \$1.44        | \$0.82 | \$0.72 | \$0.65 |
| 81133                                                                      | IRWIN | Metal Twist Drilling | DRL #33 GPW JL 118' BRT CARDED | 0 24721 81133 2 |       | 5                     | EACH                    | \$1.44        | \$0.82 | \$0.72 | \$0.65 |
| 81134                                                                      | IRWIN | Metal Twist Drilling | DRL #34 GPW JL 118' BRT CARDED | 0 24721 81134 9 |       | 5                     | EACH                    | \$1.44        | \$0.82 | \$0.72 | \$0.65 |
| 81135                                                                      | IRWIN | Metal Twist Drilling | DRL #35 GPW JL 118' BRT CARDED | 0 24721 81135 6 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81136                                                                      | IRWIN | Metal Twist Drilling | DRL #36 GPW JL 118' BRT CARDED | 0 24721 81136 3 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81137                                                                      | IRWIN | Metal Twist Drilling | DRL #37 GPW JL 118' BRT CARDED | 0 24721 81137 0 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81138                                                                      | IRWIN | Metal Twist Drilling | DRL #38 GPW JL 118' BRT CARDED | 0 24721 81138 7 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81139                                                                      | IRWIN | Metal Twist Drilling | DRL #39 GPW JL 118' BRT CARDED | 0 24721 81139 4 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81140                                                                      | IRWIN | Metal Twist Drilling | DRL #40 GPW JL 118' BRT CARDED | 0 24721 81140 0 |       | 5                     | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 81141                                                                      | IRWIN | Metal Twist Drilling | DRL #41 GPW JL 118' BRT CARDED | 0 24721 81141 7 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 81142                                                                      | IRWIN | Metal Twist Drilling | DRL #42 GPW JL 118' BRT CARDED | 0 24721 81142 4 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |

| STOCK #                                                                    | BRAND | PRODUCT FAMILY       | DESCRIPTION                    | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|----------------------------------------------------------------------------|-------|----------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Bright 118°-Jobber Length, Wire Gauge, Carded – 811 Series (cont'd)</b> |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 81143                                                                      | IRWIN | Metal Twist Drilling | DRL #43 GPW JL 118' BRT CARDED | 0 24721 81143 1 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 81144                                                                      | IRWIN | Metal Twist Drilling | DRL #44 GPW JL 118' BRT CARDED | 0 24721 81144 8 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 81145                                                                      | IRWIN | Metal Twist Drilling | DRL #45 GPW JL 118' BRT CARDED | 0 24721 81145 5 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 81146                                                                      | IRWIN | Metal Twist Drilling | DRL #46 GPW JL 118' BRT CARDED | 0 24721 81146 2 |       | 5                     | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 81147                                                                      | IRWIN | Metal Twist Drilling | DRL #47 GPW JL 118' BRT CARDED | 0 24721 81147 9 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81148                                                                      | IRWIN | Metal Twist Drilling | DRL #48 GPW JL 118' BRT CARDED | 0 24721 81148 6 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81149                                                                      | IRWIN | Metal Twist Drilling | DRL #49 GPW JL 118' BRT CARDED | 0 24721 81149 3 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81150                                                                      | IRWIN | Metal Twist Drilling | DRL #50 GPW JL 118' BRT CARDED | 0 24721 81150 9 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81151                                                                      | IRWIN | Metal Twist Drilling | DRL #51 GPW JL 118' BRT CARDED | 0 24721 81151 6 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81152                                                                      | IRWIN | Metal Twist Drilling | DRL #52 GPW JL 118' BRT CARDED | 0 24721 81152 3 |       | 5                     | EACH                    | \$1.35        | \$0.77 | \$0.68 | \$0.61 |
| 81153ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #53 GPW JL 118' BRT CARDED | 0 24721 81153 0 |       | 5                     | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 81154                                                                      | IRWIN | Metal Twist Drilling | DRL #54 GPW JL 118' BRT CARDED | 0 24721 81154 7 |       | 5                     | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 81155                                                                      | IRWIN | Metal Twist Drilling | DRL #55 GPW JL 118' BRT CARDED | 0 24721 81155 4 |       | 5                     | EACH                    | \$1.31        | \$0.75 | \$0.66 | \$0.59 |
| 81156                                                                      | IRWIN | Metal Twist Drilling | DRL #56 GPW JL 118' BRT CARDED | 0 24721 81156 1 |       | 5                     | EACH                    | \$1.53        | \$0.87 | \$0.77 | \$0.69 |
| 81157ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #57 GPW JL 118' BRT CARDED | 0 24721 81157 8 |       | 5                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| 81158                                                                      | IRWIN | Metal Twist Drilling | DRL #58 GPW JL 118' BRT CARDED | 0 24721 81158 5 |       | 5                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| 81159ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #59 GPW JL 118' BRT CARDED | 0 24721 81159 2 |       | 5                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| 81160                                                                      | IRWIN | Metal Twist Drilling | DRL #60 GPW JL 118' BRT CARDED | 0 24721 81160 8 |       | 5                     | EACH                    | \$1.65        | \$0.94 | \$0.83 | \$0.74 |
| <b>Black Oxide 135°-Screw Machine, Wire Gauge, Bulk – 201 Series</b>       |       |                      |                                |                 |       |                       |                         |               |        |        |        |
| 20101ZR                                                                    | IRWIN | Metal Twist Drilling | DRL #1 SMLW 135' BLK OX BULK   | 0 42526 20101 1 |       | 12                    | EACH                    | \$3.11        | \$1.77 | \$1.56 | \$1.40 |
| 20102                                                                      | IRWIN | Metal Twist Drilling | DRL #2 SMLW 135' BLK OX BULK   | 0 42526 20102 8 |       | 12                    | EACH                    | \$3.11        | \$1.77 | \$1.56 | \$1.40 |
| 20103                                                                      | IRWIN | Metal Twist Drilling | DRL #3 SMLW 135' BLK OX BULK   | 0 42526 20103 5 |       | 12                    | EACH                    | \$3.11        | \$1.77 | \$1.56 | \$1.40 |
| 20104                                                                      | IRWIN | Metal Twist Drilling | DRL #4 SMLW 135' BLK OX BULK   | 0 42526 20104 2 |       | 12                    | EACH                    | \$3.11        | \$1.77 | \$1.56 | \$1.40 |
| 20105                                                                      | IRWIN | Metal Twist Drilling | DRL #5 SMLW 135' BLK OX BULK   | 0 42526 20105 9 |       | 12                    | EACH                    | \$3.11        | \$1.77 | \$1.56 | \$1.40 |
| 20106                                                                      | IRWIN | Metal Twist Drilling | DRL #6 SMLW 135' BLK OX BULK   | 0 42526 20106 6 |       | 12                    | EACH                    | \$3.02        | \$1.72 | \$1.51 | \$1.36 |
| 20107                                                                      | IRWIN | Metal Twist Drilling | DRL #7 SMLW 135' BLK OX BULK   | 0 42526 20107 3 |       | 12                    | EACH                    | \$2.38        | \$1.36 | \$1.19 | \$1.07 |
| 20108                                                                      | IRWIN | Metal Twist Drilling | DRL #8 SMLW 135' BLK OX BULK   | 0 42526 20108 0 |       | 12                    | EACH                    | \$2.38        | \$1.36 | \$1.19 | \$1.07 |
| 20109                                                                      | IRWIN | Metal Twist Drilling | DRL #9 SMLW 135' BLK OX BULK   | 0 42526 20109 7 |       | 12                    | EACH                    | \$2.42        | \$1.38 | \$1.21 | \$1.09 |
| 20110                                                                      | IRWIN | Metal Twist Drilling | DRL #10 SMLW 135' BLK OX BULK  | 0 42526 20110 3 |       | 12                    | EACH                    | \$2.42        | \$1.38 | \$1.21 | \$1.09 |
| 20111                                                                      | IRWIN | Metal Twist Drilling | DRL #11 SMLW 135' BLK OX BULK  | 0 42526 20111 0 |       | 12                    | EACH                    | \$2.42        | \$1.38 | \$1.21 | \$1.09 |
| 20112                                                                      | IRWIN | Metal Twist Drilling | DRL #12 SMLW 135' BLK OX BULK  | 0 42526 20112 7 |       | 12                    | EACH                    | \$2.42        | \$1.38 | \$1.21 | \$1.09 |
| 20113                                                                      | IRWIN | Metal Twist Drilling | DRL #13 SMLW 135' BLK OX BULK  | 0 42526 20113 4 |       | 12                    | EACH                    | \$2.36        | \$1.35 | \$1.18 | \$1.06 |
| 20114                                                                      | IRWIN | Metal Twist Drilling | DRL #14 SMLW 135' BLK OX BULK  | 0 42526 20114 1 |       | 12                    | EACH                    | \$2.36        | \$1.35 | \$1.18 | \$1.06 |
| 20115                                                                      | IRWIN | Metal Twist Drilling | DRL #15 SMLW 135' BLK OX BULK  | 0 42526 20115 8 |       | 12                    | EACH                    | \$2.36        | \$1.35 | \$1.18 | \$1.06 |
| 20116                                                                      | IRWIN | Metal Twist Drilling | DRL #16 SMLW 135' BLK OX BULK  | 0 42526 20116 5 |       | 12                    | EACH                    | \$2.36        | \$1.35 | \$1.18 | \$1.06 |

| STOCK #                                                                       | BRAND | PRODUCT FAMILY       | DESCRIPTION                   | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-------------------------------------------------------------------------------|-------|----------------------|-------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black Oxide 135°-Screw Machine, Wire Gauge, Bulk - 201 Series (cont'd)</b> |       |                      |                               |                 |       |                       |                         |               |        |        |        |
| 20117                                                                         | IRWIN | Metal Twist Drilling | DRL #17 SMLW 135° BLK OX BULK | 0 42526 20117 2 |       | 12                    | EACH                    | \$2.36        | \$1.35 | \$1.18 | \$1.06 |
| 20118                                                                         | IRWIN | Metal Twist Drilling | DRL #18 SMLW 135° BLK OX BULK | 0 42526 20118 9 |       | 12                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 20119                                                                         | IRWIN | Metal Twist Drilling | DRL #19 SMLW 135° BLK OX BULK | 0 42526 20119 6 |       | 12                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 20120                                                                         | IRWIN | Metal Twist Drilling | DRL #20 SMLW 135° BLK OX BULK | 0 42526 20120 2 |       | 12                    | EACH                    | \$1.96        | \$1.12 | \$0.98 | \$0.88 |
| 20121                                                                         | IRWIN | Metal Twist Drilling | DRL #21 SMLW 135° BLK OX BULK | 0 42526 20121 9 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20122                                                                         | IRWIN | Metal Twist Drilling | DRL #22 SMLW 135° BLK OX BULK | 0 42526 20122 6 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20123                                                                         | IRWIN | Metal Twist Drilling | DRL #23 SMLW 135° BLK OX BULK | 0 42526 20123 3 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20124                                                                         | IRWIN | Metal Twist Drilling | DRL #24 SMLW 135° BLK OX BULK | 0 42526 20124 0 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20125                                                                         | IRWIN | Metal Twist Drilling | DRL #25 SMLW 135° BLK OX BULK | 0 42526 20125 7 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20126                                                                         | IRWIN | Metal Twist Drilling | DRL #26 SMLW 135° BLK OX BULK | 0 42526 20126 4 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20127ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #27 SMLW 135° BLK OX BULK | 0 42526 20127 1 |       | 12                    | EACH                    | \$1.95        | \$1.11 | \$0.98 | \$0.88 |
| 20128ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #28 SMLW 135° BLK OX BULK | 0 42526 20128 8 |       | 12                    | EACH                    | \$1.66        | \$0.95 | \$0.83 | \$0.75 |
| 20129                                                                         | IRWIN | Metal Twist Drilling | DRL #29 SMLW 135° BLK OX BULK | 0 42526 20129 5 |       | 12                    | EACH                    | \$1.66        | \$0.95 | \$0.83 | \$0.75 |
| 20130                                                                         | IRWIN | Metal Twist Drilling | DRL #30 SMLW 135° BLK OX BULK | 0 42526 20130 1 |       | 12                    | EACH                    | \$1.66        | \$0.95 | \$0.83 | \$0.75 |
| 20131                                                                         | IRWIN | Metal Twist Drilling | DRL #31 SMLW 135° BLK OX BULK | 0 42526 20131 8 |       | 12                    | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 20132                                                                         | IRWIN | Metal Twist Drilling | DRL #32 SMLW 135° BLK OX BULK | 0 42526 20132 5 |       | 12                    | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 20133                                                                         | IRWIN | Metal Twist Drilling | DRL #33 SMLW 135° BLK OX BULK | 0 42526 20133 2 |       | 12                    | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 20134                                                                         | IRWIN | Metal Twist Drilling | DRL #34 SMLW 135° BLK OX BULK | 0 42526 20134 9 |       | 12                    | EACH                    | \$1.61        | \$0.92 | \$0.81 | \$0.72 |
| 20135                                                                         | IRWIN | Metal Twist Drilling | DRL #35 SMLW 135° BLK OX BULK | 0 42526 20135 6 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20136                                                                         | IRWIN | Metal Twist Drilling | DRL #36 SMLW 135° BLK OX BULK | 0 42526 20136 3 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20137ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #37 SMLW 135° BLK OX BULK | 0 42526 20137 0 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20138ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #38 SMLW 135° BLK OX BULK | 0 42526 20138 7 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20139ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #39 SMLW 135° BLK OX BULK | 0 42526 20139 4 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20140                                                                         | IRWIN | Metal Twist Drilling | DRL #40 SMLW 135° BLK OX BULK | 0 42526 20140 0 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20141                                                                         | IRWIN | Metal Twist Drilling | DRL #41 SMLW 135° BLK OX BULK | 0 42526 20141 7 |       | 12                    | EACH                    | \$1.50        | \$0.86 | \$0.75 | \$0.68 |
| 20142ZR                                                                       | IRWIN | Metal Twist Drilling | DRL #42 SMLW 135° BLK OX BULK | 0 42526 20142 4 |       | 12                    | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 20143                                                                         | IRWIN | Metal Twist Drilling | DRL #43 SMLW 135° BLK OX BULK | 0 42526 20143 1 |       | 12                    | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 20144                                                                         | IRWIN | Metal Twist Drilling | DRL #44 SMLW 135° BLK OX BULK | 0 42526 20144 8 |       | 12                    | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 20145                                                                         | IRWIN | Metal Twist Drilling | DRL #45 SMLW 135° BLK OX BULK | 0 42526 20145 5 |       | 12                    | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 20146                                                                         | IRWIN | Metal Twist Drilling | DRL #46 SMLW 135° BLK OX BULK | 0 42526 20146 2 |       | 12                    | EACH                    | \$1.46        | \$0.83 | \$0.73 | \$0.66 |
| 20147                                                                         | IRWIN | Metal Twist Drilling | DRL #47 SMLW 135° BLK OX BULK | 0 42526 20147 9 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 20148                                                                         | IRWIN | Metal Twist Drilling | DRL #48 SMLW 135° BLK OX BULK | 0 42526 20148 6 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 20149                                                                         | IRWIN | Metal Twist Drilling | DRL #49 SMLW 135° BLK OX BULK | 0 42526 20149 3 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 20150                                                                         | IRWIN | Metal Twist Drilling | DRL #50 SMLW 135° BLK OX BULK | 0 42526 20150 9 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 20151                                                                         | IRWIN | Metal Twist Drilling | DRL #51 SMLW 135° BLK OX BULK | 0 42526 20151 6 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |

| STOCK #                                                                           | BRAND | PRODUCT FAMILY       | DESCRIPTION                       | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-----------------------------------------------------------------------------------|-------|----------------------|-----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>Black Oxide 135°-Screw Machine, Wire Gauge, Bulk – 201 Series (cont'd)</b>     |       |                      |                                   |                 |       |                       |                         |               |        |        |        |
| 20152                                                                             | IRWIN | Metal Twist Drilling | DRL #52 SMLW 135' BLK OX BULK     | 0 42526 20152 3 |       | 12                    | EACH                    | \$1.40        | \$0.80 | \$0.70 | \$0.63 |
| 20153                                                                             | IRWIN | Metal Twist Drilling | DRL #53 SMLW 135' BLK OX BULK     | 0 42526 20153 0 |       | 12                    | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 20154                                                                             | IRWIN | Metal Twist Drilling | DRL #54 SMLW 135' BLK OX BULK     | 0 42526 20154 7 |       | 12                    | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| 20155                                                                             | IRWIN | Metal Twist Drilling | DRL #55 SMLW 135' BLK OX BULK     | 0 42526 20155 4 |       | 12                    | EACH                    | \$1.38        | \$0.79 | \$0.69 | \$0.62 |
| <b>Black Oxide 135°-Screw Machine, Fractional, Bulk – 301 Series</b>              |       |                      |                                   |                 |       |                       |                         |               |        |        |        |
| 30104                                                                             | IRWIN | Metal Twist Drilling | DRL 1/16 SMLF 135' BLK OX BULK    | 0 42526 30104 9 |       | 12                    | EACH                    | \$0.97        | \$0.55 | \$0.49 | \$0.44 |
| 30105                                                                             | IRWIN | Metal Twist Drilling | DRL 5/64 SMLF 135' BLK OX BULK    | 0 42526 30105 6 |       | 12                    | EACH                    | \$0.97        | \$0.55 | \$0.49 | \$0.44 |
| 30106                                                                             | IRWIN | Metal Twist Drilling | DRL 3/32 SMLF 135' BLK OX BULK    | 0 42526 30106 3 |       | 12                    | EACH                    | \$1.06        | \$0.60 | \$0.53 | \$0.48 |
| 30107                                                                             | IRWIN | Metal Twist Drilling | DRL 7/64 SMLF 135' BLK OX BULK    | 0 42526 30107 0 |       | 12                    | EACH                    | \$1.06        | \$0.60 | \$0.53 | \$0.48 |
| 30108                                                                             | IRWIN | Metal Twist Drilling | DRL 1/8 SMLF 135' BLK OX BULK     | 0 42526 30108 7 |       | 12                    | EACH                    | \$1.13        | \$0.64 | \$0.57 | \$0.51 |
| 30109                                                                             | IRWIN | Metal Twist Drilling | DRL 9/64 SMLF 135' BLK OX BULK    | 0 42526 30109 4 |       | 12                    | EACH                    | \$1.26        | \$0.72 | \$0.63 | \$0.57 |
| 30110                                                                             | IRWIN | Metal Twist Drilling | DRL 5/32 SMLF 135' BLK OX BULK    | 0 42526 30110 0 |       | 12                    | EACH                    | \$1.37        | \$0.78 | \$0.69 | \$0.62 |
| 30111                                                                             | IRWIN | Metal Twist Drilling | DRL 11/64 SMLF 135' BLK OX BULK   | 0 42526 30111 7 |       | 12                    | EACH                    | \$1.49        | \$0.85 | \$0.75 | \$0.67 |
| 30112ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 3/16 SMLF 135' BLK OX BULK    | 0 42526 30112 4 |       | 12                    | EACH                    | \$1.64        | \$0.93 | \$0.82 | \$0.74 |
| 30113                                                                             | IRWIN | Metal Twist Drilling | DRL 13/64 SMLF 135' BLK OX BULK   | 0 42526 30113 1 |       | 12                    | EACH                    | \$1.89        | \$1.08 | \$0.95 | \$0.85 |
| 30114                                                                             | IRWIN | Metal Twist Drilling | DRL 7/32 SMLF 135' BLK OX BULK    | 0 42526 30114 8 |       | 12                    | EACH                    | \$2.12        | \$1.21 | \$1.06 | \$0.95 |
| 30115                                                                             | IRWIN | Metal Twist Drilling | DRL 15/64 SMLF 135' BLK OX BULK   | 0 42526 30115 5 |       | 12                    | EACH                    | \$2.38        | \$1.36 | \$1.19 | \$1.07 |
| 30116                                                                             | IRWIN | Metal Twist Drilling | DRL 1/4 SMLF 135' BLK OX BULK     | 0 42526 30116 2 |       | 12                    | EACH                    | \$2.35        | \$1.34 | \$1.18 | \$1.06 |
| 30117                                                                             | IRWIN | Metal Twist Drilling | DRL 17/64 SMLF 135' BLK OX BULK   | 0 42526 30117 9 |       | 6                     | EACH                    | \$3.19        | \$1.82 | \$1.60 | \$1.44 |
| 30118                                                                             | IRWIN | Metal Twist Drilling | DRL 9/32 SMLF 135' BLK OX BULK    | 0 42526 30118 6 |       | 6                     | EACH                    | \$3.16        | \$1.80 | \$1.58 | \$1.42 |
| 30119                                                                             | IRWIN | Metal Twist Drilling | DRL 19/64 SMLF 135' BLK OX BULK   | 0 42526 30119 3 |       | 6                     | EACH                    | \$3.71        | \$2.11 | \$1.86 | \$1.67 |
| 30120                                                                             | IRWIN | Metal Twist Drilling | DRL 5/16 SMLF 135' BLK OX BULK    | 0 42526 30120 9 |       | 6                     | EACH                    | \$3.64        | \$2.07 | \$1.82 | \$1.64 |
| 30121                                                                             | IRWIN | Metal Twist Drilling | DRL 21/64 SMLF 135' BLK OX BULK   | 0 42526 30121 6 |       | 6                     | EACH                    | \$4.39        | \$2.50 | \$2.20 | \$1.98 |
| 30122ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 11/32 SMLF 135' BLK OX BULK   | 0 42526 30122 3 |       | 6                     | EACH                    | \$4.77        | \$2.72 | \$2.39 | \$2.15 |
| 30123                                                                             | IRWIN | Metal Twist Drilling | DRL 23/64 SMLF 135' BLK OX BULK   | 0 42526 30123 0 |       | 6                     | EACH                    | \$5.58        | \$3.18 | \$2.79 | \$2.51 |
| 30124                                                                             | IRWIN | Metal Twist Drilling | DRL 3/8 SMLF 135' BLK OX BULK     | 0 42526 30124 7 |       | 6                     | EACH                    | \$5.28        | \$3.01 | \$2.64 | \$2.38 |
| 30125                                                                             | IRWIN | Metal Twist Drilling | DRL 25/64 SMLF 135' BLK OX BULK   | 0 42526 30125 4 |       | 6                     | EACH                    | \$6.74        | \$3.84 | \$3.37 | \$3.03 |
| 30126                                                                             | IRWIN | Metal Twist Drilling | DRL 13/32 SMLF 135' BLK OX BULK   | 0 42526 30126 1 |       | 6                     | EACH                    | \$6.88        | \$3.92 | \$3.44 | \$3.10 |
| 30127ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 27/64 SMLF 135' BLK OX BULK   | 0 42526 30127 8 |       | 6                     | EACH                    | \$7.64        | \$4.35 | \$3.82 | \$3.44 |
| 30128ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 7/16 SMLF 135' BLK OX BULK    | 0 42526 30128 5 |       | 6                     | EACH                    | \$8.10        | \$4.62 | \$4.05 | \$3.65 |
| 30129ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 29/64 SMLF 135' BLK OX BULK   | 0 42526 30129 2 |       | 6                     | EACH                    | \$9.26        | \$5.28 | \$4.63 | \$4.17 |
| 30130                                                                             | IRWIN | Metal Twist Drilling | DRL 15/32 SMLF 135' BLK OX BULK   | 0 42526 30130 8 |       | 6                     | EACH                    | \$9.55        | \$5.44 | \$4.78 | \$4.30 |
| 30131                                                                             | IRWIN | Metal Twist Drilling | DRL 31/64 SMLF 135' BLK OX BULK   | 0 42526 30131 5 |       | 6                     | EACH                    | \$10.15       | \$5.79 | \$5.08 | \$4.57 |
| 30132ZR                                                                           | IRWIN | Metal Twist Drilling | DRL 1/2 SMLF 135' BLK OX BULK     | 0 42526 30132 2 |       | 6                     | EACH                    | \$10.04       | \$5.72 | \$5.02 | \$4.52 |
| <b>Black Oxide 135°-Jobber Length, Left Handed, Fractional, Bulk – 623 Series</b> |       |                      |                                   |                 |       |                       |                         |               |        |        |        |
| 62304                                                                             | IRWIN | Metal Twist Drilling | DRL 1/16 LHHD JL 135' BLK OX BULK | 0 24721 62304 1 |       | 12                    | EACH                    | \$3.71        | \$2.11 | \$1.86 | \$1.67 |

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|--------------------------------------------------------------------------------------------|-------|----------------------|------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>Black Oxide 135°-Jobber Length, Left Handed, Fractional, Bulk – 623 Series (cont'd)</b> |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 62305                                                                                      | IRWIN | Metal Twist Drilling | DRL 5/64 LHHD JL 135° BLK OX BULK  | 0 24721 62305 8 |       | 12                    | EACH                    | \$3.81        | \$2.17  | \$1.91  | \$1.71  |
| 62306                                                                                      | IRWIN | Metal Twist Drilling | DRL 3/32 LHHD JL 135° BLK OX BULK  | 0 24721 62306 5 |       | 12                    | EACH                    | \$3.91        | \$2.23  | \$1.96  | \$1.76  |
| 62307                                                                                      | IRWIN | Metal Twist Drilling | DRL 7/64 LHHD JL 135° BLK OX BULK  | 0 24721 62307 2 |       | 12                    | EACH                    | \$3.97        | \$2.26  | \$1.99  | \$1.79  |
| 62308                                                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 LHHD JL 135° BLK OX BULK   | 0 24721 62308 9 |       | 12                    | EACH                    | \$4.06        | \$2.31  | \$2.03  | \$1.83  |
| 62309ZR                                                                                    | IRWIN | Metal Twist Drilling | DRL 9/64 LHHD JL 135° BLK OX BULK  | 0 24721 62309 6 |       | 12                    | EACH                    | \$4.12        | \$2.35  | \$2.06  | \$1.85  |
| 62310                                                                                      | IRWIN | Metal Twist Drilling | DRL 5/32 LHHD JL 135° BLK OX BULK  | 0 24721 62310 2 |       | 12                    | EACH                    | \$4.53        | \$2.58  | \$2.27  | \$2.04  |
| 62311                                                                                      | IRWIN | Metal Twist Drilling | DRL 11/64 LHHD JL 135° BLK OX BULK | 0 24721 62311 9 |       | 12                    | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 62312                                                                                      | IRWIN | Metal Twist Drilling | DRL 3/16 LHHD JL 135° BLK OX BULK  | 0 24721 62312 6 |       | 12                    | EACH                    | \$5.42        | \$3.09  | \$2.71  | \$2.44  |
| 62313                                                                                      | IRWIN | Metal Twist Drilling | DRL 13/64 LHHD JL 135° BLK OX BULK | 0 24721 62313 3 |       | 12                    | EACH                    | \$6.12        | \$3.49  | \$3.06  | \$2.75  |
| 62314                                                                                      | IRWIN | Metal Twist Drilling | DRL 7/32 LHHD JL 135° BLK OX BULK  | 0 24721 62314 0 |       | 12                    | EACH                    | \$7.00        | \$3.99  | \$3.50  | \$3.15  |
| 62315                                                                                      | IRWIN | Metal Twist Drilling | DRL 15/64 LHHD JL 135° BLK OX BULK | 0 24721 62315 7 |       | 12                    | EACH                    | \$7.36        | \$4.20  | \$3.68  | \$3.31  |
| 62316                                                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 LHHD JL 135° BLK OX BULK   | 0 24721 62316 4 |       | 12                    | EACH                    | \$7.61        | \$4.34  | \$3.81  | \$3.42  |
| 62317                                                                                      | IRWIN | Metal Twist Drilling | DRL 17/64 LHHD JL 135° BLK OX BULK | 0 24721 62317 1 |       | 6                     | EACH                    | \$9.20        | \$5.24  | \$4.60  | \$4.14  |
| 62318                                                                                      | IRWIN | Metal Twist Drilling | DRL 9/32 LHHD JL 135° BLK OX BULK  | 0 24721 62318 8 |       | 6                     | EACH                    | \$10.06       | \$5.73  | \$5.03  | \$4.53  |
| 62319                                                                                      | IRWIN | Metal Twist Drilling | DRL 19/64 LHHD JL 135° BLK OX BULK | 0 24721 62319 5 |       | 6                     | EACH                    | \$11.03       | \$6.29  | \$5.52  | \$4.96  |
| 62320                                                                                      | IRWIN | Metal Twist Drilling | DRL 5/16 LHHD JL 135° BLK OX BULK  | 0 24721 62320 1 |       | 6                     | EACH                    | \$11.40       | \$6.50  | \$5.70  | \$5.13  |
| 62321                                                                                      | IRWIN | Metal Twist Drilling | DRL 21/64 LHHD JL 135° BLK OX BULK | 0 24721 62321 8 |       | 6                     | EACH                    | \$12.28       | \$7.00  | \$6.14  | \$5.53  |
| 62322                                                                                      | IRWIN | Metal Twist Drilling | DRL 11/32 LHHD JL 135° BLK OX BULK | 0 24721 62322 5 |       | 6                     | EACH                    | \$14.12       | \$8.05  | \$7.06  | \$6.35  |
| 62323                                                                                      | IRWIN | Metal Twist Drilling | DRL 23/64 LHHD JL 135° BLK OX BULK | 0 24721 62323 2 |       | 6                     | EACH                    | \$16.22       | \$9.25  | \$8.11  | \$7.30  |
| 62324                                                                                      | IRWIN | Metal Twist Drilling | DRL 3/8 LHHD JL 135° BLK OX BULK   | 0 24721 62324 9 |       | 6                     | EACH                    | \$17.32       | \$9.87  | \$8.66  | \$7.79  |
| 62325                                                                                      | IRWIN | Metal Twist Drilling | DRL 25/64 LHHD JL 135° BLK OX BULK | 0 24721 62325 6 |       | 6                     | EACH                    | \$19.01       | \$10.84 | \$9.51  | \$8.55  |
| 62326                                                                                      | IRWIN | Metal Twist Drilling | DRL 13/32 LHHD JL 135° BLK OX BULK | 0 24721 62326 3 |       | 6                     | EACH                    | \$20.00       | \$11.40 | \$10.00 | \$9.00  |
| 62327                                                                                      | IRWIN | Metal Twist Drilling | DRL 27/64 LHHD JL 135° BLK OX BULK | 0 24721 62327 0 |       | 6                     | EACH                    | \$21.48       | \$12.24 | \$10.74 | \$9.67  |
| 62328                                                                                      | IRWIN | Metal Twist Drilling | DRL 7/16 LHHD JL 135° BLK OX BULK  | 0 24721 62328 7 |       | 6                     | EACH                    | \$22.68       | \$12.93 | \$11.34 | \$10.21 |
| 62329                                                                                      | IRWIN | Metal Twist Drilling | DRL 29/64 LHHD JL 135° BLK OX BULK | 0 24721 62329 4 |       | 6                     | EACH                    | \$26.27       | \$14.97 | \$13.14 | \$11.82 |
| 62330                                                                                      | IRWIN | Metal Twist Drilling | DRL 15/32 LHHD JL 135° BLK OX BULK | 0 24721 62330 0 |       | 6                     | EACH                    | \$28.10       | \$16.02 | \$14.05 | \$12.65 |
| 62331                                                                                      | IRWIN | Metal Twist Drilling | DRL 31/64 LHHD JL 135° BLK OX BULK | 0 24721 62331 7 |       | 6                     | EACH                    | \$28.86       | \$16.45 | \$14.43 | \$12.99 |
| 62332                                                                                      | IRWIN | Metal Twist Drilling | DRL 1/2 LHHD JL 135° BLK OX BULK   | 0 42526 62332 5 |       | 6                     | EACH                    | \$29.45       | \$16.79 | \$14.73 | \$13.25 |
| <b>Cobalt 135° - Left Handed-Mechanics Length, Fractional, Bulk – 305 Series</b>           |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 30505ZR                                                                                    | IRWIN | Metal Twist Drilling | DRL 5/64 LHCOB ML 135° BULK        | 0 24721 30505 3 |       | 6                     | EACH                    | \$3.89        | \$2.22  | \$1.95  | \$1.75  |
| 30507                                                                                      | IRWIN | Metal Twist Drilling | DRL 7/64 LHCOB ML 135° BULK        | 0 24721 30507 7 |       | 6                     | EACH                    | \$4.14        | \$2.36  | \$2.07  | \$1.86  |
| 30508                                                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 LHCOB ML 135° BULK         | 0 24721 30508 4 |       | 6                     | EACH                    | \$5.04        | \$2.87  | \$2.52  | \$2.27  |
| 30510                                                                                      | IRWIN | Metal Twist Drilling | DRL 5/32 LHCOB ML 135° BULK        | 0 24721 30510 7 |       | 6                     | EACH                    | \$5.69        | \$3.24  | \$2.85  | \$2.56  |
| 30512ZR                                                                                    | IRWIN | Metal Twist Drilling | DRL 3/16 LHCOB ML 135° BULK        | 0 24721 30512 1 |       | 6                     | EACH                    | \$6.44        | \$3.67  | \$3.22  | \$2.90  |
| 30514                                                                                      | IRWIN | Metal Twist Drilling | DRL 7/32 LHCOB ML 135° BULK        | 0 24721 30514 5 |       | 6                     | EACH                    | \$9.01        | \$5.14  | \$4.51  | \$4.05  |

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|-------------------------------------------------------------------------------------------|-------|----------------------|----------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>Cobalt 135° - Left Handed-Mechanics Length, Fractional, Bulk - 305 Series (cont'd)</b> |       |                      |                                  |                 |       |                       |                         |               |         |         |         |
| 30516                                                                                     | IRWIN | Metal Twist Drilling | DRL 1/4 LHC OB ML 135' BULK      | 0 24721 30516 9 |       | 6                     | EACH                    | \$10.41       | \$5.93  | \$5.21  | \$4.68  |
| 30518ZR                                                                                   | IRWIN | Metal Twist Drilling | DRL 9/32 LHC OB ML 135' BULK     | 0 24721 30518 3 |       | 6                     | EACH                    | \$11.96       | \$6.82  | \$5.98  | \$5.38  |
| 30519                                                                                     | IRWIN | Metal Twist Drilling | DRL 19/64 LHC OB ML 135' BULK    | 0 24721 30519 0 |       | 6                     | EACH                    | \$12.37       | \$7.05  | \$6.19  | \$5.57  |
| 31520                                                                                     | IRWIN | Metal Twist Drilling | DRL 5/16 LHC OB ML 135' BULK     | 0 24721 31520 5 |       | 6                     | EACH                    | \$13.38       | \$7.63  | \$6.69  | \$6.02  |
| 30522                                                                                     | IRWIN | Metal Twist Drilling | DRL 11/32 LHC OB ML 135' BULK    | 0 24721 30522 0 |       | 6                     | EACH                    | \$13.72       | \$7.82  | \$6.86  | \$6.17  |
| 30524                                                                                     | IRWIN | Metal Twist Drilling | DRL 3/8 LHC OB ML 135' BULK      | 0 24721 30524 4 |       | 6                     | EACH                    | \$16.29       | \$9.29  | \$8.15  | \$7.33  |
| 30526ZR                                                                                   | IRWIN | Metal Twist Drilling | DRL 13/32 LHC OB ML 135' BULK    | 0 24721 30526 8 |       | 6                     | EACH                    | \$18.87       | \$10.76 | \$9.44  | \$8.49  |
| 30528                                                                                     | IRWIN | Metal Twist Drilling | DRL 7/16 LHC OB ML 135' BULK     | 0 24721 30528 2 |       | 6                     | EACH                    | \$22.27       | \$12.69 | \$11.14 | \$10.02 |
| 30530                                                                                     | IRWIN | Metal Twist Drilling | DRL 15/32 LHC OB ML 135' BULK    | 0 24721 30530 5 |       | 6                     | EACH                    | \$24.85       | \$14.16 | \$12.43 | \$11.18 |
| 30532                                                                                     | IRWIN | Metal Twist Drilling | DRL 1/2 LHC OB ML 135' BULK      | 0 24721 30532 9 |       | 6                     | EACH                    | \$27.46       | \$15.65 | \$13.73 | \$12.36 |
| <b>6" Aircraft, Fractional, Bulk - 666 Series</b>                                         |       |                      |                                  |                 |       |                       |                         |               |         |         |         |
| 66604ZR                                                                                   | IRWIN | Metal Twist Drilling | DRL 1/16 A6 6" 135' BLK OX BULK  | 0 42526 66604 9 |       | 6                     | EACH                    | \$3.50        | \$2.00  | \$1.75  | \$1.58  |
| 66605                                                                                     | IRWIN | Metal Twist Drilling | DRL 5/64 A6 6" 135' BLK OX BULK  | 0 24721 66605 5 |       | 6                     | EACH                    | \$3.21        | \$1.83  | \$1.61  | \$1.44  |
| 66606                                                                                     | IRWIN | Metal Twist Drilling | DRL 3/32 A6 6" 135' BLK OX BULK  | 0 42526 66606 3 |       | 6                     | EACH                    | \$2.38        | \$1.36  | \$1.19  | \$1.07  |
| 66607                                                                                     | IRWIN | Metal Twist Drilling | DRL 7/64 A6 6" 135' BLK OX BULK  | 0 24721 66607 9 |       | 6                     | EACH                    | \$2.63        | \$1.50  | \$1.32  | \$1.18  |
| 66608                                                                                     | IRWIN | Metal Twist Drilling | DRL 1/8 A6 6" 135' BLK OX BULK   | 0 42526 66608 7 |       | 6                     | EACH                    | \$2.58        | \$1.47  | \$1.29  | \$1.16  |
| 66609                                                                                     | IRWIN | Metal Twist Drilling | DRL 9/64 A6 6" 135' BLK OX BULK  | 0 42526 66609 4 |       | 6                     | EACH                    | \$3.15        | \$1.80  | \$1.58  | \$1.42  |
| 66610                                                                                     | IRWIN | Metal Twist Drilling | DRL 5/32 A6 6" 135' BLK OX BULK  | 0 42526 66610 0 |       | 6                     | EACH                    | \$3.18        | \$1.81  | \$1.59  | \$1.43  |
| 66611                                                                                     | IRWIN | Metal Twist Drilling | DRL 11/64 A6 6" 135' BLK OX BULK | 0 24721 66611 6 |       | 6                     | EACH                    | \$3.74        | \$2.13  | \$1.87  | \$1.68  |
| 66612                                                                                     | IRWIN | Metal Twist Drilling | DRL 3/16 A6 6" 135' BLK OX BULK  | 0 42526 66612 4 |       | 6                     | EACH                    | \$3.67        | \$2.09  | \$1.84  | \$1.65  |
| 66613                                                                                     | IRWIN | Metal Twist Drilling | DRL 13/64 A6 6" 135' BLK OX BULK | 0 24721 66613 0 |       | 6                     | EACH                    | \$4.35        | \$2.48  | \$2.18  | \$1.96  |
| 66614                                                                                     | IRWIN | Metal Twist Drilling | DRL 7/32 A6 6" 135' BLK OX BULK  | 0 42526 66614 8 |       | 6                     | EACH                    | \$4.28        | \$2.44  | \$2.14  | \$1.93  |
| 66615                                                                                     | IRWIN | Metal Twist Drilling | DRL 15/64 A6 6" 135' BLK OX BULK | 0 24721 66615 4 |       | 6                     | EACH                    | \$4.95        | \$2.82  | \$2.48  | \$2.23  |
| 66616                                                                                     | IRWIN | Metal Twist Drilling | DRL 1/4 A6 6" 135' BLK OX BULK   | 0 42526 66616 2 |       | 6                     | EACH                    | \$4.47        | \$2.55  | \$2.24  | \$2.01  |
| 66617ZR                                                                                   | IRWIN | Metal Twist Drilling | DRL 17/64 A6 6" 135' BLK OX BULK | 0 24721 66617 8 |       | 6                     | EACH                    | \$6.37        | \$3.63  | \$3.19  | \$2.87  |
| 66618                                                                                     | IRWIN | Metal Twist Drilling | DRL 9/32 A6 6" 135' BLK OX BULK  | 0 24721 66618 5 |       | 6                     | EACH                    | \$7.42        | \$4.23  | \$3.71  | \$3.34  |
| 66619                                                                                     | IRWIN | Metal Twist Drilling | DRL 19/64 A6 6" 135' BLK OX BULK | 0 24721 66619 2 |       | 6                     | EACH                    | \$8.30        | \$4.73  | \$4.15  | \$3.74  |
| 66620                                                                                     | IRWIN | Metal Twist Drilling | DRL 5/16 A6 6" 135' BLK OX BULK  | 0 42526 66620 9 |       | 6                     | EACH                    | \$9.20        | \$5.24  | \$4.60  | \$4.14  |
| 66621                                                                                     | IRWIN | Metal Twist Drilling | DRL 21/64 A6 6" 135' BLK OX BULK | 0 24721 66621 5 |       | 6                     | EACH                    | \$10.68       | \$6.09  | \$5.34  | \$4.81  |
| 66622                                                                                     | IRWIN | Metal Twist Drilling | DRL 11/32 A6 6" 135' BLK OX BULK | 0 24721 66622 2 |       | 6                     | EACH                    | \$10.82       | \$6.17  | \$5.41  | \$4.87  |
| 66623                                                                                     | IRWIN | Metal Twist Drilling | DRL 23/64 A6 6" 135' BLK OX BULK | 0 24721 66623 9 |       | 6                     | EACH                    | \$11.25       | \$6.41  | \$5.63  | \$5.06  |
| 66624                                                                                     | IRWIN | Metal Twist Drilling | DRL 3/8 A6 6" 135' BLK OX BULK   | 0 24721 66624 6 |       | 6                     | EACH                    | \$11.95       | \$6.81  | \$5.98  | \$5.38  |
| 66625                                                                                     | IRWIN | Metal Twist Drilling | DRL 25/64 A6 6" 135' BLK OX BULK | 0 24721 66625 3 |       | 6                     | EACH                    | \$10.70       | \$6.10  | \$5.35  | \$4.82  |
| 66626                                                                                     | IRWIN | Metal Twist Drilling | DRL 13/32 A6 6" 135' BLK OX BULK | 0 24721 66626 0 |       | 6                     | EACH                    | \$11.06       | \$6.30  | \$5.53  | \$4.98  |
| 66627                                                                                     | IRWIN | Metal Twist Drilling | DRL 27/64 A6 6" 135' BLK OX BULK | 0 24721 66627 7 |       | 6                     | EACH                    | \$11.63       | \$6.63  | \$5.82  | \$5.23  |

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|------------------------------------------------------------|-------|----------------------|------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>6" Aircraft, Fractional, Bulk – 666 Series (cont'd)</b> |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 66628                                                      | IRWIN | Metal Twist Drilling | DRL 7/16 A6 6" 135' BLK OX BULK    | 0 24721 66628 4 |       | 6                     | EACH                    | \$19.22       | \$10.96 | \$9.61  | \$8.65  |
| 66630                                                      | IRWIN | Metal Twist Drilling | DRL 15/32 A6 6" 135' BLK OX BULK   | 0 24721 66630 7 |       | 6                     | EACH                    | \$13.34       | \$7.60  | \$6.67  | \$6.00  |
| 66632                                                      | IRWIN | Metal Twist Drilling | DRL 1/2 A6 6" 135' BLK OX BULK     | 0 24721 66632 1 |       | 6                     | EACH                    | \$21.67       | \$12.35 | \$10.84 | \$9.75  |
| <b>6" Aircraft, Fractional, Pouched – 667 Series</b>       |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 66704ZR                                                    | IRWIN | Metal Twist Drilling | DRL 1/16 A6 6" 135' BLK OX CARDED  | 0 42526 66704 6 |       | 3                     | EACH                    | \$3.37        | \$1.92  | \$1.69  | \$1.52  |
| 66708                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 A6 6" 135' BLK OX CARDED   | 0 42526 66708 4 |       | 3                     | EACH                    | \$3.07        | \$1.75  | \$1.54  | \$1.38  |
| 66710                                                      | IRWIN | Metal Twist Drilling | DRL 5/32" A6 135' BLK OX           | 0 42526 66710 7 |       | 3                     | EACH                    | \$3.69        | \$2.10  | \$1.85  | \$1.66  |
| 66712                                                      | IRWIN | Metal Twist Drilling | DRL 3/16 A6 6" 135' BLK OX CARDED  | 0 42526 66712 1 |       | 3                     | EACH                    | \$4.17        | \$2.38  | \$2.09  | \$1.88  |
| 66714                                                      | IRWIN | Metal Twist Drilling | DRL 7/32" A6 135' BLK OX           | 0 42526 66714 5 |       | 3                     | EACH                    | \$4.86        | \$2.77  | \$2.43  | \$2.19  |
| 66716                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 A6 6" 135' BLK OX CARDED   | 0 42526 66716 9 |       | 3                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 66720ZR                                                    | IRWIN | Metal Twist Drilling | DRL 5/16 A6 6" 135' BLK OX CARDED  | 0 42526 66720 6 |       | 3                     | EACH                    | \$10.13       | \$5.77  | \$5.07  | \$4.56  |
| 66724                                                      | IRWIN | Metal Twist Drilling | DRL 3/8 A6 6" 135' BLK OX CARDED   | 0 42526 66724 4 |       | 3                     | EACH                    | \$12.97       | \$7.39  | \$6.49  | \$5.84  |
| 66728                                                      | IRWIN | Metal Twist Drilling | DRL 7/16 A6 6" 135' BLK OX CARDED  | 0 42526 66728 2 |       | 3                     | EACH                    | \$16.31       | \$9.30  | \$8.16  | \$7.34  |
| 66732                                                      | IRWIN | Metal Twist Drilling | DRL 1/2 A6 6" 135' BLK OX CARDED   | 0 42526 66732 9 |       | 3                     | EACH                    | \$18.56       | \$10.58 | \$9.28  | \$8.35  |
| <b>12" Aircraft, Fractional, Bulk – 612 Series</b>         |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 61204                                                      | IRWIN | Metal Twist Drilling | DRL 1/16 A12 12" 135' BLK OX BULK  | 0 24721 61204 5 |       | 6                     | EACH                    | \$6.64        | \$3.78  | \$3.32  | \$2.99  |
| 61206                                                      | IRWIN | Metal Twist Drilling | DRL 3/32 A12 12" 135' BLK OX BULK  | 0 24721 61206 9 |       | 6                     | EACH                    | \$6.91        | \$3.94  | \$3.46  | \$3.11  |
| 61208                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 A12 12" 135' BLK OX BULK   | 0 42526 61208 4 |       | 6                     | EACH                    | \$6.47        | \$3.69  | \$3.24  | \$2.91  |
| 61210                                                      | IRWIN | Metal Twist Drilling | DRL 5/32 A12 12" 135' BLK OX BULK  | 0 42526 61210 7 |       | 6                     | EACH                    | \$8.10        | \$4.62  | \$4.05  | \$3.65  |
| 61212                                                      | IRWIN | Metal Twist Drilling | DRL 3/16 A12 12" 135' BLK OX BULK  | 0 42526 61212 1 |       | 6                     | EACH                    | \$8.88        | \$5.06  | \$4.44  | \$4.00  |
| 61214                                                      | IRWIN | Metal Twist Drilling | DRL 7/32 A12 12" 135' BLK OX BULK  | 0 42526 61214 5 |       | 6                     | EACH                    | \$9.56        | \$5.45  | \$4.78  | \$4.30  |
| 61216                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 A12 12" 135' BLK OX BULK   | 0 42526 61216 9 |       | 6                     | EACH                    | \$10.09       | \$5.75  | \$5.05  | \$4.54  |
| 61218                                                      | IRWIN | Metal Twist Drilling | DRL 9/32 A12 12" 135' BLK OX BULK  | 0 24721 61218 2 |       | 6                     | EACH                    | \$11.95       | \$6.81  | \$5.98  | \$5.38  |
| 61220                                                      | IRWIN | Metal Twist Drilling | DRL 5/16 A12 12" 135' BLK OX BULK  | 0 42526 61220 6 |       | 6                     | EACH                    | \$13.53       | \$7.71  | \$6.77  | \$6.09  |
| 61222                                                      | IRWIN | Metal Twist Drilling | DRL 11/32 A12 12" 135' BLK OX BULK | 0 24721 61222 9 |       | 6                     | EACH                    | \$15.55       | \$8.86  | \$7.78  | \$7.00  |
| 61224                                                      | IRWIN | Metal Twist Drilling | DRL 3/8 A12 12" 135' BLK OX BULK   | 0 42526 61224 4 |       | 6                     | EACH                    | \$16.76       | \$9.55  | \$8.38  | \$7.54  |
| 61226                                                      | IRWIN | Metal Twist Drilling | DRL 13/32 A12 12" 135' BLK OX BULK | 0 24721 61226 7 |       | 6                     | EACH                    | \$19.32       | \$11.01 | \$9.66  | \$8.69  |
| 61228                                                      | IRWIN | Metal Twist Drilling | DRL 7/16 A12 12" 135' BLK OX BULK  | 0 42526 61228 2 |       | 6                     | EACH                    | \$21.30       | \$12.14 | \$10.65 | \$9.59  |
| 61230                                                      | IRWIN | Metal Twist Drilling | DRL 15/32 A12 12" 135' BLK OX BULK | 0 24721 61230 4 |       | 6                     | EACH                    | \$23.79       | \$13.56 | \$11.90 | \$10.71 |
| 61232ZR                                                    | IRWIN | Metal Twist Drilling | DRL 1/2 A12 12" 135' BLK OX BULK   | 0 42526 61232 9 |       | 6                     | EACH                    | \$24.98       | \$14.24 | \$12.49 | \$11.24 |
| <b>12" Aircraft, Fractional, Pouched – 621 Series</b>      |       |                      |                                    |                 |       |                       |                         |               |         |         |         |
| 62104ZR                                                    | IRWIN | Metal Twist Drilling | DRL 1/16 A12 12" 135' BLK OX POUCH | 0 42526 62104 8 |       | 3                     | EACH                    | \$7.60        | \$4.33  | \$3.80  | \$3.42  |
| 62108                                                      | IRWIN | Metal Twist Drilling | DRL 1/8 A12 12" 135' BLK OX POUCH  | 0 42526 62108 6 |       | 3                     | EACH                    | \$7.60        | \$4.33  | \$3.80  | \$3.42  |
| 62112ZR                                                    | IRWIN | Metal Twist Drilling | DRL 3/16 A12 12" 135' BLK OX POUCH | 0 42526 62112 3 |       | 3                     | EACH                    | \$9.35        | \$5.33  | \$4.68  | \$4.21  |
| 62116                                                      | IRWIN | Metal Twist Drilling | DRL 1/4 A12 12" 135' BLK OX POUCH  | 0 42526 62116 1 |       | 3                     | EACH                    | \$10.53       | \$6.00  | \$5.27  | \$4.74  |
| 62120                                                      | IRWIN | Metal Twist Drilling | DRL 5/16 A12 12" 135' BLK OX POUCH | 0 42526 62120 8 |       | 3                     | EACH                    | \$14.15       | \$8.07  | \$7.08  | \$6.37  |

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|--------------------------------------------------------------------------------|-------|----------------------|--------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>12" Aircraft, Fractional, Pouched – 621 Series (cont'd)</b>                 |       |                      |                                      |                 |       |                       |                         |               |         |         |         |
| 62124                                                                          | IRWIN | Metal Twist Drilling | DRL 3/8 A12 12" 135' BLK OX POUCHED  | 0 42526 62124 6 |       | 3                     | EACH                    | \$17.34       | \$9.88  | \$8.67  | \$7.80  |
| 62128                                                                          | IRWIN | Metal Twist Drilling | DRL 7/16 A12 12" 135' BLK OX POUCHED | 0 42526 62128 4 |       | 3                     | EACH                    | \$20.56       | \$11.72 | \$10.28 | \$9.25  |
| 62132                                                                          | IRWIN | Metal Twist Drilling | DRL 1/2 A12 12" 135' BLK OX POUCHED  | 0 42526 62132 1 |       | 3                     | EACH                    | \$25.82       | \$14.72 | \$12.91 | \$11.62 |
| <b>Double Ended Body, Fractional, Bulk – 606 Series</b>                        |       |                      |                                      |                 |       |                       |                         |               |         |         |         |
| 60607                                                                          | IRWIN | Metal Twist Drilling | DRL 7/64 DENDF 135' BLK OX BULK      | 0 24721 60607 5 |       | 12                    | EACH                    | \$1.57        | \$0.89  | \$0.79  | \$0.71  |
| 60608                                                                          | IRWIN | Metal Twist Drilling | DRL 1/8 DENDF 135' BLK OX BULK       | 0 42526 60608 3 |       | 12                    | EACH                    | \$1.72        | \$0.98  | \$0.86  | \$0.77  |
| 60609                                                                          | IRWIN | Metal Twist Drilling | DRL 9/64 DENDF 135' BLK OX BULK      | 0 24721 60609 9 |       | 12                    | EACH                    | \$1.80        | \$1.03  | \$0.90  | \$0.81  |
| 60610                                                                          | IRWIN | Metal Twist Drilling | DRL 5/32 DENDF 135' BLK OX BULK      | 0 24721 60610 5 |       | 12                    | EACH                    | \$1.96        | \$1.12  | \$0.98  | \$0.88  |
| 60612                                                                          | IRWIN | Metal Twist Drilling | DRL 3/16 DENDF 135' BLK OX BULK      | 0 24721 60612 9 |       | 12                    | EACH                    | \$2.72        | \$1.55  | \$1.36  | \$1.22  |
| 60614                                                                          | IRWIN | Metal Twist Drilling | DRL 7/32 DENDF 135' BLK OX BULK      | 0 24721 60614 3 |       | 12                    | EACH                    | \$3.58        | \$2.04  | \$1.79  | \$1.61  |
| 60616                                                                          | IRWIN | Metal Twist Drilling | DRL 1/4 DENDF 135' BLK OX BULK       | 0 24721 60616 7 |       | 12                    | EACH                    | \$3.89        | \$2.22  | \$1.95  | \$1.75  |
| <b>Double Ended Body, Wire Gauge, Bulk – 616 Series</b>                        |       |                      |                                      |                 |       |                       |                         |               |         |         |         |
| 61611                                                                          | IRWIN | Metal Twist Drilling | DRL #11 DENDW 135' BLK OX BULK       | 0 24721 61611 1 |       | 12                    | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 61620                                                                          | IRWIN | Metal Twist Drilling | DRL #20 DENDW 135' BLK OX BULK       | 0 24721 61620 3 |       | 12                    | EACH                    | \$2.42        | \$1.38  | \$1.21  | \$1.09  |
| 61630                                                                          | IRWIN | Metal Twist Drilling | DRL #30 DENDW 135' BLK OX BULK       | 0 24721 61630 2 |       | 12                    | EACH                    | \$1.72        | \$0.98  | \$0.86  | \$0.77  |
| <b>Black Oxide 118° Silver &amp; Deming, Fractional, Bulk – 911/901 Series</b> |       |                      |                                      |                 |       |                       |                         |               |         |         |         |
| 91133                                                                          | IRWIN | Metal Twist Drilling | DRL 33/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91133 9 |       | 3                     | EACH                    | \$18.84       | \$10.74 | \$9.42  | \$8.48  |
| 91134                                                                          | IRWIN | Metal Twist Drilling | DRL 17/32 S+D 118" BLK OX/BRT TUBED  | 0 24721 91134 6 |       | 3                     | EACH                    | \$18.84       | \$10.74 | \$9.42  | \$8.48  |
| 91135                                                                          | IRWIN | Metal Twist Drilling | DRL 35/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91135 3 |       | 3                     | EACH                    | \$20.67       | \$11.78 | \$10.34 | \$9.30  |
| 91136                                                                          | IRWIN | Metal Twist Drilling | DRL 9/16 S+D 118" BLK OX/BRT TUBED   | 0 24721 91136 0 |       | 3                     | EACH                    | \$19.70       | \$11.23 | \$9.85  | \$8.87  |
| 91137                                                                          | IRWIN | Metal Twist Drilling | DRL 37/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91137 7 |       | 3                     | EACH                    | \$22.06       | \$12.57 | \$11.03 | \$9.93  |
| 91138                                                                          | IRWIN | Metal Twist Drilling | DRL 19/32 S+D 118" BLK OX/BRT TUBED  | 0 24721 91138 4 |       | 3                     | EACH                    | \$21.46       | \$12.23 | \$10.73 | \$9.66  |
| 91139                                                                          | IRWIN | Metal Twist Drilling | DRL 39/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91139 1 |       | 3                     | EACH                    | \$22.64       | \$12.90 | \$11.32 | \$10.19 |
| 91140                                                                          | IRWIN | Metal Twist Drilling | DRL 5/8 S+D 118" BLK OX/BRT TUBED    | 0 24721 91140 7 |       | 6                     | EACH                    | \$21.98       | \$12.53 | \$10.99 | \$9.89  |
| 91141                                                                          | IRWIN | Metal Twist Drilling | DRL 41/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91141 4 |       | 3                     | EACH                    | \$24.32       | \$13.86 | \$12.16 | \$10.94 |
| 91142                                                                          | IRWIN | Metal Twist Drilling | DRL 21/32 S+D 118" BLK OX/BRT TUBED  | 0 24721 91142 1 |       | 3                     | EACH                    | \$23.86       | \$13.60 | \$11.93 | \$10.74 |
| 91143                                                                          | IRWIN | Metal Twist Drilling | DRL 43/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91143 8 |       | 3                     | EACH                    | \$25.46       | \$14.51 | \$12.73 | \$11.46 |
| 91144                                                                          | IRWIN | Metal Twist Drilling | DRL 11/16 S+D 118" BLK OX/BRT TUBED  | 0 24721 91144 5 |       | 3                     | EACH                    | \$24.51       | \$13.97 | \$12.26 | \$11.03 |
| 91145                                                                          | IRWIN | Metal Twist Drilling | DRL 45/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91145 2 |       | 3                     | EACH                    | \$26.64       | \$15.18 | \$13.32 | \$11.99 |
| 91146                                                                          | IRWIN | Metal Twist Drilling | DRL 23/32 S+D 118" BLK OX/BRT TUBED  | 0 24721 91146 9 |       | 3                     | EACH                    | \$26.13       | \$14.89 | \$13.07 | \$11.76 |
| 91147                                                                          | IRWIN | Metal Twist Drilling | DRL 47/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91147 6 |       | 3                     | EACH                    | \$27.89       | \$15.90 | \$13.95 | \$12.55 |
| 91148                                                                          | IRWIN | Metal Twist Drilling | DRL 3/4 S+D 118" BLK OX/BRT TUBED    | 0 24721 91148 3 |       | 3                     | EACH                    | \$26.57       | \$15.14 | \$13.29 | \$11.96 |
| 91149                                                                          | IRWIN | Metal Twist Drilling | DRL 49/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91149 0 |       | 3                     | EACH                    | \$28.41       | \$16.19 | \$14.21 | \$12.78 |
| 91150                                                                          | IRWIN | Metal Twist Drilling | DRL 25/32 S+D 118" BLK OX/BRT TUBED  | 0 24721 91150 6 |       | 3                     | EACH                    | \$28.41       | \$16.19 | \$14.21 | \$12.78 |
| 91151                                                                          | IRWIN | Metal Twist Drilling | DRL 51/64 S+D 118" BLK OX/BRT TUBED  | 0 24721 91151 3 |       | 3                     | EACH                    | \$31.27       | \$17.82 | \$15.64 | \$14.07 |
| 91152                                                                          | IRWIN | Metal Twist Drilling | DRL 13/16 S+D 118" BLK OX/BRT TUBED  | 0 24721 91152 0 |       | 3                     | EACH                    | \$30.41       | \$17.33 | \$15.21 | \$13.68 |

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| <b>Black Oxide 118° Silver &amp; Deming, Fractional, Bulk – 911/901 Series (cont'd)</b> |       |                      |                                          |                 |       |                       |                         |               |         |         |         |
| 91153                                                                                   | IRWIN | Metal Twist Drilling | DRL 53/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91153 7 |       | 3                     | EACH                    | \$32.79       | \$18.69 | \$16.40 | \$14.76 |
| 91154                                                                                   | IRWIN | Metal Twist Drilling | DRL 27/32 S+D 118' BLK OX/BRT TUBED      | 0 24721 91154 4 |       | 3                     | EACH                    | \$31.86       | \$18.16 | \$15.93 | \$14.34 |
| 91155ZR                                                                                 | IRWIN | Metal Twist Drilling | DRL 55/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91155 1 |       | 3                     | EACH                    | \$33.78       | \$19.25 | \$16.89 | \$15.20 |
| 91156                                                                                   | IRWIN | Metal Twist Drilling | DRL 7/8 S+D 118' BLK OX/BRT TUBED        | 0 24721 91156 8 |       | 3                     | EACH                    | \$32.50       | \$18.53 | \$16.25 | \$14.63 |
| 91157                                                                                   | IRWIN | Metal Twist Drilling | DRL 57/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91157 5 |       | 3                     | EACH                    | \$35.40       | \$20.18 | \$17.70 | \$15.93 |
| 91158                                                                                   | IRWIN | Metal Twist Drilling | DRL 29/32 S+D 118' BLK OX/BRT TUBED      | 0 24721 91158 2 |       | 3                     | EACH                    | \$34.73       | \$19.80 | \$17.37 | \$15.63 |
| 91159                                                                                   | IRWIN | Metal Twist Drilling | DRL 59/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91159 9 |       | 3                     | EACH                    | \$38.26       | \$21.81 | \$19.13 | \$17.22 |
| 91160                                                                                   | IRWIN | Metal Twist Drilling | DRL 15/16 S+D 118' BLK OX/BRT TUBED      | 0 24721 91160 5 |       | 3                     | EACH                    | \$37.18       | \$21.19 | \$18.59 | \$16.73 |
| 91161                                                                                   | IRWIN | Metal Twist Drilling | DRL 61/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91161 2 |       | 3                     | EACH                    | \$41.44       | \$23.62 | \$20.72 | \$18.65 |
| 91162                                                                                   | IRWIN | Metal Twist Drilling | DRL 31/32 S+D 118' BLK OX/BRT TUBED      | 0 24721 91162 9 |       | 3                     | EACH                    | \$40.69       | \$23.19 | \$20.35 | \$18.31 |
| 91163                                                                                   | IRWIN | Metal Twist Drilling | DRL 63/64 S+D 118' BLK OX/BRT TUBED      | 0 24721 91163 6 |       | 3                     | EACH                    | \$43.74       | \$24.93 | \$21.87 | \$19.68 |
| 91164                                                                                   | IRWIN | Metal Twist Drilling | DRL 1 S+D 118' BLK OX/BRT TUBED          | 0 24721 91164 3 |       | 3                     | EACH                    | \$42.07       | \$23.98 | \$21.04 | \$18.93 |
| 90165                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/64 S+D 118' BLK OX/BRT TUBED     | 0 24721 90165 1 |       | 3                     | EACH                    | \$45.14       | \$25.73 | \$22.57 | \$20.31 |
| 90166                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/32 S+D 118' BLK OX/BRT BULK TUBE | 0 24721 90166 8 |       | 3                     | EACH                    | \$46.97       | \$26.77 | \$23.49 | \$21.14 |
| 90168                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/16 S+D 118' BLK OX/BRT TUBED     | 0 42526 90168 3 |       | 1                     | EACH                    | \$48.08       | \$27.41 | \$24.04 | \$21.64 |
| 90170                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-3/32 S+D 118' BLK OX/BRT TUBED     | 0 24721 90170 5 |       | 3                     | EACH                    | \$50.00       | \$28.50 | \$25.00 | \$22.50 |
| 90172                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/8 S+D 118' BLK OX/BRT TUBED      | 0 42526 90172 0 |       | 3                     | EACH                    | \$51.65       | \$29.44 | \$25.83 | \$23.24 |
| 90174                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-5/32 S+D 118' BLK OX/BRT TUBED     | 0 24721 90174 3 |       | 3                     | EACH                    | \$53.61       | \$30.56 | \$26.81 | \$24.12 |
| 90176                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-3/16 S+D 118' BLK OX/BRT TUBED     | 0 42526 90176 8 |       | 3                     | EACH                    | \$52.20       | \$29.75 | \$26.10 | \$23.49 |
| 90180                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/4 S+D 118' BLK OX/BRT TUBED      | 0 42526 90180 5 |       | 3                     | EACH                    | \$54.28       | \$30.94 | \$27.14 | \$24.43 |
| 90184                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-5/16 S+D 118' BLK OX/BRT TUBED     | 0 42526 90184 3 |       | 3                     | EACH                    | \$54.33       | \$30.97 | \$27.17 | \$24.45 |
| 90188                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-3/8 S+D 118' BLK OX/BRT TUBED      | 0 42526 90188 1 |       | 3                     | EACH                    | \$57.29       | \$32.66 | \$28.65 | \$25.78 |
| 90192                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-7/16 S+D 118' BLK OX/BRT TUBED     | 0 24721 90192 7 |       | 3                     | EACH                    | \$57.97       | \$33.04 | \$28.99 | \$26.09 |
| 90196                                                                                   | IRWIN | Metal Twist Drilling | DRL 1-1/2 S+D 118' BLK OX/BRT TUBED      | 0 42526 90196 6 |       | 3                     | EACH                    | \$62.99       | \$35.90 | \$31.50 | \$28.35 |
| <b>Black Ox 135° - Quick Change Shank , Fractional, Carded</b>                          |       |                      |                                          |                 |       |                       |                         |               |         |         |         |
| 4935632                                                                                 | IRWIN | Metal Twist Drilling | 1/16" HEX SHANK DRILL BIT                | 0 24721 99972 6 |       | 5                     | EACH                    | \$2.83        | \$1.61  | \$1.42  | \$1.27  |
| 4935633                                                                                 | IRWIN | Metal Twist Drilling | 5/64" HEX SHANK DRILL BIT                | 0 24721 99973 3 |       | 5                     | EACH                    | \$3.30        | \$1.88  | \$1.65  | \$1.49  |
| 4935634                                                                                 | IRWIN | Metal Twist Drilling | 3/32" HEX SHANK DRILL BIT                | 0 24721 99974 0 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 4935635                                                                                 | IRWIN | Metal Twist Drilling | 7/64" HEX SHANK DRILL BIT                | 0 24721 99975 7 |       | 5                     | EACH                    | \$3.53        | \$2.01  | \$1.77  | \$1.59  |
| 4935636                                                                                 | IRWIN | Metal Twist Drilling | 1/8" HEX SHANK DRILL BIT                 | 0 24721 99976 4 |       | 5                     | EACH                    | \$3.64        | \$2.07  | \$1.82  | \$1.64  |
| 4935637                                                                                 | IRWIN | Metal Twist Drilling | 9/64" HEX SHANK DRILL BIT                | 0 24721 99977 1 |       | 5                     | EACH                    | \$3.85        | \$2.19  | \$1.93  | \$1.73  |
| 4935638                                                                                 | IRWIN | Metal Twist Drilling | 5/32" HEX SHANK DRILL BIT                | 0 24721 99978 8 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 4935639                                                                                 | IRWIN | Metal Twist Drilling | 3/16" HEX SHANK DRILL BIT                | 0 24721 99979 5 |       | 5                     | EACH                    | \$3.98        | \$2.27  | \$1.99  | \$1.79  |
| 4935640                                                                                 | IRWIN | Metal Twist Drilling | 7/32" HEX SHANK DRILL BIT                | 0 24721 99980 1 |       | 5                     | EACH                    | \$5.20        | \$2.96  | \$2.60  | \$2.34  |
| 4935641                                                                                 | IRWIN | Metal Twist Drilling | 1/4" HEX SHANK DRILL BIT                 | 0 24721 99981 8 |       | 5                     | EACH                    | \$6.17        | \$3.52  | \$3.09  | \$2.78  |

| STOCK #                                                                 | BRAND | PRODUCT FAMILY       | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-------------------------------------------------------------------------|-------|----------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Black Ox 135° - Quick Change Shank , Fractional, Carded (cont'd)</b> |       |                      |                                          |                 |       |                       |                         |               |          |          |          |
| 4935642                                                                 | IRWIN | Metal Twist Drilling | 5 PC HEX SHANK DRILL BIT SET             | 0 24721 99982 5 |       | 5                     | EACH                    | \$16.46       | \$9.38   | \$8.23   | \$7.41   |
| 4935643                                                                 | IRWIN | Metal Twist Drilling | 12 PC HEX SHANK DRILL BIT SET            | 0 24721 99983 2 |       | 6                     | EACH                    | \$32.12       | \$18.31  | \$16.06  | \$14.45  |
| <b>Counter Sinks, Fractional, Carded – 124 Series</b>                   |       |                      |                                          |                 |       |                       |                         |               |          |          |          |
| 1877714                                                                 | IRWIN | Metal Twist Drilling | DRL BIT 1/4 CNTRSINK 82' BLK OX CARD     | 0 42526 91714 1 |       | 5                     | EACH                    | \$11.79       | \$6.72   | \$5.90   | \$5.31   |
| 1877715                                                                 | IRWIN | Metal Twist Drilling | DRL BIT 3/8 CNTRSINK 82' BLK OX CARD     | 0 42526 91715 8 |       | 5                     | EACH                    | \$13.21       | \$7.53   | \$6.61   | \$5.94   |
| 12411                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 1/2 CNTRSINK 82' BLK OX CARD     | 0 42526 12411 2 |       | 5                     | EACH                    | \$14.64       | \$8.34   | \$7.32   | \$6.59   |
| 12412                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 5/8 CNTRSINK 82' BLK OX CARD     | 0 42526 12412 9 |       | 5                     | EACH                    | \$16.06       | \$9.15   | \$8.03   | \$7.23   |
| 12413                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 3/4 CNTRSINK 82' BLK OX CARD     | 0 42526 12413 6 |       | 5                     | EACH                    | \$17.30       | \$9.86   | \$8.65   | \$7.79   |
| 1877720                                                                 | IRWIN | Metal Twist Drilling | DRL BIT CNTRSINK 82' BLK OX 3PC SET CLAM | 0 42526 91716 5 |       | 6                     | EACH                    | \$35.04       | \$19.97  | \$17.52  | \$15.77  |
| 1877791                                                                 | IRWIN | Metal Twist Drilling | DRL BIT CNTRSINK 82' BLK OX 5PC SET CLAM | 0 42526 91718 9 |       | 6                     | EACH                    | \$48.91       | \$27.88  | \$24.46  | \$22.01  |
| 1877793                                                                 | IRWIN | Metal Twist Drilling | DRL BIT CNTRSINK 82' BLK OX 5PC SET DWR  | 0 42526 91719 6 |       | 6                     | EACH                    | \$48.91       | \$27.88  | \$24.46  | \$22.01  |
| 1890186                                                                 | IRWIN | Metal Twist Drilling | METAL COUNTERSINKS 12PC MERCH            | 0 42526 92519 1 | M     | 1                     | EACH                    | \$229.96      | \$131.08 | \$114.98 | \$103.48 |
| 12092                                                                   | IRWIN | Metal Twist Drilling | DRL BIT FRAC GAUGE                       | 0 42526 17722 4 |       | 5                     | EACH                    | \$8.14        | \$4.64   | \$4.07   | \$3.66   |
| 60172                                                                   | IRWIN | Metal Twist Drilling | DRL BIT FRAC STD ONLY                    | 0 42526 60172 9 |       | 5                     | EACH                    | \$8.09        | \$4.61   | \$4.05   | \$3.64   |
| <b>HSS Metal Drilling Wire Rack Merchandisers</b>                       |       |                      |                                          |                 |       |                       |                         |               |          |          |          |
| 65504                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 16PC 6" DSPY"                    | 0 24721 65504 2 | M     | 1                     | EACH                    | \$147.94      | \$84.33  | \$73.97  | \$66.57  |
| 65506                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 16PC 12" DSPY"                   | 0 24721 65506 6 | M     | 1                     | EACH                    | \$225.90      | \$128.76 | \$112.95 | \$101.66 |
| 65510                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 28PC CBLT DSPY                   | 0 24721 65510 3 | M     | 1                     | EACH                    | \$99.30       | \$56.60  | \$49.65  | \$44.69  |
| 65512                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 8PC S + D DSPY                   | 0 24721 65512 7 | M     | 1                     | EACH                    | \$216.58      | \$123.45 | \$108.29 | \$97.46  |
| 65514                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 12PC S + D DSPY                  | 0 24721 65514 1 | M     | 1                     | EACH                    | \$325.81      | \$185.71 | \$162.91 | \$146.61 |
| 65515                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 58PC 3/8" RS DSPY"               | 0 24721 65515 8 | M     | 1                     | EACH                    | \$459.02      | \$261.64 | \$229.51 | \$206.56 |
| 65515NR                                                                 | IRWIN | Metal Twist Drilling | DRL BIT 65515 REFILL                     | 0 24721 00003 3 |       | 1                     | EACH                    | \$458.07      | \$261.10 | \$229.04 | \$206.13 |
| 65516                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 28PC TIN DSPY                    | 0 24721 65516 5 | M     | 1                     | EACH                    | \$206.10      | \$117.48 | \$103.05 | \$92.75  |
| 65519                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 30PC # HSS DSPY                  | 0 24721 04623 9 | M     | 1                     | EACH                    | \$55.54       | \$31.66  | \$27.77  | \$24.99  |
| 65533                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 42PC CBLT DSPY                   | 0 24721 65533 2 | M     | 1                     | EACH                    | \$198.98      | \$113.42 | \$99.49  | \$89.54  |
| 65533NR                                                                 | IRWIN | Metal Twist Drilling | DRL BIT 65533 REFILL                     | 0 24721 00273 0 |       | 1                     | EACH                    | \$198.94      | \$113.40 | \$99.47  | \$89.52  |
| 65538                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 42PC TIN DSPY                    | 0 24721 65538 7 | M     | 1                     | EACH                    | \$389.58      | \$222.06 | \$194.79 | \$175.31 |
| 65544                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 42PC 3/8" RS DSPY"               | 0 24721 65544 8 | M     | 1                     | EACH                    | \$278.14      | \$158.54 | \$139.07 | \$125.16 |
| 65544NR                                                                 | IRWIN | Metal Twist Drilling | DRL BIT 65544 REFILL                     | 0 24721 00005 7 |       | 1                     | EACH                    | \$278.08      | \$158.51 | \$139.04 | \$125.14 |
| 65575                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 126PC # HSS DSPY                 | 0 24721 65575 2 | M     | 1                     | EACH                    | \$225.24      | \$128.39 | \$112.62 | \$101.36 |
| 67501                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 58PC HD HSS DSPY                 | 0 24721 67501 9 | M     | 1                     | EACH                    | \$335.58      | \$191.28 | \$167.79 | \$151.01 |
| 67502                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 58PC HSS DSPY                    | 0 24721 67502 6 | M     | 1                     | EACH                    | \$279.62      | \$159.38 | \$139.81 | \$125.83 |
| 80194                                                                   | IRWIN | Metal Twist Drilling | DRL BIT 360PC # HSS DSPY                 | 0 24721 80194 4 |       | 1                     | EACH                    | \$545.94      | \$311.19 | \$272.97 | \$245.67 |
| 3015002M                                                                | IRWIN | Metal Twist Drilling | TIN TURBO SPEEDBOR 58PC TIN MERCHANDISER | 0 24721 09745 3 | M     | 1                     | EACH                    | \$590.54      | \$336.61 | \$295.27 | \$265.74 |
| 3049001M                                                                | IRWIN | Metal Twist Drilling | COUNTERSINK 3PC MERCH                    | 0 24721 03695 7 |       | 1                     | EACH                    | \$48.00       | \$27.36  | \$24.00  | \$21.60  |
| 4935644                                                                 | IRWIN | Metal Twist Drilling | 23 PC QC DRILL BITS MERCHANDISER         | 0 24721 99968 9 | M     | 1                     | EACH                    | \$144.57      | \$82.40  | \$72.29  | \$65.06  |

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|----------------------------------------------|-------|----------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|----------|----------|
| <b>HSS Metal Drilling Bulk Merchandisers</b> |       |                      |                                          |                 |       |                       |                         |               |            |          |          |
| 60190MT                                      | IRWIN | Metal Twist Drilling | DRL BIT 60190 CABINET MT                 | 0 24721 00235 8 |       | 1                     | EACH                    | \$269.79      | \$153.78   | \$134.90 | \$121.41 |
| 60194                                        | IRWIN | Metal Twist Drilling | DRL BIT 264PC HSS CABINET                | 0 24721 60194 0 | M     | 1                     | EACH                    | \$904.20      | \$515.39   | \$452.10 | \$406.89 |
| 63194                                        | IRWIN | Metal Twist Drilling | DRL BIT 192PC CBLT CABINET               | 0 24721 63194 7 | M     | 1                     | EACH                    | \$986.70      | \$562.42   | \$493.35 | \$444.02 |
| 63196MT                                      | IRWIN | Metal Twist Drilling | DRL BIT 63196/63194 CABINET MT           | 0 24721 00243 3 |       | 1                     | EACH                    | \$269.79      | \$153.78   | \$134.90 | \$121.41 |
| 63590MT                                      | IRWIN | Metal Twist Drilling | DRL BIT 63590 CABINET MT                 | 0 24721 00245 7 |       | 1                     | EACH                    | \$269.79      | \$153.78   | \$134.90 | \$121.41 |
| 63594                                        | IRWIN | Metal Twist Drilling | 252 PC. IRWIN HEAVY-DUTY HSS DRILL BIT   | 0 24721 63594 5 | M     | 1                     | EACH                    | \$867.84      | \$494.67   | \$433.92 | \$390.53 |
| 63794                                        | IRWIN | Metal Twist Drilling | DRL BIT 192PC TIN DSPY                   | 0 24721 63794 9 | M     | 1                     | EACH                    | \$1,637.82    | \$933.56   | \$818.91 | \$737.02 |
| 63794MT                                      | IRWIN | Metal Twist Drilling | DRL BIT 63794 CABINET MT                 | 0 24721 02022 2 |       | 1                     | EACH                    | \$269.79      | \$153.78   | \$134.90 | \$121.41 |
| 73196                                        | IRWIN | Metal Twist Drilling | DRL BIT 426PC R SHK CABINET              | 0 24721 73196 8 | M     | 1                     | EACH                    | \$1,401.36    | \$798.78   | \$700.68 | \$630.61 |
| 73196NR                                      | IRWIN | Metal Twist Drilling | DRL BIT 73196 RS REFILL                  | 0 24721 00007 1 |       | 1                     | EACH                    | \$1,846.40    | \$1,052.45 | \$923.20 | \$830.88 |
| 3019000                                      | IRWIN | Metal Twist Drilling | DRL BIT 252PC BLACK + GOLD CABINET       | 0 24721 02194 6 | M     | 1                     | EACH                    | \$950.46      | \$541.76   | \$475.23 | \$427.71 |
| 3019000MT                                    | IRWIN | Metal Twist Drilling | DRL BIT BLACK + GOLD CABINET EMPTY       | 0 24721 02195 3 |       | 1                     | EACH                    | \$269.79      | \$153.78   | \$134.90 | \$121.41 |
| <b>HSS Metal Drilling Sets</b>               |       |                      |                                          |                 |       |                       |                         |               |            |          |          |
| 30520                                        | IRWIN | Metal Twist Drilling | DRL BIT 5PC SET LH CBLT                  | 0 24721 30520 6 |       | 5                     | EACH                    | \$39.90       | \$22.74    | \$19.95  | \$17.96  |
| 60136                                        | IRWIN | Metal Twist Drilling | DRL BIT 13PC SET                         | 0 42526 60136 1 |       | 6                     | EACH                    | \$22.48       | \$12.81    | \$11.24  | \$10.12  |
| 60137                                        | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET                         | 0 42526 60137 8 |       | 1                     | EACH                    | \$66.38       | \$37.84    | \$33.19  | \$29.87  |
| 60138                                        | IRWIN | Metal Twist Drilling | DRL BIT 29PC SET                         | 0 42526 60138 5 |       | 1                     | EACH                    | \$127.14      | \$72.47    | \$63.57  | \$57.21  |
| 60147                                        | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET 3/8"                    | 0 42526 60147 7 |       | 1                     | EACH                    | \$68.19       | \$38.87    | \$34.10  | \$30.69  |
| 60148                                        | IRWIN | Metal Twist Drilling | DRL BIT 29PC SET 3/8"                    | 0 42526 60148 4 |       | 1                     | EACH                    | \$133.05      | \$75.84    | \$66.53  | \$59.87  |
| 60221ZR                                      | IRWIN | Metal Twist Drilling | DRL BIT 21PC SET                         | 0 42526 60221 4 |       | 1                     | EACH                    | \$59.10       | \$33.69    | \$29.55  | \$26.60  |
| 63137ZR                                      | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET CBLT                    | 0 24721 63137 4 |       | 1                     | EACH                    | \$109.49      | \$62.41    | \$54.75  | \$49.27  |
| 63221                                        | IRWIN | Metal Twist Drilling | DRL BIT 21PC SET CBLT                    | 0 42526 63221 1 |       | 1                     | EACH                    | \$111.43      | \$63.52    | \$55.72  | \$50.14  |
| 63537                                        | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET HD HSS                  | 0 42526 63537 3 |       | 1                     | EACH                    | \$75.06       | \$42.78    | \$37.53  | \$33.78  |
| 63737                                        | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET TIN                     | 0 42526 63737 7 |       | 1                     | EACH                    | \$148.55      | \$84.67    | \$74.28  | \$66.85  |
| 3018012SM                                    | IRWIN | Metal Twist Drilling | DRL BIT 7PC TURBOMAX SET                 | 0 24721 09897 9 |       | 6                     | EACH                    | \$16.26       | \$9.27     | \$8.13   | \$7.32   |
| 73136                                        | IRWIN | Metal Twist Drilling | DRL BIT 13PC SET HSS TURBOMAX FRACT STRT | 0 24721 73136 4 |       | 6                     | EACH                    | \$29.83       | \$17.00    | \$14.92  | \$13.42  |
| 73137                                        | IRWIN | Metal Twist Drilling | DRL BIT 15PC SET MTL INDX                | 0 24721 73137 1 |       | 1                     | EACH                    | \$98.28       | \$56.02    | \$49.14  | \$44.23  |
| 73138                                        | IRWIN | Metal Twist Drilling | DRL BIT 29PC SET MTL INDX                | 0 24721 73138 8 |       | 1                     | EACH                    | \$191.98      | \$109.43   | \$95.99  | \$86.39  |
| 73149                                        | IRWIN | Metal Twist Drilling | DRL BIT 21PC SET MTL INDX                | 0 24721 73149 4 |       | 1                     | EACH                    | \$87.43       | \$49.84    | \$43.72  | \$39.34  |
| 80181                                        | IRWIN | Metal Twist Drilling | DRL BIT 60PC SET # HSS                   | 0 42526 80181 5 |       | 1                     | EACH                    | \$113.23      | \$64.54    | \$56.62  | \$50.95  |
| 80183                                        | IRWIN | Metal Twist Drilling | DRL BIT 20PC SET # HSS                   | 0 24721 80183 8 |       | 1                     | EACH                    | \$48.93       | \$27.89    | \$24.47  | \$22.02  |
| 90108                                        | IRWIN | Metal Twist Drilling | DRL BIT 8PC SET S + D                    | 0 24721 90108 8 |       | 1                     | EACH                    | \$283.70      | \$161.71   | \$141.85 | \$127.67 |
| <b>Metal Drilling 29 Pc. Pro Index Cases</b> |       |                      |                                          |                 |       |                       |                         |               |            |          |          |
| 3018002                                      | IRWIN | Metal Twist Drilling | 29PC DRILL BIT INDUST SET CASE COBALT    | 0 24721 06513 1 |       | 1                     | EACH                    | \$181.78      | \$103.61   | \$90.89  | \$81.80  |
| 3018002B                                     | IRWIN | Metal Twist Drilling | DRILL BIT 29PC COBALT INDUSTRIAL SET     | 0 24721 08515 3 |       | 1                     | EACH                    | \$260.59      | \$148.54   | \$130.30 | \$117.27 |
| 3018003                                      | IRWIN | Metal Twist Drilling | 29PC DRILL BIT INDUST SET CASE TIN COAT  | 0 24721 06514 8 |       | 1                     | EACH                    | \$210.90      | \$120.21   | \$105.45 | \$94.91  |



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|-------------------------------------------------------|--------|----------------------|------------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|----------|----------|---------|
| <b>Metal Drilling 29 Pc. Pro Index Cases (cont'd)</b> |        |                      |                                          |                 |       |                          |                            |                  |          |          |         |
| 3018004                                               | IRWIN  | Metal Twist Drilling | 29PC DRILL BIT INDUST SET CASE BLK OXIDE | 0 24721 06515 5 |       | 1                        | EACH                       | \$112.21         | \$63.96  | \$56.11  | \$50.49 |
| 3018005                                               | IRWIN  | Metal Twist Drilling | 29PC DRILL BIT INDUST SET CASE B + G     | 0 24721 06516 2 |       | 1                        | EACH                       | \$126.15         | \$71.91  | \$63.08  | \$56.77 |
| 3018006B                                              | IRWIN  | Metal Twist Drilling | DRILL BIT 29PC TURBOMAX BLACK + GOLD     | 0 24721 06517 9 |       | 1                        | EACH                       | \$204.35         | \$116.48 | \$102.18 | \$91.96 |
| 3018011                                               | IRWIN  | Metal Twist Drilling | DRL BIT 29PC TIN TURBO SPEEDBOR INDX CAS | 0 24721 06814 9 |       | 1                        | EACH                       | \$203.77         | \$116.15 | \$101.89 | \$91.70 |
| <b>Metal Drilling Pro Set Cases</b>                   |        |                      |                                          |                 |       |                          |                            |                  |          |          |         |
| 314015                                                | IRWIN  | Metal Twist Drilling | DRL BIT 15PC BLACK OXIDE SET             | 0 24721 06366 3 |       | 6                        | EACH                       | \$30.60          | \$17.44  | \$15.30  | \$13.77 |
| 314018                                                | IRWIN  | Metal Twist Drilling | DRL BIT 18PC BLACK OXIDE SET             | 0 24721 06367 0 |       | 6                        | EACH                       | \$44.59          | \$25.42  | \$22.30  | \$20.07 |
| 316015                                                | IRWIN  | Metal Twist Drilling | DRL BIT 15PC COBALT SET                  | 0 24721 06362 5 |       | 6                        | EACH                       | \$50.68          | \$28.89  | \$25.34  | \$22.81 |
| 318015                                                | IRWIN  | Metal Twist Drilling | DRL BIT 15PC TURBO POINT SET             | 0 24721 06360 1 |       | 6                        | EACH                       | \$56.13          | \$31.99  | \$28.07  | \$25.26 |
| 3018024SM                                             | IRWIN  | Metal Twist Drilling | 18PC TURBOMAX PROSET                     | 0 24721 03998 9 |       | 6                        | EACH                       | \$45.43          | \$25.90  | \$22.72  | \$20.44 |
| 3018009                                               | IRWIN  | Metal Twist Drilling | DRL BIT 15PC TIN TURBO SPEEDBOR PRO SET  | 0 24721 06812 5 |       | 6                        | EACH                       | \$34.00          | \$19.38  | \$17.00  | \$15.30 |
| 4935607                                               | IRWIN  | Metal Twist Drilling | 15PC TITANIUM NITRIDE HSS PRO SET        | 0 24721 99945 0 |       | 6                        | EACH                       | \$33.35          | \$19.01  | \$16.68  | \$15.01 |
| 3018010                                               | IRWIN  | Metal Twist Drilling | DRL BIT 18PC TIN TURBO SPEEDBOR PRO SET  | 0 24721 06813 2 |       | 6                        | EACH                       | \$49.49          | \$28.21  | \$24.75  | \$22.27 |
| 357020                                                | IRWIN  | Fastener Drive       | FDT + DRL BIT 20PC DRILL/DRIVE SET       | 6 73765 00733 3 |       | 6                        | EACH                       | \$45.97          | \$26.20  | \$22.99  | \$20.69 |
| <b>UNIBIT® STEP DRILLS</b>                            |        |                      |                                          |                 |       |                          |                            |                  |          |          |         |
| <b>UNIBIT HSS Step Drills - Fractional</b>            |        |                      |                                          |                 |       |                          |                            |                  |          |          |         |
| 10231                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #1 1/8-1/2" 13 SZ                | 0 38548 10101 9 |       | 1                        | EACH                       | \$32.23          | \$18.37  | \$16.12  | \$14.50 |
| 10232                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #2 3/16-1/2" 6 SZ                | 0 38548 10102 6 |       | 1                        | EACH                       | \$32.23          | \$18.37  | \$16.12  | \$14.50 |
| 10233                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #3 1/4-3/4" 9 SZ                 | 0 38548 10103 3 |       | 1                        | EACH                       | \$58.08          | \$33.11  | \$29.04  | \$26.14 |
| 10234                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #4 3/16-7/8" 12 SZ               | 0 38548 10104 0 |       | 1                        | EACH                       | \$68.63          | \$39.12  | \$34.32  | \$30.88 |
| 10235                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #5 1/4-1-3/8" 10 SZ              | 0 38548 10105 7 |       | 1                        | EACH                       | \$121.67         | \$69.35  | \$60.84  | \$54.75 |
| 10239                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #9 7/8 AND 1-1/8" 2 SZ           | 0 38548 10239 9 |       | 1                        | EACH                       | \$92.05          | \$52.47  | \$46.03  | \$41.42 |
| 10310                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #10 1/2"                         | 0 38548 10310 5 |       | 1                        | EACH                       | \$31.24          | \$17.81  | \$15.62  | \$14.06 |
| 10311ZR                                               | UNIBIT | Metal Step Drilling  | STEPDRL #11 7/8"                         | 0 38548 10311 2 |       | 1                        | EACH                       | \$64.45          | \$36.74  | \$32.23  | \$29.00 |
| 10312ZR                                               | UNIBIT | Metal Step Drilling  | STEPDRL #12 3/8"                         | 0 38548 10312 9 |       | 1                        | EACH                       | \$25.14          | \$14.33  | \$12.57  | \$11.31 |
| 10313ZR                                               | UNIBIT | Metal Step Drilling  | STEPDRL #13 1-1/8"                       | 0 38548 10313 6 |       | 1                        | EACH                       | \$83.03          | \$47.33  | \$41.52  | \$37.36 |
| 10314                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #14 1-7/32"                      | 0 38548 10314 3 |       | 1                        | EACH                       | \$94.36          | \$53.79  | \$47.18  | \$42.46 |
| 10220                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #20 9/16-1" 8 SZ                 | 0 38548 10220 7 |       | 1                        | EACH                       | \$66.38          | \$37.84  | \$33.19  | \$29.87 |
| 10221                                                 | UNIBIT | Metal Step Drilling  | STEPDRL #21 13/16-1-3/8" 10 SZ           | 0 38548 10221 4 |       | 1                        | EACH                       | \$134.82         | \$76.85  | \$67.41  | \$60.67 |
| <b>UNIBIT HSS Step Drills - Metric</b>                |        |                      |                                          |                 |       |                          |                            |                  |          |          |         |
| 11101ZR                                               | UNIBIT | Metal Step Drilling  | 11101 STEP DRL #1M 4-12MM 9 SZ           | 0 38548 11101 8 |       | 1                        | EACH                       | \$32.23          | \$18.37  | \$16.12  | \$14.50 |
| 11102                                                 | UNIBIT | Metal Step Drilling  | 11102 STEP DRL #2M 4-12MM 5 SZ           | 0 38548 11102 5 |       | 1                        | EACH                       | \$32.23          | \$18.37  | \$16.12  | \$14.50 |
| 11103                                                 | UNIBIT | Metal Step Drilling  | 11103 STEP DRL #3M 6-18MM 7 SZ           | 0 38548 11103 2 |       | 1                        | EACH                       | \$58.08          | \$33.11  | \$29.04  | \$26.14 |
| 11104                                                 | UNIBIT | Metal Step Drilling  | 11104 STEP DRL #4M 4-22MM 10 SZ          | 0 38548 11104 9 |       | 1                        | EACH                       | \$68.63          | \$39.12  | \$34.32  | \$30.88 |
| 11105ZR                                               | UNIBIT | Metal Step Drilling  | 11105 STEP DRL #5M 5-35MM 13 SZ          | 0 38548 11105 6 |       | 1                        | EACH                       | \$121.67         | \$69.35  | \$60.84  | \$54.75 |
| 11194                                                 | UNIBIT | Metal Step Drilling  | 11194 STEP DRL PG29M                     | 0 38548 11194 0 |       | 1                        | EACH                       | \$40.37          | \$23.01  | \$20.19  | \$18.17 |
| 11195                                                 | UNIBIT | Metal Step Drilling  | 11195 STEP DRL 29MM                      | 0 38548 11195 7 |       | 1                        | EACH                       | \$40.61          | \$23.15  | \$20.31  | \$18.27 |

| STOCK #                                          | BRAND  | PRODUCT FAMILY      | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------|--------|---------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>UNIBIT HSS Step Drills - Metric (cont'd)</b>  |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 11580                                            | UNIBIT | Metal Step Drilling | 11580 STEP DRL #20M 14-24MM 6 SZ         | 0 38548 11220 6 |       | 1                     | EACH                    | \$66.38       | \$37.84  | \$33.19  | \$29.87  |
| 11581                                            | UNIBIT | Metal Step Drilling | 11581 STEP DRL #21M 20-34MM 8 SZ         | 0 38548 11221 3 |       | 1                     | EACH                    | \$134.82      | \$76.85  | \$67.41  | \$60.67  |
| <b>UNIBIT Cobalt Step Drills - Fractional</b>    |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 10231CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #1 1/8-1/2" 13 SZ        | 0 38548 09919 4 |       | 1                     | EACH                    | \$40.88       | \$23.30  | \$20.44  | \$18.40  |
| 10232CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #2 3/16-1/2" 6 SZ        | 0 38548 09920 0 |       | 1                     | EACH                    | \$40.88       | \$23.30  | \$20.44  | \$18.40  |
| 10233CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #3 1/4-3/4" 9 SZ         | 0 38548 09921 7 |       | 1                     | EACH                    | \$73.73       | \$42.03  | \$36.87  | \$33.18  |
| 10234CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #4 3/16-7/8" 12 SZ       | 0 38548 09922 4 |       | 1                     | EACH                    | \$87.13       | \$49.66  | \$43.57  | \$39.21  |
| 10239CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #9 7/8 AND 1-1/8" 2 SZ   | 0 38548 09923 1 |       | 1                     | EACH                    | \$116.58      | \$66.45  | \$58.29  | \$52.46  |
| 10220CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #20 9/16-1" 8 SZ         | 0 38548 09924 8 |       | 1                     | EACH                    | \$84.09       | \$47.93  | \$42.05  | \$37.84  |
| <b>UNIBIT Cobalt Step Drills - Metric</b>        |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 11101CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #1M 4-12MM 9 SZ          | 0 38548 09926 2 |       | 1                     | EACH                    | \$40.88       | \$23.30  | \$20.44  | \$18.40  |
| 11102CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #2M 4-12MM 5 SZ          | 0 38548 09927 9 |       | 1                     | EACH                    | \$40.88       | \$23.30  | \$20.44  | \$18.40  |
| 11103CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #3M 6-18MM 7 SZ          | 0 38548 09928 6 |       | 1                     | EACH                    | \$73.73       | \$42.03  | \$36.87  | \$33.18  |
| 11104CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT #4M 4-22MM 10 SZ         | 0 38548 09929 3 |       | 1                     | EACH                    | \$87.13       | \$49.66  | \$43.57  | \$39.21  |
| <b>UNIBIT Titanium Nitride (TiN) Step Drills</b> |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 15101ZR                                          | UNIBIT | Metal Step Drilling | 15101 STEP DRL #1T 1/8-1/2"TiN 13 SZ     | 0 38548 15101 4 |       | 1                     | EACH                    | \$42.94       | \$24.48  | \$21.47  | \$19.32  |
| 15102ZR                                          | UNIBIT | Metal Step Drilling | 15102 STEP DRL #2T 3/16-1/2"TiN 6 SZ     | 0 38548 15102 1 |       | 1                     | EACH                    | \$42.94       | \$24.48  | \$21.47  | \$19.32  |
| 15103ZR                                          | UNIBIT | Metal Step Drilling | 15103 STEP DRL #3T 1/4-3/4"TiN 9 SZ      | 0 38548 15103 8 |       | 1                     | EACH                    | \$77.43       | \$44.14  | \$38.72  | \$34.84  |
| 15104                                            | UNIBIT | Metal Step Drilling | 15104 STEP DRL #4T 3/16-7/8"TiN 12 SZ    | 0 38548 15104 5 |       | 1                     | EACH                    | \$91.50       | \$52.16  | \$45.75  | \$41.18  |
| 15200                                            | UNIBIT | Metal Step Drilling | STEP DRL #20T 9/16-1" TiN 8SZ            | 0 38548 15200 4 |       | 1                     | EACH                    | \$88.51       | \$50.45  | \$44.26  | \$39.83  |
| 15221                                            | UNIBIT | Metal Step Drilling | 15221 STEP DRL 21T TITANIUM              | 0 38548 15221 9 |       | 1                     | EACH                    | \$179.77      | \$102.47 | \$89.89  | \$80.90  |
| 15313                                            | UNIBIT | Metal Step Drilling | 15313 STEP DRL 13T TITANIUM              | 0 38548 15313 1 |       | 1                     | EACH                    | \$110.64      | \$63.06  | \$55.32  | \$49.79  |
| 16101                                            | UNIBIT | Metal Step Drilling | 16101 STEP DRL #1MT 4-12MM TiN 9 SZ      | 0 38548 16101 3 |       | 1                     | EACH                    | \$42.64       | \$24.30  | \$21.32  | \$19.19  |
| 16102                                            | UNIBIT | Metal Step Drilling | 16102 STEP DRL #2MT 4-12MM TiN 5 SZ      | 0 38548 16102 0 |       | 1                     | EACH                    | \$42.94       | \$24.48  | \$21.47  | \$19.32  |
| 16103                                            | UNIBIT | Metal Step Drilling | 16103 STEP DRL STEP DRL #3MT 6-18MM TiN  | 0 38548 16103 7 |       | 1                     | EACH                    | \$77.43       | \$44.14  | \$38.72  | \$34.84  |
| 16104                                            | UNIBIT | Metal Step Drilling | 16104 STEP DRL #4MT 4-22MM TiN 10 SZ     | 0 38548 16104 4 |       | 1                     | EACH                    | \$91.50       | \$52.16  | \$45.75  | \$41.18  |
| 16105                                            | UNIBIT | Metal Step Drilling | 16105 STEP DRL #5MT 5-35MM TiN 13 SZ     | 0 38548 16105 1 |       | 1                     | EACH                    | \$162.18      | \$92.44  | \$81.09  | \$72.98  |
| <b>UNIBIT Step Drill Sets</b>                    |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 10225                                            | UNIBIT | Metal Step Drilling | STEP DRL 4PC SET GP                      | 0 38548 10225 2 |       | 1                     | EACH                    | \$259.90      | \$148.14 | \$129.95 | \$116.96 |
| 10228                                            | UNIBIT | Metal Step Drilling | STEP DRL 4PC SET #1 2 #3 #1T             | 0 38548 10228 3 |       | 1                     | EACH                    | \$141.63      | \$80.73  | \$70.82  | \$63.73  |
| 10502ZR                                          | UNIBIT | Metal Step Drilling | STEP DRL #502 3PC SET #1 2 + 3           | 0 38548 10502 4 |       | 1                     | EACH                    | \$118.83      | \$67.73  | \$59.42  | \$53.47  |
| 15502                                            | UNIBIT | Metal Step Drilling | 15502 STEP DRL #502T 3PC SET             | 0 38548 15502 9 |       | 5                     | EACH                    | \$158.38      | \$90.28  | \$79.19  | \$71.27  |
| 10502CB                                          | UNIBIT | Metal Step Drilling | STEP DRL COBALT SET 'C1 C2 C3'           | 0 38548 09925 5 |       | 1                     | EACH                    | \$150.85      | \$85.98  | \$75.43  | \$67.88  |
| 15506SM                                          | UNIBIT | Metal Step Drilling | STEP DRL 3PC 15506 SET SM                | 0 38548 04030 1 |       | 3                     | EACH                    | \$141.74      | \$80.79  | \$70.87  | \$63.78  |
| 3018008                                          | IRWIN  | Metal Step Drilling | STEP DRL #1-#4 TiN MAX TWIST DRL PRO KIT | 0 38548 06551 1 |       | 6                     | EACH                    | \$88.40       | \$50.39  | \$44.20  | \$39.78  |
| <b>UNIBIT Step Drill MerchandiserS</b>           |        |                     |                                          |                 |       |                       |                         |               |          |          |          |
| 10513ZR                                          | UNIBIT | Metal Step Drilling | STEP DRL 3PC MERCHANDISER                | 0 38548 10513 0 | M     | 1                     | EACH                    | \$133.09      | \$75.86  | \$66.55  | \$59.89  |

| STOCK #                                                         | BRAND    | PRODUCT FAMILY      | DESCRIPTION                            | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------------------|----------|---------------------|----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>UNIBIT Step Drill Merchandisers (cont'd)</b>                 |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| 3012019M                                                        | UNIBIT   | Metal Step Drilling | UNIBIT MERCHANDISER #1 #2 #4 #9        | 0 38548 09337 6 | M     | 1                     | EACH                    | \$225.14      | \$128.33 | \$112.57 | \$101.31 |
| 4935315                                                         | UNIBIT   | Metal Step Drilling | STEP DRL COBALT WIRE RACK MERCHANDISER | 0 38548 11153 7 | M     | 1                     | EACH                    | \$201.74      | \$114.99 | \$100.87 | \$90.78  |
| 4935671                                                         | UNIBIT   | Metal Step Drilling | UNIBIT BLUE WALL 7PC 2X1               | 0 24721 99994 8 | M     | 1                     | EACH                    | \$385.01      | \$219.46 | \$192.51 | \$173.25 |
| 4935672                                                         | UNIBIT   | Metal Step Drilling | UNIBIT BLUE WALL 13 PC 2X1             | 0 24721 99923 8 | M     | 1                     | EACH                    | \$928.61      | \$529.31 | \$464.31 | \$417.87 |
| 4935673                                                         | UNIBIT   | Metal Step Drilling | UNIBIT BLUE WALL 5PC COBALT 1X1        | 0 24721 99921 4 | M     | 1                     | EACH                    | \$406.87      | \$231.92 | \$203.44 | \$183.09 |
| 4935674                                                         | UNIBIT   | Metal Step Drilling | UNIBIT PRO WALL 4                      | 0 24721 99919 1 | M     | 1                     | EACH                    | \$427.26      | \$243.54 | \$213.63 | \$192.27 |
| 4935675                                                         | UNIBIT   | Metal Step Drilling | UNIBIT BLUE WALL 8PC ELECTRICIAN 1X1   | 0 24721 99917 7 | M     | 1                     | EACH                    | \$629.16      | \$358.62 | \$314.58 | \$283.12 |
| <b>IRWIN WOODBORING DRILL BITS</b>                              |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| <b>SPEEDBOR® BLUE GROOVE™ 4-3/4" Short Length Bits - Carded</b> |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| 87908                                                           | SPEEDBOR | Wood                | FLAT BIT 1/2" X 4"                     | 0 24721 87908 0 |       | 6                     | EACH                    | \$4.01        | \$2.29   | \$2.01   | \$1.80   |
| 87910                                                           | SPEEDBOR | Wood                | FLAT BIT 5/8" X 4"                     | 0 24721 87910 3 |       | 6                     | EACH                    | \$4.40        | \$2.51   | \$2.20   | \$1.98   |
| 87912                                                           | SPEEDBOR | Wood                | FLAT BIT 3/4" X 4"                     | 0 24721 87912 7 |       | 6                     | EACH                    | \$4.40        | \$2.51   | \$2.20   | \$1.98   |
| 87914                                                           | SPEEDBOR | Wood                | FLAT BIT 7/8" X 4"                     | 0 24721 87914 1 |       | 6                     | EACH                    | \$4.64        | \$2.64   | \$2.32   | \$2.09   |
| 87916                                                           | SPEEDBOR | Wood                | FLAT BIT 1" X 4"                       | 0 24721 87916 5 |       | 6                     | EACH                    | \$4.85        | \$2.76   | \$2.43   | \$2.18   |
| 87920                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/4" X 4"                   | 0 24721 87920 2 |       | 3                     | EACH                    | \$7.00        | \$3.99   | \$3.50   | \$3.15   |
| 87924                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/2" X 4"                   | 0 24721 87924 0 |       | 3                     | EACH                    | \$7.00        | \$3.99   | \$3.50   | \$3.15   |
| <b>SPEEDBOR BLUE GROOVE 6" Standard Length Bits - Carded</b>    |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| 88804                                                           | SPEEDBOR | Wood                | FLAT BIT 1/4" X 6"                     | 0 24721 20042 6 |       | 6                     | EACH                    | \$4.13        | \$2.35   | \$2.07   | \$1.86   |
| 88805                                                           | SPEEDBOR | Wood                | FLAT BIT 5/16" X 6"                    | 0 24721 20043 3 |       | 6                     | EACH                    | \$4.13        | \$2.35   | \$2.07   | \$1.86   |
| 88806                                                           | SPEEDBOR | Wood                | FLAT BIT 3/8" X 6"                     | 0 24721 20044 0 |       | 6                     | EACH                    | \$4.17        | \$2.38   | \$2.09   | \$1.88   |
| 88807                                                           | SPEEDBOR | Wood                | FLAT BIT 7/16" X 6"                    | 0 24721 20045 7 |       | 6                     | EACH                    | \$4.17        | \$2.38   | \$2.09   | \$1.88   |
| 88808                                                           | SPEEDBOR | Wood                | FLAT BIT 1/2" X 6"                     | 0 24721 20046 4 |       | 6                     | EACH                    | \$4.17        | \$2.38   | \$2.09   | \$1.88   |
| 88809                                                           | SPEEDBOR | Wood                | FLAT BIT 9/16" X 6"                    | 0 24721 20047 1 |       | 6                     | EACH                    | \$4.38        | \$2.50   | \$2.19   | \$1.97   |
| 88810                                                           | SPEEDBOR | Wood                | FLAT BIT 5/8" X 6"                     | 0 24721 20048 8 |       | 6                     | EACH                    | \$4.60        | \$2.62   | \$2.30   | \$2.07   |
| 88811                                                           | SPEEDBOR | Wood                | FLAT BIT 11/16" X 6"                   | 0 24721 20049 5 |       | 6                     | EACH                    | \$4.60        | \$2.62   | \$2.30   | \$2.07   |
| 88812                                                           | SPEEDBOR | Wood                | FLAT BIT 3/4" X 6"                     | 0 24721 20050 1 |       | 6                     | EACH                    | \$4.60        | \$2.62   | \$2.30   | \$2.07   |
| 88813                                                           | SPEEDBOR | Wood                | FLAT BIT 13/16" X 6"                   | 0 24721 20051 8 |       | 6                     | EACH                    | \$4.82        | \$2.75   | \$2.41   | \$2.17   |
| 88814                                                           | SPEEDBOR | Wood                | FLAT BIT 7/8" X 6"                     | 0 24721 20052 5 |       | 6                     | EACH                    | \$4.82        | \$2.75   | \$2.41   | \$2.17   |
| 88815                                                           | SPEEDBOR | Wood                | FLAT BIT 15/16" X 6"                   | 0 24721 20053 2 |       | 6                     | EACH                    | \$5.08        | \$2.90   | \$2.54   | \$2.29   |
| 88816                                                           | SPEEDBOR | Wood                | FLAT BIT 1" X 6"                       | 0 24721 20054 9 |       | 6                     | EACH                    | \$5.08        | \$2.90   | \$2.54   | \$2.29   |
| 88818                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/8" X 6"                   | 0 24721 20055 6 |       | 3                     | EACH                    | \$7.35        | \$4.19   | \$3.68   | \$3.31   |
| 88820                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/4" X 6"                   | 0 24721 20056 3 |       | 3                     | EACH                    | \$7.35        | \$4.19   | \$3.68   | \$3.31   |
| 88822                                                           | SPEEDBOR | Wood                | FLAT BIT 1-3/8" X 6"                   | 0 24721 20057 0 |       | 3                     | EACH                    | \$7.35        | \$4.19   | \$3.68   | \$3.31   |
| 88824                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/2" X 6"                   | 0 24721 20058 7 |       | 3                     | EACH                    | \$7.35        | \$4.19   | \$3.68   | \$3.31   |
| <b>SPEEDBOR BLUE GROOVE 6" Standard Length Bits - BULK</b>      |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| 99904                                                           | SPEEDBOR | Wood                | FLAT BIT 1/4" X 6"                     | 0 24721 99904 7 |       | 24                    | EACH                    | \$3.90        | \$2.22   | \$1.95   | \$1.76   |
| 99905                                                           | SPEEDBOR | Wood                | FLAT BIT 5/16" X 6"                    | 0 24721 99905 4 |       | 24                    | EACH                    | \$3.90        | \$2.22   | \$1.95   | \$1.76   |
| 99906                                                           | SPEEDBOR | Wood                | FLAT BIT 3/8" X 6"                     | 0 24721 99906 1 |       | 24                    | EACH                    | \$3.94        | \$2.25   | \$1.97   | \$1.77   |
| 99907                                                           | SPEEDBOR | Wood                | FLAT BIT 7/16" X 6"                    | 0 24721 99907 8 |       | 24                    | EACH                    | \$3.94        | \$2.25   | \$1.97   | \$1.77   |
| 99908                                                           | SPEEDBOR | Wood                | FLAT BIT 1/2" X 6"                     | 0 24721 99908 5 |       | 24                    | EACH                    | \$3.94        | \$2.25   | \$1.97   | \$1.77   |
| 99909                                                           | SPEEDBOR | Wood                | FLAT BIT 9/16" X 6"                    | 0 24721 99909 2 |       | 24                    | EACH                    | \$4.13        | \$2.35   | \$2.07   | \$1.86   |
| 99910                                                           | SPEEDBOR | Wood                | FLAT BIT 5/8" X 6"                     | 0 24721 99910 8 |       | 24                    | EACH                    | \$4.36        | \$2.49   | \$2.18   | \$1.96   |
| 99911                                                           | SPEEDBOR | Wood                | FLAT BIT 11/16" X 6"                   | 0 24721 99911 5 |       | 24                    | EACH                    | \$4.36        | \$2.49   | \$2.18   | \$1.96   |
| 99912                                                           | SPEEDBOR | Wood                | FLAT BIT 3/4" X 6"                     | 0 24721 99912 2 |       | 24                    | EACH                    | \$4.36        | \$2.49   | \$2.18   | \$1.96   |
| 99913                                                           | SPEEDBOR | Wood                | FLAT BIT 13/16" X 6"                   | 0 24721 99913 9 |       | 24                    | EACH                    | \$4.56        | \$2.60   | \$2.28   | \$2.05   |
| 99914                                                           | SPEEDBOR | Wood                | FLAT BIT 7/8" X 6"                     | 0 24721 99914 6 |       | 24                    | EACH                    | \$4.56        | \$2.60   | \$2.28   | \$2.05   |
| 99915                                                           | SPEEDBOR | Wood                | FLAT BIT 15/16" X 6"                   | 0 24721 99915 3 |       | 24                    | EACH                    | \$4.80        | \$2.74   | \$2.40   | \$2.16   |
| 99916                                                           | SPEEDBOR | Wood                | FLAT BIT 1" X 6"                       | 0 24721 99916 0 |       | 24                    | EACH                    | \$4.80        | \$2.74   | \$2.40   | \$2.16   |
| 99918                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/8" X 6"                   | 0 24721 99918 4 |       | 12                    | EACH                    | \$7.32        | \$4.17   | \$3.66   | \$3.29   |
| 99920                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/4" X 6"                   | 0 24721 99920 7 |       | 12                    | EACH                    | \$7.32        | \$4.17   | \$3.66   | \$3.29   |
| 99922                                                           | SPEEDBOR | Wood                | FLAT BIT 1-3/8" X 6"                   | 0 24721 99922 1 |       | 12                    | EACH                    | \$7.32        | \$4.17   | \$3.66   | \$3.29   |
| 99924                                                           | SPEEDBOR | Wood                | FLAT BIT 1-1/2" X 6"                   | 0 24721 99924 5 |       | 12                    | EACH                    | \$7.32        | \$4.17   | \$3.66   | \$3.29   |
| <b>SPEEDBOR BLUE GROOVE 16" Extra Length Bits - Carded</b>      |          |                     |                                        |                 |       |                       |                         |               |          |          |          |
| 88706                                                           | SPEEDBOR | Wood                | FLAT BIT 3/8" X 16"                    | 0 24721 88706 1 |       | 6                     | EACH                    | \$12.33       | \$7.03   | \$6.17   | \$5.55   |
| 88708                                                           | SPEEDBOR | Wood                | FLAT BIT 1/2" X 16"                    | 0 24721 88708 5 |       | 6                     | EACH                    | \$12.97       | \$7.39   | \$6.49   | \$5.84   |
| 88710                                                           | SPEEDBOR | Wood                | FLAT BIT 5/8" X 16"                    | 0 24721 88710 8 |       | 6                     | EACH                    | \$13.64       | \$7.77   | \$6.82   | \$6.14   |
| 88712                                                           | SPEEDBOR | Wood                | FLAT BIT 3/4" X 16"                    | 0 24721 88712 2 |       | 6                     | EACH                    | \$14.31       | \$8.16   | \$7.16   | \$6.44   |

| STOCK #                                                             | BRAND    | PRODUCT FAMILY | DESCRIPTION                                | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------------------------------|----------|----------------|--------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>SPEEDBOR BLUE GROOVE 16" Extra Length Bits - Carded (cont'd)</b> |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 88714                                                               | SPEEDBOR | Wood           | FLAT BIT 7/8" X 16"                        | 0 24721 88714 6 |       | 6                     | EACH                    | \$14.89       | \$8.49   | \$7.45   | \$6.70   |
| 88716                                                               | SPEEDBOR | Wood           | FLAT BIT 1" X 16"                          | 0 24721 88716 0 |       | 6                     | EACH                    | \$15.58       | \$8.88   | \$7.79   | \$7.01   |
| <b>SPEEDBOR BLUE GROOVE 16" Extra Length Bits - BULK</b>            |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 99706                                                               | SPEEDBOR | Wood           | FLAT BIT 3/8" X 16"                        | 0 24721 99706 7 |       | 24                    | EACH                    | \$11.63       | \$6.63   | \$5.82   | \$5.23   |
| 99708                                                               | SPEEDBOR | Wood           | FLAT BIT 1/2" X 16"                        | 0 24721 99708 1 |       | 24                    | EACH                    | \$12.28       | \$7.00   | \$6.14   | \$5.53   |
| 99712                                                               | SPEEDBOR | Wood           | FLAT BIT 3/4" X 16"                        | 0 24721 99712 8 |       | 24                    | EACH                    | \$13.53       | \$7.71   | \$6.77   | \$6.09   |
| 99714                                                               | SPEEDBOR | Wood           | FLAT BIT 7/8" X 16"                        | 0 24721 99714 2 |       | 24                    | EACH                    | \$14.12       | \$8.05   | \$7.06   | \$6.35   |
| 99716                                                               | SPEEDBOR | Wood           | FLAT BIT 1" X 16"                          | 0 24721 99716 6 |       | 24                    | EACH                    | \$14.71       | \$8.38   | \$7.36   | \$6.62   |
| <b>SPEEDBOR Lock-n-Load Quick Change Extensions</b>                 |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 4935703                                                             | SPEEDBOR | Wood           | 1/4" QUICK CHANGE BIT HOLDER 2.5" OAL      | 0 24721 90102 6 |       | 6                     | EACH                    | \$13.54       | \$7.72   | \$6.77   | \$6.09   |
| 4935704                                                             | SPEEDBOR | Wood           | 1/4" QUICK CHANGE BIT HOLDER 6" OAL        | 0 24721 90106 4 |       | 6                     | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 4935705                                                             | SPEEDBOR | Wood           | 1/4" QUICK CHANGE BIT HOLDER 12" OAL       | 0 24721 90112 5 |       | 6                     | EACH                    | \$16.95       | \$9.66   | \$8.48   | \$7.63   |
| 1789114                                                             | SPEEDBOR | Wood           | 12 PC CD 1/4" QC BIT HOLDER 6" OAL         | 0 24721 90106 4 |       | 12                    | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 1789115                                                             | SPEEDBOR | Wood           | 12 PC CD 1/4" QC BIT HOLDER 12" OAL        | 0 24721 90112 5 |       | 12                    | EACH                    | \$16.95       | \$9.66   | \$8.48   | \$7.63   |
| <b>SPEEDBOR QUICK CHANGE Lock-n-Load Merchandisers</b>              |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 90060                                                               | SPEEDBOR | Wood           | MERCH 10 PC LOCK-N-LOAD EXTENSIONS         | 0 24721 90060 9 | M     | 1                     | EACH                    | \$193.60      | \$110.35 | \$96.80  | \$87.12  |
| <b>SPEEDBOR Hex Shank Extensions</b>                                |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 88601                                                               | SPEEDBOR | Wood           | FLAT BIT 12" EXT                           | 0 24721 88601 9 |       | 6                     | EACH                    | \$7.60        | \$4.33   | \$3.80   | \$3.42   |
| 88702                                                               | SPEEDBOR | Wood           | FLAT BIT 6" EXT                            | 0 24721 88702 3 |       | 6                     | EACH                    | \$6.10        | \$3.48   | \$3.05   | \$2.75   |
| <b>SPEEDBOR BLUE GROOVE QUICK CHANGE Sets</b>                       |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 87950                                                               | SPEEDBOR | Wood           | 4" SHORT LENGTH FLAT BIT 3PC SET           | 0 24721 87950 9 |       | 6                     | EACH                    | \$13.26       | \$7.56   | \$6.63   | \$5.97   |
| 88885                                                               | SPEEDBOR | Wood           | FLAT BIT 5PC QC SET CLAMSHELLED            | 0 24721 88875 4 |       | 6                     | EACH                    | \$22.87       | \$13.04  | \$11.44  | \$10.29  |
| 88886                                                               | SPEEDBOR | Wood           | FLAT BIT 6PC SM SET CLAMSHELLED            | 0 24721 20060 0 |       | 6                     | EACH                    | \$27.44       | \$15.64  | \$13.72  | \$12.35  |
| 88887                                                               | SPEEDBOR | Wood           | FLAT BIT 13PC SET W/RACK                   | 0 24721 88887 7 | M     | 6                     | EACH                    | \$61.45       | \$35.03  | \$30.73  | \$27.65  |
| 88888                                                               | SPEEDBOR | Wood           | FLAT BIT 6PC SET W/RACK                    | 0 24721 88888 4 | M     | 6                     | EACH                    | \$29.00       | \$16.53  | \$14.50  | \$13.05  |
| 88894                                                               | SPEEDBOR | Wood           | FLAT BIT 13PC SET POUCHED                  | 0 24721 88894 5 |       | 6                     | EACH                    | \$58.72       | \$33.47  | \$29.36  | \$26.42  |
| 88898                                                               | SPEEDBOR | Wood           | FLAT BIT 6PC W/EXT                         | 0 24721 20059 5 |       | 6                     | EACH                    | \$37.09       | \$21.14  | \$18.55  | \$16.69  |
| 341008                                                              | SPEEDBOR | Wood           | FLAT BIT 8PC SPEEDBOR SET                  | 0 24721 06359 5 |       | 6                     | EACH                    | \$43.81       | \$24.97  | \$21.91  | \$19.71  |
| 1792761                                                             | SPEEDBOR | Wood           | 17PC SPEEDBOR BLUE GROOVE PRO SET W/CASE   | 0 2472199854 5  |       | 5                     | EACH                    | \$61.35       | \$34.97  | \$30.68  | \$27.61  |
| 1799421                                                             | SPEEDBOR | Wood           | 22PC SPEEDBOR SET W/CASE CD6               | 0 3854899622 6  |       | 5                     | EACH                    | \$76.25       | \$43.46  | \$38.13  | \$34.31  |
| 1768411                                                             | SPEEDBOR | Wood           | 4" FLAT BIT 6 PIECE PRO SET                | 0 24721 99804 0 |       | 6                     | EACH                    | \$34.83       | \$19.85  | \$17.42  | \$15.67  |
| 1764343                                                             | SPEEDBOR | Wood           | 5/8" BLUE GROOVE 4PC PACK                  | 0 24721 99997 9 |       | 6                     | PACK                    | \$13.80       | \$7.87   | \$6.90   | \$6.21   |
| 1764344                                                             | SPEEDBOR | Wood           | 3/4" BLUE GROOVE 4PC PACK                  | 0 24721 99998 6 |       | 6                     | PACK                    | \$13.80       | \$7.87   | \$6.90   | \$6.21   |
| 1764345                                                             | SPEEDBOR | Wood           | 1" BLUE GROOVE 4PC PACK                    | 0 24721 99999 3 |       | 6                     | PACK                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 1891773                                                             | SPEEDBOR | WOOD           | SPEEDBOR BG 7PC INCL EXT SLIM CASE         | 42526926730     |       | 6                     | EACH                    | \$37.13       | \$21.16  | \$18.57  | \$16.71  |
| 1891774                                                             | SPEEDBOR | WOOD           | SPEEDBOR BG 10PC SLIM CASE                 | 42526926747     |       | 6                     | EACH                    | \$38.01       | \$21.67  | \$19.01  | \$17.10  |
| 1891775                                                             | SPEEDBOR | WOOD           | SPEEDBOR BG 12PC SLIM CASE                 | 42526926754     |       | 6                     | EACH                    | \$45.07       | \$25.69  | \$22.54  | \$20.28  |
| 1891776                                                             | SPEEDBOR | WOOD           | SPEEDBOR BG 8PC SLIM CASE                  | 42526926761     |       | 6                     | EACH                    | \$34.61       | \$19.73  | \$17.31  | \$15.57  |
| 1891777                                                             | SPEEDBOR | WOOD           | SPEEDBOR BG 5PC SLIM CASE                  | 42526926778     |       | 6                     | EACH                    | \$19.68       | \$11.22  | \$9.84   | \$8.86   |
| <b>SPEEDBOR BLUE GROOVE Merchandisers</b>                           |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 88891                                                               | SPEEDBOR | Wood           | MERCH 38 PC 6" STANDARD SPADE BIT          | 0 24721 88891 4 | M     | 1                     | EACH                    | \$240.72      | \$137.21 | \$120.36 | \$108.32 |
| 90017                                                               | SPEEDBOR | Wood           | FLAT BIT 16PC DSPY                         | 0 24721 90017 3 | M     | 1                     | EACH                    | \$84.28       | \$48.04  | \$42.14  | \$37.93  |
| 90095                                                               | SPEEDBOR | Wood           | MERCH 14 PC 4" SHORT SPADE BIT             | 0 24721 90095 1 | M     | 1                     | EACH                    | \$72.60       | \$41.38  | \$36.30  | \$32.67  |
| 90097                                                               | SPEEDBOR | Wood           | MERCH 12 PC 16" EXTRA LONG SPADE BIT       | 0 24721 90097 5 | M     | 1                     | EACH                    | \$167.44      | \$95.44  | \$83.72  | \$75.35  |
| 4935677                                                             | SPEEDBOR | Wood           | WOOD DRILLING BLUE WALL 4X2                | 0 24721 99903 0 | M     | 1                     | EACH                    | \$829.23      | \$472.66 | \$414.62 | \$373.15 |
| 4935678                                                             | SPEEDBOR | Wood           | WOOD DRILLING 4X4                          | 0 24721 99902 3 | M     | 1                     | EACH                    | \$1,548.86    | \$882.85 | \$774.43 | \$696.99 |
| <b>SPEEDBOR® MAX™ 6 inch Tri-Flute Bits - Carded</b>                |          |                |                                            |                 |       |                       |                         |               |          |          |          |
| 3041015                                                             | SPEEDBOR | Wood           | 7/16" TRI FLUTE DRILL BIT SPEEDBOR MAX     | 0 24721 10343 7 |       | 3                     | EACH                    | \$8.04        | \$4.58   | \$4.02   | \$3.62   |
| 3041001                                                             | SPEEDBOR | Wood           | 1/2" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX   | 0 24721 09272 4 |       | 3                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 3041014                                                             | SPEEDBOR | Wood           | 9/16" TRI FLUTE DRILL BIT SPEEDBOR MAX     | 0 24721 10344 4 |       | 3                     | EACH                    | \$8.94        | \$5.10   | \$4.47   | \$4.02   |
| 3041002                                                             | SPEEDBOR | Wood           | 5/8" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX   | 0 24721 09273 1 |       | 3                     | EACH                    | \$9.62        | \$5.48   | \$4.81   | \$4.33   |
| 3041016                                                             | SPEEDBOR | Wood           | 11/16" TRI FLUTE DRL BIT SPEEDBOR MAX      | 0 24721 10345 1 |       | 3                     | EACH                    | \$9.96        | \$5.68   | \$4.98   | \$4.48   |
| 3041004                                                             | SPEEDBOR | Wood           | 3/4" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX   | 0 24721 09274 8 |       | 3                     | EACH                    | \$10.31       | \$5.88   | \$5.16   | \$4.64   |
| 3041017                                                             | SPEEDBOR | Wood           | 13/16" TRI FLUTE DRILL BIT SPEEDBOR MAX    | 0 24721 10346 8 |       | 3                     | EACH                    | \$10.65       | \$6.07   | \$5.33   | \$4.79   |
| 3041005                                                             | SPEEDBOR | Wood           | 7/8" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX   | 0 24721 09275 5 |       | 3                     | EACH                    | \$11.01       | \$6.28   | \$5.51   | \$4.95   |
| 3041018                                                             | SPEEDBOR | Wood           | 15/16" TRI FLUTE DRILL BIT SPEEDBOR MAX    | 0 24721 10347 5 |       | 3                     | EACH                    | \$11.70       | \$6.67   | \$5.85   | \$5.27   |
| 3041007                                                             | SPEEDBOR | Wood           | 1" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX     | 0 24721 09276 2 |       | 3                     | EACH                    | \$12.37       | \$7.05   | \$6.19   | \$5.57   |
| 3041019                                                             | SPEEDBOR | Wood           | 1-1/8" TRI FLUTE DRILL BIT SPEEDBOR MAX    | 0 24721 10348 2 |       | 3                     | EACH                    | \$13.06       | \$7.44   | \$6.53   | \$5.88   |
| 3041009                                                             | SPEEDBOR | Wood           | 1-1/4" X 6" TRI FLUTE DRL BIT SPEEDBOR MAX | 0 24721 09277 9 |       | 3                     | EACH                    | \$14.22       | \$8.11   | \$7.11   | \$6.40   |
| 3041020                                                             | SPEEDBOR | Wood           | 1-3/8" TRI FLUTE DRILL BIT SPEEDBOR MAX    | 0 24721 10349 9 |       | 3                     | EACH                    | \$14.37       | \$8.19   | \$7.19   | \$6.47   |
| 3041021                                                             | SPEEDBOR | Wood           | 1-1/2" TRI FLUTE DRILL BIT SPEEDBOR MAX    | 0 24721 10350 5 |       | 3                     | EACH                    | \$15.80       | \$9.01   | \$7.90   | \$7.11   |

| STOCK #                                                          | BRAND    | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|------------------------------------------------------------------|----------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>SPEEDBOR® MAX™ 6 inch Tri-Flute Bit SETS</b>                  |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 3041003                                                          | SPEEDBOR | Wood           | 3PC TRI FLUTE DRL BIT SB MAX 5/8_3/4_1"  | 0 24721 09278 6 |       | 6                     | EACH                    | \$25.64       | \$14.61 | \$12.82 | \$11.54 |
| 3041006                                                          | SPEEDBOR | Wood           | 6PC SET SB MAX 1/2_5/8_3/4_7/8_1_1/4"    | 0 24721 09279 3 |       | 6                     | EACH                    | \$49.86       | \$28.42 | \$24.93 | \$22.44 |
| 1801022                                                          | SPEEDBOR | Wood           | 10 PC SPEEDBOR MAX SET W/CASE            | 0 3854899661 5  |       | 5                     | EACH                    | \$72.04       | \$41.06 | \$36.02 | \$32.42 |
| <b>SPEEDBOR® MAX™ 6 inch Tri-Flute Bit BULK</b>                  |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 3041015B                                                         | SPEEDBOR | Wood           | 7/16" TRI FLUTE DRL BIT SPEEDBOR MAX BLK | 0 24721 10351 2 |       | 6                     | EACH                    | \$7.03        | \$4.01  | \$3.52  | \$3.16  |
| 3041001B                                                         | SPEEDBOR | Wood           | 1/2" X 6" TRI FLUTE DRL SPEEDBOR MAX BLK | 0 24721 09959 4 |       | 6                     | EACH                    | \$7.67        | \$4.37  | \$3.84  | \$3.45  |
| 3041014B                                                         | SPEEDBOR | Wood           | 9/16 X 6" SPEEDBOR MAX BULK              | 0 24721 09960 0 |       | 6                     | EACH                    | \$8.22        | \$4.69  | \$4.11  | \$3.70  |
| 3041002B                                                         | SPEEDBOR | Wood           | 5/8" X 6" TRI FLUTE DRL SPEEDBOR MAX BLK | 0 24721 09961 7 |       | 6                     | EACH                    | \$8.91        | \$5.08  | \$4.46  | \$4.01  |
| 3041016B                                                         | SPEEDBOR | Wood           | 11/16" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10352 9 |       | 6                     | EACH                    | \$9.26        | \$5.28  | \$4.63  | \$4.17  |
| 3041004B                                                         | SPEEDBOR | Wood           | 3/4" X 6" TRI FLUTE DRL SPEEDBOR MAX BLK | 0 24721 09962 4 |       | 6                     | EACH                    | \$9.58        | \$5.46  | \$4.79  | \$4.31  |
| 3041017B                                                         | SPEEDBOR | Wood           | 13/16" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10353 6 |       | 6                     | EACH                    | \$9.94        | \$5.67  | \$4.97  | \$4.47  |
| 3041005B                                                         | SPEEDBOR | Wood           | 7/8" X 6" TRI FLUTE DRL SPEEDBOR MAX BLK | 0 24721 09963 1 |       | 6                     | EACH                    | \$10.28       | \$5.86  | \$5.14  | \$4.63  |
| 3041018B                                                         | SPEEDBOR | Wood           | 15/16" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10354 3 |       | 6                     | EACH                    | \$10.89       | \$6.21  | \$5.45  | \$4.90  |
| 3041007B                                                         | SPEEDBOR | Wood           | 1" X 6" TRI FLUTE DRL SPEEDBOR MAX BLK   | 0 24721 09964 8 |       | 6                     | EACH                    | \$11.52       | \$6.57  | \$5.76  | \$5.18  |
| 3041019B                                                         | SPEEDBOR | Wood           | 1-1/8" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10355 0 |       | 6                     | EACH                    | \$12.16       | \$6.93  | \$6.08  | \$5.47  |
| 3041009B                                                         | SPEEDBOR | Wood           | 1-1/4" X 6" TRI FLUTE DRL SPEDBR MAX BLK | 0 24721 09965 5 |       | 6                     | EACH                    | \$13.24       | \$7.55  | \$6.62  | \$5.96  |
| 3041020B                                                         | SPEEDBOR | Wood           | 1-3/8" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10356 7 |       | 6                     | EACH                    | \$14.08       | \$8.03  | \$7.04  | \$6.34  |
| 3041021B                                                         | SPEEDBOR | Wood           | 1-1/2" TRI FLUTE DRL SPEEDBOR MAX BLK    | 0 24721 10357 4 |       | 6                     | EACH                    | \$15.35       | \$8.75  | \$7.68  | \$6.91  |
| <b>SPEEDBOR® MAX™ 4 inch short length Tri-Flute Bit - Carded</b> |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1866033                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1/2" X 4" OAL               | 0 42526 91255 9 |       | 3                     | EACH                    | \$7.83        | \$4.46  | \$3.92  | \$3.52  |
| 1866034                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 5/8" X 4" OAL               | 0 42526 91256 6 |       | 3                     | EACH                    | \$9.14        | \$5.21  | \$4.57  | \$4.11  |
| 1866035                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 3/4" X 4" OAL               | 0 42526 91257 3 |       | 3                     | EACH                    | \$9.80        | \$5.59  | \$4.90  | \$4.41  |
| 1866036                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 7/8" X 4" OAL               | 0 42526 91258 0 |       | 3                     | EACH                    | \$10.46       | \$5.96  | \$5.23  | \$4.71  |
| 1866037                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1" X 4" OAL                 | 0 42526 91259 7 |       | 3                     | EACH                    | \$11.75       | \$6.70  | \$5.88  | \$5.29  |
| 1866038                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/8" X 4" OAL             | 0 42526 91260 3 |       | 3                     | EACH                    | \$12.40       | \$7.07  | \$6.20  | \$5.58  |
| 1866039                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/4" X 4" OAL             | 0 42526 91261 0 |       | 3                     | EACH                    | \$13.06       | \$7.44  | \$6.53  | \$5.88  |
| 1877239                                                          | IRWIN    | WOOD           | SPEEDBOR MAX 4" OAL 6PC CLAM SET         | 0 42526 91676 2 |       | 6                     | EACH                    | \$26.56       | \$15.14 | \$13.28 | \$11.95 |
| 1877240                                                          | IRWIN    | WOOD           | SPEEDBOR MAX 4" OAL 5PC CLAM SET         | 0 42526 91677 9 |       | 6                     | EACH                    | \$35.94       | \$20.49 | \$17.97 | \$16.17 |
| 1877241                                                          | IRWIN    | WOOD           | SPEEDBOR MAX 4" OAL 3PC CLAM SET         | 0 42526 91678 6 |       | 6                     | EACH                    | \$45.02       | \$25.66 | \$22.51 | \$20.26 |
| 1877242                                                          | IRWIN    | WOOD           | SPEEDBOR MAX 4" OAL 6PC INC EXT CLAM SET | 0 42526 91679 3 |       | 6                     | EACH                    | \$46.92       | \$26.74 | \$23.46 | \$21.11 |
| <b>SPEEDBOR® MAX™ 12 inch long length Tri-Flute Bit - Carded</b> |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1866040                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1/2" X 12" OAL              | 0 42526 91262 7 |       | 3                     | EACH                    | \$22.26       | \$12.69 | \$11.13 | \$10.02 |
| 1866051                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 5/8" X 12" OAL              | 0 42526 91263 4 |       | 3                     | EACH                    | \$25.97       | \$14.80 | \$12.99 | \$11.69 |
| 1866052                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 3/4" X 12" OAL              | 0 42526 91264 1 |       | 3                     | EACH                    | \$27.85       | \$15.87 | \$13.93 | \$12.53 |
| 1866053                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 7/8" X 12" OAL              | 0 42526 91265 8 |       | 3                     | EACH                    | \$29.73       | \$16.95 | \$14.87 | \$13.38 |
| 1866054                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1" X 12" OAL                | 0 42526 91266 5 |       | 3                     | EACH                    | \$33.40       | \$19.04 | \$16.70 | \$15.03 |
| 1866055                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/8" X 12" OAL            | 0 42526 91267 2 |       | 3                     | EACH                    | \$35.26       | \$20.10 | \$17.63 | \$15.87 |
| 1866056                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/4" X 12" OAL            | 0 42526 91268 9 |       | 3                     | EACH                    | \$37.10       | \$21.15 | \$18.55 | \$16.70 |
| 1866057                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-3/8" X 12" OAL            | 0 42526 91269 6 |       | 3                     | EACH                    | \$38.79       | \$22.11 | \$19.40 | \$17.46 |
| <b>SPEEDBOR® MAX™ 16 inch long length Tri-Flute Bit - Carded</b> |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1866058                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1/2" X 16" OAL              | 0 42526 91270 2 |       | 3                     | EACH                    | \$24.73       | \$14.10 | \$12.37 | \$11.13 |
| 1866059                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 5/8" X 16" OAL              | 0 42526 91271 9 |       | 3                     | EACH                    | \$28.85       | \$16.44 | \$14.43 | \$12.98 |
| 1866060                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 3/4" X 16" OAL              | 0 42526 91272 6 |       | 3                     | EACH                    | \$30.94       | \$17.64 | \$15.47 | \$13.92 |
| 1866061                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 7/8" X 16" OAL              | 0 42526 91273 3 |       | 3                     | EACH                    | \$33.03       | \$18.83 | \$16.52 | \$14.86 |
| 1866062                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1" X 16" OAL                | 0 42526 91274 0 |       | 3                     | EACH                    | \$37.11       | \$21.15 | \$18.56 | \$16.70 |
| 1866063                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/8" X 16" OAL            | 0 42526 91275 7 |       | 3                     | EACH                    | \$39.17       | \$22.33 | \$19.59 | \$17.63 |
| 1866064                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/4" X 16" OAL            | 0 42526 91276 4 |       | 3                     | EACH                    | \$41.23       | \$23.50 | \$20.62 | \$18.55 |
| 1866065                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-3/8" X 16" OAL            | 0 42526 91277 1 |       | 3                     | EACH                    | \$43.10       | \$24.57 | \$21.55 | \$19.40 |
| <b>SPEEDBOR® MAX™ 16 inch long length Tri-Flute Bit - Tubed</b>  |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1866066                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1/2" X 16" OAL TUBED        | 0 42526 91278 8 |       | 1                     | EACH                    | \$24.73       | \$14.10 | \$12.37 | \$11.13 |
| 1866067                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 5/8" X 16" OAL TUBED        | 0 42526 91279 5 |       | 1                     | EACH                    | \$28.85       | \$16.44 | \$14.43 | \$12.98 |
| 1866068                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 3/4" X 16" OAL TUBED        | 0 42526 91280 1 |       | 1                     | EACH                    | \$30.94       | \$17.64 | \$15.47 | \$13.92 |
| 1866069                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 7/8" X 16" OAL TUBED        | 0 42526 91281 8 |       | 1                     | EACH                    | \$33.03       | \$18.83 | \$16.52 | \$14.86 |
| 1866070                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1" X 16" OAL TUBED          | 0 42526 91282 5 |       | 1                     | EACH                    | \$37.11       | \$21.15 | \$18.56 | \$16.70 |
| 1866071                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/8" X 16" OAL TUBED      | 0 42526 91283 2 |       | 1                     | EACH                    | \$39.17       | \$22.33 | \$19.59 | \$17.63 |
| 1866072                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/4" X 16" OAL TUBED      | 0 42526 91284 9 |       | 1                     | EACH                    | \$41.23       | \$23.50 | \$20.62 | \$18.55 |
| 1866073                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-3/8" X 16" OAL TUBED      | 0 42526 91285 6 |       | 1                     | EACH                    | \$43.10       | \$24.57 | \$21.55 | \$19.40 |
| <b>SPEEDBOR® MAX™ 24 inch long length Tri-Flute Bit - Tubed</b>  |          |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1866074                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 1/2" X 24" OAL TUBED        | 0 42526 91286 3 |       | 1                     | EACH                    | \$28.45       | \$16.22 | \$14.23 | \$12.80 |
| 1866075                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 5/8" X 24" OAL TUBED        | 0 42526 91287 0 |       | 1                     | EACH                    | \$33.18       | \$18.91 | \$16.59 | \$14.93 |
| 1866076                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 3/4 " X 24" OAL TUBED       | 0 42526 91288 7 |       | 1                     | EACH                    | \$35.58       | \$20.28 | \$17.79 | \$16.01 |
| 1866077                                                          | SPEEDBOR | WOOD           | SPEEDBOR MAX 7/8" X 24" OAL TUBED        | 0 42526 91289 4 |       | 1                     | EACH                    | \$37.98       | \$21.65 | \$18.99 | \$17.09 |

| STOCK #                                                                  | BRAND    | PRODUCT FAMILY | DESCRIPTION                              | UPC              | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------------------------------|----------|----------------|------------------------------------------|------------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>SPEEDBOR® MAX™ 24 inch long length Tri-Flute Bit - Tubed (cont'd)</b> |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 1866078                                                                  | SPEEDBOR | WOOD           | SPEEDBOR MAX 1" X 24" OAL TUBED          | 0 42526 91290 0  |       | 1                     | EACH                    | \$42.68       | \$24.33  | \$21.34  | \$19.21  |
| 1866079                                                                  | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/8" X 24" OAL TUBED      | 0 42526 91291 7  |       | 1                     | EACH                    | \$45.05       | \$25.68  | \$22.53  | \$20.27  |
| 1866080                                                                  | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-1/4" X 24" OAL TUBED      | 0 42526 91292 4  |       | 1                     | EACH                    | \$47.42       | \$27.03  | \$23.71  | \$21.34  |
| 1866081                                                                  | SPEEDBOR | WOOD           | SPEEDBOR MAX 1-3/8" X 24" OAL TUBED      | 0 42526 91293 1  |       | 1                     | EACH                    | \$49.57       | \$28.25  | \$24.79  | \$22.31  |
| <b>SPEEDBOR® MAX™ Long Length Bit Carrying Case</b>                      |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 1804140                                                                  | SPEEDBOR | WOOD           | LEVELS HARD CASE - 48"                   | 0 38548 99722 3  |       | 2                     | EACH                    | \$47.46       | \$27.05  | \$23.73  | \$21.36  |
| 1804221                                                                  | SPEEDBOR | WOOD           | LEVELS HARD CASE - 78"                   | 0 38548 99723 0  |       | 1                     | EACH                    | \$63.28       | \$36.07  | \$31.64  | \$28.48  |
| <b>SPEEDBOR® MAX™ Merchandisers</b>                                      |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 3041010M                                                                 | SPEEDBOR | Wood           | MERCH 16PC SPEEDBOR MAX 6" OAL BITS      | 0 24721 09282 3  | M     | 1                     | EACH                    | \$276.48      | \$157.59 | \$138.24 | \$124.42 |
| 3041022M                                                                 | SPEEDBOR | Wood           | MERCH 42PC SPEEDBOR MAX 6" OAL BITS+SETS | 0 24721 10589 9  | M     | 1                     | EACH                    | \$473.47      | \$269.88 | \$236.74 | \$213.06 |
| 1877234                                                                  | IRWIN    | WOOD           | MERCH 14PC SPEEDBOR MAX 4" OAL           | 0 42526 91673 1  | M     | 1                     | EACH                    | \$148.88      | \$84.86  | \$74.44  | \$67.00  |
| 1877235                                                                  | IRWIN    | WOOD           | MERCH 14PC SPEEDBOR MAX 12" INSTALLER    | 0 42526 91674 8  | M     | 1                     | EACH                    | \$430.20      | \$245.21 | \$215.10 | \$193.59 |
| 1877236                                                                  | IRWIN    | WOOD           | MERCH 14PC SPEEDBOR MAX 16" INSTALLER    | 0 42526 91675 5  | M     | 1                     | EACH                    | \$478.00      | \$272.46 | \$239.00 | \$215.10 |
| <b>Clean Cutting Spurred AUGERS (I-100™ series)</b>                      |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 49904                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1/4" X 7-1/2"             | 0 24721 10005 4  |       | 1                     | EACH                    | \$15.14       | \$8.63   | \$7.57   | \$6.81   |
| 49905                                                                    | IRWIN    | Wood           | AUGR BIT I-100 5/16" X 7-1/2"            | 0 24721 10006 1  |       | 1                     | EACH                    | \$15.14       | \$8.63   | \$7.57   | \$6.81   |
| 49906                                                                    | IRWIN    | Wood           | AUGR BIT I-100 3/8" X 7-1/2"             | 0 24721 10007 8  |       | 1                     | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 49907                                                                    | IRWIN    | Wood           | AUGR BIT I-100 7/16" X 7-1/2"            | 0 24721 10008 5  |       | 1                     | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 49908                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1/2" X 7-1/2"             | 0 24721 10009 2  |       | 1                     | EACH                    | \$15.37       | \$8.76   | \$7.69   | \$6.92   |
| 49909                                                                    | IRWIN    | Wood           | AUGR BIT I-100 9/16" X 7-1/2"            | 0 24721 10010 8  |       | 1                     | EACH                    | \$15.37       | \$8.76   | \$7.69   | \$6.92   |
| 49910                                                                    | IRWIN    | Wood           | AUGR BIT I-100 5/8" X 7-1/2"             | 0 24721 10011 5  |       | 1                     | EACH                    | \$15.43       | \$8.80   | \$7.72   | \$6.94   |
| 49911                                                                    | IRWIN    | Wood           | AUGR BIT I-100 11/16" X 7-1/2"           | 0 24721 10012 2  |       | 1                     | EACH                    | \$15.95       | \$9.09   | \$7.98   | \$7.18   |
| 49912                                                                    | IRWIN    | Wood           | AUGR BIT I-100 3/4" X 7-1/2"             | 0 24721 10013 9  |       | 1                     | EACH                    | \$16.57       | \$9.44   | \$8.29   | \$7.46   |
| 49913                                                                    | IRWIN    | Wood           | AUGR BIT I-100 13/16" X 7-1/2"           | 0 24721 10014 6  |       | 1                     | EACH                    | \$18.32       | \$10.44  | \$9.16   | \$8.24   |
| 49914                                                                    | IRWIN    | Wood           | AUGR BIT I-100 7/8" X 7-1/2"             | 0 24721 10015 3  |       | 1                     | EACH                    | \$19.01       | \$10.84  | \$9.51   | \$8.55   |
| 49915                                                                    | IRWIN    | Wood           | AUGR BIT I-100 15/16" X 9-1/2"           | 0 24721 10016 0  |       | 1                     | EACH                    | \$19.91       | \$11.35  | \$9.96   | \$8.96   |
| 49916                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1" X 9-1/2"               | 0 24721 10017 7  |       | 1                     | EACH                    | \$20.50       | \$11.69  | \$10.25  | \$9.23   |
| 49918                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1-1/8" X 9-1/2"           | 0 24721 49918 9  |       | 1                     | EACH                    | \$25.76       | \$14.68  | \$12.88  | \$11.59  |
| 49920                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1-1/4" X 9-1/2"           | 0 24721 49920 2  |       | 1                     | EACH                    | \$28.10       | \$16.02  | \$14.05  | \$12.65  |
| 49922                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1-3/8" X 9-1/2"           | 0 24721 49922 6  |       | 1                     | EACH                    | \$31.17       | \$17.77  | \$15.59  | \$14.03  |
| 49924                                                                    | IRWIN    | Wood           | AUGR BIT I-100 1-1/2" X 9-1/2"           | 0 24721 49924 0  |       | 1                     | EACH                    | \$34.41       | \$19.61  | \$17.21  | \$15.48  |
| <b>Clean Cutting Spurred AUGERS (I-100™ series) SETS</b>                 |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 49998                                                                    | IRWIN    | Wood           | AUGR BIT I-100 6PC SET                   | 0 24721 10031 3  |       | 1                     | EACH                    | \$98.23       | \$55.99  | \$49.12  | \$44.20  |
| 49999                                                                    | IRWIN    | Wood           | AUGR BIT I-100 3PC SET CONTAINS 1/4"     | 0 24721 10030 6  |       | 6                     | EACH                    | \$45.74       | \$26.07  | \$22.87  | \$20.58  |
| <b>Nail Cutting Ship Augers w WeldTec, 17" Overall Length - Tubed</b>    |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 3043004                                                                  | IRWIN    | Wood           | AUGR BIT 3/8" X 17" WELDTec SHIP- TUBED  | 0 24721 10545 5  |       | 1                     | EACH                    | \$33.68       | \$19.20  | \$16.84  | \$15.16  |
| 4935570                                                                  | IRWIN    | Wood           | 7/16" WELDTec SHIP AUGER- TUBED          | 0 24721 99960 3  |       | 1                     | EACH                    | \$34.28       | \$19.54  | \$17.14  | \$15.43  |
| 3043005                                                                  | IRWIN    | Wood           | AUGR BIT 1/2" X 17" WELDTec SHIP- TUBED  | 0 24721 10546 2  |       | 1                     | EACH                    | \$34.76       | \$19.81  | \$17.38  | \$15.64  |
| 3043006                                                                  | IRWIN    | Wood           | AUGR BIT 9/16" X 17" WELDTec SHIP-TUBED  | 0 24721 10547 9  |       | 1                     | EACH                    | \$36.46       | \$20.78  | \$18.23  | \$16.41  |
| 3043007                                                                  | IRWIN    | Wood           | AUGR BIT 5/8" X 17" WELDTec SHIP- TUBED  | 0 24721 10548 6  |       | 1                     | EACH                    | \$37.16       | \$21.18  | \$18.58  | \$16.72  |
| 3043008                                                                  | IRWIN    | Wood           | AUGR BIT 11/16" X 17" WELDTec SHIP-TUBED | 0 24721 10549 3  |       | 1                     | EACH                    | \$40.31       | \$22.98  | \$20.16  | \$18.14  |
| 3043009                                                                  | IRWIN    | Wood           | AUGR BIT 3/4" X 17" WELDTec SHIP- TUBED  | 0 24721 10550 9  |       | 1                     | EACH                    | \$41.60       | \$23.71  | \$20.80  | \$18.72  |
| 3043010                                                                  | IRWIN    | Wood           | AUGR BIT 13/16" X 17" WELDTec SHIP-TUBED | 0 24721 10551 6  |       | 1                     | EACH                    | \$43.60       | \$24.85  | \$21.80  | \$19.62  |
| 3043011                                                                  | IRWIN    | Wood           | AUGR BIT 7/8" X 17" WELDTec SHIP- TUBED  | 0 24721 10552 3  |       | 1                     | EACH                    | \$46.33       | \$26.41  | \$23.17  | \$20.85  |
| 3043012                                                                  | IRWIN    | Wood           | AUGR BIT 15/16" X 17" WELDTec SHIP-TUBED | 0 24721 10553 0  |       | 1                     | EACH                    | \$47.62       | \$27.14  | \$23.81  | \$21.43  |
| 3043013                                                                  | IRWIN    | Wood           | AUGR BIT 1" X 17" WELDTec SHIP- TUBED    | 0 24721 10554 7  |       | 1                     | EACH                    | \$49.64       | \$28.29  | \$24.82  | \$22.34  |
| 4935572                                                                  | IRWIN    | Wood           | 1-1/16" WELDTec SHIP AUGER- TUBED        | 0 24721 999962 7 |       | 1                     | EACH                    | \$58.53       | \$33.36  | \$29.27  | \$26.34  |
| 3043014                                                                  | IRWIN    | Wood           | AUGR BIT 1-1/8" X 17" WELDTec SHIP-TUBED | 0 24721 10555 4  |       | 1                     | EACH                    | \$60.86       | \$34.69  | \$30.43  | \$27.39  |
| 3043015                                                                  | IRWIN    | Wood           | AUGR BIT 1-1/4" X 17" WELDTec SHIP-TUBED | 0 24721 10556 1  |       | 1                     | EACH                    | \$70.08       | \$39.95  | \$35.04  | \$31.54  |
| 4935574                                                                  | IRWIN    | Wood           | 1-3/8" WELDTec SHIP AUGER- TUBED         | 0 24721 999964 1 |       | 1                     | EACH                    | \$80.66       | \$45.98  | \$40.33  | \$36.30  |
| 3043016                                                                  | IRWIN    | Wood           | AUGR BIT 1-1/2" X 17" WELDTec SHIP-TUBED | 0 24721 10557 8  |       | 1                     | EACH                    | \$85.19       | \$48.56  | \$42.60  | \$38.34  |
| <b>Nail Cutting Ship Augers w WeldTec, 17" Overall Length - BULK</b>     |          |                |                                          |                  |       |                       |                         |               |          |          |          |
| 3043004B                                                                 | IRWIN    | Wood           | AUGR BIT 3/8" X 17" WELDTec SHIP- BULK   | 0 24721 10560 8  |       | 6                     | EACH                    | \$32.10       | \$18.30  | \$16.05  | \$14.45  |
| 4935571                                                                  | IRWIN    | Wood           | 7/16" WELDTec SHIP AUGER - BULK          | 0 24721 99961 0  |       | 6                     | EACH                    | \$32.59       | \$18.58  | \$16.30  | \$14.67  |
| 3043005B                                                                 | IRWIN    | Wood           | AUGR BIT 1/2" X 17" WELDTec SHIP- BULK   | 0 24721 10561 5  |       | 6                     | EACH                    | \$33.06       | \$18.84  | \$16.53  | \$14.88  |
| 3043006B                                                                 | IRWIN    | Wood           | AUGR BIT 9/16" X 17" WELDTec SHIP- BULK  | 0 24721 10562 2  |       | 6                     | EACH                    | \$34.62       | \$19.73  | \$17.31  | \$15.58  |
| 3043007B                                                                 | IRWIN    | Wood           | AUGR BIT 5/8" X 17" WELDTec SHIP- BULK   | 0 24721 10563 9  |       | 6                     | EACH                    | \$35.29       | \$20.12  | \$17.65  | \$15.88  |
| 3043008B                                                                 | IRWIN    | Wood           | AUGR BIT 11/16" X 17" WELDTec SHIP-BULK  | 0 24721 10564 6  |       | 6                     | EACH                    | \$38.30       | \$21.83  | \$19.15  | \$17.24  |
| 3043009B                                                                 | IRWIN    | Wood           | AUGR BIT 3/4" X 17" WELDTec SHIP- BULK   | 0 24721 10565 3  |       | 6                     | EACH                    | \$39.52       | \$22.53  | \$19.76  | \$17.78  |
| 3043010B                                                                 | IRWIN    | Wood           | AUGR BIT 13/16" X 17" WELDTec SHIP-BULK  | 0 24721 10566 0  |       | 6                     | EACH                    | \$41.44       | \$23.62  | \$20.72  | \$18.65  |
| 3043011B                                                                 | IRWIN    | Wood           | AUGR BIT 7/8" X 17" WELDTec SHIP- BULK   | 0 24721 10567 7  |       | 6                     | EACH                    | \$44.05       | \$25.11  | \$22.03  | \$19.82  |
| 3043012B                                                                 | IRWIN    | Wood           | AUGR BIT 15/16" X 17" WELDTec SHIP-BULK  | 0 24721 10568 4  |       | 6                     | EACH                    | \$45.22       | \$25.78  | \$22.61  | \$20.35  |

| STOCK #                                                                       | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-------------------------------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Nail Cutting Ship Augers w WeldTec, 17" Overall Length - BULK (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 3043013B                                                                      | IRWIN | Wood           | AUGR BIT 1" X 17" WELDTEC SHIP-BULK      | 0 24721 10569 1 |       | 6                     | EACH                    | \$47.15       | \$26.88  | \$23.58  | \$21.22  |
| 4935573                                                                       | IRWIN | Wood           | 1-1/16" WELDTEC SHIP AUGER - BULK        | 0 24721 99963 4 |       | 3                     | EACH                    | \$55.61       | \$31.70  | \$27.81  | \$25.02  |
| 3043014B                                                                      | IRWIN | Wood           | AUGR BIT 1-1/8" X 17" WELDTEC SHIP-BULK  | 0 24721 10570 7 |       | 3                     | EACH                    | \$57.84       | \$32.97  | \$28.92  | \$26.03  |
| 3043015B                                                                      | IRWIN | Wood           | AUGR BIT 1-1/4" X 17" WELDTEC SHIP-BULK  | 0 24721 10571 4 |       | 3                     | EACH                    | \$66.59       | \$37.96  | \$33.30  | \$29.97  |
| 4935575                                                                       | IRWIN | Wood           | 1-3/8" WELDTEC SHIP AUGER - BULK         | 0 24721 99995 8 |       | 3                     | EACH                    | \$76.63       | \$43.68  | \$38.32  | \$34.48  |
| 3043016B                                                                      | IRWIN | Wood           | AUGR BIT 1-1/2" X 17" WELDTEC SHIP-BULK  | 0 24721 10572 1 |       | 3                     | EACH                    | \$80.93       | \$46.13  | \$40.47  | \$36.42  |
| 1773957                                                                       | IRWIN | Wood           | 1-5/8" X 17" WELDTEC SHIP AUGER - BULK   | 0 24721 99851 4 |       | 2                     | EACH                    | \$89.84       | \$51.21  | \$44.92  | \$40.43  |
| 1773958                                                                       | IRWIN | Wood           | 1-3/4" X 17" WELDTEC SHIP AUGER - BULK   | 0 24721 99852 1 |       | 2                     | EACH                    | \$118.17      | \$67.36  | \$59.09  | \$53.18  |
| 1773959                                                                       | IRWIN | Wood           | 2" X 17" WELDTEC SHIP AUGER - BULK       | 0 24721 99853 8 |       | 2                     | EACH                    | \$118.17      | \$67.36  | \$59.09  | \$53.18  |
| <b>Nail Cutting Augers with WeldTec, 7-1/2" Overall Length, 5" Twist</b>      |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 1779135                                                                       | IRWIN | Wood           | 3/8" X 7.5" WELDTEC SHIP AUGER - TUBED   | 0 24721 99636 7 |       | 1                     | EACH                    | \$22.30       | \$12.71  | \$11.15  | \$10.04  |
| 1779136                                                                       | IRWIN | Wood           | 7/16" X 7.5" WELDTEC SHIP AUGER- TUBED   | 0 24721 99637 4 |       | 1                     | EACH                    | \$22.60       | \$12.88  | \$11.30  | \$10.17  |
| 1779137                                                                       | IRWIN | Wood           | 1/2" X 7.5" WELDTEC SHIP AUGER - TUBED   | 0 24721 99638 1 |       | 1                     | EACH                    | \$23.75       | \$13.54  | \$11.88  | \$10.69  |
| 1779138                                                                       | IRWIN | Wood           | 9/16" X 7.5" WELDTEC SHIP AUGER - TUBED  | 0 24721 99639 8 |       | 1                     | EACH                    | \$25.01       | \$14.26  | \$12.51  | \$11.25  |
| 1779139                                                                       | IRWIN | Wood           | 5/8" X 7.5" WELDTEC SHIP AUGER - TUBED   | 0 24721 42410 5 |       | 1                     | EACH                    | \$26.33       | \$15.01  | \$13.17  | \$11.85  |
| 1779140                                                                       | IRWIN | Wood           | 11/16" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 42411 2 |       | 1                     | EACH                    | \$29.15       | \$16.62  | \$14.58  | \$13.12  |
| 1779341                                                                       | IRWIN | Wood           | 3/4" X 7.5" WELDTEC SHIP AUGER - TUBED   | 0 24721 42412 9 |       | 1                     | EACH                    | \$30.05       | \$17.13  | \$15.03  | \$13.52  |
| 1779342                                                                       | IRWIN | Wood           | 13/16" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 42413 6 |       | 1                     | EACH                    | \$31.50       | \$17.96  | \$15.75  | \$14.18  |
| 1779343                                                                       | IRWIN | Wood           | 7/8" X 7.5" WELDTEC SHIP AUGER - TUBED   | 0 24721 42414 3 |       | 1                     | EACH                    | \$33.50       | \$19.10  | \$16.75  | \$15.08  |
| 1779344                                                                       | IRWIN | Wood           | 15/16" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 99645 9 |       | 1                     | EACH                    | \$34.86       | \$19.87  | \$17.43  | \$15.69  |
| 1779345                                                                       | IRWIN | Wood           | 1" X 7.5" WELDTEC SHIP AUGER - TUBED     | 0 24721 42416 7 |       | 1                     | EACH                    | \$35.82       | \$20.42  | \$17.91  | \$16.12  |
| 1779346                                                                       | IRWIN | Wood           | 1-1/16" X 7.5" WELDTEC SHIP AUGER- TUBED | 0 24721 99647 3 |       | 1                     | EACH                    | \$38.85       | \$22.14  | \$19.43  | \$17.48  |
| 1779347                                                                       | IRWIN | Wood           | 1-1/8" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 42418 1 |       | 1                     | EACH                    | \$41.46       | \$23.63  | \$20.73  | \$18.66  |
| 1779348                                                                       | IRWIN | Wood           | 1-1/4" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 42420 4 |       | 1                     | EACH                    | \$49.94       | \$28.47  | \$24.97  | \$22.47  |
| 1779349                                                                       | IRWIN | Wood           | 1-3/8" X 7.5" WELDTEC SHIP AUGER- TUBED  | 0 24721 99650 3 |       | 1                     | EACH                    | \$56.58       | \$32.25  | \$28.29  | \$25.46  |
| 1779350                                                                       | IRWIN | Wood           | 1-1/2" X 7.5" WELDTEC SHIP AUGER - TUBED | 0 24721 99651 0 |       | 1                     | EACH                    | \$62.47       | \$35.61  | \$31.24  | \$28.11  |
| 47406                                                                         | IRWIN | WOOD           | AUGR BIT 3/8" X 17" SHIPW/QC HEX SHK     | 0 24721 10047 4 |       | 1                     | EACH                    | \$26.95       | \$15.36  | \$13.48  | \$12.13  |
| 47407                                                                         | IRWIN | WOOD           | AUGR BIT 7/16" X 17" SHIPW/QC HEX SHK    | 0 24721 10048 1 |       | 1                     | EACH                    | \$27.42       | \$15.63  | \$13.71  | \$12.34  |
| 47408                                                                         | IRWIN | WOOD           | AUGR BIT 1/2" X 17" SHIPW/QC HEX SHK     | 0 24721 10049 8 |       | 1                     | EACH                    | \$27.80       | \$15.85  | \$13.90  | \$12.51  |
| 47409                                                                         | IRWIN | WOOD           | AUGR BIT 9/16" X 17" SHIPW/QC HEX SHK    | 0 24721 10050 4 |       | 1                     | EACH                    | \$29.17       | \$16.63  | \$14.59  | \$13.13  |
| 47410                                                                         | IRWIN | WOOD           | AUGR BIT 5/8" X 17" SHIPW/QC HEX SHK     | 0 24721 10051 1 |       | 1                     | EACH                    | \$29.73       | \$16.95  | \$14.87  | \$13.38  |
| 47411                                                                         | IRWIN | WOOD           | AUGR BIT 11/16" X 17" SHIPW/QC HEX SHK   | 0 24721 10052 8 |       | 1                     | EACH                    | \$32.25       | \$18.38  | \$16.13  | \$14.51  |
| 47412                                                                         | IRWIN | WOOD           | AUGR BIT 3/4" X 17" SHIPW/QC HEX SHK     | 0 24721 10053 5 |       | 1                     | EACH                    | \$33.28       | \$18.97  | \$16.64  | \$14.98  |
| 47413                                                                         | IRWIN | WOOD           | AUGR BIT 13/16" X 17" SHIPW/QC HEX SHK   | 0 24721 10054 2 |       | 1                     | EACH                    | \$34.88       | \$19.88  | \$17.44  | \$15.70  |
| 47414                                                                         | IRWIN | WOOD           | AUGR BIT 7/8" X 17" SHIPW/QC HEX + SM"   | 0 24721 10055 9 |       | 1                     | EACH                    | \$37.06       | \$21.12  | \$18.53  | \$16.68  |
| 47415                                                                         | IRWIN | WOOD           | AUGR BIT 15/16" X 17" SHIPW/QC HEX SHK   | 0 24721 10056 6 |       | 1                     | EACH                    | \$38.10       | \$21.72  | \$19.05  | \$17.15  |
| 47416                                                                         | IRWIN | WOOD           | AUGR BIT 1" X 17" SHIPW/QC HEX SHK       | 0 24721 10057 3 |       | 1                     | EACH                    | \$39.71       | \$22.63  | \$19.86  | \$17.87  |
| 47417                                                                         | IRWIN | WOOD           | AUGR BIT 1-1/16" X 17" SHIPW/QC HEX SHK  | 0 24721 47417 9 |       | 1                     | EACH                    | \$46.83       | \$26.69  | \$23.42  | \$21.07  |
| 47418                                                                         | IRWIN | WOOD           | AUGR BIT 1-1/8" X 17" SHIPW/QC HEX SHK   | 0 24721 10059 7 |       | 1                     | EACH                    | \$48.68       | \$27.75  | \$24.34  | \$21.91  |
| 47420                                                                         | IRWIN | WOOD           | AUGR BIT 1-1/4" X 17" SHIPW/QC HEX SHK   | 0 24721 10061 0 |       | 1                     | EACH                    | \$56.06       | \$31.95  | \$28.03  | \$25.23  |
| 47422                                                                         | IRWIN | WOOD           | AUGR BIT 1-3/8" X 17" SHIPW/QC HEX SHK   | 0 24721 10063 4 |       | 1                     | EACH                    | \$64.53       | \$36.78  | \$32.27  | \$29.04  |
| 47424                                                                         | IRWIN | WOOD           | AUGR BIT 1-1/2" X 17" SHIPW/QC HEX SHK   | 0 24721 10064 1 |       | 1                     | EACH                    | \$68.15       | \$38.85  | \$34.08  | \$30.67  |
| <b>Ship Auger Merchandisers</b>                                               |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 65558                                                                         | IRWIN | Wood           | MERCH 16 PC 7.5" WELDTEC SHIP AUGER      | 0 24721 65558 5 | M     | 1                     | EACH                    | \$274.18      | \$156.28 | \$137.09 | \$123.38 |
| 90076                                                                         | IRWIN | Wood           | MERCH 13 PC SINGLE SPUR SHORT AUGERS     | 0 24721 90076 0 | M     | 1                     | EACH                    | \$217.23      | \$123.82 | \$108.62 | \$97.75  |
| 4935189                                                                       | IRWIN | Wood           | MERCH 6 PC 17" WELDTEC SHIP AUGER        | 0 24721 10968 2 | M     | 1                     | EACH                    | \$243.17      | \$138.61 | \$121.59 | \$109.43 |
| 1774765                                                                       | IRWIN | Wood           | 19 PIECE WELDTEC SHIP AUGER BLUE WALL    | 0 24721 99864 4 | M     | 1                     | EACH                    | \$923.42      | \$526.35 | \$461.71 | \$415.54 |
| <b>Power Pole Augers</b>                                                      |       |                |                                          |                 |       |                       |                         |               |          |          |          |
| 46809                                                                         | IRWIN | Wood           | AUGR BIT 9/16" X 17" POLE                | 0 24721 46809 3 |       | 6                     | EACH                    | \$39.69       | \$22.62  | \$19.85  | \$17.86  |
| 46810                                                                         | IRWIN | Wood           | AUGR BIT 5/8" X 17" POLE                 | 0 24721 46810 9 |       | 6                     | EACH                    | \$40.06       | \$22.83  | \$20.03  | \$18.03  |
| 46811                                                                         | IRWIN | Wood           | AUGR BIT 11/16" X 17" POLE               | 0 24721 46811 6 |       | 6                     | EACH                    | \$41.97       | \$23.92  | \$20.99  | \$18.89  |
| 46812                                                                         | IRWIN | Wood           | AUGR BIT 3/4" X 17" POLE                 | 0 24721 46812 3 |       | 6                     | EACH                    | \$42.98       | \$24.50  | \$21.49  | \$19.34  |
| 46813                                                                         | IRWIN | Wood           | AUGR BIT 13/16" X 17" POLE               | 0 24721 46813 0 |       | 6                     | EACH                    | \$46.82       | \$26.69  | \$23.41  | \$21.07  |
| 46909                                                                         | IRWIN | Wood           | AUGR BIT 9/16" X 23" POLE                | 0 24721 46909 0 |       | 6                     | EACH                    | \$57.63       | \$32.85  | \$28.82  | \$25.93  |
| 46910                                                                         | IRWIN | Wood           | AUGR BIT 5/8" X 23" POLE                 | 0 24721 46910 6 |       | 6                     | EACH                    | \$58.39       | \$33.28  | \$29.20  | \$26.28  |
| 46911                                                                         | IRWIN | Wood           | AUGR BIT 11/16" X 23" POLE               | 0 24721 46911 3 |       | 6                     | EACH                    | \$59.58       | \$33.96  | \$29.79  | \$26.81  |
| 46912                                                                         | IRWIN | Wood           | AUGR BIT 3/4" X 23" POLE                 | 0 24721 46912 0 |       | 6                     | EACH                    | \$64.67       | \$36.86  | \$32.34  | \$29.10  |
| 46913ZR                                                                       | IRWIN | Wood           | AUGR BIT 13/16" X 23" POLE               | 0 24721 46913 7 |       | 6                     | EACH                    | \$67.06       | \$38.22  | \$33.53  | \$30.18  |
| 46914ZR                                                                       | IRWIN | Wood           | AUGR BIT 7/8" X 23" POLE                 | 0 24721 46914 4 |       | 6                     | EACH                    | \$68.78       | \$39.20  | \$34.39  | \$30.95  |
| 46915ZR                                                                       | IRWIN | Wood           | AUGR BIT 15/16" X 23" POLE               | 0 24721 46915 1 |       | 3                     | EACH                    | \$74.45       | \$42.44  | \$37.23  | \$33.50  |
| 47009                                                                         | IRWIN | Wood           | AUGR BIT 9/16" X 29" POLE                | 0 24721 47009 6 |       | 6                     | EACH                    | \$79.78       | \$45.47  | \$39.89  | \$35.90  |
| 47010                                                                         | IRWIN | Wood           | AUGR BIT 5/8" X 29" POLE                 | 0 24721 47010 2 |       | 6                     | EACH                    | \$82.13       | \$46.81  | \$41.07  | \$36.96  |
| 47011                                                                         | IRWIN | Wood           | AUGR BIT 11/16" X 29" POLE               | 0 24721 47011 9 |       | 6                     | EACH                    | \$85.73       | \$48.87  | \$42.87  | \$38.58  |

| STOCK #                                                   | BRAND | PRODUCT FAMILY | DESCRIPTION                        | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%   |
|-----------------------------------------------------------|-------|----------------|------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|---------|
| <b>Power Pole Augers (cont'd)</b>                         |       |                |                                    |                 |       |                       |                         |               |          |          |         |
| 47012                                                     | IRWIN | Wood           | AUGR BIT 3/4" X 29" POLE           | 0 24721 47012 6 |       | 6                     | EACH                    | \$88.23       | \$50.29  | \$44.12  | \$39.70 |
| 47013                                                     | IRWIN | Wood           | AUGR BIT 13/16" X 29" POLE         | 0 24721 47013 3 |       | 6                     | EACH                    | \$92.80       | \$52.90  | \$46.40  | \$41.76 |
| 47014                                                     | IRWIN | Wood           | AUGR BIT 7/8" X 29" POLE           | 0 24721 47014 0 |       | 6                     | EACH                    | \$95.17       | \$54.25  | \$47.59  | \$42.83 |
| 47015                                                     | IRWIN | Wood           | AUGR BIT 15/16" X 29" POLE         | 0 24721 47015 7 |       | 3                     | EACH                    | \$103.03      | \$58.73  | \$51.52  | \$46.36 |
| 47016                                                     | IRWIN | Wood           | AUGR BIT 1" X 29" POLE             | 0 24721 47016 4 |       | 3                     | EACH                    | \$106.54      | \$60.73  | \$53.27  | \$47.94 |
| 47017                                                     | IRWIN | Wood           | AUGR BIT 1-1/16" X 29" POLE        | 0 24721 47017 1 |       | 3                     | EACH                    | \$117.82      | \$67.16  | \$58.91  | \$53.02 |
| <b>18" Auger Bit Extensions</b>                           |       |                |                                    |                 |       |                       |                         |               |          |          |         |
| 43805                                                     | IRWIN | Wood           | AUGR BIT 5/16" HEX 18" EXT"        | 0 24721 43805 8 |       | 1                     | EACH                    | \$26.96       | \$15.37  | \$13.48  | \$12.13 |
| <b>Machine Auger Bits -- 62R Series, 1/2" Round Shank</b> |       |                |                                    |                 |       |                       |                         |               |          |          |         |
| 45307                                                     | IRWIN | Wood           | AUGR BIT 7/16" X 8" MACH           | 0 24721 45307 5 |       | 6                     | EACH                    | \$33.51       | \$19.10  | \$16.76  | \$15.08 |
| 45308ZR                                                   | IRWIN | Wood           | AUGR BIT 1/2" X 8" MACH            | 0 24721 45308 2 |       | 6                     | EACH                    | \$33.62       | \$19.16  | \$16.81  | \$15.13 |
| 45309ZR                                                   | IRWIN | Wood           | AUGR BIT 9/16" X 8" MACH           | 0 24721 45309 9 |       | 6                     | EACH                    | \$33.73       | \$19.23  | \$16.87  | \$15.18 |
| 45311                                                     | IRWIN | Wood           | AUGR BIT 11/16" X 8" MACH          | 0 24721 45311 2 |       | 6                     | EACH                    | \$34.04       | \$19.40  | \$17.02  | \$15.32 |
| 45312ZR                                                   | IRWIN | Wood           | AUGR BIT 3/4" X 8" MACH            | 0 24721 45312 9 |       | 6                     | EACH                    | \$34.19       | \$19.49  | \$17.10  | \$15.39 |
| 45313                                                     | IRWIN | Wood           | AUGR BIT 13/16" X 8" MACH          | 0 24721 45313 6 |       | 6                     | EACH                    | \$34.34       | \$19.57  | \$17.17  | \$15.45 |
| 45314                                                     | IRWIN | Wood           | AUGR BIT 7/8" X 8" MACH            | 0 24721 45314 3 |       | 6                     | EACH                    | \$34.46       | \$19.64  | \$17.23  | \$15.51 |
| 45316                                                     | IRWIN | Wood           | AUGR BIT 1" X 8" MACH              | 0 24721 45316 7 |       | 6                     | EACH                    | \$34.67       | \$19.76  | \$17.34  | \$15.60 |
| 45406ZR                                                   | IRWIN | Wood           | AUGR BIT 3/8" X 10" MACH           | 0 24721 45406 5 |       | 6                     | EACH                    | \$37.54       | \$21.40  | \$18.77  | \$16.89 |
| 45407                                                     | IRWIN | Wood           | AUGR BIT 7/16" X 10" MACH          | 0 24721 45407 2 |       | 6                     | EACH                    | \$38.12       | \$21.73  | \$19.06  | \$17.15 |
| 45409                                                     | IRWIN | Wood           | AUGR BIT 9/16" X 10" MACH          | 0 24721 45409 6 |       | 6                     | EACH                    | \$38.96       | \$22.21  | \$19.48  | \$17.53 |
| 45411                                                     | IRWIN | Wood           | AUGR BIT 11/16" X 10" MACH         | 0 24721 45411 9 |       | 6                     | EACH                    | \$39.50       | \$22.52  | \$19.75  | \$17.78 |
| 45412                                                     | IRWIN | Wood           | AUGR BIT 3/4"X10" MACH             | 0 24721 45412 6 |       | 6                     | EACH                    | \$41.02       | \$23.38  | \$20.51  | \$18.46 |
| 45513                                                     | IRWIN | Wood           | AUGR BIT 13/16" MACH 10TW 1/2" SHK | 0 24721 45513 0 |       | 6                     | EACH                    | \$44.78       | \$25.52  | \$22.39  | \$20.15 |
| 45516                                                     | IRWIN | Wood           | AUGR BIT 1" X 12" MACH             | 0 24721 45516 1 |       | 6                     | EACH                    | \$45.19       | \$25.76  | \$22.60  | \$20.34 |
| 45606                                                     | IRWIN | Wood           | AUGR BIT 3/8"X14" MACH             | 0 24721 45606 9 |       | 6                     | EACH                    | \$44.60       | \$25.42  | \$22.30  | \$20.07 |
| 45608                                                     | IRWIN | Wood           | AUGR BIT 1/2"X14" MACH             | 0 24721 45608 3 |       | 6                     | EACH                    | \$44.78       | \$25.52  | \$22.39  | \$20.15 |
| 45611                                                     | IRWIN | Wood           | AUGR BIT 11/16"X14" MACH           | 0 24721 45611 3 |       | 6                     | EACH                    | \$45.21       | \$25.77  | \$22.61  | \$20.34 |
| 45612                                                     | IRWIN | Wood           | AUGR BIT 3/4"X14" MACH             | 0 24721 45612 0 |       | 6                     | EACH                    | \$45.46       | \$25.91  | \$22.73  | \$20.46 |
| 45613                                                     | IRWIN | Wood           | AUGR BIT 13/16"X14" MACH           | 0 24721 45613 7 |       | 6                     | EACH                    | \$45.83       | \$26.12  | \$22.92  | \$20.62 |
| 45614                                                     | IRWIN | Wood           | AUGR BIT 7/8"X14" MACH             | 0 24721 45614 4 |       | 6                     | EACH                    | \$45.93       | \$26.18  | \$22.97  | \$20.67 |
| 45616                                                     | IRWIN | Wood           | AUGR BIT 1"X14" MACH               | 0 24721 45616 8 |       | 6                     | EACH                    | \$45.97       | \$26.20  | \$22.99  | \$20.69 |
| <b>Hand Brace Augers -- Utility Pole Auger Bits</b>       |       |                |                                    |                 |       |                       |                         |               |          |          |         |
| 46606                                                     | IRWIN | Wood           | AUGR BIT 3/8" X 18" UTIL POLE      | 0 24721 46606 8 |       | 6                     | EACH                    | \$37.47       | \$21.36  | \$18.74  | \$16.86 |
| 46607                                                     | IRWIN | Wood           | AUGR BIT 7/16" X 18" UTIL POLE     | 0 24721 46607 5 |       | 6                     | EACH                    | \$38.48       | \$21.93  | \$19.24  | \$17.32 |
| 46608                                                     | IRWIN | Wood           | AUGR BIT 1/2" X 18" UTIL POLE      | 0 24721 46608 2 |       | 6                     | EACH                    | \$39.47       | \$22.50  | \$19.74  | \$17.76 |
| 46609                                                     | IRWIN | Wood           | AUGR BIT 9/16" X 18" UTIL POLE     | 0 24721 46609 9 |       | 6                     | EACH                    | \$39.69       | \$22.62  | \$19.85  | \$17.86 |
| 46610                                                     | IRWIN | Wood           | AUGR BIT 5/8" X 18" UTIL POLE      | 0 24721 46610 5 |       | 6                     | EACH                    | \$40.06       | \$22.83  | \$20.03  | \$18.03 |
| 46611                                                     | IRWIN | Wood           | AUGR BIT 11/16" X 18" UTIL POLE    | 0 24721 46611 2 |       | 6                     | EACH                    | \$41.97       | \$23.92  | \$20.99  | \$18.89 |
| 46612                                                     | IRWIN | Wood           | AUGR BIT 3/4" X 18" UTIL POLE      | 0 24721 46612 9 |       | 6                     | EACH                    | \$42.98       | \$24.50  | \$21.49  | \$19.34 |
| 46613ZR                                                   | IRWIN | Wood           | AUGR BIT 13/16" X 18" UTIL POLE    | 0 24721 46613 6 |       | 6                     | EACH                    | \$46.82       | \$26.69  | \$23.41  | \$21.07 |
| 46614                                                     | IRWIN | Wood           | AUGR BIT 7/8" X 18" UTIL POLE      | 0 24721 46614 3 |       | 6                     | EACH                    | \$49.18       | \$28.03  | \$24.59  | \$22.13 |
| 46615                                                     | IRWIN | Wood           | AUGR BIT 15/16" X 18" UTIL POLE    | 0 24721 46615 0 |       | 6                     | EACH                    | \$51.54       | \$29.38  | \$25.77  | \$23.19 |
| 46616                                                     | IRWIN | Wood           | AUGR BIT 1" X 18" UTIL POLE        | 0 24721 46616 7 |       | 6                     | EACH                    | \$55.34       | \$31.54  | \$27.67  | \$24.90 |
| 46617                                                     | IRWIN | Wood           | AUGR BIT 1-1/16" X 18" UTIL POLE   | 0 24721 46617 4 |       | 3                     | EACH                    | \$62.57       | \$35.66  | \$31.29  | \$28.16 |
| 46711                                                     | IRWIN | Wood           | AUGR BIT 11/16"X24" UTIL POLE      | 0 24721 46711 9 |       | 6                     | EACH                    | \$59.58       | \$33.96  | \$29.79  | \$26.81 |
| 46713ZR                                                   | IRWIN | Wood           | AUGR BIT 13/16"X24" UTIL POLE      | 0 24721 10029 0 |       | 6                     | EACH                    | \$67.06       | \$38.22  | \$33.53  | \$30.18 |
| <b>Solid Center Auger Bits -- 62T Series</b>              |       |                |                                    |                 |       |                       |                         |               |          |          |         |
| 43604                                                     | IRWIN | Wood           | AUGR BIT 1/4" SOLID CNTR           | 0 24721 43604 7 |       | 1                     | EACH                    | \$15.06       | \$8.58   | \$7.53   | \$6.78  |
| 43605                                                     | IRWIN | Wood           | AUGR BIT 5/16" SOLID CNTR          | 0 24721 43605 4 |       | 1                     | EACH                    | \$15.06       | \$8.58   | \$7.53   | \$6.78  |
| 43606                                                     | IRWIN | Wood           | AUGR BIT 3/8" SOLID CNTR           | 0 24721 43606 1 |       | 1                     | EACH                    | \$15.06       | \$8.58   | \$7.53   | \$6.78  |
| 43607                                                     | IRWIN | Wood           | AUGR BIT 7/16" SOLID CNTR          | 0 24721 43607 8 |       | 1                     | EACH                    | \$15.11       | \$8.61   | \$7.56   | \$6.80  |
| 43608                                                     | IRWIN | Wood           | AUGR BIT 1/2" SOLID CNTR           | 0 24721 43608 5 |       | 1                     | EACH                    | \$15.11       | \$8.61   | \$7.56   | \$6.80  |
| 43609                                                     | IRWIN | Wood           | AUGR BIT 9/16" SOLID CNTR          | 0 24721 43609 2 |       | 1                     | EACH                    | \$15.43       | \$8.80   | \$7.72   | \$6.94  |
| 43610ZR                                                   | IRWIN | Wood           | AUGR BIT 5/8" SOLID CNTR           | 0 24721 43610 8 |       | 1                     | EACH                    | \$15.84       | \$9.03   | \$7.92   | \$7.13  |
| 43611                                                     | IRWIN | Wood           | AUGR BIT 11/16" SOLID CNTR         | 0 24721 43611 5 |       | 1                     | EACH                    | \$16.34       | \$9.31   | \$8.17   | \$7.35  |
| 43612                                                     | IRWIN | Wood           | AUGR BIT 3/4" SOLID CNTR           | 0 24721 43612 2 |       | 1                     | EACH                    | \$16.91       | \$9.64   | \$8.46   | \$7.61  |
| 43613ZR                                                   | IRWIN | Wood           | AUGR BIT 13/16" SOLID CNTR         | 0 24721 43613 9 |       | 1                     | EACH                    | \$18.77       | \$10.70  | \$9.39   | \$8.45  |
| 43614                                                     | IRWIN | Wood           | AUGR BIT 7/8" SOLID CNTR           | 0 24721 43614 6 |       | 1                     | EACH                    | \$19.43       | \$11.08  | \$9.72   | \$8.74  |
| 43615                                                     | IRWIN | Wood           | AUGR BIT 15/16" SOLID CNTR         | 0 24721 43615 3 |       | 1                     | EACH                    | \$20.30       | \$11.57  | \$10.15  | \$9.14  |
| 43616                                                     | IRWIN | Wood           | AUGR BIT 1" SOLID CNTR             | 0 24721 43616 0 |       | 1                     | EACH                    | \$21.00       | \$11.97  | \$10.50  | \$9.45  |
| 43624                                                     | IRWIN | Wood           | AUGR BIT 1-1/2" SOLID CNTR         | 0 24721 43624 5 |       | 3                     | EACH                    | \$31.80       | \$18.13  | \$15.90  | \$14.31 |
| 43697                                                     | IRWIN | Wood           | AUGR BIT 13PC SOLID CNTR IN POUCH  | 0 24721 43697 9 |       | 1                     | EACH                    | \$219.36      | \$125.04 | \$109.68 | \$98.71 |

| STOCK #                                                                                    | BRAND | PRODUCT FAMILY | DESCRIPTION                            | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|--------------------------------------------------------------------------------------------|-------|----------------|----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>I-100 Impact Wrench Auger Bit -- Utility Pole Impact Wrench Auger Bit -- 41H Series</b> |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 47909                                                                                      | IRWIN | Wood           | AUGR BIT 9/16" X 18" X 7/16" HEX       | 0 24721 47909 9 |       | 6                     | EACH                    | \$58.23       | \$33.19 | \$29.12 | \$26.20 |
| 47911                                                                                      | IRWIN | Wood           | AUGR BIT 11/16" X 18" X 7/16" HEX      | 0 24721 47911 2 |       | 6                     | EACH                    | \$64.10       | \$36.54 | \$32.05 | \$28.85 |
| 47913                                                                                      | IRWIN | Wood           | AUGR BIT 13/16" X 18" X 7/16" HEX      | 0 24721 47913 6 |       | 6                     | EACH                    | \$71.36       | \$40.68 | \$35.68 | \$32.11 |
| 47915                                                                                      | IRWIN | Wood           | AUGR BIT 15/16" X 18" X 7/16" HEX      | 0 24721 47915 0 |       | 6                     | EACH                    | \$74.45       | \$42.44 | \$37.23 | \$33.50 |
| 47917                                                                                      | IRWIN | Wood           | AUGR BIT 1-1/16" X 18" X 7/16" HEX     | 0 24721 47917 4 |       | 3                     | EACH                    | \$84.10       | \$47.94 | \$42.05 | \$37.85 |
| 48109                                                                                      | IRWIN | Wood           | AUGR BIT 9/16" X 18" X 5/8" HEX        | 0 24721 48109 2 |       | 6                     | EACH                    | \$67.47       | \$38.46 | \$33.74 | \$30.36 |
| 48111ZR                                                                                    | IRWIN | Wood           | AUGR BIT 11/16" X 18" X 5/8" HEX       | 0 24721 48111 5 |       | 6                     | EACH                    | \$69.87       | \$39.83 | \$34.94 | \$31.44 |
| 48113ZR                                                                                    | IRWIN | Wood           | AUGR BIT 13/16" X 18" X 5/8" HEX       | 0 24721 48113 9 |       | 6                     | EACH                    | \$73.09       | \$41.66 | \$36.55 | \$32.89 |
| 48211                                                                                      | IRWIN | Wood           | AUGR BIT 11/16" X 24" X 7/16" HEX      | 0 24721 48211 2 |       | 6                     | EACH                    | \$74.45       | \$42.44 | \$37.23 | \$33.50 |
| 48213                                                                                      | IRWIN | Wood           | AUGR BIT 13/16" X 24" X 7/16" HEX      | 0 24721 48213 6 |       | 6                     | EACH                    | \$81.30       | \$46.34 | \$40.65 | \$36.59 |
| 48215                                                                                      | IRWIN | Wood           | AUGR BIT 15/16" X 24" X 7/16" HEX      | 0 24721 48215 0 |       | 3                     | EACH                    | \$89.94       | \$51.27 | \$44.97 | \$40.47 |
| 48311                                                                                      | IRWIN | Wood           | AUGR BIT 11/16" X 24" X 5/8" HEX       | 0 24721 48311 9 |       | 6                     | EACH                    | \$82.34       | \$46.93 | \$41.17 | \$37.05 |
| 48313                                                                                      | IRWIN | Wood           | AUGR BIT 13/16" X 24" X 5/8" HEX       | 0 24721 48313 3 |       | 6                     | EACH                    | \$87.50       | \$49.88 | \$43.75 | \$39.38 |
| 48315                                                                                      | IRWIN | Wood           | AUGR BIT 15/16" X 24" X 5/8" HEX"      | 0 24721 48315 7 |       | 3                     | EACH                    | \$96.48       | \$54.99 | \$48.24 | \$43.42 |
| 48317                                                                                      | IRWIN | Wood           | AUGR BIT 1-1/16" X 24" X 5/8" HEX      | 0 24721 48317 1 |       | 3                     | EACH                    | \$120.88      | \$68.90 | \$60.44 | \$54.40 |
| <b>Long Ship Impact Wrench Auger Bit- 51H Series</b>                                       |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 48508                                                                                      | IRWIN | Wood           | AUGR BIT 1/2" X 12" X 7/16" HEX        | 0 24721 48508 3 |       | 6                     | EACH                    | \$51.50       | \$29.36 | \$25.75 | \$23.18 |
| 48509                                                                                      | IRWIN | Wood           | AUGR BIT 9/16" X 12" X 7/16" HEX       | 0 24721 48509 0 |       | 6                     | EACH                    | \$51.50       | \$29.36 | \$25.75 | \$23.18 |
| 48511                                                                                      | IRWIN | Wood           | AUGR BIT 11/16" X 12" X 7/16" HEX      | 0 24721 48511 3 |       | 6                     | EACH                    | \$53.57       | \$30.53 | \$26.79 | \$24.11 |
| 48513                                                                                      | IRWIN | Wood           | AUGR BIT 13/16" X 12" X 7/16" HEX      | 0 24721 48513 7 |       | 6                     | EACH                    | \$57.50       | \$32.78 | \$28.75 | \$25.88 |
| 48609ZR                                                                                    | IRWIN | Wood           | AUGR BIT 9/16" X 12" X 5/8" HEX        | 0 24721 48609 7 |       | 6                     | EACH                    | \$58.82       | \$33.53 | \$29.41 | \$26.47 |
| 48709                                                                                      | IRWIN | Wood           | AUGR BIT 9/16" X 18" X 7/16" HEX       | 0 24721 48709 4 |       | 6                     | EACH                    | \$55.86       | \$31.84 | \$27.93 | \$25.14 |
| 48711                                                                                      | IRWIN | Wood           | AUGR BIT 11/16" X 18" X 7/16" HEX      | 0 24721 48711 7 |       | 6                     | EACH                    | \$59.55       | \$33.94 | \$29.78 | \$26.80 |
| 48713                                                                                      | IRWIN | Wood           | AUGR BIT 13/16" X 18" X 7/16" HEX      | 0 24721 48713 1 |       | 6                     | EACH                    | \$64.49       | \$36.76 | \$32.25 | \$29.02 |
| 48715                                                                                      | IRWIN | Wood           | AUGR BIT 15/16" X 18" X 7/16" HEX      | 0 24721 48715 5 |       | 6                     | EACH                    | \$68.95       | \$39.30 | \$34.48 | \$31.03 |
| 48717                                                                                      | IRWIN | Wood           | AUGR BIT 1-1/16" X 18" X 7/16" HEX     | 0 24721 48717 9 |       | 3                     | EACH                    | \$76.84       | \$43.80 | \$38.42 | \$34.58 |
| <b>WeldTec Impact Wrench Pole Augers</b>                                                   |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 1826304                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 11/16X180AL   | 0 38548 99874 9 |       | 1                     | EACH                    | \$101.26      | \$57.72 | \$50.63 | \$45.57 |
| 1826305                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 13/16X180AL   | 0 38548 99875 6 |       | 1                     | EACH                    | \$105.93      | \$60.38 | \$52.97 | \$47.67 |
| 1826626                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 15/16X180AL   | 0 38548 99876 3 |       | 1                     | EACH                    | \$111.23      | \$63.40 | \$55.62 | \$50.05 |
| 1826627                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 1-1/16X180AL  | 0 38548 99877 0 |       | 1                     | EACH                    | \$122.63      | \$69.90 | \$61.32 | \$55.18 |
| 1826628                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 11/16X240AL   | 0 38548 99878 7 |       | 1                     | EACH                    | \$119.35      | \$68.03 | \$59.68 | \$53.71 |
| 1826629                                                                                    | IRWIN | Wood           | HSS POLE AUGER 5/8"IMPSHK 13/16X240AL  | 0 38548 99879 4 |       | 1                     | EACH                    | \$131.26      | \$74.82 | \$65.63 | \$59.07 |
| 1826630                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 15/16X240AL   | 0 38548 99880 0 |       | 1                     | EACH                    | \$139.84      | \$79.71 | \$69.92 | \$62.93 |
| 1826631                                                                                    | IRWIN | Wood           | WT POLE AUGER 5/8"IMPSHK 1-1/16X240AL  | 0 38548 99881 7 |       | 1                     | EACH                    | \$175.19      | \$99.86 | \$87.60 | \$78.84 |
| 1826632                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 11/16X180AL  | 0 38548 99882 4 |       | 1                     | EACH                    | \$92.90       | \$52.95 | \$46.45 | \$41.81 |
| 1826633                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 13/16X180AL  | 0 38548 99883 1 |       | 1                     | EACH                    | \$103.43      | \$58.96 | \$51.72 | \$46.54 |
| 1826634                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 15/16X180AL  | 0 38548 99884 8 |       | 1                     | EACH                    | \$107.89      | \$61.50 | \$53.95 | \$48.55 |
| 1826635                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 1-1/16X180AL | 0 38548 99885 5 |       | 1                     | EACH                    | \$121.89      | \$69.48 | \$60.95 | \$54.85 |
| 1826636                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 11/16X240AL  | 0 38548 99886 2 |       | 1                     | EACH                    | \$111.48      | \$63.54 | \$55.74 | \$50.17 |
| 1826637                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 13/16X240AL  | 0 38548 99887 9 |       | 1                     | EACH                    | \$117.06      | \$66.72 | \$58.53 | \$52.68 |
| 1826638                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 15/16X240AL  | 0 38548 99888 6 |       | 1                     | EACH                    | \$122.91      | \$70.06 | \$61.46 | \$55.31 |
| 1826639                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 1-1/16X240AL | 0 38548 99889 3 |       | 1                     | EACH                    | \$135.51      | \$77.24 | \$67.76 | \$60.98 |
| 1826640                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 1/2"X29"OAL  | 0 38548 99890 9 |       | 1                     | EACH                    | \$111.00      | \$63.27 | \$55.50 | \$49.95 |
| 1826641                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 9/16"X29"OAL | 0 38548 99891 6 |       | 1                     | EACH                    | \$115.62      | \$65.90 | \$57.81 | \$52.03 |
| <b>IRWIN® WELDTec® Self-Feed Bits - Clams</b>                                              |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 1826642                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 5/8"X29"OAL  | 0 38548 99892 3 |       | 1                     | EACH                    | \$119.03      | \$67.85 | \$59.52 | \$53.56 |
| 1826643                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 11/16X290AL  | 0 38548 99893 0 |       | 1                     | EACH                    | \$124.25      | \$70.82 | \$62.13 | \$55.91 |
| 1826644                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 3/4"X29"OAL  | 0 38548 99894 7 |       | 1                     | EACH                    | \$127.88      | \$72.89 | \$63.94 | \$57.55 |
| 1826645                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 13/16X290AL  | 0 38548 99895 4 |       | 1                     | EACH                    | \$134.49      | \$76.66 | \$67.25 | \$60.52 |
| 1826646                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 7/8"X29"OAL  | 0 38548 99896 1 |       | 1                     | EACH                    | \$137.94      | \$78.63 | \$68.97 | \$62.07 |
| 1826647                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 15/16X290AL  | 0 38548 99897 8 |       | 1                     | EACH                    | \$149.34      | \$85.12 | \$74.67 | \$67.20 |
| 1826648                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 1" X 29" OAL | 0 38548 99898 5 |       | 1                     | EACH                    | \$154.41      | \$88.01 | \$77.21 | \$69.48 |
| 1826649                                                                                    | IRWIN | Wood           | WT POLE AUGER 7/16"IMPSHK 1-1/16X290AL | 0 38548 99899 2 |       | 1                     | EACH                    | \$170.75      | \$97.33 | \$85.38 | \$76.84 |
| <b>Adjustable Wood Bits</b>                                                                |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 44801                                                                                      | IRWIN | Wood           | ADJ WD BIT 5/8"-1-3/4" DRL PRSS        | 0 24721 10018 4 |       | 6                     | EACH                    | \$43.12       | \$24.58 | \$21.56 | \$19.40 |
| 44202                                                                                      | IRWIN | Wood           | ADJ WD BIT 7/8"-3" HAND                | 0 24721 10004 7 |       | 6                     | EACH                    | \$46.18       | \$26.32 | \$23.09 | \$20.78 |
| 45002                                                                                      | IRWIN | Wood           | ADJ WD BIT 7/8"-3" DRL BIT PRSS        | 0 24721 10019 1 |       | 6                     | EACH                    | \$63.45       | \$36.17 | \$31.73 | \$28.55 |
| <b>SPEEDBOR® MAX™ Self-Feed Bits</b>                                                       |       |                |                                        |                 |       |                       |                         |               |         |         |         |
| 3046004                                                                                    | IRWIN | Wood           | SELF-FEED BIT 1" SPEEDBOR MAX          | 0 24721 10469 4 |       | 1                     | EACH                    | \$36.59       | \$20.86 | \$18.30 | \$16.47 |
| 3046005                                                                                    | IRWIN | Wood           | SELF-FEED BIT 1-1/8" SPEEDBOR MAX      | 0 24721 10470 0 |       | 1                     | EACH                    | \$36.59       | \$20.86 | \$18.30 | \$16.47 |
| 3046006                                                                                    | IRWIN | Wood           | SELF-FEED BIT 1-1/4" SPEEDBOR MAX      | 0 24721 10471 7 |       | 1                     | EACH                    | \$37.41       | \$21.32 | \$18.71 | \$16.83 |

| STOCK #                                                   | BRAND | PRODUCT FAMILY | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------------|-------|----------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>SPEEDBOR® MAX™ Self-Feed Bits (cont'd)</b>             |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 3046007                                                   | IRWIN | Wood           | SELF-FEED BIT 1-3/8" SPEEDBOR MAX     | 0 24721 10472 4 |       | 1                     | EACH                    | \$37.41       | \$21.32  | \$18.71  | \$16.83  |
| 3046008                                                   | IRWIN | Wood           | SELF-FEED BIT 1-1/2" SPEEDBOR MAX     | 0 24721 10473 1 |       | 1                     | EACH                    | \$38.32       | \$21.84  | \$19.16  | \$17.24  |
| 3046009                                                   | IRWIN | Wood           | SELF-FEED BIT 1-3/4" SPEEDBOR MAX     | 0 24721 10474 8 |       | 1                     | EACH                    | \$40.55       | \$23.11  | \$20.28  | \$18.25  |
| 3046010                                                   | IRWIN | Wood           | SELF-FEED BIT 2" SPEEDBOR MAX         | 0 24721 10475 5 |       | 1                     | EACH                    | \$41.88       | \$23.87  | \$20.94  | \$18.85  |
| 3046011                                                   | IRWIN | Wood           | SELF-FEED BIT 2-1/8" SPEEDBOR MAX     | 0 24721 10476 2 |       | 1                     | EACH                    | \$44.54       | \$25.39  | \$22.27  | \$20.04  |
| 3046012                                                   | IRWIN | Wood           | SELF-FEED BIT 2-1/4" SPEEDBOR MAX     | 0 24721 10477 9 |       | 1                     | EACH                    | \$46.05       | \$26.25  | \$23.03  | \$20.72  |
| 3046013                                                   | IRWIN | Wood           | SELF-FEED BIT 2-9/16" SPEEDBOR MAX    | 0 24721 10478 6 |       | 1                     | EACH                    | \$51.53       | \$29.37  | \$25.77  | \$23.19  |
| 3046014                                                   | IRWIN | Wood           | SELF-FEED BIT 3" SPEEDBOR MAX         | 0 24721 10479 3 |       | 1                     | EACH                    | \$100.62      | \$57.35  | \$50.31  | \$45.28  |
| 3046015                                                   | IRWIN | Wood           | SELF-FEED BIT 3-5/8" SPEEDBOR MAX     | 0 24721 10480 9 |       | 1                     | EACH                    | \$158.57      | \$90.38  | \$79.29  | \$71.36  |
| 3046016                                                   | IRWIN | Wood           | SELF-FEED BIT 4-5/8" SPEEDBOR MAX     | 0 24721 10481 6 |       | 1                     | EACH                    | \$185.98      | \$106.01 | \$92.99  | \$83.69  |
| <b>SPEEDBOR® MAX™ Self-Feed Bit REPLACEMENT TIP PACKS</b> |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 1792762                                                   | IRWIN | Wood           | SELF FEED TIPS 1" TO 1-3/8" BITS      | 0 38548 99443 7 |       | 1                     | EACH                    | \$21.24       | \$12.11  | \$10.62  | \$9.56   |
| 1792763                                                   | IRWIN | Wood           | SELF FEED TIPS 1-1/2" TO 2-9/16" BITS | 0 38548 99444 4 |       | 1                     | EACH                    | \$21.24       | \$12.11  | \$10.62  | \$9.56   |
| 1792764                                                   | IRWIN | Wood           | SELF FEED TIPS 3" TO 4-5/8" BITS      | 0 38548 99445 1 |       | 1                     | EACH                    | \$21.24       | \$12.11  | \$10.62  | \$9.56   |
| 1869381                                                   | IRWIN | WOOD           | SELF-FEED BIT 1" WELDTEC              | 0 42526 91384 6 |       | 1                     | EACH                    | \$47.57       | \$27.11  | \$23.79  | \$21.41  |
| 1869382                                                   | IRWIN | WOOD           | SELF-FEED BIT 1-1/8" WELDTEC          | 0 42526 91385 3 |       | 1                     | EACH                    | \$47.57       | \$27.11  | \$23.79  | \$21.41  |
| 1869384                                                   | IRWIN | WOOD           | SELF-FEED BIT 1-1/4" WELDTEC          | 0 42526 91386 0 |       | 1                     | EACH                    | \$48.63       | \$27.72  | \$24.32  | \$21.88  |
| 1869385                                                   | IRWIN | WOOD           | SELF-FEED BIT 1-3/8" WELDTEC          | 0 42526 91387 7 |       | 1                     | EACH                    | \$48.63       | \$27.72  | \$24.32  | \$21.88  |
| 1869386                                                   | IRWIN | WOOD           | SELF-FEED BIT 1-1/2" WELDTEC          | 0 42526 91388 4 |       | 1                     | EACH                    | \$49.81       | \$28.39  | \$24.91  | \$22.41  |
| 1869387                                                   | IRWIN | WOOD           | SELF-FEED BIT 1-3/4" WELDTEC          | 0 42526 91389 1 |       | 1                     | EACH                    | \$52.71       | \$30.04  | \$26.36  | \$23.72  |
| 1869388                                                   | IRWIN | WOOD           | SELF-FEED BIT 2" WELDTEC              | 0 42526 91390 7 |       | 1                     | EACH                    | \$54.44       | \$31.03  | \$27.22  | \$24.50  |
| 1869389                                                   | IRWIN | WOOD           | SELF-FEED BIT 2-1/8" WELDTEC          | 0 42526 91391 4 |       | 1                     | EACH                    | \$57.90       | \$33.00  | \$28.95  | \$26.06  |
| 1869390                                                   | IRWIN | WOOD           | SELF-FEED BIT 2-1/4" WELDTEC          | 0 42526 91392 1 |       | 1                     | EACH                    | \$59.86       | \$34.12  | \$29.93  | \$26.94  |
| 1869391                                                   | IRWIN | WOOD           | SELF-FEED BIT 2-9/16" WELDTEC         | 0 42526 91393 8 |       | 1                     | EACH                    | \$67.00       | \$38.19  | \$33.50  | \$30.15  |
| 1869392                                                   | IRWIN | WOOD           | SELF-FEED BIT 3" WELDTEC              | 0 42526 91394 5 |       | 1                     | EACH                    | \$130.81      | \$74.56  | \$65.41  | \$58.86  |
| 1869393                                                   | IRWIN | WOOD           | SELF-FEED BIT 3-5/8" WELDTEC          | 0 42526 91395 2 |       | 1                     | EACH                    | \$206.15      | \$117.51 | \$103.08 | \$92.77  |
| 1869394                                                   | IRWIN | WOOD           | SELF-FEED BIT 4-5/8" WELDTEC          | 0 42526 91396 9 |       | 1                     | EACH                    | \$241.76      | \$137.80 | \$120.88 | \$108.79 |
| <b>Self Feed Bit Quick Change Extensions</b>              |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 4935654                                                   | IRWIN | Wood           | 7/16 QUICK CHANGE BIT HOLDER 5.5" OAL | 0 24721 99991 7 |       | 1                     | EACH                    | \$24.67       | \$14.06  | \$12.34  | \$11.10  |
| 4935655                                                   | IRWIN | Wood           | 7/16 QUICK CHANGE BIT HOLDER 12" OAL  | 0 24721 99992 4 |       | 1                     | EACH                    | \$26.38       | \$15.04  | \$13.19  | \$11.87  |
| 4935656                                                   | IRWIN | Wood           | 7/16 QUICK CHANGE BIT HOLDER 18" OAL  | 0 24721 99993 1 |       | 1                     | EACH                    | \$32.70       | \$18.64  | \$16.35  | \$14.72  |
| 1789116                                                   | IRWIN | Wood           | 12 PC CD 7/16 QC BIT HOLDER 5.5" OAL  | 00024721999917  |       | 12                    | EACH                    | \$24.67       | \$14.06  | \$12.34  | \$11.10  |
| 1789117                                                   | IRWIN | Wood           | 12 PC CD 7/16 QC BIT HOLDER 12" OAL   | 00024721999924  |       | 12                    | EACH                    | \$26.38       | \$15.04  | \$13.19  | \$11.87  |
| <b>Self Feed Bit Manual Hex Key Extensions</b>            |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 3046001                                                   | IRWIN | Wood           | EXTENSION SELF FEED 7/16" X 5.5"      | 0 24721 08806 2 |       | 1                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 3046002                                                   | IRWIN | Wood           | EXTENSION SELF FEED 7/16" X 12"       | 0 24721 08807 9 |       | 1                     | EACH                    | \$22.00       | \$12.54  | \$11.00  | \$9.90   |
| 3046003                                                   | IRWIN | Wood           | EXTENSION SELF FEED 7/16" X 18"       | 0 24721 08808 6 |       | 1                     | EACH                    | \$26.10       | \$14.88  | \$13.05  | \$11.75  |
| <b>Self Feed Bit Merchandisers</b>                        |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 4935188                                                   | IRWIN | Wood           | MERCH 12 PC MAX 3 CUTTER SELF FEED    | 0 24721 10967 5 | M     | 1                     | EACH                    | \$501.54      | \$285.88 | \$250.77 | \$225.69 |
| <b>Forstner Bits</b>                                      |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 42904                                                     | IRWIN | Wood           | FORSTNR BIT 1/4"                      | 0 24721 42904 9 |       | 2                     | EACH                    | \$10.18       | \$5.80   | \$5.09   | \$4.58   |
| 42906                                                     | IRWIN | Wood           | FORSTNR BIT 3/8"                      | 0 24721 42906 3 |       | 2                     | EACH                    | \$10.18       | \$5.80   | \$5.09   | \$4.58   |
| 42908                                                     | IRWIN | Wood           | FORSTNR BIT 1/2"                      | 0 24721 42908 7 |       | 2                     | EACH                    | \$11.72       | \$6.68   | \$5.86   | \$5.27   |
| 42910                                                     | IRWIN | Wood           | FORSTNR BIT 5/8"                      | 0 24721 42910 0 |       | 2                     | EACH                    | \$13.20       | \$7.52   | \$6.60   | \$5.94   |
| 42912                                                     | IRWIN | Wood           | FORSTNR BIT 3/4"                      | 0 24721 42912 4 |       | 2                     | EACH                    | \$14.65       | \$8.35   | \$7.33   | \$6.59   |
| 42914                                                     | IRWIN | Wood           | FORSTNR BIT 7/8"                      | 0 24721 42914 8 |       | 2                     | EACH                    | \$16.11       | \$9.18   | \$8.06   | \$7.25   |
| 42916                                                     | IRWIN | Wood           | FORSTNR BIT 1"                        | 0 24721 42916 2 |       | 2                     | EACH                    | \$18.99       | \$10.82  | \$9.50   | \$8.55   |
| 42918                                                     | IRWIN | Wood           | FORSTNR BIT 1-1/8"                    | 0 24721 42918 6 |       | 2                     | EACH                    | \$20.40       | \$11.63  | \$10.20  | \$9.18   |
| 42920                                                     | IRWIN | Wood           | FORSTNR BIT 1-1/4"                    | 0 24721 42920 9 |       | 2                     | EACH                    | \$21.92       | \$12.49  | \$10.96  | \$9.86   |
| 42922                                                     | IRWIN | Wood           | FORSTNR BIT 1-3/8"                    | 0 24721 42922 3 |       | 2                     | EACH                    | \$26.87       | \$15.32  | \$13.44  | \$12.09  |
| 42924                                                     | IRWIN | Wood           | FORSTNR BIT 1-1/2"                    | 0 24721 42924 7 |       | 2                     | EACH                    | \$32.79       | \$18.69  | \$16.40  | \$14.76  |
| 42926                                                     | IRWIN | Wood           | FORSTNR BIT 1-5/8"                    | 0 24721 42926 1 |       | 2                     | EACH                    | \$34.16       | \$19.47  | \$17.08  | \$15.37  |
| 42928                                                     | IRWIN | Wood           | FORSTNR BIT 1-3/4"                    | 0 24721 42928 5 |       | 2                     | EACH                    | \$36.72       | \$20.93  | \$18.36  | \$16.52  |
| 42930                                                     | IRWIN | Wood           | FORSTNR BIT 1-7/8"                    | 0 24721 42930 8 |       | 2                     | EACH                    | \$38.04       | \$21.68  | \$19.02  | \$17.12  |
| 42932                                                     | IRWIN | Wood           | FORSTNR BIT 2"                        | 0 24721 42932 2 |       | 2                     | EACH                    | \$40.98       | \$23.36  | \$20.49  | \$18.44  |
| 42934                                                     | IRWIN | Wood           | FORSTNR BIT 2-1/8"                    | 0 24721 42934 6 |       | 2                     | EACH                    | \$47.27       | \$26.94  | \$23.64  | \$21.27  |
| 42936                                                     | IRWIN | Wood           | FORSTNR BIT 4" EXT"                   | 0 24721 42936 0 |       | 2                     | EACH                    | \$11.40       | \$6.50   | \$5.70   | \$5.13   |
| 42940                                                     | IRWIN | Wood           | FORSTNR BIT 4PC SET                   | 0 24721 42940 7 |       | 2                     | EACH                    | \$52.84       | \$30.12  | \$26.42  | \$23.78  |
| <b>Forstner Bit Merchandisers</b>                         |       |                |                                       |                 |       |                       |                         |               |          |          |          |
| 90100                                                     | IRWIN | Wood           | MERCH 17 PC FORSTNER BIT              | 0 24721 90100 2 | M     | 1                     | EACH                    | \$405.58      | \$231.18 | \$202.79 | \$182.51 |
| 1781763                                                   | IRWIN | Wood           | FORSTNER BIT 18 PIECE MERCHANDISER    | 0 3854899292 1  | M     | 1                     | EACH                    | \$382.49      | \$218.02 | \$191.25 | \$172.12 |

| STOCK #                                             | BRAND | PRODUCT FAMILY | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-----------------------------------------------------|-------|----------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>Brad Point Bits</b>                              |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 49600                                               | IRWIN | Wood           | BRAD PT DRL BIT 5PC SET               | 0 24721 49600 3 |       | 6                     | EACH                    | \$34.36       | \$19.59 | \$17.18 | \$15.46 |
| 49612                                               | IRWIN | Wood           | BRAD PT DRL BIT 1/8"                  | 0 24721 49612 6 |       | 5                     | EACH                    | \$4.50        | \$2.57  | \$2.25  | \$2.03  |
| 49613                                               | IRWIN | Wood           | BRAD PT DRL BIT 3/16"                 | 0 24721 49613 3 |       | 5                     | EACH                    | \$5.04        | \$2.87  | \$2.52  | \$2.27  |
| 49614                                               | IRWIN | Wood           | BRAD PT DRL BIT 1/4"                  | 0 24721 49614 0 |       | 5                     | EACH                    | \$5.26        | \$3.00  | \$2.63  | \$2.37  |
| 49615                                               | IRWIN | Wood           | BRAD PT DRL BIT 5/16"                 | 0 24721 49615 7 |       | 3                     | EACH                    | \$6.21        | \$3.54  | \$3.11  | \$2.79  |
| 49616                                               | IRWIN | Wood           | BRAD PT DRL BIT 3/8"                  | 0 24721 49616 4 |       | 3                     | EACH                    | \$7.36        | \$4.20  | \$3.68  | \$3.31  |
| 49617                                               | IRWIN | Wood           | BRAD PT DRL BIT 7/16"X 3/8"           | 0 24721 49617 1 |       | 3                     | EACH                    | \$9.35        | \$5.33  | \$4.68  | \$4.21  |
| 49618                                               | IRWIN | Wood           | BRAD PT DRL BIT 1/2"X 3/8"            | 0 24721 49618 8 |       | 3                     | EACH                    | \$10.46       | \$5.96  | \$5.23  | \$4.71  |
| <b>Brad Point Bit Merchandiser</b>                  |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 90078                                               | IRWIN | Wood           | MERCH 14 PC BRAD POINT                | 0 24721 90078 4 | M     | 1                     | EACH                    | \$96.36       | \$54.93 | \$48.18 | \$43.36 |
| <b>Plug Cutters</b>                                 |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 43904                                               | IRWIN | Wood           | PLUG CUTR 1/4"                        | 0 24721 43904 8 |       | 5                     | EACH                    | \$15.83       | \$9.02  | \$7.92  | \$7.12  |
| 43906                                               | IRWIN | Wood           | PLUG CUTR 3/8"                        | 0 24721 43906 2 |       | 5                     | EACH                    | \$15.83       | \$9.02  | \$7.92  | \$7.12  |
| 43908                                               | IRWIN | Wood           | PLUG CUTR 1/2"                        | 0 24721 43908 6 |       | 5                     | EACH                    | \$15.83       | \$9.02  | \$7.92  | \$7.12  |
| 43910                                               | IRWIN | Wood           | PLUG CUTR 5/8"                        | 0 24721 43910 9 |       | 5                     | EACH                    | \$15.83       | \$9.02  | \$7.92  | \$7.12  |
| <b>Plug Cutter Merchandiser</b>                     |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 90099                                               | IRWIN | Wood           | MERCH 8 PC PLUG CUTTER                | 0 24721 90099 9 | M     | 1                     | EACH                    | \$126.64      | \$72.18 | \$63.32 | \$56.99 |
| <b>STRAIGHT SHANK INSTALLERS (Bell Hanger Bits)</b> |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| <b>WOOD - 12", 18", 24", 30", 36" TUBED</b>         |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 1890499                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 12"      | 42526925382     |       | 1                     | EACH                    | \$16.25       | \$9.26  | \$8.13  | \$7.31  |
| 1890500                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/16" X 12"     | 42526925399     |       | 1                     | EACH                    | \$18.41       | \$10.49 | \$9.21  | \$8.28  |
| 1890701                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 12"      | 42526925405     |       | 1                     | EACH                    | \$19.15       | \$10.92 | \$9.58  | \$8.62  |
| 1890702                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 12"      | 42526925412     |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 1890703                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 9/16" X 12"     | 42526925429     |       | 1                     | EACH                    | \$26.66       | \$15.20 | \$13.33 | \$12.00 |
| 1890707                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 18"      | 42526925467     |       | 1                     | EACH                    | \$17.72       | \$10.10 | \$8.86  | \$7.97  |
| 1890708                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/16" X 18"     | 42526925474     |       | 1                     | EACH                    | \$19.53       | \$11.13 | \$9.77  | \$8.79  |
| 1890709                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 18"      | 42526925481     |       | 1                     | EACH                    | \$20.54       | \$11.71 | \$10.27 | \$9.24  |
| 1890710                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 7/16" X 18"     | 42526925498     |       | 1                     | EACH                    | \$22.42       | \$12.78 | \$11.21 | \$10.09 |
| 1890711                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 18"      | 42526925504     |       | 1                     | EACH                    | \$23.77       | \$13.55 | \$11.89 | \$10.70 |
| 1890713                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/8" X 18"      | 42526925528     |       | 1                     | EACH                    | \$30.15       | \$17.19 | \$15.08 | \$13.57 |
| 1890714                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/4" X 18"      | 42526925535     |       | 1                     | EACH                    | \$35.21       | \$20.07 | \$17.61 | \$15.84 |
| 1890715                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 24"      | 42526925542     |       | 1                     | EACH                    | \$22.67       | \$12.92 | \$11.34 | \$10.20 |
| 1890716                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 24"      | 42526925559     |       | 1                     | EACH                    | \$26.18       | \$14.92 | \$13.09 | \$11.78 |
| 1890717                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 24"      | 42526925566     |       | 1                     | EACH                    | \$29.42       | \$16.77 | \$14.71 | \$13.24 |
| 1890718                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 30"      | 42526925573     |       | 1                     | EACH                    | \$25.88       | \$14.75 | \$12.94 | \$11.65 |
| 1890719                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 30"      | 42526925580     |       | 1                     | EACH                    | \$29.19       | \$16.64 | \$14.60 | \$13.14 |
| 1890720                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 30"      | 42526925597     |       | 1                     | EACH                    | \$32.31       | \$18.42 | \$16.16 | \$14.54 |
| 1890721                                             | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 36"      | 42526925603     |       | 1                     | EACH                    | \$32.10       | \$18.30 | \$16.05 | \$14.45 |
| <b>WOOD - 12", 18", 24", 30", 36" BULK</b>          |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 38904                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 12" BLK  | 0 24721 38904 6 |       | 6                     | EACH                    | \$15.12       | \$8.62  | \$7.56  | \$6.80  |
| 38905                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/16" X 12" BLK | 0 24721 38905 3 |       | 6                     | EACH                    | \$17.12       | \$9.76  | \$8.56  | \$7.70  |
| 38906                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 12" BLK  | 0 24721 38906 0 |       | 6                     | EACH                    | \$17.81       | \$10.15 | \$8.91  | \$8.01  |
| 38908                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 12" BLK  | 0 24721 38908 4 |       | 6                     | EACH                    | \$20.97       | \$11.95 | \$10.49 | \$9.44  |
| 38909                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 9/16" X 12" BLK | 0 24721 38909 1 |       | 6                     | EACH                    | \$24.81       | \$14.14 | \$12.41 | \$11.16 |
| 38910                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/8" X 12" BLK  | 0 24721 38910 7 |       | 6                     | EACH                    | \$26.02       | \$14.83 | \$13.01 | \$11.71 |
| 38912                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/4" X 12" BLK  | 0 24721 38912 1 |       | 6                     | EACH                    | \$29.99       | \$17.09 | \$15.00 | \$13.50 |
| 39004                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 18" BLK  | 0 24721 39004 2 |       | 6                     | EACH                    | \$16.49       | \$9.40  | \$8.25  | \$7.42  |
| 39005                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/16" X 18" BLK | 0 24721 39005 9 |       | 6                     | EACH                    | \$18.17       | \$10.36 | \$9.09  | \$8.18  |
| 39006                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 18" BLK  | 0 24721 39006 6 |       | 6                     | EACH                    | \$19.11       | \$10.89 | \$9.56  | \$8.60  |
| 39007                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 7/16" X 18" BLK | 0 24721 39007 3 |       | 6                     | EACH                    | \$20.86       | \$11.89 | \$10.43 | \$9.39  |
| 39008                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 18" BLK  | 0 24721 39008 0 |       | 6                     | EACH                    | \$22.11       | \$12.60 | \$11.06 | \$9.95  |
| 39010                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 5/8" X 18" BLK  | 0 24721 39010 3 |       | 6                     | EACH                    | \$28.05       | \$15.99 | \$14.03 | \$12.62 |
| 39404                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 24" BLK  | 0 24721 39404 0 |       | 6                     | EACH                    | \$21.09       | \$12.02 | \$10.55 | \$9.49  |
| 39406                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 24" BLK  | 0 24721 39406 4 |       | 6                     | EACH                    | \$24.35       | \$13.88 | \$12.18 | \$10.96 |
| 39408                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 24" BLK  | 0 24721 39408 8 |       | 6                     | EACH                    | \$27.37       | \$15.60 | \$13.69 | \$12.32 |
| 39604                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/4" X 30" BLK  | 0 24721 39604 4 |       | 6                     | EACH                    | \$24.08       | \$13.73 | \$12.04 | \$10.84 |
| 39606                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 3/8" X 30" BLK  | 0 24721 39606 8 |       | 6                     | EACH                    | \$27.15       | \$15.48 | \$13.58 | \$12.22 |
| 39608                                               | IRWIN | WOOD           | STRT SHNK INSTLR WOOD 1/2" X 30" BLK  | 0 24721 39608 2 |       | 6                     | EACH                    | \$30.05       | \$17.13 | \$15.03 | \$13.52 |
| <b>MASONRY - 12", 18", 24", 30", 36" TUBED</b>      |       |                |                                       |                 |       |                       |                         |               |         |         |         |
| 1890723                                             | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/4" X 12"   | 42526925627     |       | 1                     | EACH                    | \$32.46       | \$18.50 | \$16.23 | \$14.61 |
| 1890724                                             | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/2" X 12"   | 42526925634     |       | 1                     | EACH                    | \$34.15       | \$19.47 | \$17.08 | \$15.37 |
| 1890725                                             | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/4" X 18"   | 42526925641     |       | 1                     | EACH                    | \$29.19       | \$16.64 | \$14.60 | \$13.14 |

| STOCK #                                                 | BRAND | PRODUCT FAMILY | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|---------------------------------------------------------|-------|----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>MASONRY - 12", 18", 24", 30", 36" TUBED (cont'd)</b> |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1890726                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 5/16" X 18"     | 42526925658     |       | 1                     | EACH                    | \$32.12       | \$18.31 | \$16.06 | \$14.45 |
| 1890727                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 3/8" X 18"      | 42526925672     |       | 1                     | EACH                    | \$34.01       | \$19.39 | \$17.01 | \$15.30 |
| 1890728                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/2" X 18"      | 42526925689     |       | 1                     | EACH                    | \$38.79       | \$22.11 | \$19.40 | \$17.46 |
| 1890729                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 5/8" X 18"      | 42526925696     |       | 1                     | EACH                    | \$56.88       | \$32.42 | \$28.44 | \$25.60 |
| 1890730                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 3/4" X 18"      | 42526925702     |       | 1                     | EACH                    | \$56.88       | \$32.42 | \$28.44 | \$25.60 |
| 1890731                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/4" X 24"      | 42526925719     |       | 1                     | EACH                    | \$29.94       | \$17.07 | \$14.97 | \$13.47 |
| 1890732                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 3/8" X 24"      | 42526925726     |       | 1                     | EACH                    | \$32.95       | \$18.78 | \$16.48 | \$14.83 |
| 1890733                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 1/4" X 36"      | 42526925733     |       | 1                     | EACH                    | \$31.43       | \$17.92 | \$15.72 | \$14.14 |
| 1890734                                                 | IRWIN | MASONRY        | STRT SHNK INSTLR MASONRY 3/8" X 36"      | 42526925740     |       | 1                     | EACH                    | \$34.59       | \$19.72 | \$17.30 | \$15.57 |
| <b>HSS - 12", 18", 24", 30", 36" TUBED</b>              |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 1890617                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/4" X 12"        | 42526926402     |       | 1                     | EACH                    | \$34.31       | \$19.56 | \$17.16 | \$15.44 |
| 1890618                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 3/8" X 12"        | 42526926419     |       | 1                     | EACH                    | \$35.36       | \$20.16 | \$17.68 | \$15.91 |
| 1890619                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/2" X 12"        | 42526926426     |       | 1                     | EACH                    | \$36.42       | \$20.76 | \$18.21 | \$16.39 |
| 1890620                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/4" X 18"        | 42526926433     |       | 1                     | EACH                    | \$41.17       | \$23.47 | \$20.59 | \$18.53 |
| 1890821                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 3/8" X 18"        | 42526926440     |       | 1                     | EACH                    | \$42.44       | \$24.19 | \$21.22 | \$19.10 |
| 1890822                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/2" X 18"        | 42526926457     |       | 1                     | EACH                    | \$43.70       | \$24.91 | \$21.85 | \$19.67 |
| 1890823                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/4" X 24"        | 42526926464     |       | 1                     | EACH                    | \$49.40       | \$28.16 | \$24.70 | \$22.23 |
| 1890824                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 3/8" X 24"        | 42526926471     |       | 1                     | EACH                    | \$50.92       | \$29.02 | \$25.46 | \$22.91 |
| 1890825                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/2" X 24"        | 42526926488     |       | 1                     | EACH                    | \$52.44       | \$29.89 | \$26.22 | \$23.60 |
| 1890826                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/4" X 30"        | 42526926495     |       | 1                     | EACH                    | \$59.28       | \$33.79 | \$29.64 | \$26.68 |
| 1890827                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 3/8" X 30"        | 42526926501     |       | 1                     | EACH                    | \$61.11       | \$34.83 | \$30.56 | \$27.50 |
| 1890828                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 1/4" X 36"        | 42526926518     |       | 1                     | EACH                    | \$71.14       | \$40.55 | \$35.57 | \$32.01 |
| 1890829                                                 | IRWIN | METAL          | STRT SHNK INSTLR METAL 3/8" X 36"        | 42526926525     |       | 1                     | EACH                    | \$73.33       | \$41.80 | \$36.67 | \$33.00 |
| <b>12" Installer Bits</b>                               |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 38904                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/4" X 12" BLK     | 0 24721 38904 6 |       | 6                     | EACH                    | \$15.12       | \$8.62  | \$7.56  | \$6.80  |
| 38905                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/16" X 12" BLK    | 0 24721 38905 3 |       | 6                     | EACH                    | \$17.12       | \$9.76  | \$8.56  | \$7.70  |
| 38906                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/8" X 12" BLK     | 0 24721 38906 0 |       | 6                     | EACH                    | \$17.81       | \$10.15 | \$8.91  | \$8.01  |
| 38908                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/2" X 12" BLK     | 0 24721 38908 4 |       | 6                     | EACH                    | \$20.97       | \$11.95 | \$10.49 | \$9.44  |
| 38909                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 9/16" X 12" BLK    | 0 24721 38909 1 |       | 6                     | EACH                    | \$24.81       | \$14.14 | \$12.41 | \$11.16 |
| 38910                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/8" X 12" BLK     | 0 24721 38910 7 |       | 6                     | EACH                    | \$26.02       | \$14.83 | \$13.01 | \$11.71 |
| 38912                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/4" X 12" BLK     | 0 24721 38912 1 |       | 6                     | EACH                    | \$29.99       | \$17.09 | \$15.00 | \$13.50 |
| <b>18" Installer Bits</b>                               |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 39004                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/4" X 18" BLK     | 0 24721 39004 2 |       | 6                     | EACH                    | \$16.49       | \$9.40  | \$8.25  | \$7.42  |
| 39005                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/16" X 18" BLK    | 0 24721 39005 9 |       | 6                     | EACH                    | \$18.17       | \$10.36 | \$9.09  | \$8.18  |
| 39006                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/8" X 18" BLK     | 0 24721 39006 6 |       | 6                     | EACH                    | \$19.11       | \$10.89 | \$9.56  | \$8.60  |
| 39007                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 7/16" X 18" BLK    | 0 24721 39007 3 |       | 6                     | EACH                    | \$20.86       | \$11.89 | \$10.43 | \$9.39  |
| 39008                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/2" X 18" BLK     | 0 24721 39008 0 |       | 6                     | EACH                    | \$22.11       | \$12.60 | \$11.06 | \$9.95  |
| 39010                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/8" X 18" BLK     | 0 24721 39010 3 |       | 6                     | EACH                    | \$28.05       | \$15.99 | \$14.03 | \$12.62 |
| 39104                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/4"X18" RND SHK   | 0 24721 39104 9 |       | 1                     | EACH                    | \$17.43       | \$9.94  | \$8.72  | \$7.84  |
| 39105                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/16"X18" RND SHK  | 0 24721 39105 6 |       | 1                     | EACH                    | \$19.29       | \$11.00 | \$9.65  | \$8.68  |
| 39106                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/8"X18" RND SHK   | 0 24721 39106 3 |       | 1                     | EACH                    | \$20.16       | \$11.49 | \$10.08 | \$9.07  |
| 39107ZR                                                 | IRWIN | Wood           | STRT SHNK INSTLR WOOD 7/16"X18" RND SHK  | 0 24721 39107 0 |       | 1                     | EACH                    | \$21.99       | \$12.53 | \$11.00 | \$9.90  |
| 39108ZR                                                 | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/2"X18" RND SHK   | 0 24721 39108 7 |       | 1                     | EACH                    | \$23.33       | \$13.30 | \$11.67 | \$10.50 |
| 39109ZR                                                 | IRWIN | Wood           | STRT SHNK INSTLR WOOD 9/16"X18" RND SHK  | 0 24721 39109 4 |       | 1                     | EACH                    | \$27.33       | \$15.58 | \$13.67 | \$12.30 |
| 39110                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/8"X18" RND SHK   | 0 24721 39110 0 |       | 1                     | EACH                    | \$29.52       | \$16.83 | \$14.76 | \$13.28 |
| 39112                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/4"X18" RND SHK   | 0 24721 39112 4 |       | 1                     | EACH                    | \$35.15       | \$20.04 | \$17.58 | \$15.82 |
| <b>24" Installer Bits</b>                               |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 39404                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/4" X 24" BLK     | 0 24721 39404 0 |       | 6                     | EACH                    | \$21.09       | \$12.02 | \$10.55 | \$9.49  |
| 39405                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 5/16" X 24" BLK    | 0 24721 39405 7 |       | 6                     | EACH                    | \$24.16       | \$13.77 | \$12.08 | \$10.87 |
| 39406                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/8" X 24" BLK     | 0 24721 39406 4 |       | 6                     | EACH                    | \$24.35       | \$13.88 | \$12.18 | \$10.96 |
| 39408                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/2" X 24" BLK     | 0 24721 39408 8 |       | 6                     | EACH                    | \$27.37       | \$15.60 | \$13.69 | \$12.32 |
| <b>30" Installer Bits</b>                               |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 39604                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/4" X 30" BLK     | 0 24721 39604 4 |       | 6                     | EACH                    | \$24.08       | \$13.73 | \$12.04 | \$10.84 |
| 39606                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 3/8" X 30" BLK     | 0 24721 39606 8 |       | 6                     | EACH                    | \$27.15       | \$15.48 | \$13.58 | \$12.22 |
| 39608                                                   | IRWIN | Wood           | STRT SHNK INSTLR WOOD 1/2" X 30" BLK     | 0 24721 39608 2 |       | 6                     | EACH                    | \$30.05       | \$17.13 | \$15.03 | \$13.52 |
| <b>18" Installer Bits - Carbided Tipped</b>             |       |                |                                          |                 |       |                       |                         |               |         |         |         |
| 40004ZR                                                 | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 1/4" X 18" BLK  | 0 24721 00914 2 |       | 6                     | EACH                    | \$28.10       | \$16.02 | \$14.05 | \$12.65 |
| 40005                                                   | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 5/16" X 18" BLK | 0 24721 00915 9 |       | 6                     | EACH                    | \$30.93       | \$17.63 | \$15.47 | \$13.92 |
| 40006                                                   | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 3/8" X 18" BLK  | 0 24721 91111 7 |       | 6                     | EACH                    | \$32.75       | \$18.67 | \$16.38 | \$14.74 |
| 40008                                                   | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 1/2" X 18" BLK  | 0 24721 00916 6 |       | 6                     | EACH                    | \$37.35       | \$21.29 | \$18.68 | \$16.81 |
| 40010                                                   | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 5/8" X 18" BLK  | 0 24721 00917 3 |       | 6                     | EACH                    | \$54.76       | \$31.21 | \$27.38 | \$24.64 |
| 40012                                                   | IRWIN | Wood           | STRT SHNK INSTLR MASONRY 3/4" X 18" BLK  | 0 24721 00918 0 |       | 6                     | EACH                    | \$54.76       | \$31.21 | \$27.38 | \$24.64 |

| STOCK #                                                     | BRAND  | PRODUCT FAMILY     | DESCRIPTION                            | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-------------------------------------------------------------|--------|--------------------|----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>Installer Bit Merchandisers</b>                          |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 90019                                                       | IRWIN  | Wood               | MERCH 8 PC WOOD INSTALLER BIT          | 0 24721 90019 7 | M     | 1                     | EACH                    | \$160.42      | \$91.44  | \$80.21  | \$72.19  |
| <b>Wood Countersinks</b>                                    |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 1882630                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #4            | 0 42526 92307 4 |       | 6                     | EACH                    | \$11.82       | \$6.74   | \$5.91   | \$5.32   |
| 1882781                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #6            | 0 42526 92308 1 |       | 6                     | EACH                    | \$11.91       | \$6.79   | \$5.96   | \$5.36   |
| 1882782                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #8            | 0 42526 92309 8 |       | 6                     | EACH                    | \$12.07       | \$6.88   | \$6.04   | \$5.43   |
| 1882783                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #10           | 0 42526 92310 4 |       | 6                     | EACH                    | \$12.26       | \$6.99   | \$6.13   | \$5.52   |
| 1882784                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #12           | 0 42526 92311 1 |       | 6                     | EACH                    | \$12.48       | \$7.11   | \$6.24   | \$5.62   |
| 1882785                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK TOOL #14           | 0 42526 92312 8 |       | 6                     | EACH                    | \$12.81       | \$7.30   | \$6.41   | \$5.76   |
| 1882786                                                     | IRWIN  | WOOD               | TAPERED C'SINK #4 REPLACEMENT BIT      | 0 42526 92313 5 |       | 6                     | EACH                    | \$7.07        | \$4.03   | \$3.54   | \$3.18   |
| 1882787                                                     | IRWIN  | WOOD               | TAPERED C'SINK #6 REPLACEMENT BIT      | 0 42526 92315 9 |       | 6                     | EACH                    | \$7.14        | \$4.07   | \$3.57   | \$3.21   |
| 1882788                                                     | IRWIN  | WOOD               | TAPERED C'SINK #8 REPLACEMENT BIT      | 0 42526 92316 6 |       | 6                     | EACH                    | \$7.24        | \$4.13   | \$3.62   | \$3.26   |
| 1882789                                                     | IRWIN  | WOOD               | TAPERED C'SINK #10 REPLACEMENT BIT     | 0 42526 92317 3 |       | 6                     | EACH                    | \$7.36        | \$4.20   | \$3.68   | \$3.31   |
| 1882790                                                     | IRWIN  | WOOD               | TAPERED C'SINK #12 REPLACEMENT BIT     | 0 42526 92318 0 |       | 6                     | EACH                    | \$7.49        | \$4.27   | \$3.75   | \$3.37   |
| 1882791                                                     | IRWIN  | WOOD               | TAPERED C'SINK #14 REPLACEMENT BIT     | 0 42526 92319 7 |       | 6                     | EACH                    | \$7.68        | \$4.38   | \$3.84   | \$3.46   |
| 1882792                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK 8PC SET            | 0 42526 92320 3 |       | 6                     | EACH                    | \$73.30       | \$41.78  | \$36.65  | \$32.99  |
| 1882793                                                     | IRWIN  | WOOD               | TAPERED COUNTERSINK 4PC SET            | 0 42526 92321 0 |       | 6                     | EACH                    | \$36.23       | \$20.65  | \$18.12  | \$16.30  |
| 1890451                                                     | IRWIN  | WOOD               | TAPERED CSINK 19PC DRILL-DRIVE PRO SET |                 |       | 6                     | EACH                    | \$49.96       | \$28.48  | \$24.98  | \$22.48  |
| <b>Wood Countersinks Merchandiser</b>                       |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 1890187                                                     | IRWIN  | WOOD               | WOOD COUNTERSINKS 12PC MERCH           | 0 42526 92520 7 | M     | 1                     | EACH                    | \$344.07      | \$196.12 | \$172.04 | \$154.83 |
| <b>Lock-n-Load Quick Change Extensions</b>                  |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 4935703                                                     | IRWIN  | Wood               | 1/4" QUICK CHANGE BIT HOLDER 2.5" OAL  | 0 24721 90102 6 |       | 6                     | EACH                    | \$13.54       | \$7.72   | \$6.77   | \$6.09   |
| 4935704                                                     | IRWIN  | Wood               | 1/4" QUICK CHANGE BIT HOLDER 6" OAL    | 0 24721 90106 4 |       | 6                     | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 4935705                                                     | IRWIN  | Wood               | 1/4" QUICK CHANGE BIT HOLDER 12" OAL   | 0 24721 90112 5 |       | 6                     | EACH                    | \$16.95       | \$9.66   | \$8.48   | \$7.63   |
| 1869515                                                     | IRWIN  | Wood               | 1/4" QUICK CHANGE BIT HOLDER 18" OAL   | 0 42526914157   |       | 3                     | EACH                    | \$19.50       | \$11.12  | \$9.75   | \$8.78   |
| 4935651                                                     | IRWIN  | Wood               | 3/8 QUICK CHANGE BIT HOLDER 2.75" OAL  | 0 24721 99988 7 |       | 1                     | EACH                    | \$17.44       | \$9.94   | \$8.72   | \$7.85   |
| 4935652                                                     | IRWIN  | Wood               | 3/8 QUICK CHANGE BIT HOLDER 5.5" OAL   | 0 24721 99989 4 |       | 1                     | EACH                    | \$20.42       | \$11.64  | \$10.21  | \$9.19   |
| 4935653                                                     | IRWIN  | Wood               | 3/8 QUICK CHANGE BIT HOLDER 12" OAL    | 0 24721 99990 0 |       | 1                     | EACH                    | \$24.78       | \$14.12  | \$12.39  | \$11.15  |
| 4935654                                                     | IRWIN  | Wood               | 7/16 QUICK CHANGE BIT HOLDER 5.5" OAL  | 0 24721 99991 7 |       | 1                     | EACH                    | \$24.67       | \$14.06  | \$12.34  | \$11.10  |
| 4935655                                                     | IRWIN  | Wood               | 7/16 QUICK CHANGE BIT HOLDER 12" OAL   | 0 24721 99992 4 |       | 1                     | EACH                    | \$26.38       | \$15.04  | \$13.19  | \$11.87  |
| 4935656                                                     | IRWIN  | Wood               | 7/16 QUICK CHANGE BIT HOLDER 18" OAL   | 0 24721 99993 1 |       | 1                     | EACH                    | \$32.70       | \$18.64  | \$16.35  | \$14.72  |
| <b>Lock-n-Load Quick Change Extensions COUNTER DISPLAYS</b> |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 1789114                                                     | IRWIN  | Wood               | 12 PC CD 1/4" QC BIT HOLDER 6" OAL     | 00024721901064  |       | 12                    | EACH                    | \$15.26       | \$8.70   | \$7.63   | \$6.87   |
| 1789115                                                     | IRWIN  | Wood               | 12 PC CD 1/4" QC BIT HOLDER 12" OAL    | 00024721901125  |       | 12                    | EACH                    | \$16.95       | \$9.66   | \$8.48   | \$7.63   |
| 1791296                                                     | IRWIN  | Wood               | 12 PC CD 3/8" QC BIT HOLDER 6" OAL     | 00024721999894  |       | 12                    | EACH                    | \$20.42       | \$11.64  | \$10.21  | \$9.19   |
| 1791297                                                     | IRWIN  | Wood               | 12 PC CD 3/8" QC BIT HOLDER 12" OAL    | 00024721999900  |       | 12                    | EACH                    | \$24.78       | \$14.12  | \$12.39  | \$11.15  |
| 1789116                                                     | IRWIN  | Wood               | 12 PC CD 7/16 QC BIT HOLDER 5.5" OAL   | 00024721999917  |       | 12                    | EACH                    | \$24.67       | \$14.06  | \$12.34  | \$11.10  |
| 1789117                                                     | IRWIN  | Wood               | 12 PC CD 7/16 QC BIT HOLDER 12" OAL    | 00024721999924  |       | 12                    | EACH                    | \$26.38       | \$15.04  | \$13.19  | \$11.87  |
| <b>IRWIN HANSON® TAPS &amp; DIES</b>                        |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| <b>Hanson Machine Screw Taps (HCS) - Plug - Carded</b>      |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 8011                                                        | HANSON | Tap Die Extraction | TAP 4-36 NS PLUG                       | 0 42526 08011 1 |       | 3                     | EACH                    | \$3.32        | \$1.89   | \$1.66   | \$1.49   |
| 8012                                                        | HANSON | Tap Die Extraction | TAP 4-40 NC PLUG                       | 0 42526 08012 8 |       | 3                     | EACH                    | \$3.32        | \$1.89   | \$1.66   | \$1.49   |
| 8018                                                        | HANSON | Tap Die Extraction | TAP 6-32 NC PLUG                       | 0 42526 08018 0 |       | 3                     | EACH                    | \$3.35        | \$1.91   | \$1.68   | \$1.51   |
| 8024                                                        | HANSON | Tap Die Extraction | TAP 8-32 NC PLUG                       | 0 42526 08024 1 |       | 3                     | EACH                    | \$3.49        | \$1.99   | \$1.75   | \$1.57   |
| 8028                                                        | HANSON | Tap Die Extraction | TAP 10-24 NC PLUG                      | 0 42526 08028 9 |       | 3                     | EACH                    | \$3.65        | \$2.08   | \$1.83   | \$1.64   |
| 8031                                                        | HANSON | Tap Die Extraction | TAP 10-32 NF PLUG                      | 0 42526 08031 9 |       | 3                     | EACH                    | \$3.65        | \$2.08   | \$1.83   | \$1.64   |
| 8032                                                        | HANSON | Tap Die Extraction | TAP 12-24 NC PLUG                      | 0 42526 08032 6 |       | 3                     | EACH                    | \$3.71        | \$2.11   | \$1.86   | \$1.67   |
| 8035                                                        | HANSON | Tap Die Extraction | TAP 14-20 NS PLUG                      | 0 42526 08035 7 |       | 3                     | EACH                    | \$3.98        | \$2.27   | \$1.99   | \$1.79   |
| <b>HANSON Machine Screw Taps (HCS) - Plug - Bulk</b>        |        |                    |                                        |                 |       |                       |                         |               |          |          |          |
| 1102ZR                                                      | HANSON | Tap Die Extraction | TAP 0-80NF PLUG                        | 0 24721 05604 7 |       | 5                     | EACH                    | \$6.51        | \$3.71   | \$3.26   | \$2.93   |
| 1104                                                        | HANSON | Tap Die Extraction | TAP 1-64 NC PLUG                       | 0 42526 01104 7 |       | 5                     | EACH                    | \$5.92        | \$3.37   | \$2.96   | \$2.66   |
| 1105ZR                                                      | HANSON | Tap Die Extraction | TAP 1-72 NF PLUG                       | 0 42526 01105 4 |       | 5                     | EACH                    | \$6.11        | \$3.48   | \$3.06   | \$2.75   |
| 1106ZR                                                      | HANSON | Tap Die Extraction | TAP 2-56NC PLUG                        | 0 42526 01106 1 |       | 5                     | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 1107                                                        | HANSON | Tap Die Extraction | TAP 2-64NF PLUG                        | 0 42526 01107 8 |       | 5                     | EACH                    | \$5.64        | \$3.21   | \$2.82   | \$2.54   |
| 1108ZR                                                      | HANSON | Tap Die Extraction | TAP 3-48NC PLUG                        | 0 42526 01108 5 |       | 5                     | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 1109                                                        | HANSON | Tap Die Extraction | TAP 3-56NF PLUG                        | 0 42526 01109 2 |       | 5                     | EACH                    | \$5.81        | \$3.31   | \$2.91   | \$2.61   |
| 1111ZR                                                      | HANSON | Tap Die Extraction | TAP 4-36NS PLUG                        | 0 42526 01111 5 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 1112ZR                                                      | HANSON | Tap Die Extraction | TAP 4-40NC PLUG                        | 0 42526 01112 2 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 1113ZR                                                      | HANSON | Tap Die Extraction | TAP 4-48NF PLUG                        | 0 42526 01113 9 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 1116ZR                                                      | HANSON | Tap Die Extraction | TAP 5-40NC PLUG                        | 0 42526 01116 0 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 1117                                                        | HANSON | Tap Die Extraction | TAP 5-44NF PLUG                        | 0 42526 01117 7 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 1118                                                        | HANSON | Tap Die Extraction | TAP 6-32NC PLUG                        | 0 42526 01118 4 |       | 5                     | EACH                    | \$2.90        | \$1.65   | \$1.45   | \$1.31   |
| 1119                                                        | HANSON | Tap Die Extraction | TAP 6-36NS PLUG                        | 0 42526 01119 1 |       | 5                     | EACH                    | \$2.90        | \$1.65   | \$1.45   | \$1.31   |

| STOCK #                                                       | BRAND  | PRODUCT FAMILY     | DESCRIPTION         | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|---------------------------------------------------------------|--------|--------------------|---------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>HANSON Machine Screw Taps (HCS) - Plug - Bulk (cont'd)</b> |        |                    |                     |                 |       |                       |                         |               |        |        |        |
| 1120                                                          | HANSON | Tap Die Extraction | TAP 6-40NF PLUG     | 0 42526 01120 7 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1121ZR                                                        | HANSON | Tap Die Extraction | TAP 6-48NS PLUG     | 0 42526 01121 4 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1124                                                          | HANSON | Tap Die Extraction | TAP 8-32NC PLUG     | 0 42526 01124 5 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1125                                                          | HANSON | Tap Die Extraction | TAP 8-36NF PLUG     | 0 42526 01125 2 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1126ZR                                                        | HANSON | Tap Die Extraction | TAP 8-40NS PLUG     | 0 42526 01126 9 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1128ZR                                                        | HANSON | Tap Die Extraction | TAP 10-24NC PLUG    | 0 42526 01128 3 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1131                                                          | HANSON | Tap Die Extraction | TAP 10-32NF PLUG    | 0 42526 01131 3 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1132                                                          | HANSON | Tap Die Extraction | TAP 12-24NC PLUG    | 0 42526 01132 0 |       | 5                     | EACH                    | \$3.20        | \$1.82 | \$1.60 | \$1.44 |
| 1133                                                          | HANSON | Tap Die Extraction | TAP 12-28NF PLUG    | 0 42526 01133 7 |       | 5                     | EACH                    | \$3.20        | \$1.82 | \$1.60 | \$1.44 |
| 1134                                                          | HANSON | Tap Die Extraction | TAP 12-32NEF PLUG   | 0 42526 01134 4 |       | 5                     | EACH                    | \$3.20        | \$1.82 | \$1.60 | \$1.44 |
| 1135ZR                                                        | HANSON | Tap Die Extraction | TAP 14-20NS PLUG    | 0 42526 01135 1 |       | 5                     | EACH                    | \$3.51        | \$2.00 | \$1.76 | \$1.58 |
| 1136                                                          | HANSON | Tap Die Extraction | TAP 14-24NS PLUG    | 0 42526 01136 8 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| <b>HANSON Machine Screw Taps (HCS) - Taper - Bulk</b>         |        |                    |                     |                 |       |                       |                         |               |        |        |        |
| 1002                                                          | HANSON | Tap Die Extraction | TAP 0-80NF TAPER    | 0 42526 01002 6 |       | 5                     | EACH                    | \$6.33        | \$3.61 | \$3.17 | \$2.85 |
| 1004                                                          | HANSON | Tap Die Extraction | TAP 1-64NC TAPER    | 0 42526 01004 0 |       | 5                     | EACH                    | \$5.92        | \$3.37 | \$2.96 | \$2.66 |
| 1005                                                          | HANSON | Tap Die Extraction | TAP 1-72NF TAPER    | 0 42526 01005 7 |       | 5                     | EACH                    | \$5.92        | \$3.37 | \$2.96 | \$2.66 |
| 1006ZR                                                        | HANSON | Tap Die Extraction | TAP 2-56NC TAPER    | 0 42526 01006 4 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1007                                                          | HANSON | Tap Die Extraction | TAP 2-64NF TAPER    | 0 42526 01007 1 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1008ZR                                                        | HANSON | Tap Die Extraction | TAP 3-48NC TAPER    | 0 42526 01008 8 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1009ZR                                                        | HANSON | Tap Die Extraction | TAP 3-56NF TAPER    | 0 42526 01009 5 |       | 5                     | EACH                    | \$5.81        | \$3.31 | \$2.91 | \$2.61 |
| 1011ZR                                                        | HANSON | Tap Die Extraction | TAP 4-36NS TAPER    | 0 42526 01011 8 |       | 5                     | EACH                    | \$2.72        | \$1.55 | \$1.36 | \$1.22 |
| 1012ZR                                                        | HANSON | Tap Die Extraction | TAP 4-40NC TAPER    | 0 42526 01012 5 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1013                                                          | HANSON | Tap Die Extraction | TAP 4-48NF TAPER    | 0 42526 01023 1 |       | 5                     | EACH                    | \$2.72        | \$1.55 | \$1.36 | \$1.22 |
| 1016                                                          | HANSON | Tap Die Extraction | TAP 5-40NC TAPER    | 0 42526 01016 3 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1018                                                          | HANSON | Tap Die Extraction | TAP 6-32NC TAPER    | 0 42526 01018 7 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1019                                                          | HANSON | Tap Die Extraction | TAP 6-36NS TAPER    | 0 42526 01019 4 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1020                                                          | HANSON | Tap Die Extraction | TAP 6-40NF TAPER    | 0 42526 01020 0 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1021                                                          | HANSON | Tap Die Extraction | TAP 6-48NS TAPER    | 0 42526 01021 7 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1024                                                          | HANSON | Tap Die Extraction | TAP 8-32NC TAPER    | 0 42526 01024 8 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1025                                                          | HANSON | Tap Die Extraction | TAP 8-36NF TAPER    | 0 42526 01025 5 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1026                                                          | HANSON | Tap Die Extraction | TAP 8-40NS TAPER    | 0 42526 01026 2 |       | 5                     | EACH                    | \$2.73        | \$1.56 | \$1.37 | \$1.23 |
| 1028                                                          | HANSON | Tap Die Extraction | TAP 10-24NC TAPER   | 0 42526 01028 6 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1031ZR                                                        | HANSON | Tap Die Extraction | TAP 10-32NF TAPER   | 0 42526 01031 6 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1032ZR                                                        | HANSON | Tap Die Extraction | TAP 12-24NC TAPER   | 0 42526 01032 3 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 1033                                                          | HANSON | Tap Die Extraction | TAP 12-28NF TAPER   | 0 42526 01033 0 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 1034                                                          | HANSON | Tap Die Extraction | TAP 12-32NEF TAPER  | 0 42526 01034 7 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 1036                                                          | HANSON | Tap Die Extraction | TAP 14-24NS TAPER   | 0 42526 01036 1 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| <b>HANSON Machine Screw Taps (HCS) - Bottom - Bulk</b>        |        |                    |                     |                 |       |                       |                         |               |        |        |        |
| 1202                                                          | HANSON | Tap Die Extraction | TAP 0-80NF BOTTOM   | 0 42526 01202 0 |       | 5                     | EACH                    | \$6.33        | \$3.61 | \$3.17 | \$2.85 |
| 1204ZR                                                        | HANSON | Tap Die Extraction | TAP 1-64NC BOTTOM   | 0 42526 01204 4 |       | 5                     | EACH                    | \$5.92        | \$3.37 | \$2.96 | \$2.66 |
| 1205                                                          | HANSON | Tap Die Extraction | TAP 1-72NF BOTTOM   | 0 42526 01205 1 |       | 5                     | EACH                    | \$5.92        | \$3.37 | \$2.96 | \$2.66 |
| 1206                                                          | HANSON | Tap Die Extraction | TAP 2-56NC BOTTOM   | 0 42526 01206 8 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1207                                                          | HANSON | Tap Die Extraction | TAP 2-64NF BOTTOM   | 0 42526 01207 5 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1208ZR                                                        | HANSON | Tap Die Extraction | TAP 3-48NC BOTTOM   | 0 42526 01208 2 |       | 5                     | EACH                    | \$5.64        | \$3.21 | \$2.82 | \$2.54 |
| 1209ZR                                                        | HANSON | Tap Die Extraction | TAP 3-56NF BOTTOM   | 0 42526 01209 9 |       | 5                     | EACH                    | \$5.81        | \$3.31 | \$2.91 | \$2.61 |
| 1211ZR                                                        | HANSON | Tap Die Extraction | TAP 4-36NS BOTTOM   | 0 42526 01211 2 |       | 5                     | EACH                    | \$2.72        | \$1.55 | \$1.36 | \$1.22 |
| 1212ZR                                                        | HANSON | Tap Die Extraction | TAP 4-40NC BOTTOM   | 0 42526 01212 9 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1213                                                          | HANSON | Tap Die Extraction | TAP 4-48NF BOTTOM   | 0 42526 01213 6 |       | 5                     | EACH                    | \$2.49        | \$1.42 | \$1.25 | \$1.12 |
| 1216ZR                                                        | HANSON | Tap Die Extraction | TAP 5-40NC BOTTOM   | 0 42526 01216 7 |       | 5                     | EACH                    | \$2.56        | \$1.46 | \$1.28 | \$1.15 |
| 1217ZR                                                        | HANSON | Tap Die Extraction | TAP 5-44NF BOTTOM   | 0 42526 01217 4 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1218ZR                                                        | HANSON | Tap Die Extraction | TAP 6-32NC BOTTOM   | 0 42526 01218 1 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1219ZR                                                        | HANSON | Tap Die Extraction | TAP 6-36NS BOTTOM   | 0 42526 01219 8 |       | 5                     | EACH                    | \$2.78        | \$1.58 | \$1.39 | \$1.25 |
| 1220ZR                                                        | HANSON | Tap Die Extraction | TAP 6-40NF BOTTOM   | 0 42526 01220 4 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1221                                                          | HANSON | Tap Die Extraction | TAP 6-48NS BOTTOM   | 0 42526 01221 1 |       | 5                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1224ZR                                                        | HANSON | Tap Die Extraction | TAP 8-32NC BOTTOM   | 0 42526 01224 2 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1225ZR                                                        | HANSON | Tap Die Extraction | TAP 8-36NF BOTTOM   | 0 42526 01225 9 |       | 5                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1226ZR                                                        | HANSON | Tap Die Extraction | TAP 8-40NS BOTTOM   | 0 42526 01226 6 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1228                                                          | HANSON | Tap Die Extraction | TAP 10-24NC BOTTOM  | 0 42526 01228 0 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1231ZR                                                        | HANSON | Tap Die Extraction | TAP 10-32NF BOTTOM  | 0 42526 01231 0 |       | 5                     | EACH                    | \$2.89        | \$1.65 | \$1.45 | \$1.30 |
| 1232ZR                                                        | HANSON | Tap Die Extraction | TAP 12-24NC BOTTOM  | 0 42526 01232 7 |       | 5                     | EACH                    | \$3.20        | \$1.82 | \$1.60 | \$1.44 |
| 1233                                                          | HANSON | Tap Die Extraction | TAP 12-28NF BOTTOM  | 0 42526 01233 4 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 1234                                                          | HANSON | Tap Die Extraction | TAP 12-32NEF BOTTOM | 0 42526 01234 1 |       | 5                     | EACH                    | \$3.12        | \$1.78 | \$1.56 | \$1.40 |
| 1235ZR                                                        | HANSON | Tap Die Extraction | TAP 14-20NS BOTTOM  | 0 42526 01235 8 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |

| STOCK #                                                         | BRAND  | PRODUCT FAMILY     | DESCRIPTION                 | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|-----------------------------------------------------------------|--------|--------------------|-----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>HANSON Machine Screw Taps (HCS) - Bottom - Bulk (cont'd)</b> |        |                    |                             |                 |       |                       |                         |               |        |        |        |
| 1236ZR                                                          | HANSON | Tap Die Extraction | TAP 14-24NS BOTTOM          | 0 42526 01236 5 |       | 5                     | EACH                    | \$3.43        | \$1.96 | \$1.72 | \$1.54 |
| <b>HANSON Fractional Taps (HCS) - Plug - Carded</b>             |        |                    |                             |                 |       |                       |                         |               |        |        |        |
| 1788678                                                         | Hanson | Tap Die Extraction | TAP 3/16"-24NS PLUG         | 0 38548 99376 8 |       | 3                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 8120                                                            | HANSON | Tap Die Extraction | TAP 1/4-20 NC PLUG          | 0 42526 08120 0 |       | 3                     | EACH                    | \$3.60        | \$2.05 | \$1.80 | \$1.62 |
| 8123                                                            | HANSON | Tap Die Extraction | TAP 1/4-28 NF PLUG          | 0 42526 08123 1 |       | 3                     | EACH                    | \$3.60        | \$2.05 | \$1.80 | \$1.62 |
| 8127                                                            | HANSON | Tap Die Extraction | TAP 5/16-18 NC PLUG         | 0 42526 08127 9 |       | 3                     | EACH                    | \$4.49        | \$2.56 | \$2.25 | \$2.02 |
| 8129                                                            | HANSON | Tap Die Extraction | TAP 5/16-24 NF PLUG         | 0 42526 08129 3 |       | 3                     | EACH                    | \$4.49        | \$2.56 | \$2.25 | \$2.02 |
| 8134                                                            | HANSON | Tap Die Extraction | TAP 3/8-16 NC PLUG          | 0 42526 08134 7 |       | 3                     | EACH                    | \$5.39        | \$3.07 | \$2.70 | \$2.43 |
| 8136                                                            | HANSON | Tap Die Extraction | TAP 3/8-24 NF PLUG          | 0 42526 08136 1 |       | 3                     | EACH                    | \$5.39        | \$3.07 | \$2.70 | \$2.43 |
| 8139                                                            | HANSON | Tap Die Extraction | TAP 7/16-14 NC PLUG         | 0 42526 08139 2 |       | 3                     | EACH                    | \$6.03        | \$3.44 | \$3.02 | \$2.71 |
| 8140                                                            | HANSON | Tap Die Extraction | TAP 7/16-20 NF PLUG         | 0 42526 08140 8 |       | 3                     | EACH                    | \$6.03        | \$3.44 | \$3.02 | \$2.71 |
| 8144                                                            | HANSON | Tap Die Extraction | TAP 1/2-13 NC PLUG          | 0 42526 08144 6 |       | 3                     | EACH                    | \$6.76        | \$3.85 | \$3.38 | \$3.04 |
| 8145                                                            | HANSON | Tap Die Extraction | TAP 1/2"-20NF PLUG          | 0 42526 08145 3 |       | 3                     | EACH                    | \$6.76        | \$3.85 | \$3.38 | \$3.04 |
| 8148ZR                                                          | HANSON | Tap Die Extraction | TAP 9/16-12 NC PLUG         | 0 42526 08148 4 |       | 3                     | EACH                    | \$9.54        | \$5.44 | \$4.77 | \$4.29 |
| 8149                                                            | HANSON | Tap Die Extraction | TAP 9/16-18 NF PLUG         | 0 42526 08149 1 |       | 3                     | EACH                    | \$9.54        | \$5.44 | \$4.77 | \$4.29 |
| 8152ZR                                                          | HANSON | Tap Die Extraction | TAP 5/8-11 NC PLUG          | 0 42526 08152 1 |       | 3                     | EACH                    | \$11.31       | \$6.45 | \$5.66 | \$5.09 |
| 8154                                                            | HANSON | Tap Die Extraction | TAP 5/8-18 NF PLUG          | 0 42526 08154 5 |       | 3                     | EACH                    | \$11.31       | \$6.45 | \$5.66 | \$5.09 |
| 8158ZR                                                          | HANSON | Tap Die Extraction | TAP 3/4-10 NC PLUG          | 0 42526 08158 3 |       | 3                     | EACH                    | \$14.65       | \$8.35 | \$7.33 | \$6.59 |
| 8160                                                            | HANSON | Tap Die Extraction | TAP 3/4-16 NF PLUG          | 0 42526 08160 6 |       | 3                     | EACH                    | \$14.65       | \$8.35 | \$7.33 | \$6.59 |
| <b>HANSON Fractional Taps (HCS) - Bottom - Carded</b>           |        |                    |                             |                 |       |                       |                         |               |        |        |        |
| 1788670                                                         | Hanson | Tap Die Extraction | TAP 6-32NC BOTTOM           | 0 38548 99369 0 |       | 3                     | EACH                    | \$2.90        | \$1.65 | \$1.45 | \$1.31 |
| 1788671                                                         | Hanson | Tap Die Extraction | TAP 8-32NC BOTTOM           | 0 38548 99370 6 |       | 3                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1788672                                                         | Hanson | Tap Die Extraction | TAP 10-24NC BOTTOM          | 0 38548 99371 3 |       | 3                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1791172                                                         | Hanson | Tap Die Extraction | TAP 10-32NF BOTTOM          | 0 38548 99418 5 |       | 3                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 1791137                                                         | Hanson | Tap Die Extraction | TAP 1/4"-20NC BOTTOM        | 0 38548 99413 0 |       | 3                     | EACH                    | \$3.81        | \$2.17 | \$1.91 | \$1.71 |
| 1788673                                                         | Hanson | Tap Die Extraction | TAP 1/4"-28NF BOTTOM CARDED | 0 38548 99372 0 |       | 3                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1788674                                                         | Hanson | Tap Die Extraction | TAP 5/16"-18NC BOTTOM       | 0 38548 99373 7 |       | 3                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 1791177                                                         | Hanson | Tap Die Extraction | TAP 5/16"-24NF BOTTOM       | 0 38548 99423 9 |       | 3                     | EACH                    | \$4.37        | \$2.49 | \$2.19 | \$1.97 |
| 1791138                                                         | Hanson | Tap Die Extraction | TAP 3/8-16NC BOTTOM         | 0 38548 99414 7 |       | 3                     | EACH                    | \$5.51        | \$3.14 | \$2.76 | \$2.48 |
| 1791139                                                         | Hanson | Tap Die Extraction | TAP 7/16"-14NC BOTTOM       | 0 38548 99415 4 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 1788676                                                         | Hanson | Tap Die Extraction | TAP 1/2"-13NC BOTTOM        | 0 38548 99374 4 |       | 3                     | EACH                    | \$6.25        | \$3.56 | \$3.13 | \$2.81 |
| 1788677                                                         | Hanson | Tap Die Extraction | TAP 1/2"-20NF BOTTOM        | 0 38548 99375 1 |       | 3                     | EACH                    | \$6.25        | \$3.56 | \$3.13 | \$2.81 |
| <b>HANSON Fractional Taps (HCS) - Taper - Carded</b>            |        |                    |                             |                 |       |                       |                         |               |        |        |        |
| 1791133                                                         | Hanson | Tap Die Extraction | TAP 6-32NC TAPER            | 0 38548 99407 9 |       | 3                     | EACH                    | \$3.86        | \$2.20 | \$1.93 | \$1.74 |
| 1788667                                                         | Hanson | Tap Die Extraction | TAP 8-32NC TAPER            | 0 38548 99366 9 |       | 3                     | EACH                    | \$2.97        | \$1.69 | \$1.49 | \$1.34 |
| 1791134                                                         | Hanson | Tap Die Extraction | TAP 10-24NC TAPER           | 0 38548 99408 6 |       | 3                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 1791140                                                         | Hanson | Tap Die Extraction | TAP 10-32NFTAPER            | 0 38548 99416 1 |       | 3                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 1791171                                                         | Hanson | Tap Die Extraction | TAP 12-24NC TAPER           | 0 38548 99417 8 |       | 3                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 1791173                                                         | Hanson | Tap Die Extraction | TAP 1/4"-20 TAPER           | 0 38548 99419 2 |       | 3                     | EACH                    | \$3.81        | \$2.17 | \$1.91 | \$1.71 |
| 1791174                                                         | Hanson | Tap Die Extraction | TAP 1/4"-28NFTAPER          | 0 38548 99420 8 |       | 3                     | EACH                    | \$3.81        | \$2.17 | \$1.91 | \$1.71 |
| 1788668                                                         | Hanson | Tap Die Extraction | TAP 5/16"-18NC TAPER        | 0 38548 99367 6 |       | 3                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 1791175                                                         | Hanson | Tap Die Extraction | TAP 5/16"-24NF TAPER        | 0 38548 99421 5 |       | 3                     | EACH                    | \$4.37        | \$2.49 | \$2.19 | \$1.97 |
| 1788669                                                         | Hanson | Tap Die Extraction | TAP 3/8"-16NC TAPER         | 0 38548 99368 3 |       | 3                     | EACH                    | \$4.99        | \$2.84 | \$2.50 | \$2.25 |
| 1791135                                                         | Hanson | Tap Die Extraction | TAP 3/8-24NF TAPER          | 0 38548 99409 3 |       | 3                     | EACH                    | \$5.51        | \$3.14 | \$2.76 | \$2.48 |
| 1791176                                                         | Hanson | Tap Die Extraction | TAP 7/16"-14NC TAPER        | 0 38548 99422 2 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 1791136                                                         | Hanson | Tap Die Extraction | TAP 1/2"-13NC TAPER         | 0 38548 99410 9 |       | 3                     | EACH                    | \$6.89        | \$3.93 | \$3.45 | \$3.10 |
| <b>HANSON Fractional Taps (HCS) - Plug - Bulk</b>               |        |                    |                             |                 |       |                       |                         |               |        |        |        |
| 1406ZR                                                          | HANSON | Tap Die Extraction | TAP 1/8"-40NS PLUG          | 0 42526 01406 2 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1407                                                            | HANSON | Tap Die Extraction | TAP 1/8"-44NS PLUG BULK     | 0 24721 05643 6 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1410                                                            | HANSON | Tap Die Extraction | TAP 5/32"-32NS PLUG "       | 0 24721 01410 8 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1411                                                            | HANSON | Tap Die Extraction | TAP 5/32"-36NS PLUG BULK    | 0 24721 05647 4 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1412ZR                                                          | HANSON | Tap Die Extraction | TAP 3/16"-24NS PLUG         | 0 42526 01412 3 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1413ZR                                                          | HANSON | Tap Die Extraction | TAP 3/16"-32NS PLUG         | 0 42526 01413 0 |       | 5                     | EACH                    | \$3.07        | \$1.75 | \$1.54 | \$1.38 |
| 1415                                                            | HANSON | Tap Die Extraction | TAP 3/16"-36 NS PLUG        | 0 24721 02978 2 |       | 5                     | EACH                    | \$3.01        | \$1.72 | \$1.51 | \$1.35 |
| 1420                                                            | HANSON | Tap Die Extraction | TAP 1/4"-20NC PLUG          | 0 42526 01420 8 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1421                                                            | HANSON | Tap Die Extraction | TAP 1/4"-24NS PLUG          | 0 42526 01421 5 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1423ZR                                                          | HANSON | Tap Die Extraction | TAP 1/4"-28NF PLUG          | 0 42526 01423 9 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1424ZR                                                          | HANSON | Tap Die Extraction | TAP 1/4"-32NEF PLUG         | 0 42526 01424 6 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1425                                                            | HANSON | Tap Die Extraction | TAP 1/4"-40NS PLUG          | 0 42526 01425 3 |       | 5                     | EACH                    | \$3.15        | \$1.80 | \$1.58 | \$1.42 |
| 1427                                                            | HANSON | Tap Die Extraction | TAP 5/16"-18NC PLUG         | 0 42526 01427 7 |       | 5                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 1429ZR                                                          | HANSON | Tap Die Extraction | TAP 5/16"-24NF PLUG         | 0 42526 01429 1 |       | 5                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 1431ZR                                                          | HANSON | Tap Die Extraction | TAP 5/16"-32NEF PLUG        | 0 42526 01431 4 |       | 5                     | EACH                    | \$3.96        | \$2.26 | \$1.98 | \$1.78 |
| 1434ZR                                                          | HANSON | Tap Die Extraction | TAP 3/8"-16NC PLUG          | 0 42526 01434 5 |       | 5                     | EACH                    | \$4.99        | \$2.84 | \$2.50 | \$2.25 |

| STOCK #                                                    | BRAND  | PRODUCT FAMILY     | DESCRIPTION            | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|------------------------------------------------------------|--------|--------------------|------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Taps (HCS) - Plug - Bulk (cont'd)</b> |        |                    |                        |                 |       |                       |                         |               |         |         |         |
| 1436                                                       | HANSON | Tap Die Extraction | TAP 3/8"-24NF PLUG     | 0 42526 01436 9 |       | 5                     | EACH                    | \$4.99        | \$2.84  | \$2.50  | \$2.25  |
| 1439ZR                                                     | HANSON | Tap Die Extraction | TAP 7/16"-14NC PLUG    | 0 42526 01439 0 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1440                                                       | HANSON | Tap Die Extraction | TAP 7/16"-20NF PLUG    | 0 42526 01440 6 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1444ZR                                                     | HANSON | Tap Die Extraction | TAP 1/2"-13NC PLUG     | 0 42526 01444 4 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1445                                                       | HANSON | Tap Die Extraction | TAP 1/2"-20NF PLUG     | 0 42526 01445 1 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1446                                                       | HANSON | Tap Die Extraction | TAP 1/2"-24NS PLUG"    | 0 42526 01446 8 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1448                                                       | HANSON | Tap Die Extraction | TAP 9/16"-12NC PLUG    | 0 42526 01448 2 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1449                                                       | HANSON | Tap Die Extraction | TAP 9/16"-18NF PLUG    | 0 42526 01449 9 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1452                                                       | HANSON | Tap Die Extraction | TAP 5/8"-11NC PLUG     | 0 42526 01452 9 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1454                                                       | HANSON | Tap Die Extraction | TAP 5/8"-18NF PLUG     | 0 42526 01454 3 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1456ZR                                                     | HANSON | Tap Die Extraction | TAP 11/16"-11NS PLUG   | 0 42526 01456 7 |       | 1                     | EACH                    | \$13.90       | \$7.92  | \$6.95  | \$6.26  |
| 1457ZR                                                     | HANSON | Tap Die Extraction | TAP 11/16"-16NS PLUG   | 0 42526 01457 4 |       | 1                     | EACH                    | \$13.90       | \$7.92  | \$6.95  | \$6.26  |
| 1458                                                       | HANSON | Tap Die Extraction | TAP 3/4"-10NC PLUG     | 0 42526 01458 1 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1460                                                       | HANSON | Tap Die Extraction | TAP 3/4"-16NF PLUG     | 0 42526 01460 4 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1461                                                       | HANSON | Tap Die Extraction | TAP 7/8"-9NC PLUG      | 0 42526 01461 1 |       | 1                     | EACH                    | \$18.85       | \$10.74 | \$9.43  | \$8.48  |
| 1463                                                       | HANSON | Tap Die Extraction | TAP 7/8"-14NF PLUG     | 0 42526 01463 5 |       | 1                     | EACH                    | \$18.85       | \$10.74 | \$9.43  | \$8.48  |
| 1465ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-8NC PLUG        | 0 42526 01465 9 |       | 1                     | EACH                    | \$23.22       | \$13.24 | \$11.61 | \$10.45 |
| 1466ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-12NF PLUG       | 0 42526 01466 6 |       | 1                     | EACH                    | \$23.22       | \$13.24 | \$11.61 | \$10.45 |
| 1467ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-14NS PLUG       | 0 42526 01467 3 |       | 1                     | EACH                    | \$23.22       | \$13.24 | \$11.61 | \$10.45 |
| <b>HANSON Fractional Taps (HCS) - Taper - Bulk</b>         |        |                    |                        |                 |       |                       |                         |               |         |         |         |
| 1306                                                       | HANSON | Tap Die Extraction | TAP 1/8"-40NS TAPER    | 0 42526 01306 5 |       | 5                     | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1312ZR                                                     | HANSON | Tap Die Extraction | TAP 3/16"-24NS TAPER   | 0 42526 01312 6 |       | 5                     | EACH                    | \$3.00        | \$1.71  | \$1.50  | \$1.35  |
| 1313ZR                                                     | HANSON | Tap Die Extraction | TAP 3/16"-32NS TAPER   | 0 42526 01313 3 |       | 5                     | EACH                    | \$3.00        | \$1.71  | \$1.50  | \$1.35  |
| 1320ZR                                                     | HANSON | Tap Die Extraction | TAP 1/4"-20NC TAPER    | 0 42526 01320 1 |       | 5                     | EACH                    | \$3.15        | \$1.80  | \$1.58  | \$1.42  |
| 1321ZR                                                     | HANSON | Tap Die Extraction | TAP 1/4"-24NS TAPER    | 0 42526 01321 8 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1323ZR                                                     | HANSON | Tap Die Extraction | TAP 1/4"-28NFTAPER     | 0 42526 01323 2 |       | 5                     | EACH                    | \$3.15        | \$1.80  | \$1.58  | \$1.42  |
| 1324                                                       | HANSON | Tap Die Extraction | TAP 1/4"-32NEFTAPER    | 0 42526 01324 9 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1325                                                       | HANSON | Tap Die Extraction | TAP 1/4"-40NS TAPER    | 0 42526 01325 6 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1327                                                       | HANSON | Tap Die Extraction | TAP 5/16"-18NC TAPER   | 0 42526 01327 0 |       | 5                     | EACH                    | \$3.96        | \$2.26  | \$1.98  | \$1.78  |
| 1329ZR                                                     | HANSON | Tap Die Extraction | TAP 5/16"-24NFTAPER    | 0 42526 01329 4 |       | 5                     | EACH                    | \$3.96        | \$2.26  | \$1.98  | \$1.78  |
| 1331ZR                                                     | HANSON | Tap Die Extraction | TAP 5/16"-32NEFTAPER   | 0 42526 01331 7 |       | 5                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 1334                                                       | HANSON | Tap Die Extraction | TAP 3/8"-16NC TAPER    | 0 42526 01334 8 |       | 5                     | EACH                    | \$4.99        | \$2.84  | \$2.50  | \$2.25  |
| 1336                                                       | HANSON | Tap Die Extraction | TAP 3/8"-24NFTAPER     | 0 42526 01336 2 |       | 5                     | EACH                    | \$4.99        | \$2.84  | \$2.50  | \$2.25  |
| 1339ZR                                                     | HANSON | Tap Die Extraction | TAP 7/16"-14NC TAPER   | 0 42526 01339 3 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1340ZR                                                     | HANSON | Tap Die Extraction | TAP 7/16"-20NFTAPER    | 0 42526 01340 9 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1344                                                       | HANSON | Tap Die Extraction | TAP 1/2"-13NC TAPER    | 0 42526 01344 7 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1345                                                       | HANSON | Tap Die Extraction | TAP 1/2"-20NFTAPER     | 0 42526 01345 4 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1346ZR                                                     | HANSON | Tap Die Extraction | TAP 1/2"-24NS TAPER    | 0 42526 01346 1 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1348                                                       | HANSON | Tap Die Extraction | TAP 9/16"-12NC TAPER   | 0 42526 01348 5 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1349                                                       | HANSON | Tap Die Extraction | TAP 9/16"-18NFTAPER    | 0 42526 01349 2 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1352                                                       | HANSON | Tap Die Extraction | TAP 5/8"-11NC TAPER    | 0 42526 01352 2 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1354                                                       | HANSON | Tap Die Extraction | TAP 5/8"-18NFTAPER"    | 0 42526 01354 6 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1356ZR                                                     | HANSON | Tap Die Extraction | TAP 11/16"-11NS TAPER  | 0 42526 01356 0 |       | 1                     | EACH                    | \$13.49       | \$7.69  | \$6.75  | \$6.07  |
| 1357ZR                                                     | HANSON | Tap Die Extraction | TAP 11/16"-16NS TAPER  | 0 42526 01357 7 |       | 1                     | EACH                    | \$13.90       | \$7.92  | \$6.95  | \$6.26  |
| 1358ZR                                                     | HANSON | Tap Die Extraction | TAP 3/4"-10NC TAPER    | 0 42526 01358 4 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1360                                                       | HANSON | Tap Die Extraction | TAP 3/4"-16NFTAPER     | 0 42526 01360 7 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1361                                                       | HANSON | Tap Die Extraction | TAP 7/8"-9NC TAPER     | 0 42526 01361 4 |       | 1                     | EACH                    | \$18.85       | \$10.74 | \$9.43  | \$8.48  |
| 1363ZR                                                     | HANSON | Tap Die Extraction | TAP 7/8"-14NFTAPER     | 0 42526 01363 8 |       | 1                     | EACH                    | \$18.30       | \$10.43 | \$9.15  | \$8.24  |
| 1365ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-8NC TAPER       | 0 42526 01365 2 |       | 1                     | EACH                    | \$23.22       | \$13.24 | \$11.61 | \$10.45 |
| 1366ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-12NFTAPER       | 0 42526 01366 9 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 1367ZR                                                     | HANSON | Tap Die Extraction | TAP 1"-14NS TAPER      | 0 42526 01367 6 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| <b>HANSON Fractional Taps (HCS) - Bottom - Bulk</b>        |        |                    |                        |                 |       |                       |                         |               |         |         |         |
| 1506                                                       | HANSON | Tap Die Extraction | TAP 1/8"-40NS BOTTOM   | 0 42526 01506 9 |       | 5                     | EACH                    | \$2.78        | \$1.58  | \$1.39  | \$1.25  |
| 1512                                                       | HANSON | Tap Die Extraction | TAP 3/16"-24NS BOTTOM  | 0 42526 01512 0 |       | 5                     | EACH                    | \$3.00        | \$1.71  | \$1.50  | \$1.35  |
| 1513                                                       | HANSON | Tap Die Extraction | TAP 3/16"-32NS BOTTOM  | 0 42526 01513 7 |       | 5                     | EACH                    | \$3.00        | \$1.71  | \$1.50  | \$1.35  |
| 1520                                                       | HANSON | Tap Die Extraction | TAP 1/4"-20NC BOTTOM   | 0 42526 01520 5 |       | 5                     | EACH                    | \$3.15        | \$1.80  | \$1.58  | \$1.42  |
| 1521                                                       | HANSON | Tap Die Extraction | TAP 1/4"-24NS BOTTOM   | 0 42526 01521 2 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1523                                                       | HANSON | Tap Die Extraction | TAP 1/4"-28NF BOTTOM   | 0 42526 01523 6 |       | 5                     | EACH                    | \$3.15        | \$1.80  | \$1.58  | \$1.42  |
| 1524                                                       | HANSON | Tap Die Extraction | TAP 1/4"-32NEF BOTTOM  | 0 42526 01524 3 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1525                                                       | HANSON | Tap Die Extraction | TAP 1/4"-40NS BOTTOM   | 0 42526 01525 0 |       | 5                     | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 1527                                                       | HANSON | Tap Die Extraction | TAP 5/16"-18NC BOTTOM  | 0 42526 01527 4 |       | 5                     | EACH                    | \$3.96        | \$2.26  | \$1.98  | \$1.78  |
| 1529ZR                                                     | HANSON | Tap Die Extraction | TAP 5/16"-24NF BOTTOM  | 0 42526 01529 8 |       | 5                     | EACH                    | \$3.96        | \$2.26  | \$1.98  | \$1.78  |
| 1531                                                       | HANSON | Tap Die Extraction | TAP 5/16"-32NEF BOTTOM | 0 42526 01531 1 |       | 5                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |

| STOCK #                                                      | BRAND  | PRODUCT FAMILY     | DESCRIPTION              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|--------------------------------------------------------------|--------|--------------------|--------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Taps (HCS) - Bottom - Bulk (cont'd)</b> |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 1534                                                         | HANSON | Tap Die Extraction | TAP 3/8"-16NC BOTTOM     | 0 42526 01534 2 |       | 5                     | EACH                    | \$4.99        | \$2.84  | \$2.50  | \$2.25  |
| 1536                                                         | HANSON | Tap Die Extraction | TAP 3/8"-24NF BOTTOM     | 0 42526 01536 6 |       | 5                     | EACH                    | \$4.99        | \$2.84  | \$2.50  | \$2.25  |
| 1539                                                         | HANSON | Tap Die Extraction | TAP 7/16"-14NC BOTTOM    | 0 42526 01539 7 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1540ZR                                                       | HANSON | Tap Die Extraction | TAP 7/16"-20NF BOTTOM    | 0 42526 01540 3 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 1544                                                         | HANSON | Tap Die Extraction | TAP 1/2"-13NC BOTTOM     | 0 42526 01544 1 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1545                                                         | HANSON | Tap Die Extraction | TAP 1/2"-20NF BOTTOM     | 0 42526 01545 8 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| 1546                                                         | HANSON | Tap Die Extraction | TAP 1/2"-24NS BOTTOM     | 0 42526 01546 5 |       | 5                     | EACH                    | \$6.10        | \$3.48  | \$3.05  | \$2.75  |
| 1548ZR                                                       | HANSON | Tap Die Extraction | TAP 9/16"-12NC BOTTOM    | 0 42526 01548 9 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1549ZR                                                       | HANSON | Tap Die Extraction | TAP 9/16"-18NF BOTTOM    | 0 42526 01549 6 |       | 1                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 1552ZR                                                       | HANSON | Tap Die Extraction | TAP 5/8"-11NC BOTTOM"    | 0 42526 01552 6 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1554ZR                                                       | HANSON | Tap Die Extraction | TAP 5/8"-18NF BOTTOM     | 0 42526 01554 0 |       | 1                     | EACH                    | \$10.76       | \$6.13  | \$5.38  | \$4.84  |
| 1556ZR                                                       | HANSON | Tap Die Extraction | TAP 11/16"-11NS BOTTOM   | 0 42526 01556 4 |       | 1                     | EACH                    | \$13.49       | \$7.69  | \$6.75  | \$6.07  |
| 1557ZR                                                       | HANSON | Tap Die Extraction | TAP 11/16"-16NS BOTTOM   | 0 42526 01557 1 |       | 1                     | EACH                    | \$13.49       | \$7.69  | \$6.75  | \$6.07  |
| 1558ZR                                                       | HANSON | Tap Die Extraction | TAP 3/4"-10NC BOTTOM     | 0 42526 01558 8 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1560ZR                                                       | HANSON | Tap Die Extraction | TAP 3/4"-16NF BOTTOM     | 0 42526 01560 1 |       | 1                     | EACH                    | \$14.18       | \$8.08  | \$7.09  | \$6.38  |
| 1561                                                         | HANSON | Tap Die Extraction | TAP 7/8"-9NC BOTTOM      | 0 42526 01561 8 |       | 1                     | EACH                    | \$18.85       | \$10.74 | \$9.43  | \$8.48  |
| 1563                                                         | HANSON | Tap Die Extraction | TAP 7/8"-14NF BOTTOM     | 0 42526 01563 2 |       | 1                     | EACH                    | \$18.30       | \$10.43 | \$9.15  | \$8.24  |
| 1565ZR                                                       | HANSON | Tap Die Extraction | TAP 1"-8NC BOTTOM        | 0 42526 01565 6 |       | 1                     | EACH                    | \$23.22       | \$13.24 | \$11.61 | \$10.45 |
| 1566ZR                                                       | HANSON | Tap Die Extraction | TAP 1"-12NF BOTTOM       | 0 42526 01566 3 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 1567ZR                                                       | HANSON | Tap Die Extraction | TAP 1"-14NS BOTTOM       | 0 42526 01567 0 |       | 1                     | EACH                    | \$20.69       | \$11.79 | \$10.35 | \$9.31  |
| <b>HANSON Metric Taps (HCS) - Plug - Carded</b>              |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 8312                                                         | HANSON | Tap Die Extraction | TAP 3MM-0.5 PLUG         | 0 42526 08312 9 |       | 3                     | EACH                    | \$3.75        | \$2.14  | \$1.88  | \$1.69  |
| 8317                                                         | HANSON | Tap Die Extraction | TAP 4MM-0.7 PLUG         | 0 42526 08317 4 |       | 3                     | EACH                    | \$3.93        | \$2.24  | \$1.97  | \$1.77  |
| 8318                                                         | HANSON | Tap Die Extraction | TAP 4MM-0.75 PLUG        | 0 42526 08318 1 |       | 3                     | EACH                    | \$3.93        | \$2.24  | \$1.97  | \$1.77  |
| 8322ZR                                                       | HANSON | Tap Die Extraction | TAP 5MM-0.8 PLUG         | 0 42526 08322 8 |       | 3                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 8323ZR                                                       | HANSON | Tap Die Extraction | TAP 5MM-0.9 PLUG         | 0 42526 08323 5 |       | 3                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 8327                                                         | HANSON | Tap Die Extraction | TAP 6MM-1.0 PLUG         | 0 42526 08327 3 |       | 3                     | EACH                    | \$4.26        | \$2.43  | \$2.13  | \$1.92  |
| 8331                                                         | HANSON | Tap Die Extraction | TAP 7MM-1.0 PLUG         | 0 42526 08331 0 |       | 3                     | EACH                    | \$4.67        | \$2.66  | \$2.34  | \$2.10  |
| 8333                                                         | HANSON | Tap Die Extraction | TAP 8MM-1.0 PLUG         | 0 42526 08333 4 |       | 3                     | EACH                    | \$4.85        | \$2.76  | \$2.43  | \$2.18  |
| 8334                                                         | HANSON | Tap Die Extraction | TAP 8-1.25MM PLUG        | 0 42526 08334 1 |       | 3                     | EACH                    | \$4.85        | \$2.76  | \$2.43  | \$2.18  |
| 8335                                                         | HANSON | Tap Die Extraction | TAP 9MM-0.75 PLUG        | 0 42526 08335 8 |       | 3                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 8336                                                         | HANSON | Tap Die Extraction | TAP 9MM-1.0 PLUG         | 0 42526 08336 5 |       | 3                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 8337                                                         | HANSON | Tap Die Extraction | TAP 9MM-1.25 PLUG        | 0 42526 08337 2 |       | 3                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 8338                                                         | HANSON | Tap Die Extraction | TAP 10MM-1.0 PLUG        | 0 42526 08338 9 |       | 3                     | EACH                    | \$6.27        | \$3.57  | \$3.14  | \$2.82  |
| 8339                                                         | HANSON | Tap Die Extraction | TAP 10-1 25MM PLUG       | 0 42526 08339 6 |       | 3                     | EACH                    | \$6.27        | \$3.57  | \$3.14  | \$2.82  |
| 8340                                                         | HANSON | Tap Die Extraction | TAP 10-1 5MM PLUG        | 0 42526 08340 2 |       | 3                     | EACH                    | \$6.27        | \$3.57  | \$3.14  | \$2.82  |
| 8341                                                         | HANSON | Tap Die Extraction | TAP 11-1 5MM PLUG        | 0 42526 08341 9 |       | 3                     | EACH                    | \$6.66        | \$3.80  | \$3.33  | \$3.00  |
| 8342ZR                                                       | HANSON | Tap Die Extraction | TAP 12-1 25MM PLUG       | 0 42526 08342 6 |       | 3                     | EACH                    | \$7.78        | \$4.43  | \$3.89  | \$3.50  |
| 8343                                                         | HANSON | Tap Die Extraction | TAP 12-1 5MM PLUG        | 0 42526 08343 3 |       | 3                     | EACH                    | \$7.78        | \$4.43  | \$3.89  | \$3.50  |
| 8344ZR                                                       | HANSON | Tap Die Extraction | TAP 12-1 75MM PLUG       | 0 42526 08344 0 |       | 3                     | EACH                    | \$7.78        | \$4.43  | \$3.89  | \$3.50  |
| 1788679                                                      | HANSON | Tap Die Extraction | TAP 14MM-1.25 PLUG       | 0 38548 99377 5 |       | 3                     | EACH                    | \$9.57        | \$5.45  | \$4.79  | \$4.31  |
| <b>HANSON Metric Taps (HCS) - Plug - Bulk</b>                |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 1712ZR                                                       | HANSON | Tap Die Extraction | TAP 3-0 5MM PLUG         | 0 42526 01712 4 |       | 5                     | EACH                    | \$3.18        | \$1.81  | \$1.59  | \$1.43  |
| 1713ZR                                                       | HANSON | Tap Die Extraction | TAP 3-0 6MM PLUG         | 0 42526 01713 1 |       | 5                     | EACH                    | \$3.18        | \$1.81  | \$1.59  | \$1.43  |
| 1717ZR                                                       | HANSON | Tap Die Extraction | TAP 4-0 7MM PLUG         | 0 42526 01717 9 |       | 5                     | EACH                    | \$3.35        | \$1.91  | \$1.68  | \$1.51  |
| 1718ZR                                                       | HANSON | Tap Die Extraction | TAP 4-0 75MM PLUG        | 0 42526 01718 6 |       | 5                     | EACH                    | \$3.35        | \$1.91  | \$1.68  | \$1.51  |
| 1722ZR                                                       | HANSON | Tap Die Extraction | TAP 5-0 8MM PLUG         | 0 42526 01722 3 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1723ZR                                                       | HANSON | Tap Die Extraction | TAP 5-0 9MM PLUG         | 0 42526 01723 0 |       | 5                     | EACH                    | \$3.47        | \$1.98  | \$1.74  | \$1.56  |
| 1727                                                         | HANSON | Tap Die Extraction | TAP 6-1MM PLUG           | 0 42526 01727 8 |       | 5                     | EACH                    | \$3.67        | \$2.09  | \$1.84  | \$1.65  |
| 1729ZR                                                       | HANSON | Tap Die Extraction | TAP 6 3-1MM PLUG         | 0 42526 01729 2 |       | 5                     | EACH                    | \$3.67        | \$2.09  | \$1.84  | \$1.65  |
| 1731ZR                                                       | HANSON | Tap Die Extraction | TAP 7-1MM PLUG           | 0 42526 01731 5 |       | 5                     | EACH                    | \$4.07        | \$2.32  | \$2.04  | \$1.83  |
| 1733ZR                                                       | HANSON | Tap Die Extraction | TAP 8-1MM PLUG           | 0 42526 01733 9 |       | 5                     | EACH                    | \$4.28        | \$2.44  | \$2.14  | \$1.93  |
| 1734ZR                                                       | HANSON | Tap Die Extraction | TAP 8-1 25MM PLUG        | 0 42526 01734 6 |       | 5                     | EACH                    | \$4.28        | \$2.44  | \$2.14  | \$1.93  |
| 1735                                                         | HANSON | Tap Die Extraction | TAP 9-0 75MM PLUG        | 0 42526 01735 3 |       | 5                     | EACH                    | \$5.20        | \$2.96  | \$2.60  | \$2.34  |
| 1736                                                         | HANSON | Tap Die Extraction | TAP 9-1MM PLUG           | 0 42526 01736 0 |       | 5                     | EACH                    | \$5.20        | \$2.96  | \$2.60  | \$2.34  |
| 1737                                                         | HANSON | Tap Die Extraction | TAP 9-1 25MM PLUG        | 0 42526 01737 7 |       | 5                     | EACH                    | \$5.20        | \$2.96  | \$2.60  | \$2.34  |
| 1738                                                         | HANSON | Tap Die Extraction | TAP 10-1MM PLUG          | 0 42526 01738 4 |       | 5                     | EACH                    | \$5.70        | \$3.25  | \$2.85  | \$2.57  |
| 1739                                                         | HANSON | Tap Die Extraction | TAP 10-1 25MM PLUG       | 0 42526 01739 1 |       | 5                     | EACH                    | \$5.70        | \$3.25  | \$2.85  | \$2.57  |
| 1740ZR                                                       | HANSON | Tap Die Extraction | TAP 10-1 5MM PLUG        | 0 42526 01740 7 |       | 5                     | EACH                    | \$5.70        | \$3.25  | \$2.85  | \$2.57  |
| 1741ZR                                                       | HANSON | Tap Die Extraction | TAP 11-1 5MM PLUG        | 0 42526 01741 4 |       | 5                     | EACH                    | \$6.03        | \$3.44  | \$3.02  | \$2.71  |
| 1742ZR                                                       | HANSON | Tap Die Extraction | TAP 12-1 25MM SPARK PLUG | 0 42526 01742 1 |       | 5                     | EACH                    | \$7.19        | \$4.10  | \$3.60  | \$3.24  |
| 1743ZR                                                       | HANSON | Tap Die Extraction | TAP 12-1 5MM PLUG        | 0 42526 01743 8 |       | 5                     | EACH                    | \$7.19        | \$4.10  | \$3.60  | \$3.24  |
| 1744ZR                                                       | HANSON | Tap Die Extraction | TAP 12-1 75MM PLUG       | 0 42526 01744 5 |       | 5                     | EACH                    | \$7.19        | \$4.10  | \$3.60  | \$3.24  |

| STOCK #                                                                                    | BRAND  | PRODUCT FAMILY     | DESCRIPTION             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|--------------------------------------------------------------------------------------------|--------|--------------------|-------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Metric Taps (HCS) - Plug - Bulk (cont'd)</b>                                     |        |                    |                         |                 |       |                       |                         |               |         |         |         |
| 1749ZR                                                                                     | HANSON | Tap Die Extraction | TAP 14-1 25MM PLUG      | 0 42526 01749 0 |       | 1                     | EACH                    | \$9.57        | \$5.45  | \$4.79  | \$4.31  |
| 1750                                                                                       | HANSON | Tap Die Extraction | TAP 14-1 5MM PLUG       | 0 42526 01750 6 |       | 1                     | EACH                    | \$9.57        | \$5.45  | \$4.79  | \$4.31  |
| 1752ZR                                                                                     | HANSON | Tap Die Extraction | TAP 14-2MM PLUG         | 0 42526 01752 0 |       | 1                     | EACH                    | \$9.57        | \$5.45  | \$4.79  | \$4.31  |
| 1754ZR                                                                                     | HANSON | Tap Die Extraction | TAP 16-1MM PLUG         | 0 24721 01754 3 |       | 1                     | EACH                    | \$10.95       | \$6.24  | \$5.48  | \$4.93  |
| 1755ZR                                                                                     | HANSON | Tap Die Extraction | TAP 16-1 5MM PLUG       | 0 42526 01755 1 |       | 1                     | EACH                    | \$11.26       | \$6.42  | \$5.63  | \$5.07  |
| 1756ZR                                                                                     | HANSON | Tap Die Extraction | TAP 16-2MM PLUG         | 0 42526 01756 8 |       | 1                     | EACH                    | \$11.26       | \$6.42  | \$5.63  | \$5.07  |
| 1759ZR                                                                                     | HANSON | Tap Die Extraction | TAP 18-1 5MM PLUG       | 0 42526 01759 9 |       | 1                     | EACH                    | \$14.22       | \$8.11  | \$7.11  | \$6.40  |
| 1761ZR                                                                                     | HANSON | Tap Die Extraction | TAP 18-2 5MM PLUG       | 0 42526 01761 2 |       | 1                     | EACH                    | \$14.22       | \$8.11  | \$7.11  | \$6.40  |
| 1764ZR                                                                                     | HANSON | Tap Die Extraction | TAP 20-2 5MM PLUG       | 0 42526 01764 3 |       | 1                     | EACH                    | \$18.30       | \$10.43 | \$9.15  | \$8.24  |
| 1765ZR                                                                                     | HANSON | Tap Die Extraction | TAP 22-1 5MM PLUG       | 0 42526 01765 0 |       | 1                     | EACH                    | \$17.54       | \$10.00 | \$8.77  | \$7.89  |
| 1768ZR                                                                                     | HANSON | Tap Die Extraction | TAP 24-2MM PLUG         | 0 42526 01768 1 |       | 1                     | EACH                    | \$23.43       | \$13.36 | \$11.72 | \$10.54 |
| 1769ZR                                                                                     | HANSON | Tap Die Extraction | TAP 24-3MM PLUG         | 0 42526 01769 8 |       | 1                     | EACH                    | \$21.50       | \$12.26 | \$10.75 | \$9.68  |
| <b>HANSON Metric Taps (HCS) - Bottom - Bulk</b>                                            |        |                    |                         |                 |       |                       |                         |               |         |         |         |
| 1812ZR                                                                                     | HANSON | Tap Die Extraction | TAP 3-50MM BOTTOM       | 0 24721 05305 3 |       | 5                     | EACH                    | \$3.07        | \$1.75  | \$1.54  | \$1.38  |
| 1817ZR                                                                                     | HANSON | Tap Die Extraction | TAP 4-70MM BOTTOM       | 0 24721 05308 4 |       | 5                     | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1818ZR                                                                                     | HANSON | Tap Die Extraction | TAP 4-75MM BOTTOM       | 0 24721 05309 1 |       | 5                     | EACH                    | \$3.25        | \$1.85  | \$1.63  | \$1.46  |
| 1822ZR                                                                                     | HANSON | Tap Die Extraction | TAP 5-80MM BOTTOM       | 0 24721 05310 7 |       | 5                     | EACH                    | \$3.37        | \$1.92  | \$1.69  | \$1.52  |
| 1823ZR                                                                                     | HANSON | Tap Die Extraction | TAP 5-90MM BOTTOM       | 0 24721 05311 4 |       | 5                     | EACH                    | \$3.11        | \$1.77  | \$1.56  | \$1.40  |
| 1827ZR                                                                                     | HANSON | Tap Die Extraction | TAP 6MM-1.0 BOTTOMING   | 0 24721 05312 1 |       | 5                     | EACH                    | \$3.57        | \$2.03  | \$1.79  | \$1.61  |
| 1829                                                                                       | HANSON | Tap Die Extraction | TAP 6 3-1 OMM BOTTOM    | 0 24721 05313 8 |       | 5                     | EACH                    | \$3.57        | \$2.03  | \$1.79  | \$1.61  |
| 1831ZR                                                                                     | HANSON | Tap Die Extraction | TAP 7-1 OMM BOTTOM      | 0 24721 05333 6 |       | 5                     | EACH                    | \$3.96        | \$2.26  | \$1.98  | \$1.78  |
| 1833ZR                                                                                     | HANSON | Tap Die Extraction | TAP 8-1 OMM BOTTOM      | 0 24721 05315 2 |       | 5                     | EACH                    | \$4.15        | \$2.37  | \$2.08  | \$1.87  |
| 1834ZR                                                                                     | HANSON | Tap Die Extraction | TAP 8-1 25MM BOTTOM     | 0 24721 05316 9 |       | 5                     | EACH                    | \$4.15        | \$2.37  | \$2.08  | \$1.87  |
| 1837ZR                                                                                     | HANSON | Tap Die Extraction | TAP 9-1 25MM BOTTOM     | 0 24721 05317 6 |       | 5                     | EACH                    | \$5.06        | \$2.88  | \$2.53  | \$2.28  |
| 1838ZR                                                                                     | HANSON | Tap Die Extraction | TAP 10-1 OMM BOTTOM     | 0 24721 05318 3 |       | 5                     | EACH                    | \$5.55        | \$3.16  | \$2.78  | \$2.50  |
| 1839                                                                                       | HANSON | Tap Die Extraction | TAP 10-1 25MM BOTTOM    | 0 24721 05319 0 |       | 5                     | EACH                    | \$5.55        | \$3.16  | \$2.78  | \$2.50  |
| 1840                                                                                       | HANSON | Tap Die Extraction | TAP 10-1 5MM BOTTOM     | 0 24721 05320 6 |       | 5                     | EACH                    | \$5.55        | \$3.16  | \$2.78  | \$2.50  |
| 1842ZR                                                                                     | HANSON | Tap Die Extraction | TAP 12-1 25MM BOTTOM    | 0 24721 05321 3 |       | 5                     | EACH                    | \$7.00        | \$3.99  | \$3.50  | \$3.15  |
| 1844                                                                                       | HANSON | Tap Die Extraction | TAP 12-1 75MM BOTTOM    | 0 24721 05322 0 |       | 5                     | EACH                    | \$7.00        | \$3.99  | \$3.50  | \$3.15  |
| 1849ZR                                                                                     | HANSON | Tap Die Extraction | TAP 14-1 25MM BOTTOM    | 0 24721 05323 7 |       | 1                     | EACH                    | \$9.26        | \$5.28  | \$4.63  | \$4.17  |
| 1852                                                                                       | HANSON | Tap Die Extraction | TAP 14-2 OMM BOTTOM     | 0 24721 05324 4 |       | 1                     | EACH                    | \$9.26        | \$5.28  | \$4.63  | \$4.17  |
| 1855                                                                                       | HANSON | Tap Die Extraction | TAP 16-1 5MM BOTTOM     | 0 24721 05325 1 |       | 1                     | EACH                    | \$10.95       | \$6.24  | \$5.48  | \$4.93  |
| 1856                                                                                       | HANSON | Tap Die Extraction | TAP 16-2 OMM BOTTOM     | 0 24721 05326 8 |       | 1                     | EACH                    | \$10.95       | \$6.24  | \$5.48  | \$4.93  |
| 1859ZR                                                                                     | HANSON | Tap Die Extraction | TAP 18-1 5MM BOTTOM     | 0 24721 05327 5 |       | 1                     | EACH                    | \$13.81       | \$7.87  | \$6.91  | \$6.21  |
| 1861ZR                                                                                     | HANSON | Tap Die Extraction | TAP 18-2 5MM BOTTOM     | 0 24721 05328 2 |       | 1                     | EACH                    | \$13.81       | \$7.87  | \$6.91  | \$6.21  |
| 1864ZR                                                                                     | HANSON | Tap Die Extraction | TAP 20-2 5MM BOTTOM     | 0 24721 05329 9 |       | 1                     | EACH                    | \$17.75       | \$10.12 | \$8.88  | \$7.99  |
| 1865ZR                                                                                     | HANSON | Tap Die Extraction | TAP 22-1 5MM BOTTOM     | 0 24721 05330 5 |       | 1                     | EACH                    | \$18.58       | \$10.59 | \$9.29  | \$8.36  |
| 1868ZR                                                                                     | HANSON | Tap Die Extraction | TAP 24-2 OMM BOTTOM     | 0 24721 05331 2 |       | 1                     | EACH                    | \$22.76       | \$12.97 | \$11.38 | \$10.24 |
| 1869ZR                                                                                     | HANSON | Tap Die Extraction | TAP 24-3 OMM BOTTOM     | 0 24721 05332 9 |       | 1                     | EACH                    | \$22.76       | \$12.97 | \$11.38 | \$10.24 |
| <b>HANSON Machine Screw 3 Pc. Sets (HCS) - Includes 1 Each Taper, Plug and Bottom Taps</b> |        |                    |                         |                 |       |                       |                         |               |         |         |         |
| 2518                                                                                       | HANSON | Tap Die Extraction | TAP 6-32NC 3PC SET      | 0 42526 02518 1 |       | 1                     | EACH                    | \$8.65        | \$4.93  | \$4.33  | \$3.89  |
| 2524                                                                                       | HANSON | Tap Die Extraction | TAP 8-32NC 3PC SET      | 0 42526 02524 2 |       | 1                     | EACH                    | \$8.90        | \$5.07  | \$4.45  | \$4.01  |
| 2528                                                                                       | HANSON | Tap Die Extraction | TAP 10-24NC 3PC SET     | 0 42526 02528 0 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| 2531                                                                                       | HANSON | Tap Die Extraction | TAP 10-32NF 3PC SET     | 0 42526 02531 0 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| <b>HANSON Fractional 3 Pc. Sets (HCS) - Includes 1 Each Taper, Plug and Bottom Taps</b>    |        |                    |                         |                 |       |                       |                         |               |         |         |         |
| 2606                                                                                       | HANSON | Tap Die Extraction | TAP 1/8"-40NS 3PC SET"  | 0 42526 02606 5 |       | 1                     | EACH                    | \$9.25        | \$5.27  | \$4.63  | \$4.16  |
| 2607                                                                                       | HANSON | Tap Die Extraction | TAP 1/8"-44NS 3PC SET   | 0 24721 05644 3 |       | 1                     | EACH                    | \$9.25        | \$5.27  | \$4.63  | \$4.16  |
| 2610                                                                                       | HANSON | Tap Die Extraction | TAP 5/32-32 NS 3PC SET  | 0 24721 05645 0 |       | 1                     | EACH                    | \$9.25        | \$5.27  | \$4.63  | \$4.16  |
| 2611                                                                                       | HANSON | Tap Die Extraction | TAP 5/32"-36NS 3PC SET" | 0 24721 05646 7 |       | 1                     | EACH                    | \$9.25        | \$5.27  | \$4.63  | \$4.16  |
| 2612                                                                                       | HANSON | Tap Die Extraction | TAP 3/16"-24NS 3PC SET  | 0 42526 02612 6 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| 2613ZR                                                                                     | HANSON | Tap Die Extraction | TAP 3/16"-32NS 3PC SET  | 0 42526 02613 3 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| 2620                                                                                       | HANSON | Tap Die Extraction | TAP 1/4"-20NC 3PC SET"  | 0 42526 02620 1 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| 2623                                                                                       | HANSON | Tap Die Extraction | TAP 1/4"-28NF 3PC AAA"  | 0 42526 02623 2 |       | 1                     | EACH                    | \$9.42        | \$5.37  | \$4.71  | \$4.24  |
| 2627                                                                                       | HANSON | Tap Die Extraction | TAP 5/16"-18NC 3PC SET" | 0 42526 02627 0 |       | 1                     | EACH                    | \$11.86       | \$6.76  | \$5.93  | \$5.34  |
| 2629                                                                                       | HANSON | Tap Die Extraction | TAP 5/16"-24NF 3PC SET" | 0 42526 02629 4 |       | 1                     | EACH                    | \$11.86       | \$6.76  | \$5.93  | \$5.34  |
| 2634                                                                                       | HANSON | Tap Die Extraction | TAP 3/8"-16NC 3PC SET"  | 0 42526 02634 8 |       | 1                     | EACH                    | \$14.95       | \$8.52  | \$7.48  | \$6.73  |
| 2636                                                                                       | HANSON | Tap Die Extraction | TAP 3/8"-24NF 3PC SET"  | 0 42526 02636 2 |       | 1                     | EACH                    | \$14.95       | \$8.52  | \$7.48  | \$6.73  |
| 2639                                                                                       | HANSON | Tap Die Extraction | TAP 7/16"-14NC 3PC SET" | 0 42526 02639 3 |       | 1                     | EACH                    | \$16.43       | \$9.37  | \$8.22  | \$7.39  |
| 2640                                                                                       | HANSON | Tap Die Extraction | TAP 7/16"-20NF 3PC SET" | 0 42526 02640 9 |       | 1                     | EACH                    | \$16.43       | \$9.37  | \$8.22  | \$7.39  |
| 2644                                                                                       | HANSON | Tap Die Extraction | TAP 1/2"-13NC 3PC SET"  | 0 42526 02644 7 |       | 1                     | EACH                    | \$18.79       | \$10.71 | \$9.40  | \$8.46  |
| 2648                                                                                       | HANSON | Tap Die Extraction | TAP 9/16"-12NC 3PC SET" | 0 42526 02648 5 |       | 1                     | EACH                    | \$27.09       | \$15.44 | \$13.55 | \$12.19 |
| 2652                                                                                       | HANSON | Tap Die Extraction | TAP 5/8"-11NC 3PC SET"  | 0 42526 02652 2 |       | 1                     | EACH                    | \$32.31       | \$18.42 | \$16.16 | \$14.54 |
| 2654                                                                                       | HANSON | Tap Die Extraction | TAP 5/8"-18NF 3PC SET"  | 0 42526 02654 6 |       | 1                     | EACH                    | \$32.31       | \$18.42 | \$16.16 | \$14.54 |

| STOCK #                                                                                          | BRAND  | PRODUCT FAMILY     | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|--------------------------------------------------------------------------------------------------|--------|--------------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional 3 Pc. Sets (HCS) - Includes 1 Each Taper, Plug and Bottom Taps (cont'd)</b> |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 2658ZR                                                                                           | HANSON | Tap Die Extraction | TAP 3/4"-10NC 3PC SET"                | 0 42526 02658 4 |       | 1                     | EACH                    | \$42.53       | \$24.24 | \$21.27 | \$19.14 |
| 2661                                                                                             | HANSON | Tap Die Extraction | TAP 7/8"-9NC 3PC SET"                 | 0 42526 02661 4 |       | 1                     | EACH                    | \$56.50       | \$32.21 | \$28.25 | \$25.43 |
| 2665                                                                                             | HANSON | Tap Die Extraction | TAP 1"-8NC 3PC SET"                   | 0 42526 02665 2 |       | 1                     | EACH                    | \$69.71       | \$39.73 | \$34.86 | \$31.37 |
| 2667                                                                                             | HANSON | Tap Die Extraction | TAP 1"-14NS 3PC SET                   | 0 42526 02667 6 |       | 1                     | EACH                    | \$69.71       | \$39.73 | \$34.86 | \$31.37 |
| <b>HANSON Metric 3 Pc. Sets (HCS) - Includes 1 Each Taper, Plug and Bottom Taps</b>              |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 2712                                                                                             | HANSON | Tap Die Extraction | TAP 3MM-0.5 3PC SET                   | 0 24721 02712 2 |       | 1                     | EACH                    | \$9.54        | \$5.44  | \$4.77  | \$4.29  |
| 2722                                                                                             | HANSON | Tap Die Extraction | TAP 5MM-0.8 3PC SET                   | 0 24721 02722 1 |       | 1                     | EACH                    | \$10.39       | \$5.92  | \$5.20  | \$4.68  |
| 2727                                                                                             | HANSON | Tap Die Extraction | TAP 6MM-1.0 3PC SET                   | 0 24721 02727 6 |       | 1                     | EACH                    | \$11.00       | \$6.27  | \$5.50  | \$4.95  |
| 2731                                                                                             | HANSON | Tap Die Extraction | TAP 7-1MM 3PC SET                     | 0 24721 02731 3 |       | 1                     | EACH                    | \$12.21       | \$6.96  | \$6.11  | \$5.49  |
| 2733                                                                                             | HANSON | Tap Die Extraction | TAP 8MM-1.0 3PC SET                   | 0 24721 02733 7 |       | 1                     | EACH                    | \$12.82       | \$7.31  | \$6.41  | \$5.77  |
| 2734                                                                                             | HANSON | Tap Die Extraction | TAP 8-1 25MM 3PC SET                  | 0 24721 02734 4 |       | 1                     | EACH                    | \$12.82       | \$7.31  | \$6.41  | \$5.77  |
| 2738                                                                                             | HANSON | Tap Die Extraction | TAP 10MM-1.0 3PC SET                  | 0 24721 02738 2 |       | 1                     | EACH                    | \$17.12       | \$9.76  | \$8.56  | \$7.70  |
| 2739                                                                                             | HANSON | Tap Die Extraction | TAP 10-1 25MM 3PC SET                 | 0 24721 02739 9 |       | 1                     | EACH                    | \$17.12       | \$9.76  | \$8.56  | \$7.70  |
| 2740                                                                                             | HANSON | Tap Die Extraction | TAP 10-1 5MM 3PC SET                  | 0 24721 02740 5 |       | 1                     | EACH                    | \$17.12       | \$9.76  | \$8.56  | \$7.70  |
| 2742                                                                                             | HANSON | Tap Die Extraction | TAP 12-1 25MM 3PC SET                 | 0 24721 02742 9 |       | 1                     | EACH                    | \$21.56       | \$12.29 | \$10.78 | \$9.70  |
| 2744                                                                                             | HANSON | Tap Die Extraction | TAP 12MM-1.75 3PC SET                 | 0 24721 02744 3 |       | 1                     | EACH                    | \$21.56       | \$12.29 | \$10.78 | \$9.70  |
| 2752                                                                                             | HANSON | Tap Die Extraction | TAP 14-2MM 3PC SET                    | 0 24721 02752 8 |       | 1                     | EACH                    | \$28.64       | \$16.32 | \$14.32 | \$12.89 |
| 2756                                                                                             | HANSON | Tap Die Extraction | TAP 16-2MM 3PC SET                    | 0 24721 02756 6 |       | 1                     | EACH                    | \$33.80       | \$19.27 | \$16.90 | \$15.21 |
| <b>HANSON Taper Pipe Taps (HCS) - Carded</b>                                                     |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 8202                                                                                             | HANSON | Tap Die Extraction | TAP 1/8-27 NPT TAPER                  | 0 42526 08202 3 |       | 3                     | EACH                    | \$5.50        | \$3.14  | \$2.75  | \$2.48  |
| 8203                                                                                             | HANSON | Tap Die Extraction | TAP 1/4-18 NPT TAPER IRWIN            | 0 42526 08203 0 |       | 3                     | EACH                    | \$7.13        | \$4.06  | \$3.57  | \$3.21  |
| <b>HANSON Taper Pipe Taps (HCS) - Pouched</b>                                                    |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 1904P                                                                                            | HANSON | Tap Die Extraction | TAP 3/8-18 NPT PIPE POUCHED           | 0 42526 19040 7 |       | 1                     | EACH                    | \$9.08        | \$5.18  | \$4.54  | \$4.09  |
| 1905P                                                                                            | HANSON | Tap Die Extraction | TAP 1/2-14 NPT PIPE POUCHED           | 0 42526 19050 6 |       | 1                     | EACH                    | \$19.09       | \$10.88 | \$9.55  | \$8.59  |
| 1906P                                                                                            | HANSON | Tap Die Extraction | TAP 3/4-14 NPT PIPE POUCHED           | 0 42526 19060 5 |       | 1                     | EACH                    | \$25.44       | \$14.50 | \$12.72 | \$11.45 |
| <b>HANSON Taper Pipe Taps (HCS) - Bulk</b>                                                       |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 1902ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1/8"-27NPT TAPER                  | 0 42526 01902 9 |       | 5                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 1903ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1/4"-18NPT TAPER                  | 0 42526 01903 6 |       | 5                     | EACH                    | \$6.55        | \$3.73  | \$3.28  | \$2.95  |
| 1904ZR                                                                                           | HANSON | Tap Die Extraction | TAP 3/8"-18NPT TAPER                  | 0 42526 01904 3 |       | 5                     | EACH                    | \$9.35        | \$5.33  | \$4.68  | \$4.21  |
| 1905ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1/2-14 NPT PIPE                   | 0 42526 01905 0 |       | 1                     | EACH                    | \$19.09       | \$10.88 | \$9.55  | \$8.59  |
| 1906ZR                                                                                           | HANSON | Tap Die Extraction | TAP 3/4"-14NPT PIPE"                  | 0 42526 01906 7 |       | 1                     | EACH                    | \$26.20       | \$14.93 | \$13.10 | \$11.79 |
| 1907ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1"-11 1/2NPT PIPE "               | 0 42526 01907 4 |       | 1                     | EACH                    | \$42.16       | \$24.03 | \$21.08 | \$18.97 |
| 1908ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1-1/4"-11 1/2NPT PIPE"            | 0 42526 01908 1 |       | 1                     | EACH                    | \$53.41       | \$30.44 | \$26.71 | \$24.03 |
| 1909ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1 1/2"-11 1/2NPT PIPE"            | 0 42526 01909 8 |       | 1                     | EACH                    | \$77.88       | \$44.39 | \$38.94 | \$35.05 |
| 1910ZR                                                                                           | HANSON | Tap Die Extraction | TAP 2"-11 1/2NPT PIPE"                | 0 42526 01910 4 |       | 1                     | EACH                    | \$106.99      | \$60.98 | \$53.50 | \$48.15 |
| 1911ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1/8"-28BSP PIPE"                  | 0 24721 01911 0 |       | 1                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 1912ZR                                                                                           | HANSON | Tap Die Extraction | TAP 1/4"-19BSPTAPER                   | 0 24721 01912 7 |       | 1                     | EACH                    | \$6.55        | \$3.73  | \$3.28  | \$2.95  |
| <b>HANSON Taper Pipe Taps (HCS) - Sets</b>                                                       |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 1921ZR                                                                                           | HANSON | Tap Die Extraction | TAP 6PC SET NPT TAPER                 | 0 42526 01921 0 |       | 1                     | EACH                    | \$136.26      | \$77.67 | \$68.13 | \$61.32 |
| <b>HANSON Fractional Spark Plug Taps (HCS)</b>                                                   |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 2364ZR                                                                                           | HANSON | Tap Die Extraction | TAP 7/8"-18NS SPARK PLUG              | 0 42526 02364 4 |       | 1                     | EACH                    | \$18.85       | \$10.74 | \$9.43  | \$8.48  |
| <b>HANSON Metric Spark Plug Taps (HCS)</b>                                                       |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 2438ZR                                                                                           | HANSON | Tap Die Extraction | TAP 10MM-1 00 SPARK PLUG              | 0 42526 02438 2 |       | 1                     | EACH                    | \$11.54       | \$6.58  | \$5.77  | \$5.19  |
| 2449                                                                                             | HANSON | Tap Die Extraction | TAP 14MM-1 25 SPARK PLUG              | 0 42526 02449 8 |       | 1                     | EACH                    | \$9.57        | \$5.45  | \$4.79  | \$4.31  |
| 2459ZR                                                                                           | HANSON | Tap Die Extraction | TAP 18MM-1 50 SPARK PLUG              | 0 42526 02459 7 |       | 1                     | EACH                    | \$14.22       | \$8.11  | \$7.11  | \$6.40  |
| <b>HANSON Tap (HCS) and Drill (HSS) Combo Sets - Carded</b>                                      |        |                    |                                       |                 |       |                       |                         |               |         |         |         |
| 80209                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 4-40 NC + #43         | 0 42526 80209 6 |       | 3                     | EACH                    | \$4.54        | \$2.59  | \$2.27  | \$2.04  |
| 80213                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 6-32 NC + 7/64        | 0 42526 80213 3 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 80217                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 8-32 NC + #29         | 0 42526 80217 1 |       | 3                     | EACH                    | \$4.96        | \$2.83  | \$2.48  | \$2.23  |
| 80220                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 10-24 NC + #25        | 0 42526 80220 1 |       | 3                     | EACH                    | \$5.12        | \$2.92  | \$2.56  | \$2.30  |
| 80221                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 10-32 NF/#21          | 0 42526 80221 8 |       | 3                     | EACH                    | \$5.30        | \$3.02  | \$2.65  | \$2.39  |
| 80222                                                                                            | HANSON | Tap Die Extraction | TAP + DRL BIT 12-24NC/#16             | 0 42526 80222 5 |       | 3                     | EACH                    | \$5.72        | \$3.26  | \$2.86  | \$2.57  |
| 80230                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 1/4-20 NC + 13/64     | 0 42526 80230 0 |       | 3                     | EACH                    | \$5.74        | \$3.27  | \$2.87  | \$2.58  |
| 80232                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 1/4-28 NF + #3        | 0 42526 80232 4 |       | 3                     | EACH                    | \$6.55        | \$3.73  | \$3.28  | \$2.95  |
| 80235                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 5/16-18 NC + LETTER G | 0 42526 80235 5 |       | 3                     | EACH                    | \$8.40        | \$4.79  | \$4.20  | \$3.78  |
| 80238                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 3/8-16 NC + LETTER O  | 0 42526 80238 6 |       | 3                     | EACH                    | \$9.99        | \$5.69  | \$5.00  | \$4.50  |
| 80242                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 1/2-13 NC + 27/64     | 0 42526 80242 3 |       | 3                     | EACH                    | \$15.45       | \$8.81  | \$7.73  | \$6.95  |
| 80260                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 1/4-18 NPT + 7/16     | 0 42526 80260 7 |       | 3                     | EACH                    | \$16.43       | \$9.37  | \$8.22  | \$7.39  |
| 80327                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 6MM-1.0 + 5.0MM       | 0 24721 80327 6 |       | 3                     | EACH                    | \$6.79        | \$3.87  | \$3.40  | \$3.06  |
| 80334                                                                                            | HANSON | Tap Die Extraction | TAP + DRL BIT 8-1 25MM/17/64"         | 0 24721 80334 4 |       | 3                     | EACH                    | \$8.33        | \$4.75  | \$4.17  | \$3.75  |
| 80340                                                                                            | HANSON | Tap Die Extraction | TAP + DRILL BIT 10-1 5MM/8 5MM        | 0 24721 80340 5 |       | 3                     | EACH                    | \$13.99       | \$7.97  | \$7.00  | \$6.30  |

| STOCK #                                                            | BRAND  | PRODUCT FAMILY     | DESCRIPTION               | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|--------------------------------------------------------------------|--------|--------------------|---------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>IRWIN HANSON HIGH SPEED STEEL TAPS - CUT THREAD</b>             |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| <b>HANSON Machine Screw Taps, Cut Thread (HSS) - Taper - Bulk</b>  |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 400015ZR                                                           | HANSON | Tap Die Extraction | TAP 6-32NC HSS TAPER      | 0 24721 00491 8 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 400017                                                             | HANSON | Tap Die Extraction | TAP 6-48NS HSS TAPER      | 0 24721 00493 2 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 400019                                                             | HANSON | Tap Die Extraction | TAP 8-32NC HSS TAPER      | 0 24721 00494 9 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 400021ZR                                                           | HANSON | Tap Die Extraction | TAP 8-40NS HSS TAPER      | 0 24721 00496 3 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 400022ZR                                                           | HANSON | Tap Die Extraction | TAP 10-24NC HSS TAPER     | 0 24721 00497 0 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| 400023ZR                                                           | HANSON | Tap Die Extraction | TAP 10-32NF HSS TAPER     | 0 24721 00498 7 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| 400025ZR                                                           | HANSON | Tap Die Extraction | TAP 12-24NC HSS TAPER     | 0 24721 00499 4 |       | 5                     | EACH                    | \$5.88        | \$3.35  | \$2.94  | \$2.65  |
| <b>HANSON Machine Screw Taps, Cut Thread (HSS) - Plug - Bulk</b>   |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 403009                                                             | HANSON | Tap Die Extraction | TAP 4-40NC HSS PLUG       | 0 24721 00504 5 |       | 5                     | EACH                    | \$5.30        | \$3.02  | \$2.65  | \$2.39  |
| 403015                                                             | HANSON | Tap Die Extraction | TAP 6-32NC HSS PLUG       | 0 24721 00509 0 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 403017                                                             | HANSON | Tap Die Extraction | TAP 6-48NS HSS PLUG       | 0 24721 00511 3 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 403019                                                             | HANSON | Tap Die Extraction | TAP 8-32NC HSS PLUG       | 0 24721 00512 0 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 403021                                                             | HANSON | Tap Die Extraction | TAP 8-40NS HSS PLUG       | 0 24721 00514 4 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 403022                                                             | HANSON | Tap Die Extraction | TAP 10-24NC HSS PLUG      | 0 24721 00515 1 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| 403023                                                             | HANSON | Tap Die Extraction | TAP 10-32NF HSS PLUG      | 0 24721 00516 8 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| 403025                                                             | HANSON | Tap Die Extraction | TAP 12-24NC HSS PLUG      | 0 24721 00517 5 |       | 5                     | EACH                    | \$5.88        | \$3.35  | \$2.94  | \$2.65  |
| 403028                                                             | HANSON | Tap Die Extraction | TAP 14-20NS HSS PLUG      | 0 24721 00519 9 |       | 5                     | EACH                    | \$6.25        | \$3.56  | \$3.13  | \$2.81  |
| <b>HANSON Machine Screw Taps, Cut Thread (HSS) - Bottom - Bulk</b> |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 406015                                                             | HANSON | Tap Die Extraction | TAP 6-32NC HSS BOTTOM     | 0 24721 00524 3 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 406017                                                             | HANSON | Tap Die Extraction | TAP 6-48NS HSS BOTTOM     | 0 24721 00526 7 |       | 5                     | EACH                    | \$5.39        | \$3.07  | \$2.70  | \$2.43  |
| 406019                                                             | HANSON | Tap Die Extraction | TAP 8-32NC HSS BOTTOM     | 0 24721 00527 4 |       | 5                     | EACH                    | \$5.31        | \$3.03  | \$2.66  | \$2.39  |
| 406021ZR                                                           | HANSON | Tap Die Extraction | TAP 8-40NS HSS BOTTOM     | 0 24721 00529 8 |       | 5                     | EACH                    | \$5.46        | \$3.11  | \$2.73  | \$2.46  |
| 406022                                                             | HANSON | Tap Die Extraction | TAP 10-24NC HSS BOTTOM    | 0 24721 00530 4 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| 406023                                                             | HANSON | Tap Die Extraction | TAP 10-32NF HSS BOTTOM    | 0 24721 00531 1 |       | 5                     | EACH                    | \$5.64        | \$3.21  | \$2.82  | \$2.54  |
| <b>HANSON Fractional Taps, Cut Thread (HSS) - Taper - Bulk</b>     |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 410010                                                             | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS TAPER   | 0 24721 00535 9 |       | 5                     | EACH                    | \$6.42        | \$3.66  | \$3.21  | \$2.89  |
| 410015                                                             | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS TAPER  | 0 24721 00537 3 |       | 5                     | EACH                    | \$7.23        | \$4.12  | \$3.62  | \$3.25  |
| 410018                                                             | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS TAPER   | 0 24721 00539 7 |       | 5                     | EACH                    | \$8.77        | \$5.00  | \$4.39  | \$3.95  |
| 410019ZR                                                           | HANSON | Tap Die Extraction | TAP 3/8"-24NF HSS TAPER   | 0 24721 00540 3 |       | 5                     | EACH                    | \$8.51        | \$4.85  | \$4.26  | \$3.83  |
| 410020                                                             | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS TAPER  | 0 24721 00541 0 |       | 5                     | EACH                    | \$12.66       | \$7.22  | \$6.33  | \$5.70  |
| 410021                                                             | HANSON | Tap Die Extraction | TAP 7/16"-20NF HSS TAPER  | 0 24721 00542 7 |       | 5                     | EACH                    | \$12.66       | \$7.22  | \$6.33  | \$5.70  |
| 410022ZR                                                           | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS TAPER   | 0 24721 00543 4 |       | 5                     | EACH                    | \$15.34       | \$8.74  | \$7.67  | \$6.90  |
| 410023ZR                                                           | HANSON | Tap Die Extraction | TAP 1/2"-20NF HSS TAPER   | 0 24721 00544 1 |       | 5                     | EACH                    | \$15.34       | \$8.74  | \$7.67  | \$6.90  |
| 410026                                                             | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS TAPER   | 0 24721 00547 2 |       | 1                     | EACH                    | \$31.66       | \$18.05 | \$15.83 | \$14.25 |
| 410028                                                             | HANSON | Tap Die Extraction | TAP 3/4"-10NC HSS TAPER   | 0 24721 00549 6 |       | 1                     | EACH                    | \$43.86       | \$25.00 | \$21.93 | \$19.74 |
| <b>HANSON Fractional Taps, Cut Thread (HSS) - Plug - Bulk</b>      |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 413010                                                             | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS PLUG    | 0 24721 00551 9 |       | 5                     | EACH                    | \$6.42        | \$3.66  | \$3.21  | \$2.89  |
| 413012                                                             | HANSON | Tap Die Extraction | TAP 1/4"-28NF HSS PLUG    | 0 24721 00552 6 |       | 5                     | EACH                    | \$6.42        | \$3.66  | \$3.21  | \$2.89  |
| 413015                                                             | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS PLUG   | 0 24721 00553 3 |       | 5                     | EACH                    | \$7.23        | \$4.12  | \$3.62  | \$3.25  |
| 413016                                                             | HANSON | Tap Die Extraction | TAP 5/16"-24NF HSS PLUG   | 0 24721 00554 0 |       | 5                     | EACH                    | \$7.23        | \$4.12  | \$3.62  | \$3.25  |
| 413018                                                             | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS PLUG    | 0 24721 00555 7 |       | 5                     | EACH                    | \$8.77        | \$5.00  | \$4.39  | \$3.95  |
| 413019                                                             | HANSON | Tap Die Extraction | TAP 3/8"-24NF HSS PLUG    | 0 24721 00556 4 |       | 5                     | EACH                    | \$8.77        | \$5.00  | \$4.39  | \$3.95  |
| 413020                                                             | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS PLUG   | 0 24721 00557 1 |       | 5                     | EACH                    | \$13.03       | \$7.43  | \$6.52  | \$5.86  |
| 413021                                                             | HANSON | Tap Die Extraction | TAP 7/16"-20NF HSS PLUG   | 0 24721 00558 8 |       | 5                     | EACH                    | \$13.03       | \$7.43  | \$6.52  | \$5.86  |
| 413022                                                             | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS PLUG    | 0 24721 00559 5 |       | 5                     | EACH                    | \$15.34       | \$8.74  | \$7.67  | \$6.90  |
| 413023                                                             | HANSON | Tap Die Extraction | TAP 1/2"-20NF HSS PLUG    | 0 24721 00560 1 |       | 5                     | EACH                    | \$15.34       | \$8.74  | \$7.67  | \$6.90  |
| 413024                                                             | HANSON | Tap Die Extraction | TAP 9/16"-12NC HSS PLUG   | 0 24721 00561 8 |       | 1                     | EACH                    | \$25.60       | \$14.59 | \$12.80 | \$11.52 |
| 413026                                                             | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS PLUG    | 0 24721 00563 2 |       | 1                     | EACH                    | \$32.60       | \$18.58 | \$16.30 | \$14.67 |
| <b>HANSON Fractional Taps, Cut Thread (HSS) - Bottom - Bulk</b>    |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 416010                                                             | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS BOTTOM  | 0 24721 00567 0 |       | 5                     | EACH                    | \$6.42        | \$3.66  | \$3.21  | \$2.89  |
| 416012                                                             | HANSON | Tap Die Extraction | TAP 1/4"-28NF HSS BOTTOM  | 0 24721 00568 7 |       | 5                     | EACH                    | \$6.42        | \$3.66  | \$3.21  | \$2.89  |
| 416015                                                             | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS BOTTOM | 0 24721 00569 4 |       | 5                     | EACH                    | \$7.23        | \$4.12  | \$3.62  | \$3.25  |
| 416016                                                             | HANSON | Tap Die Extraction | TAP 5/16"-24NF HSS BOTTOM | 0 24721 00570 0 |       | 5                     | EACH                    | \$7.02        | \$4.00  | \$3.51  | \$3.16  |
| 416018                                                             | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS BOTTOM  | 0 24721 00571 7 |       | 5                     | EACH                    | \$8.77        | \$5.00  | \$4.39  | \$3.95  |
| 416020                                                             | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS BOTTOM | 0 24721 00573 1 |       | 5                     | EACH                    | \$12.66       | \$7.22  | \$6.33  | \$5.70  |
| 416022                                                             | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS BOTTOM  | 0 24721 00575 5 |       | 5                     | EACH                    | \$15.34       | \$8.74  | \$7.67  | \$6.90  |
| <b>HANSON Taper Pipe Taps, Cut Thread (HSS) - Bulk</b>             |        |                    |                           |                 |       |                       |                         |               |         |         |         |
| 459001                                                             | HANSON | Tap Die Extraction | TAP 1/8"-27NPT HSS TAPER  | 0 24721 00584 7 |       | 5                     | EACH                    | \$20.52       | \$11.70 | \$10.26 | \$9.23  |
| 459002                                                             | HANSON | Tap Die Extraction | TAP 1/4"-18NPT HSS TAPER  | 0 24721 00585 4 |       | 5                     | EACH                    | \$22.98       | \$13.10 | \$11.49 | \$10.34 |
| 459003                                                             | HANSON | Tap Die Extraction | TAP 3/8"-18NPT HSS TAPER  | 0 24721 00586 1 |       | 5                     | EACH                    | \$29.50       | \$16.82 | \$14.75 | \$13.28 |
| 459004                                                             | HANSON | Tap Die Extraction | TAP 1/2"-14NPT HSS TAPER  | 0 24721 00587 8 |       | 1                     | EACH                    | \$49.70       | \$28.33 | \$24.85 | \$22.37 |
| 459005                                                             | HANSON | Tap Die Extraction | TAP 3/4"-14NPT HSS TAPER  | 0 24721 00588 5 |       | 1                     | EACH                    | \$68.59       | \$39.10 | \$34.30 | \$30.87 |

| STOCK #                                                           | BRAND  | PRODUCT FAMILY     | DESCRIPTION                    | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-------------------------------------------------------------------|--------|--------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>HANSON Taper Pipe Taps, Cut Thread (HSS) - Bulk (cont'd)</b>   |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 459006                                                            | HANSON | Tap Die Extraction | TAP 1"-11-1/2NPT HSS TAPER     | 0 24721 00589 2 |       | 1                     | EACH                    | \$103.36      | \$58.92  | \$51.68  | \$46.51  |
| 459007                                                            | HANSON | Tap Die Extraction | TAP 1-1/4"-11-1/2NPT HSS TAPER | 0 24721 00590 8 |       | 1                     | EACH                    | \$142.69      | \$81.33  | \$71.35  | \$64.21  |
| 459008                                                            | HANSON | Tap Die Extraction | TAP 1-1/2"-11-1/2NPT HSS TAPER | 0 24721 00591 5 |       | 1                     | EACH                    | \$193.02      | \$110.02 | \$96.51  | \$86.86  |
| <b>HANSON Taper Pipe Taps, Cut Thread (HSS) - Sets</b>            |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 1924ZR                                                            | HANSON | Tap Die Extraction | TAP 6PC SET NPT TAPER          | 0 24721 01924 0 |       | 1                     | EACH                    | \$294.52      | \$167.88 | \$147.26 | \$132.53 |
| <b>IRWIN HANSON HIGH SPEED STEEL TAPS - GROUND THREAD</b>         |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| <b>HANSON Machine Screw, Ground Thread (HSS) - Taper - Bulk</b>   |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 300315                                                            | HANSON | Tap Die Extraction | TAP 6-32NC HSS TAPER           | 0 24721 00328 7 |       | 5                     | EACH                    | \$6.96        | \$3.97   | \$3.48   | \$3.13   |
| 300319                                                            | HANSON | Tap Die Extraction | TAP 8-32NC HSS TAPER           | 0 24721 00329 4 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 300322                                                            | HANSON | Tap Die Extraction | TAP 10-24NC HSS TAPER          | 0 24721 00330 0 |       | 5                     | EACH                    | \$7.40        | \$4.22   | \$3.70   | \$3.33   |
| 300323                                                            | HANSON | Tap Die Extraction | TAP 10-32NF HSS TAPER          | 0 24721 00331 7 |       | 5                     | EACH                    | \$7.40        | \$4.22   | \$3.70   | \$3.33   |
| 300325                                                            | HANSON | Tap Die Extraction | TAP 12-24NC HSS TAPER          | 0 24721 00332 4 |       | 5                     | EACH                    | \$7.86        | \$4.48   | \$3.93   | \$3.54   |
| 300326                                                            | HANSON | Tap Die Extraction | TAP 12-28NF HSS TAPER          | 0 24721 00333 1 |       | 5                     | EACH                    | \$7.86        | \$4.48   | \$3.93   | \$3.54   |
| <b>HANSON Machine Screw, Ground Thread (HSS) - Plug - Bulk</b>    |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 303101                                                            | HANSON | Tap Die Extraction | TAP 0-80NF HSS PLUG            | 0 24721 00334 8 |       | 5                     | EACH                    | \$18.04       | \$10.28  | \$9.02   | \$8.12   |
| 303102                                                            | HANSON | Tap Die Extraction | TAP 1-64NC HSS PLUG            | 0 24721 00335 5 |       | 5                     | EACH                    | \$16.76       | \$9.55   | \$8.38   | \$7.54   |
| 303103                                                            | HANSON | Tap Die Extraction | TAP 1-72NC HSS PLUG            | 0 24721 00336 2 |       | 5                     | EACH                    | \$16.76       | \$9.55   | \$8.38   | \$7.54   |
| 303205                                                            | HANSON | Tap Die Extraction | TAP 2-56NC HSS PLUG            | 0 24721 00337 9 |       | 5                     | EACH                    | \$14.42       | \$8.22   | \$7.21   | \$6.49   |
| 303319                                                            | HANSON | Tap Die Extraction | TAP 8-32NC HSS PLUG            | 0 24721 00346 1 |       | 5                     | EACH                    | \$7.11        | \$4.05   | \$3.56   | \$3.20   |
| 303322                                                            | HANSON | Tap Die Extraction | TAP 10-24NC HSS PLUG           | 0 24721 00347 8 |       | 5                     | EACH                    | \$7.40        | \$4.22   | \$3.70   | \$3.33   |
| 303323                                                            | HANSON | Tap Die Extraction | TAP 10-32NF HSS PLUG           | 0 24721 00348 5 |       | 5                     | EACH                    | \$7.40        | \$4.22   | \$3.70   | \$3.33   |
| <b>HANSON Machine Screw, Ground Thread (HSS) - Bottom - Bulk</b>  |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 306205                                                            | HANSON | Tap Die Extraction | TAP 2-56NC HSS BOTTOM          | 0 24721 00352 2 |       | 5                     | EACH                    | \$14.42       | \$8.22   | \$7.21   | \$6.49   |
| <b>HANSON Fractional Taps, Ground Thread (HSS) - Taper - Bulk</b> |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 310310                                                            | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS TAPER        | 0 24721 00361 4 |       | 5                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 310312                                                            | HANSON | Tap Die Extraction | TAP 1/4"-28NF HSS TAPER        | 0 24721 00362 1 |       | 5                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 310315                                                            | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS TAPER       | 0 24721 00363 8 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 310316                                                            | HANSON | Tap Die Extraction | TAP 5/16"-24NF HSS TAPER       | 0 24721 00364 5 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 310318                                                            | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS TAPER        | 0 24721 00365 2 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 310319                                                            | HANSON | Tap Die Extraction | TAP 3/8"-24NF HSS TAPER        | 0 24721 00366 9 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 310320                                                            | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS TAPER       | 0 24721 00367 6 |       | 5                     | EACH                    | \$19.47       | \$11.10  | \$9.74   | \$8.76   |
| 310322                                                            | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS TAPER        | 0 24721 00369 0 |       | 5                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 310323                                                            | HANSON | Tap Die Extraction | TAP 1/2"-20NF HSS TAPER        | 0 24721 00370 6 |       | 5                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 310327                                                            | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS TAPER        | 0 24721 00373 7 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 310328                                                            | HANSON | Tap Die Extraction | TAP 5/8"-18NF HSS TAPER        | 0 24721 00374 4 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 310331                                                            | HANSON | Tap Die Extraction | TAP 3/4"-10NC HSS TAPER        | 0 24721 00375 1 |       | 1                     | EACH                    | \$57.33       | \$32.68  | \$28.67  | \$25.80  |
| 310332                                                            | HANSON | Tap Die Extraction | TAP 3/4"-16NF HSS TAPER        | 0 24721 00376 8 |       | 1                     | EACH                    | \$57.33       | \$32.68  | \$28.67  | \$25.80  |
| 310433                                                            | HANSON | Tap Die Extraction | TAP 7/8"-9NC HSS TAPER         | 0 24721 00377 5 |       | 1                     | EACH                    | \$79.63       | \$45.39  | \$39.82  | \$35.83  |
| 310434                                                            | HANSON | Tap Die Extraction | TAP 7/8"-14NF HSS TAPER        | 0 24721 00378 2 |       | 1                     | EACH                    | \$79.63       | \$45.39  | \$39.82  | \$35.83  |
| 310435                                                            | HANSON | Tap Die Extraction | TAP 1"-8NC HSS TAPER           | 0 24721 00379 9 |       | 1                     | EACH                    | \$106.19      | \$60.53  | \$53.10  | \$47.79  |
| 310438                                                            | HANSON | Tap Die Extraction | TAP 1-1/8"-7NC HSS TAPER       | 0 24721 00381 2 |       | 1                     | EACH                    | \$171.80      | \$97.93  | \$85.90  | \$77.31  |
| 310439                                                            | HANSON | Tap Die Extraction | TAP 1-1/8"-12NF HSS TAPER      | 0 24721 00382 9 |       | 1                     | EACH                    | \$182.07      | \$103.78 | \$91.04  | \$81.93  |
| 310440                                                            | HANSON | Tap Die Extraction | TAP 1-1/4"-7NC HSS TAPER       | 0 24721 00383 6 |       | 1                     | EACH                    | \$226.15      | \$128.91 | \$113.08 | \$101.77 |
| 310441                                                            | HANSON | Tap Die Extraction | TAP 1-1/4"-12NF HSS TAPER      | 0 24721 00384 3 |       | 1                     | EACH                    | \$229.90      | \$131.04 | \$114.95 | \$103.46 |
| 310442                                                            | HANSON | Tap Die Extraction | TAP 1-3/8"-6NC HSS TAPER       | 0 24721 00385 0 |       | 1                     | EACH                    | \$283.70      | \$161.71 | \$141.85 | \$127.67 |
| 310443                                                            | HANSON | Tap Die Extraction | TAP 1-3/8"-12NF HSS TAPER      | 0 24721 00386 7 |       | 1                     | EACH                    | \$287.62      | \$163.94 | \$143.81 | \$129.43 |
| 310444                                                            | HANSON | Tap Die Extraction | TAP 1-1/2"-6NC HSS TAPER       | 0 24721 00387 4 |       | 1                     | EACH                    | \$332.29      | \$189.41 | \$166.15 | \$149.53 |
| <b>HANSON Fractional Taps, Ground Thread (HSS) - Plug - Bulk</b>  |        |                    |                                |                 |       |                       |                         |               |          |          |          |
| 313310                                                            | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS PLUG         | 0 24721 00401 7 |       | 5                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 313312                                                            | HANSON | Tap Die Extraction | TAP 1/4"-28NF HSS PLUG         | 0 24721 00402 4 |       | 5                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 313315                                                            | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS PLUG        | 0 24721 00403 1 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 313316                                                            | HANSON | Tap Die Extraction | TAP 5/16"-24NF HSS PLUG        | 0 24721 00404 8 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 313318                                                            | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS PLUG         | 0 24721 00405 5 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 313319                                                            | HANSON | Tap Die Extraction | TAP 3/8"-24NF HSS PLUG         | 0 24721 00406 2 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 313320                                                            | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS PLUG        | 0 24721 00407 9 |       | 5                     | EACH                    | \$19.47       | \$11.10  | \$9.74   | \$8.76   |
| 313322                                                            | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS PLUG         | 0 24721 00409 3 |       | 5                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 313325                                                            | HANSON | Tap Die Extraction | TAP 9/16"-12NC HSS PLUG        | 0 24721 00411 6 |       | 1                     | EACH                    | \$34.06       | \$19.41  | \$17.03  | \$15.33  |
| 313326                                                            | HANSON | Tap Die Extraction | TAP 9/16"-18NF HSS PLUG        | 0 24721 00412 3 |       | 1                     | EACH                    | \$34.06       | \$19.41  | \$17.03  | \$15.33  |
| 313327                                                            | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS PLUG         | 0 24721 00413 0 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 313328                                                            | HANSON | Tap Die Extraction | TAP 5/8"-18NF HSS PLUG         | 0 24721 00414 7 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 313331                                                            | HANSON | Tap Die Extraction | TAP 3/4"-10NC HSS PLUG         | 0 24721 00415 4 |       | 1                     | EACH                    | \$61.37       | \$34.98  | \$30.69  | \$27.62  |
| 313332                                                            | HANSON | Tap Die Extraction | TAP 3/4"-16NF HSS PLUG         | 0 24721 00416 1 |       | 1                     | EACH                    | \$57.33       | \$32.68  | \$28.67  | \$25.80  |

| STOCK #                                                                            | BRAND  | PRODUCT FAMILY     | DESCRIPTION                 | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|------------------------------------------------------------------------------------|--------|--------------------|-----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>HANSON Fractional Taps, Ground Thread (HSS) - Plug - Bulk (cont'd)</b>          |        |                    |                             |                 |       |                       |                         |               |          |          |          |
| 313433                                                                             | HANSON | Tap Die Extraction | TAP 7/8"-9NC HSS PLUG       | 0 24721 00417 8 |       | 1                     | EACH                    | \$79.63       | \$45.39  | \$39.82  | \$35.83  |
| 313434                                                                             | HANSON | Tap Die Extraction | TAP 7/8"-14NF HSS PLUG      | 0 24721 00418 5 |       | 1                     | EACH                    | \$79.63       | \$45.39  | \$39.82  | \$35.83  |
| 313435                                                                             | HANSON | Tap Die Extraction | TAP 1"-8NC HSS PLUG         | 0 24721 00419 2 |       | 1                     | EACH                    | \$106.19      | \$60.53  | \$53.10  | \$47.79  |
| 313436                                                                             | HANSON | Tap Die Extraction | TAP 1"-12NF HSS PLUG        | 0 24721 00420 8 |       | 1                     | EACH                    | \$106.19      | \$60.53  | \$53.10  | \$47.79  |
| 313437                                                                             | HANSON | Tap Die Extraction | TAP 1"-14NS HSS PLUG        | 0 24721 00421 5 |       | 1                     | EACH                    | \$106.19      | \$60.53  | \$53.10  | \$47.79  |
| 313438                                                                             | HANSON | Tap Die Extraction | TAP 1-1/8"-7NC HSS PLUG     | 0 24721 00422 2 |       | 1                     | EACH                    | \$171.80      | \$97.93  | \$85.90  | \$77.31  |
| 313439                                                                             | HANSON | Tap Die Extraction | TAP 1-1/8"-12NF HSS PLUG    | 0 24721 00423 9 |       | 1                     | EACH                    | \$182.07      | \$103.78 | \$91.04  | \$81.93  |
| 313440                                                                             | HANSON | Tap Die Extraction | TAP 1-1/4"-7NC HSS PLUG     | 0 24721 00424 6 |       | 1                     | EACH                    | \$226.15      | \$128.91 | \$113.08 | \$101.77 |
| 313441                                                                             | HANSON | Tap Die Extraction | TAP 1-1/4"-12NF HSS PLUG    | 0 24721 00425 3 |       | 1                     | EACH                    | \$229.90      | \$131.04 | \$114.95 | \$103.46 |
| 313445                                                                             | HANSON | Tap Die Extraction | TAP 1-1/2"-12NF HSS PLUG    | 0 24721 00426 0 |       | 1                     | EACH                    | \$332.29      | \$189.41 | \$166.15 | \$149.53 |
| <b>HANSON Fractional Taps, Ground Thread (HSS) - Bottom - Bulk</b>                 |        |                    |                             |                 |       |                       |                         |               |          |          |          |
| 316310                                                                             | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS BOTTOM    | 0 24721 00427 7 |       | 5                     | EACH                    | \$8.24        | \$4.70   | \$4.12   | \$3.71   |
| 316315                                                                             | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS BOTTOM   | 0 24721 00429 1 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 316316                                                                             | HANSON | Tap Die Extraction | TAP 5/16"-24NF HSS BOTTOM   | 0 24721 00430 7 |       | 5                     | EACH                    | \$9.99        | \$5.69   | \$5.00   | \$4.50   |
| 316318                                                                             | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS BOTTOM    | 0 24721 00431 4 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 316319                                                                             | HANSON | Tap Die Extraction | TAP 3/8"-24NF HSS BOTTOM    | 0 24721 00432 1 |       | 5                     | EACH                    | \$11.35       | \$6.47   | \$5.68   | \$5.11   |
| 316320                                                                             | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS BOTTOM   | 0 24721 00433 8 |       | 5                     | EACH                    | \$19.47       | \$11.10  | \$9.74   | \$8.76   |
| 316322                                                                             | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS BOTTOM    | 0 24721 00435 2 |       | 5                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 316323                                                                             | HANSON | Tap Die Extraction | TAP 1/2"-20NF HSS BOTTOM    | 0 24721 00436 9 |       | 5                     | EACH                    | \$20.41       | \$11.63  | \$10.21  | \$9.18   |
| 316327                                                                             | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS BOTTOM    | 0 24721 00439 0 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 316328                                                                             | HANSON | Tap Die Extraction | TAP 5/8"-18NF HSS BOTTOM    | 0 24721 00440 6 |       | 1                     | EACH                    | \$41.08       | \$23.42  | \$20.54  | \$18.49  |
| 316331                                                                             | HANSON | Tap Die Extraction | TAP 3/4"-10NC HSS BOTTOM    | 0 24721 00441 3 |       | 1                     | EACH                    | \$57.33       | \$32.68  | \$28.67  | \$25.80  |
| 316332                                                                             | HANSON | Tap Die Extraction | TAP 3/4"-16NF HSS BOTTOM    | 0 24721 00442 0 |       | 1                     | EACH                    | \$57.33       | \$32.68  | \$28.67  | \$25.80  |
| 316433                                                                             | HANSON | Tap Die Extraction | TAP 7/8"-9NC HSS BOTTOM     | 0 24721 00443 7 |       | 1                     | EACH                    | \$80.07       | \$45.64  | \$40.04  | \$36.03  |
| 316434                                                                             | HANSON | Tap Die Extraction | TAP 7/8"-14NF HSS BOTTOM    | 0 24721 00444 4 |       | 1                     | EACH                    | \$80.07       | \$45.64  | \$40.04  | \$36.03  |
| 316435                                                                             | HANSON | Tap Die Extraction | TAP 1"-8NC HSS BOTTOM       | 0 24721 00445 1 |       | 1                     | EACH                    | \$106.72      | \$60.83  | \$53.36  | \$48.02  |
| 316438                                                                             | HANSON | Tap Die Extraction | TAP 1-1/8"-7NC HSS BOTTOM   | 0 24721 00448 2 |       | 1                     | EACH                    | \$172.66      | \$98.42  | \$86.33  | \$77.70  |
| 316439                                                                             | HANSON | Tap Die Extraction | TAP 1-1/8"-12NF HSS BOTTOM  | 0 24721 00449 9 |       | 1                     | EACH                    | \$183.01      | \$104.32 | \$91.51  | \$82.35  |
| 316440                                                                             | HANSON | Tap Die Extraction | TAP 1-1/4"-7NC HSS BOTTOM   | 0 24721 00450 5 |       | 1                     | EACH                    | \$226.15      | \$128.91 | \$113.08 | \$101.77 |
| 316441                                                                             | HANSON | Tap Die Extraction | TAP 1-1/4"-12NF HSS BOTTOM  | 0 24721 00451 2 |       | 1                     | EACH                    | \$230.97      | \$131.65 | \$115.49 | \$103.94 |
| 316444                                                                             | HANSON | Tap Die Extraction | TAP 1-1/2"-6NC HSS BOTTOM   | 0 24721 00452 9 |       | 1                     | EACH                    | \$332.29      | \$189.41 | \$166.15 | \$149.53 |
| <b>HANSON Fractional Taps, Ground Thread, Left-Handed (HSS) - Plug - Bulk</b>      |        |                    |                             |                 |       |                       |                         |               |          |          |          |
| 2120                                                                               | HANSON | Tap Die Extraction | TAP 1/4-20 NC LH HSGT PLUG  | 0 42526 02120 6 |       | 1                     | EACH                    | \$20.97       | \$11.95  | \$10.49  | \$9.44   |
| 2123                                                                               | HANSON | Tap Die Extraction | TAP 1/4-28 NF LH HSGT PLUG  | 0 42526 02123 7 |       | 1                     | EACH                    | \$20.97       | \$11.95  | \$10.49  | \$9.44   |
| 2127                                                                               | HANSON | Tap Die Extraction | TAP 5/16-18 NC LH HSGT PLUG | 0 42526 02127 5 |       | 1                     | EACH                    | \$23.30       | \$13.28  | \$11.65  | \$10.49  |
| 2129                                                                               | HANSON | Tap Die Extraction | TAP 5/16-24 NF LH HSGT PLUG | 0 42526 02129 9 |       | 1                     | EACH                    | \$23.30       | \$13.28  | \$11.65  | \$10.49  |
| 2134                                                                               | HANSON | Tap Die Extraction | TAP 3/8-16 NC LH HSGT PLUG  | 0 42526 02134 3 |       | 1                     | EACH                    | \$30.11       | \$17.16  | \$15.06  | \$13.55  |
| 2136                                                                               | HANSON | Tap Die Extraction | TAP 3/8-24 NF LH HSGT PLUG  | 0 42526 02136 7 |       | 1                     | EACH                    | \$30.11       | \$17.16  | \$15.06  | \$13.55  |
| 2139                                                                               | HANSON | Tap Die Extraction | TAP 7/16-14 NC LH HSGT PLUG | 0 42526 02139 8 |       | 1                     | EACH                    | \$45.58       | \$25.98  | \$22.79  | \$20.51  |
| 2140ZR                                                                             | HANSON | Tap Die Extraction | TAP 7/16-20 NF LH HSGT PLUG | 0 42526 02140 4 |       | 1                     | EACH                    | \$45.58       | \$25.98  | \$22.79  | \$20.51  |
| 2144                                                                               | HANSON | Tap Die Extraction | TAP 1/2-13 NC LH HSGT PLUG  | 0 42526 02144 2 |       | 1                     | EACH                    | \$48.80       | \$27.82  | \$24.40  | \$21.96  |
| 2145                                                                               | HANSON | Tap Die Extraction | TAP 1/2-20 NF LH HSGT PLUG  | 0 42526 02145 9 |       | 1                     | EACH                    | \$48.80       | \$27.82  | \$24.40  | \$21.96  |
| 2148                                                                               | HANSON | Tap Die Extraction | TAP 9/16"-12NC HSS PLUG LH  | 0 42526 02148 0 |       | 1                     | EACH                    | \$54.28       | \$30.94  | \$27.14  | \$24.43  |
| 2149                                                                               | HANSON | Tap Die Extraction | TAP 9/16"-18NF HSS PLUG LH  | 0 42526 02149 7 |       | 1                     | EACH                    | \$54.28       | \$30.94  | \$27.14  | \$24.43  |
| 2152                                                                               | HANSON | Tap Die Extraction | TAP 5/8"-11NC HSS PLUG LH   | 0 42526 02152 7 |       | 1                     | EACH                    | \$68.60       | \$39.10  | \$34.30  | \$30.87  |
| 2154                                                                               | HANSON | Tap Die Extraction | TAP 5/8"-18NF HSS PLUG LH   | 0 42526 02154 1 |       | 1                     | EACH                    | \$68.60       | \$39.10  | \$34.30  | \$30.87  |
| 2158ZR                                                                             | HANSON | Tap Die Extraction | TAP 3/4"-10NC HSS PLUG LH   | 0 42526 02158 9 |       | 1                     | EACH                    | \$84.67       | \$48.26  | \$42.34  | \$38.10  |
| 2160ZR                                                                             | HANSON | Tap Die Extraction | TAP 3/4"-16NF HSS PLUG LH   | 0 42526 02160 2 |       | 1                     | EACH                    | \$84.67       | \$48.26  | \$42.34  | \$38.10  |
| <b>HANSON Machine Screw Taps, Ground Thread, Spiral Point Gun Tap (HSS) - Bulk</b> |        |                    |                             |                 |       |                       |                         |               |          |          |          |
| 323315                                                                             | HANSON | Tap Die Extraction | TAP 6-32NC HSS GUN PLUG     | 0 24721 00453 6 |       | 5                     | EACH                    | \$8.42        | \$4.80   | \$4.21   | \$3.79   |
| 323319                                                                             | HANSON | Tap Die Extraction | TAP 8-32NC HSS GUN PLUG     | 0 24721 00454 3 |       | 5                     | EACH                    | \$8.42        | \$4.80   | \$4.21   | \$3.79   |
| 323322                                                                             | HANSON | Tap Die Extraction | TAP 10-24NC HSS GUN PLUG    | 0 24721 00455 0 |       | 5                     | EACH                    | \$8.42        | \$4.80   | \$4.21   | \$3.79   |
| 323323ZR                                                                           | HANSON | Tap Die Extraction | TAP 10-32NF HSS GUN PLUG    | 0 24721 00456 7 |       | 5                     | EACH                    | \$8.42        | \$4.80   | \$4.21   | \$3.79   |
| 323325                                                                             | HANSON | Tap Die Extraction | TAP 12-24NC HSS GUN PLUG    | 0 24721 00457 4 |       | 5                     | EACH                    | \$9.76        | \$5.56   | \$4.88   | \$4.39   |
| 323328                                                                             | HANSON | Tap Die Extraction | TAP 14-20NS HSS GUN PLUG    | 0 24721 00458 1 |       | 5                     | EACH                    | \$12.73       | \$7.26   | \$6.37   | \$5.73   |
| <b>HANSON Fractional Taps, Ground Thread, Spiral Point Gun Tap (HSS) - Bulk</b>    |        |                    |                             |                 |       |                       |                         |               |          |          |          |
| 333310                                                                             | HANSON | Tap Die Extraction | TAP 1/4"-20NC HSS GUN PLUG  | 0 24721 00461 1 |       | 5                     | EACH                    | \$9.26        | \$5.28   | \$4.63   | \$4.17   |
| 333312                                                                             | HANSON | Tap Die Extraction | TAP 1/4"-28NF HSS GUN PLUG  | 0 24721 00462 8 |       | 5                     | EACH                    | \$9.26        | \$5.28   | \$4.63   | \$4.17   |
| 333315                                                                             | HANSON | Tap Die Extraction | TAP 5/16"-18NC HSS GUN PLUG | 0 24721 00463 5 |       | 5                     | EACH                    | \$10.01       | \$5.71   | \$5.01   | \$4.50   |
| 333318                                                                             | HANSON | Tap Die Extraction | TAP 3/8"-16NC HSS GUN PLUG  | 0 24721 00464 2 |       | 5                     | EACH                    | \$11.82       | \$6.74   | \$5.91   | \$5.32   |
| 333320                                                                             | HANSON | Tap Die Extraction | TAP 7/16"-14NC HSS GUN PLUG | 0 24721 00465 9 |       | 5                     | EACH                    | \$20.01       | \$11.41  | \$10.01  | \$9.00   |
| 333321                                                                             | HANSON | Tap Die Extraction | TAP 7/16"-20NF HSS GUN PLUG | 0 24721 00466 6 |       | 5                     | EACH                    | \$20.01       | \$11.41  | \$10.01  | \$9.00   |
| 333322                                                                             | HANSON | Tap Die Extraction | TAP 1/2"-13NC HSS GUN PLUG  | 0 24721 00467 3 |       | 5                     | EACH                    | \$20.43       | \$11.65  | \$10.22  | \$9.19   |

| STOCK #                                                                                  | BRAND  | PRODUCT FAMILY     | DESCRIPTION                 | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|------------------------------------------------------------------------------------------|--------|--------------------|-----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Taps, Ground Thread, Spiral Point Gun Tap (HSS) - Bulk (cont'd)</b> |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 333323                                                                                   | HANSON | Tap Die Extraction | TAP 1/2"-20NPT HSS GUN PLUG | 0 24721 00468 0 |       | 5                     | EACH                    | \$20.43       | \$11.65 | \$10.22 | \$9.19  |
| <b>HANSON Taper Pipe Taps, Ground Thread (HSS) - Bulk</b>                                |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 359010                                                                                   | HANSON | Tap Die Extraction | TAP 1/16"-27NPT HSS TAPER   | 0 24721 00482 6 |       | 1                     | EACH                    | \$29.85       | \$17.01 | \$14.93 | \$13.43 |
| 359001                                                                                   | HANSON | Tap Die Extraction | TAP 1/8"-27NPT HSS TAPER    | 0 24721 00476 5 |       | 1                     | EACH                    | \$29.85       | \$17.01 | \$14.93 | \$13.43 |
| 359002                                                                                   | HANSON | Tap Die Extraction | TAP 1/4"-18NPT HSS TAPER    | 0 24721 00477 2 |       | 1                     | EACH                    | \$33.16       | \$18.90 | \$16.58 | \$14.92 |
| 359003                                                                                   | HANSON | Tap Die Extraction | OAP 3/8"-18NPT HSS TAPER    | 0 24721 00478 9 |       | 1                     | EACH                    | \$43.48       | \$24.78 | \$21.74 | \$19.57 |
| 359004                                                                                   | HANSON | Tap Die Extraction | TAP 1/2"-14NPT HSS TAPER    | 0 24721 00479 6 |       | 1                     | EACH                    | \$69.50       | \$39.62 | \$34.75 | \$31.28 |
| 359005                                                                                   | HANSON | Tap Die Extraction | TAP 3/4"-14NPT HSS TAPER    | 0 24721 00480 2 |       | 1                     | EACH                    | \$97.10       | \$55.35 | \$48.55 | \$43.70 |
| <b>IRWIN HANSON HIGH CARBON STEEL DIES</b>                                               |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| <b>HANSON Machine Screw and Metric Hex Dies (HCS) - 5/8" OD - Bulk</b>                   |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 6112                                                                                     | HANSON | Tap Die Extraction | DIE 4-40NC 5/8" HEX         | 0 42526 06112 7 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6116                                                                                     | HANSON | Tap Die Extraction | DIE 5-40NC 5/8" HEX         | 0 42526 06116 5 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6118                                                                                     | HANSON | Tap Die Extraction | DIE 6-32NC 5/8" HEX         | 0 42526 06118 9 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6124                                                                                     | HANSON | Tap Die Extraction | DIE 8-32NC 5/8" HEX         | 0 42526 06124 0 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6128                                                                                     | IRWIN  | Tap Die Extraction | DIE 10-24 5/8 SH            | 0 42526 06128 8 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6131                                                                                     | HANSON | Tap Die Extraction | DIE 10-32NF 5/8" HEX        | 0 42526 06131 8 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6132                                                                                     | HANSON | Tap Die Extraction | DIE 12-24NC 5/8" HEX        | 0 42526 06132 5 |       | 5                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 6312                                                                                     | HANSON | Tap Die Extraction | DIE 3-0 5MM 5/8" HEX        | 0 42526 06312 1 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 6317                                                                                     | IRWIN  | Tap Die Extraction | DIE 4-0 7MM 5/8" HEX        | 0 42526 06317 6 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 6318                                                                                     | HANSON | Tap Die Extraction | DIE 4-0 75MM 5/8" HEX       | 0 42526 06318 3 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 6322                                                                                     | HANSON | Tap Die Extraction | DIE 5-0 8MM 5/8" HEX        | 0 42526 06322 0 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 6323ZR                                                                                   | HANSON | Tap Die Extraction | DIE 5-0 9MM 5/8" HEX        | 0 42526 06323 7 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| 6327                                                                                     | HANSON | Tap Die Extraction | DIE 6-1MM 5/8" HEX          | 0 42526 06327 5 |       | 5                     | EACH                    | \$3.88        | \$2.21  | \$1.94  | \$1.75  |
| <b>HANSON Machine Screw Hex Dies (HCS) - 1" OD - Carded</b>                              |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 9311                                                                                     | HANSON | Tap Die Extraction | DIE 4-36NS 1" HEX           | 0 42526 09311 1 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9312                                                                                     | HANSON | Tap Die Extraction | DIE 4-40NC 1" HEX           | 0 42526 09312 8 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9318                                                                                     | HANSON | Tap Die Extraction | DIE 6-32NC 1" HEX           | 0 42526 09318 0 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9324                                                                                     | HANSON | Tap Die Extraction | DIE 8-32NC 1" HEX           | 0 42526 09324 1 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9328                                                                                     | HANSON | Tap Die Extraction | DIE 10-24NC 1" AAA"         | 0 42526 09328 9 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9331ZR                                                                                   | HANSON | Tap Die Extraction | DIE 10-32 NF 1 SH           | 0 42526 09331 9 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9332ZR                                                                                   | HANSON | Tap Die Extraction | DIE 12-24NC 1" HEX          | 0 42526 09332 6 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9335ZR                                                                                   | HANSON | Tap Die Extraction | DIE 14-20NS 1" HEX          | 0 42526 09335 7 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| <b>HANSON Machine Screw Hex Dies (HCS) - 1" OD - Bulk</b>                                |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 6411ZR                                                                                   | HANSON | Tap Die Extraction | DIE 4-36NS 1" HEX           | 0 42526 06411 1 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6412ZR                                                                                   | HANSON | Tap Die Extraction | DIE 4-40NC 1" HEX           | 0 42526 06412 8 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6416ZR                                                                                   | HANSON | Tap Die Extraction | DIE 5-40NC 1" HEX           | 0 42526 06416 6 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6418                                                                                     | HANSON | Tap Die Extraction | DIE 6-32NC 1" HEX           | 0 42526 06418 0 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6424                                                                                     | HANSON | Tap Die Extraction | DIE 8-32NC 1" HEX           | 0 42526 06424 1 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6428                                                                                     | HANSON | Tap Die Extraction | DIE 10-24NC 1" HEX          | 0 42526 06428 9 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6431                                                                                     | HANSON | Tap Die Extraction | DIE 10-32NF 1" HEX          | 0 42526 06431 9 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6432ZR                                                                                   | HANSON | Tap Die Extraction | DIE 12-24NC 1" HEX          | 0 42526 06432 6 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6435                                                                                     | HANSON | Tap Die Extraction | DIE 14-20NS 1" HEX          | 0 42526 06435 7 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| <b>HANSON Fractional Hex Dies (HCS) - 1" OD - Carded</b>                                 |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 9420ZR                                                                                   | HANSON | Tap Die Extraction | DIE 1/4"-20NC 1" HEX        | 0 42526 09420 0 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9423                                                                                     | HANSON | Tap Die Extraction | DIE 1/4"-28NF 1" HEX        | 0 42526 09423 1 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9427                                                                                     | HANSON | Tap Die Extraction | DIE 5/16-18 NC 1 SH         | 0 42526 09427 9 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9429                                                                                     | HANSON | Tap Die Extraction | DIE 5/16"-24NF 1" HEX       | 0 42526 09429 3 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9434                                                                                     | HANSON | Tap Die Extraction | DIE 3/8"-16NC 1" HEX        | 0 42526 09434 7 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9436                                                                                     | HANSON | Tap Die Extraction | DIE 3/8"-24NF 1" HEX        | 0 42526 09436 1 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9439                                                                                     | HANSON | Tap Die Extraction | DIE 7/16"-14NC 1" HEX       | 0 42526 09439 2 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9440                                                                                     | HANSON | Tap Die Extraction | DIE 7/16"-20NF 1" HEX       | 0 42526 09440 8 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9444                                                                                     | HANSON | Tap Die Extraction | DIE 1/2"-13NC 1" HEX        | 0 42526 09444 6 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9445                                                                                     | HANSON | Tap Die Extraction | DIE 1/2"-20NF 1" HEX        | 0 42526 09445 3 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| <b>HANSON Fractional Hex Dies (HCS) - 1" OD - Bulk</b>                                   |        |                    |                             |                 |       |                       |                         |               |         |         |         |
| 6512                                                                                     | HANSON | Tap Die Extraction | DIE 3/16"-24NS 1" HEX       | 0 42526 06512 5 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6520ZR                                                                                   | HANSON | Tap Die Extraction | DIE 1/4"-20NC 1" HEX        | 0 42526 06520 0 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6523ZR                                                                                   | HANSON | Tap Die Extraction | DIE 1/4"-28NF 1" HEX        | 0 42526 06523 1 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6527                                                                                     | HANSON | Tap Die Extraction | DIE 5/16"-18NC 1" HEX       | 0 42526 06527 9 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6529                                                                                     | HANSON | Tap Die Extraction | DIE 5/16"-24NF 1" HEX       | 0 42526 06529 3 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6534ZR                                                                                   | HANSON | Tap Die Extraction | DIE 3/8"-16NC 1" HEX        | 0 42526 06534 7 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6536                                                                                     | HANSON | Tap Die Extraction | DIE 3/8"-24NF 1" HEX        | 0 42526 06536 1 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6539                                                                                     | HANSON | Tap Die Extraction | DIE 7/16"-14NC 1" HEX       | 0 42526 06539 2 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |

| STOCK #                                                         | BRAND  | PRODUCT FAMILY     | DESCRIPTION              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-----------------------------------------------------------------|--------|--------------------|--------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Hex Dies (HCS) - 1" OD - Bulk (cont'd)</b> |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 6540                                                            | HANSON | Tap Die Extraction | DIE 7/16"-20NF 1" HEX    | 0 42526 06540 8 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6544                                                            | HANSON | Tap Die Extraction | DIE 1/2"-13NC 1" HEX     | 0 42526 06544 6 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| 6545                                                            | HANSON | Tap Die Extraction | DIE 1/2"-20NF 1" HEX     | 0 42526 06545 3 |       | 5                     | EACH                    | \$4.05        | \$2.31  | \$2.03  | \$1.82  |
| <b>HANSON Fractional Hex Dies (HCS) - 1-7/16" OD - Bulk</b>     |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 6848                                                            | HANSON | Tap Die Extraction | DIE 9/16-12 1 7/16 NC SH | 0 42526 06848 5 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| 6849                                                            | HANSON | Tap Die Extraction | DIE 9/16-18 1 7/16 NFSH  | 0 42526 06849 2 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| 6852                                                            | HANSON | Tap Die Extraction | DIE 5/8-11 1 7/16 NC SH  | 0 42526 06852 2 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| 6854                                                            | HANSON | Tap Die Extraction | DIE 5/8-18 1 7/16 NFSH   | 0 42526 06854 6 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| 6858                                                            | HANSON | Tap Die Extraction | DIE 3/4-10 1 7/16 NC SH  | 0 42526 06858 4 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| 6860ZR                                                          | HANSON | Tap Die Extraction | DIE 3/4-16 1 7/16 NFSH   | 0 42526 06860 7 |       | 1                     | EACH                    | \$10.47       | \$5.97  | \$5.24  | \$4.71  |
| <b>HANSON Fractional Hex Dies (HCS) - 1-13/16" OD - Bulk</b>    |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 8461                                                            | HANSON | Tap Die Extraction | DIE 7/8-9 1 13/16 NC SH  | 0 42526 08461 4 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 8463                                                            | HANSON | Tap Die Extraction | DIE 7/8-14 1 13/16 NFSH  | 0 42526 08463 8 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 8465                                                            | HANSON | Tap Die Extraction | DIE 1-8 1 13/16 NC SH    | 0 42526 08465 2 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 8467                                                            | HANSON | Tap Die Extraction | DIE 1-14 1 13/16 SH      | 0 42526 08467 6 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| <b>HANSON Taper Pipe Hex Dies (HCS) - 1" OD - Carded</b>        |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 9502ZR                                                          | HANSON | Tap Die Extraction | DIE 1/8"-27NPT 1" HEX    | 0 42526 09502 3 |       | 3                     | EACH                    | \$4.59        | \$2.62  | \$2.30  | \$2.07  |
| 9503ZR                                                          | HANSON | Tap Die Extraction | DIE 1/4"-18NPT 1" HEX    | 0 42526 09503 0 |       | 3                     | EACH                    | \$8.81        | \$5.02  | \$4.41  | \$3.96  |
| <b>HANSON Taper Pipe Hex Dies (HCS) - 1" OD - Bulk</b>          |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 6702                                                            | HANSON | Tap Die Extraction | DIE 1/8"-27NPT 1" HEX    | 0 42526 06702 0 |       | 5                     | EACH                    | \$4.17        | \$2.38  | \$2.09  | \$1.88  |
| 6703                                                            | HANSON | Tap Die Extraction | DIE 1/4"-18NPT 1" HEX    | 0 42526 06703 7 |       | 5                     | EACH                    | \$7.72        | \$4.40  | \$3.86  | \$3.47  |
| 6711                                                            | HANSON | Tap Die Extraction | DIE 1/8"-28BSP 1" HEX    | 0 24721 06711 1 |       | 5                     | EACH                    | \$4.17        | \$2.38  | \$2.09  | \$1.88  |
| 6712                                                            | HANSON | Tap Die Extraction | DIE 1/4"-19BSP 1" HEX    | 0 24721 06712 8 |       | 5                     | EACH                    | \$7.72        | \$4.40  | \$3.86  | \$3.47  |
| <b>HANSON Taper Pipe Hex Dies (HCS) - 1-7/16" OD - Bulk</b>     |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 7004                                                            | HANSON | Tap Die Extraction | DIE 3/8-18 1 7/16 NPT SH | 0 42526 07004 4 |       | 1                     | EACH                    | \$19.36       | \$11.04 | \$9.68  | \$8.71  |
| 7005                                                            | HANSON | Tap Die Extraction | DIE 1/2-14 1 7/16 NPT SH | 0 42526 07005 1 |       | 1                     | EACH                    | \$27.67       | \$15.77 | \$13.84 | \$12.45 |
| <b>HANSON Metric Hex Dies (HCS) - 1" OD - Carded</b>            |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 9712                                                            | HANSON | Tap Die Extraction | DIE 3-0.5MM 1" HEX       | 0 42526 09712 6 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9717                                                            | HANSON | Tap Die Extraction | DIE 4-0.7MM 1" HEX       | 0 42526 09717 1 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9718                                                            | HANSON | Tap Die Extraction | DIE 4-0.75MM 1" HEX      | 0 42526 09718 8 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9722ZR                                                          | HANSON | Tap Die Extraction | DIE 5-0.8MM 1" HEX       | 0 42526 09722 5 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9723ZR                                                          | HANSON | Tap Die Extraction | DIE 5-0.9MM 1" HEX       | 0 42526 09723 2 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9727ZR                                                          | HANSON | Tap Die Extraction | DIE 6-1.0MM 1" HEX       | 0 42526 09727 0 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9731                                                            | HANSON | Tap Die Extraction | DIE 7-1MM 1" HEX         | 0 42526 09731 7 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9733                                                            | HANSON | Tap Die Extraction | DIE 8-1MM 1" HEX         | 0 42526 09733 1 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9734                                                            | HANSON | Tap Die Extraction | DIE 8-1.25MM 1" HEX      | 0 42526 09734 8 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9735                                                            | HANSON | Tap Die Extraction | DIE 9-0.75MM 1" HEX      | 0 42526 09735 5 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9736                                                            | HANSON | Tap Die Extraction | DIE 9-1MM 1" HEX         | 0 42526 09736 2 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9737                                                            | HANSON | Tap Die Extraction | DIE 9-1.25MM 1" HEX      | 0 42526 09737 9 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9738                                                            | HANSON | Tap Die Extraction | DIE 10-1MM 1" HEX        | 0 42526 09738 6 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9739                                                            | HANSON | Tap Die Extraction | DIE 10-1.25MM 1" HEX     | 0 42526 09739 3 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9740                                                            | HANSON | Tap Die Extraction | DIE 10-1.50MM 1" HEX     | 0 42526 09740 9 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9741                                                            | HANSON | Tap Die Extraction | DIE 11-1.50MM 1" HEX     | 0 42526 09741 6 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| 9742                                                            | HANSON | Tap Die Extraction | DIE 12-1.25MM 1" HEX     | 0 42526 09742 3 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9743                                                            | HANSON | Tap Die Extraction | DIE 12MM-1.5 1 SH        | 0 42526 09743 0 |       | 3                     | EACH                    | \$4.77        | \$2.72  | \$2.39  | \$2.15  |
| 9744                                                            | HANSON | Tap Die Extraction | DIE 12-1.75MM 1" HEX     | 0 42526 09744 7 |       | 3                     | EACH                    | \$4.91        | \$2.80  | \$2.46  | \$2.21  |
| <b>HANSON Metric Hex Dies (HCS) - 1" OD - Bulk</b>              |        |                    |                          |                 |       |                       |                         |               |         |         |         |
| 6612ZR                                                          | HANSON | Tap Die Extraction | DIE 3-0.5MM 1" HEX       | 0 42526 06612 2 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6613                                                            | HANSON | Tap Die Extraction | DIE 3-0.6MM 1" HEX       | 0 42526 06613 9 |       | 5                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 6617                                                            | HANSON | Tap Die Extraction | DIE 4-0.7MM 1" HEX       | 0 42526 06617 7 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6618                                                            | HANSON | Tap Die Extraction | DIE 4-0.75MM 1" HEX      | 0 42526 06618 4 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6622                                                            | HANSON | Tap Die Extraction | DIE 5-0.8MM 1" HEX       | 0 42526 06622 1 |       | 1                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6623                                                            | HANSON | Tap Die Extraction | DIE 5-0.9MM 1" HEX       | 0 42526 06623 8 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6627                                                            | HANSON | Tap Die Extraction | DIE 6-1MM 1" HEX         | 0 42526 06627 6 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6629                                                            | HANSON | Tap Die Extraction | DIE 6-3-1MM 1" HEX       | 0 42526 06629 0 |       | 5                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 6631                                                            | HANSON | Tap Die Extraction | DIE 7-1MM 1" HEX         | 0 42526 06631 3 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6633ZR                                                          | HANSON | Tap Die Extraction | DIE 8-1MM 1" HEX         | 0 42526 06633 7 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6634                                                            | HANSON | Tap Die Extraction | DIE 8-1.25MM 1" HEX      | 0 42526 06634 4 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6636                                                            | HANSON | Tap Die Extraction | DIE 9-1MM 1" HEX         | 0 42526 06636 8 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6637                                                            | HANSON | Tap Die Extraction | DIE 9-1.25MM 1" HEX      | 0 42526 06637 5 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6638                                                            | HANSON | Tap Die Extraction | DIE 10-1MM 1" HEX        | 0 42526 06638 2 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6639                                                            | HANSON | Tap Die Extraction | DIE 10-1.25MM 1" HEX     | 0 42526 06639 9 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |

| STOCK #                                                                          | BRAND  | PRODUCT FAMILY     | DESCRIPTION                | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|----------------------------------------------------------------------------------|--------|--------------------|----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Metric Hex Dies (HCS) - 1" OD - Bulk (cont'd)</b>                      |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 6640                                                                             | HANSON | Tap Die Extraction | DIE 10-1 5MM 1" HEX        | 0 42526 06640 5 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6641                                                                             | HANSON | Tap Die Extraction | DIE 11-1 5MM 1" HEX        | 0 42526 06641 2 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6642ZR                                                                           | HANSON | Tap Die Extraction | DIE 12-1 25MM 1" HEX       | 0 42526 06642 9 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6643                                                                             | HANSON | Tap Die Extraction | DIE 12-1 5MM 1" HEX        | 0 42526 06643 6 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| 6644                                                                             | HANSON | Tap Die Extraction | DIE 12-1 75MM 1" HEX       | 0 42526 06644 3 |       | 5                     | EACH                    | \$4.21        | \$2.40  | \$2.11  | \$1.89  |
| <b>HANSON Metric Hex Dies (HCS) - 1-7/16" OD - Bulk</b>                          |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 6949ZR                                                                           | HANSON | Tap Die Extraction | DIE 14MM-1.25 1 7/16 SH    | 0 42526 06949 9 |       | 1                     | EACH                    | \$10.23       | \$5.83  | \$5.12  | \$4.60  |
| 6950ZR                                                                           | HANSON | Tap Die Extraction | DIE 14MM-1.5 1 7/16 SH     | 0 42526 06950 5 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| 6952                                                                             | HANSON | Tap Die Extraction | DIE 14MM-2.0 1 7/16 SH     | 0 42526 06952 9 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| 6954                                                                             | HANSON | Tap Die Extraction | DIE 16MM-1.0 1 7/16 SH     | 0 24721 06954 2 |       | 1                     | EACH                    | \$10.82       | \$6.17  | \$5.41  | \$4.87  |
| 6955ZR                                                                           | HANSON | Tap Die Extraction | DIE 16MM-1.5 1 7/16 SH     | 0 42526 06955 0 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| 6956                                                                             | HANSON | Tap Die Extraction | DIE 16MM-2.0 1 7/16 SH     | 0 42526 06956 7 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| 6959                                                                             | HANSON | Tap Die Extraction | DIE 18MM-1.5 1 7/16 SH     | 0 42526 06959 8 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| 6961ZR                                                                           | HANSON | Tap Die Extraction | DIE 18MM-2.5 1 7/16 SH     | 0 42526 06961 1 |       | 1                     | EACH                    | \$11.15       | \$6.36  | \$5.58  | \$5.02  |
| <b>HANSON Metric Hex Dies (HCS) - 1-13/16" OD - Bulk</b>                         |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 8564ZR                                                                           | HANSON | Tap Die Extraction | DIE 20MM-2.5 1 13/16 SH    | 0 42526 08564 2 |       | 1                     | EACH                    | \$23.30       | \$13.28 | \$11.65 | \$10.49 |
| 8565ZR                                                                           | HANSON | Tap Die Extraction | DIE 22MM-1.5 1 13/16 SH    | 0 42526 08565 9 |       | 1                     | EACH                    | \$23.30       | \$13.28 | \$11.65 | \$10.49 |
| 8568                                                                             | HANSON | Tap Die Extraction | DIE 24MM-2.0 1 13/16 SH    | 0 42526 08568 0 |       | 1                     | EACH                    | \$23.30       | \$13.28 | \$11.65 | \$10.49 |
| 8569                                                                             | HANSON | Tap Die Extraction | DIE 24MM-3.0 1 13/16 SH    | 0 42526 08569 7 |       | 1                     | EACH                    | \$23.30       | \$13.28 | \$11.65 | \$10.49 |
| <b>HANSON Machine Screw Round Solid and Adjustable Dies (HCS) - 1" OD - Bulk</b> |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 3028ZR                                                                           | HANSON | Tap Die Extraction | DIE 10-24 NC 1" RD S"      | 0 42526 03028 4 |       | 5                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 3712                                                                             | HANSON | Tap Die Extraction | DIE 4-40NC 1" RD ADJ       | 0 42526 03712 2 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3713                                                                             | HANSON | Tap Die Extraction | DIE 4-48 1 RD ADJ          | 0 42526 03713 9 |       | 5                     | EACH                    | \$8.28        | \$4.72  | \$4.14  | \$3.73  |
| 3716                                                                             | HANSON | Tap Die Extraction | DIE 5-40 1 RD ADJ          | 0 42526 03716 0 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3717                                                                             | HANSON | Tap Die Extraction | DIE 5-44 1 RD ADJ          | 0 42526 03717 7 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3718                                                                             | HANSON | Tap Die Extraction | DIE 6-32NC 1" RD ADJ       | 0 42526 03718 4 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3719                                                                             | HANSON | Tap Die Extraction | DIE 6-36NS 1" RD ADJ       | 0 42526 03719 1 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3720                                                                             | HANSON | Tap Die Extraction | DIE 6-40NF 1" RD ADJ       | 0 42526 03720 7 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3721ZR                                                                           | HANSON | Tap Die Extraction | DIE 6-48NS 1" RD ADJ       | 0 42526 03721 4 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3724                                                                             | HANSON | Tap Die Extraction | DIE 8-32NC 1" RD ADJ       | 0 42526 03724 5 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3725ZR                                                                           | HANSON | Tap Die Extraction | DIE 8-36NF 1" RD ADJ       | 0 42526 03725 2 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3726ZR                                                                           | HANSON | Tap Die Extraction | DIE 8-40NS 1" RD ADJ       | 0 42526 03726 9 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3728                                                                             | HANSON | Tap Die Extraction | DIE 10-24NC 1" RD ADJ      | 0 42526 03728 3 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3731                                                                             | HANSON | Tap Die Extraction | DIE 10-32NF 1" RD ADJ      | 0 42526 03731 3 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3732                                                                             | HANSON | Tap Die Extraction | DIE 12-24NC 1" RD ADJ      | 0 42526 03732 0 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3733                                                                             | HANSON | Tap Die Extraction | DIE 12-28NF 1" RD ADJ      | 0 42526 03733 7 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3734                                                                             | HANSON | Tap Die Extraction | DIE 12-32 1 RD ADJ         | 0 42526 03687 3 |       | 5                     | EACH                    | \$8.60        | \$4.90  | \$4.30  | \$3.87  |
| 3736                                                                             | HANSON | Tap Die Extraction | DIE 14-24 1 RD ADJ         | 0 42526 03688 0 |       | 5                     | EACH                    | \$8.60        | \$4.90  | \$4.30  | \$3.87  |
| <b>HANSON Fractional Adjustable Round Dies (HCS) - 1" OD - Bulk</b>              |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 3813                                                                             | HANSON | Tap Die Extraction | DIE 3/16"-32NS 1" RD ADJ   | 0 42526 03813 6 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3815                                                                             | HANSON | Tap Die Extraction | DIE 3/16-36 1 RD ADJ       | 0 42526 03689 7 |       | 5                     | EACH                    | \$8.60        | \$4.90  | \$4.30  | \$3.87  |
| 3820ZR                                                                           | HANSON | Tap Die Extraction | DIE 1/4"-20NC 1" RD ADJ "  | 0 42526 03820 4 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3821                                                                             | HANSON | Tap Die Extraction | DIE 1/4"-24NS 1" RD ADJ    | 0 42526 03821 1 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| 3823                                                                             | HANSON | Tap Die Extraction | DIE 1/4"-28NF 1" RD ADJ    | 0 42526 03823 5 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3824                                                                             | HANSON | Tap Die Extraction | DIE 1/4"-32NEF 1" RD ADJ   | 0 42526 03824 2 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3825                                                                             | HANSON | Tap Die Extraction | DIE 1/4"-40NS 1" RD ADJ    | 0 42526 03825 9 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3827                                                                             | HANSON | Tap Die Extraction | DIE 5/16"-18NC 1" RD ADJ   | 0 42526 03827 3 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3829                                                                             | HANSON | Tap Die Extraction | DIE 5/16"-24NF 1" RD ADJ   | 0 42526 03829 7 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3831                                                                             | HANSON | Tap Die Extraction | DIE 5/16"-32NEF 1" RD ADJ  | 0 42526 03831 0 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3834                                                                             | HANSON | Tap Die Extraction | DIE 3/8"-16NC 1" RD ADJ    | 0 42526 03834 1 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3836                                                                             | HANSON | Tap Die Extraction | DIE 3/8"-24NF 1" RD ADJ    | 0 42526 03836 5 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3839                                                                             | HANSON | Tap Die Extraction | DIE 7/16"-14NC 1" RD ADJ   | 0 42526 03839 6 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3840                                                                             | HANSON | Tap Die Extraction | DIE 7/16"-20NF 1" RD ADJ   | 0 42526 03840 2 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3844                                                                             | HANSON | Tap Die Extraction | DIE 1/2"-13NC 1" RD ADJ    | 0 42526 03844 0 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3845                                                                             | HANSON | Tap Die Extraction | DIE 1/2"-20NF 1" RD ADJ    | 0 42526 03845 7 |       | 5                     | EACH                    | \$9.29        | \$5.30  | \$4.65  | \$4.18  |
| 3846                                                                             | HANSON | Tap Die Extraction | DIE 1/2"-24NS 1" RD ADJ    | 0 42526 03846 4 |       | 5                     | EACH                    | \$9.03        | \$5.15  | \$4.52  | \$4.06  |
| <b>HANSON Fractional Solid Round Dies (HCS) - 1" OD - Bulk</b>                   |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 3120ZR                                                                           | HANSON | Tap Die Extraction | DIE 1/4"-20NC 1" RD S"     | 0 42526 03120 5 |       | 5                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 3127                                                                             | HANSON | Tap Die Extraction | DIE 5/16"-18NC 1" RD S"    | 0 42526 03127 4 |       | 5                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 3134                                                                             | HANSON | Tap Die Extraction | DIE 3/8"-16NC 1" RD S"     | 0 42526 03134 2 |       | 5                     | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| <b>HANSON Fractional Adjustable Round Dies (HCS) - 1-1/2" OD - Bulk</b>          |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 4020ZR                                                                           | HANSON | Tap Die Extraction | DIE 1/4-20 NC 1-1/2 RD ADJ | 0 42526 04020 7 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |

| STOCK #                                                                             | BRAND  | PRODUCT FAMILY     | DESCRIPTION                    | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-------------------------------------------------------------------------------------|--------|--------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Adjustable Round Dies (HCS) - 1-1/2" OD - Bulk (cont'd)</b>    |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 4023                                                                                | HANSON | Tap Die Extraction | DIE 1/4-28 NF 1-1/2 RD ADJ     | 0 42526 04023 8 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4027ZR                                                                              | HANSON | Tap Die Extraction | DIE 5/16-18 NC 1-1/2 RD ADJ    | 0 42526 04027 6 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4029ZR                                                                              | HANSON | Tap Die Extraction | DIE 5/16-24 NF 1-1/2 RD ADJ    | 0 42526 04029 0 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4034ZR                                                                              | HANSON | Tap Die Extraction | DIE 3/8-16 NC 1-1/2 RD ADJ     | 0 42526 04034 4 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4036                                                                                | HANSON | Tap Die Extraction | DIE 3/8-24 NF 1-1/2 RD ADJ     | 0 42526 04036 8 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4039ZR                                                                              | HANSON | Tap Die Extraction | DIE 7/16-14 NC 1-1/2 RD ADJ    | 0 42526 04039 9 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4040ZR                                                                              | HANSON | Tap Die Extraction | DIE 7/16-20 NF 1-1/2 RD ADJ    | 0 42526 04040 5 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4044                                                                                | HANSON | Tap Die Extraction | DIE 1/2-13 NC 1-1/2 RD ADJ     | 0 42526 04044 3 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4045ZR                                                                              | HANSON | Tap Die Extraction | DIE 1/2-20 NF 1-1/2 RD ADJ     | 0 42526 04045 0 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4048ZR                                                                              | HANSON | Tap Die Extraction | DIE 9/16-12 NC 1-1/2 RD ADJ    | 0 42526 04048 1 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4049ZR                                                                              | HANSON | Tap Die Extraction | DIE 9/16-18 NF 1-1/2 RD ADJ    | 0 42526 04049 8 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4052                                                                                | HANSON | Tap Die Extraction | DIE 5/8-11 NC 1-1/2 RD ADJ     | 0 42526 04052 8 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4054                                                                                | HANSON | Tap Die Extraction | DIE 5/8-18 NF 1-1/2 RD ADJ     | 0 42526 04054 2 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4056                                                                                | HANSON | Tap Die Extraction | DIE 11/16-11 NS 1-1/2 RD ADJ   | 0 42526 04056 6 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4057                                                                                | HANSON | Tap Die Extraction | DIE 11/16-16 NS 1-1/2 RD ADJ   | 0 42526 04057 3 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4058ZR                                                                              | HANSON | Tap Die Extraction | DIE 3/4-10 NC 1-1/2 RD ADJ     | 0 42526 04058 0 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 4060ZR                                                                              | HANSON | Tap Die Extraction | DIE 3/4-16 NF 1-1/2 RD ADJ     | 0 42526 04060 3 |       | 1                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| <b>HANSON Fractional Adjustable Round Dies (HCS) - 2" OD - Bulk</b>                 |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 4261                                                                                | HANSON | Tap Die Extraction | DIE 7/8-9 NC 2 RD ADJ          | 0 42526 04261 4 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 4263                                                                                | HANSON | Tap Die Extraction | DIE 7/8"-14NF 2" RD ADJ        | 0 42526 04263 8 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 4265                                                                                | HANSON | Tap Die Extraction | DIE 1-8 NC 2 RD ADJ            | 0 42526 04265 2 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 4266                                                                                | HANSON | Tap Die Extraction | DIE 1-12 NF 2 RD ADJ           | 0 42526 04266 9 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 4267                                                                                | HANSON | Tap Die Extraction | DIE 1-14 NS 2 RD ADJ           | 0 42526 04267 6 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| <b>HANSON Fractional Adjustable Round Dies (HCS) - 2-1/2" OD - Bulk</b>             |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| <b>HANSON Fractional Adjustable Round Dies Right-Handed (HCS) - 3" OD - Bulk</b>    |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 4668                                                                                | HANSON | Tap Die Extraction | DIE 1-1/8"-7NC 3" RD ADJ       | 0 24721 04668 0 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4669                                                                                | HANSON | Tap Die Extraction | DIE 1-1/8"-12NF 3" RD ADJ      | 0 24721 04669 7 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4670                                                                                | HANSON | Tap Die Extraction | DIE 1-1/4"-7NC 3" RD ADJ       | 0 24721 04670 3 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4671                                                                                | HANSON | Tap Die Extraction | DIE 1-1/4"-12NF 3" RD ADJ      | 0 24721 04671 0 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4672                                                                                | HANSON | Tap Die Extraction | DIE 1-3/8"-6NC 3" RD ADJ       | 0 24721 04672 7 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4673                                                                                | HANSON | Tap Die Extraction | DIE 1-3/8"-12NF 3" RD ADJ      | 0 24721 04673 4 |       | 1                     | EACH                    | \$112.99      | \$64.40 | \$56.50 | \$50.85 |
| 4674                                                                                | HANSON | Tap Die Extraction | DIE 1-1/2"-6NC 3" RD ADJ       | 0 24721 04674 1 |       | 1                     | EACH                    | \$166.64      | \$94.98 | \$83.32 | \$74.99 |
| 4675                                                                                | HANSON | Tap Die Extraction | DIE 1-1/2"-12NF 3" RD ADJ      | 0 24721 04675 8 |       | 1                     | EACH                    | \$121.06      | \$69.00 | \$60.53 | \$54.48 |
| <b>HANSON Fractional Adjustable Round Dies Left-Handed (HCS) - 1" OD - Bulk</b>     |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 7520                                                                                | HANSON | Tap Die Extraction | DIE 1/4-20 1 LH RD ADJ         | 0 42526 07520 9 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7523                                                                                | HANSON | Tap Die Extraction | DIE 1/4-28 1 LH RD ADJ         | 0 42526 07523 0 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7527                                                                                | HANSON | Tap Die Extraction | DIE 5/16-18 1 LH RD ADJ        | 0 42526 07527 8 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7529                                                                                | HANSON | Tap Die Extraction | DIE 5/16-24 1 LH RD ADJ        | 0 42526 07529 2 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7534                                                                                | HANSON | Tap Die Extraction | DIE 3/8-16 1 LH RD ADJ         | 0 42526 07534 6 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7536                                                                                | HANSON | Tap Die Extraction | DIE 3/8-24 1 LH RD ADJ         | 0 42526 07536 0 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7539                                                                                | HANSON | Tap Die Extraction | DIE 7/16-14 1 LH RD ADJ        | 0 42526 07539 1 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7540                                                                                | HANSON | Tap Die Extraction | DIE 7/16-20 1 LH RD ADJ        | 0 42526 07540 7 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7544ZR                                                                              | HANSON | Tap Die Extraction | DIE 1/2-13 1 LH RD ADJ         | 0 42526 07544 5 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 7545                                                                                | HANSON | Tap Die Extraction | DIE 1/2-20 1 LH RD ADJ         | 0 42526 07545 2 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| <b>HANSON Fractional Adjustable Round Dies Left-Handed (HCS) - 1-1/2" OD - Bulk</b> |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 7648                                                                                | HANSON | Tap Die Extraction | DIE 9/16-12 1 1/2 NC LH RD ADJ | 0 42526 07648 0 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| 7649                                                                                | HANSON | Tap Die Extraction | DIE 9/16-18 1 1/2 NC LH RD ADJ | 0 42526 07649 7 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| 7652                                                                                | HANSON | Tap Die Extraction | DIE 5/8-11 1 1/2 NC LH RD ADJ  | 0 42526 07652 7 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| 7654                                                                                | HANSON | Tap Die Extraction | DIE 5/8-18 1 1/2 NF LH RD ADJ  | 0 42526 07654 1 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| 7658                                                                                | HANSON | Tap Die Extraction | DIE 3/4-10 1 1/2 NC LH RD ADJ  | 0 42526 07658 9 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| 7660                                                                                | HANSON | Tap Die Extraction | DIE 3/4-16 1 1/2 NF LH RD ADJ  | 0 42526 07660 2 |       | 1                     | EACH                    | \$26.16       | \$14.91 | \$13.08 | \$11.77 |
| <b>HANSON National Pipe Taper Solid Round Dies (HCS) - 1-1/2" OD Bulk</b>           |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 4102                                                                                | HANSON | Tap Die Extraction | DIE 1/8-27 NPT 1-1/2 RD        | 0 42526 04102 0 |       | 1                     | EACH                    | \$11.62       | \$6.62  | \$5.81  | \$5.23  |
| 4103                                                                                | HANSON | Tap Die Extraction | DIE 1/4-18 NPT 1-1/2 RD        | 0 42526 04103 7 |       | 1                     | EACH                    | \$11.62       | \$6.62  | \$5.81  | \$5.23  |
| 4104                                                                                | HANSON | Tap Die Extraction | DIE 3/8-18 NPT 1-1/2 RD        | 0 42526 04104 4 |       | 1                     | EACH                    | \$14.51       | \$8.27  | \$7.26  | \$6.53  |
| 4105                                                                                | HANSON | Tap Die Extraction | DIE 1/2-14 NPT 1-1/2 RD        | 0 42526 04105 1 |       | 1                     | EACH                    | \$26.93       | \$15.35 | \$13.47 | \$12.12 |
| <b>HANSON National Pipe Taper Adjustable Round Dies (HCS) - 1-1/2" OD - Bulk</b>    |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 5102                                                                                | HANSON | Tap Die Extraction | DIE 1/8-27 NPT 1-1/2 RD ADJ    | 0 24721 05102 8 |       | 1                     | EACH                    | \$14.85       | \$8.46  | \$7.43  | \$6.68  |
| 5103                                                                                | HANSON | Tap Die Extraction | DIE 1/4-18 NPT 1-1/2 RD ADJ    | 0 24721 05103 5 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 5104                                                                                | HANSON | Tap Die Extraction | DIE 3/8-18 NPT 1-1/2 RD ADJ    | 0 24721 05104 2 |       | 1                     | EACH                    | \$18.21       | \$10.38 | \$9.11  | \$8.19  |
| 5105                                                                                | HANSON | Tap Die Extraction | DIE 1/2-14 NPT 1-1/2 RD ADJ    | 0 24721 05105 9 |       | 1                     | EACH                    | \$30.57       | \$17.42 | \$15.29 | \$13.76 |

| STOCK #                                                                      | BRAND  | PRODUCT FAMILY     | DESCRIPTION                  | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|------------------------------------------------------------------------------|--------|--------------------|------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON National Pipe Taper Adjustable Round Dies (HCS) - 1" OD - Bulk</b> |        |                    |                              |                 |       |                       |                         |               |         |         |         |
| 502101                                                                       | HANSON | Tap Die Extraction | DIE 1/8"-27NPT 1" RD ADJ     | 0 24721 00629 5 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| <b>HANSON National Pipe Taper Adjustable Round Dies (HCS) - 2" OD - Bulk</b> |        |                    |                              |                 |       |                       |                         |               |         |         |         |
| 4305                                                                         | HANSON | Tap Die Extraction | DIE 1/2-14 NPT 2 RD ADJ      | 0 42526 04305 5 |       | 1                     | EACH                    | \$32.57       | \$18.56 | \$16.29 | \$14.66 |
| 4306                                                                         | HANSON | Tap Die Extraction | DIE 3/4-14 NPT 2 RD ADJ      | 0 42526 04306 2 |       | 1                     | EACH                    | \$50.93       | \$29.03 | \$25.47 | \$22.92 |
| <b>HANSON Fractional Re-Threading Hex Dies Right-Handed (HCS) - Bulk</b>     |        |                    |                              |                 |       |                       |                         |               |         |         |         |
| 7220                                                                         | HANSON | Tap Die Extraction | DIE 1/4"-20NC RE-THRD        | 0 42526 07220 8 |       | 5                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 7223                                                                         | HANSON | Tap Die Extraction | DIE 1/4"-28NF RE-THRD        | 0 42526 07223 9 |       | 5                     | EACH                    | \$9.04        | \$5.15  | \$4.52  | \$4.07  |
| 7227ZR                                                                       | HANSON | Tap Die Extraction | DIE 5/16-18 11/16 NC HRT     | 0 42526 07227 7 |       | 5                     | EACH                    | \$9.62        | \$5.48  | \$4.81  | \$4.33  |
| 7229                                                                         | HANSON | Tap Die Extraction | DIE 5/16-24 11/16 NF HRT     | 0 42526 07229 1 |       | 5                     | EACH                    | \$9.62        | \$5.48  | \$4.81  | \$4.33  |
| 7234                                                                         | HANSON | Tap Die Extraction | DIE 3/8-16 25/32 NC HRT      | 0 42526 07234 5 |       | 5                     | EACH                    | \$10.72       | \$6.11  | \$5.36  | \$4.82  |
| 7236                                                                         | HANSON | Tap Die Extraction | DIE 3/8-24 25/32 NF HRT      | 0 42526 07236 9 |       | 5                     | EACH                    | \$10.72       | \$6.11  | \$5.36  | \$4.82  |
| 7239                                                                         | HANSON | Tap Die Extraction | DIE 7/16-14 7/8 NC HRT       | 0 42526 07239 0 |       | 5                     | EACH                    | \$11.93       | \$6.80  | \$5.97  | \$5.37  |
| 7240                                                                         | HANSON | Tap Die Extraction | DIE 7/16-20 7/8 NF HRT       | 0 42526 07240 6 |       | 5                     | EACH                    | \$11.93       | \$6.80  | \$5.97  | \$5.37  |
| 7244                                                                         | HANSON | Tap Die Extraction | DIE 1/2-13 1 1/16 NC HRT     | 0 42526 07244 4 |       | 5                     | EACH                    | \$13.38       | \$7.63  | \$6.69  | \$6.02  |
| 7245                                                                         | HANSON | Tap Die Extraction | DIE 1/2-20 1 1/16 NF HRT     | 0 42526 07245 1 |       | 5                     | EACH                    | \$13.38       | \$7.63  | \$6.69  | \$6.02  |
| 7248ZR                                                                       | HANSON | Tap Die Extraction | DIE 9/16-12 1 1/16 NC HRT    | 0 42526 07248 2 |       | 5                     | EACH                    | \$13.97       | \$7.96  | \$6.99  | \$6.29  |
| 7249ZR                                                                       | HANSON | Tap Die Extraction | DIE 9/16-18 1 1/16 NF HRT    | 0 42526 07249 9 |       | 5                     | EACH                    | \$13.97       | \$7.96  | \$6.99  | \$6.29  |
| 7252                                                                         | HANSON | Tap Die Extraction | DIE 5/8-11 1 1/4 NC HRT      | 0 42526 07252 9 |       | 5                     | EACH                    | \$17.42       | \$9.93  | \$8.71  | \$7.84  |
| 7254                                                                         | HANSON | Tap Die Extraction | DIE 5/8-18 1 1/4 NF HRT      | 0 42526 07254 3 |       | 5                     | EACH                    | \$17.42       | \$9.93  | \$8.71  | \$7.84  |
| 7256                                                                         | HANSON | Tap Die Extraction | DIE 11/16-11 7/16 NS HRT     | 0 42526 07256 7 |       | 1                     | EACH                    | \$20.82       | \$11.87 | \$10.41 | \$9.37  |
| 7257ZR                                                                       | HANSON | Tap Die Extraction | DIE 11/16-16 7/16 NS HRT     | 0 42526 07257 4 |       | 1                     | EACH                    | \$20.82       | \$11.87 | \$10.41 | \$9.37  |
| 7258ZR                                                                       | HANSON | Tap Die Extraction | DIE 3/4-10 1 7/16 NC HRT     | 0 42526 07258 1 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 7260                                                                         | HANSON | Tap Die Extraction | DIE 3/4-16 1 7/16 NF HRT     | 0 42526 07260 4 |       | 1                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 7261                                                                         | HANSON | Tap Die Extraction | DIE 7/8-9 1 5/8 NC HRT       | 0 42526 07261 1 |       | 1                     | EACH                    | \$25.62       | \$14.60 | \$12.81 | \$11.53 |
| 7263                                                                         | HANSON | Tap Die Extraction | DIE 7/8-14 1 5/8 NF HRT      | 0 42526 07263 5 |       | 1                     | EACH                    | \$25.62       | \$14.60 | \$12.81 | \$11.53 |
| 7265                                                                         | HANSON | Tap Die Extraction | DIE 1-8 1 13/16 NC HRT       | 0 42526 07265 9 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 7266                                                                         | HANSON | Tap Die Extraction | DIE 1-12 1 13/16 NF HRT      | 0 42526 07266 6 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 7267                                                                         | HANSON | Tap Die Extraction | DIE 1-14 1 13/16 NS HRT      | 0 42526 07267 3 |       | 1                     | EACH                    | \$27.96       | \$15.94 | \$13.98 | \$12.58 |
| 7268                                                                         | HANSON | Tap Die Extraction | DIE 1 1/8-7 2 NC HRT         | 0 42526 07268 0 |       | 1                     | EACH                    | \$32.86       | \$18.73 | \$16.43 | \$14.79 |
| 7269                                                                         | HANSON | Tap Die Extraction | DIE 1 1/8-12 2 NF HRT        | 0 42526 07269 7 |       | 1                     | EACH                    | \$32.86       | \$18.73 | \$16.43 | \$14.79 |
| 7270                                                                         | HANSON | Tap Die Extraction | DIE 1 1/4-7 2 3/16 NC HRT    | 0 42526 07270 3 |       | 1                     | EACH                    | \$36.39       | \$20.74 | \$18.20 | \$16.38 |
| 7271                                                                         | HANSON | Tap Die Extraction | DIE 1 1/4-12 2 3/16 NF HRT   | 0 42526 07271 0 |       | 1                     | EACH                    | \$36.39       | \$20.74 | \$18.20 | \$16.38 |
| 7272                                                                         | HANSON | Tap Die Extraction | DIE 1 3/8-6 2 3/8 NC HRT     | 0 42526 07272 7 |       | 1                     | EACH                    | \$68.76       | \$39.19 | \$34.38 | \$30.94 |
| 7273                                                                         | HANSON | Tap Die Extraction | DIE 1 3/8-12 2 3/8 NF HRT    | 0 42526 07273 4 |       | 1                     | EACH                    | \$68.76       | \$39.19 | \$34.38 | \$30.94 |
| 7274                                                                         | HANSON | Tap Die Extraction | DIE 1 1/2-6 2 9/16 NC HRT    | 0 42526 07274 1 |       | 1                     | EACH                    | \$75.28       | \$42.91 | \$37.64 | \$33.88 |
| 7275                                                                         | HANSON | Tap Die Extraction | DIE 1 1/2-12 2 9/16 NF HRT   | 0 42526 07275 8 |       | 1                     | EACH                    | \$75.28       | \$42.91 | \$37.64 | \$33.88 |
| <b>HANSON Fractional Re-Threading Hex Dies Left-Handed (HCS) - Bulk</b>      |        |                    |                              |                 |       |                       |                         |               |         |         |         |
| 7720                                                                         | HANSON | Tap Die Extraction | DIE 1/4"-20NC RE-THRD LH     | 0 24721 07720 2 |       | 1                     | EACH                    | \$17.14       | \$9.77  | \$8.57  | \$7.71  |
| 7723                                                                         | HANSON | Tap Die Extraction | DIE 1/4"-28NF RE-THRD LH     | 0 24721 07723 3 |       | 1                     | EACH                    | \$17.14       | \$9.77  | \$8.57  | \$7.71  |
| 7727                                                                         | HANSON | Tap Die Extraction | DIE 5/16-18 11/16 NC LH HRT  | 0 24721 07727 1 |       | 1                     | EACH                    | \$18.11       | \$10.32 | \$9.06  | \$8.15  |
| 7729                                                                         | HANSON | Tap Die Extraction | DIE 5/16-24 11/16 NF LH HRT  | 0 24721 07729 5 |       | 1                     | EACH                    | \$18.11       | \$10.32 | \$9.06  | \$8.15  |
| 7734                                                                         | HANSON | Tap Die Extraction | DIE 3/8-16 25/32 NC LH HRT   | 0 24721 07734 9 |       | 1                     | EACH                    | \$19.95       | \$11.37 | \$9.98  | \$8.98  |
| 7736                                                                         | HANSON | Tap Die Extraction | DIE 3/8-24 25/32 NF LH HRT   | 0 24721 07736 3 |       | 1                     | EACH                    | \$19.95       | \$11.37 | \$9.98  | \$8.98  |
| 7739ZR                                                                       | HANSON | Tap Die Extraction | DIE 7/16-14 7/8 NC LH HRT    | 0 24721 07739 4 |       | 1                     | EACH                    | \$22.19       | \$12.65 | \$11.10 | \$9.99  |
| 7740                                                                         | HANSON | Tap Die Extraction | DIE 7/16-20 7/8 NF LH HRT    | 0 24721 07740 0 |       | 1                     | EACH                    | \$22.19       | \$12.65 | \$11.10 | \$9.99  |
| 7744                                                                         | HANSON | Tap Die Extraction | DIE 1/2-13 1 1/16 NC LH HRT  | 0 24721 07744 8 |       | 1                     | EACH                    | \$24.59       | \$14.02 | \$12.30 | \$11.07 |
| 7745                                                                         | HANSON | Tap Die Extraction | DIE 1/2-20 1 1/16 NF LH HRT  | 0 24721 07745 5 |       | 1                     | EACH                    | \$24.59       | \$14.02 | \$12.30 | \$11.07 |
| 7748                                                                         | HANSON | Tap Die Extraction | DIE 9/16-12 1 1/16 NC LH HRT | 0 24721 07748 6 |       | 1                     | EACH                    | \$25.62       | \$14.60 | \$12.81 | \$11.53 |
| 7749                                                                         | HANSON | Tap Die Extraction | DIE 9/16-18 1 1/16 NF LH HRT | 0 24721 07749 3 |       | 1                     | EACH                    | \$25.62       | \$14.60 | \$12.81 | \$11.53 |
| 7752                                                                         | HANSON | Tap Die Extraction | DIE 5/8-11 1 1/4 NC LH HRT   | 0 24721 07752 3 |       | 1                     | EACH                    | \$30.57       | \$17.42 | \$15.29 | \$13.76 |
| 7754                                                                         | HANSON | Tap Die Extraction | DIE 5/8-18 1 1/4 NF LH HRT   | 0 24721 07754 7 |       | 1                     | EACH                    | \$30.57       | \$17.42 | \$15.29 | \$13.76 |
| 7756                                                                         | HANSON | Tap Die Extraction | DIE 11/16-11 7/16 NS LH HRT  | 0 24721 07756 1 |       | 1                     | EACH                    | \$37.12       | \$21.16 | \$18.56 | \$16.70 |
| 7757                                                                         | HANSON | Tap Die Extraction | DIE 11/16-16 7/16 NS LH HRT  | 0 24721 07757 8 |       | 1                     | EACH                    | \$37.12       | \$21.16 | \$18.56 | \$16.70 |
| 7758                                                                         | HANSON | Tap Die Extraction | DIE 3/4-10 1 7/16 NC LH HRT  | 0 24721 07758 5 |       | 1                     | EACH                    | \$37.77       | \$21.53 | \$18.89 | \$17.00 |
| 7760                                                                         | HANSON | Tap Die Extraction | DIE 3/4-16 1 7/16 NF LH HRT  | 0 24721 07760 8 |       | 1                     | EACH                    | \$37.77       | \$21.53 | \$18.89 | \$17.00 |
| 7761                                                                         | HANSON | Tap Die Extraction | DIE 7/8-9 1 5/8 NC LH HRT    | 0 24721 07761 5 |       | 1                     | EACH                    | \$47.89       | \$27.30 | \$23.95 | \$21.55 |
| 7763                                                                         | HANSON | Tap Die Extraction | DIE 7/8-14 1 5/8 NF LH HRT   | 0 24721 07763 9 |       | 1                     | EACH                    | \$47.89       | \$27.30 | \$23.95 | \$21.55 |
| 7765                                                                         | HANSON | Tap Die Extraction | DIE 1-8 1 13/16 NC LH HRT    | 0 24721 07765 3 |       | 1                     | EACH                    | \$53.27       | \$30.36 | \$26.64 | \$23.97 |
| 7766                                                                         | HANSON | Tap Die Extraction | DIE 1-12 1 13/16 NF LH HRT   | 0 24721 07766 0 |       | 1                     | EACH                    | \$53.27       | \$30.36 | \$26.64 | \$23.97 |
| 7767                                                                         | HANSON | Tap Die Extraction | DIE 1-14 1 13/16 NS LH HRT   | 0 24721 07767 7 |       | 1                     | EACH                    | \$53.27       | \$30.36 | \$26.64 | \$23.97 |
| <b>HANSON Metric Re-Threading Hex Dies Right-Handed (HCS) - Bulk</b>         |        |                    |                              |                 |       |                       |                         |               |         |         |         |
| 7349                                                                         | HANSON | Tap Die Extraction | DIE 14-1.25MM 3 HRT          | 0 42526 07349 6 |       | 1                     | EACH                    | \$18.36       | \$10.47 | \$9.18  | \$8.26  |
| 7350                                                                         | HANSON | Tap Die Extraction | DIE 14MM-1.5 HRT             | 0 42526 07350 2 |       | 1                     | EACH                    | \$18.36       | \$10.47 | \$9.18  | \$8.26  |

| STOCK #                                                                       | BRAND  | PRODUCT FAMILY     | DESCRIPTION                | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-------------------------------------------------------------------------------|--------|--------------------|----------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Metric Re-Threading Hex Dies Right-Handed (HCS) - Bulk (cont'd)</b> |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 7352                                                                          | HANSON | Tap Die Extraction | DIE 14MM-2.0 HRT           | 0 42526 07352 6 |       | 1                     | EACH                    | \$18.36       | \$10.47 | \$9.18  | \$8.26  |
| 7355                                                                          | HANSON | Tap Die Extraction | DIE 16MM-1.5 HRT           | 0 42526 07355 7 |       | 1                     | EACH                    | \$20.49       | \$11.68 | \$10.25 | \$9.22  |
| 7356                                                                          | HANSON | Tap Die Extraction | DIE 16MM-2.0 HRT           | 0 42526 07356 4 |       | 1                     | EACH                    | \$20.49       | \$11.68 | \$10.25 | \$9.22  |
| 7358                                                                          | HANSON | Tap Die Extraction | DIE 18MM-1.0 HRT           | 0 42526 07358 8 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 7359                                                                          | HANSON | Tap Die Extraction | DIE 18MM-1.5 HRT           | 0 42526 07359 5 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 7361                                                                          | HANSON | Tap Die Extraction | DIE 18MM-2.5 HRT           | 0 42526 07361 8 |       | 1                     | EACH                    | \$22.55       | \$12.85 | \$11.28 | \$10.15 |
| 7364                                                                          | HANSON | Tap Die Extraction | DIE 20MM-2.5 HRT           | 0 42526 07364 9 |       | 1                     | EACH                    | \$24.74       | \$14.10 | \$12.37 | \$11.13 |
| 7365ZR                                                                        | HANSON | Tap Die Extraction | DIE 22MM-1.5 HRT           | 0 42526 07365 6 |       | 1                     | EACH                    | \$26.85       | \$15.30 | \$13.43 | \$12.08 |
| 7367                                                                          | HANSON | Tap Die Extraction | DIE 24MM-1.5 HRT           | 0 42526 07367 0 |       | 1                     | EACH                    | \$27.70       | \$15.79 | \$13.85 | \$12.47 |
| 7373                                                                          | HANSON | Tap Die Extraction | DIE 30MM-1.5 HRT           | 0 42526 07373 1 |       | 1                     | EACH                    | \$35.48       | \$20.22 | \$17.74 | \$15.97 |
| <b>HANSON Metric Re-Threading Hex Dies Left-Handed (HCS) - Bulk</b>           |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 7855                                                                          | HANSON | Tap Die Extraction | DIE 16MM-1.5 1 1/4 LH HRT  | 0 42526 07855 2 |       | 1                     | EACH                    | \$33.78       | \$19.25 | \$16.89 | \$15.20 |
| 7859                                                                          | HANSON | Tap Die Extraction | DIE 18MM-1.5 1 7/16 LH HRT | 0 42526 07859 0 |       | 1                     | EACH                    | \$37.12       | \$21.16 | \$18.56 | \$16.70 |
| 7865ZR                                                                        | HANSON | Tap Die Extraction | DIE 22MM-1.5 1 5/8 LH HRT  | 0 42526 07865 1 |       | 1                     | EACH                    | \$44.24       | \$25.22 | \$22.12 | \$19.91 |
| <b>HANSON Taper Pipe Re-Threading Hex Dies Right-Handed (HCS) - Bulk</b>      |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 7402                                                                          | HANSON | Tap Die Extraction | DIE 1/8-27 NPT HRT         | 0 42526 07402 8 |       | 1                     | EACH                    | \$13.38       | \$7.63  | \$6.69  | \$6.02  |
| 7403ZR                                                                        | HANSON | Tap Die Extraction | DIE 1/4-18 NPT HRT         | 0 42526 07403 5 |       | 1                     | EACH                    | \$14.86       | \$8.47  | \$7.43  | \$6.69  |
| 7404                                                                          | HANSON | Tap Die Extraction | DIE 3/8-18 NPT HRT         | 0 42526 07404 2 |       | 1                     | EACH                    | \$20.52       | \$11.70 | \$10.26 | \$9.23  |
| 7405                                                                          | HANSON | Tap Die Extraction | DIE 1/2-14 NPT HRT         | 0 42526 07405 9 |       | 1                     | EACH                    | \$29.68       | \$16.92 | \$14.84 | \$13.36 |
| 7406                                                                          | HANSON | Tap Die Extraction | DIE 3/4-14 NPT HRT         | 0 42526 07406 6 |       | 1                     | EACH                    | \$36.69       | \$20.91 | \$18.35 | \$16.51 |
| 7407                                                                          | HANSON | Tap Die Extraction | DIE 1 11-1/2 NPT HRT       | 0 42526 07407 3 |       | 1                     | EACH                    | \$71.02       | \$40.48 | \$35.51 | \$31.96 |
| <b>HANSON Deep Well ThreadChasers - Bulk</b>                                  |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 57234                                                                         | HANSON | Tap Die Extraction | 3/8"-16NC THREADCHASER     | 0 24721 57234 9 |       | 4                     | EACH                    | \$20.64       | \$11.76 | \$10.32 | \$9.29  |
| 57236                                                                         | HANSON | Tap Die Extraction | 3/8"-24NFTTHREADCHASER     | 0 24721 57236 3 |       | 4                     | EACH                    | \$20.64       | \$11.76 | \$10.32 | \$9.29  |
| 57239                                                                         | HANSON | Tap Die Extraction | 7/16"-14NC THREADCHASER    | 0 24721 57239 4 |       | 4                     | EACH                    | \$21.88       | \$12.47 | \$10.94 | \$9.85  |
| 57240                                                                         | HANSON | Tap Die Extraction | 7/16"-20NFTTHREADCHASER    | 0 24721 57240 0 |       | 4                     | EACH                    | \$21.88       | \$12.47 | \$10.94 | \$9.85  |
| 57244                                                                         | HANSON | Tap Die Extraction | 1/2"-13NC THREADCHASER     | 0 24721 57244 8 |       | 4                     | EACH                    | \$23.14       | \$13.19 | \$11.57 | \$10.41 |
| 57245                                                                         | HANSON | Tap Die Extraction | 1/2"-20NFTTHREADCHASER     | 0 24721 57245 5 |       | 4                     | EACH                    | \$23.14       | \$13.19 | \$11.57 | \$10.41 |
| 57248                                                                         | HANSON | Tap Die Extraction | 9/16"-12NC THREADCHASER    | 0 24721 57248 6 |       | 4                     | EACH                    | \$24.38       | \$13.90 | \$12.19 | \$10.97 |
| 57249                                                                         | HANSON | Tap Die Extraction | 9/16"-18NFTTHREADCHASER    | 0 24721 57249 3 |       | 4                     | EACH                    | \$24.38       | \$13.90 | \$12.19 | \$10.97 |
| 57252                                                                         | HANSON | Tap Die Extraction | 5/8"-11NC THREADCHASER     | 0 24721 57252 3 |       | 4                     | EACH                    | \$25.64       | \$14.61 | \$12.82 | \$11.54 |
| 57254                                                                         | HANSON | Tap Die Extraction | 5/8"-18NFTTHREADCHASER     | 0 24721 57254 7 |       | 4                     | EACH                    | \$25.64       | \$14.61 | \$12.82 | \$11.54 |
| 57342                                                                         | HANSON | Tap Die Extraction | 12MM-1.25 THREADCHASER     | 0 24721 57342 1 |       | 4                     | EACH                    | \$23.14       | \$13.19 | \$11.57 | \$10.41 |
| 57343                                                                         | HANSON | Tap Die Extraction | 12MM-1.50 THREADCHASER     | 0 24721 57343 8 |       | 4                     | EACH                    | \$23.14       | \$13.19 | \$11.57 | \$10.41 |
| 57349                                                                         | HANSON | Tap Die Extraction | 14MM-1.50 THREADCHASER     | 0 24721 57349 0 |       | 4                     | EACH                    | \$24.38       | \$13.90 | \$12.19 | \$10.97 |
| 57355                                                                         | HANSON | Tap Die Extraction | 16MM-1.50 THREADCHASER     | 0 24721 57355 1 |       | 4                     | EACH                    | \$25.64       | \$14.61 | \$12.82 | \$11.54 |
| <b>IRWIN HANSON HIGH SPEED STEEL DIES</b>                                     |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| <b>HANSON Machine Screw Adjustable Round Dies (HSS) - 1" OD - Bulk</b>        |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 502009                                                                        | HANSON | Tap Die Extraction | DIE 4-40NC 1" RD ADJ       | 0 24721 00610 3 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502010                                                                        | HANSON | Tap Die Extraction | DIE 4-48 1 RD ADJ HSS      | 0 42526 03690 3 |       | 1                     | EACH                    | \$25.75       | \$14.68 | \$12.88 | \$11.59 |
| 502012                                                                        | HANSON | Tap Die Extraction | DIE 5-40 1 RD ADJ HSS      | 0 42526 03691 0 |       | 1                     | EACH                    | \$25.75       | \$14.68 | \$12.88 | \$11.59 |
| 502013                                                                        | HANSON | Tap Die Extraction | DIE 5-44 1 RD ADJ HSS      | 0 42526 03692 7 |       | 1                     | EACH                    | \$25.75       | \$14.68 | \$12.88 | \$11.59 |
| 502014                                                                        | HANSON | Tap Die Extraction | DIE 6-32NC 1" RD ADJ       | 0 24721 00611 0 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502015                                                                        | HANSON | Tap Die Extraction | DIE 6-40NF 1" RD ADJ       | 0 24721 00612 7 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502018                                                                        | HANSON | Tap Die Extraction | DIE 8-32NC 1" RD ADJ       | 0 24721 00613 4 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502019                                                                        | HANSON | Tap Die Extraction | DIE 8-36NF 1" RD ADJ       | 0 24721 00614 1 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502021                                                                        | HANSON | Tap Die Extraction | DIE 10-24NC 1" RD ADJ      | 0 24721 00615 8 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502022                                                                        | HANSON | Tap Die Extraction | DIE 10-32NF 1" RD ADJ      | 0 24721 00616 5 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502024                                                                        | HANSON | Tap Die Extraction | DIE 12-24NC 1" RD ADJ      | 0 24721 00617 2 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502025                                                                        | HANSON | Tap Die Extraction | DIE 12-28NF 1" RD ADJ      | 0 24721 00618 9 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| <b>HANSON Fractional Adjustable Round Dies (HSS) - 1" OD - Bulk</b>           |        |                    |                            |                 |       |                       |                         |               |         |         |         |
| 502038                                                                        | HANSON | Tap Die Extraction | DIE 1/4"-20NC 1" RD ADJ    | 0 24721 00619 6 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502039                                                                        | HANSON | Tap Die Extraction | DIE 1/4"-28NF 1" RD ADJ    | 0 24721 00620 2 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502041                                                                        | HANSON | Tap Die Extraction | DIE 5/16"-18NC 1" RD ADJ   | 0 24721 00621 9 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502042                                                                        | HANSON | Tap Die Extraction | DIE 5/16"-24NF 1" RD ADJ   | 0 24721 00622 6 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502044                                                                        | HANSON | Tap Die Extraction | DIE 3/8"-16NC 1" RD ADJ    | 0 24721 00623 3 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502045                                                                        | HANSON | Tap Die Extraction | DIE 3/8"-24NF 1" RD ADJ    | 0 24721 00624 0 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502046                                                                        | HANSON | Tap Die Extraction | DIE 7/16"-14NC 1" RD ADJ   | 0 24721 00625 7 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502047                                                                        | HANSON | Tap Die Extraction | DIE 7/16"-20NF 1" RD ADJ   | 0 24721 00626 4 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502048                                                                        | HANSON | Tap Die Extraction | DIE 1/2"-13NC 1" RD ADJ    | 0 24721 00627 1 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |
| 502049                                                                        | HANSON | Tap Die Extraction | DIE 1/2"-20NF 1" RD ADJ    | 0 24721 00628 8 |       | 1                     | EACH                    | \$31.96       | \$18.22 | \$15.98 | \$14.38 |

| STOCK #                                                             | BRAND  | PRODUCT FAMILY     | DESCRIPTION                    | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|---------------------------------------------------------------------|--------|--------------------|--------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Fractional Adjustable Round Dies (HSS) - 2" OD - Bulk</b> |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 504053                                                              | HANSON | Tap Die Extraction | DIE 5/8"-11NC 2" RD ADJ HSS    | 0 24721 00648 6 |       | 1                     | EACH                    | \$84.73       | \$48.30 | \$42.37 | \$38.13 |
| 504054                                                              | HANSON | Tap Die Extraction | DIE 5/8"-18NF 2" RD ADJ HSS    | 0 24721 00649 3 |       | 1                     | EACH                    | \$84.73       | \$48.30 | \$42.37 | \$38.13 |
| 504057                                                              | HANSON | Tap Die Extraction | DIE 3/4"-10NC 2" RD ADJ HSS    | 0 24721 00650 9 |       | 1                     | EACH                    | \$84.73       | \$48.30 | \$42.37 | \$38.13 |
| 504058                                                              | HANSON | Tap Die Extraction | DIE 3/4"-16NF 2" RD ADJ HSS    | 0 24721 00651 6 |       | 1                     | EACH                    | \$84.73       | \$48.30 | \$42.37 | \$38.13 |
| 504059                                                              | HANSON | Tap Die Extraction | DIE 7/8"-9NC 2" RD ADJ HSS     | 0 24721 00652 3 |       | 1                     | EACH                    | \$87.26       | \$49.74 | \$43.63 | \$39.27 |
| 504060                                                              | HANSON | Tap Die Extraction | DIE 7/8"-14NF 2" RD ADJ HSS    | 0 24721 00653 0 |       | 1                     | EACH                    | \$87.26       | \$49.74 | \$43.63 | \$39.27 |
| 504061                                                              | HANSON | Tap Die Extraction | DIE 1"-8NC 2" RD ADJ HSS       | 0 24721 00654 7 |       | 1                     | EACH                    | \$87.26       | \$49.74 | \$43.63 | \$39.27 |
| 504062                                                              | HANSON | Tap Die Extraction | DIE 1"-12NF 2" RD ADJ HSS      | 0 24721 00655 4 |       | 1                     | EACH                    | \$87.26       | \$49.74 | \$43.63 | \$39.27 |
| 504063                                                              | HANSON | Tap Die Extraction | DIE 1"-14NS 2" RD ADJ HSS      | 0 24721 00656 1 |       | 1                     | EACH                    | \$87.26       | \$49.74 | \$43.63 | \$39.27 |
| <b>IRWIN HANSON DRIVE TOOLS</b>                                     |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| <b>HANSON Offset Adjustable Tap Wrenches</b>                        |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12021                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/2" OFFSET HNDL | 0 42526 12021 3 |       | 5                     | EACH                    | \$11.22       | \$6.40  | \$5.61  | \$5.05  |
| 12421                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/2" OFFSET HNDL | 0 42526 12421 1 |       | 5                     | EACH                    | \$9.76        | \$5.56  | \$4.88  | \$4.39  |
| <b>HANSON Adjustable Tap Sockets</b>                                |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 3095001                                                             | HANSON | Tap Die Extraction | 2PC ADJ TAP SOCKET             | 0 42526 09629 7 |       | 5                     | EACH                    | \$36.40       | \$20.75 | \$18.20 | \$16.38 |
| 3095001A                                                            | IRWIN  | Tap Die Extraction | ADJUSTABLE TAP SOCKET - SMALL  | 0 42526 10062 8 |       | 1                     | EACH                    | \$18.46       | \$10.52 | \$9.23  | \$8.31  |
| 3095001B                                                            | IRWIN  | Tap Die Extraction | ADJUSTABLE TAP SOCKET - LARGE  | 0 42526 10063 5 |       | 1                     | EACH                    | \$21.02       | \$11.98 | \$10.51 | \$9.46  |
| <b>HANSON Adjustable Tap Wrenches</b>                               |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12088                                                               | HANSON | Tap Die Extraction | TAP + REAM WRENCH #88          | 0 42526 12088 6 |       | 5                     | EACH                    | \$19.49       | \$11.11 | \$9.75  | \$8.77  |
| 311088                                                              | HANSON | Tap Die Extraction | TAP WRENCH #3-1/2" ADJ HNDL    | 0 24721 00392 8 |       | 1                     | EACH                    | \$17.47       | \$9.96  | \$8.74  | \$7.86  |
| 12498                                                               | HANSON | Tap Die Extraction | TAP WRENCH #1/4-1" ADJ HNDL    | 0 42526 12498 3 |       | 1                     | EACH                    | \$50.93       | \$29.03 | \$25.47 | \$22.92 |
| <b>HANSON T-Handle Tap Wrenches</b>                                 |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12001ZR                                                             | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" T-HNDL      | 0 42526 12001 5 |       | 5                     | EACH                    | \$7.28        | \$4.15  | \$3.64  | \$3.28  |
| 12115                                                               | HANSON | Tap Die Extraction | TAP WRENCH #12-5/16 T-HANDLE   | 0 42526 12115 9 |       | 5                     | EACH                    | \$8.87        | \$5.06  | \$4.44  | \$3.99  |
| 12002                                                               | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" T-HNDL     | 0 42526 12002 2 |       | 5                     | EACH                    | \$10.33       | \$5.89  | \$5.17  | \$4.65  |
| 12401                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" T-HNDL      | 0 42526 11001 6 |       | 5                     | EACH                    | \$6.13        | \$3.49  | \$3.07  | \$2.76  |
| 12415                                                               | HANSON | Tap Die Extraction | TAP WRENCH #12-5/16" T-HNDL    | 0 42526 11115 0 |       | 5                     | EACH                    | \$7.72        | \$4.40  | \$3.86  | \$3.47  |
| 12402ZR                                                             | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" T-HNDL     | 0 42526 11002 3 |       | 5                     | EACH                    | \$9.17        | \$5.23  | \$4.59  | \$4.13  |
| <b>HANSON T-Handle Two-In-One Tap Wrenches</b>                      |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12050                                                               | HANSON | Tap Die Extraction | TAP WRENCH #50 T-HANDLE        | 0 42526 12050 3 |       | 5                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 12073                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4 2 IN 1       | 0 42526 12073 2 |       | 5                     | EACH                    | \$7.28        | \$4.15  | \$3.64  | \$3.28  |
| 12450                                                               | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" 2IN1"      | 0 24721 12450 0 |       | 5                     | EACH                    | \$12.96       | \$7.39  | \$6.48  | \$5.83  |
| 12473                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" 2IN1"       | 0 24721 12473 9 |       | 5                     | EACH                    | \$6.13        | \$3.49  | \$3.07  | \$2.76  |
| <b>HANSON T-Handle Ratcheting Tap Wrenches</b>                      |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 21201                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" RCHT"       | 0 42526 21201 7 |       | 4                     | EACH                    | \$29.06       | \$16.56 | \$14.53 | \$13.08 |
| 21202                                                               | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" RCHT"      | 0 42526 21202 4 |       | 4                     | EACH                    | \$33.04       | \$18.83 | \$16.52 | \$14.87 |
| 21210ZR                                                             | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" RCHT 10"    | 0 24721 21210 8 |       | 2                     | EACH                    | \$34.87       | \$19.88 | \$17.44 | \$15.69 |
| 21212ZR                                                             | HANSON | Tap Die Extraction | TAP WRENCH 1/4"-1/2" RCHT 12"  | 0 24721 21212 2 |       | 2                     | EACH                    | \$38.86       | \$22.15 | \$19.43 | \$17.49 |
| 21101                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" RCHT"       | 0 24721 21101 9 |       | 4                     | EACH                    | \$27.67       | \$15.77 | \$13.84 | \$12.45 |
| 21102                                                               | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" RCHT"      | 0 24721 21102 6 |       | 4                     | EACH                    | \$31.29       | \$17.84 | \$15.65 | \$14.08 |
| 21110                                                               | HANSON | Tap Die Extraction | TAP WRENCH #0-1/4" RCHT 10"    | 0 24721 21110 1 |       | 6                     | EACH                    | \$33.46       | \$19.07 | \$16.73 | \$15.06 |
| 21112                                                               | HANSON | Tap Die Extraction | TAP WRENCH 1/4-1/2" RCHT 12"   | 0 24721 21112 5 |       | 6                     | EACH                    | \$37.12       | \$21.16 | \$18.56 | \$16.70 |
| <b>HANSON Reamers</b>                                               |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 11214                                                               | HANSON | Tap Die Extraction | REAMER HANSON 1/8-1/2"         | 0 42526 11214 0 |       | 5                     | EACH                    | \$27.55       | \$15.70 | \$13.78 | \$12.40 |
| 11221                                                               | HANSON | Tap Die Extraction | REAMER HANSON 1/2-1"           | 0 42526 11221 8 |       | 1                     | EACH                    | \$52.99       | \$30.20 | \$26.50 | \$23.85 |
| <b>HANSON Standard Die Stocks</b>                                   |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12008                                                               | HANSON | Tap Die Extraction | DIE STOCK 1" RD HEX PLAIN"     | 0 42526 12008 4 |       | 5                     | EACH                    | \$10.18       | \$5.80  | \$5.09  | \$4.58  |
| 12457                                                               | HANSON | Tap Die Extraction | DIE STOCK 5/8" HEX PLAIN"      | 0 42526 12457 0 |       | 5                     | EACH                    | \$6.55        | \$3.73  | \$3.28  | \$2.95  |
| 11008ZR                                                             | HANSON | Tap Die Extraction | DIE STOCK 1" RD HEX PLAIN"     | 0 42526 11008 5 |       | 5                     | EACH                    | \$8.67        | \$4.94  | \$4.34  | \$3.90  |
| <b>HANSON Adjustable Die Stocks</b>                                 |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12026                                                               | HANSON | Tap Die Extraction | DIE STOCK #26 1" SOLID HEX     | 0 42526 12026 8 |       | 5                     | EACH                    | \$16.75       | \$9.55  | \$8.38  | \$7.54  |
| 12428                                                               | HANSON | Tap Die Extraction | DIE STOCK 1" RD ADJ            | 0 24721 12428 9 |       | 5                     | EACH                    | \$18.92       | \$10.78 | \$9.46  | \$8.51  |
| 12435                                                               | HANSON | Tap Die Extraction | DIE STOCK 1-1/2" RD ADJ        | 0 42526 11035 1 |       | 1                     | EACH                    | \$31.00       | \$17.67 | \$15.50 | \$13.95 |
| 12445                                                               | HANSON | Tap Die Extraction | DIE STOCK 2" RD ADJ            | 0 24721 12445 6 |       | 1                     | EACH                    | \$54.59       | \$31.12 | \$27.30 | \$24.57 |
| 11026ZR                                                             | HANSON | Tap Die Extraction | DIE STOCK 1" SOLID HEX ADJ     | 0 24721 11026 8 |       | 5                     | EACH                    | \$14.42       | \$8.22  | \$7.21  | \$6.49  |
| 12436                                                               | HANSON | Tap Die Extraction | DIE STOCK 1-7/16" HEX ADJ      | 0 42526 12436 5 |       | 1                     | EACH                    | \$31.00       | \$17.67 | \$15.50 | \$13.95 |
| 12446                                                               | HANSON | Tap Die Extraction | DIE STOCK 1-13/16" HEX ADJ     | 0 42526 12446 4 |       | 1                     | EACH                    | \$54.59       | \$31.12 | \$27.30 | \$24.57 |
| 11025ZR                                                             | HANSON | Tap Die Extraction | DIE STOCK 1" SOLID RD ADJ      | 0 24721 11025 1 |       | 5                     | EACH                    | \$13.99       | \$7.97  | \$7.00  | \$6.30  |
| <b>HANSON Gauges and Accessories</b>                                |        |                    |                                |                 |       |                       |                         |               |         |         |         |
| 12087                                                               | HANSON | Tap Die Extraction | TAP + DIE MTRC MEASURE KIT     | 0 42526 12087 9 |       | 5                     | EACH                    | \$12.38       | \$7.06  | \$6.19  | \$5.57  |
| 12016                                                               | HANSON | Tap Die Extraction | GAUGE MTRC 16 LEAF THRD        | 0 42526 12016 9 |       | 5                     | EACH                    | \$10.45       | \$5.96  | \$5.23  | \$4.70  |
| 12017                                                               | HANSON | Tap Die Extraction | GAUGE FRACTIONAL 17 LEAF PITCH | 0 42526 12017 6 |       | 5                     | EACH                    | \$10.45       | \$5.96  | \$5.23  | \$4.70  |

| STOCK #                                                                | BRAND  | PRODUCT FAMILY     | DESCRIPTION                          | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%  | 50.0%  | 55.0%  |
|------------------------------------------------------------------------|--------|--------------------|--------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|--------|--------|--------|
| <b>HANSON Gauges and Accessories (cont'd)</b>                          |        |                    |                                      |                 |       |                       |                         |               |        |        |        |
| 12018                                                                  | HANSON | Tap Die Extraction | GAUGE 18 LEAFTHRD                    | 0 42526 12018 3 |       | 5                     | EACH                    | \$10.45       | \$5.96 | \$5.23 | \$4.70 |
| 11016ZR                                                                | HANSON | Tap Die Extraction | GAUGE MTRC 16 LEAFTHRD               | 0 24721 11016 9 |       | 5                     | EACH                    | \$8.40        | \$4.79 | \$4.20 | \$3.78 |
| 11017ZR                                                                | HANSON | Tap Die Extraction | GAUGE COMBINATION THRD PITCH         | 0 24721 11017 6 |       | 1                     | EACH                    | \$8.40        | \$4.79 | \$4.20 | \$3.78 |
| 11018ZR                                                                | HANSON | Tap Die Extraction | GAUGE STANDARD 18 LEAFTHRD           | 0 24721 11018 3 |       | 5                     | EACH                    | \$8.40        | \$4.79 | \$4.20 | \$3.78 |
| <b>IRWIN HANSON Performance Threading System</b>                       |        |                    |                                      |                 |       |                       |                         |               |        |        |        |
| <b>HANSON Next Generation Self Aligning Taps - Bulk</b>                |        |                    |                                      |                 |       |                       |                         |               |        |        |        |
| 4935222                                                                | HANSON | Tap Die Extraction | TAP 4-40NC ALIGN                     | 0 24721 11028 2 |       | 5                     | EACH                    | \$4.06        | \$2.31 | \$2.03 | \$1.83 |
| 4935223                                                                | HANSON | Tap Die Extraction | TAP 6-32NC ALIGN                     | 0 24721 11029 9 |       | 5                     | EACH                    | \$4.19        | \$2.39 | \$2.10 | \$1.89 |
| 4935224                                                                | HANSON | Tap Die Extraction | TAP 8-32NC ALIGN                     | 0 24721 11030 5 |       | 5                     | EACH                    | \$4.32        | \$2.46 | \$2.16 | \$1.94 |
| 4935225                                                                | HANSON | Tap Die Extraction | TAP 10-24NC ALIGN                    | 0 24721 11031 2 |       | 5                     | EACH                    | \$4.56        | \$2.60 | \$2.28 | \$2.05 |
| 4935226                                                                | HANSON | Tap Die Extraction | TAP 10-32NF ALIGN                    | 0 24721 11032 9 |       | 5                     | EACH                    | \$4.56        | \$2.60 | \$2.28 | \$2.05 |
| 4935227                                                                | HANSON | Tap Die Extraction | TAP 12-24NC ALIGN                    | 0 24721 11033 6 |       | 5                     | EACH                    | \$4.65        | \$2.65 | \$2.33 | \$2.09 |
| 4935228                                                                | HANSON | Tap Die Extraction | TAP 1/4"-20NC ALIGN                  | 0 24721 11034 3 |       | 3                     | EACH                    | \$4.56        | \$2.60 | \$2.28 | \$2.05 |
| 4935229                                                                | HANSON | Tap Die Extraction | TAP 1/4"-28NF ALIGN                  | 0 24721 11035 0 |       | 3                     | EACH                    | \$4.56        | \$2.60 | \$2.28 | \$2.05 |
| 4935230                                                                | HANSON | Tap Die Extraction | TAP 5/16"-18NC ALIGN                 | 0 24721 11036 7 |       | 3                     | EACH                    | \$5.75        | \$3.28 | \$2.88 | \$2.59 |
| 4935231                                                                | HANSON | Tap Die Extraction | TAP 5/16"-24NF ALIGN                 | 0 24721 11037 4 |       | 3                     | EACH                    | \$5.75        | \$3.28 | \$2.88 | \$2.59 |
| 4935232                                                                | HANSON | Tap Die Extraction | TAP 3/8"-16NC ALIGN                  | 0 24721 11038 1 |       | 3                     | EACH                    | \$7.25        | \$4.13 | \$3.63 | \$3.26 |
| 4935233                                                                | HANSON | Tap Die Extraction | TAP 3/8"-24NF ALIGN                  | 0 24721 11039 8 |       | 3                     | EACH                    | \$7.25        | \$4.13 | \$3.63 | \$3.26 |
| 4935234                                                                | HANSON | Tap Die Extraction | TAP 7/16"-14NC ALIGN                 | 0 24721 11041 1 |       | 3                     | EACH                    | \$7.93        | \$4.52 | \$3.97 | \$3.57 |
| 4935235                                                                | HANSON | Tap Die Extraction | TAP 7/16"-20NF ALIGN                 | 0 24721 11042 8 |       | 3                     | EACH                    | \$7.93        | \$4.52 | \$3.97 | \$3.57 |
| 4935236                                                                | HANSON | Tap Die Extraction | TAP 1/2"-13NC ALIGN                  | 0 24721 11043 5 |       | 3                     | EACH                    | \$9.08        | \$5.18 | \$4.54 | \$4.09 |
| 4935237                                                                | HANSON | Tap Die Extraction | TAP 1/2"-20NF ALIGN                  | 0 24721 11044 2 |       | 3                     | EACH                    | \$9.08        | \$5.18 | \$4.54 | \$4.09 |
| 4935238                                                                | HANSON | Tap Die Extraction | TAP 3-0 5MM ALIGN                    | 0 24721 11045 9 |       | 5                     | EACH                    | \$4.07        | \$2.32 | \$2.04 | \$1.83 |
| 4935239                                                                | HANSON | Tap Die Extraction | TAP 4-0 7MM ALIGN                    | 0 24721 11046 6 |       | 5                     | EACH                    | \$4.28        | \$2.44 | \$2.14 | \$1.93 |
| 4935240                                                                | HANSON | Tap Die Extraction | TAP 4-0 75MM ALIGN                   | 0 24721 11047 3 |       | 5                     | EACH                    | \$4.28        | \$2.44 | \$2.14 | \$1.93 |
| 4935241                                                                | HANSON | Tap Die Extraction | TAP 5-0 8MM ALIGN                    | 0 24721 11048 0 |       | 5                     | EACH                    | \$4.43        | \$2.53 | \$2.22 | \$1.99 |
| 4935242                                                                | HANSON | Tap Die Extraction | TAP 5-0 9MM ALIGN                    | 0 24721 11049 7 |       | 5                     | EACH                    | \$4.43        | \$2.53 | \$2.22 | \$1.99 |
| 4935243                                                                | HANSON | Tap Die Extraction | TAP 6-1MM ALIGNN                     | 0 24721 11051 0 |       | 3                     | EACH                    | \$4.70        | \$2.68 | \$2.35 | \$2.12 |
| 4935244                                                                | HANSON | Tap Die Extraction | TAP 7-1MM ALIGNN                     | 0 24721 11052 7 |       | 3                     | EACH                    | \$5.19        | \$2.96 | \$2.60 | \$2.34 |
| 4935245                                                                | HANSON | Tap Die Extraction | TAP 8-1MM ALIGNN                     | 0 24721 11053 4 |       | 3                     | EACH                    | \$5.46        | \$3.11 | \$2.73 | \$2.46 |
| 4935246                                                                | HANSON | Tap Die Extraction | TAP 8-1 25MM ALIGN                   | 0 24721 11054 1 |       | 3                     | EACH                    | \$5.46        | \$3.11 | \$2.73 | \$2.46 |
| 4935247                                                                | HANSON | Tap Die Extraction | TAP 9-1MM ALIGNN                     | 0 24721 11055 8 |       | 3                     | EACH                    | \$6.63        | \$3.78 | \$3.32 | \$2.98 |
| 4935248                                                                | HANSON | Tap Die Extraction | TAP 9-1 25MM ALIGN                   | 0 24721 11056 5 |       | 3                     | EACH                    | \$6.63        | \$3.78 | \$3.32 | \$2.98 |
| 4935249                                                                | HANSON | Tap Die Extraction | TAP 10-1 25MM ALIGN                  | 0 24721 11057 2 |       | 3                     | EACH                    | \$7.29        | \$4.16 | \$3.65 | \$3.28 |
| 4935250                                                                | HANSON | Tap Die Extraction | TAP 10-1 5MM ALIGN                   | 0 24721 11058 9 |       | 3                     | EACH                    | \$7.29        | \$4.16 | \$3.65 | \$3.28 |
| 4935251                                                                | HANSON | Tap Die Extraction | TAP 11-1 5MM ALIGN                   | 0 24721 11063 3 |       | 3                     | EACH                    | \$7.71        | \$4.39 | \$3.86 | \$3.47 |
| 4935252                                                                | HANSON | Tap Die Extraction | TAP 12-1 25MM ALIGN                  | 0 24721 11064 0 |       | 3                     | EACH                    | \$9.19        | \$5.24 | \$4.60 | \$4.14 |
| 4935253                                                                | HANSON | Tap Die Extraction | TAP 12-1 75MM ALIGN                  | 0 24721 11065 7 |       | 3                     | EACH                    | \$9.19        | \$5.24 | \$4.60 | \$4.14 |
| <b>HANSON Next Generation Self Aligning Tap Drill Combo's - Carded</b> |        |                    |                                      |                 |       |                       |                         |               |        |        |        |
| 1788680                                                                | Hanson | Tap Die Extraction | PTS TAP + DRILL COMBO 6MM-1.00/#9    | 0 38548 99378 2 |       | 3                     | EACH                    | \$6.61        | \$3.77 | \$3.31 | \$2.97 |
| 1788681                                                                | Hanson | Tap Die Extraction | PTS TAP + DRILL COMBO 8MM-1.25/H     | 0 38548 99379 9 |       | 3                     | EACH                    | \$9.66        | \$5.51 | \$4.83 | \$4.35 |
| 1788682                                                                | Hanson | Tap Die Extraction | PTS TAP + DRILL COMBO 10MM-1.50/R    | 0 38548 99380 5 |       | 3                     | EACH                    | \$11.48       | \$6.54 | \$5.74 | \$5.17 |
| 1765531                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 6-32 / #36     | 0 24721 99735 7 |       | 3                     | EACH                    | \$5.28        | \$3.01 | \$2.64 | \$2.38 |
| 1765534                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 8-32/#29       | 0 24721 99736 4 |       | 3                     | EACH                    | \$5.70        | \$3.25 | \$2.85 | \$2.57 |
| 1765535                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 10-24/#25      | 0 24721 99737 1 |       | 3                     | EACH                    | \$5.90        | \$3.36 | \$2.95 | \$2.66 |
| 1765536                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 10-32 NF/#21   | 0 24721 99738 8 |       | 3                     | EACH                    | \$6.10        | \$3.48 | \$3.05 | \$2.75 |
| 1765537                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 12-24/#16      | 0 24721 99739 5 |       | 3                     | EACH                    | \$6.59        | \$3.76 | \$3.30 | \$2.97 |
| 1765538                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 1/4-20/#7      | 0 24721 99740 1 |       | 3                     | EACH                    | \$6.61        | \$3.77 | \$3.31 | \$2.97 |
| 1765539                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 5/16-18/F      | 0 24721 99741 8 |       | 3                     | EACH                    | \$9.66        | \$5.51 | \$4.83 | \$4.35 |
| 1765540                                                                | Hanson | Tap Die Extraction | PTS DRILL + TAP COMBO 3/8-16 / 5/16" | 0 24721 99742 5 |       | 3                     | EACH                    | \$11.48       | \$6.54 | \$5.74 | \$5.17 |
| <b>HANSON Self Aligning Dies - Bulk</b>                                |        |                    |                                      |                 |       |                       |                         |               |        |        |        |
| 4935018                                                                | HANSON | Tap Die Extraction | DIE SA 4-40NC 1# HEX                 | 0 24721 10669 8 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935019                                                                | HANSON | Tap Die Extraction | DIE SA 6-32NC 1" HEX                 | 0 24721 10670 4 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935020                                                                | HANSON | Tap Die Extraction | DIE SA 8-32NC 1" HEX                 | 0 24721 10671 1 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935021                                                                | HANSON | Tap Die Extraction | DIE SA 10-24NC 1" HEX                | 0 24721 10672 8 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935022                                                                | HANSON | Tap Die Extraction | DIE SA 10-32NF 1" HEX                | 0 24721 10673 5 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935023                                                                | HANSON | Tap Die Extraction | DIE SA 12-24NC 1" HEX                | 0 24721 10674 2 |       | 5                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935024                                                                | HANSON | Tap Die Extraction | DIE SA 1/4"-20NC 1" HEX              | 0 24721 10675 9 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935025                                                                | HANSON | Tap Die Extraction | DIE SA 1/4"-28NF 1" HEX              | 0 24721 10676 6 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935026                                                                | HANSON | Tap Die Extraction | DIE SA 5/16"-18NC 1" HEX             | 0 24721 10677 3 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935027                                                                | HANSON | Tap Die Extraction | DIE SA 5/16"-24NF 1" HEX             | 0 24721 10678 0 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935028                                                                | HANSON | Tap Die Extraction | DIE SA 3/8"-16NC 1" HEX              | 0 24721 10679 7 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |
| 4935029                                                                | HANSON | Tap Die Extraction | DIE SA 3/8"-24NF 1" HEX              | 0 24721 10680 3 |       | 3                     | EACH                    | \$6.02        | \$3.43 | \$3.01 | \$2.71 |

| STOCK #                                                                         | BRAND  | PRODUCT FAMILY     | DESCRIPTION                               | UPC             | MERCH | Order in<br>Multiples of | Priced per<br>Pack or Each | USD UNIT<br>LIST | 43.0%    | 50.0%    | 55.0%    |
|---------------------------------------------------------------------------------|--------|--------------------|-------------------------------------------|-----------------|-------|--------------------------|----------------------------|------------------|----------|----------|----------|
| <b>HANSON Self Aligning Dies - Bulk (cont'd)</b>                                |        |                    |                                           |                 |       |                          |                            |                  |          |          |          |
| 4935030                                                                         | HANSON | Tap Die Extraction | DIE SA 7/16"-14NC 1" HEX                  | 0 24721 10681 0 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935031                                                                         | HANSON | Tap Die Extraction | DIE SA 7/16"-20NF 1" HEX                  | 0 24721 10682 7 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935032                                                                         | HANSON | Tap Die Extraction | DIE SA 1/2"-13NC 1" HEX                   | 0 24721 10683 4 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935033                                                                         | HANSON | Tap Die Extraction | DIE SA 1/2"-20NF 1" HEX                   | 0 24721 10684 1 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935035                                                                         | HANSON | Tap Die Extraction | DIE SA 3-0 5MM 1" HEX                     | 0 24721 10686 5 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935036                                                                         | HANSON | Tap Die Extraction | DIE SA 4-0 7MM 1" HEX                     | 0 24721 10687 2 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935037                                                                         | HANSON | Tap Die Extraction | DIE SA 4-0 75MM 1" HEX                    | 0 24721 10688 9 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935038                                                                         | HANSON | Tap Die Extraction | DIE SA 5-0 8MM 1" HEX                     | 0 24721 10689 6 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935039                                                                         | HANSON | Tap Die Extraction | DIE SA 5-0 9MM 1" HEX                     | 0 24721 10690 2 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935040                                                                         | HANSON | Tap Die Extraction | DIE SA 6-1MM 1" HEX                       | 0 24721 10691 9 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935041                                                                         | HANSON | Tap Die Extraction | DIE SA 7-1MM 1" HEX                       | 0 24721 10692 6 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935042                                                                         | HANSON | Tap Die Extraction | DIE SA 8-1MM 1" HEX                       | 0 24721 10693 3 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935043                                                                         | HANSON | Tap Die Extraction | DIE SA 8-1 25MM 1" HEX                    | 0 24721 10694 0 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935044                                                                         | HANSON | Tap Die Extraction | DIE SA 9-1MM 1" HEX                       | 0 24721 10695 7 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935045                                                                         | HANSON | Tap Die Extraction | DIE SA 9-1 25MM 1" HEX                    | 0 24721 10696 4 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935046                                                                         | HANSON | Tap Die Extraction | DIE SA 10-1 25MM 1" HEX                   | 0 24721 10697 1 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935047                                                                         | HANSON | Tap Die Extraction | DIE SA 10-1 5MM 1" HEX                    | 0 24721 10698 8 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935048                                                                         | HANSON | Tap Die Extraction | DIE SA 11-1 5MM 1" HEX                    | 0 24721 10699 5 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935049                                                                         | HANSON | Tap Die Extraction | DIE SA 12-1 25MM 1" HEX                   | 0 24721 10700 8 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| 4935050                                                                         | HANSON | Tap Die Extraction | DIE SA 12-1 75MM 1" HEX                   | 0 24721 10701 5 |       | 3                        | EACH                       | \$6.02           | \$3.43   | \$3.01   | \$2.71   |
| <b>HANSON Self Aligning Dies - Carded</b>                                       |        |                    |                                           |                 |       |                          |                            |                  |          |          |          |
| 1799376                                                                         | Hanson | Tap Die Extraction | DIE SA 4-40NC 1# HEX - CARDED             | 0 38548 99578 6 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799378                                                                         | Hanson | Tap Die Extraction | DIE SA 6-32NC 1" HEX - CARDED             | 0 38548 99618 9 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799379                                                                         | Hanson | Tap Die Extraction | DIE SA 8-32NC 1" HEX - CARDED             | 0 38548 99579 3 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799380                                                                         | Hanson | Tap Die Extraction | DIE SA 10-24NC 1" HEX - CARDED            | 0 38548 99580 9 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799481                                                                         | Hanson | Tap Die Extraction | DIE SA 10-32NF 1" HEX - CARDED            | 0 38548 99581 6 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799482                                                                         | Hanson | Tap Die Extraction | DIE SA 12-24NC 1" HEX - CARDED            | 0 38548 99582 3 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799483                                                                         | Hanson | Tap Die Extraction | DIE SA 1/4"-20NC 1" HEX - CARDED          | 0 38548 99584 7 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799484                                                                         | Hanson | Tap Die Extraction | DIE SA 1/4"-28NF 1" HEX - CARDED          | 0 38548 99585 4 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799485                                                                         | Hanson | Tap Die Extraction | DIE SA 5/16"-18NC 1" HEX - CARDED         | 0 38548 99587 8 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799486                                                                         | Hanson | Tap Die Extraction | DIE SA 5/16"-24NF 1" HEX - CARDED         | 0 38548 99588 5 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799487                                                                         | Hanson | Tap Die Extraction | DIE SA 3/8"-16NC 1" HEX - CARDED          | 0 38548 99590 8 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799488                                                                         | Hanson | Tap Die Extraction | DIE SA 3/8"-24NF 1" HEX - CARDED          | 0 38548 99593 9 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799489                                                                         | Hanson | Tap Die Extraction | DIE SA 7/16"-14NC 1" HEX - CARDED         | 0 38548 99594 6 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799490                                                                         | Hanson | Tap Die Extraction | DIE SA 7/16"-20NF 1" HEX - CARDED         | 0 38548 99596 0 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799491                                                                         | Hanson | Tap Die Extraction | DIE SA 1/2"-13NC 1" HEX - CARDED          | 0 38548 99597 7 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799492                                                                         | Hanson | Tap Die Extraction | DIE SA 1/2"-20NF 1" HEX - CARDED          | 0 38548 99598 4 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799493                                                                         | Hanson | Tap Die Extraction | DIE SA 3-0 5MM 1" HEX - CARDED            | 0 38548 99600 4 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799494                                                                         | Hanson | Tap Die Extraction | DIE SA 4-0 7MM 1" HEX - CARDED            | 0 38548 99601 1 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799495                                                                         | Hanson | Tap Die Extraction | DIE SA 4-0 75MM 1" HEX - CARDED           | 0 38548 99602 8 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799496                                                                         | Hanson | Tap Die Extraction | DIE SA 5-0 8MM 1" HEX - CARDED            | 0 38548 99604 2 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799497                                                                         | Hanson | Tap Die Extraction | DIE SA 5-0 9MM 1" HEX - CARDED            | 0 38548 99605 9 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799498                                                                         | Hanson | Tap Die Extraction | DIE SA 6-1MM 1" HEX - CARDED              | 0 38548 99606 6 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799499                                                                         | Hanson | Tap Die Extraction | DIE SA 7-1MM 1" HEX - CARDED              | 0 38548 99608 0 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799500                                                                         | Hanson | Tap Die Extraction | DIE SA 8-1MM 1" HEX - CARDED              | 0 38548 99609 7 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799501                                                                         | Hanson | Tap Die Extraction | DIE SA 8-1 25MM 1" HEX - CARDED           | 0 38548 99610 3 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| 1799502                                                                         | Hanson | Tap Die Extraction | DIE SA 9-1MM 1" HEX - CARDED              | 0 38548 99611 0 |       | 3                        | EACH                       | \$5.73           | \$3.27   | \$2.87   | \$2.58   |
| <b>HANSON Performance Threading System Drive Tools &amp; Individual Modules</b> |        |                    |                                           |                 |       |                          |                            |                  |          |          |          |
| 4935052                                                                         | HANSON | Tap Die Extraction | TAP DRIVER - SMALL ADJ TAP SOCKET DRIVES  | 0 24721 10665 0 |       | 1                        | EACH                       | \$22.85          | \$13.02  | \$11.43  | \$10.28  |
| 1766068                                                                         | Hanson | Tap Die Extraction | PTS T-HANDLE TAP WRENCH #4 - 1/4"         | 0 24721 99757 9 |       | 3                        | EACH                       | \$18.46          | \$10.52  | \$9.23   | \$8.31   |
| 4935053                                                                         | HANSON | Tap Die Extraction | TAP DRIVER - MEDIUM ADJ TAP SOCKET DRIVES | 0 24721 10666 7 |       | 1                        | EACH                       | \$26.03          | \$14.84  | \$13.02  | \$11.71  |
| 1766069                                                                         | Hanson | Tap Die Extraction | PTS T-HANDLE TAP WRENCH 1/4" - 1/2"       | 0 24721 99758 6 |       | 3                        | EACH                       | \$22.16          | \$12.63  | \$11.08  | \$9.97   |
| 1766070                                                                         | Hanson | Tap Die Extraction | PTS DIE DRIVER W/DIE ADAPTER              | 0 24721 99759 3 |       | 3                        | EACH                       | \$26.79          | \$15.27  | \$13.40  | \$12.06  |
| 4935054                                                                         | HANSON | Tap Die Extraction | DIE STOCK DRIVES 1" HEX DIES W/ AND W/O   | 0 24721 10667 4 |       | 1                        | EACH                       | \$40.13          | \$22.87  | \$20.07  | \$18.06  |
| 4935055                                                                         | HANSON | Tap Die Extraction | DRIVE TOOL MODULE W/DIE STOCK CURRENT     | 0 24721 10668 1 |       | 1                        | EACH                       | \$105.21         | \$59.97  | \$52.61  | \$47.34  |
| 4935352                                                                         | HANSON | Tap Die Extraction | SAE ALIGN TAP MODULE                      | 0 24721 11196 8 |       | 1                        | EACH                       | \$101.59         | \$57.91  | \$50.80  | \$45.72  |
| 4935353                                                                         | HANSON | Tap Die Extraction | METRIC ALIGN TAP MODULE                   | 0 24721 11197 5 |       | 1                        | EACH                       | \$101.59         | \$57.91  | \$50.80  | \$45.72  |
| 4935058                                                                         | HANSON | Tap Die Extraction | SAE ALIGN DIE MODULE                      | 0 24721 10705 3 |       | 1                        | EACH                       | \$101.59         | \$57.91  | \$50.80  | \$45.72  |
| <b>HANSON Performance Threading System Module Combo's</b>                       |        |                    |                                           |                 |       |                          |                            |                  |          |          |          |
| 4935356                                                                         | HANSON | Tap Die Extraction | SAE ALIGN TAP DIE DRIVE SET               | 0 24721 11192 0 |       | 1                        | EACH                       | \$251.91         | \$143.59 | \$125.96 | \$113.36 |
| 4935063                                                                         | HANSON | Tap Die Extraction | METRIC FULL TAP DIE DRIVE SET             | 0 24721 10710 7 |       | 1                        | EACH                       | \$219.06         | \$124.86 | \$109.53 | \$98.58  |
| 4935357                                                                         | HANSON | Tap Die Extraction | METRIC ALIGN TAP DIE DRIVE SET            | 0 24721 11193 7 |       | 1                        | EACH                       | \$251.91         | \$143.59 | \$125.96 | \$113.36 |
| 4935064                                                                         | HANSON | Tap Die Extraction | SAE + METRIC TAP DRIVE SET                | 0 24721 10711 4 |       | 1                        | EACH                       | \$267.78         | \$152.63 | \$133.89 | \$120.50 |

| STOCK #                                                            | BRAND  | PRODUCT FAMILY     | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|--------------------------------------------------------------------|--------|--------------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>HANSON Performance Threading System Module Combo's (cont'd)</b> |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 4935354                                                            | HANSON | Tap Die Extraction | SAE + METRIC PLUG TAP DIE DRIVE SET     | 0 24721 11190 6 |       | 1                     | EACH                    | \$368.22      | \$209.89 | \$184.11 | \$165.70 |
| 4935355                                                            | HANSON | Tap Die Extraction | SAE + METRIC ALIGN TAP DIE DRIVE SET    | 0 24721 11191 3 |       | 1                     | EACH                    | \$423.46      | \$241.37 | \$211.73 | \$190.56 |
| <b>IRWIN HANSON TAP AND DIE SETS</b>                               |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| <b>HANSON Tap and Die Sets</b>                                     |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 23614                                                              | HANSON | Tap Die Extraction | TAP + DIE 39PC SET MS/RD FRACTIONAL     | 0 42526 23614 3 |       | 1                     | EACH                    | \$194.96      | \$111.13 | \$97.48  | \$87.73  |
| 23614MT                                                            | HANSON | Tap Die Extraction | TAP + DIE 39PC 23614 EMPTY CASE         | 0 24721 00305 8 |       | 1                     | EACH                    | \$11.08       | \$6.32   | \$5.54   | \$4.99   |
| 23622                                                              | HANSON | Tap Die Extraction | TAP + DIE 24PC SET RD FRACTIONAL        | 0 42526 23622 8 |       | 1                     | EACH                    | \$124.78      | \$71.12  | \$62.39  | \$56.15  |
| 24605                                                              | HANSON | Tap Die Extraction | TAP + DIE BEST 5 MCH/FAC 12PC SET       | 0 42526 24605 0 |       | 5                     | EACH                    | \$50.93       | \$29.03  | \$25.47  | \$22.92  |
| 1765541                                                            | HANSON | Tap Die Extraction | 12PC TAP + DIE SET METRIC 3MM - 7MM     | 0 24721 99743 2 |       | 5                     | EACH                    | \$46.20       | \$26.33  | \$23.10  | \$20.79  |
| 1765542                                                            | HANSON | Tap Die Extraction | PTS 12PC SET SAE 1/4-20 - 1/2-13        | 0 24721 99802 6 |       | 3                     | EACH                    | \$90.22       | \$51.43  | \$45.11  | \$40.60  |
| 24606                                                              | HANSON | Tap Die Extraction | TAP + DIE 41PC SET MS/FAC SH IRWIN      | 0 42526 24606 7 |       | 1                     | EACH                    | \$219.06      | \$124.86 | \$109.53 | \$98.58  |
| 24606MT                                                            | HANSON | Tap Die Extraction | DIE 24606 CASE MT                       | 0 24721 00307 2 |       | 1                     | EACH                    | \$11.08       | \$6.32   | \$5.54   | \$4.99   |
| 24612                                                              | HANSON | Tap Die Extraction | TAP + DIE 12PC SET FRACTIONAL HEX       | 0 42526 24612 8 |       | 1                     | EACH                    | \$67.69       | \$38.58  | \$33.85  | \$30.46  |
| 24614                                                              | HANSON | Tap Die Extraction | TAP + DIE 24PC SET FRACTIONAL HEX       | 0 42526 24614 2 |       | 1                     | EACH                    | \$131.71      | \$75.07  | \$65.86  | \$59.27  |
| 24640                                                              | HANSON | Tap Die Extraction | TAP + DIE 53PC SET MS/FRACTIONAL HEX    | 0 42526 24640 1 |       | 1                     | EACH                    | \$407.08      | \$232.04 | \$203.54 | \$183.19 |
| 24801                                                              | HANSON | Tap Die Extraction | DIE 10PC SET NF RE-THRD                 | 0 24721 24801 5 |       | 1                     | EACH                    | \$176.85      | \$100.80 | \$88.43  | \$79.58  |
| 24839                                                              | HANSON | Tap Die Extraction | DIE 16PC SET NC/NF RE-THRD              | 0 24721 24839 8 |       | 1                     | EACH                    | \$233.15      | \$132.90 | \$116.58 | \$104.92 |
| 25701                                                              | HANSON | Tap Die Extraction | DIE 10PC SET NC RE-THRD                 | 0 24721 25701 7 |       | 1                     | EACH                    | \$176.85      | \$100.80 | \$88.43  | \$79.58  |
| 25914                                                              | HANSON | Tap Die Extraction | TAP + DIE 39PC SET MS/FRACTIONAL        | 0 42526 25914 2 |       | 1                     | EACH                    | \$277.85      | \$158.37 | \$138.93 | \$125.03 |
| 25914MT                                                            | HANSON | Tap Die Extraction | DIE 25914 CASE MT                       | 0 24721 00317 1 |       | 1                     | EACH                    | \$11.08       | \$6.32   | \$5.54   | \$4.99   |
| 25941                                                              | HANSON | Tap Die Extraction | TAP + DIE 41PC SET FRACTIONAL RD        | 0 42526 25941 8 |       | 1                     | EACH                    | \$507.95      | \$289.53 | \$253.98 | \$228.58 |
| 25941MT                                                            | HANSON | Tap Die Extraction | DIE 25941 CASE MT                       | 0 24721 00322 5 |       | 1                     | EACH                    | \$29.82       | \$17.00  | \$14.91  | \$13.42  |
| 26313                                                              | HANSON | Tap Die Extraction | TAP + DIE 24PC SET MTRC HEX             | 0 24721 26313 1 |       | 1                     | EACH                    | \$127.95      | \$72.93  | \$63.98  | \$57.58  |
| 26317                                                              | HANSON | Tap Die Extraction | TAP + DIE 41PC SET MTRC HEX             | 0 42526 26317 0 |       | 1                     | EACH                    | \$219.06      | \$124.86 | \$109.53 | \$98.58  |
| 26317MT                                                            | HANSON | Tap Die Extraction | DIE 26317 CASE MT                       | 0 24721 00324 9 |       | 1                     | EACH                    | \$11.08       | \$6.32   | \$5.54   | \$4.99   |
| 26319                                                              | HANSON | Tap Die Extraction | TAP + DIE 41PC SET COMBO HEX            | 0 42526 26319 4 |       | 1                     | EACH                    | \$219.06      | \$124.86 | \$109.53 | \$98.58  |
| 26376                                                              | HANSON | Tap Die Extraction | TAP + DIE 76PC SET COMBO HEX            | 0 42526 26376 7 |       | 1                     | EACH                    | \$368.22      | \$209.89 | \$184.11 | \$165.70 |
| 26376MT                                                            | HANSON | Tap Die Extraction | DIE 26376 CASE MT                       | 0 24721 00326 3 |       | 1                     | EACH                    | \$27.73       | \$15.81  | \$13.87  | \$12.48  |
| 26377                                                              | HANSON | Tap Die Extraction | TAP + DIE + DRL 117PC DELUXE SET        | 0 24721 26377 3 |       | 1                     | EACH                    | \$551.60      | \$314.41 | \$275.80 | \$248.22 |
| 26377MT                                                            | HANSON | Tap Die Extraction | DIE 26377 CASE MT                       | 0 24721 01804 5 |       | 1                     | EACH                    | \$29.11       | \$16.59  | \$14.56  | \$13.10  |
| 26394                                                              | HANSON | Tap Die Extraction | TAP + DIE 53PC SET MTRC HEX             | 0 24721 26394 0 |       | 1                     | EACH                    | \$438.82      | \$250.13 | \$219.41 | \$197.47 |
| 26394MT                                                            | HANSON | Tap Die Extraction | DIE 26394 CASE MT                       | 0 24721 00327 0 |       | 1                     | EACH                    | \$27.73       | \$15.81  | \$13.87  | \$12.48  |
| 80185                                                              | HANSON | Tap Die Extraction | DRILL BIT + TAP 13PC SET LOCK+HW        | 0 42526 80185 3 |       | 5                     | EACH                    | \$36.07       | \$20.56  | \$18.04  | \$16.23  |
| 80187                                                              | HANSON | Tap Die Extraction | DRILL BIT + TAP 13PC SET ALL-PURPOSE    | 0 42526 80187 7 |       | 5                     | EACH                    | \$34.57       | \$19.70  | \$17.29  | \$15.56  |
| 97094ZR                                                            | HANSON | Tap Die Extraction | TAP + DIE 25PC SET FRACTIONAL HEX       | 0 24721 97094 7 |       | 1                     | EACH                    | \$507.23      | \$289.12 | \$253.62 | \$228.25 |
| 97094MT                                                            | HANSON | Tap Die Extraction | TAP + DIE 97094 MT CASE                 | 0 24721 00767 4 |       | 1                     | EACH                    | \$27.73       | \$15.81  | \$13.87  | \$12.48  |
| 97311                                                              | HANSON | Tap Die Extraction | TAP + DIE 25PC SET MTRC HEX             | 0 24721 97311 5 |       | 1                     | EACH                    | \$507.23      | \$289.12 | \$253.62 | \$228.25 |
| 97311MT                                                            | HANSON | Tap Die Extraction | TAP + DIE 97311 MT CASE                 | 0 24721 00768 1 |       | 1                     | EACH                    | \$27.73       | \$15.81  | \$13.87  | \$12.48  |
| 97312                                                              | HANSON | Tap Die Extraction | TAP + DIE 66PC SET MTRC HEX             | 0 24721 97312 2 |       | 1                     | EACH                    | \$726.24      | \$413.96 | \$363.12 | \$326.81 |
| 97606                                                              | HANSON | Tap Die Extraction | TAP + DIE 66PC SET MS/FRACTIONAL HEX    | 0 24721 97606 2 |       | 1                     | EACH                    | \$726.24      | \$413.96 | \$363.12 | \$326.81 |
| 98000                                                              | HANSON | Tap Die Extraction | TAP + DIE 25PC SET FRACTIONAL RD        | 0 24721 98000 7 |       | 1                     | EACH                    | \$555.27      | \$316.50 | \$277.64 | \$249.87 |
| 98000MT                                                            | HANSON | Tap Die Extraction | TAP + DIE 98000 MT CASE                 | 0 24721 00769 8 |       | 1                     | EACH                    | \$27.73       | \$15.81  | \$13.87  | \$12.48  |
| 98146                                                              | HANSON | Tap Die Extraction | TAP + DIE 64PC SET MS/FRACTIONAL RD     | 0 24721 98146 2 |       | 1                     | EACH                    | \$1,004.19    | \$572.39 | \$502.10 | \$451.89 |
| 98614                                                              | HANSON | Tap Die Extraction | TAP + DIE 64PC SET MS/FRACTIONAL RD     | 0 24721 98614 6 |       | 1                     | EACH                    | \$754.26      | \$429.93 | \$377.13 | \$339.42 |
| 541614                                                             | HANSON | Tap Die Extraction | TAP + DIE 39PC SET HSS                  | 0 24721 00657 8 |       | 1                     | EACH                    | \$758.28      | \$432.22 | \$379.14 | \$341.23 |
| 543715                                                             | HANSON | Tap Die Extraction | TAP + DIE 41PC SET HSS FRAC             | 0 24721 00658 5 |       | 1                     | EACH                    | \$1,399.41    | \$797.66 | \$699.71 | \$629.73 |
| 1920                                                               | HANSON | Tap Die Extraction | TAP + DIE 12PC SET NPT RE-THREAD        | 0 42526 01920 3 |       | 1                     | EACH                    | \$302.01      | \$172.15 | \$151.01 | \$135.90 |
| 1920MT                                                             | HANSON | Tap Die Extraction | TAP + DIE 1920 CASE MT                  | 0 24721 00299 0 |       | 1                     | EACH                    | \$40.18       | \$22.90  | \$20.09  | \$18.08  |
| 1923ZR                                                             | HANSON | Tap Die Extraction | TAP + DIE 12PC NPT RE-THRD HSS          | 0 24721 01923 3 |       | 1                     | EACH                    | \$488.89      | \$278.67 | \$244.45 | \$220.00 |
| 1922ZR                                                             | HANSON | Tap Die Extraction | DIE 6PC NPT HRT SET                     | 0 42526 01922 7 |       | 1                     | EACH                    | \$186.16      | \$106.11 | \$93.08  | \$83.77  |
| 1775321                                                            | HANSON | Tap Die Extraction | EMPTY CASE - SAE TAPS - IRWIN           | 0 42526 90354 0 |       | 1                     | EACH                    | \$11.47       | \$6.54   | \$5.74   | \$5.16   |
| 1775322                                                            | HANSON | Tap Die Extraction | EMPTY CASE - METRIC TAPS - IRWIN        | 0 42526 90355 7 |       | 1                     | EACH                    | \$11.47       | \$6.54   | \$5.74   | \$5.16   |
| 1775323                                                            | HANSON | Tap Die Extraction | EMPTY CASE - SAE DIES - IRWIN           | 0 42526 90356 4 |       | 1                     | EACH                    | \$11.47       | \$6.54   | \$5.74   | \$5.16   |
| 1775324                                                            | HANSON | Tap Die Extraction | EMPTY CASE - METRIC DIES - IRWIN        | 0 42526 90357 1 |       | 1                     | EACH                    | \$11.47       | \$6.54   | \$5.74   | \$5.16   |
| 1775327                                                            | HANSON | Tap Die Extraction | EMPTY CASE - DRIVE TOOLS - IRWIN        | 0 42526 90360 1 |       | 1                     | EACH                    | \$11.47       | \$6.54   | \$5.74   | \$5.16   |
| 1813817                                                            | HANSON | Tap Die Extraction | TAP+DIE + DRL 116PC PTS SET DELUXE      | 0 38548 99795 7 |       | 1                     | EACH                    | \$579.18      | \$330.13 | \$289.59 | \$260.63 |
| 1813816                                                            | HANSON | Tap Die Extraction | TAP + DIE 75PC PTS SET COMBO HEX        | 0 38548 99794 0 |       | 1                     | EACH                    | \$386.63      | \$220.38 | \$193.32 | \$173.98 |
| 1835091                                                            | HANSON | Tap Die Extraction | TAP + DIE 40PC PTS SET MS/FAC SH IRWIN  | 0 38548 99912 8 |       | 1                     | EACH                    | \$230.02      | \$131.11 | \$115.01 | \$103.51 |
| 1835092                                                            | HANSON | Tap Die Extraction | TAP + DIE 40PC PTS SET METRIC SH IRWIN  | 0 38548 99913 5 |       | 1                     | EACH                    | \$230.02      | \$131.11 | \$115.01 | \$103.51 |
| 1841432                                                            | HANSON | Tap Die Extraction | TAP+DIE+DRL 116PC PTS COMBO ALIGN IRWIN | 0 42526 90436 3 |       | 1                     | EACH                    | \$634.34      | \$361.57 | \$317.17 | \$285.45 |
| 1841350                                                            | HANSON | Tap Die Extraction | TAP + DIE 75PC PTS COMBO ALIGN IRWIN    | 0 42526 90435 6 |       | 1                     | EACH                    | \$423.45      | \$241.37 | \$211.73 | \$190.55 |
| 1841346                                                            | HANSON | Tap Die Extraction | TAP + DIE 40PC PTS MS/FAC ALIGN SET IRW | 0 42526 90433 2 |       | 1                     | EACH                    | \$251.92      | \$143.59 | \$125.96 | \$113.36 |
| 1841348                                                            | HANSON | Tap Die Extraction | TAP + DIE 40PC PTS METRIC ALIGN SET IRW | 0 42526 90434 9 |       | 1                     | EACH                    | \$251.92      | \$143.59 | \$125.96 | \$113.36 |

| STOCK #                                                               | BRAND  | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-----------------------------------------------------------------------|--------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>HANSON Tap and Die Sets (cont'd)</b>                               |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 1840234                                                               | HANSON | Tap Die Extraction | TAP 41PC PTS PLUG TAPSET IRWIN           | 0 42526 90419 6 |       | 1                     | EACH                    | \$281.16      | \$160.26 | \$140.58 | \$126.52 |
| 1840235                                                               | HANSON | Tap Die Extraction | TAP 41PC PTS ALIGN TAPSET IRWIN          | 0 42526 90420 2 |       | 1                     | EACH                    | \$307.94      | \$175.53 | \$153.97 | \$138.57 |
| 1840236                                                               | HANSON | Tap Die Extraction | DIE 38PC PTS 1" SH DIE SET IRWIN         | 0 42526 90421 9 |       | 1                     | EACH                    | \$281.16      | \$160.26 | \$140.58 | \$126.52 |
| 1840237                                                               | HANSON | Tap Die Extraction | DIE 38PC PTS 1" ALIGN DIE SET IRWIN      | 0 42526 90422 6 |       | 1                     | EACH                    | \$307.94      | \$175.53 | \$153.97 | \$138.57 |
| <b>HANSON Deep Well ThreadChaser Sets</b>                             |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 3094100                                                               | HANSON | Tap Die Extraction | THREADCHASER 5PC SAE COARSE SET          | 0 24721 10376 5 |       | 1                     | EACH                    | \$104.10      | \$59.34  | \$52.05  | \$46.85  |
| 3094101                                                               | HANSON | Tap Die Extraction | THREADCHASER 5PC SAE FINE SET            | 0 24721 10377 2 |       | 1                     | EACH                    | \$104.10      | \$59.34  | \$52.05  | \$46.85  |
| 3094102                                                               | HANSON | Tap Die Extraction | THREADCHASER 10PC SAE COMPLETE SET       | 0 24721 10378 9 |       | 1                     | EACH                    | \$208.21      | \$118.68 | \$104.11 | \$93.69  |
| 3094104                                                               | HANSON | Tap Die Extraction | THREADCHASER 4PC METRIC SET              | 0 24721 10379 6 |       | 1                     | EACH                    | \$86.66       | \$49.40  | \$43.33  | \$39.00  |
| <b>IRWIN HANSON MERCHANDISERS</b>                                     |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 3096001M                                                              | HANSON | Tap Die Extraction | 87PC TAP DIE + EXTRACTOR MERCH IRWIN-HAN | 0 42526 09325 8 | M     | 1                     | EACH                    | \$657.79      | \$374.94 | \$328.90 | \$296.01 |
| 19795                                                                 | HANSON | Tap Die Extraction | TAP + DIE 178PC FRACTIONAL CABINET       | 0 24721 19795 5 |       | 1                     | EACH                    | \$816.92      | \$465.64 | \$408.46 | \$367.61 |
| 19795NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 19795 CABINET REFILL           | 0 24721 02115 1 |       | 1                     | EACH                    | \$816.92      | \$465.64 | \$408.46 | \$367.61 |
| 65520                                                                 | HANSON | Tap Die Extraction | TAP 30PC STD PLUG DSPLY                  | 0 24721 65520 2 | M     | 1                     | EACH                    | \$146.00      | \$83.22  | \$73.00  | \$65.70  |
| 65520MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65520 MT                       | 0 24721 00662 2 |       | 1                     | EACH                    | \$51.29       | \$29.24  | \$25.65  | \$23.08  |
| 65520NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65520 REFILL                   | 0 24721 00663 9 |       | 1                     | EACH                    | \$137.57      | \$78.41  | \$68.79  | \$61.91  |
| 65522                                                                 | HANSON | Tap Die Extraction | DIE 29PC FRACTIONAL DSPLY                | 0 24721 65522 6 | M     | 1                     | EACH                    | \$145.69      | \$83.04  | \$72.85  | \$65.56  |
| 65522MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65522 MT                       | 0 24721 00666 0 |       | 1                     | EACH                    | \$51.99       | \$29.63  | \$26.00  | \$23.40  |
| 65522NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65522 REFILL                   | 0 24721 00667 7 |       | 1                     | EACH                    | \$137.59      | \$78.43  | \$68.80  | \$61.92  |
| 65523                                                                 | HANSON | Tap Die Extraction | DIE 29PC MTRC DSPLY                      | 0 42526 65523 4 | M     | 1                     | EACH                    | \$148.44      | \$84.61  | \$74.22  | \$66.80  |
| 65523MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65523 MT                       | 0 24721 00668 4 |       | 1                     | EACH                    | \$51.29       | \$29.24  | \$25.65  | \$23.08  |
| 65523NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65523 REFILL                   | 0 24721 00669 1 |       | 1                     | EACH                    | \$138.42      | \$78.90  | \$69.21  | \$62.29  |
| 65524                                                                 | HANSON | Tap Die Extraction | TAP + DIE 30PC MTRC DSPLY                | 0 24721 65524 0 | M     | 1                     | EACH                    | \$160.35      | \$91.40  | \$80.18  | \$72.16  |
| 65524MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65524 MT                       | 0 24721 00670 7 |       | 1                     | EACH                    | \$46.45       | \$26.48  | \$23.23  | \$20.90  |
| 65524NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65524 REFILL                   | 0 24721 00671 4 |       | 1                     | EACH                    | \$160.49      | \$91.48  | \$80.25  | \$72.22  |
| 65530                                                                 | HANSON | Tap Die Extraction | TAP 30PC MTRC DSPLY                      | 0 42526 65530 2 | M     | 1                     | EACH                    | \$177.07      | \$100.93 | \$88.54  | \$79.68  |
| 65530NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65530 REFILL                   | 0 24721 00675 2 |       | 1                     | EACH                    | \$168.66      | \$96.14  | \$84.33  | \$75.90  |
| 65531                                                                 | HANSON | Tap Die Extraction | THRDING TOOL 12PC DSPLY                  | 0 42526 65531 9 | M     | 1                     | EACH                    | \$150.50      | \$85.79  | \$75.25  | \$67.73  |
| 65531MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65531 MT                       | 0 24721 00676 9 |       | 1                     | EACH                    | \$33.26       | \$18.96  | \$16.63  | \$14.97  |
| 65531NR                                                               | HANSON | Tap Die Extraction | THRDING TOOL 65531 REFILL                | 0 24721 00677 6 |       | 1                     | EACH                    | \$150.50      | \$85.79  | \$75.25  | \$67.73  |
| 65534                                                                 | HANSON | Tap Die Extraction | TAP + DRL BIT 36PC DSPLY                 | 0 24721 65534 9 | M     | 1                     | EACH                    | \$278.35      | \$158.66 | \$139.18 | \$125.26 |
| 65534MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65534 MT                       | 0 24721 00680 6 |       | 1                     | EACH                    | \$36.03       | \$20.54  | \$18.02  | \$16.21  |
| 65534NR                                                               | HANSON | Tap Die Extraction | TAP + DIE 65534 REFILL                   | 0 24721 00681 3 |       | 1                     | EACH                    | \$278.48      | \$158.73 | \$139.24 | \$125.32 |
| 65540                                                                 | HANSON | Tap Die Extraction | TAP + DIE 50PC DSPLY                     | 0 42526 65540 1 | M     | 1                     | EACH                    | \$230.88      | \$131.60 | \$115.44 | \$103.90 |
| 65540MT                                                               | HANSON | Tap Die Extraction | TAP + DIE 65540 MT                       | 0 24721 00688 2 |       | 1                     | EACH                    | \$50.61       | \$28.85  | \$25.31  | \$22.77  |
| 1794864                                                               | HANSON | Tap Die Extraction | PTS THREADING TOOL 6 PC DSPLY            | 0 38548 99655 4 |       | 1                     | EACH                    | \$134.82      | \$76.85  | \$67.41  | \$60.67  |
| 1794865                                                               | HANSON | Tap Die Extraction | TAP + DIE PTS 50PC DSPLY                 | 0 38548 99689 9 |       | 1                     | EACH                    | \$419.67      | \$239.21 | \$209.84 | \$188.85 |
| <b>IRWIN HANSON SCREW &amp; BOLT EXTRACTORS</b>                       |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| <b>HANSON Screw Extractors - Straight Flute, Carded</b>               |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 53601                                                                 | HANSON | Tap Die Extraction | SCREW EXT #1 STRAIGHT                    | 0 42526 53601 4 |       | 3                     | EACH                    | \$3.05        | \$1.74   | \$1.53   | \$1.37   |
| 53602                                                                 | HANSON | Tap Die Extraction | SCREW EXT #2 STRAIGHT                    | 0 42526 53602 1 |       | 3                     | EACH                    | \$3.26        | \$1.86   | \$1.63   | \$1.47   |
| 53603                                                                 | HANSON | Tap Die Extraction | SCREW EXT #3 STRAIGHT                    | 0 42526 53603 8 |       | 3                     | EACH                    | \$3.56        | \$2.03   | \$1.78   | \$1.60   |
| 53604                                                                 | HANSON | Tap Die Extraction | SCREW EXT #4 STRAIGHT                    | 0 42526 53604 5 |       | 3                     | EACH                    | \$4.11        | \$2.34   | \$2.06   | \$1.85   |
| 53605                                                                 | HANSON | Tap Die Extraction | SCREW EXT #5 STRAIGHT                    | 0 42526 53605 2 |       | 3                     | EACH                    | \$5.83        | \$3.32   | \$2.92   | \$2.62   |
| 53606                                                                 | HANSON | Tap Die Extraction | SCREW EXT #6 STRAIGHT                    | 0 42526 53606 9 |       | 3                     | EACH                    | \$8.44        | \$4.81   | \$4.22   | \$3.80   |
| 53607                                                                 | HANSON | Tap Die Extraction | SCREW EXT #7 STRAIGHT                    | 0 42526 53607 6 |       | 3                     | EACH                    | \$10.18       | \$5.80   | \$5.09   | \$4.58   |
| <b>HANSON Screw Extractors - Straight Flute, Bulk</b>                 |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 52601                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-1 STRGHT                      | 0 24721 52601 4 |       | 5                     | EACH                    | \$2.61        | \$1.49   | \$1.31   | \$1.17   |
| 52602                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-2 STRGHT                      | 0 24721 52602 1 |       | 5                     | EACH                    | \$2.78        | \$1.58   | \$1.39   | \$1.25   |
| 52603                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-3 STRGHT                      | 0 24721 52603 8 |       | 5                     | EACH                    | \$3.12        | \$1.78   | \$1.56   | \$1.40   |
| 52604                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-4 STRGHT                      | 0 24721 52604 5 |       | 5                     | EACH                    | \$3.67        | \$2.09   | \$1.84   | \$1.65   |
| 52605                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-5 STRGHT                      | 0 24721 52605 2 |       | 5                     | EACH                    | \$5.39        | \$3.07   | \$2.70   | \$2.43   |
| 52606                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-6 STRGHT                      | 0 24721 52606 9 |       | 1                     | EACH                    | \$8.02        | \$4.57   | \$4.01   | \$3.61   |
| 52607                                                                 | HANSON | Tap Die Extraction | EXTRCTR ST-7 STRGHT                      | 0 24721 52607 6 |       | 1                     | EACH                    | \$9.76        | \$5.56   | \$4.88   | \$4.39   |
| <b>HANSON Screw Extractors - Straight Flute, Plastic Pouched Sets</b> |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 11118                                                                 | HANSON | Tap Die Extraction | STRAIGHT EXT + DRILL BIT 10PC SET        | 0 24721 11118 0 |       | 5                     | EACH                    | \$60.76       | \$34.63  | \$30.38  | \$27.34  |
| 53625                                                                 | HANSON | Tap Die Extraction | SCREW EXT STRAIGHT 4PC SET               | 0 42526 53625 0 |       | 5                     | EACH                    | \$16.26       | \$9.27   | \$8.13   | \$7.32   |
| 53635                                                                 | HANSON | Tap Die Extraction | SCREW EXT STRAIGHT 5PC SET               | 0 42526 53635 9 |       | 5                     | EACH                    | \$19.81       | \$11.29  | \$9.91   | \$8.91   |
| 53645                                                                 | HANSON | Tap Die Extraction | EXTRCTR 6PC SET STRGHT                   | 0 24721 53645 7 |       | 5                     | EACH                    | \$26.80       | \$15.28  | \$13.40  | \$12.06  |
| <b>HANSON Screw Extractors - Spiral Flute, Carded</b>                 |        |                    |                                          |                 |       |                       |                         |               |          |          |          |
| 53401                                                                 | HANSON | Tap Die Extraction | SCREW EXT #1 SPIRAL                      | 0 42526 53401 0 |       | 3                     | EACH                    | \$2.53        | \$1.44   | \$1.27   | \$1.14   |
| 53402                                                                 | HANSON | Tap Die Extraction | SCREW EXT #2 SPIRAL                      | 0 42526 53402 7 |       | 3                     | EACH                    | \$2.83        | \$1.61   | \$1.42   | \$1.27   |

| STOCK #                                                                                | BRAND  | PRODUCT FAMILY     | DESCRIPTION                          | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|----------------------------------------------------------------------------------------|--------|--------------------|--------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>HANSON Screw Extractors - Spiral Flute, Carded (cont'd)</b>                         |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 53403                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-3 SPIRAL                  | 0 42526 53403 4 |       | 3                     | EACH                    | \$2.92        | \$1.66  | \$1.46  | \$1.31  |
| 53404                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-4 SPIRAL                  | 0 42526 53404 1 |       | 3                     | EACH                    | \$3.26        | \$1.86  | \$1.63  | \$1.47  |
| 53405                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-5 SPIRAL                  | 0 42526 53405 8 |       | 3                     | EACH                    | \$4.19        | \$2.39  | \$2.10  | \$1.89  |
| 53406                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-6 SPIRAL                  | 0 42526 53406 5 |       | 3                     | EACH                    | \$8.44        | \$4.81  | \$4.22  | \$3.80  |
| 53407                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-7 SPIRAL                  | 0 42526 53407 2 |       | 3                     | EACH                    | \$15.87       | \$9.05  | \$7.94  | \$7.14  |
| <b>HANSON Screw Extractors - Spiral Flute, Bulk</b>                                    |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 52401                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-1 SPIRAL                  | 0 42526 52401 1 |       | 5                     | EACH                    | \$2.09        | \$1.19  | \$1.05  | \$0.94  |
| 52402                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-2 SPIRAL                  | 0 42526 52402 8 |       | 5                     | EACH                    | \$2.38        | \$1.36  | \$1.19  | \$1.07  |
| 52403                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-3 SPIRAL                  | 0 42526 52403 5 |       | 5                     | EACH                    | \$2.48        | \$1.41  | \$1.24  | \$1.12  |
| 52404                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-4 SPIRAL                  | 0 42526 52404 2 |       | 5                     | EACH                    | \$2.83        | \$1.61  | \$1.42  | \$1.27  |
| 52405                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-5 SPIRAL                  | 0 42526 52405 9 |       | 5                     | EACH                    | \$3.75        | \$2.14  | \$1.88  | \$1.69  |
| 52406                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-6 SPIRAL                  | 0 42526 52406 6 |       | 1                     | EACH                    | \$8.02        | \$4.57  | \$4.01  | \$3.61  |
| 52407                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-7 SPIRAL                  | 0 42526 52407 3 |       | 1                     | EACH                    | \$15.30       | \$8.72  | \$7.65  | \$6.89  |
| 52408                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-8 SPIRAL                  | 0 42526 52408 0 |       | 1                     | EACH                    | \$20.33       | \$11.59 | \$10.17 | \$9.15  |
| 52409                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-9 SPIRAL                  | 0 42526 52409 7 |       | 1                     | EACH                    | \$27.44       | \$15.64 | \$13.72 | \$12.35 |
| 52410                                                                                  | HANSON | Tap Die Extraction | EXTRCTR EX-10 SPIRAL                 | 0 24721 52410 2 |       | 1                     | EACH                    | \$45.56       | \$25.97 | \$22.78 | \$20.50 |
| <b>HANSON Screw Extractors - Spiral Flute, Plastic Pouched Sets</b>                    |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 52425                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 4PC SET SPIRAL               | 0 42526 52425 7 |       | 1                     | EACH                    | \$11.51       | \$6.56  | \$5.76  | \$5.18  |
| 52490                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 9PC SET SPIRAL               | 0 42526 52490 5 |       | 1                     | EACH                    | \$84.56       | \$48.20 | \$42.28 | \$38.05 |
| 53535                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 5PC SET SPIRAL               | 0 42526 53535 2 |       | 5                     | EACH                    | \$15.72       | \$8.96  | \$7.86  | \$7.07  |
| 53545                                                                                  | HANSON | Tap Die Extraction | EXTRACTOR 6PC SET SPIRAL             | 0 42526 25455 0 |       | 5                     | EACH                    | \$23.59       | \$13.45 | \$11.80 | \$10.62 |
| <b>HANSON Screw Extractors - Hex Head Multi-Spline, Carded - 522/532 Series</b>        |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 52201ZR                                                                                | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 1/8 HANSON    | 0 24721 52201 6 |       | 3                     | EACH                    | \$4.07        | \$2.32  | \$2.04  | \$1.83  |
| 52202                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 5/32 HANSON   | 0 24721 52202 3 |       | 3                     | EACH                    | \$4.07        | \$2.32  | \$2.04  | \$1.83  |
| 52203                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 3/16 HANSON   | 0 24721 52203 0 |       | 3                     | EACH                    | \$3.71        | \$2.11  | \$1.86  | \$1.67  |
| 52204                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 7/32 HANSON   | 0 24721 52204 7 |       | 3                     | EACH                    | \$4.07        | \$2.32  | \$2.04  | \$1.83  |
| 52205                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 1/4 HANSON    | 0 24721 52205 4 |       | 3                     | EACH                    | \$4.07        | \$2.32  | \$2.04  | \$1.83  |
| 52206                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 9/32 HANSON   | 0 24721 52206 1 |       | 3                     | EACH                    | \$3.71        | \$2.11  | \$1.86  | \$1.67  |
| 52207                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 5/16 HANSON   | 0 24721 52207 8 |       | 3                     | EACH                    | \$3.71        | \$2.11  | \$1.86  | \$1.67  |
| 52208                                                                                  | HANSON | Tap Die Extraction | SCREW EXT MULTI SPLINE 11/32 HANSON  | 0 24721 52208 5 |       | 3                     | EACH                    | \$3.71        | \$2.11  | \$1.86  | \$1.67  |
| <b>HANSON Screw Extractors - Hex Head Multi-Spline, Bulk - 522/532 Series</b>          |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 53201                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 1/8" MULTI SPLINE            | 0 24721 53201 5 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53202                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 5/32" MULTI SPLINE           | 0 24721 53202 2 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53203                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 3/16" MULTI SPLINE           | 0 24721 53203 9 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53204                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 7/32" MULTI SPLINE           | 0 24721 53204 6 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53205                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 1/4" MULTI SPLINE            | 0 24721 53205 3 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53206                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 9/32" MULTI SPLINE           | 0 24721 53206 0 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53207                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 5/16" MULTI SPLINE           | 0 24721 53207 7 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53208                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 11/32" MULTI SPLINE          | 0 24721 53208 4 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53209                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 3/8" MULTI SPLINE            | 0 24721 53209 1 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53210                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 13/32" MULTI SPLINE          | 0 24721 53210 7 |       | 5                     | EACH                    | \$3.38        | \$1.93  | \$1.69  | \$1.52  |
| 53211                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 7/16" MULTI SPLINE           | 0 24721 53211 4 |       | 1                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 53212                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 15/32" MULTI SPLINE          | 0 24721 53212 1 |       | 1                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 53213                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 1/2" MULTI SPLINE            | 0 24721 53213 8 |       | 1                     | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 53214                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 17/32" MULTI SPLINE          | 0 24721 53214 5 |       | 1                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 53215ZR                                                                                | HANSON | Tap Die Extraction | EXTRCTR 9/16" MULTI SPLINE           | 0 24721 53215 2 |       | 1                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 53216                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 19/32" MULTI SPLINE          | 0 24721 53216 9 |       | 1                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 53217                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 5/8" MULTI SPLINE            | 0 24721 53217 6 |       | 1                     | EACH                    | \$3.86        | \$2.20  | \$1.93  | \$1.74  |
| 53218                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 21/32" MULTI SPLINE          | 0 24721 53218 3 |       | 1                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 53219                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 11/16" MULTI SPLINE          | 0 24721 53219 0 |       | 1                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 53220                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 23/32" MULTI SPLINE          | 0 24721 53220 6 |       | 1                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 53221                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 3/4" MULTI SPLINE            | 0 24721 53221 3 |       | 1                     | EACH                    | \$4.11        | \$2.34  | \$2.06  | \$1.85  |
| 53222                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 25/32" MULTI SPLINE          | 0 24721 53222 0 |       | 1                     | EACH                    | \$4.89        | \$2.79  | \$2.45  | \$2.20  |
| 53223                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 13/16" MULTI SPLINE          | 0 24721 53223 7 |       | 1                     | EACH                    | \$4.89        | \$2.79  | \$2.45  | \$2.20  |
| 53224                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 27/32" MULTI SPLINE          | 0 24721 53224 4 |       | 1                     | EACH                    | \$4.89        | \$2.79  | \$2.45  | \$2.20  |
| 53225                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 7/8" MULTI SPLINE            | 0 24721 53225 1 |       | 1                     | EACH                    | \$4.89        | \$2.79  | \$2.45  | \$2.20  |
| <b>HANSON Screw Extractors - Hex Head Multi-Spline, Plastic Case Sets - 532 Series</b> |        |                    |                                      |                 |       |                       |                         |               |         |         |         |
| 53226                                                                                  | HANSON | Tap Die Extraction | SCREW EXTRACTOR 10PC MULTI SPLINE    | 0 24721 53226 8 |       | 1                     | EACH                    | \$38.73       | \$22.08 | \$19.37 | \$17.43 |
| 53226MT                                                                                | HANSON | Tap Die Extraction | SCREW EXTRACTOR 10PC MULTI SPLINE MT | 0 24721 01274 6 |       | 1                     | EACH                    | \$6.93        | \$3.95  | \$3.47  | \$3.12  |
| 53227                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 25PC SET MULTI SPLINE        | 0 24721 53227 5 |       | 1                     | EACH                    | \$99.70       | \$56.83 | \$49.85 | \$44.87 |
| 53227MT                                                                                | HANSON | Tap Die Extraction | EXTRCTR 53227 MT                     | 0 24721 01275 3 |       | 1                     | EACH                    | \$8.31        | \$4.74  | \$4.16  | \$3.74  |
| 53228                                                                                  | HANSON | Tap Die Extraction | EXTRCTR 15PC SET MULTI SPLINE        | 0 24721 53228 2 |       | 1                     | EACH                    | \$56.78       | \$32.36 | \$28.39 | \$25.55 |

| STOCK #                                                                                         | BRAND  | PRODUCT FAMILY     | DESCRIPTION                             | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%    | 50.0%    | 55.0%    |
|-------------------------------------------------------------------------------------------------|--------|--------------------|-----------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|----------|----------|----------|
| <b>HANSON Screw Extractors - Hex Head Multi-Spline, Plastic Case Sets - 532 Series (cont'd)</b> |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 53228MT                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 53228 MT                        | 0 24721 04394 8 |       | 1                     | EACH                    | \$6.93        | \$3.95   | \$3.47   | \$3.12   |
| <b>HANSON Bolt Extractors</b>                                                                   |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 53901                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 1/4"/6MM BULK          | 0 24721 53901 4 |       | 1                     | EACH                    | \$12.38       | \$7.06   | \$6.19   | \$5.57   |
| 53902                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 5/16"/8MM BULK         | 0 24721 53902 1 |       | 1                     | EACH                    | \$12.38       | \$7.06   | \$6.19   | \$5.57   |
| 53903                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 3/8" BULK              | 0 24721 53903 8 |       | 1                     | EACH                    | \$12.38       | \$7.06   | \$6.19   | \$5.57   |
| 53904                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 10MM BULK              | 0 42526 53904 6 |       | 1                     | EACH                    | \$12.38       | \$7.06   | \$6.19   | \$5.57   |
| 53905                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 7/16"/11MM BULK        | 0 24721 53905 2 |       | 1                     | EACH                    | \$13.10       | \$7.47   | \$6.55   | \$5.90   |
| 53906                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 12MM BULK              | 0 24721 53906 9 |       | 1                     | EACH                    | \$13.10       | \$7.47   | \$6.55   | \$5.90   |
| 53907                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 1/2" BULK              | 0 24721 53907 6 |       | 1                     | EACH                    | \$13.10       | \$7.47   | \$6.55   | \$5.90   |
| 53908                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 13MM BULK              | 0 24721 53908 3 |       | 1                     | EACH                    | \$13.10       | \$7.47   | \$6.55   | \$5.90   |
| 53909                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 9/16"/14MM BULK        | 0 24721 53909 0 |       | 1                     | EACH                    | \$16.02       | \$9.13   | \$8.01   | \$7.21   |
| 53910                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 5/8"/16MM BULK         | 0 24721 53910 6 |       | 1                     | EACH                    | \$16.02       | \$9.13   | \$8.01   | \$7.21   |
| 53911                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 17MM BULK              | 0 24721 53911 3 |       | 1                     | EACH                    | \$18.21       | \$10.38  | \$9.11   | \$8.19   |
| 53912                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 11/16" BULK            | 0 24721 53912 0 |       | 1                     | EACH                    | \$18.21       | \$10.38  | \$9.11   | \$8.19   |
| 53913                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 3/4"/19MM BULK         | 0 24721 53913 7 |       | 1                     | EACH                    | \$21.83       | \$12.44  | \$10.92  | \$9.82   |
| 53914                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 3/4"/19MM 1/2 DR BULK  | 0 24721 53914 4 |       | 1                     | EACH                    | \$26.20       | \$14.93  | \$13.10  | \$11.79  |
| 53915                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 13/16"/21MM BULK       | 0 24721 53915 1 |       | 1                     | EACH                    | \$26.20       | \$14.93  | \$13.10  | \$11.79  |
| 53916                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 7/8"/22MM BULK         | 0 24721 53916 8 |       | 1                     | EACH                    | \$26.20       | \$14.93  | \$13.10  | \$11.79  |
| 53917                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 15/16"/24MM BULK       | 0 24721 53917 5 |       | 1                     | EACH                    | \$26.20       | \$14.93  | \$13.10  | \$11.79  |
| 53918                                                                                           | HANSON | Tap Die Extraction | IMPACT BOLT GRIP 1" BULK                | 0 24721 53918 2 |       | 1                     | EACH                    | \$26.20       | \$14.93  | \$13.10  | \$11.79  |
| <b>HANSON Extractor &amp; Drill Bit Sets/ Combo Packs</b>                                       |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 53700                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT 6PC SET               | 0 24721 53700 3 |       | 5                     | EACH                    | \$13.94       | \$7.95   | \$6.97   | \$6.27   |
| 53701                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT EX-1+5/64             | 0 42526 53701 1 |       | 3                     | EACH                    | \$3.78        | \$2.15   | \$1.89   | \$1.70   |
| 53702                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT EX-2+7/64             | 0 42526 53702 8 |       | 3                     | EACH                    | \$4.02        | \$2.29   | \$2.01   | \$1.81   |
| 53703                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRILL BIT SPIRAL #3 + 5/32    | 0 42526 53703 5 |       | 3                     | EACH                    | \$4.59        | \$2.62   | \$2.30   | \$2.07   |
| 53704                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRILL BIT EX-4+1/4            | 0 42526 53704 2 |       | 3                     | EACH                    | \$6.66        | \$3.80   | \$3.33   | \$3.00   |
| 53705                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT EX-5+19/64            | 0 42526 53705 9 |       | 3                     | EACH                    | \$9.17        | \$5.23   | \$4.59   | \$4.13   |
| 53706                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT EX-6+13/32            | 0 42526 53706 6 |       | 3                     | EACH                    | \$18.05       | \$10.29  | \$9.03   | \$8.12   |
| 11117                                                                                           | HANSON | Tap Die Extraction | SPIRAL EXT + DRILL BIT 10PC SET         | 0 42526 11117 4 |       | 5                     | EACH                    | \$43.08       | \$24.56  | \$21.54  | \$19.39  |
| 11119                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT 10PC SET              | 0 42526 11119 8 |       | 1                     | EACH                    | \$60.99       | \$34.76  | \$30.50  | \$27.45  |
| 11135ZR                                                                                         | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT 35PC SET              | 0 24721 11135 7 |       | 1                     | EACH                    | \$282.22      | \$160.87 | \$141.11 | \$127.00 |
| 3101010                                                                                         | HANSON | Tap Die Extraction | EXTRACTOR + DRILL BIT 48PC IRWIN        | 0 24721 09613 5 |       | 1                     | EACH                    | \$451.71      | \$257.47 | \$225.86 | \$203.27 |
| <b>HANSON Bolt Extractor Sets</b>                                                               |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 54009                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 9PC SET 1/4-3/4" BOLT 3/8" DRV" | 0 24721 54009 6 |       | 1                     | EACH                    | \$133.84      | \$76.29  | \$66.92  | \$60.23  |
| 54019                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 9PC SET 8-19MM BOLT 3/8" DRV    | 0 24721 54019 5 |       | 1                     | EACH                    | \$133.84      | \$76.29  | \$66.92  | \$60.23  |
| 54113                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 13PC SET 1/4-3/4" BOLT 3/8" DRV | 0 24721 54113 0 |       | 1                     | EACH                    | \$192.06      | \$109.47 | \$96.03  | \$86.43  |
| 54125                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 5PC SET 3/4-1" BOLT 1/2" DRV    | 0 24721 54125 3 |       | 1                     | EACH                    | \$130.92      | \$74.62  | \$65.46  | \$58.91  |
| <b>HANSON Merchandisers</b>                                                                     |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 65525                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 28PC SPIRAL DSPLY               | 0 42526 65525 8 | M     | 1                     | EACH                    | \$118.53      | \$67.56  | \$59.27  | \$53.34  |
| 65525MT                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 65525 MT                        | 0 24721 00672 1 |       | 1                     | EACH                    | \$31.87       | \$18.17  | \$15.94  | \$14.34  |
| 65525NR                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 65525 REFILL                    | 0 24721 00673 8 |       | 1                     | EACH                    | \$118.77      | \$67.70  | \$59.39  | \$53.45  |
| 65532                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 28PC STRGHT DSPLY               | 0 24721 65532 5 | M     | 1                     | EACH                    | \$147.11      | \$83.85  | \$73.56  | \$66.20  |
| 65532MT                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 65532 MT                        | 0 24721 00678 3 |       | 1                     | EACH                    | \$30.48       | \$17.37  | \$15.24  | \$13.72  |
| 65532NR                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 65532 REFILL                    | 0 24721 00679 0 |       | 1                     | EACH                    | \$146.38      | \$83.44  | \$73.19  | \$65.87  |
| 65535                                                                                           | HANSON | Tap Die Extraction | EXTRCTR 34PC STRT/SP DSPLY              | 0 42526 65535 7 | M     | 1                     | EACH                    | \$159.03      | \$90.65  | \$79.52  | \$71.56  |
| 65535NR                                                                                         | HANSON | Tap Die Extraction | EXTRCTR 65535 REFILL                    | 0 24721 00683 7 |       | 1                     | EACH                    | \$158.29      | \$90.23  | \$79.15  | \$71.23  |
| 65537                                                                                           | HANSON | Tap Die Extraction | EXTRCTR + DRL BIT 18PC DSPLY            | 0 24721 65537 0 | M     | 1                     | EACH                    | \$138.73      | \$79.08  | \$69.37  | \$62.43  |
| <b>IRWIN SPECIALTY EXTRACTORS</b>                                                               |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| <b>BOLT-GRIP™ Bolt Extractors</b>                                                               |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 394001                                                                                          | IRWIN  | Tap Die Extraction | BOLT GRIP 5PC BASE SET IRWIN            | 0 24721 01257 9 |       | 5                     | EACH                    | \$49.02       | \$27.94  | \$24.51  | \$22.06  |
| 394002                                                                                          | IRWIN  | Tap Die Extraction | BOLT GRIP 5PC UPGRADE SET IRWIN         | 0 24721 01612 6 |       | 5                     | EACH                    | \$42.88       | \$24.44  | \$21.44  | \$19.30  |
| 3094001                                                                                         | IRWIN  | Tap Die Extraction | BOLT-GRIP 5PC DEEP WELL SET             | 0 24721 09600 5 |       | 5                     | EACH                    | \$57.12       | \$32.56  | \$28.56  | \$25.70  |
| 59903                                                                                           | IRWIN  | Tap Die Extraction | IMPACT BOLT GRIP DW 3/8" BULK           | 0 42526 59903 3 |       | 1                     | EACH                    | \$12.32       | \$7.02   | \$6.16   | \$5.54   |
| 59905                                                                                           | IRWIN  | Tap Die Extraction | IMPACT BOLT GRIP DW 7/16"/11MM BULK     | 0 42526 59905 7 |       | 1                     | EACH                    | \$12.32       | \$7.02   | \$6.16   | \$5.54   |
| 59907                                                                                           | IRWIN  | Tap Die Extraction | IMPACT BOLT GRIP DW 1/2" BULK           | 0 42526 59907 1 |       | 1                     | EACH                    | \$12.32       | \$7.02   | \$6.16   | \$5.54   |
| 59909                                                                                           | IRWIN  | Tap Die Extraction | IMPACT BOLT GRIP DW 9/16"/14MM BULK     | 0 42526 59909 5 |       | 1                     | EACH                    | \$12.32       | \$7.02   | \$6.16   | \$5.54   |
| 59910                                                                                           | IRWIN  | Tap Die Extraction | IMPACT BOLT GRIP DW 5/8"/16MM BULK      | 0 42526 59910 1 |       | 1                     | EACH                    | \$12.32       | \$7.02   | \$6.16   | \$5.54   |
| <b>POWER-GRIP™ Screw and Bolt Extractors</b>                                                    |        |                    |                                         |                 |       |                       |                         |               |          |          |          |
| 394100                                                                                          | IRWIN  | Tap Die Extraction | POWERGRIP 7-PIECE SET IRWIN             | 0 24721 03763 3 |       | 5                     | EACH                    | \$49.45       | \$28.19  | \$24.73  | \$22.25  |
| 394100A                                                                                         | IRWIN  | Tap Die Extraction | POWER EXT 3/16 IRWIN                    | 0 24721 03764 0 |       | 5                     | EACH                    | \$8.47        | \$4.83   | \$4.24   | \$3.81   |
| 394101A                                                                                         | IRWIN  | Tap Die Extraction | POWER EXT 1/4 IRWIN                     | 0 24721 03765 7 |       | 5                     | EACH                    | \$8.47        | \$4.83   | \$4.24   | \$3.81   |
| 394102A                                                                                         | IRWIN  | Tap Die Extraction | POWER EXT 5/16 IRWIN                    | 0 24721 03766 4 |       | 5                     | EACH                    | \$8.47        | \$4.83   | \$4.24   | \$3.81   |

| STOCK #                                               | BRAND | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|-------------------------------------------------------|-------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| <b>POWER-GRIP™ Screw and Bolt Extractors (cont'd)</b> |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 394103A                                               | IRWIN | Tap Die Extraction | POWER EXT 3/8 IRWIN                      | 0 24721 03767 1 |       | 5                     | EACH                    | \$8.47        | \$4.83  | \$4.24  | \$3.81  |
| 394104A                                               | IRWIN | Tap Die Extraction | POWER EXT 10MM IRWIN                     | 0 24721 03768 8 |       | 5                     | EACH                    | \$8.47        | \$4.83  | \$4.24  | \$3.81  |
| 394105A                                               | IRWIN | Tap Die Extraction | POWER EXT 7/16 IRWIN                     | 0 24721 03769 5 |       | 5                     | EACH                    | \$8.47        | \$4.83  | \$4.24  | \$3.81  |
| 394107A                                               | IRWIN | Tap Die Extraction | POWER EXT 1/2 IRWIN                      | 0 24721 03770 1 |       | 5                     | EACH                    | \$8.47        | \$4.83  | \$4.24  | \$3.81  |
| <b>IRWIN WORKSITE PRODUCTS</b>                        |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| <b>IRWIN Work Gloves</b>                              |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 432001                                                | IRWIN | Worksite Products  | GLOVES HEAVY CONSTRUCTION-L              | 0 24721 01023 0 |       | 6                     | EACH                    | \$27.98       | \$15.95 | \$13.99 | \$12.59 |
| 432002                                                | IRWIN | Worksite Products  | GLOVES HEAVY CONSTRUCTION-XL             | 0 24721 01024 7 |       | 6                     | EACH                    | \$27.98       | \$15.95 | \$13.99 | \$12.59 |
| 432003                                                | IRWIN | Worksite Products  | GLOVES CARPENTER-L                       | 0 24721 01025 4 |       | 6                     | EACH                    | \$24.77       | \$14.12 | \$12.39 | \$11.15 |
| 432004                                                | IRWIN | Worksite Products  | GLOVES CARPENTER-XL                      | 0 24721 01026 1 |       | 6                     | EACH                    | \$24.77       | \$14.12 | \$12.39 | \$11.15 |
| 432005                                                | IRWIN | Worksite Products  | GLOVES GENERAL CONSTRUCTION-L            | 0 24721 01027 8 |       | 6                     | EACH                    | \$26.05       | \$14.85 | \$13.03 | \$11.72 |
| 432006                                                | IRWIN | Worksite Products  | GLOVES GENERAL CONSTRUCTION-XL           | 0 24721 01028 5 |       | 6                     | EACH                    | \$26.05       | \$14.85 | \$13.03 | \$11.72 |
| 4403233                                               | IRWIN | Worksite Products  | GLOVES ARMORDEX-M                        | 0 24721 02999 7 |       | 6                     | EACH                    | \$39.05       | \$22.26 | \$19.53 | \$17.57 |
| 4403234                                               | IRWIN | Worksite Products  | GLOVES ARMORDEX-L                        | 0 24721 03000 9 |       | 6                     | EACH                    | \$39.05       | \$22.26 | \$19.53 | \$17.57 |
| 4403235                                               | IRWIN | Worksite Products  | GLOVES ARMORDEX-XL                       | 0 24721 03001 6 |       | 6                     | EACH                    | \$39.05       | \$22.26 | \$19.53 | \$17.57 |
| <b>IRWIN Rigs, Aprons and Pouches</b>                 |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 4031049                                               | IRWIN | Worksite Products  | ARMOMAX 6PC POLYESTER CONST. RIG         | 0 24721 09190 1 |       | 2                     | EACH                    | \$68.63       | \$39.12 | \$34.32 | \$30.88 |
| 4031003                                               | IRWIN | Worksite Products  | 10 POCKET SUEDE CARPENTER'S APRON        | 0 24721 09117 8 |       | 2                     | EACH                    | \$61.74       | \$35.19 | \$30.87 | \$27.78 |
| 4031051                                               | IRWIN | Worksite Products  | 2 POCKET COTTON NAIL APRON               | 0 24721 09191 8 |       | 24                    | EACH                    | \$2.34        | \$1.33  | \$1.17  | \$1.05  |
| 4031052                                               | IRWIN | Worksite Products  | 5 POCKET COTTON MACHINIST'S APRON        | 0 24721 09192 5 |       | 6                     | EACH                    | \$13.79       | \$7.86  | \$6.90  | \$6.21  |
| 4031025                                               | IRWIN | Worksite Products  | 2" SADDLE LEATHER BELT                   | 0 24721 09140 6 |       | 2                     | EACH                    | \$17.55       | \$10.00 | \$8.78  | \$7.90  |
| 4031007                                               | IRWIN | Worksite Products  | OIL TANNED ELECTRICIAN'S POUCH           | 0 24721 09121 5 |       | 4                     | EACH                    | \$54.76       | \$31.21 | \$27.38 | \$24.64 |
| 4031012                                               | IRWIN | Worksite Products  | 10 POCKET SUEDE JOURNEYMAN'S POUCH       | 0 24721 09130 7 |       | 4                     | EACH                    | \$38.39       | \$21.88 | \$19.20 | \$17.28 |
| 4031045                                               | IRWIN | Worksite Products  | ARMOMAX POLYESTER MAINTENANCE POUCH      | 0 24721 09186 4 |       | 4                     | EACH                    | \$20.05       | \$11.43 | \$10.03 | \$9.02  |
| <b>IRWIN Tool Belt Accessories</b>                    |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 4031015                                               | IRWIN | Worksite Products  | SADDLE LEATHER HAMMER HOLDER 'NATURAL'   | 0 24721 09129 1 |       | 6                     | EACH                    | \$5.69        | \$3.24  | \$2.85  | \$2.56  |
| 4031053                                               | IRWIN | Worksite Products  | SADDLE LEATHER TAPE HOLDER 'BLACK'       | 0 24721 09193 2 |       | 6                     | EACH                    | \$10.33       | \$5.89  | \$5.17  | \$4.65  |
| 4031054                                               | IRWIN | Worksite Products  | SADDLE LEATHER HAMMER HOLDER 'BLACK'     | 0 24721 09206 9 |       | 6                     | EACH                    | \$5.69        | \$3.24  | \$2.85  | \$2.56  |
| 4031018                                               | IRWIN | Worksite Products  | SADDLE LEATHER UTILITY KNIFE HLDER-BLACK | 0 24721 09133 8 |       | 12                    | EACH                    | \$6.15        | \$3.51  | \$3.08  | \$2.77  |
| 4031022                                               | IRWIN | Worksite Products  | UNIVERSAL CELL PHONE HOLDER              | 0 24721 09137 6 |       | 12                    | EACH                    | \$15.43       | \$8.80  | \$7.72  | \$6.94  |
| 4031023                                               | IRWIN | Worksite Products  | SADDLE LEATHER PLIER HOLDER 'BLACK'      | 0 24721 09138 3 |       | 6                     | EACH                    | \$7.08        | \$4.04  | \$3.54  | \$3.19  |
| 4031024                                               | IRWIN | Worksite Products  | FLIP PHONE HOLDER                        | 0 24721 09139 0 |       | 12                    | EACH                    | \$10.80       | \$6.16  | \$5.40  | \$4.86  |
| <b>IRWIN Knee Pads</b>                                |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 4033005                                               | IRWIN | Worksite Products  | KNEE PADS I-GEL GUM RUBBER               | 0 24721 09147 5 |       | 6                     | EACH                    | \$65.76       | \$37.48 | \$32.88 | \$29.59 |
| 4033006                                               | IRWIN | Worksite Products  | KNEE PADS I-GEL STABILIZER               | 0 24721 09148 2 |       | 6                     | EACH                    | \$61.74       | \$35.19 | \$30.87 | \$27.78 |
| 4033014                                               | IRWIN | Worksite Products  | KNEE PADS HARD SHELL                     | 0 24721 09156 7 |       | 6                     | EACH                    | \$22.83       | \$13.01 | \$11.42 | \$10.27 |
| 4033016                                               | IRWIN | Worksite Products  | KNEE PADS ULTRA LIGHT                    | 0 24721 09158 1 |       | 18                    | EACH                    | \$7.70        | \$4.39  | \$3.85  | \$3.47  |
| <b>IRWIN Tool Bags, Totes and Organizers</b>          |       |                    |                                          |                 |       |                       |                         |               |         |         |         |
| 420001                                                | IRWIN | Worksite Products  | PRO BUCKET TOOL ORGANIZER                | 0 24721 06347 2 |       | 4                     | EACH                    | \$34.92       | \$19.90 | \$17.46 | \$15.71 |
| 420002                                                | IRWIN | Worksite Products  | PRO LARGE TOOL ORGANIZER                 | 0 24721 06348 9 |       | 4                     | EACH                    | \$68.21       | \$38.88 | \$34.11 | \$30.69 |
| 420003                                                | IRWIN | Worksite Products  | PRO SOFT SIDE ORGANIZER                  | 0 24721 06349 6 |       | 4                     | EACH                    | \$30.29       | \$17.27 | \$15.15 | \$13.63 |
| 420004                                                | IRWIN | Worksite Products  | PRO UTILITY ORGANIZER                    | 0 24721 06350 2 |       | 4                     | EACH                    | \$40.90       | \$23.31 | \$20.45 | \$18.41 |
| 4402011                                               | IRWIN | Worksite Products  | ELECTRICIAN'S TOTE                       | 0 24721 09159 8 |       | 4                     | EACH                    | \$52.09       | \$29.69 | \$26.05 | \$23.44 |
| 4402016                                               | IRWIN | Worksite Products  | 16" UTILITY TOTE                         | 0 24721 09164 2 |       | 2                     | EACH                    | \$56.26       | \$32.07 | \$28.13 | \$25.32 |
| 4402017                                               | IRWIN | Worksite Products  | 18" DOUBLE SIDED TOOL BAG                | 0 24721 09165 9 |       | 6                     | EACH                    | \$64.30       | \$36.65 | \$32.15 | \$28.94 |
| 4402019                                               | IRWIN | Worksite Products  | 12" CONTRACTOR'S BAG                     | 0 24721 09167 3 |       | 6                     | EACH                    | \$23.15       | \$13.20 | \$11.58 | \$10.42 |
| 4402020                                               | IRWIN | Worksite Products  | 16" CONTRACTOR'S BAG                     | 0 24721 09168 0 |       | 6                     | EACH                    | \$33.01       | \$18.82 | \$16.51 | \$14.85 |



| STOCK #                                     | BRAND       | PRODUCT FAMILY  | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%   | 50.0%   | 55.0%   |
|---------------------------------------------|-------------|-----------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|---------|---------|---------|
| STRAIT-LINE® ELECTRONIC TOOLS & ACCESSORIES |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 6041100CD                                   | STRAIT-LINE | ElectronicTools | LASER LEVEL 30' CD LL30                  | 0 24721 02864 8 |       | 5                     | EACH                    | \$33.80       | \$19.27 | \$16.90 | \$15.21 |
| 6041103                                     | STRAIT-LINE | ElectronicTools | ELECTRONIC TOOL SX3 LASER LEVEL          | 0 24721 06726 5 |       | 5                     | EACH                    | \$65.21       | \$37.17 | \$32.61 | \$29.34 |
| 6041401CD                                   | STRAIT-LINE | ElectronicTools | SONIC LASER TAPE CD SLT50                | 0 24721 02863 1 |       | 5                     | EACH                    | \$43.47       | \$24.78 | \$21.74 | \$19.56 |
| SHARPIE®                                    |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| SHARPIE China Markers                       |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 2059                                        | SHARPIE     | Marking Tools   | PW.97 169T RED CHINA MARKER              | 0 70735 02059 8 |       | 12                    | EACH                    | \$0.89        | \$0.51  | \$0.45  | \$0.40  |
| 2060                                        | SHARPIE     | Marking Tools   | PW.97 164T WHITE CHINA MARKER            | 0 70735 02060 4 |       | 12                    | EACH                    | \$0.89        | \$0.51  | \$0.45  | \$0.40  |
| 2089                                        | SHARPIE     | Marking Tools   | PW.97 173T BLACK CHINA MARKER            | 0 70735 02089 5 |       | 12                    | EACH                    | \$0.89        | \$0.51  | \$0.45  | \$0.40  |
| 1779834                                     | SHARPIE     | Marking Tools   | CHINA MARKER 2CT RED                     | 0 38548 99239 6 |       | 6                     | EACH                    | \$2.05        | \$1.17  | \$1.03  | \$0.92  |
| 1779835                                     | SHARPIE     | Marking Tools   | CHINA MARKER 2CT WHITE                   | 0 38548 99240 2 |       | 6                     | EACH                    | \$2.05        | \$1.17  | \$1.03  | \$0.92  |
| 2173PP                                      | SHARPIE     | Marking Tools   | CHINA MARKER 2CT BLACK PP2 Q.5 6         | 0 73640 02173 5 |       | 6                     | EACH                    | \$1.96        | \$1.12  | \$0.98  | \$0.88  |
| SHARPIE Industrial Fine Tip Markers         |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 13601                                       | SHARPIE     | Marking Tools   | SHARPIE FINE INDUST BLK                  | 0 71641 13601 4 |       | 12                    | EACH                    | \$1.51        | \$0.86  | \$0.76  | \$0.68  |
| SHARPIE KING SIZE Markers                   |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 15001                                       | SHARPIE     | Marking Tools   | KING SIZE MARKER BLACK                   | 0 71641 15001 0 |       | 12                    | EACH                    | \$1.78        | \$1.01  | \$0.89  | \$0.80  |
| 15002                                       | SHARPIE     | Marking Tools   | KING SIZE MARKER RED                     | 0 71641 15002 7 |       | 12                    | EACH                    | \$1.78        | \$1.01  | \$0.89  | \$0.80  |
| 15101PP                                     | SHARPIE     | Marking Tools   | KING SHARPIE SIZE MARKER BLACK CARDED    | 0 71641 15101 7 |       | 6                     | EACH                    | \$1.88        | \$1.07  | \$0.94  | \$0.85  |
| SHARPIE Fine Tip/Twin Tip Markers           |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 30101PP                                     | SHARPIE     | Marking Tools   | SHARPIE FINE BLK CARDED                  | 0 71641 30101 6 |       | 6                     | EACH                    | \$1.38        | \$0.79  | \$0.69  | \$0.62  |
| 30102PP                                     | SHARPIE     | Marking Tools   | SHARPIE FINE RED CARDED                  | 0 71641 30102 3 |       | 6                     | EACH                    | \$1.38        | \$0.79  | \$0.69  | \$0.62  |
| 30103PP                                     | SHARPIE     | Marking Tools   | SHARPIE FINE BLUE CARDED                 | 0 71641 30103 0 |       | 6                     | EACH                    | \$1.38        | \$0.79  | \$0.69  | \$0.62  |
| 30162PP                                     | SHARPIE     | Marking Tools   | SHARPIE FINE BLK 2 CARD                  | 0 71641 30162 7 |       | 6                     | EACH                    | \$2.60        | \$1.48  | \$1.30  | \$1.17  |
| 32174PP                                     | SHARPIE     | Marking Tools   | SHARPIE TWIN 4 CLR SET CARDED            | 0 71641 32714 6 |       | 6                     | EACH                    | \$9.78        | \$5.57  | \$4.89  | \$4.40  |
| 36401PP                                     | SHARPIE     | Marking Tools   | SHARPIE SUPER TWIN TIP BLK 1 CD          | 0 71641 36401 1 |       | 6                     | EACH                    | \$2.70        | \$1.54  | \$1.35  | \$1.22  |
| 35010                                       | SHARPIE     | Marking Tools   | SHARPIE FINE BLK 36CT CANISTER           | 0 71641 30051 4 |       | 1                     | PACK                    | \$47.62       | \$27.14 | \$23.81 | \$21.43 |
| 30051SH                                     | SHARPIE     | Marking Tools   | SHARPIE 36PC BULK CANISTER-BLK-FINE PNT  | 0 71641 30051 4 |       | 36                    | EACH                    | \$1.26        | \$0.72  | \$0.63  | \$0.57  |
| 39108PP                                     | SHARPIE     | Marking Tools   | SHARPIE SILVER METALLIC 2 CD             | 0 71641 39108 6 |       | 6                     | EACH                    | \$3.71        | \$2.11  | \$1.86  | \$1.67  |
| 9597                                        | SHARPIE     | Marking Tools   | SHARPIE METALLIC CANISTER                | 0 71641 39013 3 |       | 1                     | PACK                    | \$66.66       | \$38.00 | \$33.33 | \$30.00 |
| SHARPIE Professional Markers                |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 34801                                       | SHARPIE     | Marking Tools   | SHARPIE PROFESSIONAL CHISEL BLACK O S    | 0 71641 34801 1 |       | 12                    | EACH                    | \$3.05        | \$1.74  | \$1.53  | \$1.37  |
| 34820PP                                     | SHARPIE     | Marking Tools   | SHARPIE PROFESSIONAL CHISEL BLACK 1CD    | 0 71641 34820 2 |       | 6                     | EACH                    | \$3.18        | \$1.81  | \$1.59  | \$1.43  |
| SHARPIE Chisel Tip Markers                  |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 38262PP                                     | SHARPIE     | Marking Tools   | SHARPIE CHISEL 2PK BLK                   | 0 71641 38262 6 |       | 6                     | EACH                    | \$3.87        | \$2.21  | \$1.94  | \$1.74  |
| SHARPIE MAGNUM Markers                      |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 44001                                       | SHARPIE     | Marking Tools   | MAGNUM MARKER BLACK                      | 0 71641 44001 2 |       | 12                    | EACH                    | \$4.12        | \$2.35  | \$2.06  | \$1.85  |
| 44002                                       | SHARPIE     | Marking Tools   | MAGNUM MARKER RED                        | 0 71641 44002 9 |       | 12                    | EACH                    | \$4.12        | \$2.35  | \$2.06  | \$1.85  |
| 44003                                       | SHARPIE     | Marking Tools   | MAGNUM MARKER BLUE                       | 0 71641 44003 6 |       | 12                    | EACH                    | \$4.12        | \$2.35  | \$2.06  | \$1.85  |
| 44101PP                                     | SHARPIE     | Marking Tools   | MAGNUM MARKER BLK CARDED                 | 0 71641 44101 9 |       | 6                     | EACH                    | \$4.14        | \$2.36  | \$2.07  | \$1.86  |
| SHARPIE MEANSTREAK® Markers                 |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 85005                                       | SHARPIE     | Marking Tools   | MEAN STREAK YELLOW O/S                   | 0 71641 85005 7 |       | 12                    | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 85018                                       | SHARPIE     | Marking Tools   | MEAN STREAK WHITE O/S                    | 0 71641 85018 7 |       | 12                    | EACH                    | \$5.81        | \$3.31  | \$2.91  | \$2.61  |
| 85118PP                                     | SHARPIE     | Marking Tools   | MEAN STREAK WHITE CARDED PP2             | 0 71641 85118 4 |       | 6                     | EACH                    | \$5.86        | \$3.34  | \$2.93  | \$2.64  |
| SHARPIE Retractable Markers                 |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 32721PP                                     | SHARPIE     | Marking Tools   | SHARPIE RT FINE 1CD BLACK                | 0 71641 32721 4 |       | 6                     | EACH                    | \$2.74        | \$1.56  | \$1.37  | \$1.23  |
| 32726PP                                     | SHARPIE     | Marking Tools   | SHARPIE RT 3CD ASSORTED                  | 0 71641 32726 9 |       | 6                     | EACH                    | \$8.21        | \$4.68  | \$4.11  | \$3.69  |
| SHARPIE Mini's                              |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 35113PP                                     | SHARPIE     | Marking Tools   | SHARPIE MINI FINE 4CD BASIC              | 0 71641 35113 4 |       | 6                     | EACH                    | \$6.64        | \$3.78  | \$3.32  | \$2.99  |
| 35111                                       | SHARPIE     | Marking Tools   | SHARPIE MINI FINE 72CT ASST CANISTER     | 0 71641 35111 0 |       | 1                     | EACH                    | \$119.43      | \$68.08 | \$59.72 | \$53.74 |
| SHARPIE UNI-PAINT® Markers                  |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 63601                                       | SHARPIE     | Marking Tools   | PX 20 BLACK - MEDIUM-                    | 0 70530 63601 7 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63602                                       | SHARPIE     | Marking Tools   | PX 20 RED -MEDIUM-                       | 0 70530 63602 4 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63603                                       | SHARPIE     | Marking Tools   | PX 20 BLUE -MEDIUM-                      | 0 70530 63603 1 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63604                                       | SHARPIE     | Marking Tools   | PX 20 GREEN -MEDIUM-                     | 0 70530 63604 8 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63605                                       | SHARPIE     | Marking Tools   | PX 20 YELLOW -MEDIUM-                    | 0 70530 63605 5 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63606                                       | SHARPIE     | Marking Tools   | PX 20 VIOLET -MEDIUM-                    | 0 70530 63606 2 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63607                                       | SHARPIE     | Marking Tools   | PX 20 ORANGE -MEDIUM-                    | 0 70530 63607 9 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63613                                       | SHARPIE     | Marking Tools   | PX 20 WHITE -MEDIUM-                     | 0 70530 63613 0 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63614                                       | SHARPIE     | Marking Tools   | PX 20 SILVER - MEDIUM-                   | 0 70530 63614 7 |       | 12                    | EACH                    | \$3.73        | \$2.13  | \$1.87  | \$1.68  |
| 63630                                       | SHARPIE     | Marking Tools   | PX 20 6 PAINT MKR SET                    | 0 70530 63630 7 |       | 12                    | EACH                    | \$22.38       | \$12.76 | \$11.19 | \$10.07 |
| SHARPIE Accent Highlighters                 |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| SHARPIE Merchandisers                       |             |                 |                                          |                 |       |                       |                         |               |         |         |         |
| 30001SHDB                                   | SHARPIE     | Marking Tools   | SHARPIE FINE POINT BLACK DUMP BIN 'BULK' | 0 71641 30051 4 |       | 864                   | EACH                    | \$1.51        | \$0.86  | \$0.76  | \$0.68  |



| STOCK #                                                | BRAND       | PRODUCT FAMILY     | DESCRIPTION                              | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%      | 50.0%    | 55.0%    |
|--------------------------------------------------------|-------------|--------------------|------------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|----------|----------|
| SHARPIE Merchandisers (cont'd)                         |             |                    |                                          |                 |       |                       |                         |               |            |          |          |
| 34820SHDB                                              | SHARPIE     | Marking Tools      | SHARPIE PRO BLACK DUMP BIN 'CARDED'      | 0 71641 34820 2 |       | 240                   | EACH                    | \$3.18        | \$1.81     | \$1.59   | \$1.43   |
| 30162SHCS                                              | SHARPIE     | Marking Tools      | SHARPIE 2PK FINE POINT BLACK CLIPSTRIP   | 0 71641 30162 7 |       | 72                    | EACH                    | \$2.60        | \$1.48     | \$1.30   | \$1.17   |
| IRWIN RECORD® CLAMPING TOOLS                           |             |                    |                                          |                 |       |                       |                         |               |            |          |          |
| IRWIN RECORD Vises                                     |             |                    |                                          |                 |       |                       |                         |               |            |          |          |
| 1ZR                                                    | RECORD      | Holding & Clamping | WISE 3" MECH BULK                        | 7 34442 00012 9 |       | 1                     | EACH                    | \$101.93      | \$58.10    | \$50.97  | \$45.87  |
| 3                                                      | RECORD      | Holding & Clamping | WISE 4" MECHS BULK                       | 7 34442 00048 8 |       | 1                     | EACH                    | \$138.55      | \$78.97    | \$69.28  | \$62.35  |
| 4ZR                                                    | RECORD      | Holding & Clamping | WISE T-4 4-1/2" MECH T-4                 | 7 34442 00050 1 |       | 1                     | EACH                    | \$210.86      | \$120.19   | \$105.43 | \$94.89  |
| 5                                                      | RECORD      | Holding & Clamping | WISE T-5 5" MECH T-5                     | 7 34442 00072 3 |       | 1                     | EACH                    | \$239.36      | \$136.44   | \$119.68 | \$107.71 |
| 6                                                      | RECORD      | Holding & Clamping | WISE T-6 6" MECH T-6                     | 7 34442 00084 6 |       | 1                     | EACH                    | \$295.33      | \$168.34   | \$147.67 | \$132.90 |
| 8ZR                                                    | RECORD      | Holding & Clamping | WISE T-8 8" MECH T-8                     | 7 34442 00096 9 |       | 1                     | EACH                    | \$351.56      | \$200.39   | \$175.78 | \$158.20 |
| IRWIN RECORD Accessories                               |             |                    |                                          |                 |       |                       |                         |               |            |          |          |
| T1D                                                    | RECORD      | Holding & Clamping | #1 PAIR JAW PLATES AND SCREWS            | 7 34442 00468 4 |       | 1                     | EACH                    | \$7.29        | \$4.16     | \$3.65   | \$3.28   |
| T3D                                                    | RECORD      | Holding & Clamping | #3 PAIR JAW PLATES AND SCREWS            | 7 34442 00624 4 |       | 1                     | EACH                    | \$9.13        | \$5.20     | \$4.57   | \$4.11   |
| T4D                                                    | RECORD      | Holding & Clamping | 4 PAR JAW PLATES AND SCREWS              | 7 34442 00708 1 |       | 1                     | EACH                    | \$10.89       | \$6.21     | \$5.45   | \$4.90   |
| T4DN                                                   | RECORD      | Holding & Clamping | #4 PAIR JAW PLATES AND SCREWS 'POST '96' | 7 34442 06793 1 |       | 1                     | EACH                    | \$12.98       | \$7.40     | \$6.49   | \$5.84   |
| T5D                                                    | RECORD      | Holding & Clamping | #5 PAIR JAW PLATES AND SCREWS            | 7 34442 00792 0 |       | 1                     | EACH                    | \$14.57       | \$8.30     | \$7.29   | \$6.56   |
| T6D                                                    | RECORD      | Holding & Clamping | #6 PAIR JAW PLATES AND SCREWS            | 7 34442 00864 4 |       | 1                     | EACH                    | \$19.93       | \$11.36    | \$9.97   | \$8.97   |
| T8D                                                    | RECORD      | Holding & Clamping | #8 PAIR JAW PLATES AND SCREWS            | 7 34442 00948 1 |       | 1                     | EACH                    | \$27.30       | \$15.56    | \$13.65  | \$12.29  |
| T1C                                                    | RECORD      | Holding & Clamping | #1 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00456 1 |       | 1                     | EACH                    | \$13.61       | \$7.76     | \$6.81   | \$6.12   |
| T3C                                                    | RECORD      | Holding & Clamping | #3 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00612 1 |       | 1                     | EACH                    | \$18.16       | \$10.35    | \$9.08   | \$8.17   |
| T4C                                                    | RECORD      | Holding & Clamping | #4 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00696 1 |       | 1                     | EACH                    | \$29.14       | \$16.61    | \$14.57  | \$13.11  |
| T5C                                                    | RECORD      | Holding & Clamping | #5 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00780 7 |       | 1                     | EACH                    | \$36.36       | \$20.73    | \$18.18  | \$16.36  |
| T6C                                                    | RECORD      | Holding & Clamping | #6 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00852 1 |       | 1                     | EACH                    | \$38.19       | \$21.77    | \$19.10  | \$17.19  |
| T8C                                                    | RECORD      | Holding & Clamping | #8 MAINSCREW W/HANDLE NUT PIN SPRING     | 7 34442 00900 9 |       | 1                     | EACH                    | \$43.64       | \$24.87    | \$21.82  | \$19.64  |
| T3SB                                                   | RECORD      | Holding & Clamping | SWIVEL BASE #3                           | 7 34442 00300 7 |       | 1                     | EACH                    | \$28.84       | \$16.44    | \$14.42  | \$12.98  |
| T4SB                                                   | RECORD      | Holding & Clamping | SWIVEL BASE #4                           | 7 34442 00312 0 |       | 1                     | EACH                    | \$22.78       | \$12.98    | \$11.39  | \$10.25  |
| T6SB                                                   | RECORD      | Holding & Clamping | SWIVEL BASE #6                           | 7 34442 00336 6 |       | 1                     | EACH                    | \$45.86       | \$26.14    | \$22.93  | \$20.64  |
| FG3                                                    | RECORD      | Holding & Clamping | JAWS 3" FIBER GRIP CLP-ON                | 7 34442 00192 8 |       | 1                     | EACH                    | \$48.69       | \$27.75    | \$24.35  | \$21.91  |
| FG312                                                  | RECORD      | Holding & Clamping | JAWS 3-1/2" FIBER GRIP CLP-ON            | 7 34442 00204 8 |       | 1                     | EACH                    | \$17.62       | \$10.04    | \$8.81   | \$7.93   |
| FG4                                                    | RECORD      | Holding & Clamping | JAWS 4" FIBER GRIP CLP-ON"               | 7 34442 00216 1 |       | 1                     | EACH                    | \$36.93       | \$21.05    | \$18.47  | \$16.62  |
| FG414                                                  | RECORD      | Holding & Clamping | JAWS 4-1/4" FIBER GRIP CLP-ON"           | 7 34442 00228 4 |       | 1                     | EACH                    | \$23.14       | \$13.19    | \$11.57  | \$10.41  |
| FG412                                                  | RECORD      | Holding & Clamping | JAWS 4-1/2" FIBER GRIP CLP-ON            | 7 34442 00240 6 |       | 1                     | EACH                    | \$22.57       | \$12.86    | \$11.29  | \$10.16  |
| FG5                                                    | RECORD      | Holding & Clamping | JAWS 5" FIBER GRIP CLP-ON                | 7 34442 00252 9 |       | 1                     | EACH                    | \$21.69       | \$12.36    | \$10.85  | \$9.76   |
| FG514                                                  | RECORD      | Holding & Clamping | JAWS 5-1/4" FIBER GRIP CLP-ON"           | 7 34442 00264 2 |       | 1                     | EACH                    | \$22.09       | \$12.59    | \$11.05  | \$9.94   |
| FG6                                                    | RECORD      | Holding & Clamping | JAWS 6" FIBER GRIP CLP-ON                | 7 34442 00276 5 |       | 1                     | EACH                    | \$48.69       | \$27.75    | \$24.35  | \$21.91  |
| IRWIN MULTIPLE CATEGORY PLAN-O-GRAMS AND MERCHANDISERS |             |                    |                                          |                 |       |                       |                         |               |            |          |          |
| 1782588                                                | Muti Brands | MIXED              | PWS HARDWARE POG                         | 0 38548 99304 1 | M     | 1                     | EACH                    | \$1,285.22    | \$732.58   | \$642.61 | \$578.35 |
| 4935582                                                | Muti Brands | MIXED              | WISE-GRIPWELDING PRO WALL POG            | 0 38548 99024 8 | M     | 1                     | EACH                    | \$1,856.08    | \$1,057.97 | \$928.04 | \$835.24 |
| HVACBASPOG                                             | Muti Brands | MIXED              | HVAC BASIC PRO WALL                      | 0 24721 10109 9 | M     | 1                     | EACH                    | \$1,966.22    | \$1,120.75 | \$983.11 | \$884.80 |

| STOCK #                                                                | BRAND        | PRODUCT FAMILY         | DESCRIPTION                           | UPC             | MERCH | Order in Multiples of | Priced per Pack or Each | USD UNIT LIST | 43.0%      | 50.0%      | 55.0%      |
|------------------------------------------------------------------------|--------------|------------------------|---------------------------------------|-----------------|-------|-----------------------|-------------------------|---------------|------------|------------|------------|
| <b>IRWIN MULTIPLE CATEGORY PLAN-O-GRAMS AND MERCHANDISERS (cont'd)</b> |              |                        |                                       |                 |       |                       |                         |               |            |            |            |
| PLUMEXPOG                                                              | Mutli Brands | MIXED                  | PLUMBING EXPANDED PRO WALL            | 0 24721 10107 5 | M     | 1                     | EACH                    | \$3,034.92    | \$1,729.90 | \$1,517.46 | \$1,365.71 |
| PLUMPROPOG                                                             | Mutli Brands | MIXED                  | PLUMBING PRO WALL BASIC               | 0 24721 10105 1 | M     | 1                     | EACH                    | \$1,775.12    | \$1,011.82 | \$887.56   | \$798.80   |
| PLUMVGPOG                                                              | Mutli Brands | MIXED                  | VG PLIERS/WRENCHES PLUMBING PRO WALL  | 0 38548 10164 4 | M     | 1                     | EACH                    | \$1,205.28    | \$687.01   | \$602.64   | \$542.38   |
| HTPOGMARK                                                              | Mutli Brands | MIXED                  | MARKING LAYOUT LEVELS KNIVES + BLADES | 0 38548 08976 8 | M     | 1                     | EACH                    | \$1,930.57    | \$1,100.42 | \$965.29   | \$868.76   |
| 4935684                                                                | Mutli Brands | LINEAR EDGE            | LINEAR EDGE 36PC FULL WALL            |                 | M     | 1                     | EACH                    | \$745.84      | \$425.13   | \$372.92   | \$335.63   |
| PTA1206                                                                | Mutli Brands | Power Tool Accessories | 12 FT PTA POG '06                     | 0 24721 09524 4 | M     | 1                     | EACH                    | \$4,336.50    | \$2,471.81 | \$2,168.25 | \$1,951.43 |
| PTA1606                                                                | Mutli Brands | Power Tool Accessories | 16 FT PTA POG '06                     | 0 24721 09523 7 | M     | 1                     | EACH                    | \$7,588.83    | \$4,325.63 | \$3,794.42 | \$3,414.97 |
| PTA2006                                                                | Mutli Brands | Power Tool Accessories | 20 FT PTA POG '06                     | 0 24721 09522 0 | M     | 1                     | EACH                    | \$9,481.12    | \$5,404.24 | \$4,740.56 | \$4,266.50 |
| HTPOG3                                                                 | Mutli Brands | Hand Tools             | MIXED HT 12' PLANOGRAM                | 0 38548 08979 9 | M     | 1                     | EACH                    | \$5,344.85    | \$3,046.56 | \$2,672.43 | \$2,405.18 |
| 3057019M                                                               | Mutli Brands | Fastener Drive         | 70PC FASTENER DRIVE TOOL MERCHANDISER | 6 73765 09233 9 | M     | 1                     | EACH                    | \$790.70      | \$450.70   | \$395.35   | \$355.82   |

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| 1007       | \$5.64     | 89     |
| 1008ZR     | \$5.64     | 89     |
| 1009ZR     | \$5.81     | 89     |
| 1011ZR     | \$2.72     | 89     |
| 1012ZR     | \$2.78     | 89     |
| 1013       | \$2.72     | 89     |
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| 11135ZR    | \$282.22   | 110    |
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| 11840   | \$9.12     | 19     |
| 11870   | \$14.17    | 20     |
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| 9335ZR  | \$4.59     | 98     |
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| 93551   | \$3.30     | 40     |
| 93553   | \$3.97     | 40     |
| 93711   | \$4.20     | 39     |
| 93712   | \$4.78     | 39     |
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| 93723   | \$5.83     | 39     |
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| 93728   | \$6.85     | 39     |
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| 93776   | \$5.81     | 40     |
| 93777   | \$5.13     | 40     |
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| 93782   | \$4.95     | 40     |
| 93783   | \$4.12     | 40     |
| 93784   | \$3.45     | 40     |
| 93786   | \$5.81     | 40     |
| 93787   | \$5.13     | 40     |
| 93789   | \$6.83     | 40     |
| 93792   | \$10.23    | 40     |
| 93793   | \$9.54     | 40     |
| 93795   | \$4.77     | 40     |
| 93797   | \$6.84     | 40     |
| 93811   | \$2.83     | 39     |
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| 94209   | \$1.98     | 30     |
| 9420ZR  | \$4.59     | 98     |
| 94211   | \$1.31     | 30     |
| 94212   | \$1.82     | 30     |
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| 9423    | \$4.59     | 98     |
| 94231   | \$1.98     | 30     |
| 94232   | \$1.98     | 30     |
| 94251ZR | \$1.98     | 30     |
| 94252   | \$2.72     | 30     |
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| 94272   | \$3.06     | 30     |
| 9429    | \$4.59     | 98     |
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| 94311   | \$2.19     | 30     |
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| 94331ZR | \$2.72     | 30     |
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| 94335   | \$4.12     | 30     |
| 94336   | \$3.43     | 30     |
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| 94351   | \$4.31     | 30     |
| 94352   | \$4.44     | 30     |
| 94356ZR | \$4.86     | 30     |
| 9436    | \$4.59     | 98     |
| 94371ZR | \$5.19     | 30     |
| 94372   | \$5.33     | 30     |
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# **POLICIES & TERMS**

## **SHIPPING ALLOWANCES**

Discounts are determined on orders to one destination only. For any orders involving multiple "ship to" points, each destination will be considered a separate order subject to all terms and conditions.

Freight will be prepaid and allowed on all orders totaling \$250 net value or more, and being shipped directly to an authorized IRWIN distributor. We reserve the right to ship the least expensive and most practical route. We shall ship all orders F.O.B origin.

Orders that qualify for freight allowances, but requesting special routing, including air transportation, will be charged.

## **ADD-ONS TO ORDERS**

Add-ons will be honored as part of the original order if the original order has not been shipped in full and the add-on is received within two days of the original order. Items added to the original order will qualify for the same discount as the original order. Under no circumstances will add-on items increase the discount allowed on the original order.

Note: add-ons could cause a delay in your shipment - we make every effort to ship your orders in one complete shipment.

## **STANDARD PACKAGING**

Any item ordered that does not conform to standard packaging will automatically be increased to the nearest higher standard quantity.

## **PAYMENT TERMS**

Please refer to your invoice for the credit terms, due dates and remit-to address. If you are allowed a cash discount, the cash discount is allowed only on the value of merchandise not on shipping charges, tax, etc.. All unearned cash discounts will be charged back.

Note: invoices are sent via EDI, email or fax. All invoices should be received before your shipment arrives. Should you receive shipment and have not previously received the invoice, contact our Customer Financial Service Dept. before the invoice due date. Otherwise, any applicable cash discounts will be forfeited. All invoice terms are from date of invoice.

## **DISPUTES**

We strive to ship every order on time, accurately and billed accordingly. However, should shipping or billing discrepancies occur, please pay and deduct supplying a debit memo with your remittance explaining your deduction. For shortages or receipt of incorrect merchandise please contact customer service for returns or reshipments and obtain an RMA number when necessary to reference on your debit memo.

Note: All invoiced line charges must be paid with in terms. Withholding payment of complete invoiced amount for discrepancies is not allowed. All short payments must be accompanied by a corresponding debit memo.

**All prices, discounts, terms and policies are subject to change without notice.**

## **LIMITED WARRANTY:**

IRWIN warrants to the original owner that its products are free from defects in material and workmanship for the following periods from the date of the original purchase: Hand Tools are warranted for the anticipated life of the tool. Please provide proof of date of purchase when making claim.

All other products are covered under our manufacturer's warranty which guarantees the products to be free from defects in material and workmanship for a period of 90 days.

This warranty does not apply to product that has been damaged as a result of improper maintenance, accident or other misuse, or which fails to operate due to normal wear and tear. This warranty is void if the product is repaired or modified in any way by anyone other than IRWIN.

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